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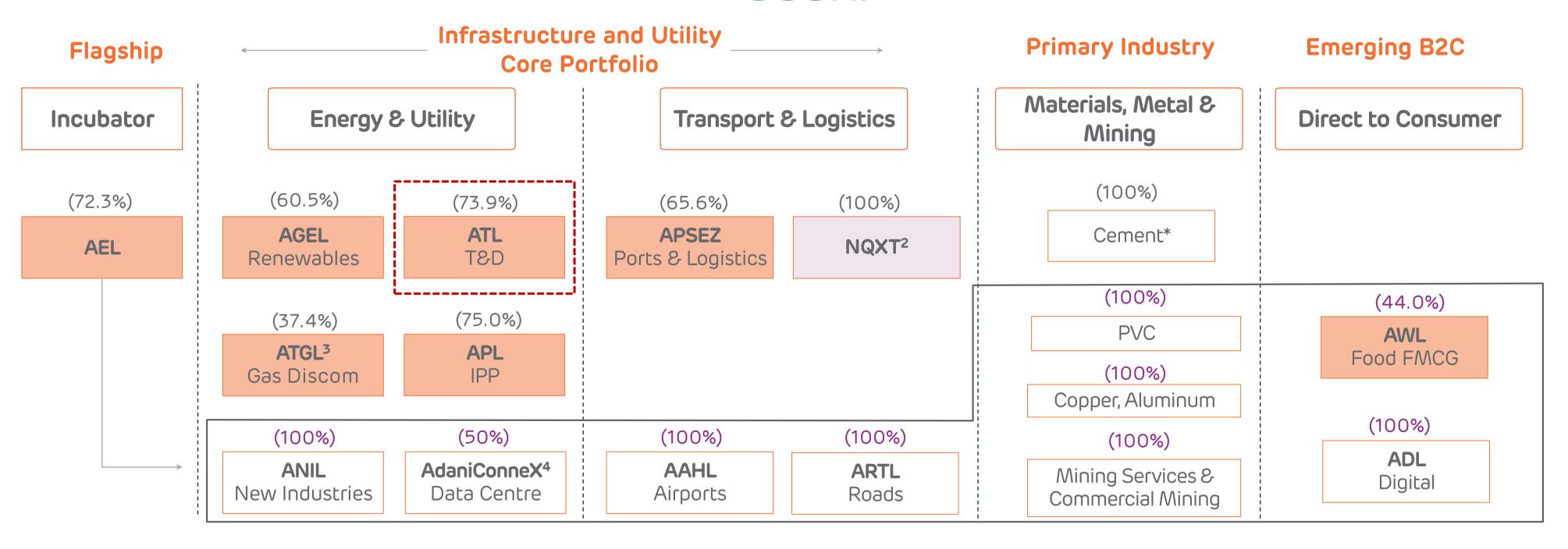
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Adani: A World Class Portfolio



adani ~US\$ 170 bn¹ Combined Market Cap



(%): Promoter equity stake in Adani Portfolio companies

(%): AEL equity stake in its subsidiaries

- Represents public traded listed verticals ies

A multi-decade story of high growth centered around infrastructure & utility core

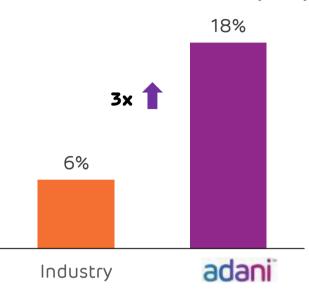
^{1.} Combined m-cap of all listed entities as on June 30, 2022, US\$/INR – 78.90 | 2. NQXT: North Queensland Export Terminal | 3. ATGL: Adani Total Gas Ltd, JV with Total Energies | 4. Data center, JV with EdgeConnex, | APSEZ: Adani Ports and Special Economic Zone Limited; ATL: Adani Transmission Limited; T&D: Transmission & Distribution; APL: Adani Power Limited; AGEL: Adani Airport Holdings Limited; ARTL: Adani Roads Transport Limited; ANIL: Adani New Industries Limited; AWL: Adani Wilmar Limited; ADL: Adani Digital Limited | Note - Light orange color represent public traded listed verticals

^{*} Acquisition of Ambuja Cements Ltd and ACC Ltd for ~66MTPA of capacity is under regulatory approvals and with this acquisition, Adani is now India's second largest cement manufacturer

Adani: Decades long track record of industry best growth rates across sectors



Transmission Network (ckm)



2016 320,000 ckm 6,950 ckm **2022** 456,716 ckm 18,795 ckm

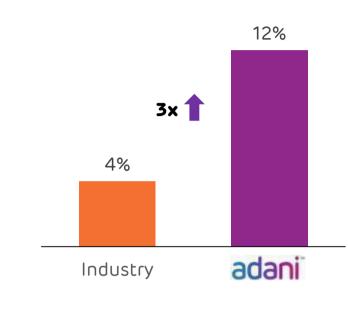


ATL

Highest availability among Peers

EBITDA margin: 92%^{1,3,5}
Next best peer margin: 88%

Port Cargo Throughput (MMT)



2014 972 MT 113 MT **2022** 1,320 MT 312 MT

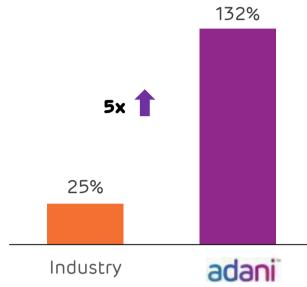


APSEZ

Highest Margin among Peers globally

EBITDA margin: 70%^{1,2} Next best peer margin: 55%

Renewable Capacity (GW)

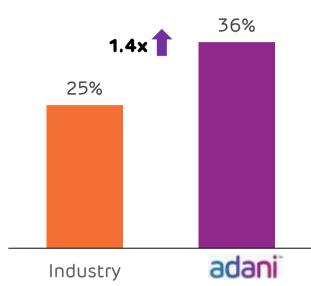


2016 46 GW 0.3 GW **2022** 150 GW⁹ 20.3 GW⁶



AGEL

Worlds largest developer **EBITDA margin: 92%**^{1,4} Among the best in Industry CGD⁷ (GAs⁸ covered)



2015 62 GAs 6 GAs **2022** 293 GAs 52 GAs



ATGL

India's Largest private CGD business

EBITDA margin: 41%¹⁰

Among the best in industry



Adani: Repeatable, robust & proven transformative model of investment



Development **Operations Post Operations Phase** Origination Operation **Site Development** Construction Capital Mgmt Redesigning the capital Analysis & market Site acquisition Engineering & design • Life cycle O&M intelligence planning **structure** of the asset Sourcing & quality Concessions and Activity Viability analysis levels Asset Management Operational phase regulatory agreements funding consistent with plan Strategic value Equity & debt Investment case asset life funding at project development • First ever GMTN of US\$ 2bn by AEML - an Energy Network SLB in line with India's COP26 goals India's Largest Longest Private 648 MW Ultra Mega Commercial Port Solar Power Plant Operation Center HVDC Line in Asia ATL tied up revolving facility of US\$ 1bn (ENOC) (at Kamuthi, Tamil (at Mundra) (Mundra – to fund its green infrastructure thrust. Mohindergarh) Nadu) Issuance of 20 & 10 year dual tranche bond of US\$ 750 mn - APSEZ the only Centralized continuous infrastructure company to do so Constructed and Highest line Highest Margin monitoring of plants Commissioned in Performance availability Green bond issuance of US\$ 750 mn among peers across India on a single nine months establishes AGEL as India's leading credit cloud based platform in the sector

37% 25% 31% 55% 8% 18% 6%

Debt profile moving from PSU's banks to Bonds

March 2016

March 2022

ATL: A platform well-positioned to leverage growth opportunities in T&D business



Development



Execution Prowess

Transmission Network of

18,795 ckm⁽¹⁾

Built Longest Private HVDC Line

Strategic Presence

Transmission - Presence in 13 states with 31 transmission projects **Distribution** - Integrated utilities catering to gateway city of Mumbai (AEML) and Mundra SEZ area (MUL)

Balanced pool mix

Transmission⁽³⁾: **52%** of EBITDA - Central pool **48%** of EBITDA - State pool

Operations



Operating Efficiency

in Asia⁽⁴⁾

Robust network availability and supply/distribution reliability

One of the **lowest O&M** cost per ckm⁽²⁾

Consumer-centricity

Supplier of choice for 12 million+ consumers

CSAT surveys for 12 critical processes for high consumer satisfaction and AMI Installation

Embedded ESG Framework

Decarbonisation of Grid (30% and 60% RE power by FY23 and FY27)

Installed 2.4 MWp solar capacity for auxiliary consumption in six SS

Board Diversity and Strengthening

Returns and Equity Value Creation



Equity Partnerships⁽⁵⁾

Secured primary equity
Investments from marquee
investors –

QIA in AEML (Rs 32 bn) and IHC in ATL (Rs 38.5 bn)

Construction Framework Agreement

Fully funded plan, ATL has raised **US\$ 700 mn** revolving facility, additional **US\$ 2 bn** GMTN program in place for AEML Capex program

Significant Growth Potential

Green industrial cluster in Mundra

Increasing participation in **renewable grid** (eg: HVDC Mumbai, Khavda)

Transmission development in **green** corridor



ATL: Executive Summary - Operational and Financial Performance Q1FY23



Operational Update:

