

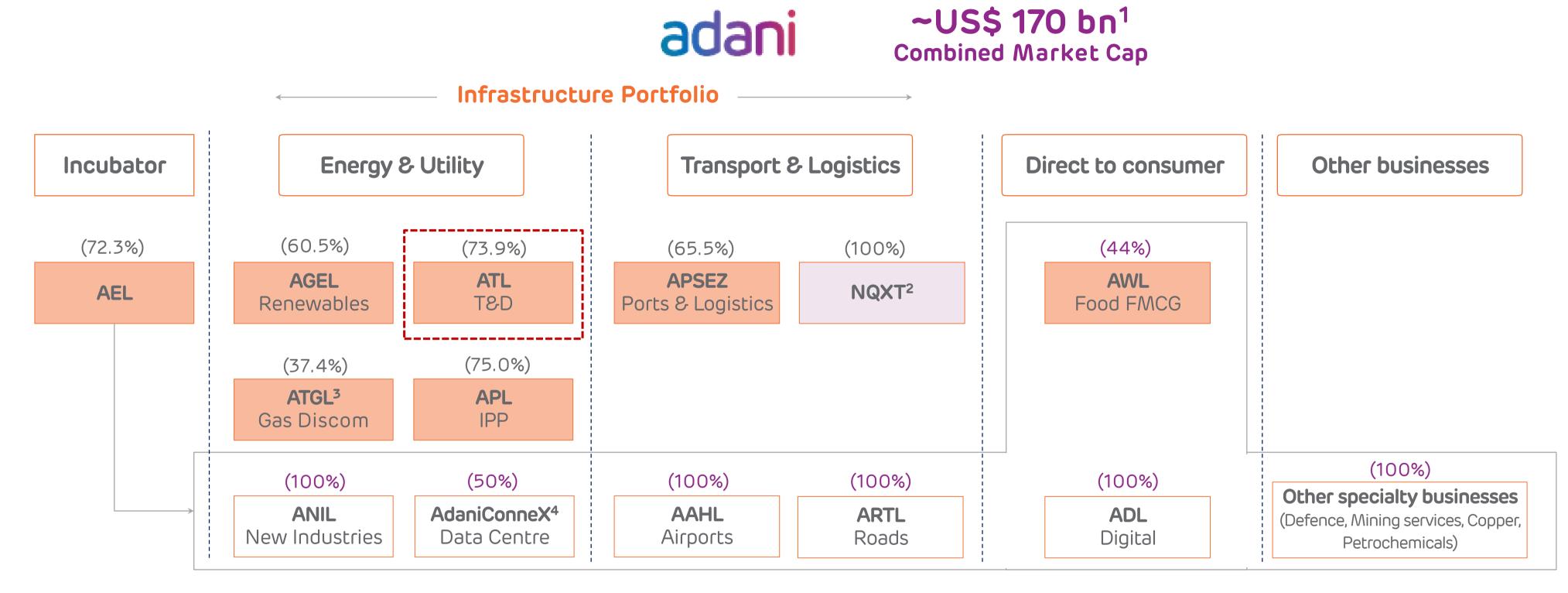
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Adani: A world class infrastructure & utility portfolio





(%): Promoter equity stake in Adani Portfolio companies

(%): AEL equity stake in its subsidiaries

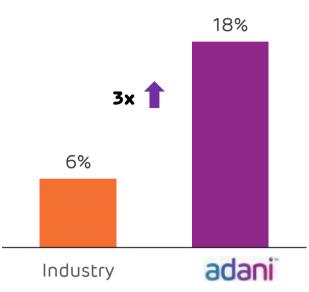
- Represents public traded listed verticals

A multi-decade story of high growth and derisked cash flow generation

Adani: Decades long track record of industry best growth rates across sectors



Transmission Network (ckm)



2016 320,000 ckm 6,950 ckm **2022** 456,716 ckm 18,795 ckm

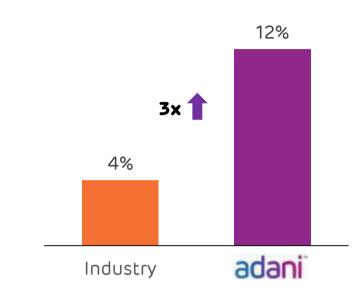


ATL

Highest availability among Peers

EBITDA margin: 92%^{1,3,5}
Next best peer margin: 88%

Port Cargo Throughput (MMT)



 2014
 972 MT
 113 MT

 2022
 1,320 MT
 312 MT

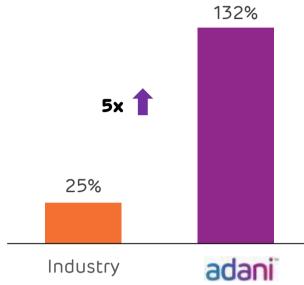


APSEZ

Highest Margin among Peers globally

EBITDA margin: 70%^{1,2} Next best peer margin: 55%

Renewable Capacity (GW)



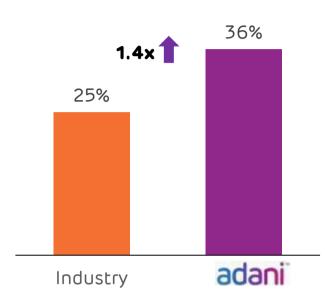
2016 46 GW 0.3 GW **2022** 150 GW⁹ 20.3 GW⁶



AGEL

Worlds largest developer **EBITDA margin: 91.8%**^{1,4} Among the best in Industry

CGD⁷ (GAs⁸ covered)



2015 62 GAs 6 GAs **2022** 293 GAs 52 GAs



ATGL

India's Largest private CGD business

EBITDA margin: 25%¹

Among the best in industry



Adani: Repeatable, robust & proven transformative model of investment



Development Post Operations Operations Phase Origination **Site Development** Construction Operation Capital Mgmt Redesigning the capital Analysis & market Site acquisition Engineering & design • Life cycle O&M intelligence planning **structure** of the asset Sourcing & quality Concessions and **Activity** Viability analysis levels Asset Management Operational phase regulatory agreements funding consistent with plan Strategic value Equity & debt Investment case asset life funding at project development • First ever GMTN of US\$ 2bn by AEML - Energy Network • India's Largest 648 MW Ultra Mega an SLB in line with India's COP26 goals • Longest Private Operation Center Commercial Port Solar Power Plant HVDC Line in Asia ATL tied up revolving facility of US\$ 1bn (ENOC) (at Mundra) (at Kamuthi, Tamil (Mundra to fund its green infrastructure thrust. Nadu) Mohindergarh) Issuance of 20 & 10 year dual tranche bond of US\$ 750 mn - APSEZ the only Centralized continuous Constructed and infrastructure company to do so Highest line Highest Margin monitoring of plants Commissioned in Performance availability Green bond issuance of US\$ 750 mn among peers across India on a single nine months establishes AGEL as India's leading credit cloud based platform in the sector 55%

