



Adani Transmission Limited

Provisional Operational Updates Q1 FY24

July 2023

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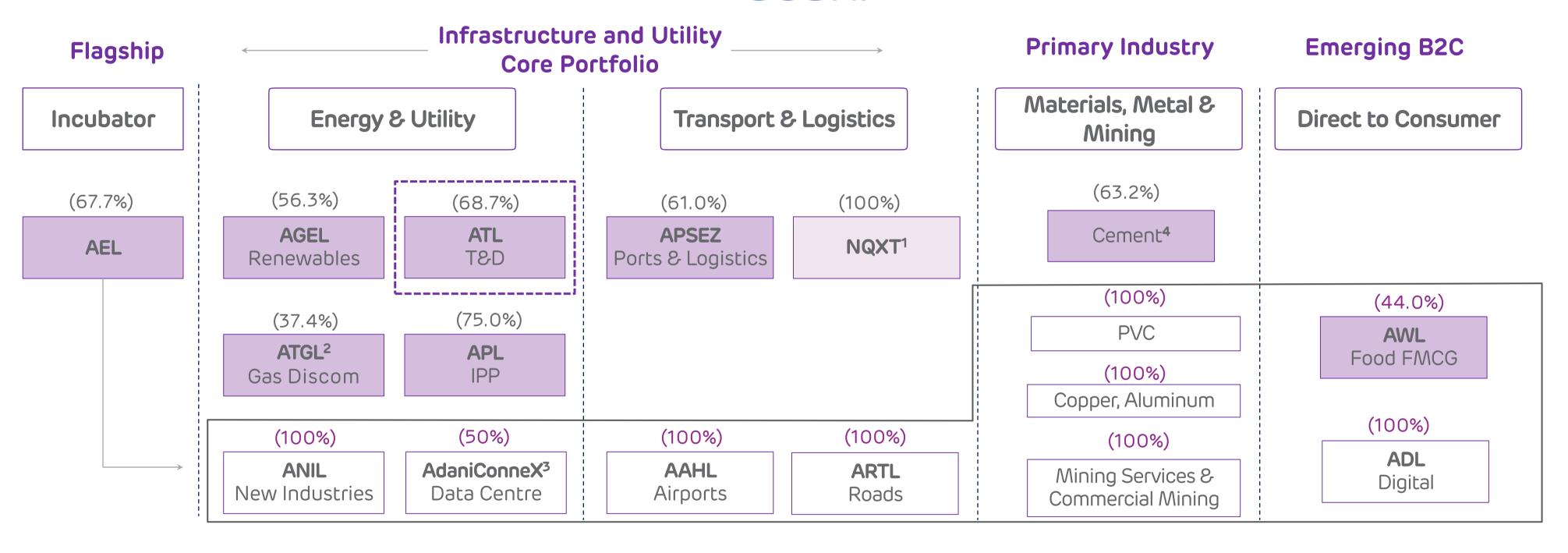


Adani Portfolio

Adani: A World Class Infrastructure & Utility Portfolio



adani



(%): Promoter equity stake in Adani Portfolio companies

(%): AEL equity stake in its subsidiaries

A multi-decade story of high growth centered around infrastructure & utility core

Data as of June 30, 2023. 1. NQXT: North Queensland Export Terminal | 2. ATGL: Adani Total Gas Ltd, JV with Total Energies | 3. Data center, JV with EdgeConnex | 4) Cement business includes 63.15% stake in Ambuja Cement which in turn owns 50.05% in ACC Limited. Adani directly owns 6.64% stake in ACC Limited |

Represents public traded listed verticals

Adani Portfolio: Decades long track record of industry best growth with national footprint