- Added 372 ckms in Q1FY23 to operational network with total network at 18,795 ckms & transformation capacity at 40,001 MVA
- During the quarter Obra- C project became fully operational and line commissioning work completed in JKTL project
- Operated transmission lines upwards of 99.18%⁽¹⁾
- Maintained supply reliability of more than 99.9% in Distribution business
- 26% YoY growth sold 2,560 million units vs. 2,036 million units last year on account of uptick in energy demand
- Distribution loss remains low at 6.95% in Q1FY23 vs. 6.88% in Q1FY22

Financial Update (YoY):

- Consolidated Revenue at **Rs 3,049 Cr** increased by 22%
- Consolidated Operating EBITDA at **Rs 1,213 Cr**, up 10%
- Cash profit (excluding one-time) of **Rs 731 cr** increased 16%
- PBT of Rs 202 Cr and PAT of Rs 168 Cr ended lower on account of Rs 288 Cr one-off income in Q1FY22 and adverse forex movement of Rs 185 Cr (not comparable YoY)

Other Key Updates and Awards:

- Adani Transmission completed Rs 3,850 Cr Primary Equity Transaction with International Holding Company (IHC) for 1.4% stake
- Adani Transmission announced acquisition of Mahan Sipat Transmission Line from Essar Power for EV of Rs 1,913 Cr The transaction once completed will add 673 ckms to ATL's operational portfolio
- ATL figures in top three companies in Power sector in India in ESG Yearbook released by Crisil in May 2022
- Adani Transmissions USD 700 Mn Revolving Facility
 - Tagged As Green Loan By Sustainalytics
 - Received most Innovative Deal of the Year at The Asset Triple A Sustainable Infrastructure Awards 2022
 - Received APAC Power Portfolio Financing deal of the year from IJ Global



ATL: Consolidated Financial Highlights Q1FY23 YoY

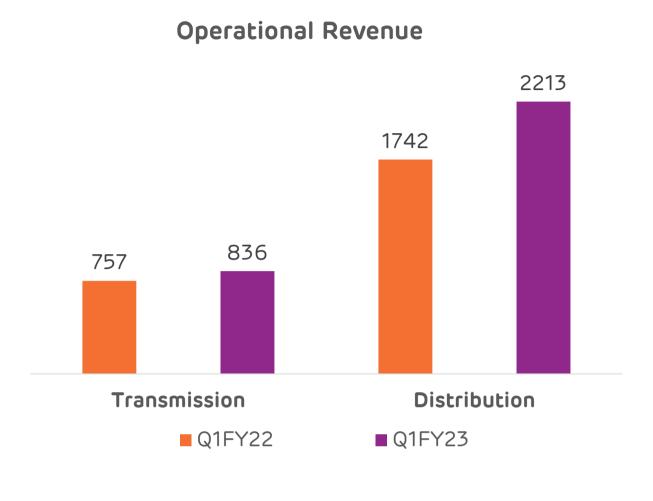


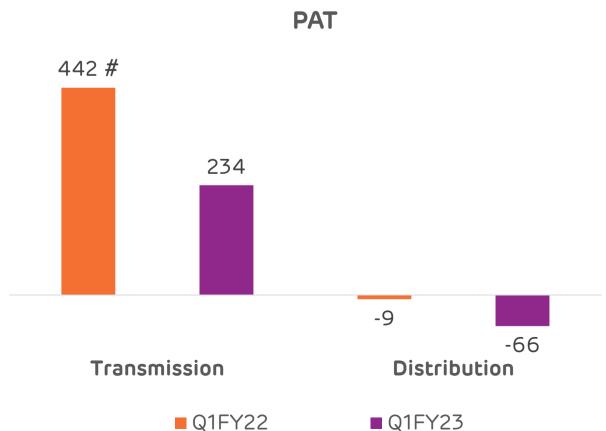


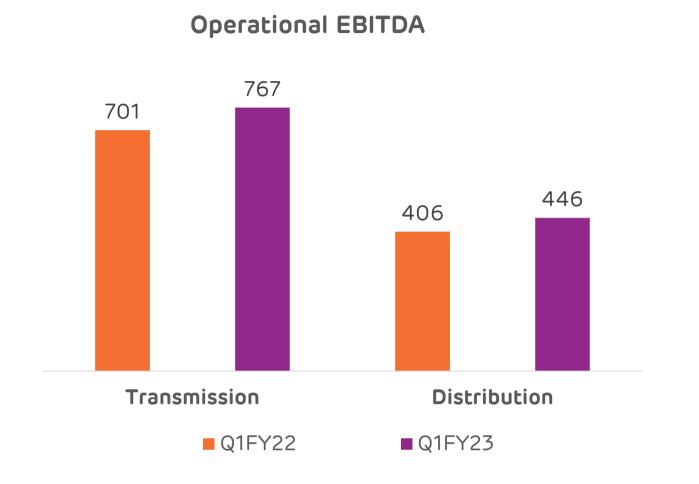
ATL: Segment-wise Financial Highlights Q1FY23 YoY

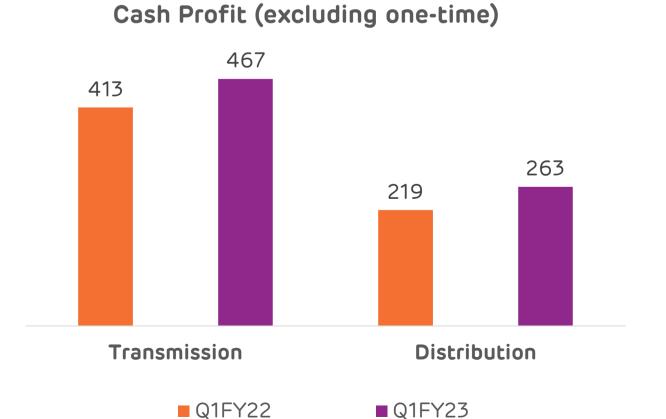


(In Rs Cr)









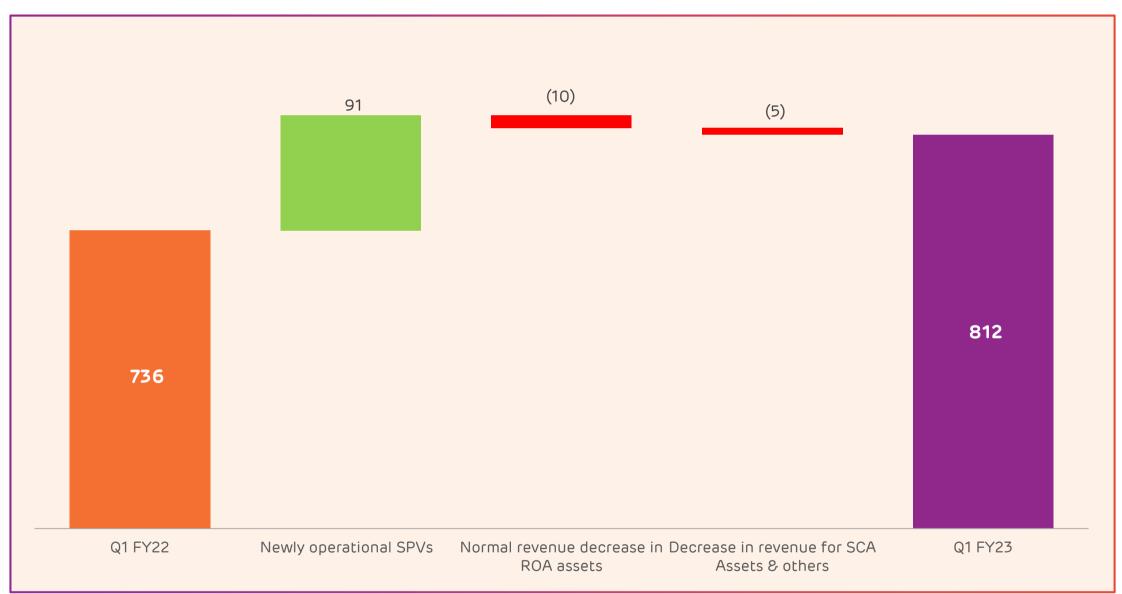
ATL: Transmission Utility - Revenue and Operating EBITDA Bridge Q1FY23 YoY

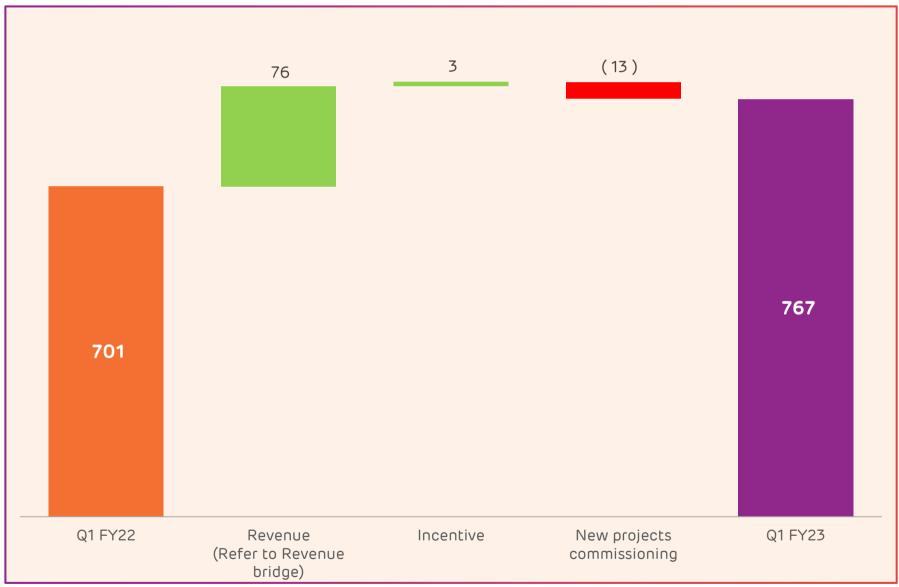


(In Rs Cr)

