



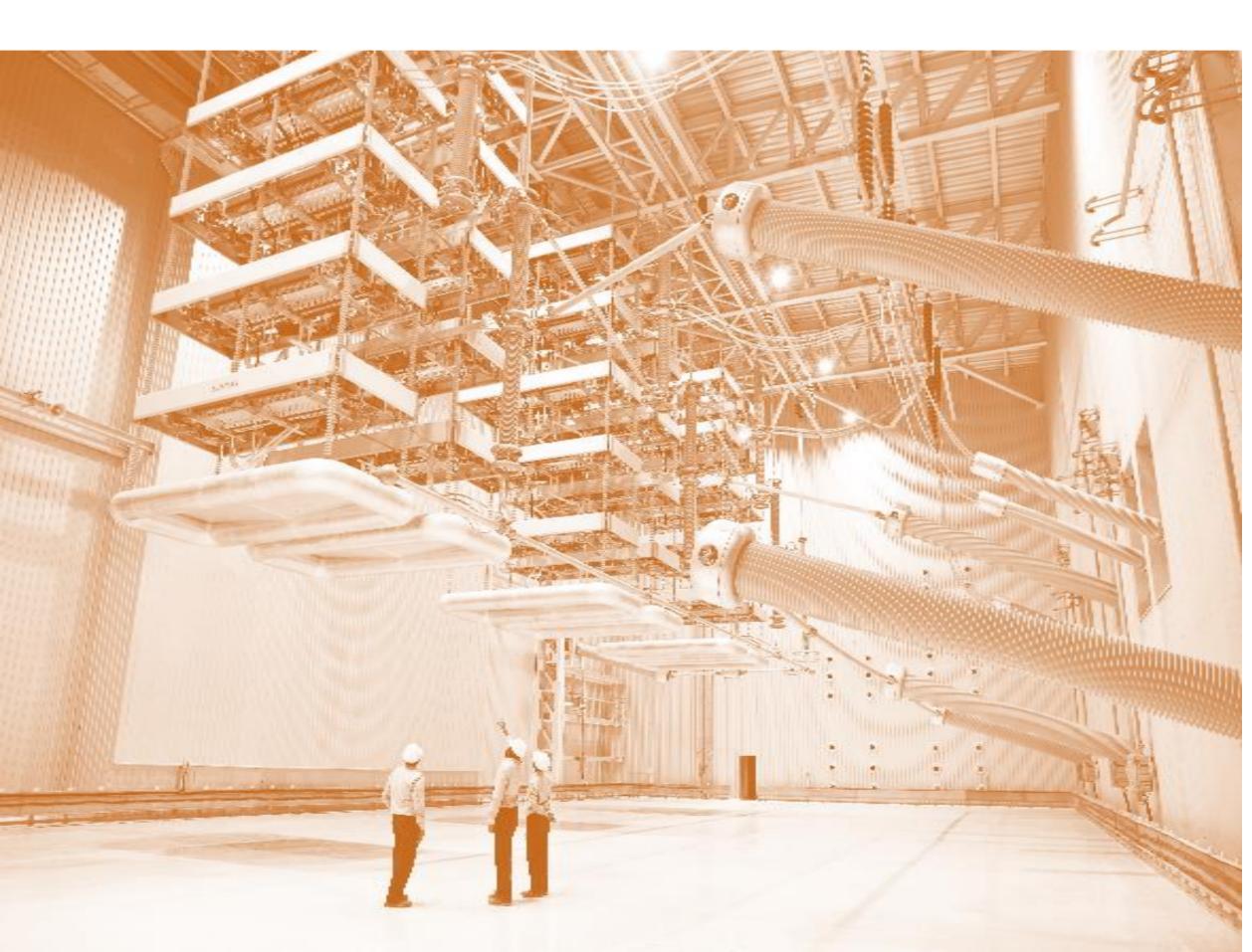
Transmission

Adani Transmission Limited

ESG Presentation

Barclays ESG EM Corporate Day December 2020

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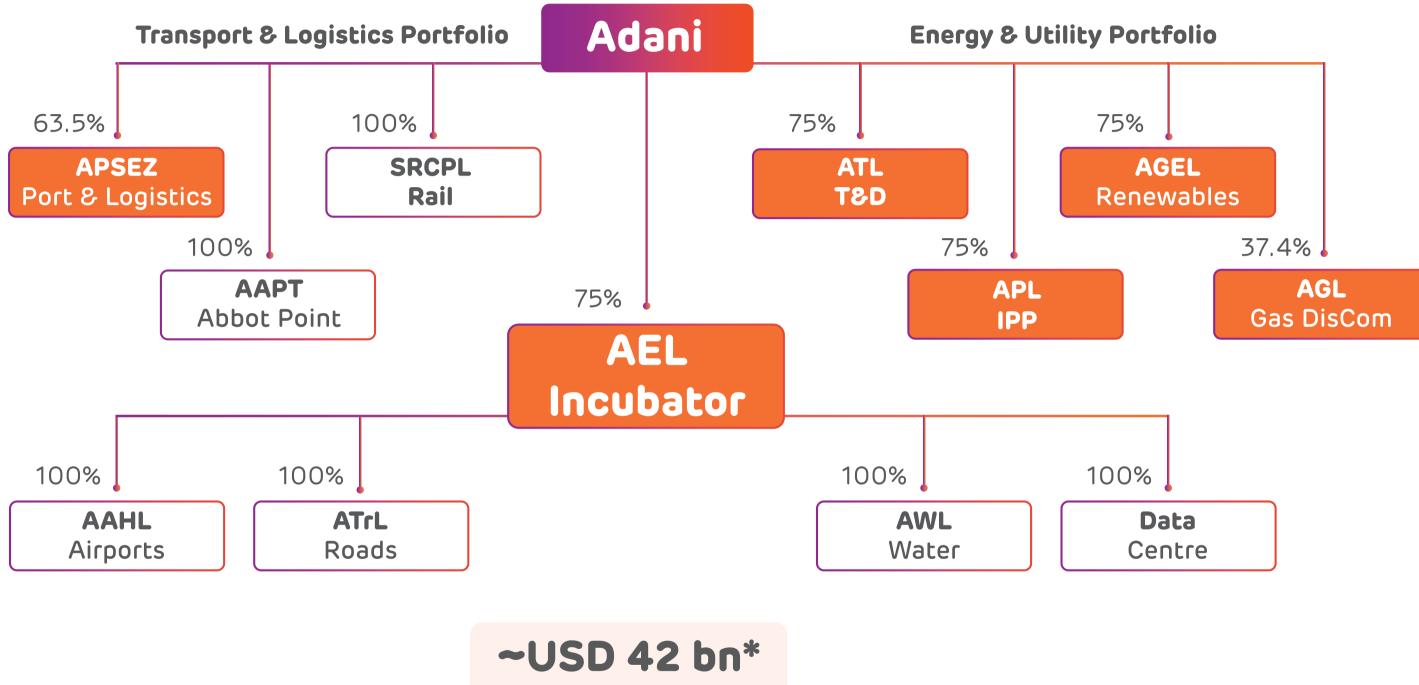
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Adani Group

Adani: A world class infrastructure & utility portfolio



(Combined M-cap)

Opportunity identification, development and beneficiation is intrinsic to diversification and growth of the group

Notes:

Orange colour represent publicly traded listed vertical | Percentages denote promoter holding



Adani

Marked shift from B2B to B2C businesses -

AGL – Gas distribution network to serve key geographies across India

AEML – Electricity distribution network that powers the financial capital of India

Adani Airports – To operate, manage and develop eight airports in the country

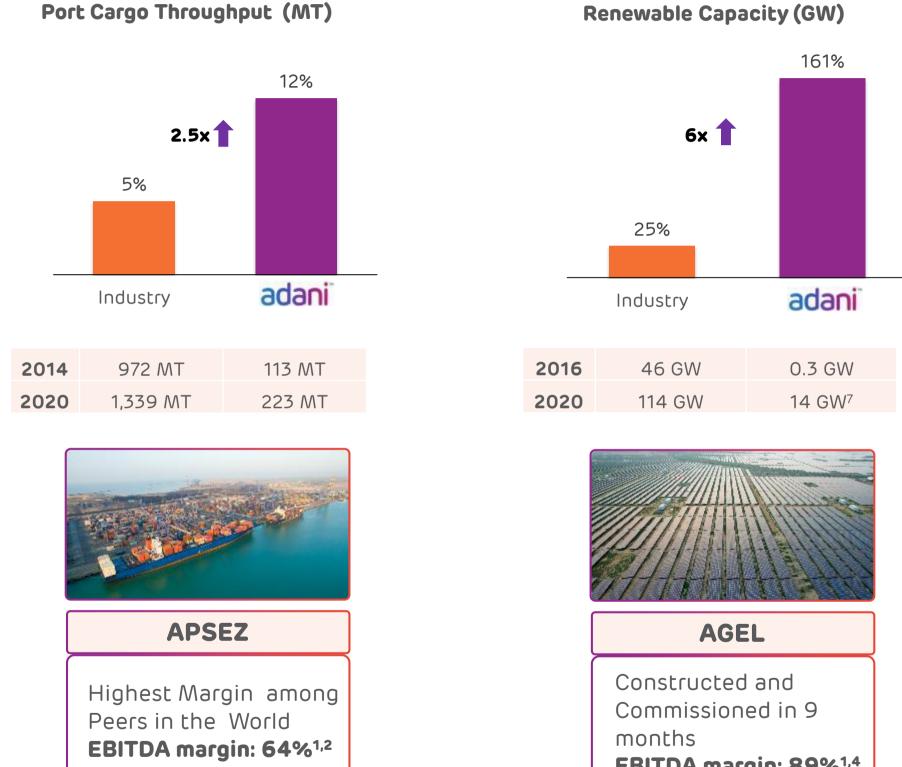
Locked in Growth 2020 -

Transport & Logistics -Airports and Roads

Energy & Utility – Water and Data Centre

Adani: Decades long track record of industry best growth rates across sectors





Transformative model driving scale, growth and free cashflow

Note: 1 Data for FY20; 2 Excludes forex gains/losses; 3 EBITDA = PBT + Depreciation + Net Finance Costs – Other Income; 4 EBITDA earned from power sales and exclude other items; 5 FY20 data for commercial availability declared under long term power purchase agreements; 6. EBITDA margin of transmission business only, does not include distribution business. 7. Contracted capacity 8. CGD – City Gas distribution GAs 9. Geographical Areas GAs2 - Including JV



