

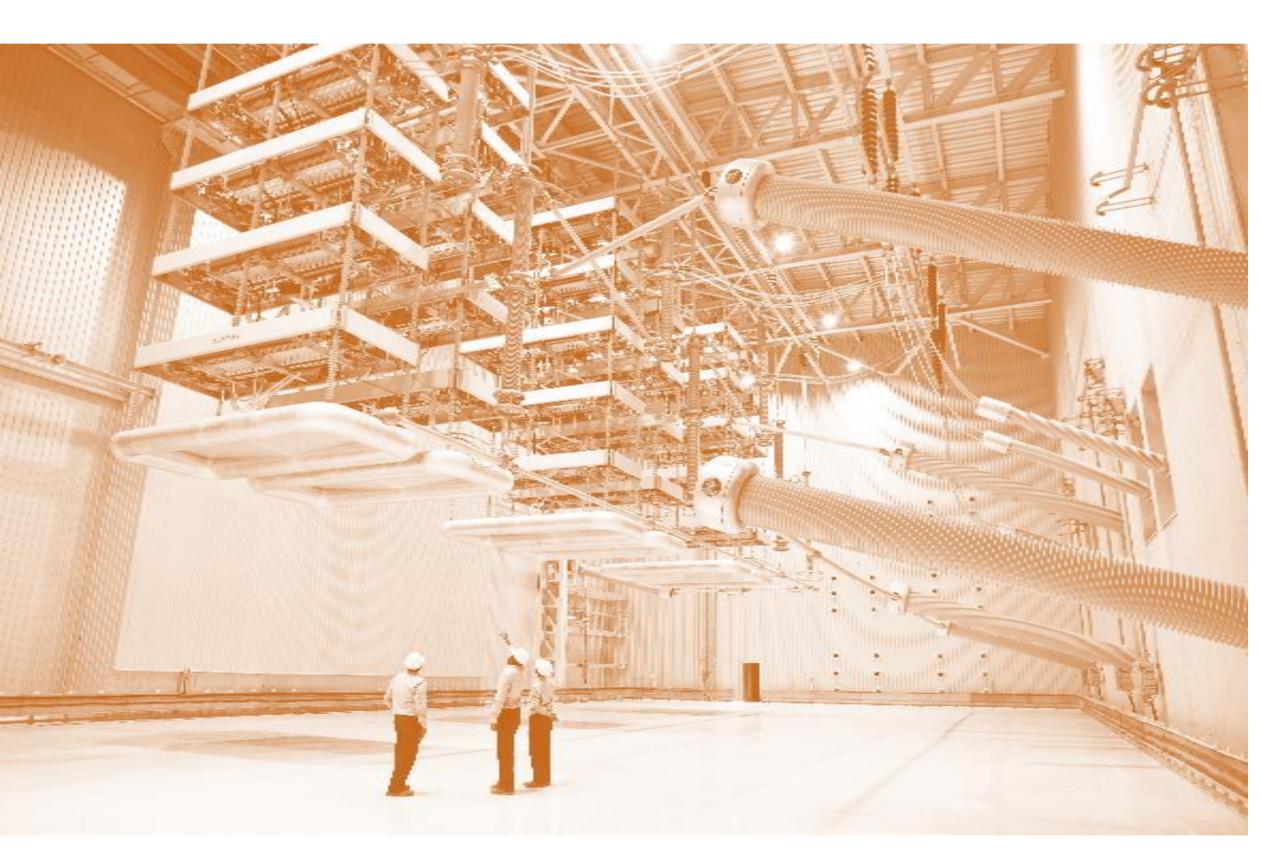


Adani Transmission Limited

Q2FY22 Results Presentation

October 2021

CONTENTS



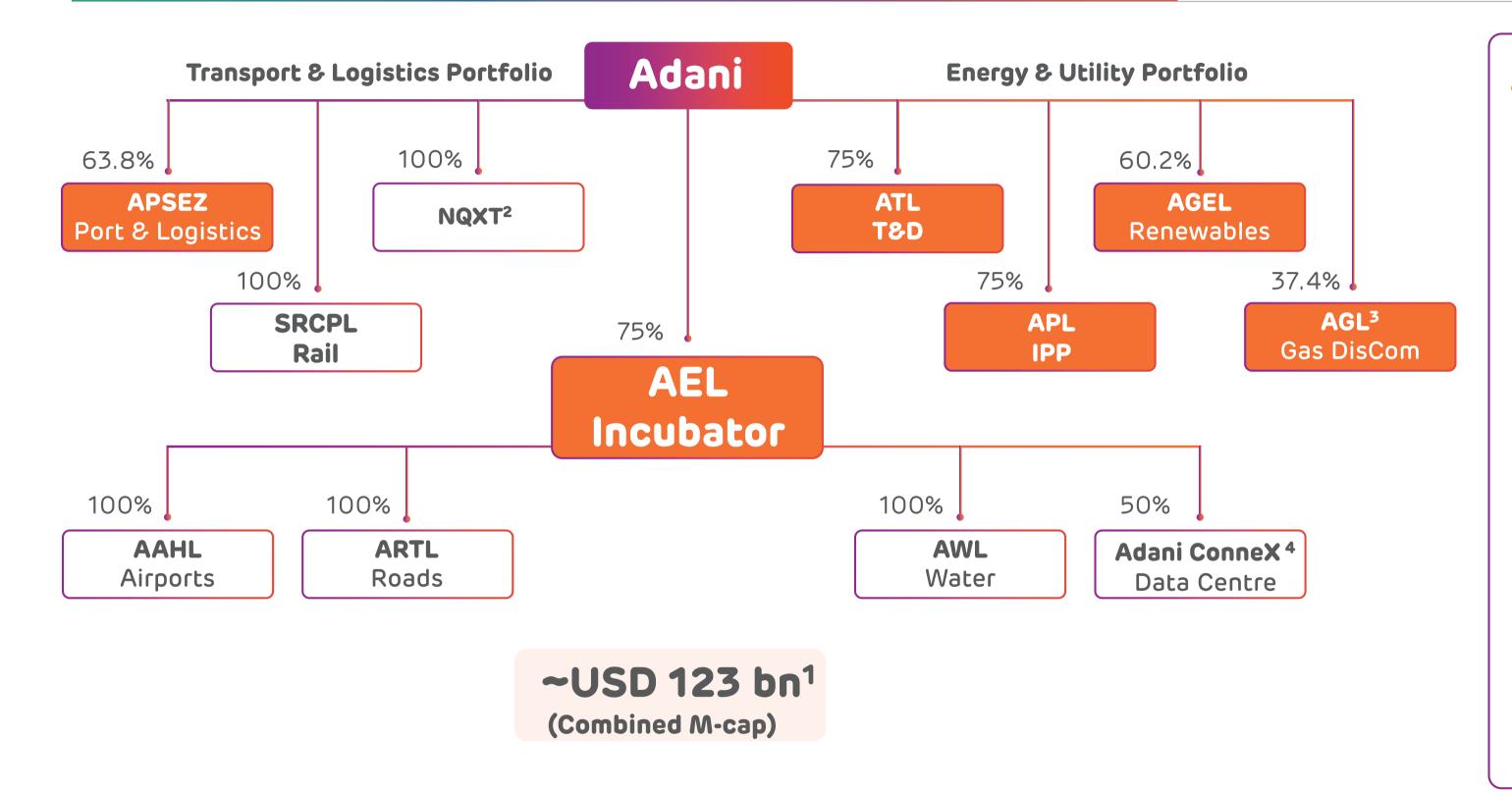
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Adani Group

Adani: A world class infrastructure & utility portfolio



Opportunity identification, development and beneficiation is intrinsic to diversification and growth of the group

Notes:

Orange colour represent publicly traded listed vertical Percentages denote promoter holding

1. As of October 14th, 2021, USD/INR – 75.2

2. NQXT - North Queensland Export Terminal

3. ATGL – Adani Total Gas Ltd, JV with Total Energies

4. Data center, JV with EdgeConnex



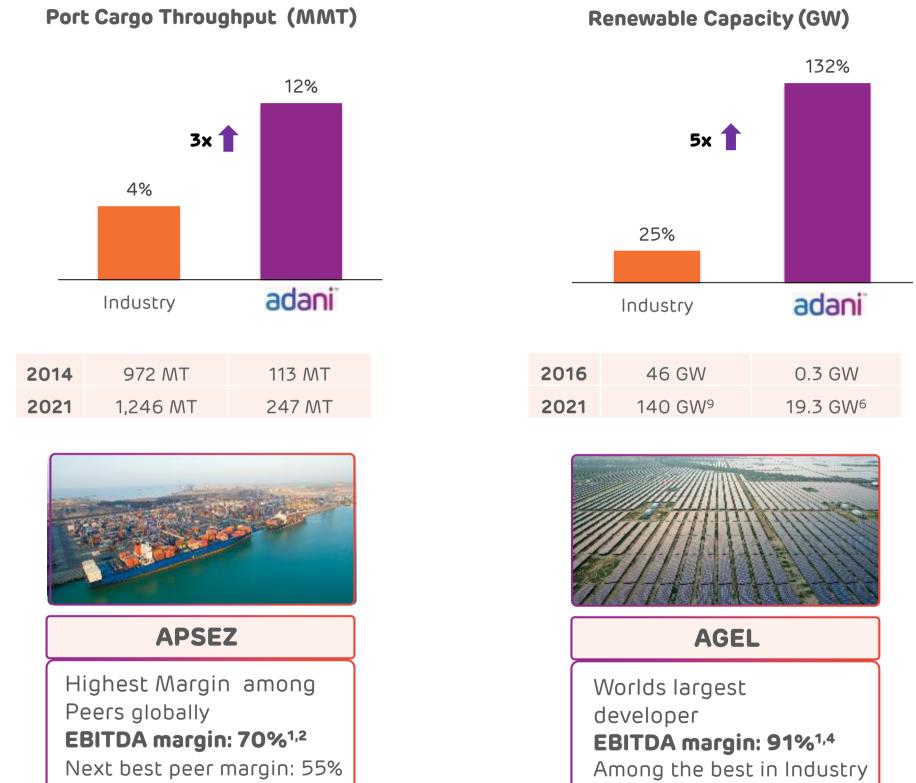
Adani

- Marked shift from B2B to • B2C businesses -
 - **ATGL** Gas distribution network to serve key geographies across India
 - **AEML** Electricity distribution network that powers the financial capital of India
 - Adani Airports To • operate, manage and develop eight airports in the country
- Locked in Growth 2020 •
 - Transport & Logistics -Airports and Roads
 - Energy & Utility Water and Data Centre

Adani: Decades long track record of industry best growth rates across sectors



Next best peer margin: 89%



Transformative model driving scale, growth and free cashflow

Note: 1 Data for FY21; 2 Margin for ports business only, Excludes forex gains/losses; 3 EBITDA = PBT + Depreciation + Net Finance Costs – Other Income; 4 EBITDA Margin represents EBITDA earned from power supply 5. EBITDA margin of transmission business only does not include distribution business. 6. Contracted & awarded capacity 7. CGD - City Gas distribution 8. GAs - Geographical Areas - Including JV | Industry data is from market intelligence 9. This includes 17GW of renewable capacity where PPA has been signed and the capacity is under various stages of implementation and 29GW of capacity where PPA is yet to be signed'