Revenue (excluding incentive) up 10% supported by revenue contribution from new line elements

Operating EBITDA up 10% driven by strong revenue



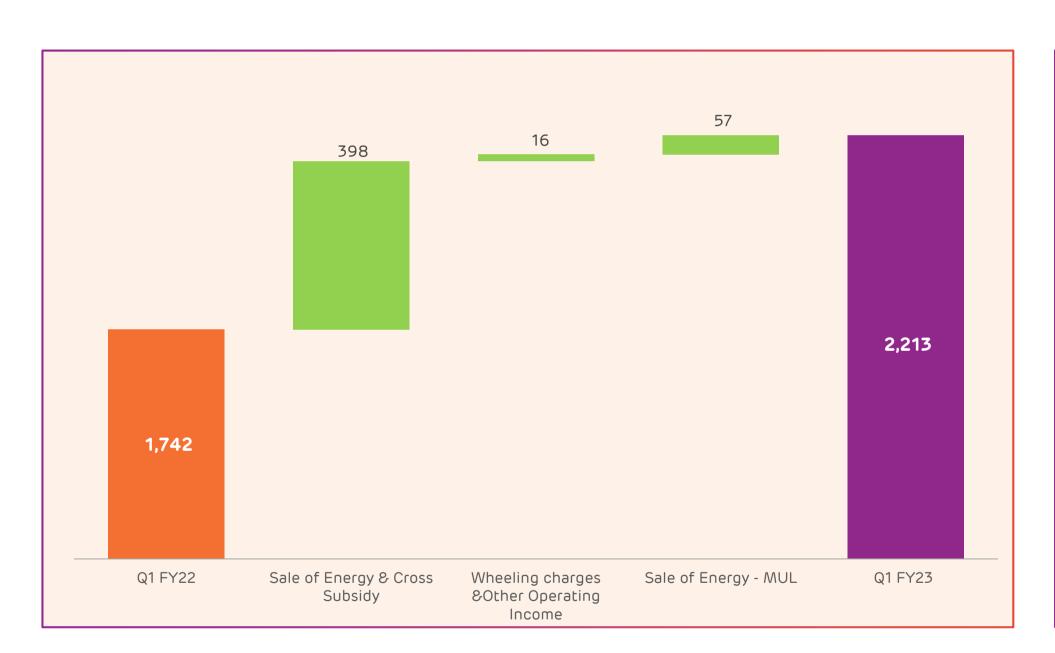


ATL: Distribution (AEML+MUL) - Revenue and Operating EBITDA Bridge Q1FY23 YoY

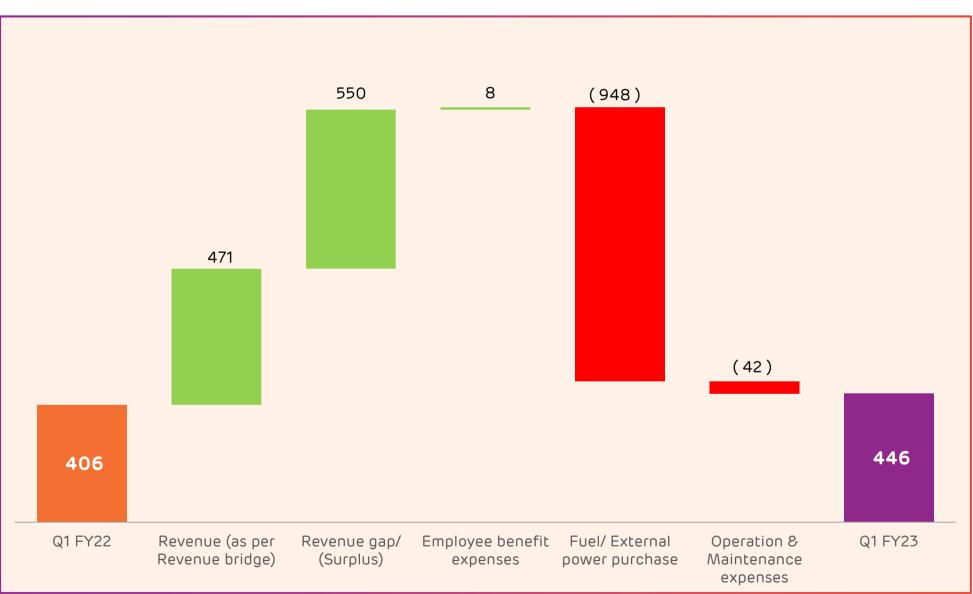


(In Rs Cr)

Revenue up 27% driven by higher energy demand



Operating EBITDA increased by 10%





ATL: Consolidated Financial Highlights Q1FY23 QoQ

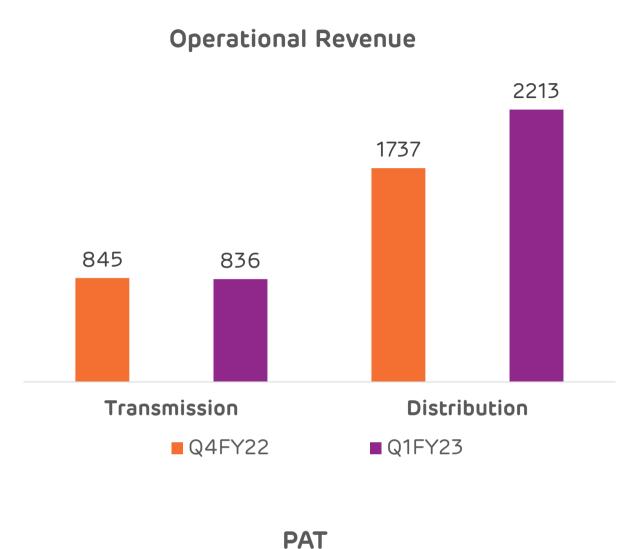


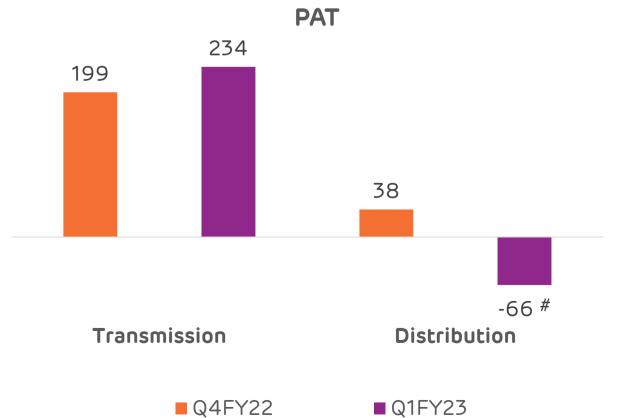


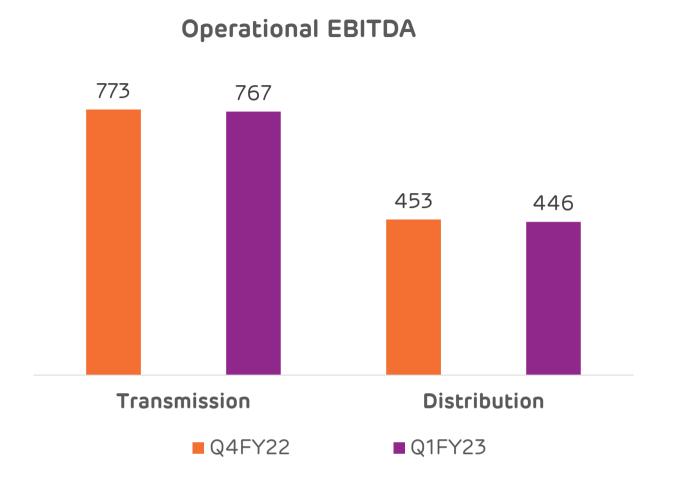
ATL: Segment-wise Financial Highlights Q1FY23 QoQ



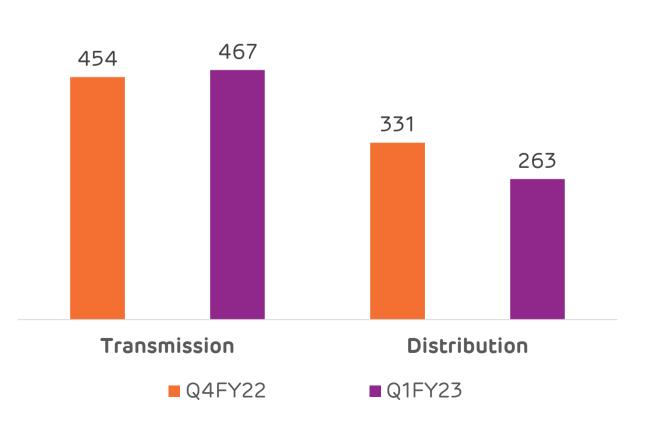
(In Rs Cr)