Debt profile moving from PSU's banks to Bonds

March 2016

March 2022

ATL: A platform well-positioned to leverage growth opportunities in T&D business



Development



Execution Prowess

Transmission Network of

18,795 ckm⁽¹⁾

Built Longest Private HVDC Line

in Asia⁽⁴⁾

Strategic Presence

Transmission - Presence in 13 states with 31 transmission projects **Distribution** - Integrated utilities catering to gateway city of Mumbai (AEML) and Mundra SEZ area (MUL)

Balanced pool mix

Transmission⁽³⁾: **52%** of EBITDA - Central pool **48%** of EBITDA - State pool

Operations



Operating Efficiency

Robust network availability and supply/distribution reliability

One of the **lowest O&M** cost per ckm⁽²⁾

Consumer-centricity

Supplier of choice for 12 million+ consumers

CSAT surveys for 12 critical processes for high consumer satisfaction and AMI Installation

Embedded ESG Framework

Decarbonisation of Grid (30% and 60% RE power by FY23 and FY27)

Installed 2.4 MWp solar capacity for auxiliary consumption in six SS

Board Diversity and Strengthening

Returns and Equity Value Creation



Equity Partnerships⁽⁵⁾

Secured primary equity
Investments from marquee
investors –

QIA in AEML (Rs. 32 bn) and IHC in ATL (Rs. 38.5 bn)

Construction Framework Agreement

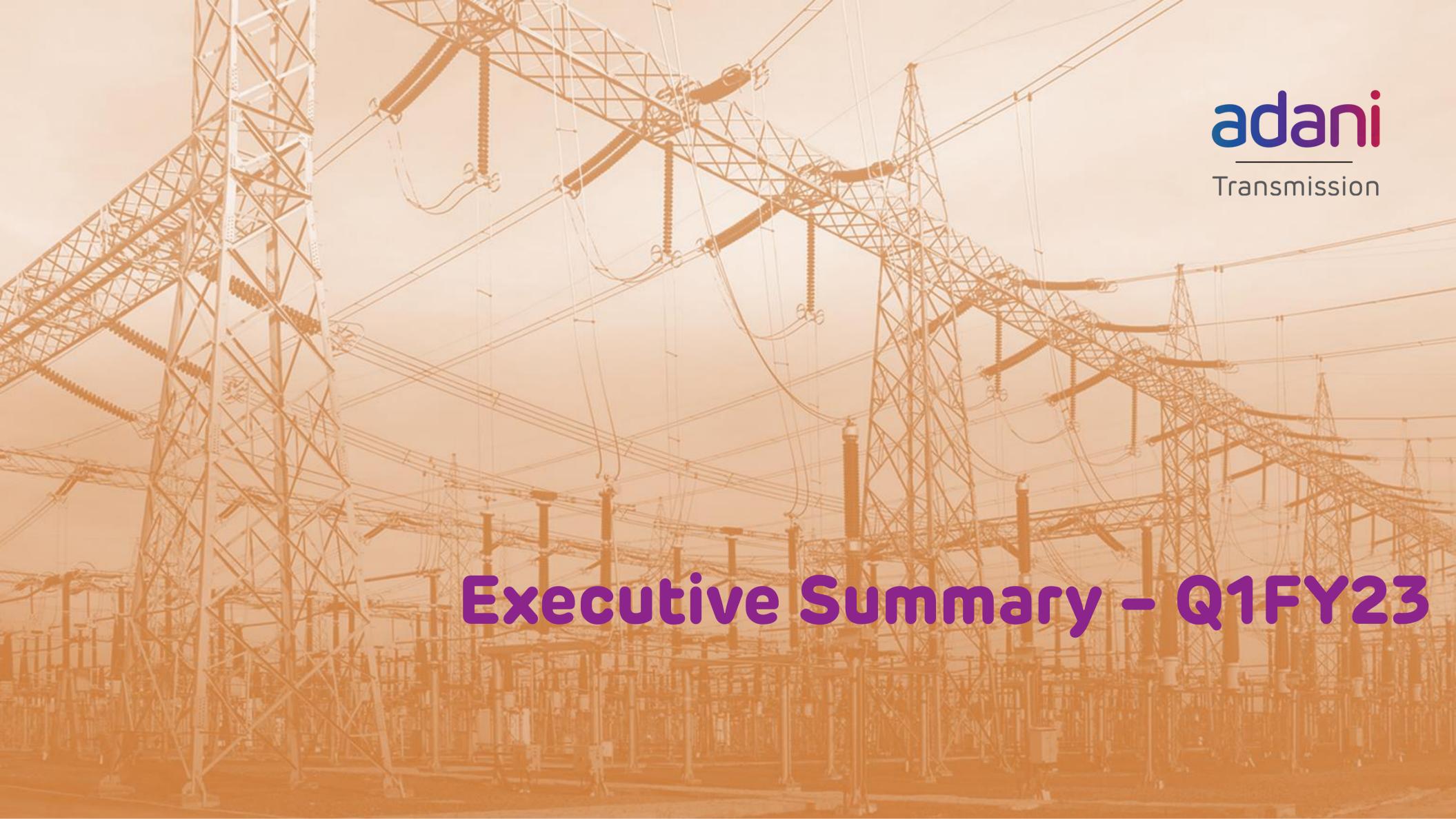
Fully funded plan, ATL has raised **US\$ 700 mn** revolving facility, additional **US\$ 2 bn** GMTN program in place for AEML Capex program

Significant Growth Potential

Green industrial cluster in Mundra

Increasing participation in **renewable grid** (eg: HVDC Mumbai, Khavda)

Transmission development in **green** corridor



ATL: Executive Summary – Performance in Q1FY23



Transmission Business:

- Operated transmission lines upwards of 99.19%⁽¹⁾
- Added 372 ckms in Q1FY23 to operational network with total network at 18,795 ckms & transformation capacity at 40,001 MVA
- During the quarter Obra- C project became fully operational and line commissioning work completed in JKTL project

Distribution Utility (AEML):

- **25.1% YoY growth -** units **s**old **2,547 million units** vs. 2,036 million units last year on account of uptick in energy demand
- Maintained supply reliability of more than 99.9%
- Distribution loss improving consistently and stands at 6.83% in Q1FY23 vs. 6.88% in Q1FY22
- E-payment as a % of total collection at 74.7% in Q1FY23 vs.
 69.7% last year driven by digital adoption push