EBITDA margin: 89%^{1,4}



AGL

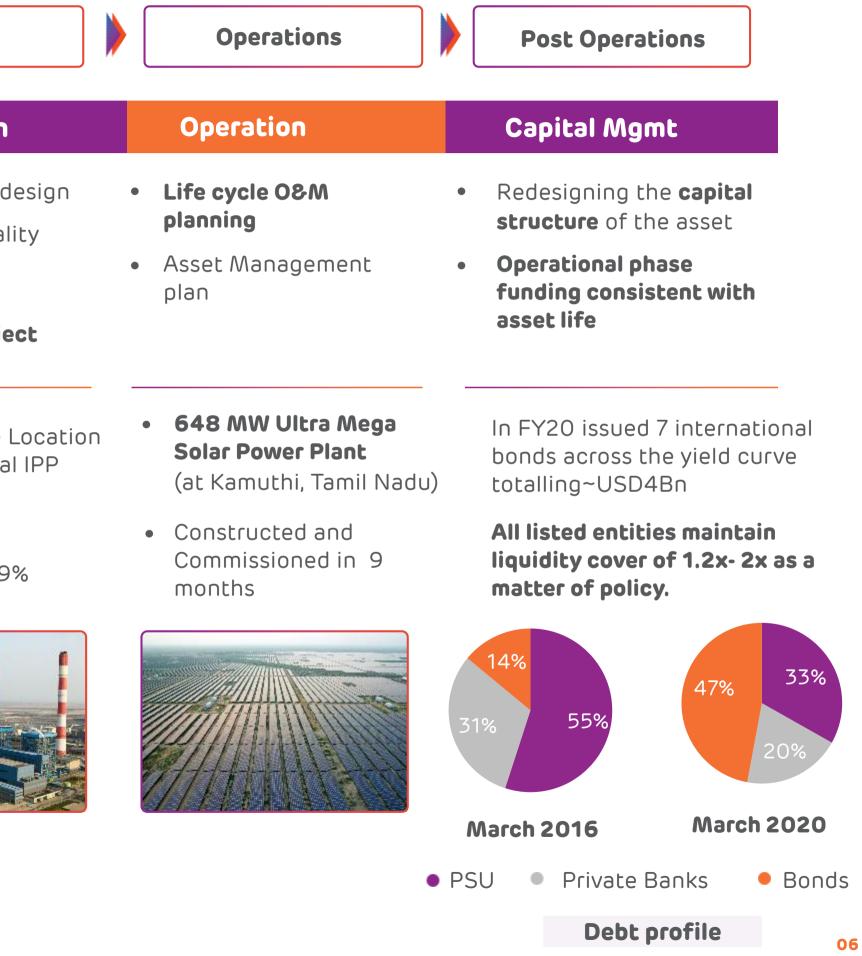
India's Largest private CGD business EBITDA margin: 31%¹

CGD⁸ (GAs⁹ covered)

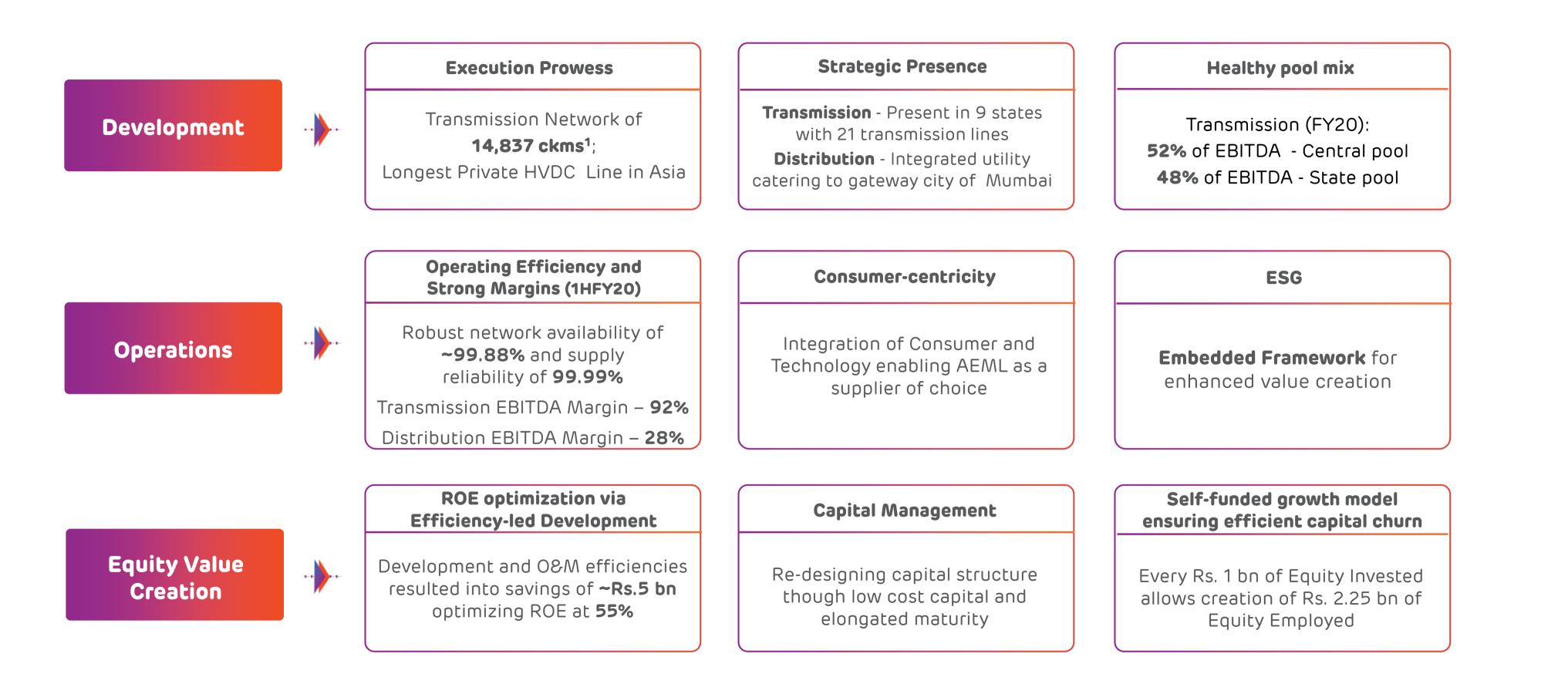
Adani: Repeatable, robust & proven transformative model of investment

Phase	Development		
	Origination	Site Development	Construction
Activity	 Analysis & market intelligence Viability analysis Strategic value 	 Site acquisition Concessions and regulatory agreements Investment case development 	 Engineering & de Sourcing & qualitievels Equity & debt funding at projetie
Performance	 India's Largest Commercial Port (at Mundra) Highest Margin among Peers 	 Longest Private HVDC Line in Asia (Mundra – Mohindergarh) Highest line availability 	 Largest Single L Private Thermal (at Mundra) High declared capacity of 899