45% 1.5x **T** 30% adani Industry 2015 62 GAs 6 GAs 2021 228 GAs 38 GAs

ATGL

India's Largest private CGD business EBITDA margin: 41%¹ Among the best in industry

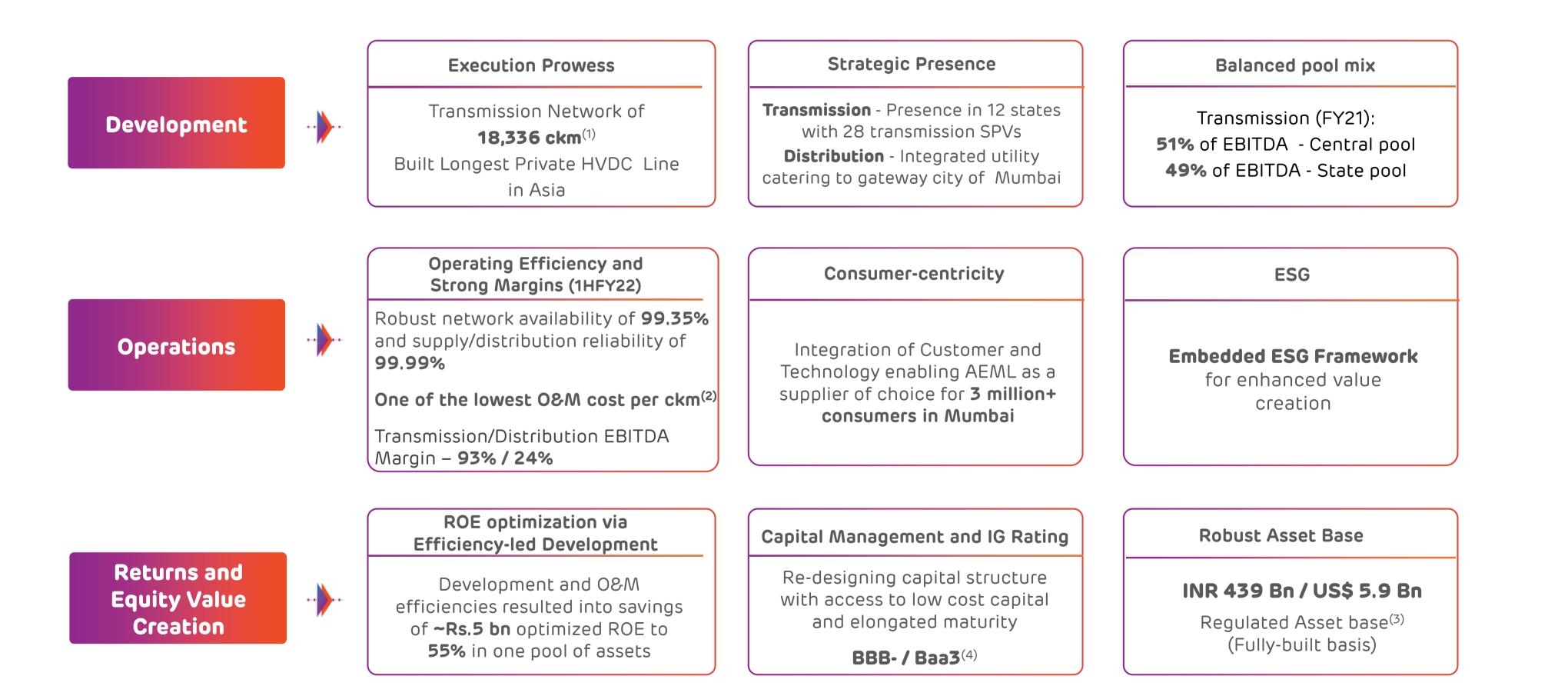
CGD⁷ (GAs⁸ covered)

Adani: Repeatable, robust & proven transformative model of investment

Phase		Development			Operations		Post Operations	
	Origination	Site Development	Construction		Operation		Capital Mgmt	
Activity	 Analysis & market intelligence Viability analysis Strategic value 	 Site acquisition Concessions and regulatory agreements Investment case development 	 Engineering & design Sourcing & quality levels Equity & debt funding at project 	•	Life cycle O&M planning Asset Management plan	•	Redesigning the capital structure of the asset Operational phase funding consistent with asset life	
	 India's Largest Commercial Port (at Mundra) 	 Longest Private HVDC Line in Asia (Mundra – Mohindergarh) 	 648 MW Ultra Mega Solar Power Plant (at Kamuthi, Tamil Nadu) 	•	Energy Network Operation Center (ENOC)	of pro Fir en	volving project finance fac \$1.35Bn at AGEL – fully fu oject pipeline st ever GMTN ¹ of USD 2 Bi ergy utility player in India line with COP26 goals - at	unde Bn by - an
Performance	Highest Margin among Peers	Highest line availability	Constructed and Commissioned in nine months		Centralized continuous monitoring of plants across India on a single cloud based platform	bo	suance of 20 & 10 year du and of USD 750 mn - APSE frastructure company to d	EZ tł
							14% 31% 55% 50%	% Z
			• PS	SU	 Private Banks 	onds		from



ATL: A platform well-positioned to leverage growth opportunities in T&D business









Operational Highlights -Q2FY22

Operational Update:

- Added **486 ckm** to operational network reaching to 18,336 ckm _
- Transmission Lines operating at greater than 99.35% system availability —
- Maintained supply reliability of more than **99.9%** in Distribution business —
- Sold 1,975 million units vs. 1,741 million units last year with energy demand improving by 13.4% YoY in AEML
- E-payment as a % of total collection at **68.5%** with greater digital adoption

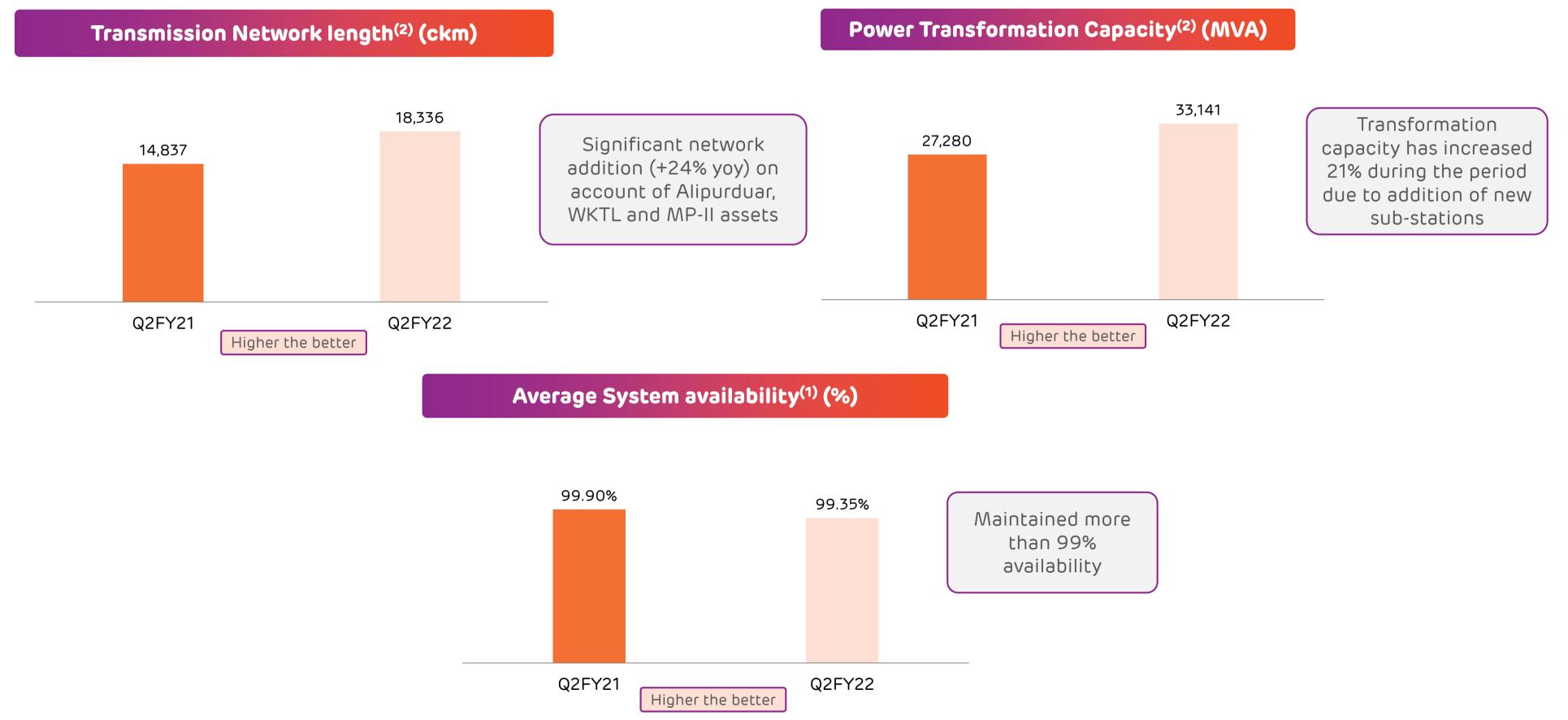
Financial Update (YoY):

- Consolidated Revenue at Rs. 2,479 cr. increased by 15.0%
- Consolidated EBITDA at Rs. 1,289 cr. grew 12.5%
- PAT of **Rs**. **289 cr** in Q2FY22, up 34.9%
- Net debt to EBITDA stands at 4.5x at the end of Q2FY22 improving from 4.7x as of FY21



- **Other Updates:**
 - **FBTL and BKTL** projects got _ commissioned during the quarter
 - Received LOI for MP Power _ Transmission Package-II line won in March'21
 - Revised Board Charter approved; _ Establishment of Corporate Responsibility Committee of the Board to provide assurance for all ESG commitments
 - Won the Greentech Energy **Conservation Award-2021** assessed on initiatives taken towards Conservation of Energy, Financial Impact of Energy Conservation and Best Practices