Cash Profit (excluding one-time)

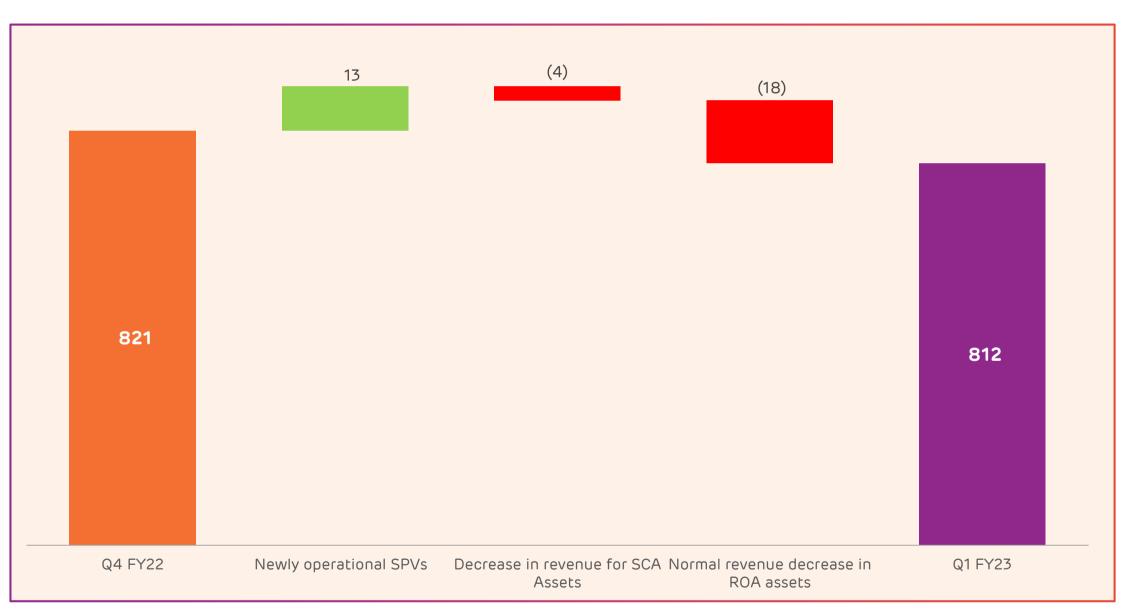


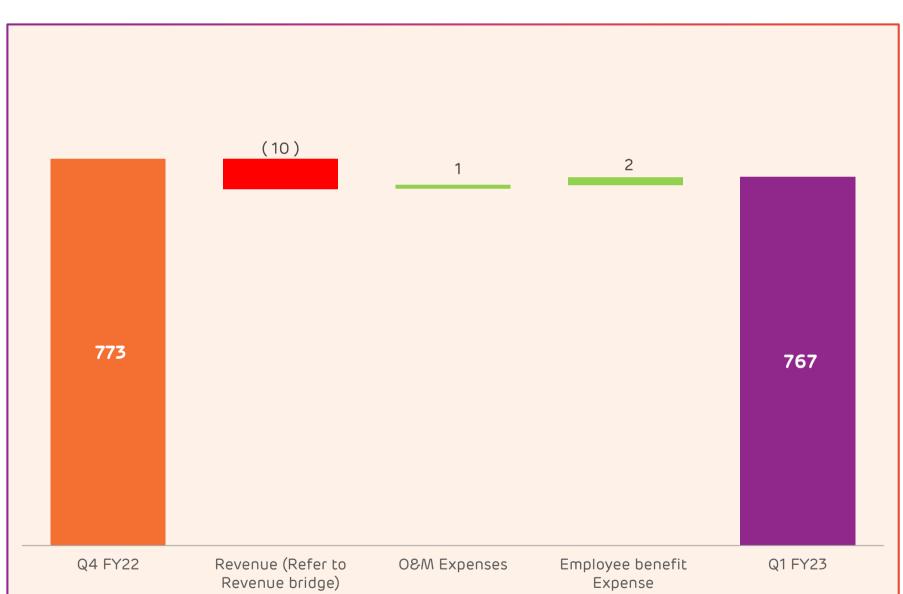
ATL: Transmission Utility - Revenue and Operating EBITDA Bridge Q1FY23 QoQ



(In Rs Cr)

Revenue (excluding incentive) and Operating EBITDA ended flat on QoQ basis



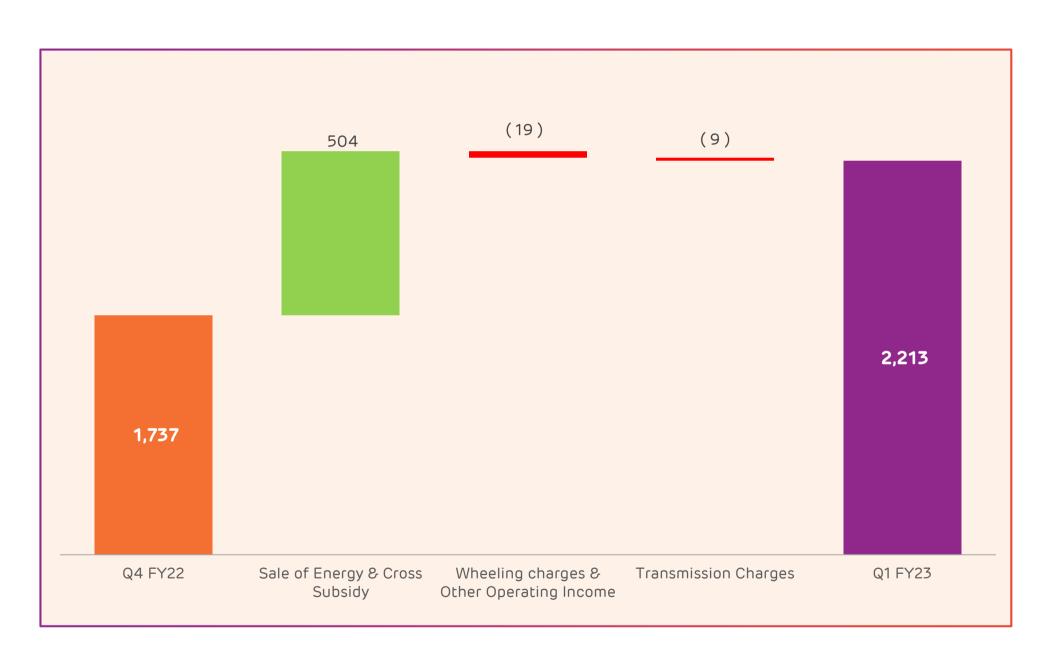


ATL: Distribution (AEML+MUL) - Revenue and Operating EBITDA Bridge Q1FY23 QoQ

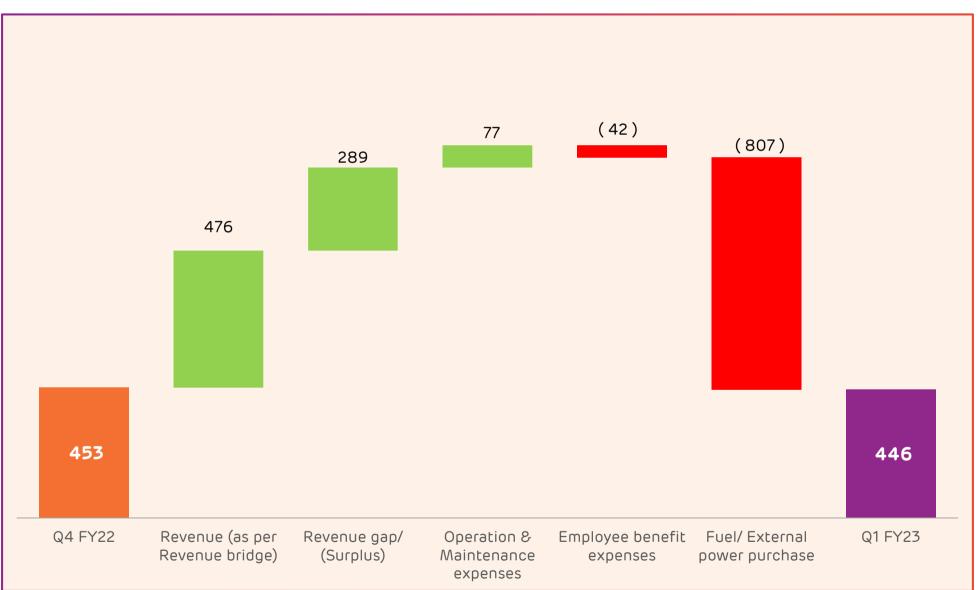


(In Rs Cr)

Revenue up 27% driven by higher energy demand



Operating EBITDA ended flat





ATL: Recent Awards & Achievements



Greentech Corporate
Governance Award 2022 for
Excellence in Corporate
Governance

Adani Electricity Mumbai Ltd has won the prestigious IMC Ramkrishna Bajaj National Quality Performance Excellence Award 2021 in the Service Category

Became Signatory to the UN

Energy Compact to further the

SDG 7 (Affordable and Clean

Energy)

Project Finance International's
(PFI) Asia Pacific Indian Deal Of
The Year Award for USD 700
Mn revolving facility