Secular growth with world leading efficiency



Ports and Logistics

Growth 3x

EBITDA 70% 1,2



Renewables

Growth 4x

EBITDA 92% 1,4



Transmission

Growth 3x

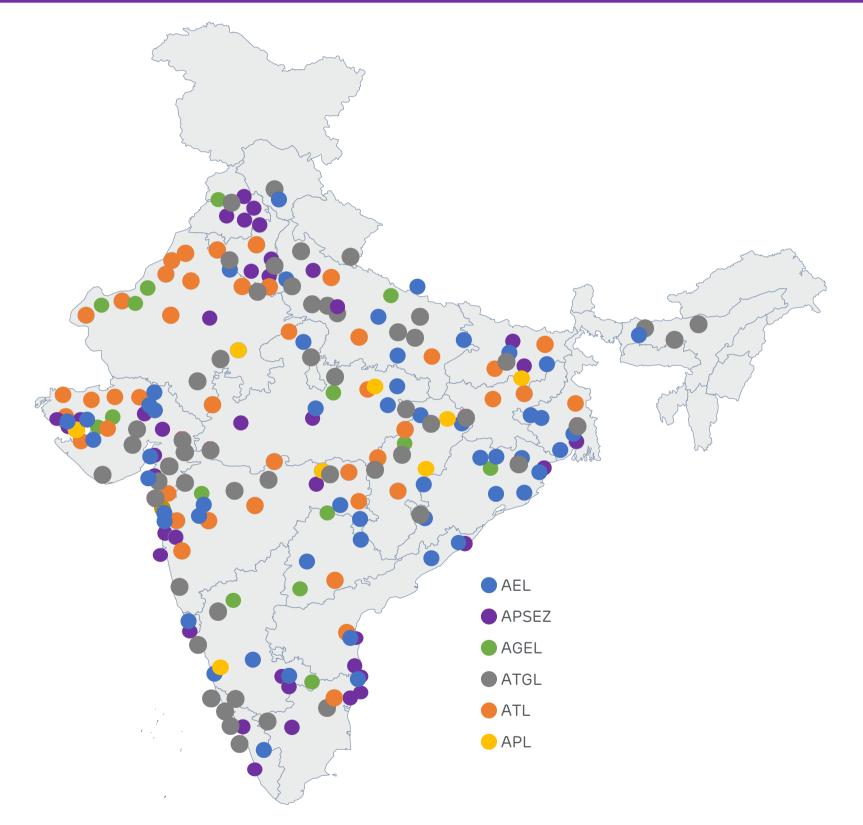
EBITDA 91% 1,3,5



Growth 1.4x

EBITDA 19% 1,3

National footprint with deep coverage



Adani: Repeatable, robust & proven transformative model of investment



Phase	Development		Operations	Post Operations		
	Origination	Site Development	Construction	Operation	Capital Mgmt	
Activity	Analysis & market intelligence	• Site acquisition	• Engineering & design	Life cycle O&M alapping	Redesigning the capital	
	intelligenceViability analysis	 Concessions and regulatory agreements 	 Sourcing & quality levels 	 Planning Asset Management	 Operational phase funding consistent with asset life 	
	Strategic value	 Investment case development 	 Equity & debt funding at project 	plan		
	 India's Largest Commercial Port (at Mundra) 	 Longest Private HVDC Line (Mundra Mohindergarh) 	• 2,140 MW Hybrid cluster operationalized in Rajasthan in FY23	 Energy Network Operation Center (ENOC) 	• First ever GMTN of US\$ 2bn by AEMI SLB in line with India's COP26 goals	
					 ATL tied up revolving facility of US\$ to fund its green infrastructure thrus 	
Performance	Highest Margin Highest line among peers availability	Highest line	India's first and World's largest solar-wind hybrid cluster	Centralized continuous monitoring of plants across India on a single cloud-based platform	 Issuance of 20 & 10 year dual tranch bond of US\$ 750 mn - APSEZ the onl infrastructure company to do so 	
					 Green bond issuance of US\$ 750 mn establishes AGEL as India's leading or in the sector 	
					14% 31% 55% 34%	
					March 2016 March 20	

Debt profile moving from PSU's banks to Bonds

ATL: A platform well-positioned to leverage growth opportunities in T&D business



Development



Execution Prowess

Transmission Network of 19,778 ckm⁽¹⁾

Built Longest Private HVDC Line in Asia⁽⁴⁾

Strategic Presence

Transmission - Presence in 14 states with 33 transmission projects

Distribution - Integrated utilities catering to gateway city of Mumbai (AEML) and Mundra SEZ area (MUL)