adani
Transmission



ATL: A platform well-positioned to leverage growth opportunities in T&D business



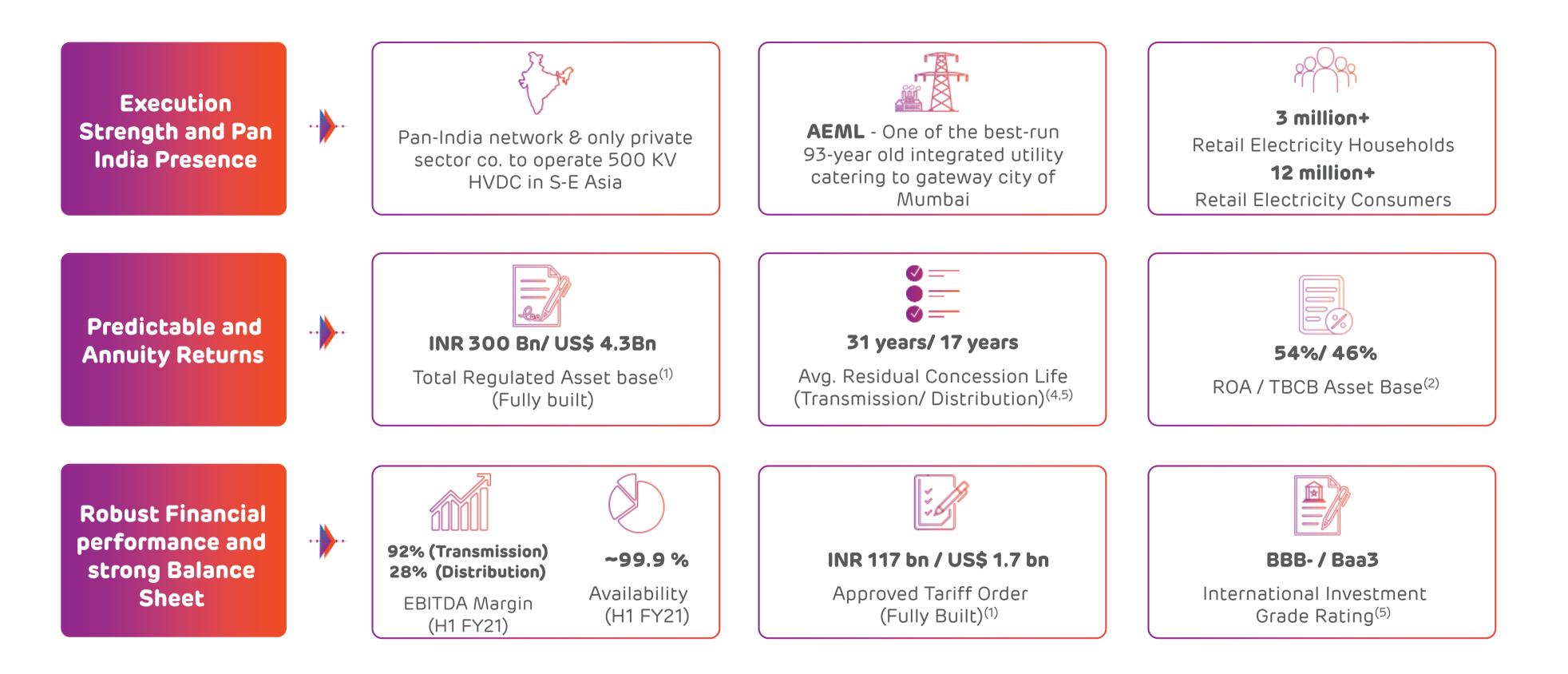




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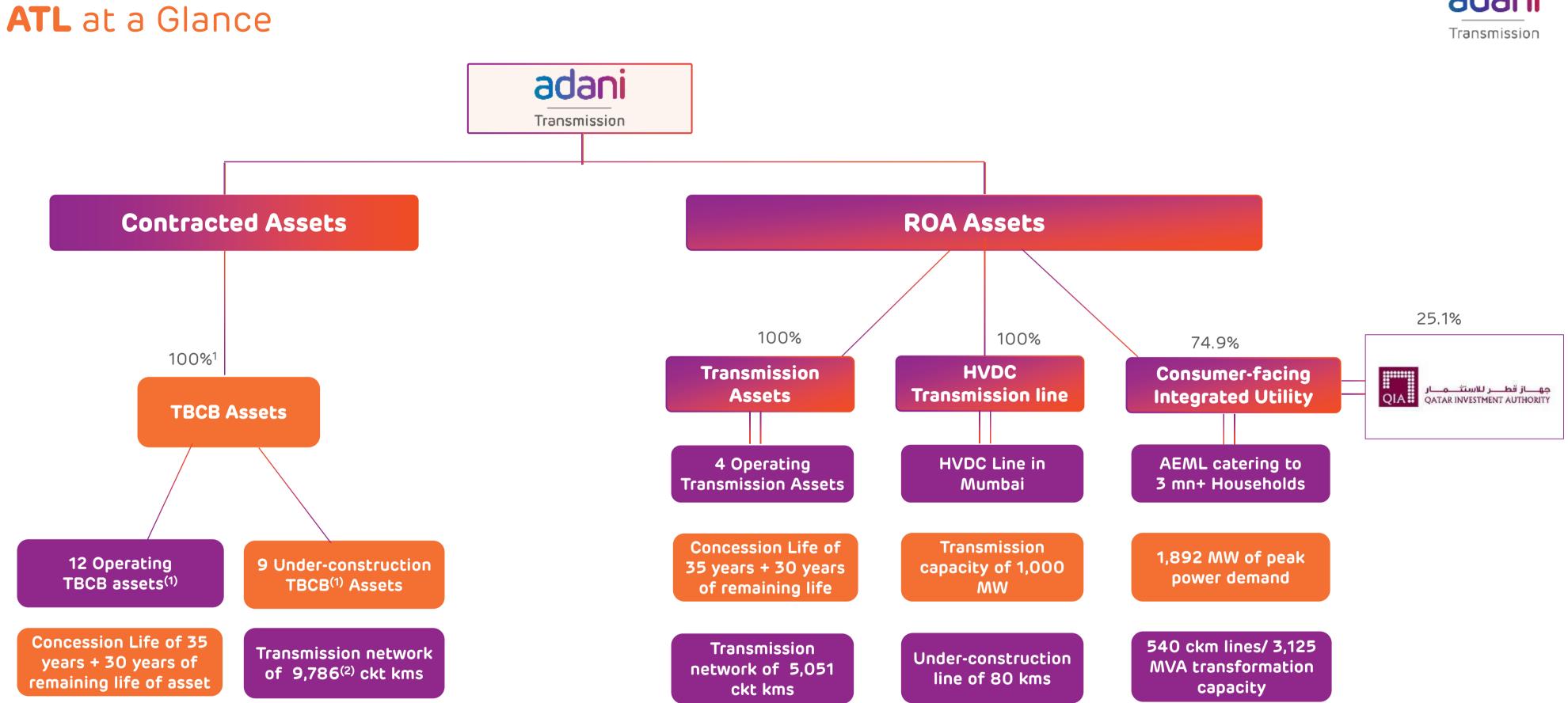
ATL Profile

ATL: Manifesting Adani's Infrastructure Excellence in T&D business



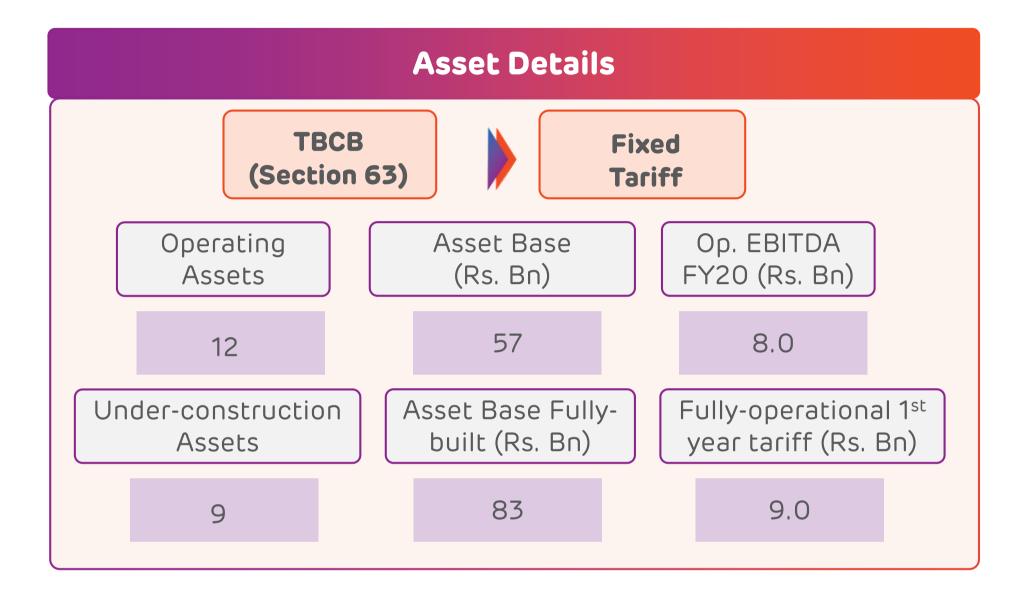
Note: US\$/INR: 70; (1) Fully built estimate based on regulatory approved tariff and bid based tariff profile of operational, under-acquisition projects of Transmission and Distribution business. This excludes HVDC project. No upsides have been assumed on account of operational efficiencies; (2) Including under-construction and under-acquisition assets on book value basis; RTM – Regulated Tariff Mechanism; (3) S&P: BBB- / Fitch: BBB- / Moody's: Baa3; (4) Average residual concession life for Transmission assets is as of FY20; (5) Operational History of 93 years; TBCB: Tariff Based Competitive Bidding







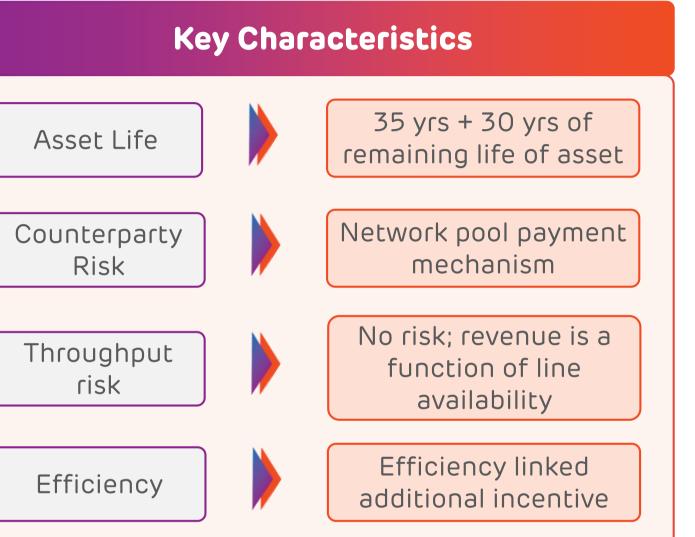
ATL: Contracted Assets at a Glance



Stable Business Parameters

- Mature Regulatory bodies (EA 2003)
- Steady stream of cash flows
- No throughput risk in Transmission sector
- Payment pooling mechanism thus no counterparty risk

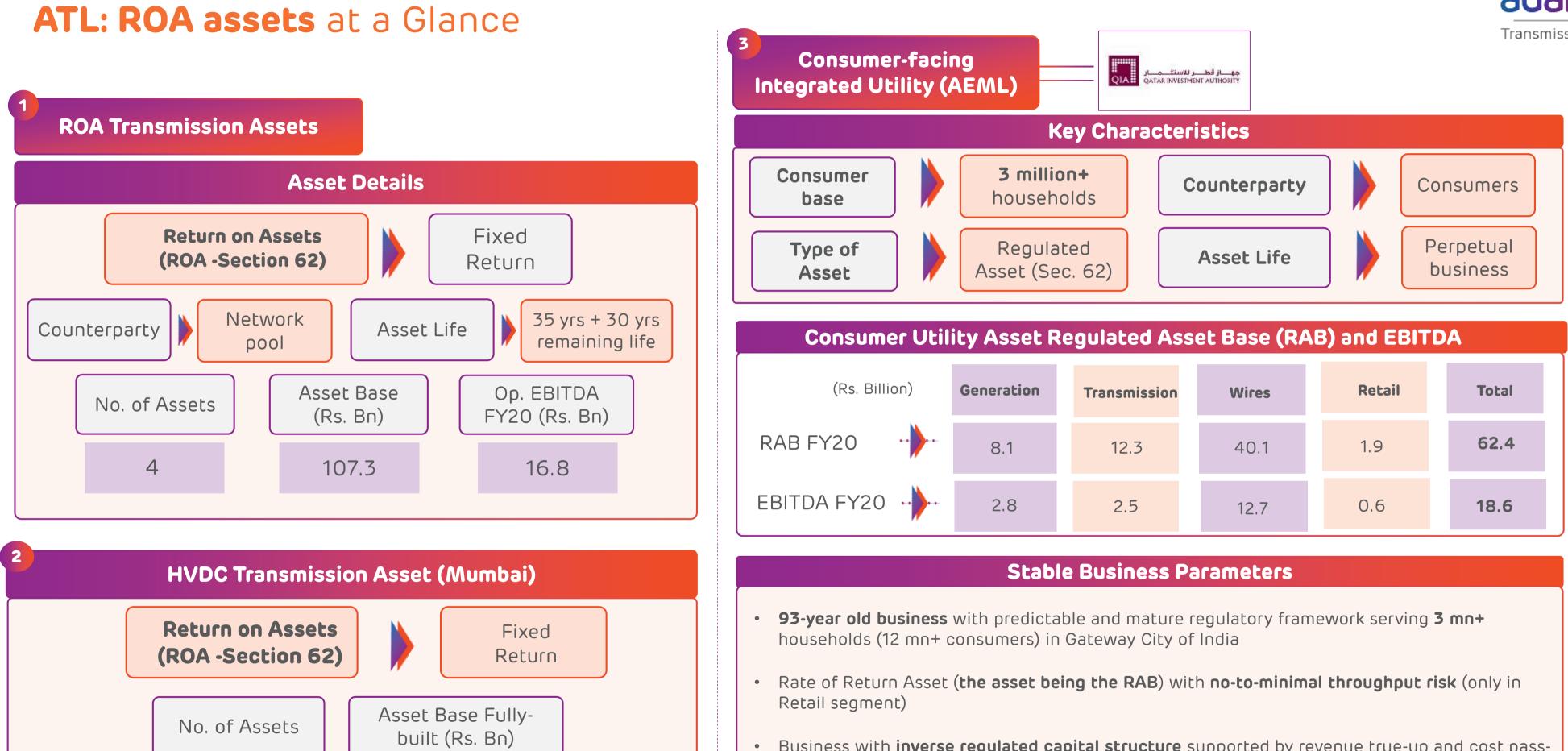




Growth levers

• 100% organic growth with robust underconstruction pipeline

• Market share of 37% in FY20 with IRR threshold offers high growth potential in TBCB allocations



- through mechanisms
- for 50% RE power by 2025)

Note: RAB: Regulated Asset Base; ROA: Return on Assets; TBCB: Tariff based Competitive Bidding

1

~60-70



)	Generation	Transmission	Wires	Retail	Total
	8.1	12.3	40.1	1.9	62.4
•	2.8	2.5	12.7	0.6	18.6

Business with **inverse regulated capital structure** supported by revenue true-up and cost pass-

• Guided by three pillars of Reliability (Supply), Affordability (Power) and Sustainability (Aiming