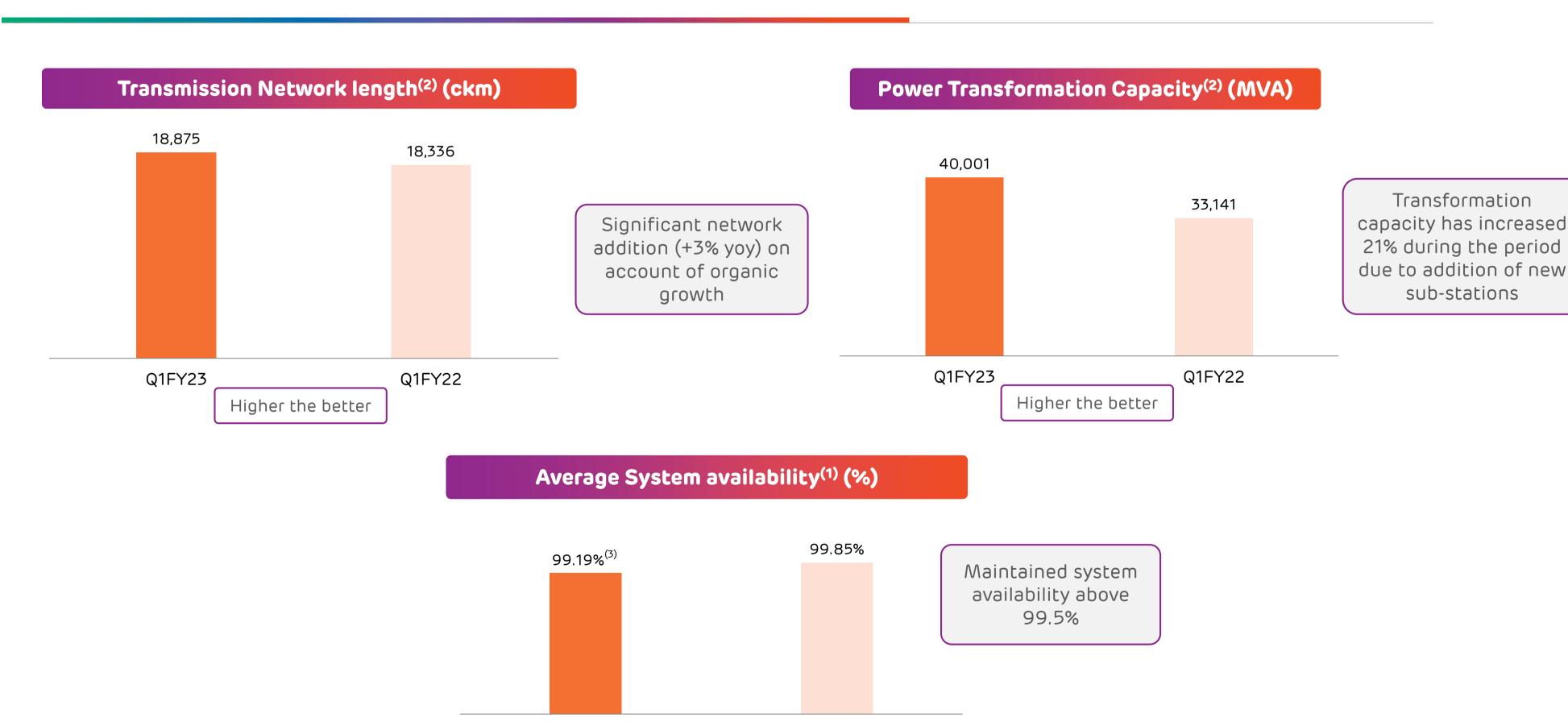
Other Q1FY23 Updates:

- Adani Transmission completed Rs. 3,850 Crs Primary Equity Transaction with International Holding Company (IHC) for 1.4% stake
- Adani Transmission announced acquisition of Mahan Sipat Transmission Line from Essar Power for EV of Rs. 1,913 Crs. The transaction once completed will add 673 ckms to ATL's operational portfolio
- ATL figures in top three companies in Power sector in India in ESG Yearbook released by Crisil in May 2022
- Adani Transmissions USD 700 Mn Revolving Facility Tagged As Green Loan By Sustainalytics
- Received most Innovative Deal of the Year US\$700 million syndicated project finance facility at The Asset Triple A Sustainable
 Infrastructure Awards 2022
- Received IJ Global: APAC Power Portfolio Financing deal of the year for Adani Gujarat and Maharashtra Transmission line portfolio



ATL: Transmission Utility - Key Operating Metrics Q1FY23 (YoY)