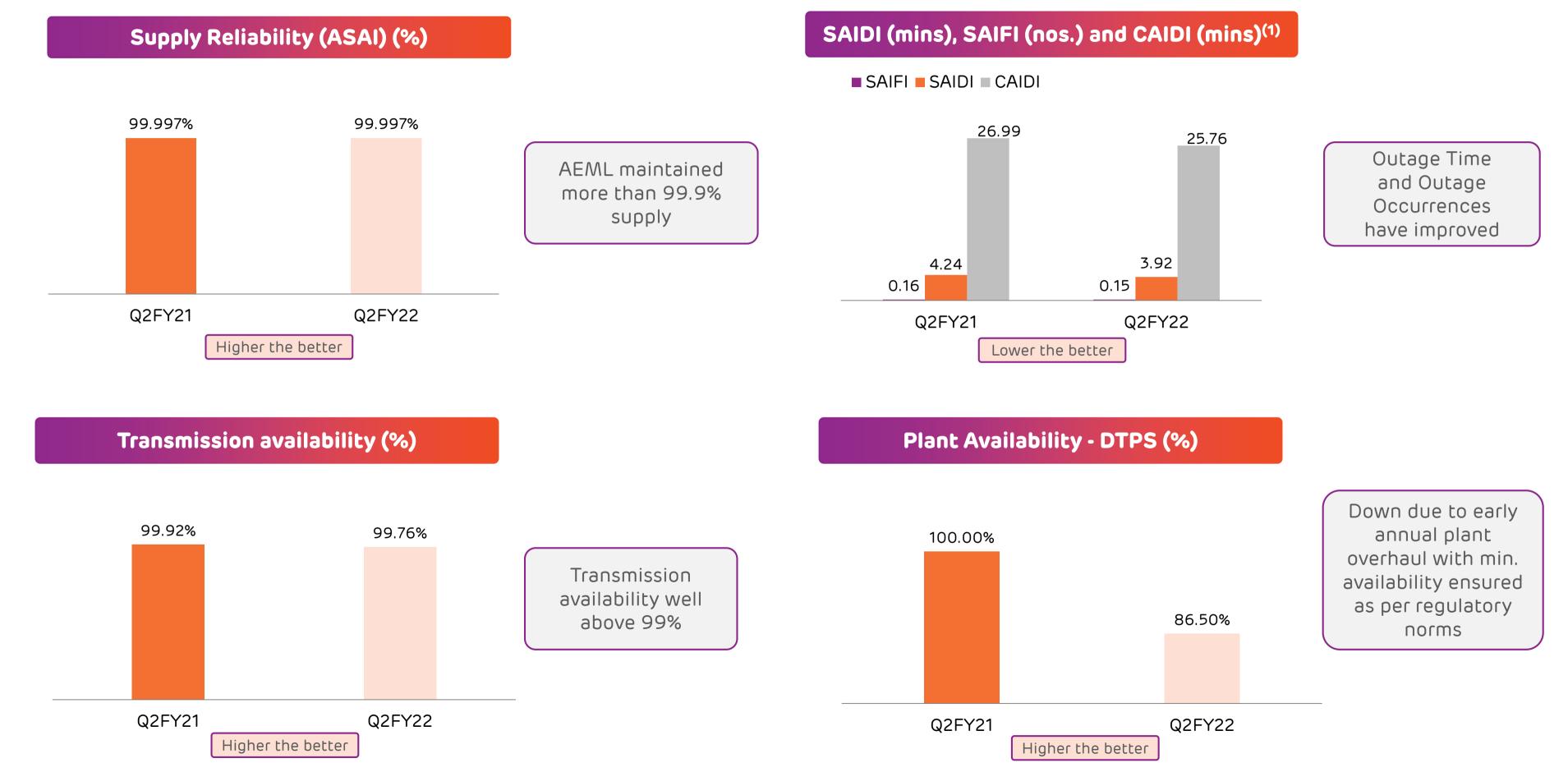
ATL: Transmission Utility – Key Operating Metrics Q2FY22 YoY



Notes: 1) Availability figures are provisional in nature and are subject to change. Average System availability is calculated basis revenue-weighted line availability. 2) Includes Operational and Under-construction projects excluding HVDC line



ATL: Distribution Utility (AEML) – Key Operating Metrics Q2FY22 YoY

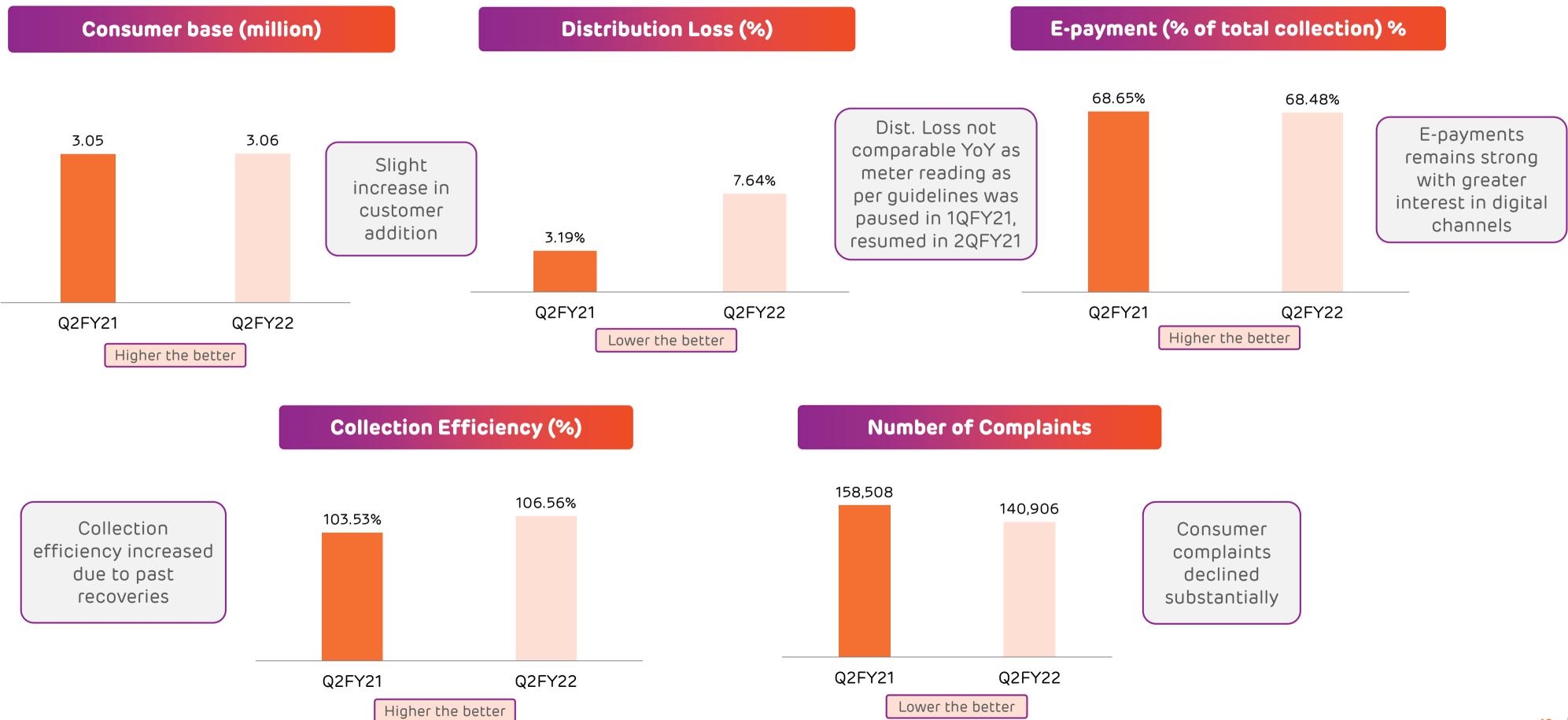


Notes: 1) SAIDI - System Average Interruption Duration Index indicates average outage duration for each customer served, SAIFI - System Average Interruption Frequency Index indicates average number of interruptions, Customer Average Interruption Duration Index (CAIDI): indicates average time required to restore service during a predefined period of time; DTPS: Dahanu Thermal Power Station





ATL: Distribution Utility (AEML) – Key Operating Metrics Q2FY22 YoY



Notes: 1) SAIDI - System Average Interruption Duration Index indicates average outage duration for each customer served, SAIFI - System Average Interruption Frequency Index indicates average number of interruptions, Customer Average Interruption Duration Index (CAIDI): indicates average time required to restore service during a predefined period of time.

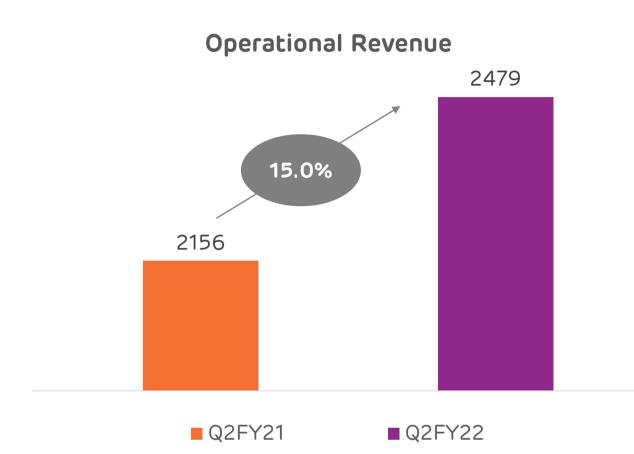


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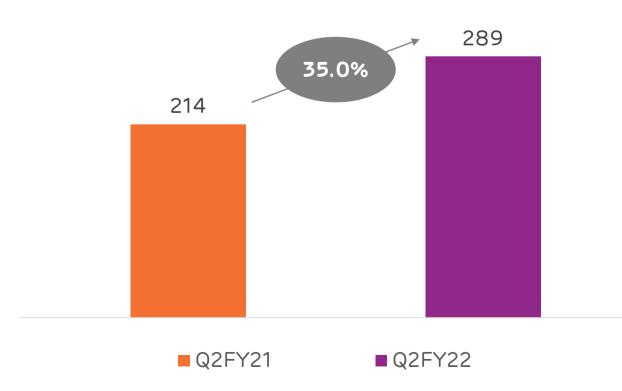


Financial Highlights -Q2FY22

ATL: Consolidated Financial Highlights Q2FY22 YoY

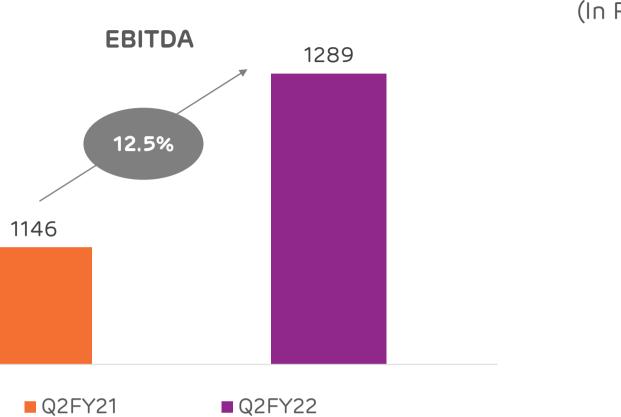


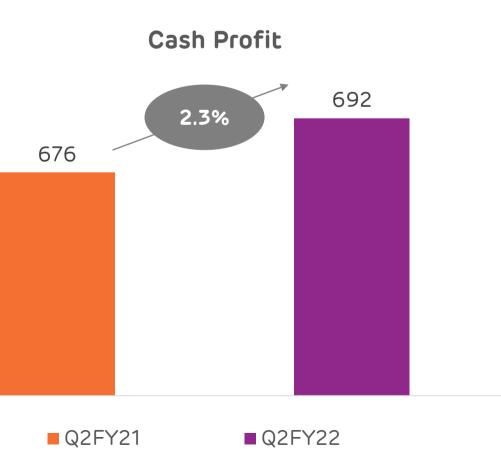




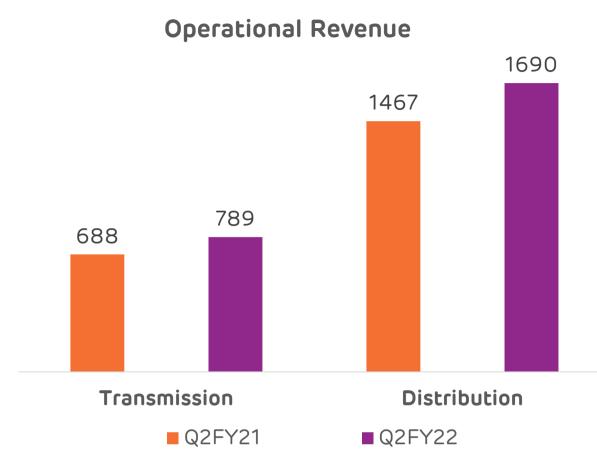
Note: Cash profit calculated as PAT + Depreciation + Deferred Tax + MTM option loss