Balanced pool mix

Transmission⁽³⁾: **52%** of EBITDA - Central pool **48%** of EBITDA - State pool

Operations



Operating Efficiency

Robust network availability of 99.7% and 99.99% supply/distribution reliability

One of the **lowest O&M** cost per ckm⁽²⁾

Consumer-centricity

Supplier of choice for 12 million+ consumers

CSAT surveys for 12 critical processes for high consumer satisfaction and AMI Installation

Embedded ESG Framework

Decarbonisation of Grid (Achieved 30% and on track to reach 60% RE power by FY27)

Installed **3.36 MWp** solar capacity for auxiliary consumption at substations

Board Diversity and Strengthening

Returns and Equity Value Creation



Equity Partnerships^(5,6)

Secured primary and secondary equity investments from marquee investors –

QIA in AEML (US\$ 452 mn), IHC (US\$ 500 mn) and GQG Partners (US\$ 557 mn) in ATL

Construction Framework Agreement

Fully funded plan, ATL has raised
US\$ 700 mn (US\$ 1.1 bn fully
drawn) revolving facility, additional
US\$ 2 bn GMTN program in place
for AEML Capex program

Significant Growth Potential

Parallel Licensing and Smart Metering

Increasing participation in **renewable grid** (eg: HVDC Mumbai, Khavda)

Green industrial cluster in Mundra





Q1FY24 - Executive Summary

ATL: Executive Summary – Performance in Q1 FY24



Transmission and Smart Metering Business:

- Maintained system availability upwards of 99.77%
- Added 550 ckms to operational network during the quarter with total network at 19,778 ckms
- Received LOA for three smart metering projects in Andhra Pradesh totaling
 2.7 million smart meters with a contract value of Rs. 37 billion during the quarter
- The near-term transmission and smart metering pipeline remains very robust,
 and the company is fully geared up to participate in the upcoming tenders

Distribution Utility (AEML):

- Distribution loss improving consistently and stands at 4.85% in Q1 FY24 vs.
 6.95% in Q1 FY23. The loss was lower than usual due to seasonal factors.
- Maintained supply reliability (ASAI) of more than 99.9%
- 7.61% YoY growth units sold 2,754 million units vs. 2,560 million units last year on account of uptick in energy demand
- E-payment as a % of total collection at 78.5% in Q1 FY24 vs. 74.7% last year driven by digital adoption push
- The **share of RE procurement increased to 30%** at the end of March 31, 2023, as committed under the July 2021 SLB issuance

Other Key Updates:

- AEML secured Rank 1 out of 71 discoms evaluated and scored 99.6% out of 100 in the Integrated Discom Ranking released by the MoP, PFC and McKinsey
- Adani Transmission has won the prestigious Golden
 Peacock Award in Environment Management (GPEMA).

 This award underscores company's commitment to sustainable practices.
- ATL is in the Top 50 of India's Most Sustainable
 Companies in the annual ranking of BW Business World.
 ATL was featured in the top 3 most sustainable
 companies.
- ATL won **five 'Par-Excellence Award'** at 9th National Conclave on 5S, organized by the prestigious Quality Circle Forum of India HQ (QCFI) demonstrating its unparallel commitment to business excellence.
- ATL gets recognition for contributing to SEBI ICAI BRSR back testing exercise.
- ATL's 37 operational sites are now certified as 'Single-use
 Plastic Free' strengthening our commitment to SDG 12
- Achieved Net Water Positive status for 37 operational sites this year, contributing to SDG 6
- ATL attained a Zero Waste to Landfill (ZWL) certificate for all O&M sites from Intertek