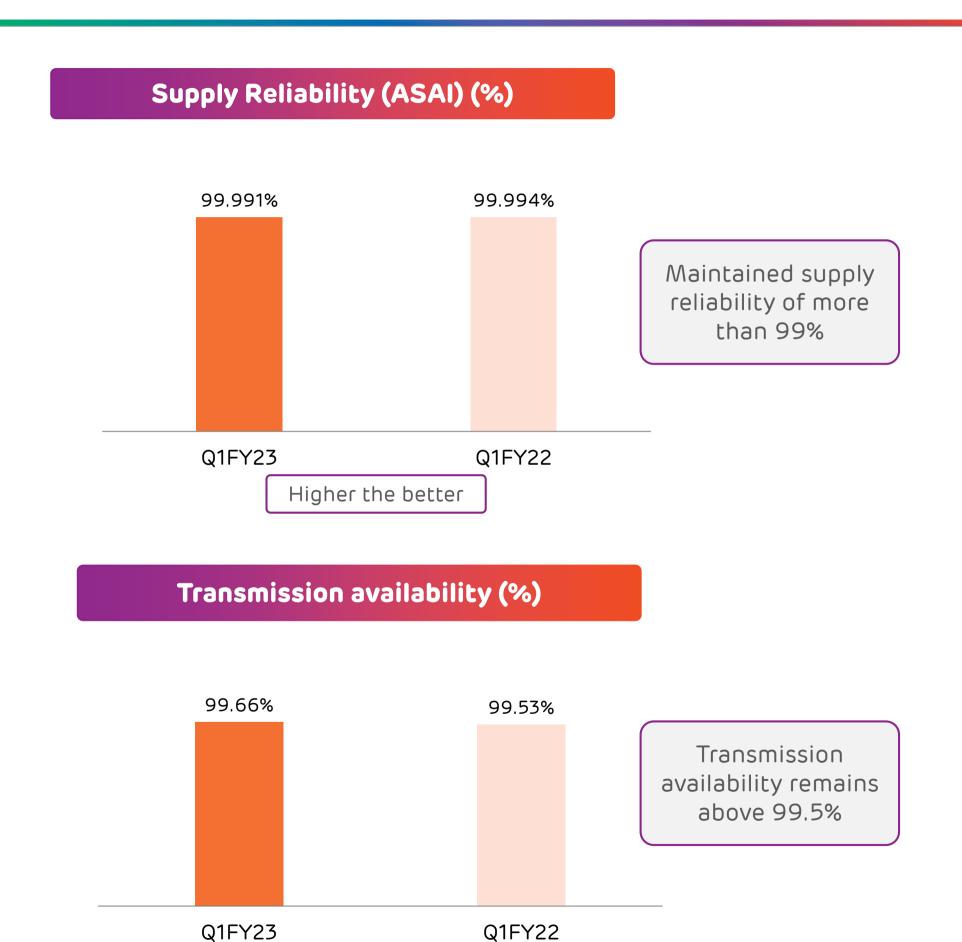
Higher the better

Q1FY22

Q1FY23

ATL: Distribution Utility (AEML) - Key Operating Metrics Q1FY23 (YoY)

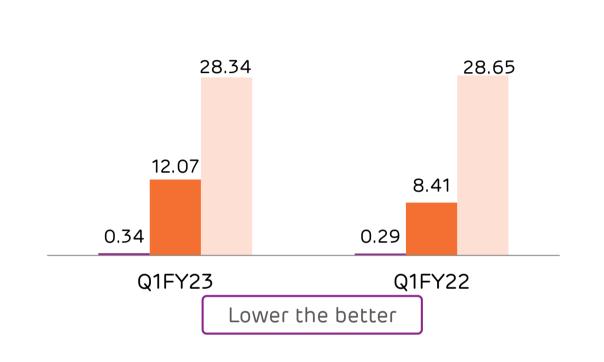




Higher the better

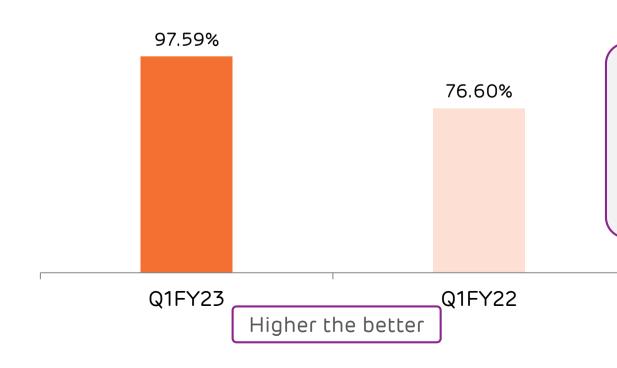


SAIFI SAIDI CAIDI



Strong improvement in reliability parameters

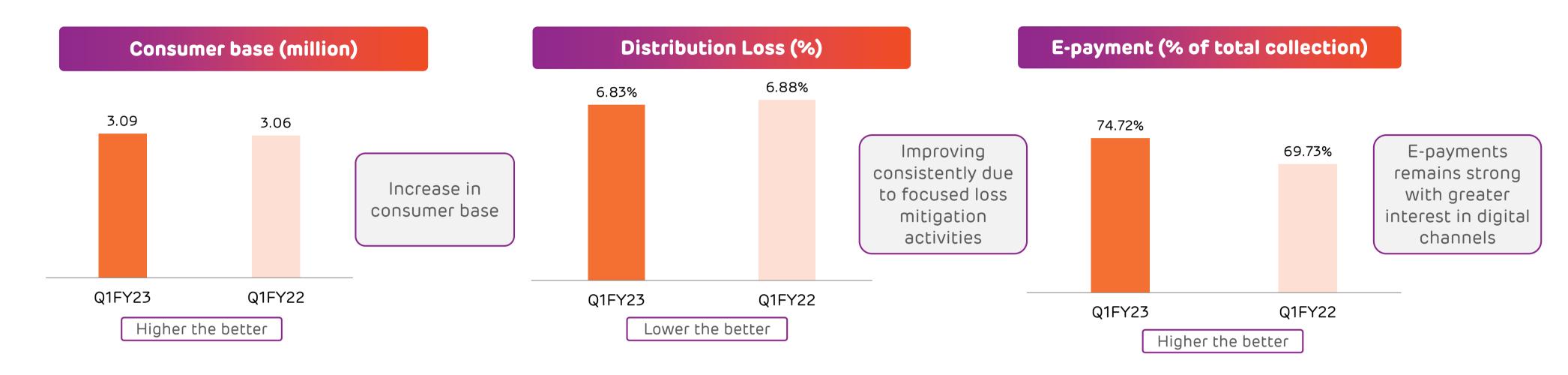
Plant Availability - ADTPS (%)

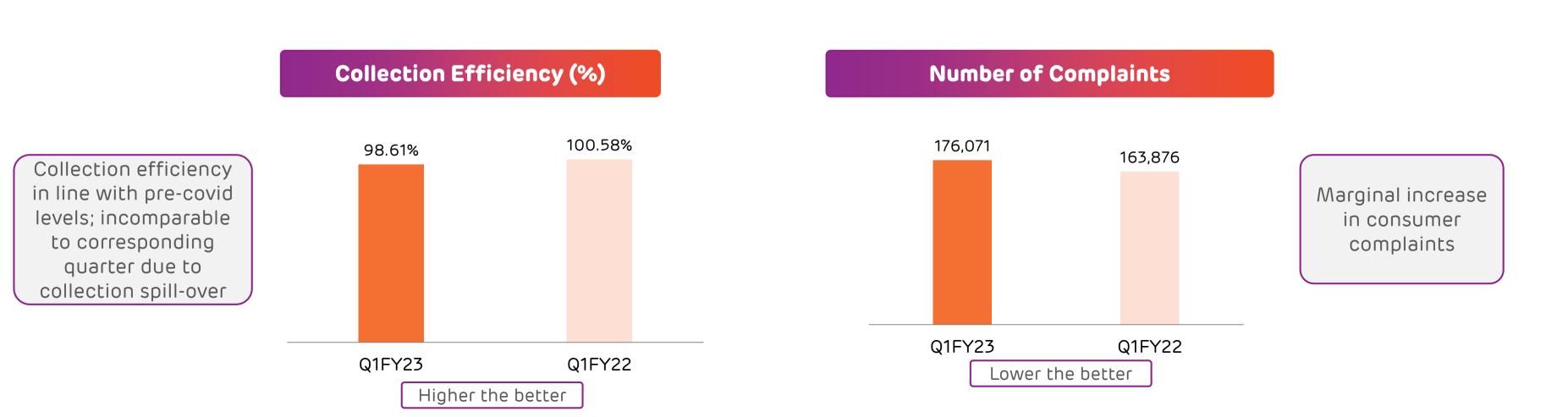


Plant availability down due to annual plant overhaul in FY22 with min. availability ensured as per regulatory norms