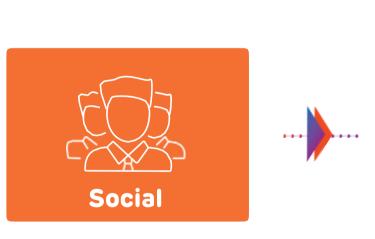


Adani Group – ESG Strategy

Adani Group: ESG Strategy – Key Focus Areas



- Extreme Weather
- Biodiversity
- Food Security
- Local & Rural Livelihood
- Water Security

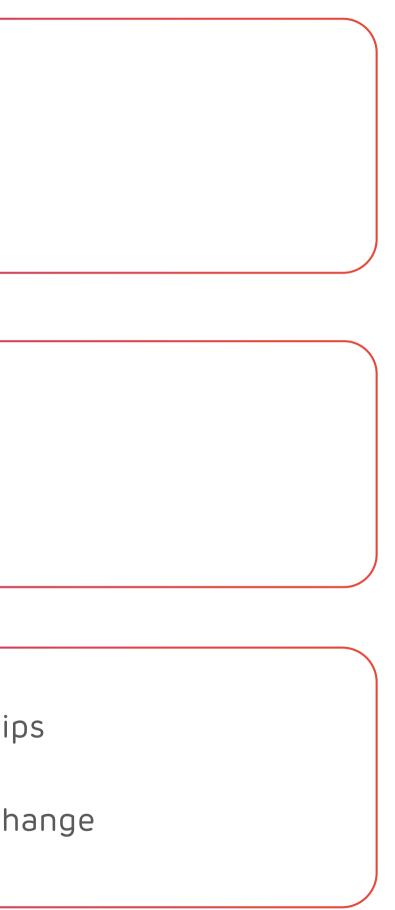


- Diversity & Inclusion
- Local Community development
- Local & Rural Vendor development
- Occupational Health & Safety
- Employee Development



- Management of Regulatory Environment
- Responsible & Ethical Business Partnerships
- Sustainability
- Responsible transition plans for climate change
- Independent Governance







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ATL – ESG Framework and Milestones

BBBC.

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ESG G





Responsible Business Practices

ATL: ESG Framework and Milestones

ESG Pillars >> Focus Areas >> KPIs

Commitment towards Global Climate Action

Climate change mitigation and adaptation

- GHG Intensity per unit of revenue
- % of renewable in distribution network.
- Opex spend on operations involving coal as raw material as % of total Opex of ATL

• Water stewardship (neutrality)

• Fresh Water consumption per unit of revenue

• Zero waste to landfills

- % of waste diverted away from landfill
- Biodiversity conservation and natural resources optimization
 - Measuring changes on biodiversity in the business

Corporate Citizenship and Enabling Social Transformation

Human Capital Development and Human Rights Protection in the business

• Training hours per person year

• Safety and Well-being

• LTI-FR and other safety indices as per GRI standards and applicable regulations in India

Inclusive Growth including communities

- % of CSR spending of total mandate under Companies Act in India.
- Impact assessment of CSR Programs on planned methodology for respective program.
- Linking CSR programs with business strategy, impact and local needs

Innovation and Technology

 Spend on R&D, Innovative practices and Technology as % of total spend in Capex and Opex





ATL: ESG Framework and Milestones

ESG Pillars >> KPIs >> T

Commitment towards Global Climate Action

- GHG Intensity per unit of revenue
 - From 0.458 tCO2/Million Rs. to 0.252 tCO2/Million Rs.⁽¹⁾
- % of renewable in distribution • network
 - 3% to 30% by FY 2023 and 50% by FY • $2025^{(2)}$
- % of waste diverted away from landfill
 - More than 99% •
- Measuring changes on biodiversity in the business
 - No Net loss to Biodiversity •

Corporate Citizenship and Enabling Socia

- Training hours per person year
 - 40 hours per person per day
- LTI-FR and other safety indices as per applicable regulations in India
 - Reduction in LTIFR on YoY basis
 - Zero fatality •
- % of CSR spending of total mandate un in India
- Minimum 100% of CSR spending of tota Companies Act in India
- Impact assessment of CSR Programs o methodology for respective program
 - 100% of CSR programs
- Linking CSR programs with business st local needs
 - Linkage of 100% CSR programs with bu and local needs

1) ATL has taken target for its greenhouse gas (GHG) emission intensity (on per 3 revenue generation) reduction by 40-45% by 2023-24. This is in alignment with the India's national climate commitment under the Paris Agreement and 'Intended Nationally Determined Contribution (INDC)' i.e. 'To reduce the emissions intensity of its GDP by 33 to 35 percent by 2030 from 2005 level.; 2) ATL has taken target for de-carbonizing its electricity distribution. ATL has plan to reach 30% renewable mix by 2023 and 50% by 2025.

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Responsible Business Practices
 Evaluation of governance at ATL based on well accepted criteria (CSA by DJSI S&P Global)
 To be in top 10 companies in governance criteria of CSA DJSI S&P evaluation by 2022
Measuring Customer Satisfaction Indices
• Measurement of satisfaction level of 100% of customers of business
% of sustainable vendors out of total critical vendors of the company
 100 % of critical vendors to be sustainable by 2022

ATL: Climate Strategy



Optimizing Carbon Intensity

- Carbon foot-printing and disclosure •
- Improving Carbon Efficiency •
- Approaching Carbon Neutrality •
- Supporting low carbon economy •

Optimizing Carbon Intensity

- Increase Renewable Energy share •
- Promote low carbon technology •
- Use of Solar rooftop and wind energy •
- Afforestation and Conservation •

Environment Related Factors

Resource and Bio-diversity

- Energy Management
- Optimizing Input Consumption
- Approaching Water Neutrality
- Leaving +Ve Impact on Bio-diversity

Resource and Bio-diversity

- Reduce freshwater withdrawal
- Reuse, recycle and replenish water
- Water neutrality
- Land use management

Business and future investment aligned to sustainable growth with focus on preserving environment (Disclosure in public domain)

- Carbon disclosure in Public domain. ٠
- ESG disclosures vide corporate sustainability assessment platform of DJSI-S&P Global Adhering to disclosure in CDP, •
- Becoming TCFD Supporter and signatory to SBTi. •
- Water Neutrality and alliance for water stewardship certification ٠
- Research & Development and Innovation for low carbon technology. •
- Biodiversity Management & Conservation

Environment



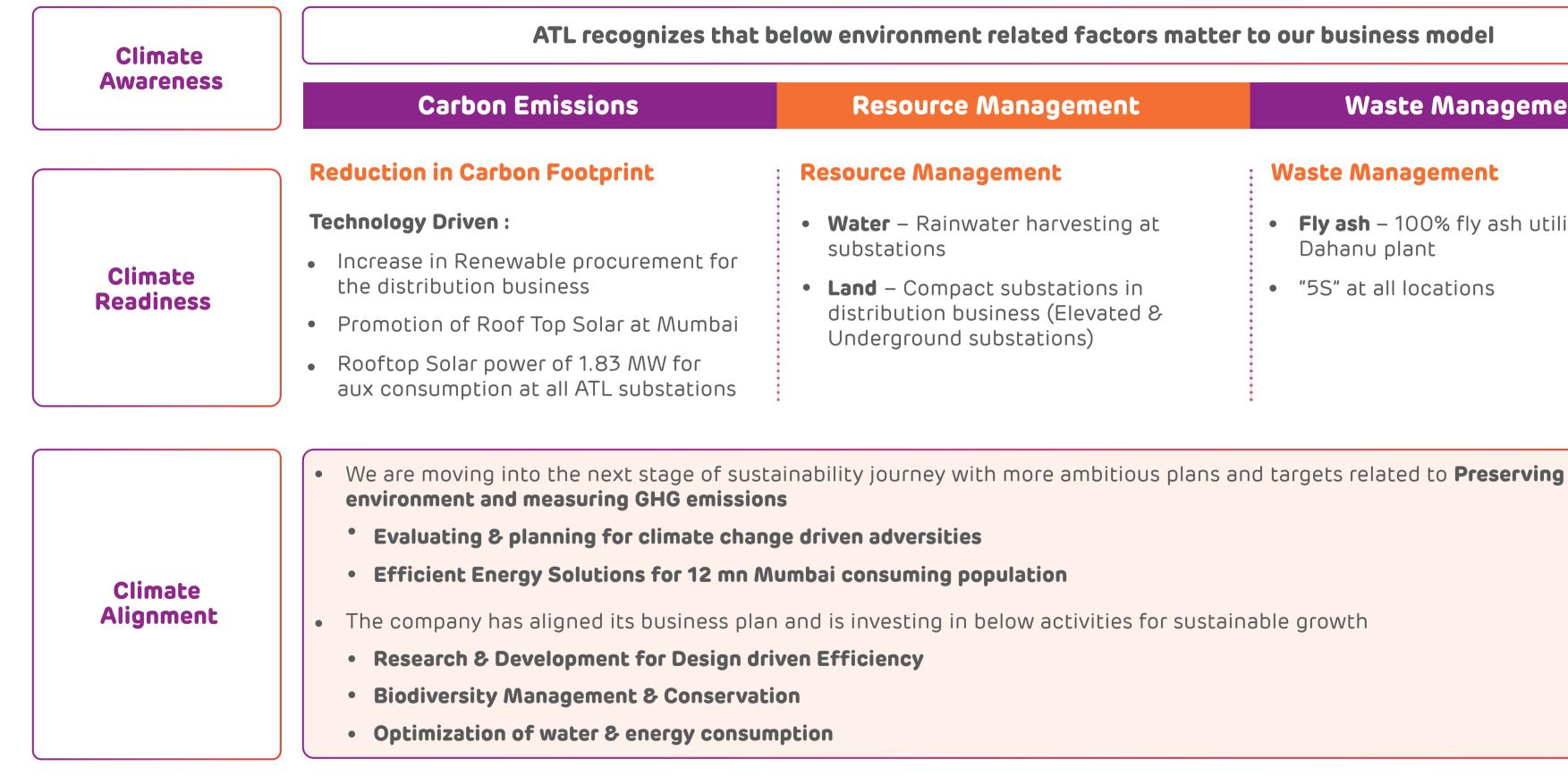
Waste Management

- Waste Reduction (5R*)
- Circular Economy
- Zero Waste to Landfill
- Optimizing Transmission Energy Loses

Waste Management

- Material Recovery Facility
- Biogas Plant (Waste to Energy)
- Organic Waste Converter
- Reduce waste outcome