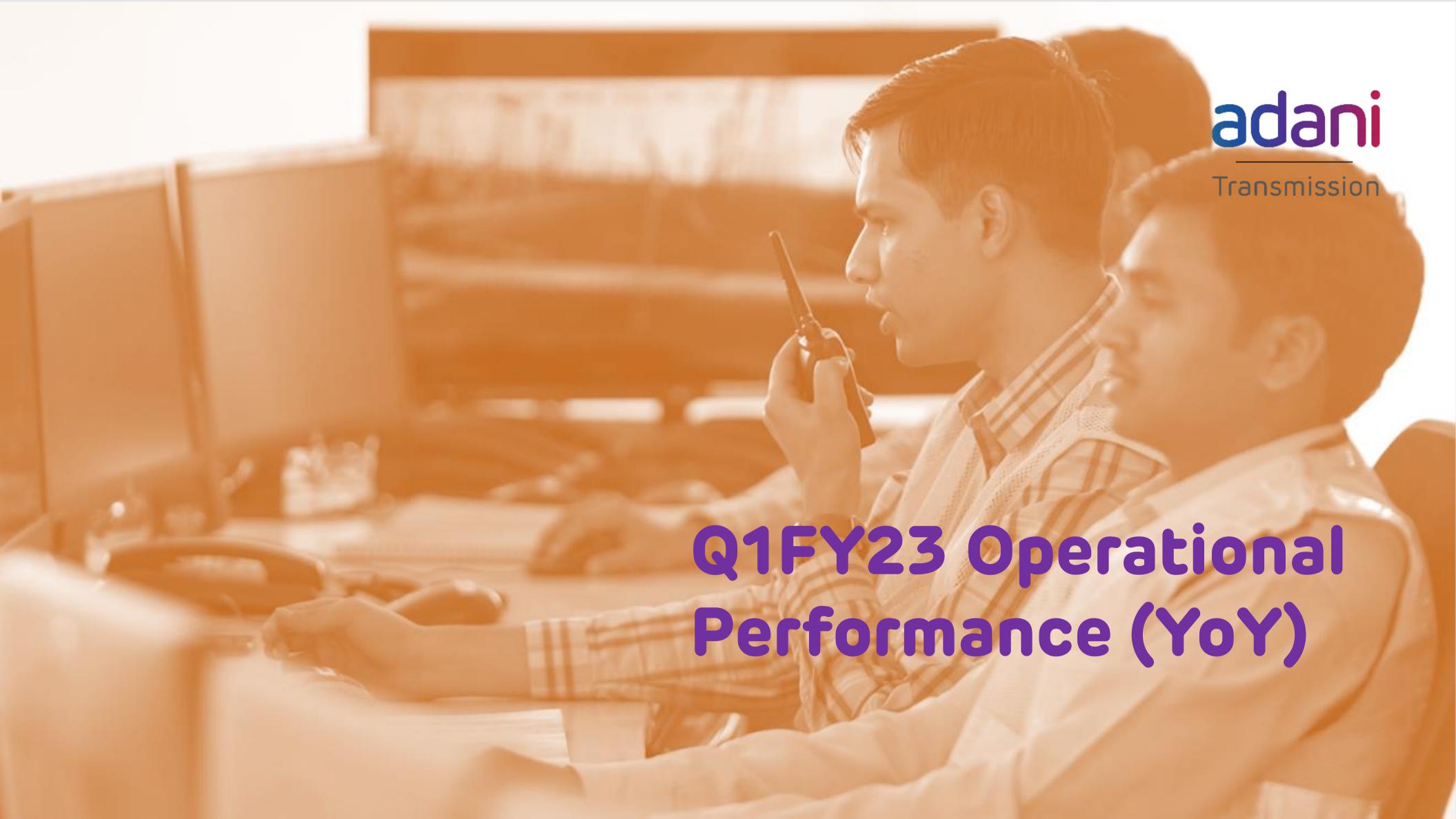
DJSI - S&P Global Corporate Sustainability Assessment (CSA) ESG rankings - Score 63/100 vs. 52 last year (up by 21%) Felicitation from Ministry of New and Renewable Energy (MNRE) for submission of energy compact goals at **United Nations** at **COP26**

Greentech Transformative Human
Resource Award 2021 –
"Employee Engagement"
Category

Clls Operational Sustainability Competition
- Platinum, Gold and Silver award in
Environmental and Economic Sustainability
Category

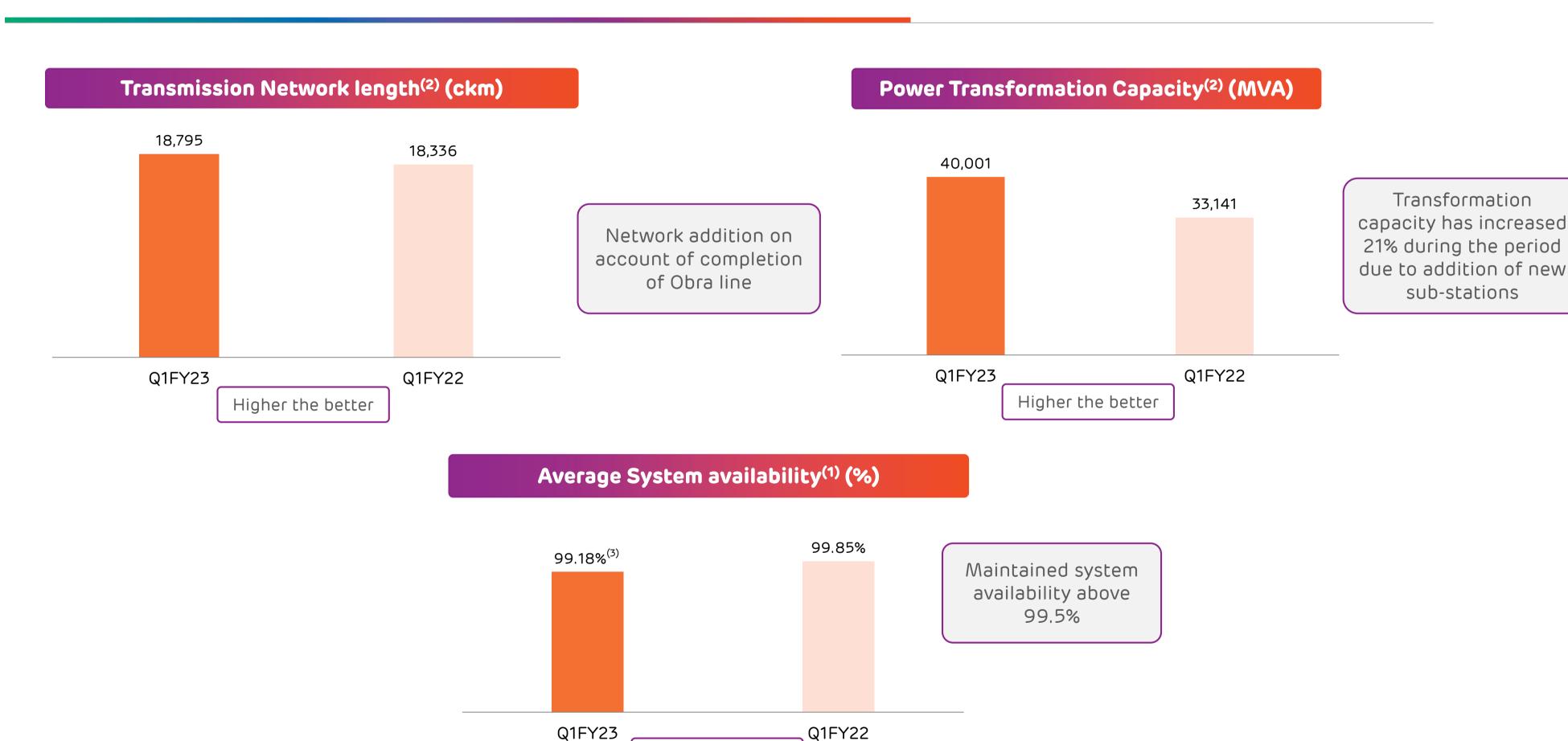
Greentech Safety Excellence
Award 2021 for outstanding
Safety excellence





ATL: Transmission Utility - Key Operating Metrics Q1FY23 (YoY)