ATL: Distribution Utility (AEML) - Key Operating Metrics Q1FY23 (YoY)



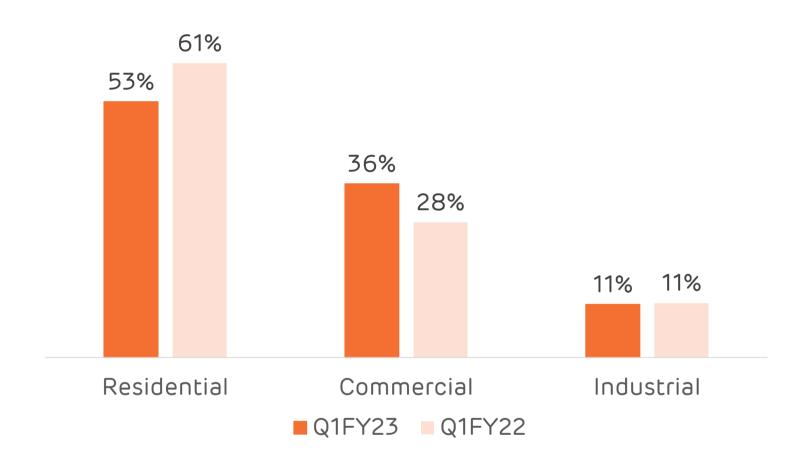




ATL: Distribution Utility (AEML) - Consumer Mix Q1FY23 (YoY)

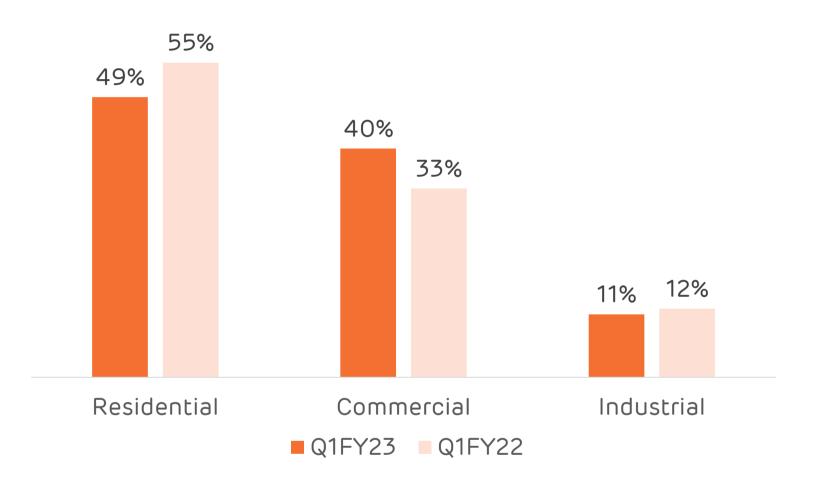


Consumer-wise volume mix



Consumer mix shifting back from residential demand to higher commercial segment demand resulting in higher revenue

Consumer-wise revenue mix



Total units sold (Q1FY23): 2,547 million units



Total units sold (Q1FY22): 2,036 million units

Energy demand improved driven by 60% rise in commercial segment and 23% rise in industrial segment



ATL: Recent Awards & Achievements



Greentech Corporate
Governance Award 2022 for
Excellence in Corporate
Governance

Clls Operational Sustainability Competition
- Platinum, Gold and Silver award in
Environmental and Economic Sustainability
Category

Became Signatory to the UN

Energy Compact to further the

SDG 7 (Affordable and Clean

Energy)

Project Finance International's
(PFI) Asia Pacific Indian Deal Of
The Year Award for USD 700
Mn revolving facility

DJSI - S&P Global Corporate Sustainability Assessment (CSA) ESG rankings - Score 63/100 vs. 52 last year (up by 21%) Felicitation from Ministry of New and Renewable Energy (MNRE) for submission of energy compact goals at **United Nations** at **COP26**

Greentech Transformative Human
Resource Award 2021 –
"Employee Engagement"
Category

Alignment with SBTi and joined CDP's "Science Based Targets Initiative Incubator Project" (SBTiIP).

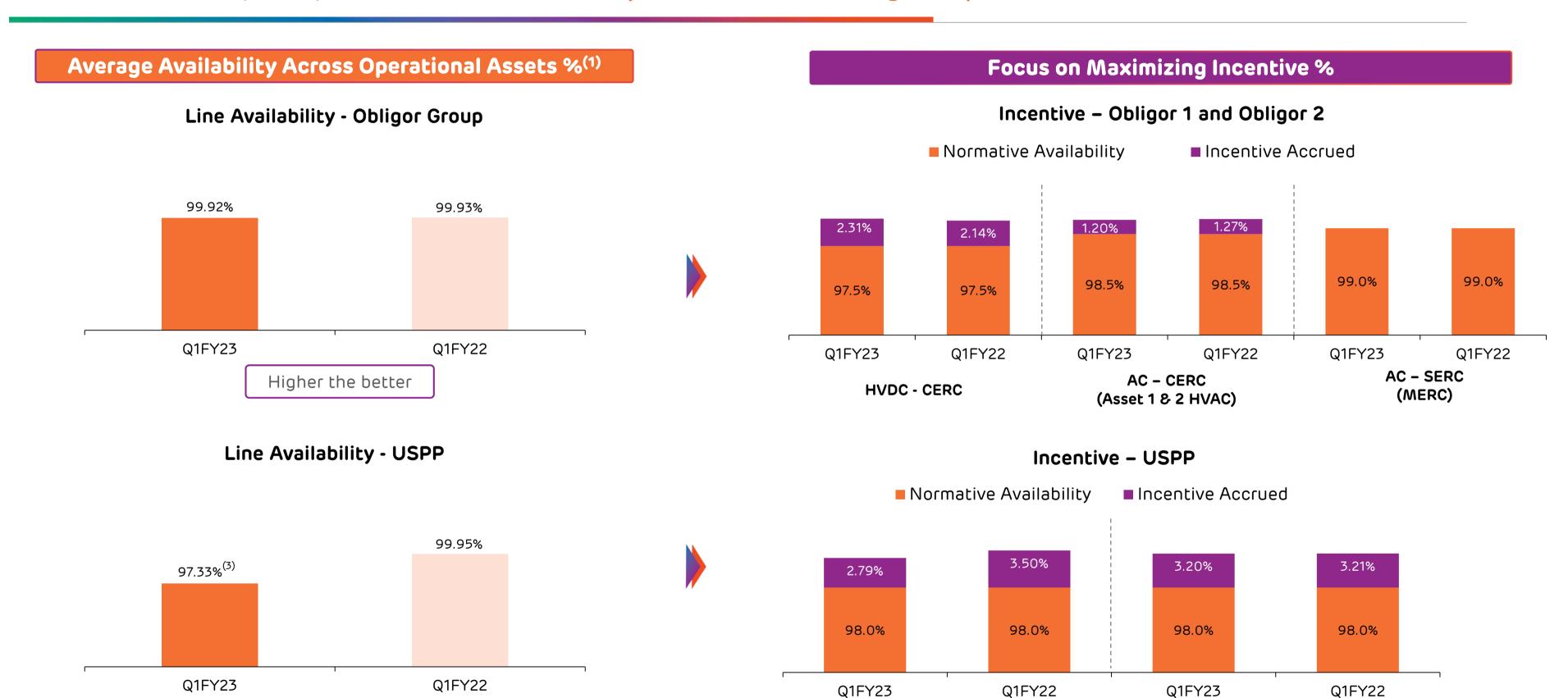
Greentech Safety Excellence
Award 2021 for outstanding
Safety excellence