ESG: Environment awareness and Initiatives



Environment

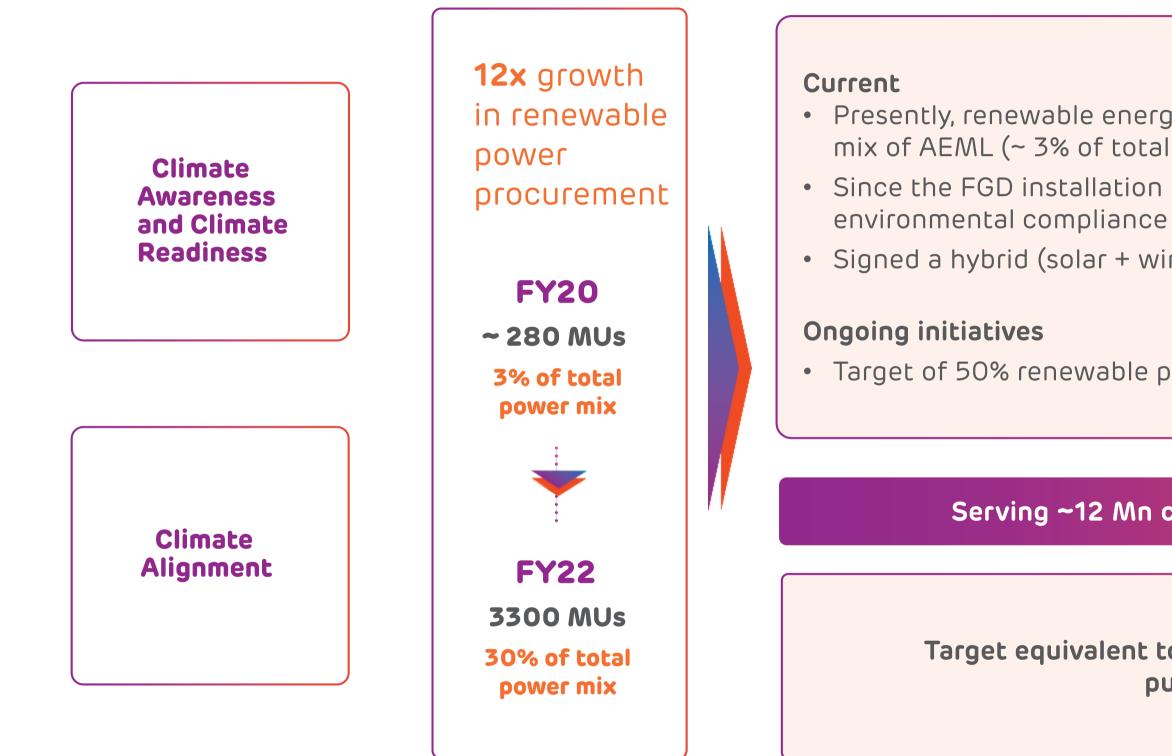


ATL recognizes that below environment related factors matter to our business model

anagement	Waste Management	
ement	Waste Management	
er harvesting at	 Fly ash – 100% fly ash utilization at Dahanu plant 	
substations in ness (Elevated & ostations)	 "5S" at all locations 	

AEML to be COP 21 compliant DISCOM by 2022

AEML to procure 30% of power from renewable power sources, change implemented within a year of acquisition



AEML has taken steps for climate alignment to be compliant with the COP21 targets ahead of schedule



- Presently, renewable energy sources contribute ~280 MUs of power procurement mix of AEML (~ 3% of total energy procured)
- Since the FGD installation in 2007, DTPS has been generating power in strict
- Signed a hybrid (solar + wind) 700 MW PPA with minimum guaranteed CUF of 50%

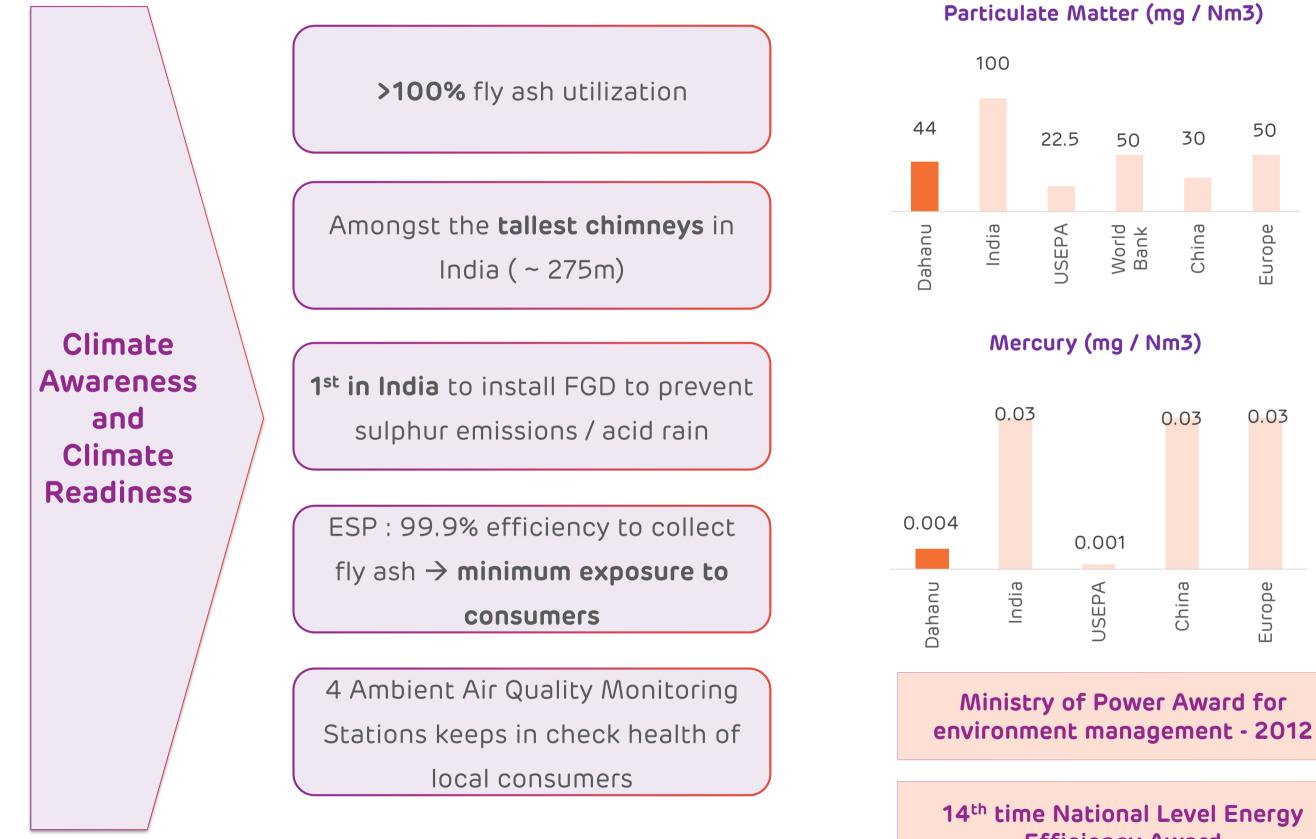
• Target of 50% renewable power procurement by FY25

Serving ~12 Mn consumers in compliance with COP 21 targets

Target equivalent to making the population of Norway and Finland put together, COP 21 compliant.

AEML: Dahanu Plant Case Study - Climate management system

Dahanu TPP is amongst the most environmentally friendly plants in India



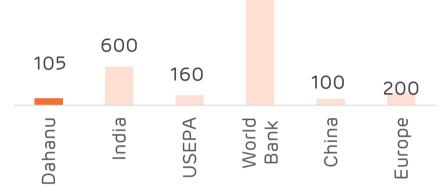
Environment

Notes: FGD - Flue Gas Desulphurization, ESP - Electro Static Precipitator, ISO - International Standards Organization, TPP - Thermal Power Plant, SOx - Sulphur Oxides, NOx – Nitrogen Oxides, mg / Nm³ – milligrams per cubic meters, USEPA - United States Environmental Protection Agency; Source - AEML DTPS



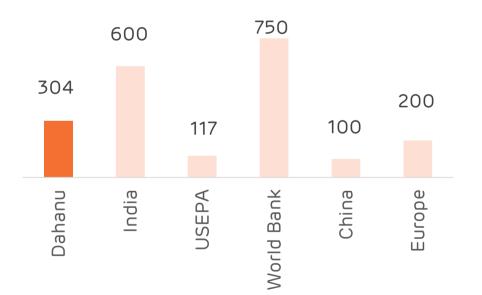
SOx Emissions (mg / Nm3)

2000



Efficiency Award

NOx Emissions (mg / Nm3)

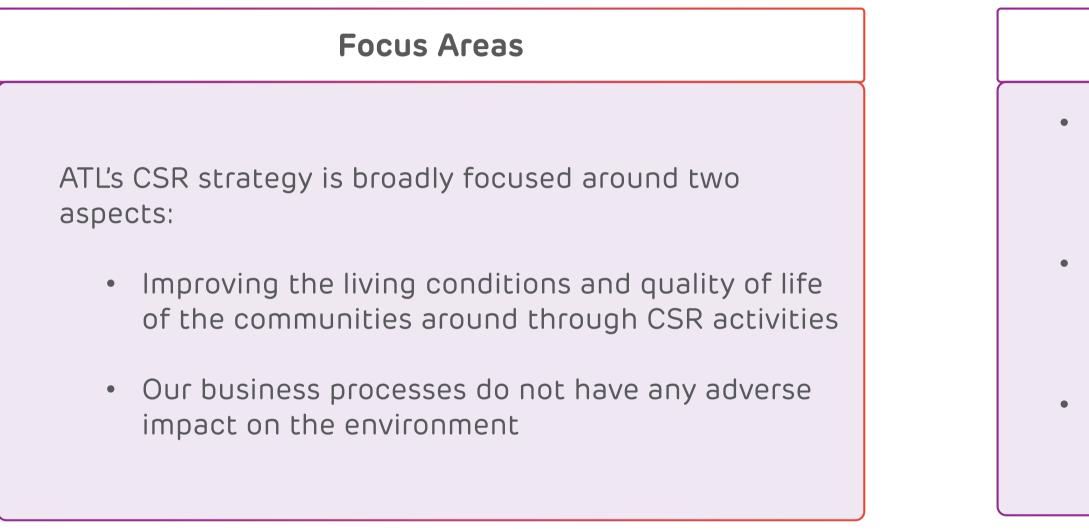


5th time State Level Energy **Efficiency Award**

1st ISO 50001 Energy Management **Certificate globally**

ESG: ATL CSR Strategy – Community and Environment focused approach

ATL has a strong focus on community outreach through its CSR programme based on the principles of sustainability, diversity and shared values



Key Programmes and Initiatives



Saksham – Skill

development program

for women

Safety + 5S (S+5S) program

- promote safety culture and

reduce fatalities





Implementation

- ATL has established a framework for identification of the community, evaluating the needs and implementation of CSR programmes.
- The philosophy is to collect the baseline, decide a 3-5 year goal and then implement the identified programmes.
- Some of the identified areas are Education and awareness, Skill building for Women, Culture of Cleanliness, Human Safety

Swachhagraha - Culture of Cleanliness

'Meri Sangini, Meri Margdarshika' – Nurture Women Leaders

ESG: Governance – Journey so far and future glide path

We have charted a glide path to internalise global best practices of governance by September 2021

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Journey so Far

Structure for 8 SPVs including AEML, with no cross securities nor cross guarantees

Internal Audit Framework

• Quarterly Audit conducted on 15 parameters across all subsidiaries, Key Issues highlighted, resolution timelines fixed