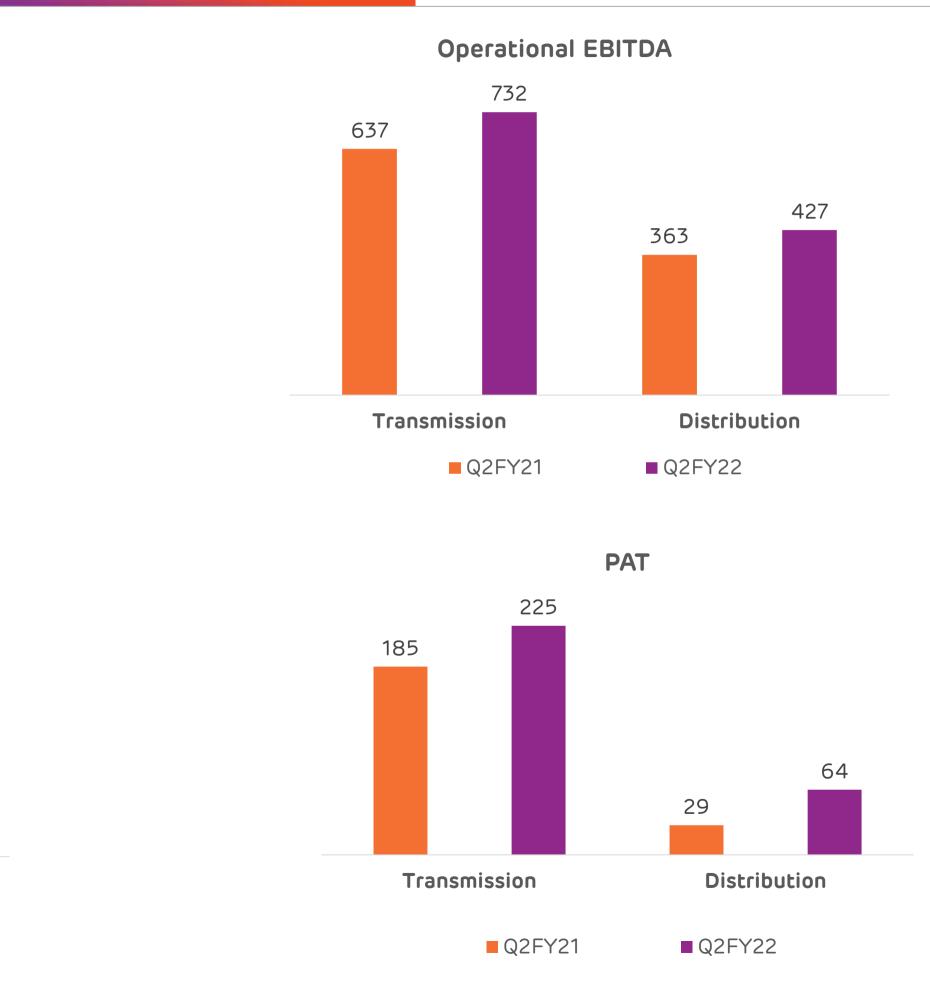




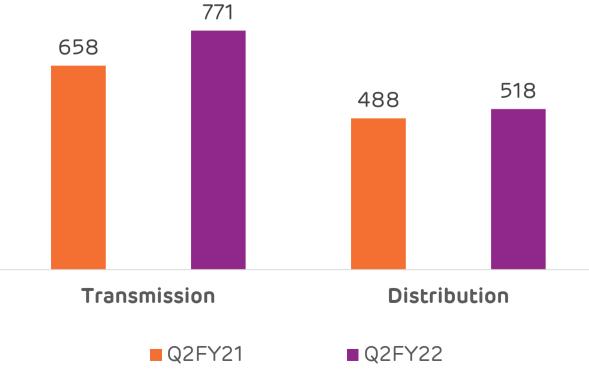


ATL: Segment-wise Financial Highlights Q2FY22 YoY





EBITDA



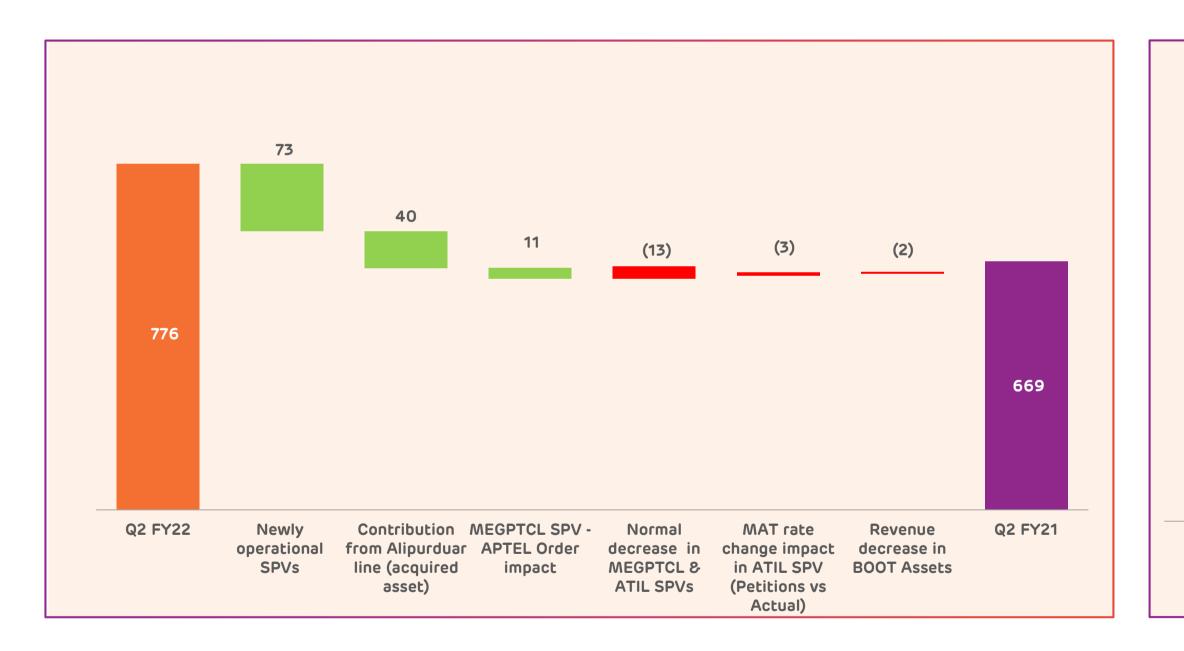


(In Rs. Crs)

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ATL: Transmission Utility - Revenue and Operating EBITDA Bridge Q2FY22 YoY

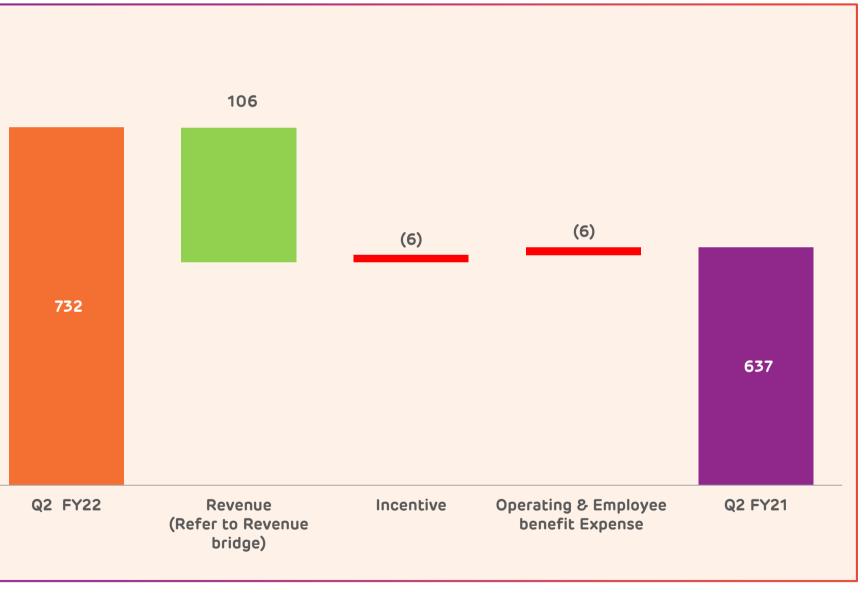
Revenue (ex incentive) up 15.8% supported by revenue contribution from new line elements





(In Rs. Crs)

Operating EBITDA up 14.8% driven by strong revenue



ATL: Distribution Utility (AEML) - Revenue and Operating EBITDA Bridge Q2FY22 YoY