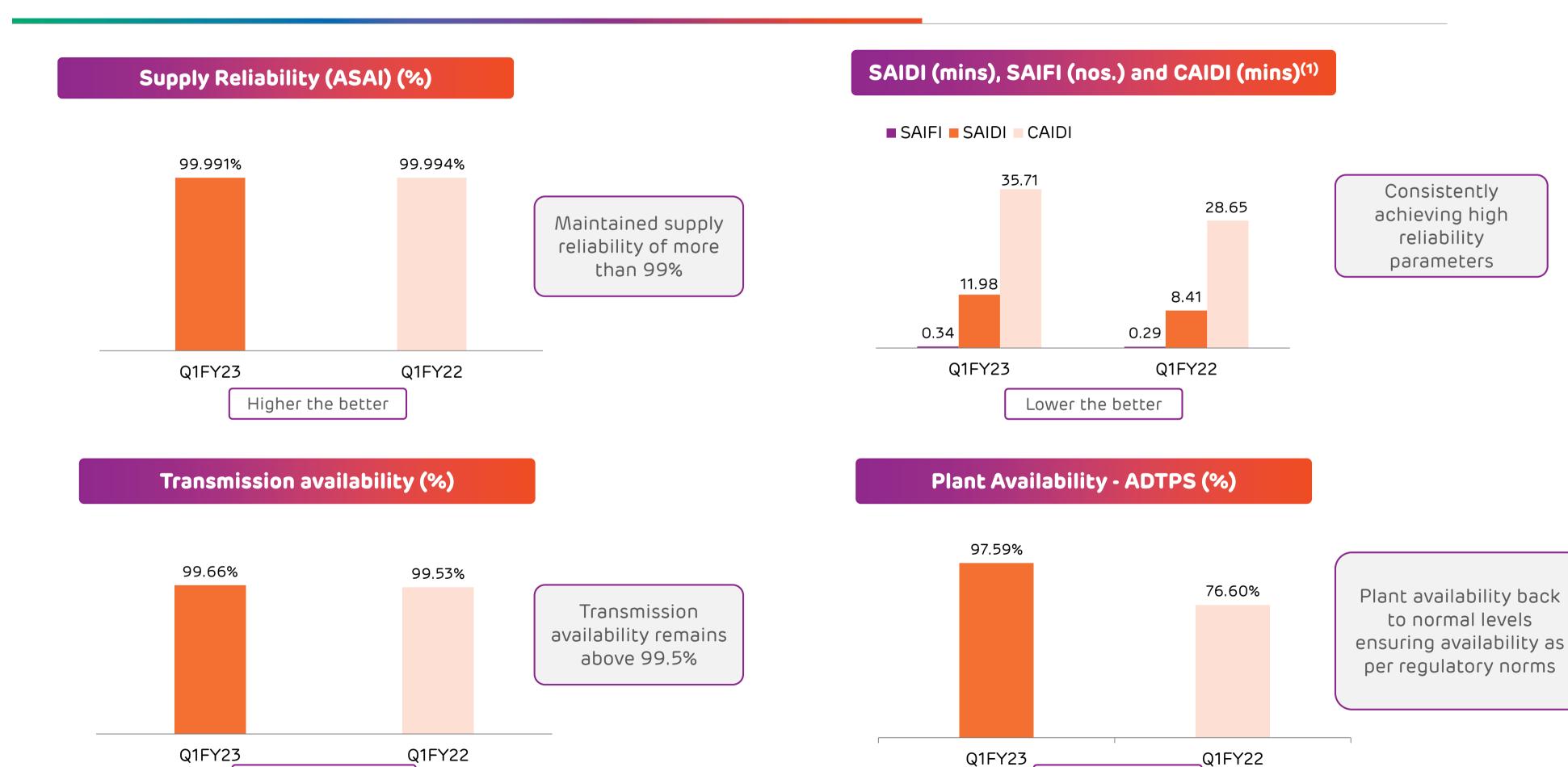




Higher the better

ATL: Distribution Utility (AEML) - Key Operating Metrics Q1FY23 (YoY)



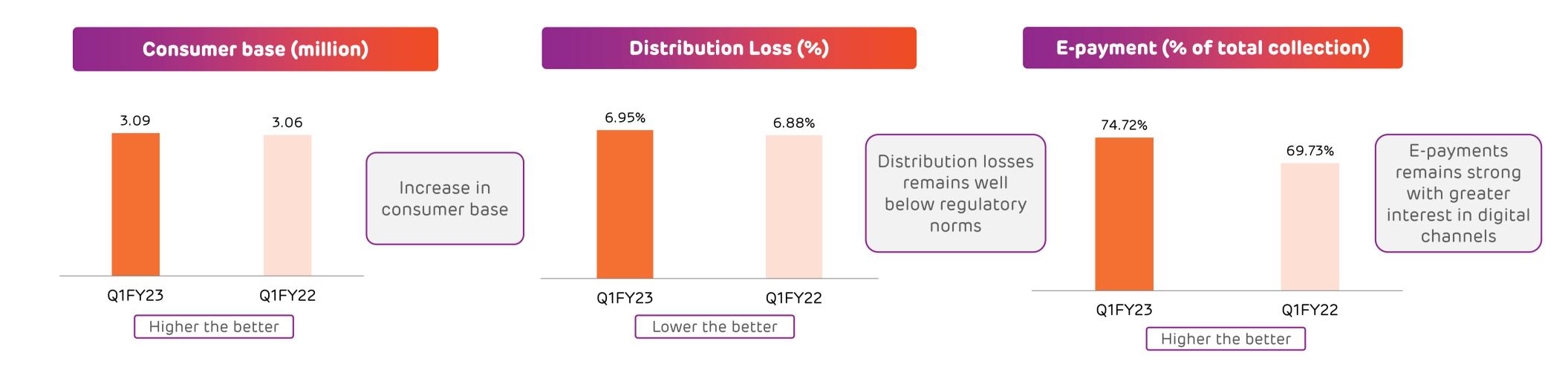


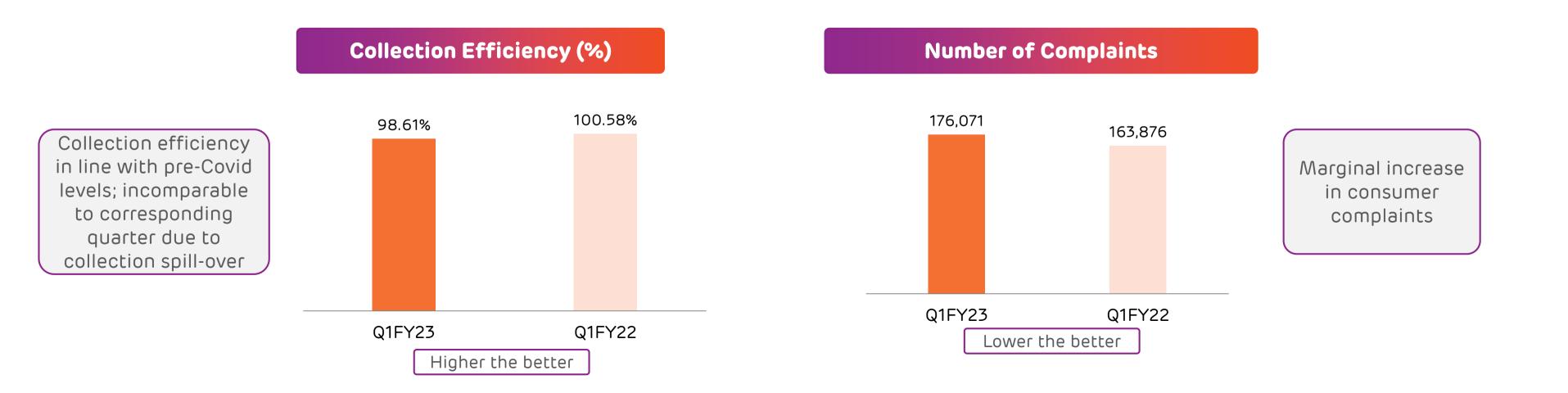
Higher the better

Higher the better

ATL: Distribution Utility (AEML) - Key Operating Metrics Q1FY23 (YoY)