Compliance Framework

• IT enabled Compliance Management tool for automated monitoring and reporting to senior management

Policies

- RPT policy applicable at listed co.
- Anti Corruption for employees of all subsidiaries **monitored by Vigilance officer**

Board Constitution

- Listed Co. 3 independent directors
- Subsidiaries 5 SPVs incl. AEML have independent directors

Board Committees

- Audit committee with all 3 independent directors
- 4 out of 6 committees have independent directors

Senior Management Remuneration

• Industry benchmarked remuneration, optimal mix of fixed and performance linked pay for long term objectives

Corporate Governance







ESG: ATL's Sustainability Reporting and Governance as per Global Standards



Independent Assurance Statement on Non-financial reporting by Global Quality Assurance Company like DNV-GL using AccountAbility's AA1000AS and DNV GL's assurance methodology VeriSustain based on ISAE 3000



ESG: Materiality Assessment for Prioritizing Issues that Impacts Value Creation

ATL as a part of robust business and reporting framework performs materiality assessment to identify key levers of value creation which can have reasonable financial impact

Governance

Factors Affecting Materiality

- Risks and Opportunities
- Key Stakeholder Input
- Megatrends
- Externalities
- ESG Rating Agencies

- Financial Capital (Economic Performance, Governance, Competition)
- Manufactured Capital (Asset Utilisation, Right of Way, and Land Availability)
- Human Capital (Occupational Health and Safety, Human Rights, Incident Risk)
- Intellectual Capital (Digitalisation and Innovation and Technology)
- Social and Relationship Capital (Business Ethics and Values, Community Relationships)
- Natural Capital (Climate Change)





Key Material Topics Impacting Capitals

ESG: Social Initiatives through Adani Foundation

Adani Foundation: Core Areas of Service



728,000 Families



Eight Pillars of Adani Foundation

th UNDP Sustainable Goals	Foundation's efforts completely aligned with UNDP Sustainable Development Goals
pproach	Touchpoints at 2000+ villages
	Focuses on socially and economically marginalized sections of society
invironment	Programs that support rejuvenation of green cover and rectification of water stress
	Biodiversity conservation around plant sites
Energy in special tions	Ameliorative activities to alleviate people in distress
and Partnership	Maintaining purposeful partnership with government agencies and civil society formations
mpact	Adani Foundation tries to design and implement transformative programs for all the communities in the affected areas

ATL - ESG Focus Areas and Measures to achieve the Targets

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ATL: Key ESG Focus Areas and Measures

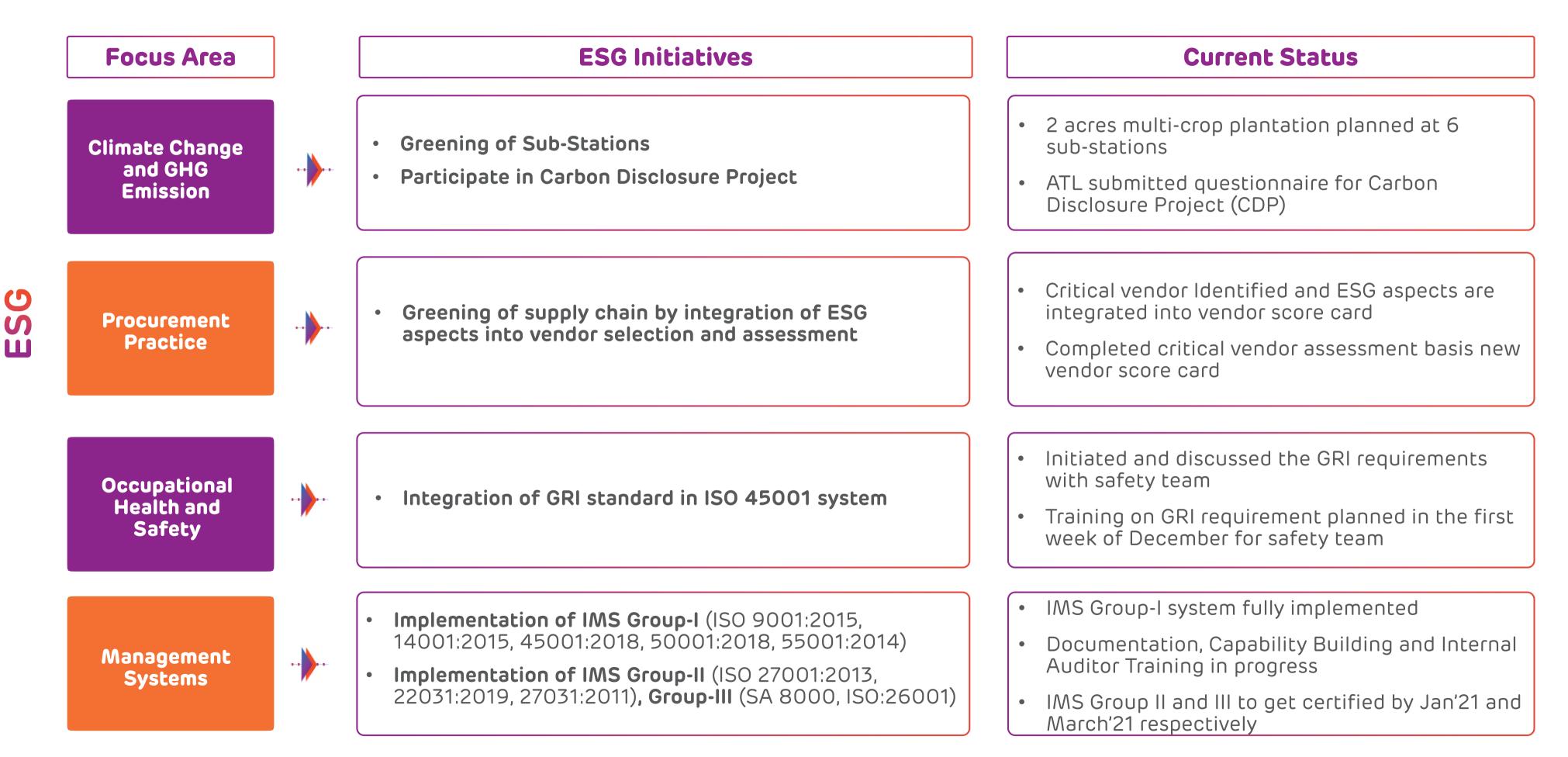


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ATL: Key ESG Focus Areas and Measures





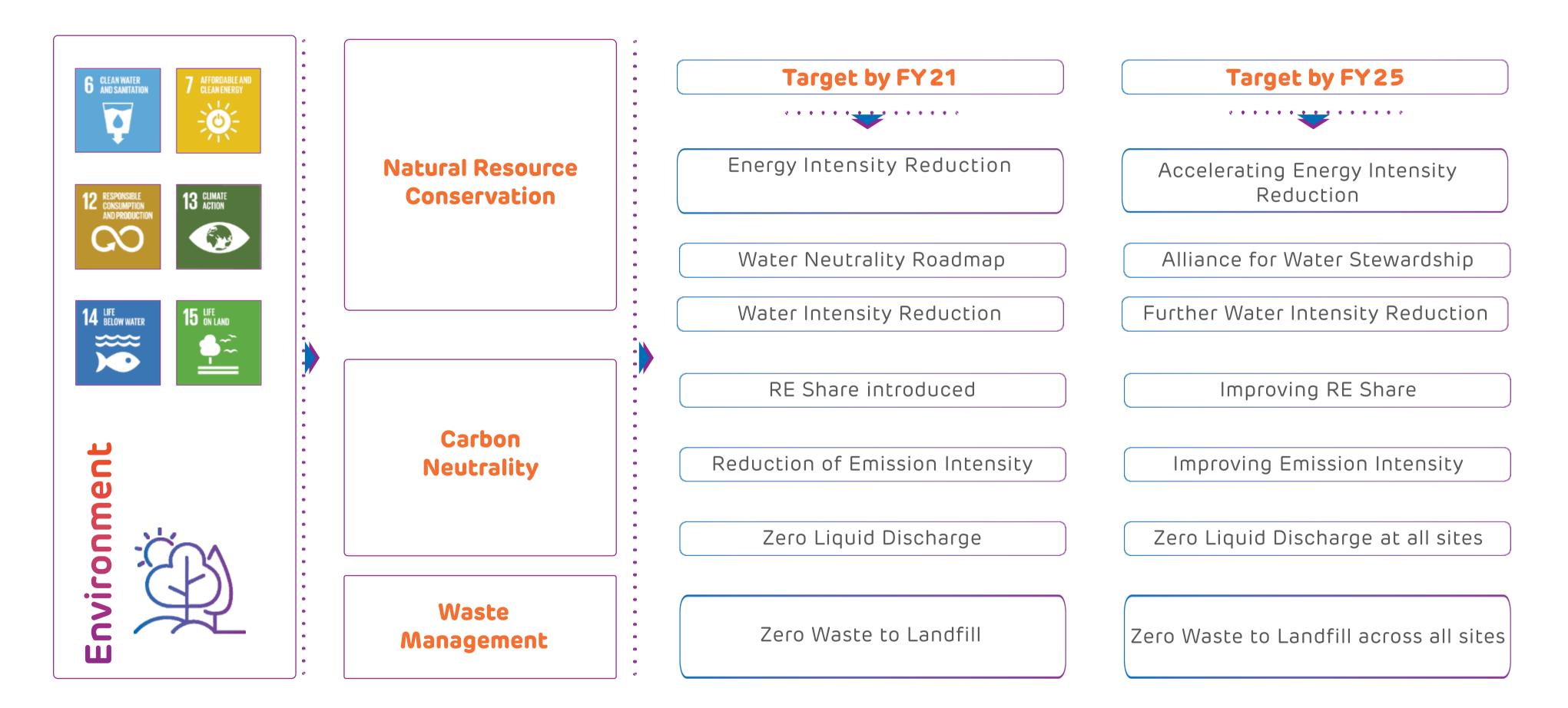
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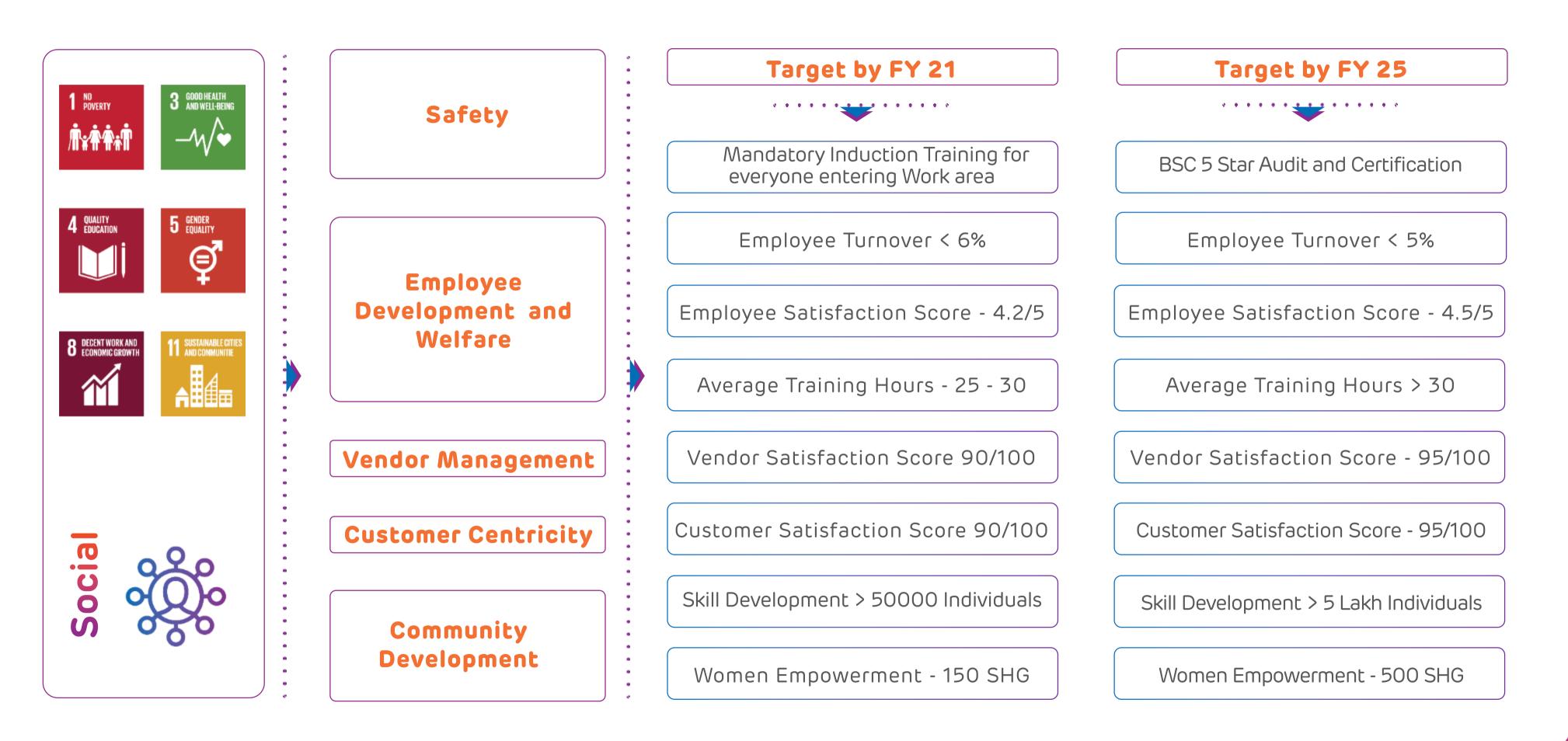
Group Portfolio Targets Group Climate Strategy Group CSR Initiatives