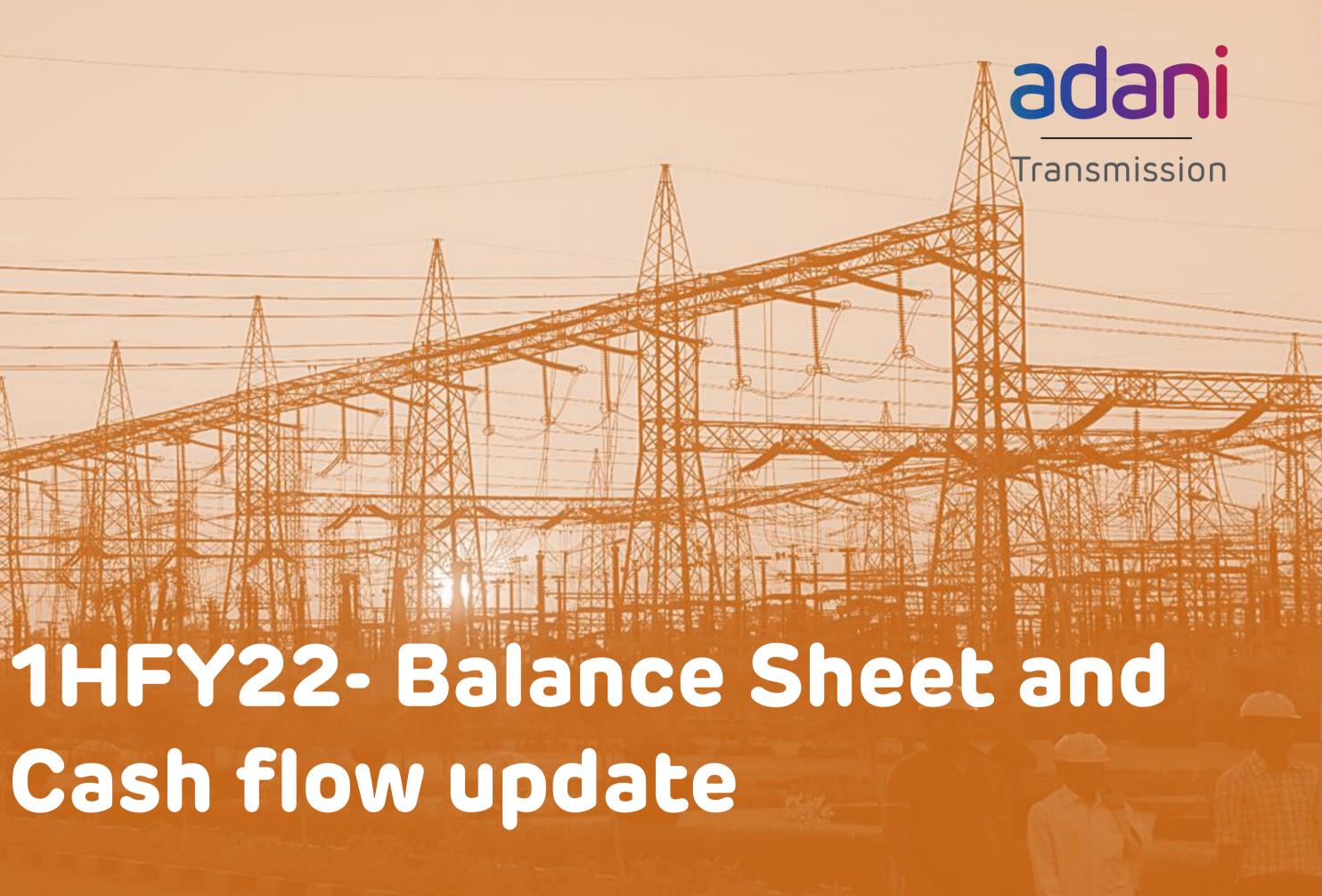


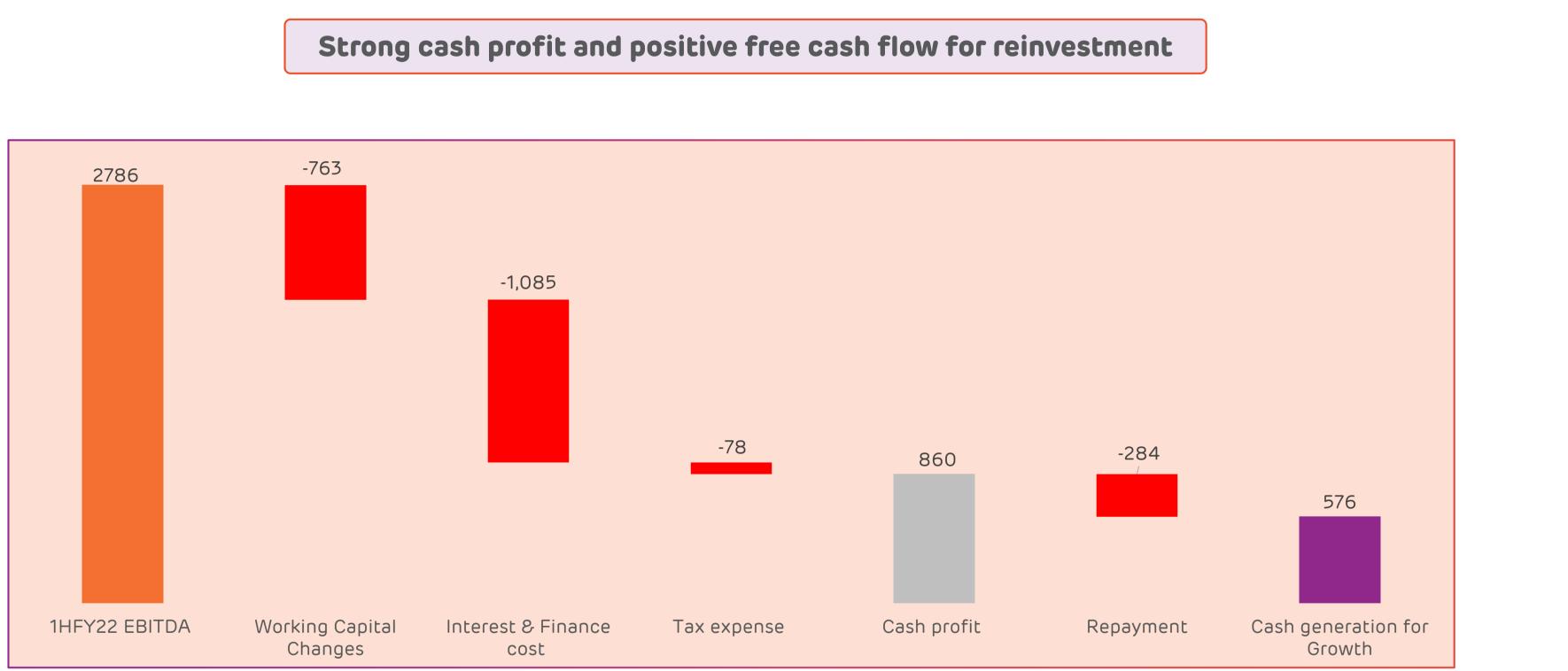


(In Rs. Crs)

Strong operating EBITDA growth of 17.5%

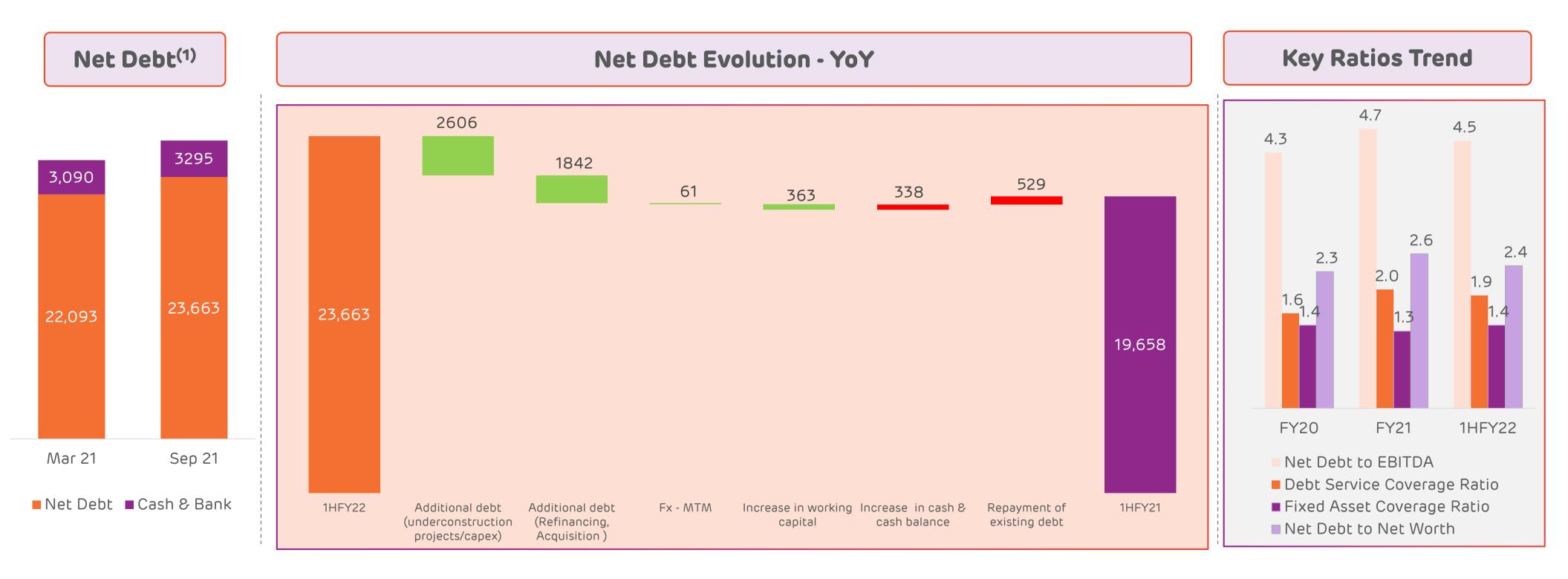
Cash flow update







ATL: Debt Evolution and Key Ratios (1HFY22)



1. Net debt does not include unsecured sub-debt from shareholder Rs. 2,093 Crs. in 1HFY22 and Rs. 2,080 Cr. in 1HFY21

2. Cash & Bank includes Investment in liquid mutual fund and Balances held as Margin Money or security against borrowings.

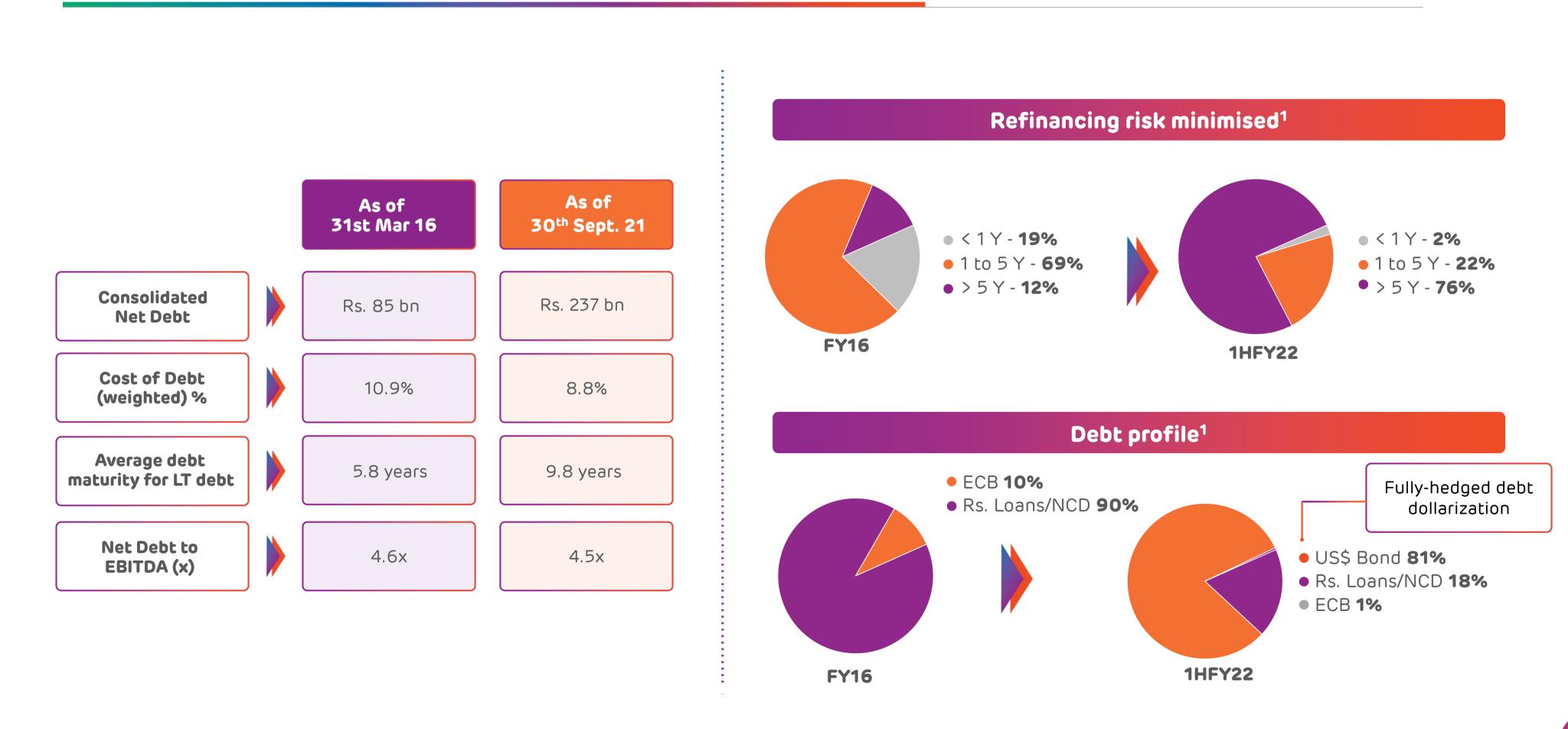
3. Mark-to-market is an accounting entry; Forex exposure is fully hedged