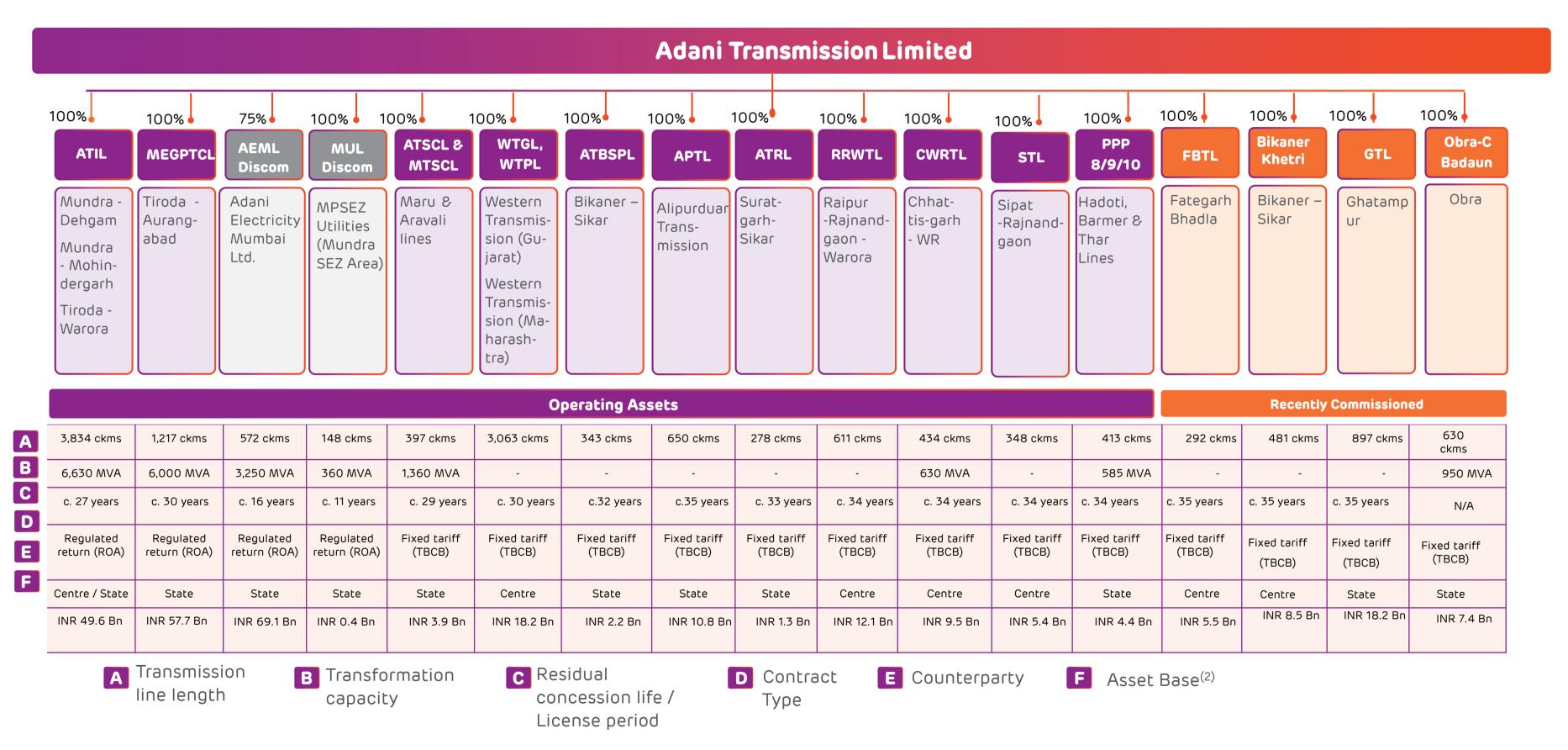






ATL's Operational Asset Portfolio as of Q1FY23

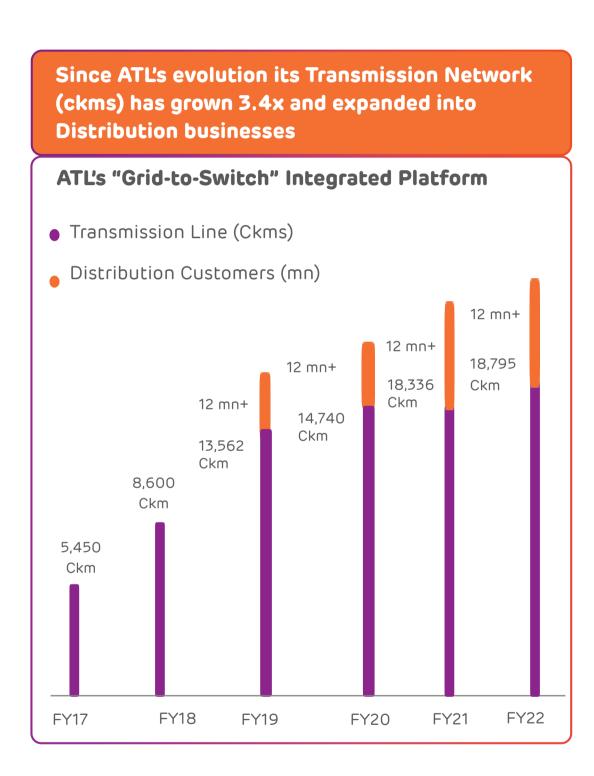


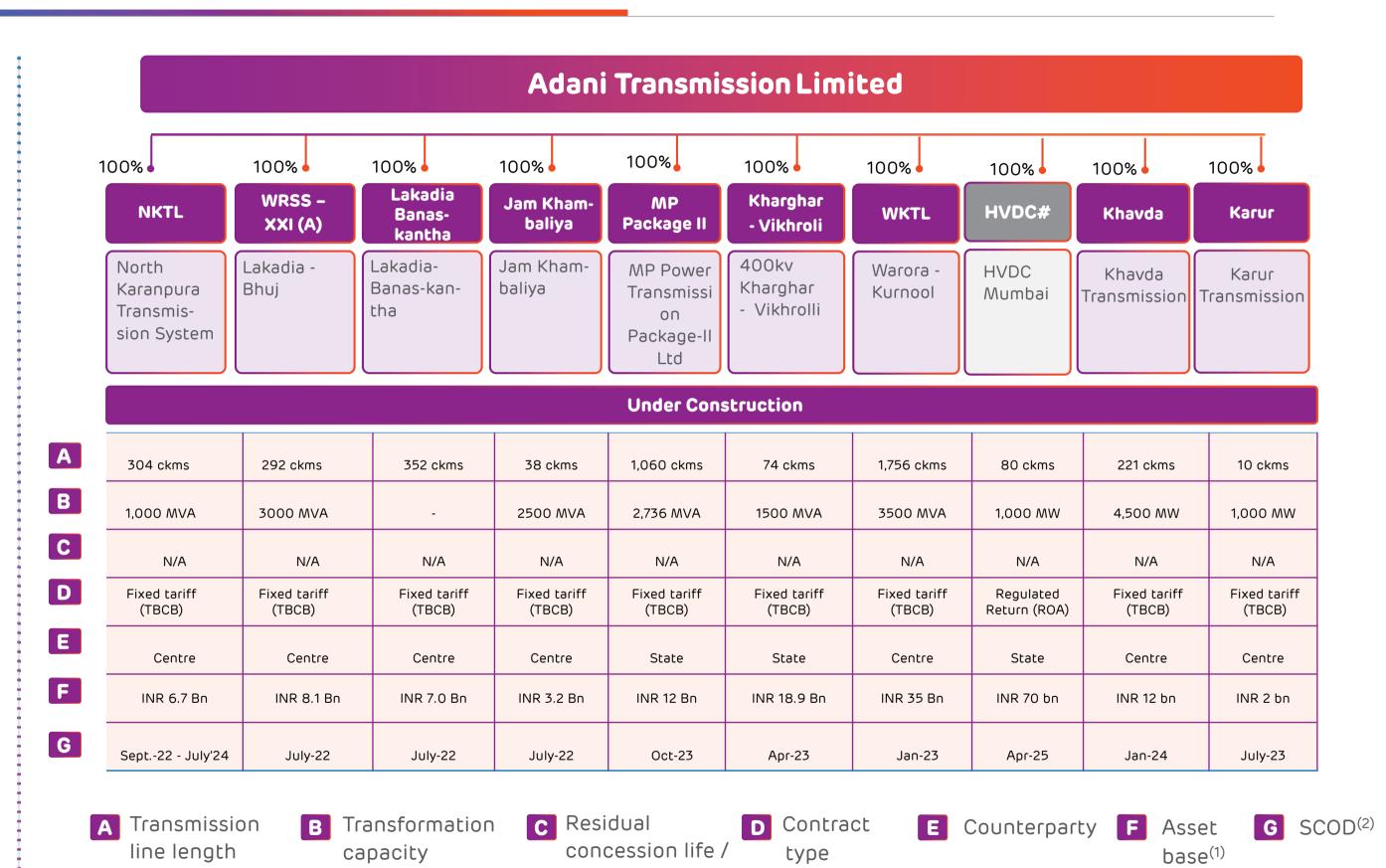


Notes: ATIL - Adani Transmission (India) Limited; MEGPTCL - Maharashtra Eastern Grid Power Transmission Co. Limited; AEML: Adani Electricity Mumbai Limited (Distribution business); ATBSPL: Adani Transmission Bikaner Sikar Private Limited; STL - Sipat Transmission Limited; RRWLT - Raipur Rajnandgaon Warora Transmission Limited; ATRL - Adani Transmission Service Company Limited; MTSCL - Maru Transmission Service Company Limited; WRSS M - Western Region System Strengthening Scheme Maharashtra, WRSS G - Western Region System Strengthening Scheme Gujarat, (1) 74% in ATSCL with an option to acquire balance 26% in a manner consistent with Transmission Service Agreement and applicable consents; (2) Asset base for operational assets as of Dec-2020; Mumbai GTD / BSES - as per proposed funding plan.

ATL's Under-construction Asset Portfolio as of Q1FY23







License period



ATL: ESG Framework





ESG Ranking

- ESG rankings improved 21% YoY in S&P CSA for 2021; scored 63/100 vs. 52 last year
- FTSE (2021): **3.3/5** (world utilities avg. 2.6/5)
- MSCI (2021): BBB

Guiding Principles and

Disclosure Standards

.