ATL: Q1FY23 (YoY) - Line availability across asset groups

Higher the better





Consistent availability above normative levels ensures periodic incentive maximization

AC - CERC

AC - SERC

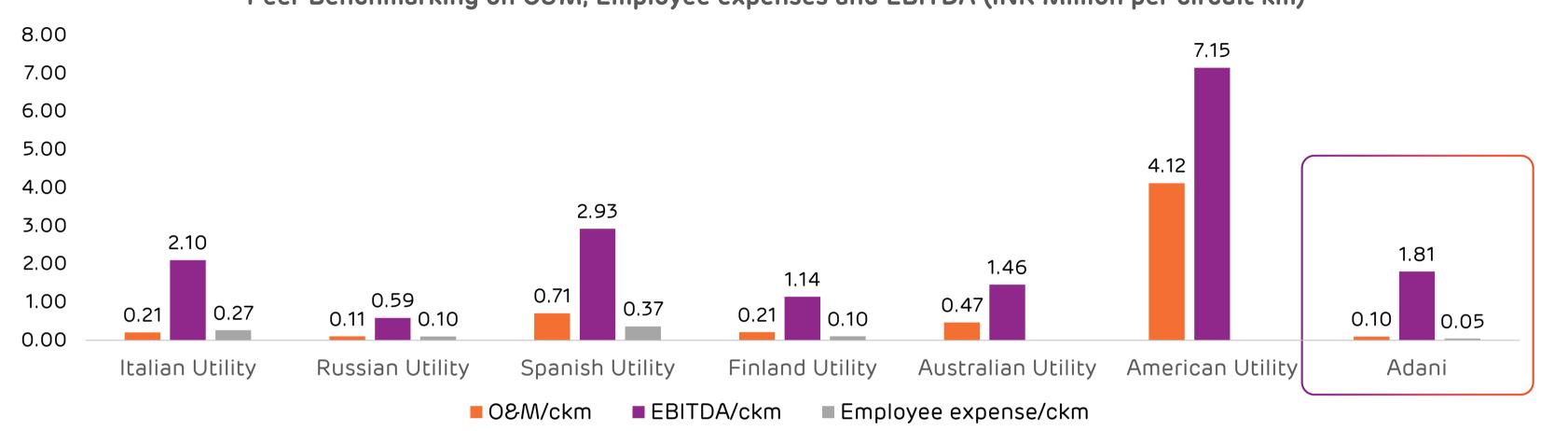
(RERC)



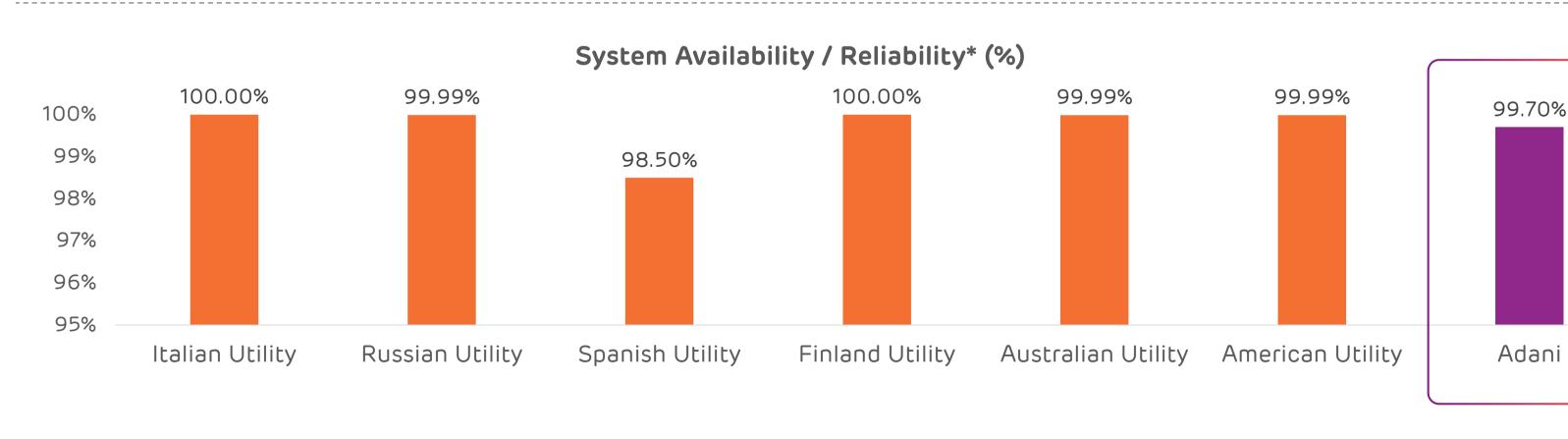
ATL: Transmission System Operational Parameters - Peer Benchmarking