4. Net Debt to EBITDA calculated basis entire debt on balance sheet.



(In Rs. Crs)

ATL's Capital Management Program brings diversity and elongated maturity to firm's debt profile



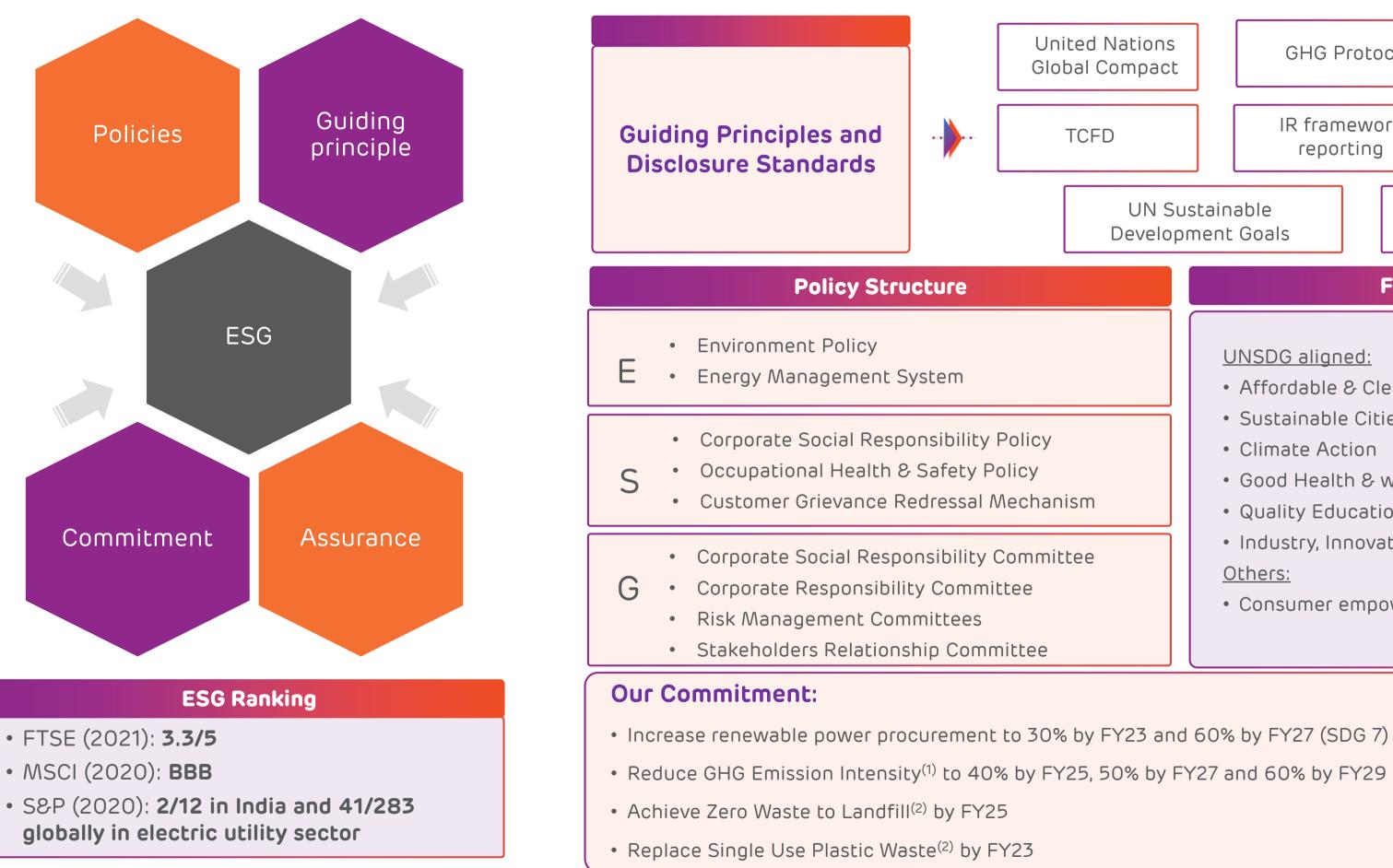


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adani Transmission

ATL: Robust ESG Framework



Notes: 1) GHG Emission Intensity = tCO2 / Rs Crs EBITDA; 2) Scope: Business activities under O&M phase; 3) AEML, being subsidiary of ATL with ~40% of reported EBITDA share, reports disclosures through ATL; 4) AEML is in process to adopt the guiding principles for independent reporting. Targeted by FY22 | UNSDG - United Nation Sustainability Development Goals | TCFD - Task Force on Climate-Related Financial Disclosures | SBTi - Science Based Targets initiative | CDP - Carbon Disclosure Rating GHG - Green House Gas



 icy ico Good Health & well being ico Quality Education industry, Innovation & Infrastructure Others: iconsumer empowerment 						
ICFD reporting CDP disclosure UN Sustainable Development Goals GRI Standards Focus Areas UNSDG aligned: • Affordable & Clean Energy • Sustainable Cities and Communities • Climate Action • Climate Action • Good Health & well being • Quality Education • Industry, Innovation & Infrastructure Others: • Consumer empowerment		G	HG Protoc	ol		SBTi
Development Goals Focus Areas UNSDG aligned: • Affordable & Clean Energy • Sustainable Cities and Communities • Climate Action • Good Health & well being • Quality Education • Industry, Innovation & Infrastructure Others:	TCFD					CDP disclosure
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	licy echanism ommittee	 Afford Sustai Climat Good I Qualit Indust Others: 	UNSDG aligned: • Affordable & Clean Ene • Sustainable Cities and G • Climate Action • Good Health & well bein • Quality Education • Industry, Innovation & In Others:		Con ng nfra	nmunities

• Reduce GHG Emission Intensity⁽¹⁾ to 40% by FY25, 50% by FY27 and 60% by FY29 (SDG 13)

ATL: Progressing on Environmental and Climate Commitments

Indicators	Progress and Status: YTD FY22	Medium to Long-term Targets	
Energy Mix & Er	nission Intensity		
RE share in power procurement	AEML has tied up a hybrid (Solar +Wind) 700 MW PPA	30% by FY23	60% by FY27
GHG Emission Intensity Reduction	The target for GHG emissions reduction is in line with Nationally Determined Contribution (NDC) for climate change. Disclosed in terms of a reduction in GHG per unit of revenue.	40% by FY25	70% by FY30
Waste Reduction and Biodiversity Management			
Zero waste to landfill (ZWL)	Dahanu Power Plant attained ZWL status	Achieve ZWL for all sit	tes by FY25
Single use plastic (SuP) free sites	 Following site attained SUP free status: Dahanu Power Plant Major Substations(Mundra, Mahendragarh, Koradi) and Dahanu plant 	Achieve SuP free for all sites by FY23	
India Business Biodiversity Initiative (IBBI) and ensure no net loss to biodiversity	Signatory to IBBI and submitted first progress report in 2020	No net loss to biodive with IBBI and public d	rsity and 100% alignment isclosures by FY24
Energy Efficiency and Management		•	
Reduction in auxiliary consumption through solar power	2.362 MWp solar capacity at Mahendragarh, Akola, Koradi, Sami, Morena, Rajnandgaon	Coverage across all tra	ansmission sites



ATL: Social Philosophy

Our social

Access to Education



1. No Poverty 4. Quality Education

Community Health



3. Good Health & Well Being

Women's Empowerment

- 2. Zero Hunger
- 5. Gender Equality
- 8. Decent Work & Economic Growth

Ø 8 DECENT WORK AN ECONOMIC GROW

5 GENDER EQUALITY

Sustainable Livelihood

2. Zero Hunger 8. Decent Work & Economic Growth

Ecology

7. Affordable and Clean Energy

- 13. Climate Action
- 14. Life Below Water
- 15. Life on Land

Water Secure Nation

6. Clean Water and Sanitation









Social licensing to operate at various locations with a goal to improve quality of life imperatives

Notes: 1. Adani Foundation leads various social initiatives at Adani Group; ASDC: Adani Skil Development Centre; Swachagraha: a movement to create a culture of cleanliness; SuPoshan: A movement to reduce malnutrition among children

United Nations Sustainable **Development Goals 2030**





iatives are mappe	d to UNSDG 2030
Tiroda, Dahanu and Sami village	 Physical infrastructure and e-learning platform in rural areas Educational Kits (2830 students benefited) & School Uniform to Anganwadi children (5780 students benefited) Education & awareness in areas of Cleanliness and Safety (1900 Schools Covered)
Multiple locations	 Distribution of Dura Oxygen Cylinders to various hospitals in Dahanu Taluka for medical treatment of COVID patients Infrastructure development of two vaccination centers enhance Covid vaccination drive : >17 K vaccination done at the two centers
Dahanu and Mumbai	 Saksham: Skill development of women through social program through National Skill Training Institute (Women) Inducted first ever All Women Team of meter readers Sanginis: Identifying and nurture women as a change agent in rural hamlets; developed 123 Sanginis till date
Dahanu	 Provide support for livelihood for landless laborers In association with NABARD covering 11 villages of Dahanu and 1,000 land-owning families
Dahanu	 Plantation of mangroves (>20 Mn) >50% open area converted in green land
Multiple locations	 Drinking water filtration plant at Agwan village of capacity 5m3/hr, where around 5,500 people benefited Rain water harvesting and Borewell for increasing ground water table
	Tiroda, Dahanu and Sami village Multiple locations Dahanu and Mumbai Dahanu Dahanu

ATL: Governance Philosophy



Enabling board backed assurance leading to lower risk to stakeholders



Assurance

Corporate Responsibility Committee

Establish "CRC" to provide assurance for all ESG commitments comprising of 100% Independent directors

ATL: Revised Board of Charter Implemented

ATL's Audit Committee and Nomination and Remuneration Committee comprises of 100% Independent Directors

Existing Board Committee composition changed:

Committee	Current	Proposed
CSR Committee	33% Independent Directors	Atleast 75% Independent Directors
Stakeholders Relationship & Risk Management Committees	33% Independent Directors	Atleast 50% Independent Directors

New Board Committees formed:

Committee

Corporate Responsibility Committee

Public Consumers Committee

Infotech & Data Security Committee

Sub-Committees to RMC: M&A; Legal, Regulatory & Tax; Commodity Pr Risk and Reputation Risk Committees



	Composition					
	100% Independent Directors					
	100% Independent Directors					
	Atleast 50% Independent Directors					
rice	Atleast 50% Independent Directors					