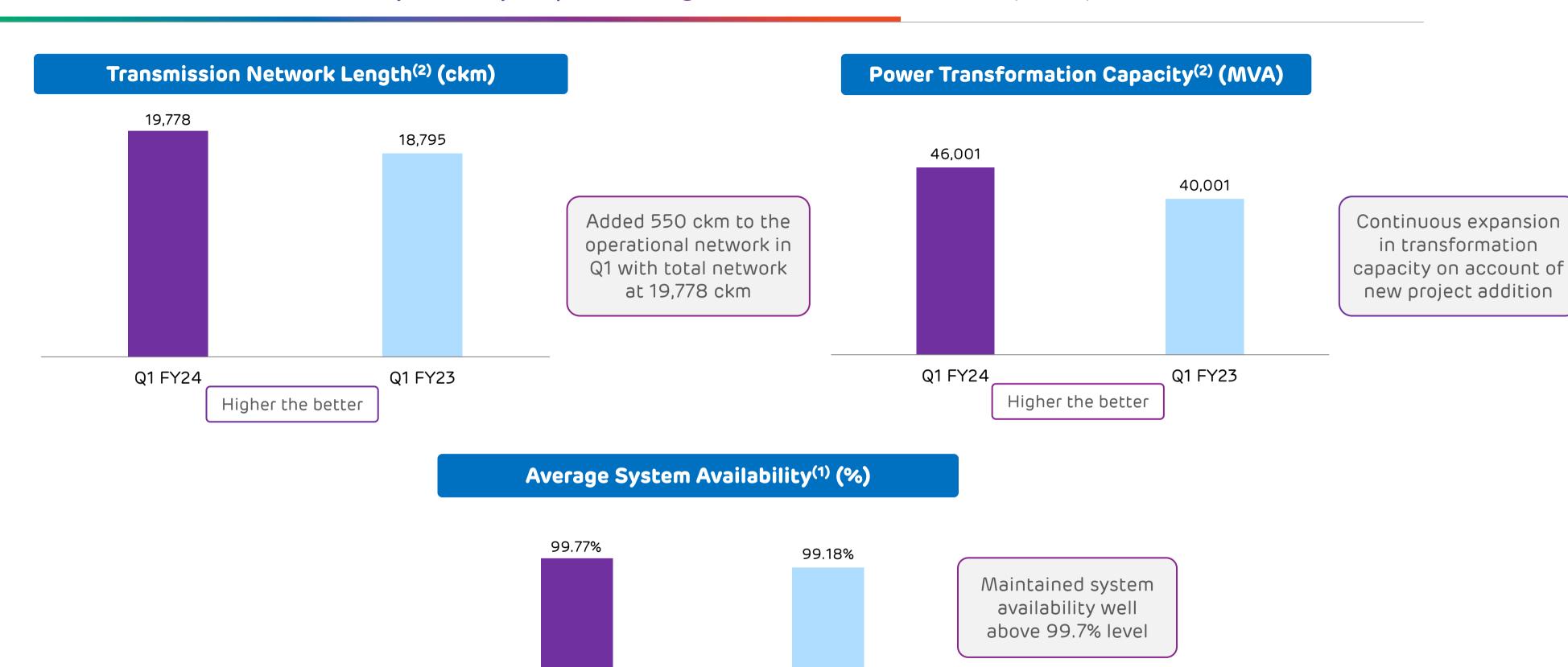




Q1FY24 Operational Performance (YoY)

ATL: Transmission Utility - Key Operating Metrics Q1 FY24 (YoY)