Adani Group : Portfolio Targets



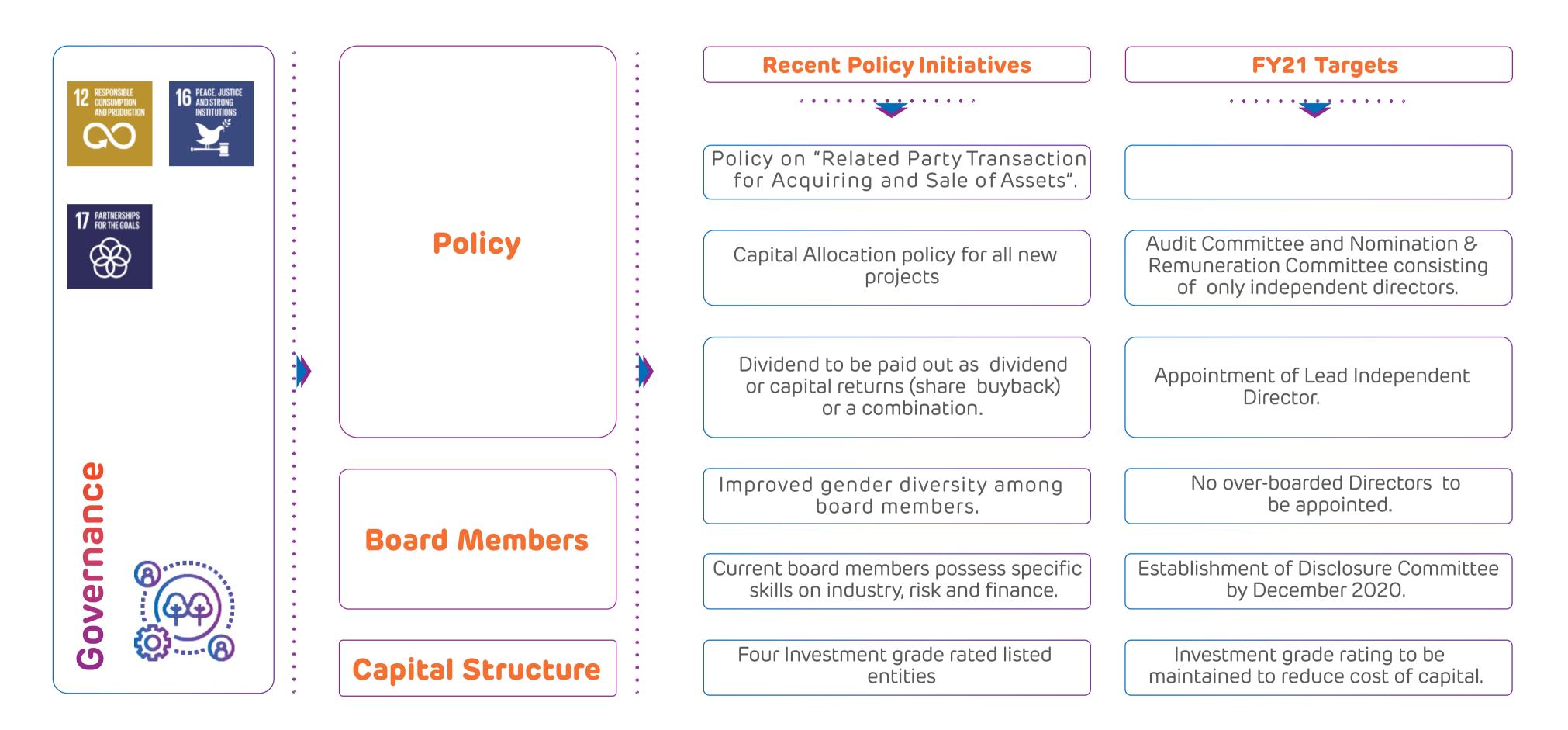


Adani Group : Portfolio Targets





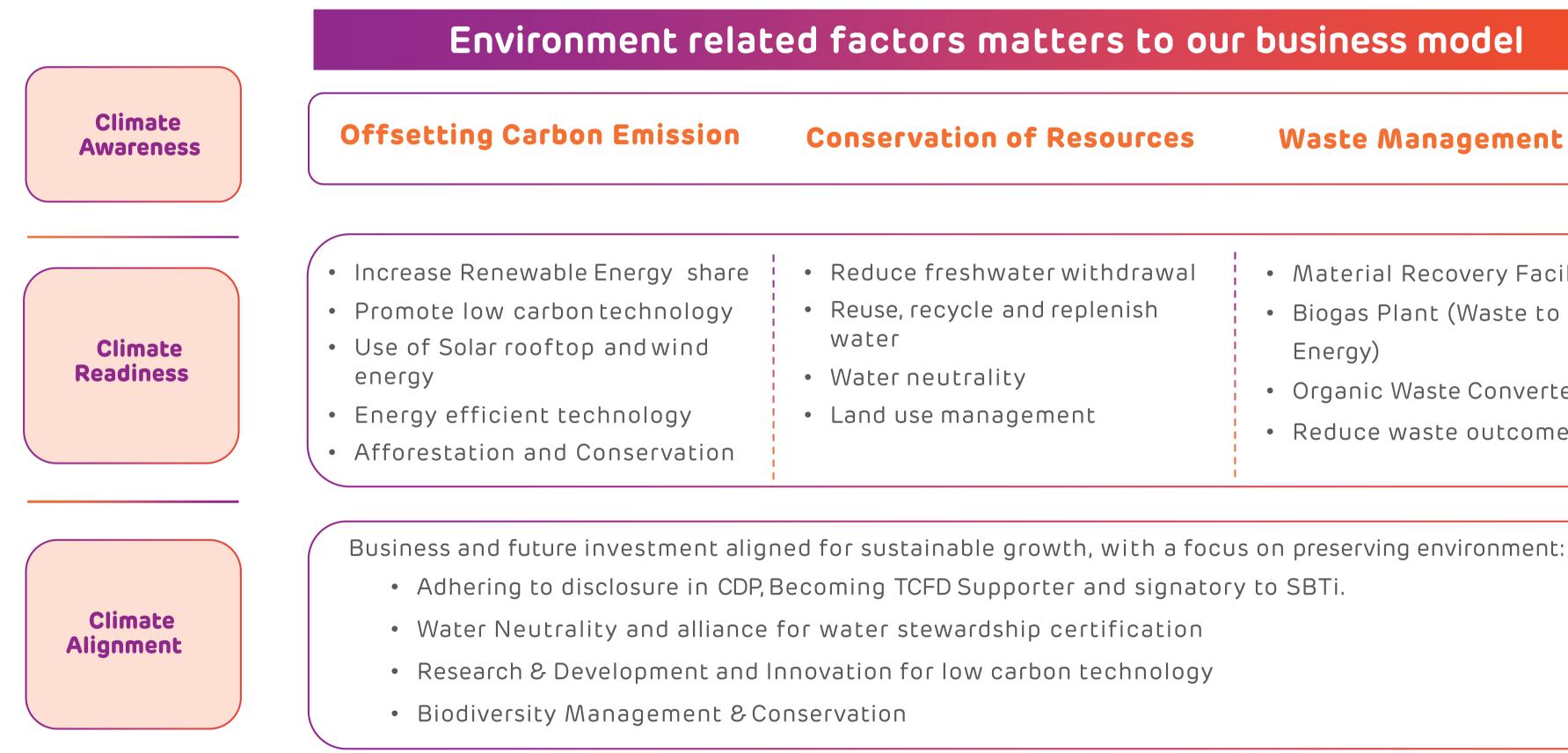
Adani Group : Portfolio Targets





Adani Group: Climate Strategy

Environment



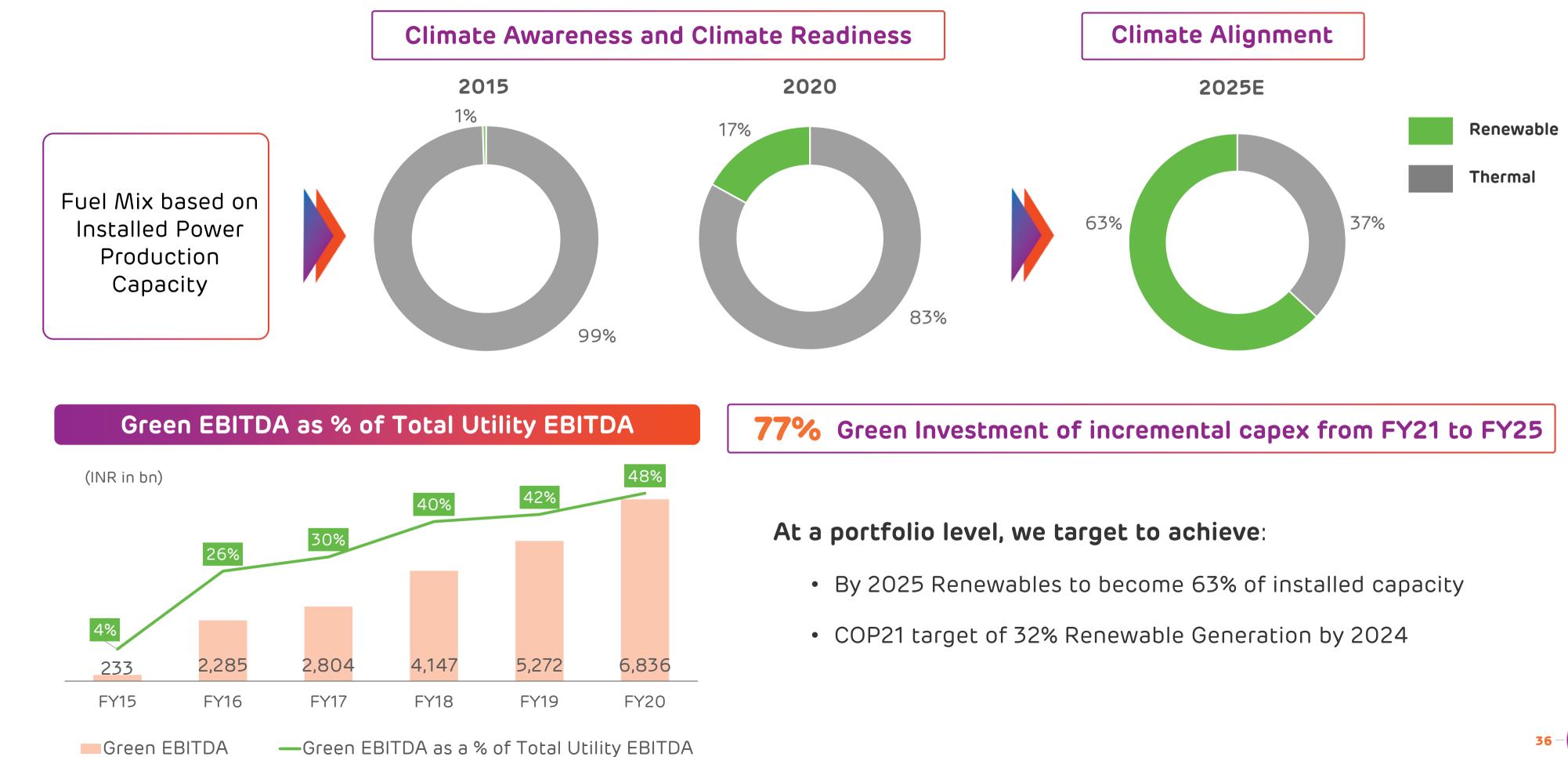


Environment related factors matters to our business model

ion of Resources	Waste Management		
vole and replenish trality nanagement	Material Recovery Facility Biogas Plant (Waste to Energy) Organic Waste Converter Reduce waste outcome		

Adani Energy Portfolio: COP21 compliant by 2024

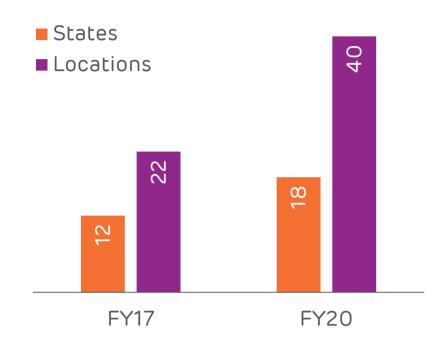
Environment



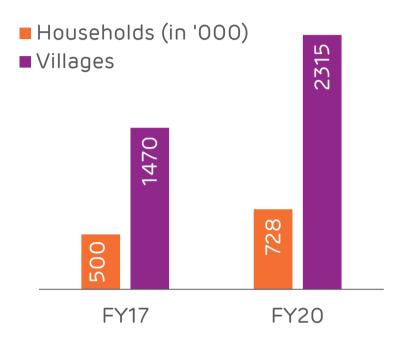


ESG: Adani Foundation – Growing Footprint

Increasing Reach of Adani Foundation



Social

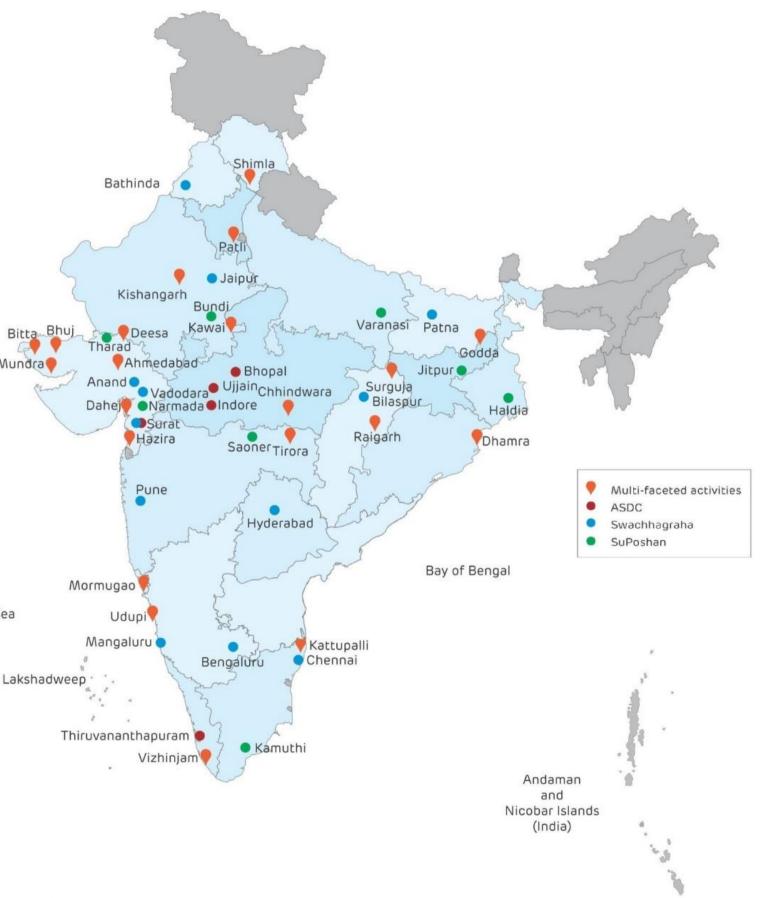


Beneficiaries	FY17	FY20
Beneficia	ries by thematic area	
Households	79,005	307,919
Community Health	391,166	607,581
Sustainable Livelihood	108,630	315,019
Community Infra	59,466	343,472
UDAAN	23,418	55,162
SuPoshan	117,072	514,176
ASDC	2,965	26,444

Notes: Project UDAAN: Child education; Project SuPoshan: Reducing children malnutrition; ASDC: Adani Skill Development Centre



Presence across 18 States, 2.3k villages



37

Adani Foundation: Activity-based Community Engagement & Participation



Anthropometric Measurements



Focused Group Discussions



Referral to CMTC/NRC



Sneh-Shivir for SAM children





Family Counselling's



Community Mass Events

38

Adani Foundation: Celebration of Special Days



World Menstrual Hygiene day



Poshan Maah



New born care week



World Breastfeeding week





Global Handwashing Day



World Toilet Day







Annexure: ATL ESG Performance

IUX.

ATL: ESG Performance – FY20



8 % ↓* **Auxiliary Power** Consumption

346.53MUs



7.5 % ↓*

Scope 1 Emission 3187008 TCo₂e

31.62 % *





6.23 % ↓*

Fresh Water Withdrawal 1816997 KL



Hazardous Waste Generation



93.10 MT





94.54 %

Local Procurement



ESG Standing

Engaging with S&P on extensive ESG Evaluation at ATL for Global ESG rating





2.73 MUs





Trees planted Cumulative **Terrestrial Plantation**





4.4 %

Employee Turnover

ESG Focus Area

Efficient use of water and energy from cleaner sources **Reduction of emission levels** Zero tolerance for fatalities