ATL: Enhanced Safety Culture

Safety Initiatives During 1HFY22

- 81,959 man-hours of safety training and awareness during 1HFY22
- For enhanced safety through technology inclusion, tested usage of smart wearables at sub stations for field connectivity and communication

Contractor Reward Scheme

- Safety scheme evaluating and rewarding contractors to ensure safety at the sites
- Aimed at incident free work environment through a systematic approach to manage contract workers and risk awareness

Positive Safety Culture

 Multiple initiatives aimed towards 'Zero Harm' and strong leadership commitment fostering a 'Positive Safety Culture' across organization under "#SafetyCulture"





Safety Performance in Q2FY22

Safety Parameters	Q2FY22	Q2FY21
Near Miss Reporting	1018	126
Suraksha Samwad	2293	830
LTI	2	2
Fatalities	0	0
LTIFR (LTI Frequency Rate)	0.64	0.41
LTI (LTI Severity Rate)	9.67	5.99
afety training by Safety team (in Man-Hours)	33,471	36,806

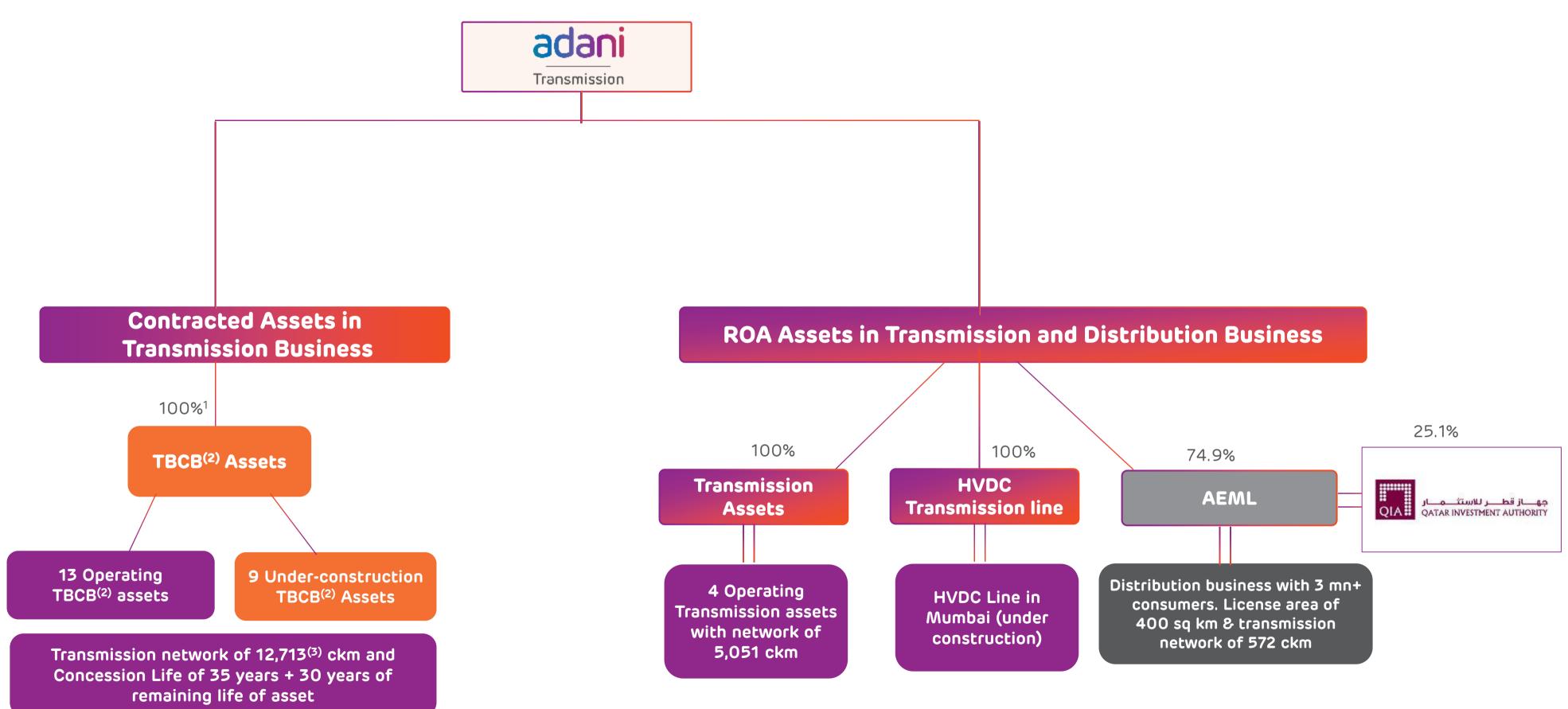


Annexure

adani Transmission

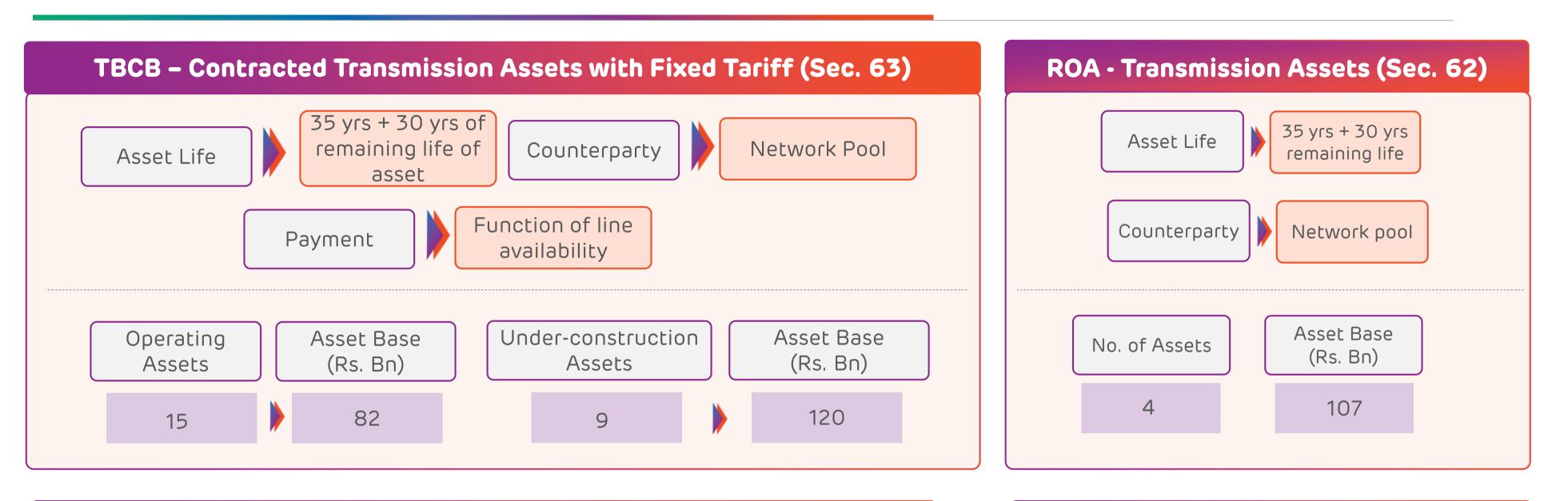
(ATL profile, Credit Rating, Asset Portfolio)

ATL at a Glance





ATL: Transmission business at a Glance



TBCB - Business Parameters

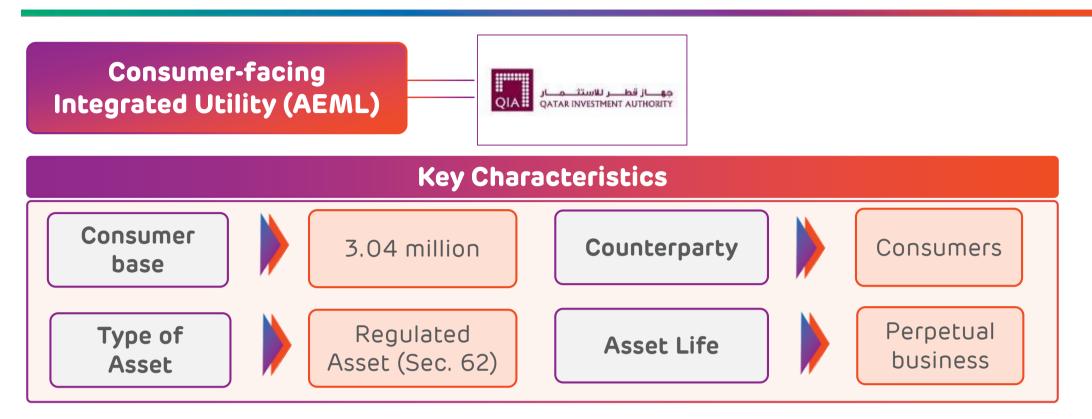
- Steady stream of cash flows
- No throughput risk in Transmission sector
- Payment pooling mechanism thus no counterparty risk
- Mature Regulatory bodies (EA 2003)



ROA - Business Parameters

- Rate of return business with predictable cash flows after accounting for all operating and O&M costs
- Efficiency-linked incentives to further boost returns

ATL: Distribution (AEML) business at a Glance

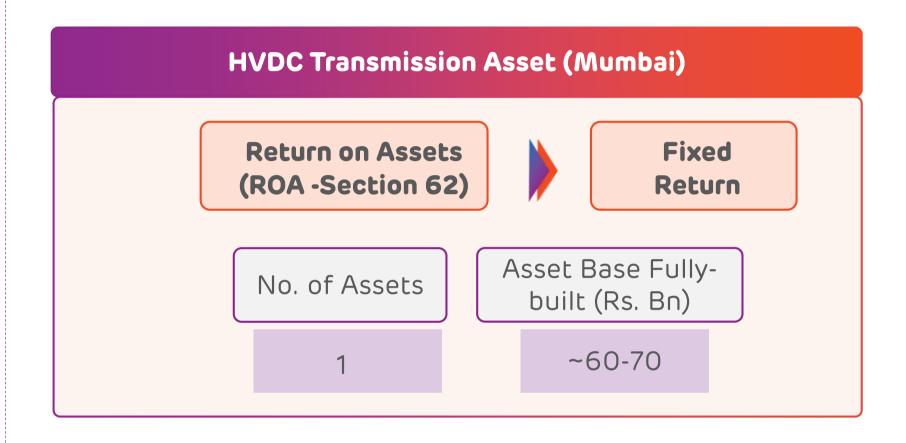


Consumer Utility Asset Regulated Asset Base (RAB) and EBITDA						
(Rs. Billion)	Generation	Transmission	Wires	Retail	Total	
RAB FY21	8.0	13.6	45.5	1.9	69.1	
EBITDA FY21	2.3	2.9	15.3	0.6	21.1	

Stable Business Parameters

- 93-year old business with predictable and mature regulatory framework serving 3 mn+ consumers in Gateway City of India
- Business with high EBITDA predictability supported by revenue true-up and cost pass-through mechanisms
- Guided by three pillars of **Reliability** (Supply), **Affordability** (Power) and **Sustainability** (Aiming for 60% RE power by 2027)
- Rate of Return Asset (the asset being the RAB) with no-to-minimal throughput risk (only Retail)