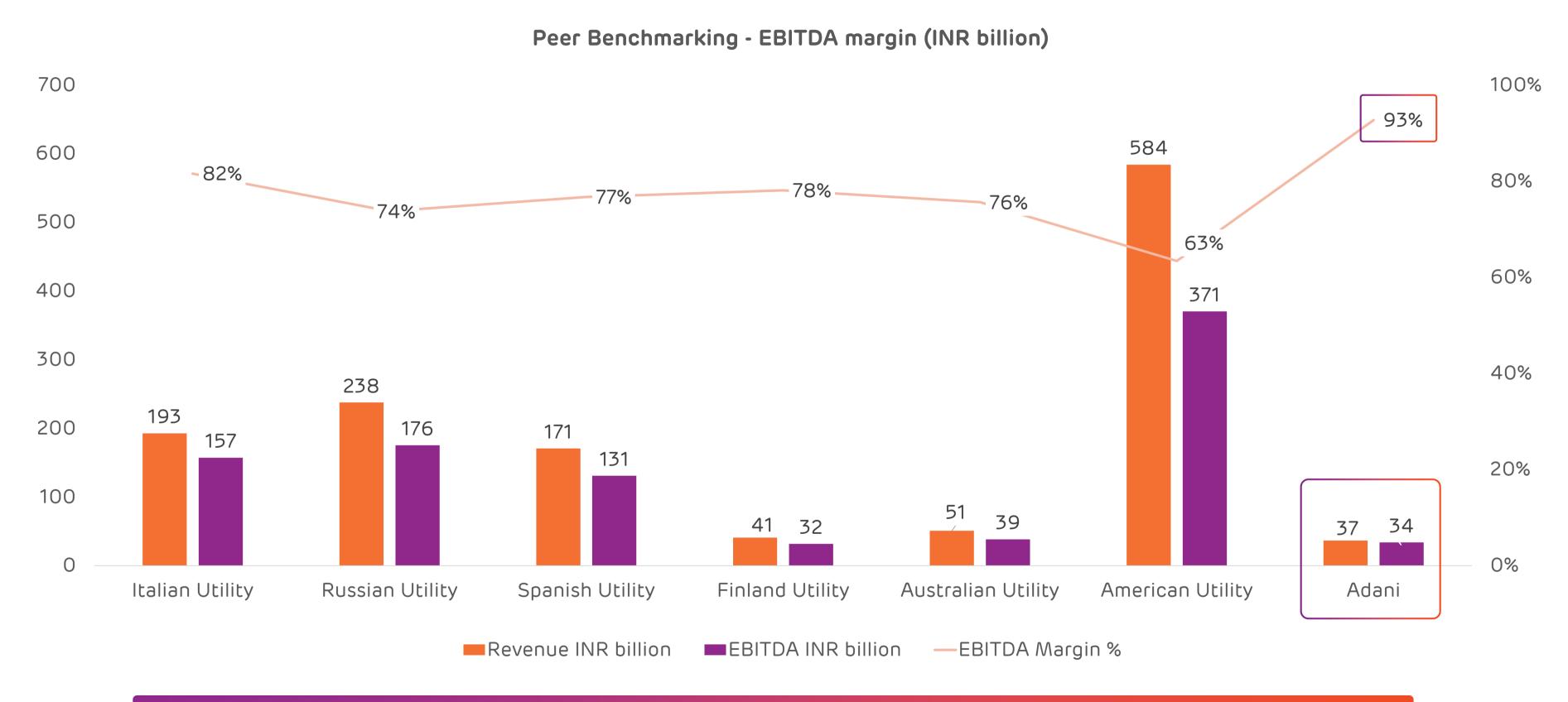
One of the lowest
O&M cost per ckm
highlighting strong
operating
efficiency