ATL: Key ESG Metrics and Initiatives – FY20

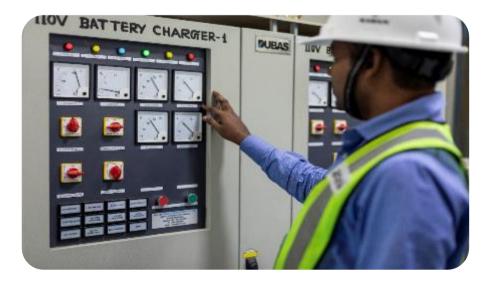
Environment	 CO2 emissions Scope 1 (TCO2e): 31,87,008 Scope 2 (TCO2e): 24,509 	Water Fresh Water (KL): 18,16,997 Water recycled (KL): 2,04,494 	 Waste ~40 KL Waste generated of used oil 100% fly ash utilization at Dahanu 	 Land use (AEML - Dahanu) ~148 hectares of green belt Planted 2 Cr mangroves Afforestation of ~283 hectares
Social	<section-header><list-item></list-item></section-header>	 Safety management Over 57,236 man-hours safety training Zero Accident Vision SafeEye, SafeConnect, SafeAlert 	 Consumer engagement (AEML) Concessional tariff during religious festivals / community prayers 25 Payment options available Multilingual (4) service offerings 99.99% supply reliability Adoption of advanced technologies like SCADA, DMS, OMS and GIS 	 Communities Skilling for needy women through National Skill Training Institute (Women) Providing subsidized education Nurture women leaders from the community, who then become change makers
Botes: TCO2e: Ton CO2 Equivalent	 Structure and oversight Independent board Business Responsibility Policy 	 Code and values Code of conduct Whistle blower policy Anti-bribery and anti-slavery policy Remuneration policy 	 Transparency and reporting Material events policy Related Party Transactions Integrated Reporting framework 	 Cyber risks and systems Customer data protection Data privacy audit



ATL: Inculcating Safety Culture

Safety Initiatives during the year

- **53,475** man-hours of safety training and awareness
- Virtual cross safety audit is completed across O&M sites
- Conducted first-aid awareness and work at height training for O&M and project team
- With launch of Started safety related functional areas (SRFA) for all sites, training was conducted for 120 employees of O&M at multiple locations







Safety Performance in Q2FY21

Safety Parameters	Q2 FY21	Q2 FY20
Reportable Incident	02	00
Fatalities	00	00
LTIFR (LTI Frequency Rate)	0.41	00
LTISR (LTI Severity Rate)	5.99	6.92
Training Hours	36806	7590





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Thank You

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