Asset Portfolio



ATL and AEML Credit Ratings

International – ATL Obligor Group

Rating Agency	Facility	Rating/Outlook
Fitch	Dollar Bond	BBB-/Negative
S&P	Dollar Bond	BBB-/Negative
Moody's	Dollar Bond	Baa3/Negative

International – ATL USPP

Rating Agency	Facility	Rating/Outlook	Underlying Rating
Fitch	Dollar Bond	BBB-/Negative	BBB
Moody's	Dollar Bond	Baa3/Negative	-

International – AEML US\$ 1 bn

Rating Agency	Facility	Rating/Outlook
Fitch	Dollar Bond	BBB-/Negative
S&P	Dollar Bond	BBB-/Negative
Moody's	Dollar Bond	Baa3/Stable

Construction Facility

Rating Agency Facility		Rating/Outlook	Underlying Assets
RG2 – TBCB RG	FITCH	BBB- /Negative	BBB
RG3 – HVDC	FITCH	BBB- /Negative	BBB

International- AEML US\$ 300 mn

Rating Agency	Facility	Rating/Outlook
Fitch	Dollar Bond	BBB-/Negative
Moody's	Dollar Bond	Baa3/Stable

SPV Ratings - Domestic

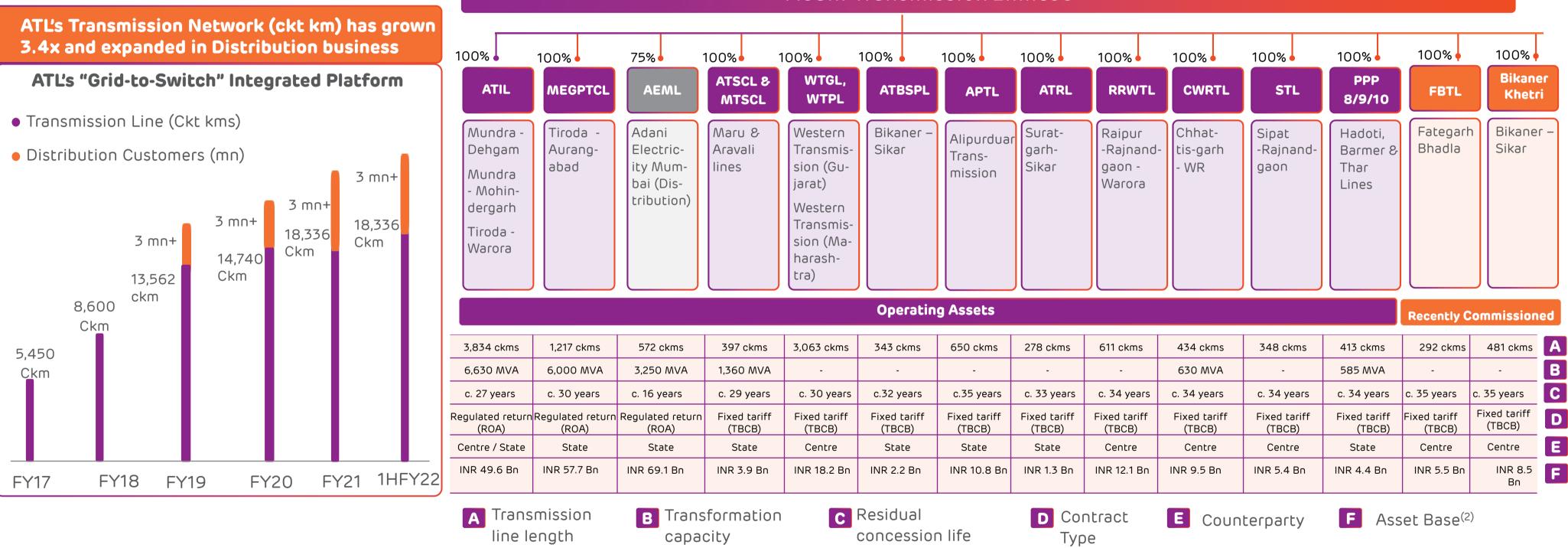
Company	Rating Agency	Rating	Outlook
ATL	India Rating	AA+	Stable
WTGL	India Ratings	AA+	Stable
WTPL	India Ratings	AA+	Stable
MTSCL	India Ratings	AA-	Stable
ATSCL	CARE	А	Stable
ATBSPL	India Ratings	AA-	Stable
FBTL	CARE	A-	Stable
OBTL	Brickwork	A-	Stable
NKTL	Brickwork	A-	Stable
AEML	India Rating	AA	Stable
JKTL	India Rating	A-	Stable
BKTL (LOC)	Care	A1+	Stable
WKTL	India Rating	A-	Stable

ATL is rated Investment Grade from FY16 and beyond



ATL and AEML Bond Portfolio

Highlights	Obligor 1 – US\$ 500 mn	Obligor 2 – US\$ 500 m	n USPP – US\$ 400 mn	AEML – US\$1 bn	AEML – US\$ 300 mn	
Assets	ATIL MEG	PTCL	STL, ATRL, CWRTL, RRWTL, PPP-8,9,10	AEML	AEML, PDSL	
FY21 Operational EBITDA (Rs. Crs)	1,725		610	1,659	1,659	
Tenor	10 year 16.5 year		30 year	10 year	10 year	
Issue size (USD mn)	US\$ 500 mn	US\$ 500 mn	US\$ 400 mn	US\$ 1000 mn	US\$ 300 mn (GMTN)	
Ratios (As of FY21)	FFO to Net Debt: 27.9%; DSCR: 4.74x; FFO cash coverage: 4.14x		FFO to Net Debt: 14.8%; DSCR: 1.62x	FFO to Net Debt: 16.0%; DSCR: 6.01x		
Refinance Risk / Bond Structure	Bullet debt structure	Amortizing debt structure	Amortizing debt structure	Bullet debt structure	Bullet debt structure	
Counterparty Risk / Quality of earnings Risk	EBITDA: 45% from Central projects 55% from State projects		EBITDA: 78% from Central projects; 22% from State projects	End users	End users	
International Credit Rating	BBB- (S&P, Fitch)/ Baa3 (Moody's)	BBB- (S&P, Fitch)/ Baa3(Moody's)	BBB- (Fitch)/ Baa3(Moody's)	BBB- (S&P, Fitch)/ Baa3(Moody's)	BBB-(Fitch)/ Baa3 (Moody's)	
Robust Structural Protections	Standard project mance reactives					



Notes: ATIL - Adani Transmission (India) Limited; MEGPTCL - Maharashtra Eastern Grid Power Transmission Bikaner Sikar Private Limited; STL - Sipat Transmission Limited; RRWLT - Raipur Rajnandgaon Warora Transmission Co. Limited; AEML: Adani Transmission Co. Limited; AEML: Adani Transmission Co. Limited; MEGPTCL - Maharashtra Eastern Grid Power Transmission Bikaner Sikar Private Limited; STL - Sipat Transmission Limited; RRWLT - Raipur Rajnandgaon Warora Transmission Limited; CWTL – Chhattisgarh WR Transmission Limited; ATRL – Adani Transmission Service Company Limited; WRSS M – Western Region System Strengthening Scheme Maharashtra, WRSS G – Western Region System Strengthening Scheme Gujarat, (1) 74% in ATSCL with an option to acquire balance 26% in a manner consistent with Transmission Service Agreement and applicable consents; (2) Asset base for operational assets as of Dec-2020; Mumbai GTD / BSES – as per proposed funding plan.



Adani Transmission Limited

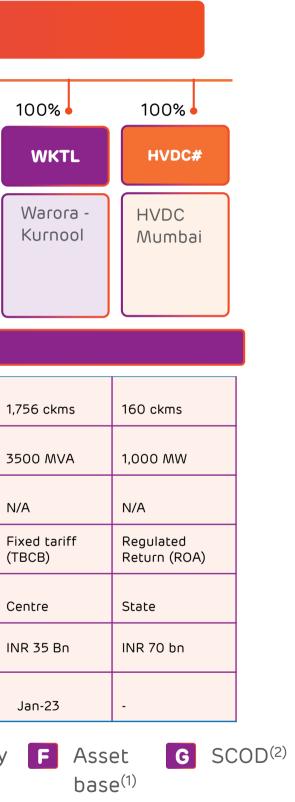
ixed tariff (TBCB)	Fixed tariff (TBCB)	D							
State	State	State	Centre	Centre	Centre	State	Centre	Centre	Ε
NR 2.2 Bn	INR 10.8 Bn	INR 1.3 Bn	INR 12.1 Bn	INR 9.5 Bn	INR 5.4 Bn	INR 4.4 Bn	INR 5.5 Bn	INR 8.5 Bn	F

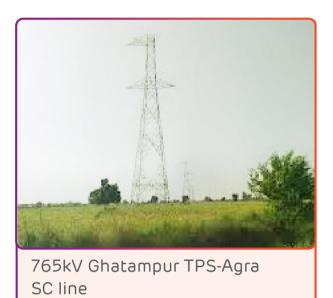
ATL's Under-construction Asset Portfolio as of 1HFY22

Adani Transmission Limited 100% 100% 100% 100% 100% 100% 100% 100% Lakadia WRSS -Obra-C Kharghar Jam Kham-MP NKTL Banas-GTL baliya XXI (A) Package II - Vikhroli Badaun kantha 400kv Lakadia -Lakadia-Jam Kham-North Ghatampur Obra MP Power Bhuj Banas-kan-Kharghar baliya Karanpura Transmissi - Vikhrolli tha Transmison sion System Package-II Ltd Under Construction Α 304 ckms 897 kms⁽²⁾ 630 ckms 352 ckms 292 ckms 38 ckms 1,060 ckms 74 ckms В 1,000 MVA 950 MVA 3000 MVA 2500 MVA 2,736 MVA 1500 MVA С N/A N/A N/A N/A N/A N/A N/A N/A D Fixed tariff (TBCB) (TBCB) (TBCB) (TBCB) (TBCB) (TBCB) (TBCB) (TBCB) Ε Centre State State Centre Centre Centre State State F INR 6.7 Bn INR 7.4 Bn INR 12 Bn INR 18.2 Bn INR 8.1 Bn INR 7.0 Bn INR 3.2 Bn INR 18.9 Bn G July-23 Aug-22 Nov-21 Oct-21 Aug-21 Feb-22 Nov-21 Aug-22 C Residual A Transmission D Contract **B** Transformation E Counterparty line length concession life capacity type

Notes: #HVDC project SPV will be 100% subsidiary of AEML (Adani Electricity) 1) Asset base for under-construction assets – as per the estimated project cost as of June 2021; (2) Provisional Scheduled Commercial Operation Date (SCOD) NKTL – North Karanpura Transco Limited; GTL: Ghatampur Transmission Limited; OBTL: Obra Transmission Limited; KVTL: Kharghar Vikhrli Transmission Limited; WKTL: Warora Kurnool Transmission Limited; OBTL: Obra Transmission Limited; UBTL: Charghar Vikhrli Transmission Limited; WKTL: Warora Kurnool Transmission Limited; OBTL: Obra Transmission Limited; UBTL: Charghar Vikhrli Transmission Limited; WKTL: Warora Kurnool Transmission Limited; OBTL: Obra Transmission Limited; UBTL: Charghar Vikhrli Transmission Limited









Completion of tower foundation work at North Karanpura-Chandwa (NKTL)

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Thank You

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