United Nations Global Compact

GHG Protocol

SBTi

TCFD

IR framework reporting

CDP disclosure

UN Sustainable Development Goals

GRI Standards

Policy Structure

- Environment Policy
- Energy Management System
- Corporate Social Responsibility Policy
- Occupational Health & Safety Policy
 - Customer Grievance Redressal Mechanism
 - Corporate Social Responsibility Committee
- Corporate Responsibility Committee
 - Risk Management Committees
 - Stakeholders Relationship Committee

Focus Areas

UNSDG aligned:

- Affordable & Clean Energy
- Sustainable Cities and Communities
- Climate Action
- Good Health & well being
- Quality Education
- Industry, Innovation & Infrastructure

Others:

• Consumer empowerment

Our Commitment:

- Increase renewable power procurement to 30% by FY23 and 60% by FY27 (SDG 7)
- Reduce GHG Emission Intensity⁽¹⁾ to 40% by FY25, 50% by FY27 and 60% by FY29 (SDG 13)
- Achieve Zero Waste to Landfill⁽²⁾ by FY25
- Replace Single Use Plastic Waste⁽²⁾ by FY23

ATL: Key Environmental Indicators and Milestones



Key Performance Indicators	Current Status	Baseline	Medium to Long-term Targets	
Energy Mix & Emission Intensity				
- RE share in power procurement	AEML has achieved 18% renewable in power mix as of Jun'22	3%	30% by FY23 60% by FY27	
- GHG Emission Intensity Reduction	The target for GHG emissions reduction is in line with Nationally Determined Contribution (NDC) for climate change. Disclosed in terms of a reduction in GHG per unit of revenue.	-	40% by FY25 70% by FY30	
Waste Reduction and Biodiversity Management				
- Zero waste to landfill (ZWL)	Dahanu Power Plant attained ZWL status	No certification in FY19-20	Achieved ZWL for all O&M sites in FY22	
- Single use plastic (SuP) free sites	Following site attained SUP free status: • Dahanu Power Plant • Major Substations (Mundra, Mahendragarh, Koradi)	No certification in FY19-20	To achieve SuP free for all sites by FY23-24	
- India Business Biodiversity Initiative (IBBI) and ensure no net loss to biodiversity	 Signatory to IBBI and submitted first progress report in 2020 Afforestation of 441 hectares area in FY21-22 	FY20-21 289 hectares	No net loss to biodiversity and 100% alignment with IBBI and IBBI principles based public disclosures by FY23-24	
- Water Neutrality (Water conservation)	 Carried-out rainwater harvesting feasibility study for two sub-stations Implemented water metering across all sites 	No water neutrality in FY 19-20	Net Water Neutrality Certification for all O&M sites by FY22-23	
Energy Efficiency and Management				
- Reduction in auxiliary consumption through solar power	3.362 MWp solar capacity at Mahendragarh, Akola, Koradi, Sami, Morena, Rajnandgaon	Solar capacity of 1.7 MWp in FY19-20	Coverage across all transmission Sites	

ATL: Social Philosophy and Focus Areas



United Nations Sustainable Development Goals 2030



6 CLEAN WATER AND SANITATION























5 GENDER EQUALITY

Our social Initiatives are mapped to UNSDG 2030

Access to Education







Tiroda, Dahanu and Sami village

- Physical infrastructure and e-learning platform in rural areas
- Educational Kits (2830 students benefited) & School Uniforms to Anganwadi children (5780 students benefited)
- Education & awareness in areas of Cleanliness and Safety (1900 Schools Covered)

Community Health

3. Good Health & Well Being



Multiple locations

- Distribution of Dura Oxygen Cylinders to various hospitals in Dahanu Taluka for medical treatment of COVID patients
- Infrastructure development of two vaccination centers enhance Covid vaccination drive: >17 K vaccination done at the two centers

Women's Empowerment

- 2. Zero Hunger
- 5. Gender Equality 8. Decent Work & Economic Growth





Dahanu and Mumbai

- Saksham: Skill development of women through social program through National Skill Training Institute (Women)
- Inducted first ever All Women Team of meter readers
- Sanginis: Identifying and nurture women as a change agent in rural hamlets; developed 123 Sanginis till date

Sustainable Livelihood

- 2. Zero Hunger
- 8. Decent Work & Economic Growth





Dahanu

 Provide support for livelihood for landless laborers In association with NABARD covering 11 villages of Dahanu and 1,000 land-owning families

Ecology

- 7. Affordable and Clean Energy
- 13. Climate Action
- 14. Life Below Water
- 15. Life on Land







Dahanu

- Plantation of mangroves (>20 Mn cumulative)
- >50% open area converted in green land

Water Secure Nation

6. Clean Water and Sanitation



Multiple locations

- Drinking water filtration plant at Agwan village of capacity 5m3/hr, where around 5,500 people benefited
- Rain water harvesting and Borewell for increasing ground water table

ATL: Key Social Indicators and Milestones



Material Categories	Material Themes	Key Performance Indicators	Baseline	Target (FY22-23)
Health & Safety	Work related injury	Rate of fatalities per million hours worked	Zero (FY 20-21)	Zero
		Rate of recordable work-related injuries per million man-hours worked	0.33 (FY 20-21)	Zero
	Safety awareness and training	Average hours of training provided per person on health and safety	15.6 (FY 20-21)	Further improve from baseline
Diversity and Inclusion	Measurement of Diversity and Inclusion Metrics and Enforcement of policies	Women as a percentage of new hires and total workforce (%)	New Hire: 5 % Total Workforce: 5%	New Hire: 10% Total Workforce: 6%
Human Rights	Training on human rights	Employees trained in human rights policies or procedures (%)	-	100%
Skills for the future	Skill development trainings	Training and development expenditure for employees (INR)	Rs 3.81 Cr (FY 20-21)	Rs 4.69 Cr
Responsible Procurement	Proportion of spending on local suppliers (%)	Spend on local suppliers against the total procurement budget (%)	99.4 % (FY 20-21)	Maintain FY21 Performance
	Supplier screening on ESG metrics	Suppliers screened on ESG criteria (%)	100% (Critical Suppliers)	100% (Critical Suppliers)

ATL: Governance Philosophy and Focus Areas



Policies

Committees

Assurance

Environment Policy covered in BR Policy



- Corporate Responsibility Committee
- Risk Management Committee

- Corporate Social Responsibility Policy
- Occupational Health and Safety Policy
- Human Rights covered in BR policy



- Corporate Social Responsibility Committee
- Stakeholder Relationship Committee

- Related Party Transaction Policy
- Dividend Distribution and Shareholder Return
- Nomination and Remuneration
- Code for Fair Disclosure of UPSI



- Audit Committee (100% independent directors)
- Nomination and Remuneration Committee (100% independent directors)
- Risk Management committee
- Info tech and data security committee

Corporate Responsibility Committee

Established "CRC" to provide assurance for all ESG commitments comprising of 100% Independent directors

Enabling board backed assurance leading to lower risk to stakeholders

ATL: Key Governance Indicators and Milestones



Material Categories	Material Themes	Key Performance Indicators	Baseline	Actions Taken and Goals
Board Gender Diversity	Board Gender Diversity	Balance the board composition in terms of men and women directors	16.6% - women directors in board as of FY21	 % of women directors in board improved to 28.5%
Board Independence	Great Board Independence and Improved Disclosures	 Improve board strength and independence Incorporate non-statutory committees Enhance disclosures in board & committee meetings 	 6 directors as of FY21 Only statutory committees as of FY21 	 Board now comprises of total 7 directors with 4 independent directors Enhanced disclosures through formation of new committees with min. 50% IDs (CRC, RMC, PCC, IT & Data Security) Committees chaired by Independent Directors (Audit, NRC, STC)
Code of Conduct	Corruption and Bribery Cases	 Number of Corruption cases and Bribery and Associated Risks Adoption of Anti Corruption and Bribery Policy % of Governance body members and employees trained on anti-corruption 	 Zero corruption cases 	 Zero Case on Corruption and Bribery Board Adopted Anti Corruption and Bribery Policy Identification and Assessment of risks
Anti-competitive Practices	Fines and Settlements	 Fines or settlements paid related to anti- competitive business practices (INR) 	Zero as of FY21	 Zero in FY23 and beyond
Customer orientation and satisfaction	Consumer Satisfaction	Affordable tariffsService reliabilitySustainable power	Distribution loss reduction, CSAT surveys, Reliability metrics	 Competitive tariff through RE power Option to switch to Green power tariff Advanced metering implementation for 12 million consumers
Corporate Governance Standing	ESG Ratings	Improvement in ratings through improved disclosures and adoption of best practices	CSA: 63/100; FTSE: 3.3/5	Target FY23: CSA – 67/100 and FTSE: 3.6/5

Notes:

A) List of non-statutory committees - CRC: Corporate Social Responsibility & Sustainability Committee; PRC: Public Consumer Committee; Information Technology & Data Security Committee; RMC: Risk Management Committee;

B) List of statutory committees: SRC: Stakeholders' Relationship Committee NRC: Nomination and Remuneration Committee; STC: Securities and Transfer Committee; Audit Committee;

C) Sub-committees under Risk Management Committee: Mergers & Acquisitions Committee; Legal, Regulatory & Tax Committee; Reputation Risk Committee

ATL: Enhanced Safety Culture



Safety Initiatives During Q1FY23

- Safety training: 42,304 man-hours of safety training and awareness during Q1FY23
- Positive Safety Culture:
 - 'May Safe' organised to achieve 'Zero Harm' and create safety awareness (1800 employees participated)
 - Safety Connect: rolled out a mobile application that monitors vehicular safety for 200 employees from O&M and projects (currently at installation phase)
- Contractors and Projects Safety Scorecard: For enhanced safety evaluated projects and contractors basis internal parameters during the quarter
- Safety Checks and Assurances(SCA): To strengthen safety and increase the effectiveness of safety management at sites, quarterly safety checks and assurance on 3 pre-declared topics are given by sites
- Safety Award: Green Tech Safety Award 2021 for outstanding achievements in "Safety Excellence" category by Green Tech Foundation

Safety Performance in Q1FY23

	Transmission		Distribution (AEML)	
Safety Parameters	Q1FY23	Q1FY22	Q1FY23	Q1FY22
Near Miss Reporting (Awareness)	1391	645	1334	712
Suraksha Samwad (Safety Dialogue)	2925	1612	1423	34
LTI	0	1	4	7
Fatalities	0	0	1	0
LTIFR (LTI Frequency Rate)	0	0.29	1.18	1.39
LTI (LTI Severity Rate)	0	5.84	1431.55	77.60
Safety training by Safety team (in Man-Hours)	39,192	48,488	3,112	4,765







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Thank You