System availability in line with global standards

ATL: Transmission System Financial Parameters – Peer Benchmarking



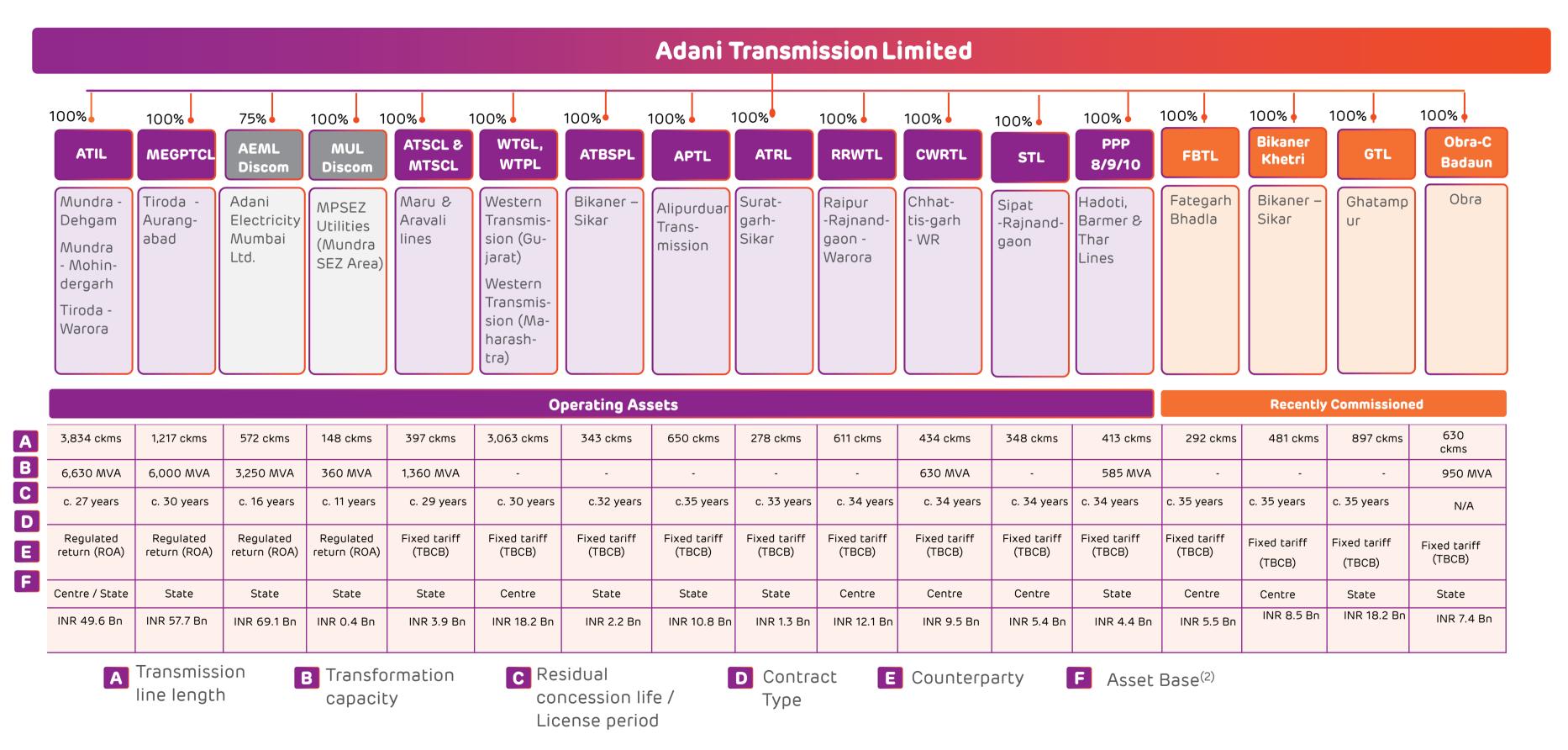


Highest EBITDA margin in transmission business across global utilities compared



ATL's Operational Asset Portfolio as of Q1FY23

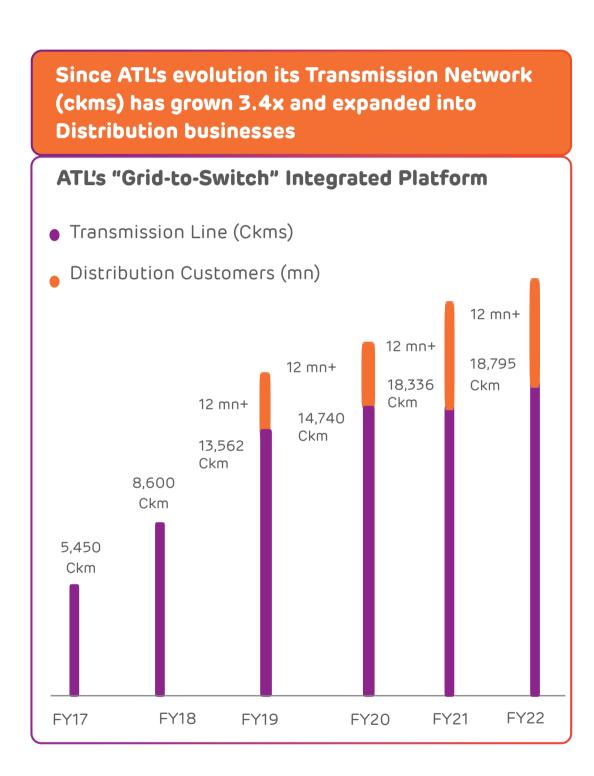


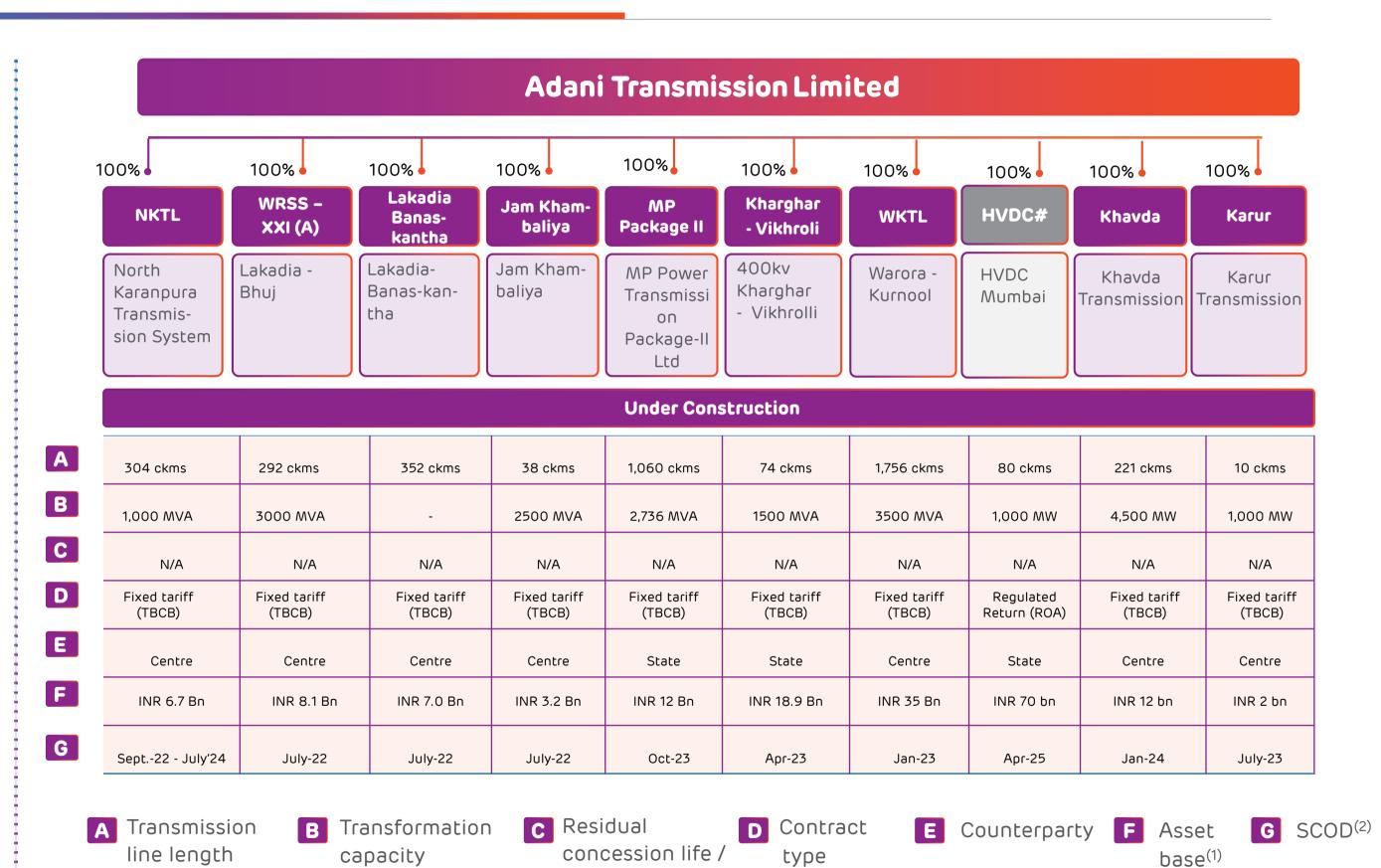


Notes: ATIL - Adani Transmission (India) Limited; MEGPTCL - Maharashtra Eastern Grid Power Transmission Co. Limited; AEML: Adani Electricity Mumbai Limited (Distribution business); ATBSPL: Adani Transmission Bikaner Sikar Private Limited; STL - Sipat Transmission Limited; REML: Adani Transmission Bikaner Sikar Private Limited; STL - Sipat Transmission Co. Limited; ATRL - Adani Transmission Bikaner Sikar Private Limited; STL - Sipat Transmission Co. Limited; ATRL - Adani Transmission Service Company Limited; ATSCL - Aravali Transmission Service Company Limited; MTSCL - Maru Transmission Service Company Limited

ATL's Under-construction Asset Portfolio as of Q1FY23







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Thank You