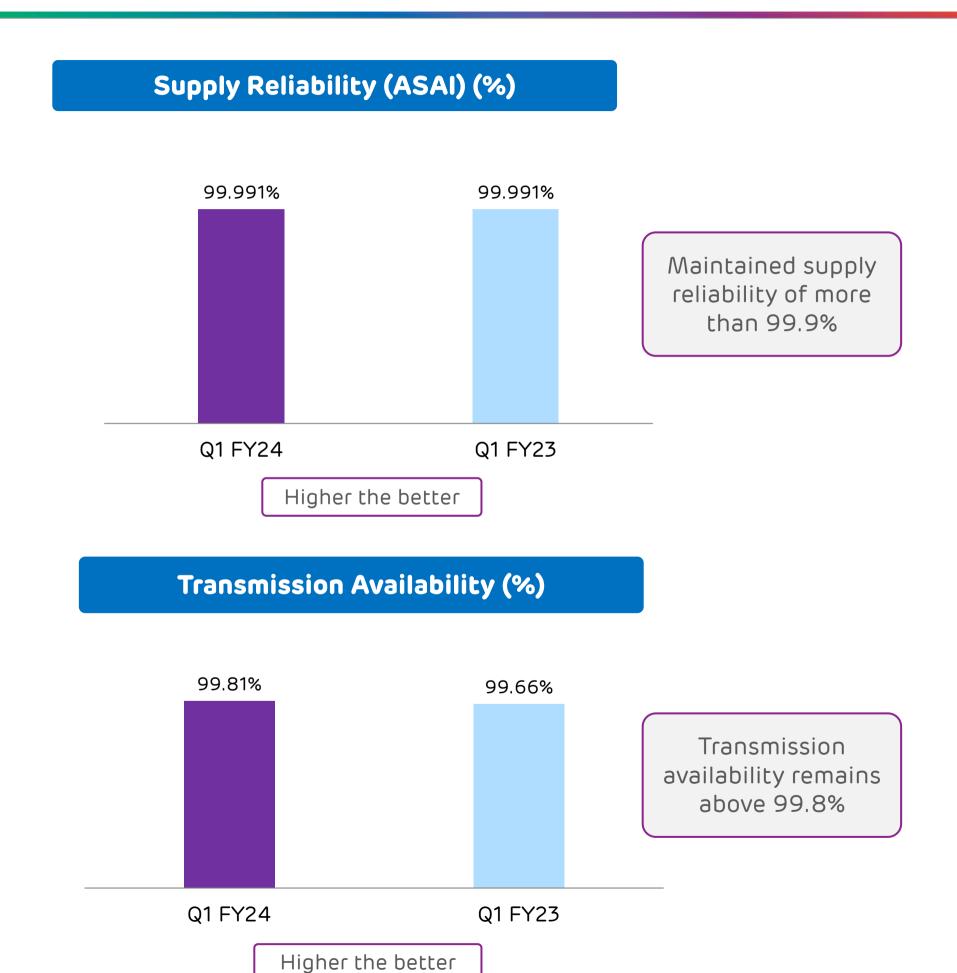
Q1 FY23

Q1 FY24

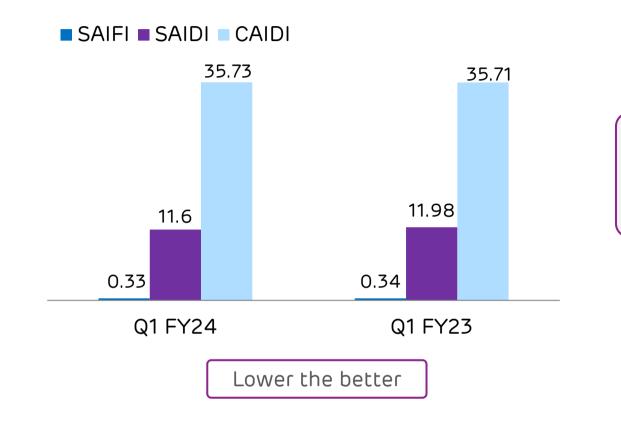
Higher the better

ATL: Distribution Utility (AEML) - Key Operating Metrics Q1 FY24 (YoY)



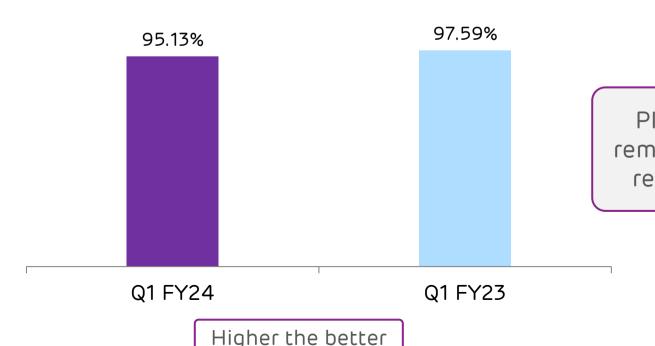


SAIDI (mins), SAIFI (nos.) and CAIDI (mins)(1)



Consistent improvement in the reliability parameters

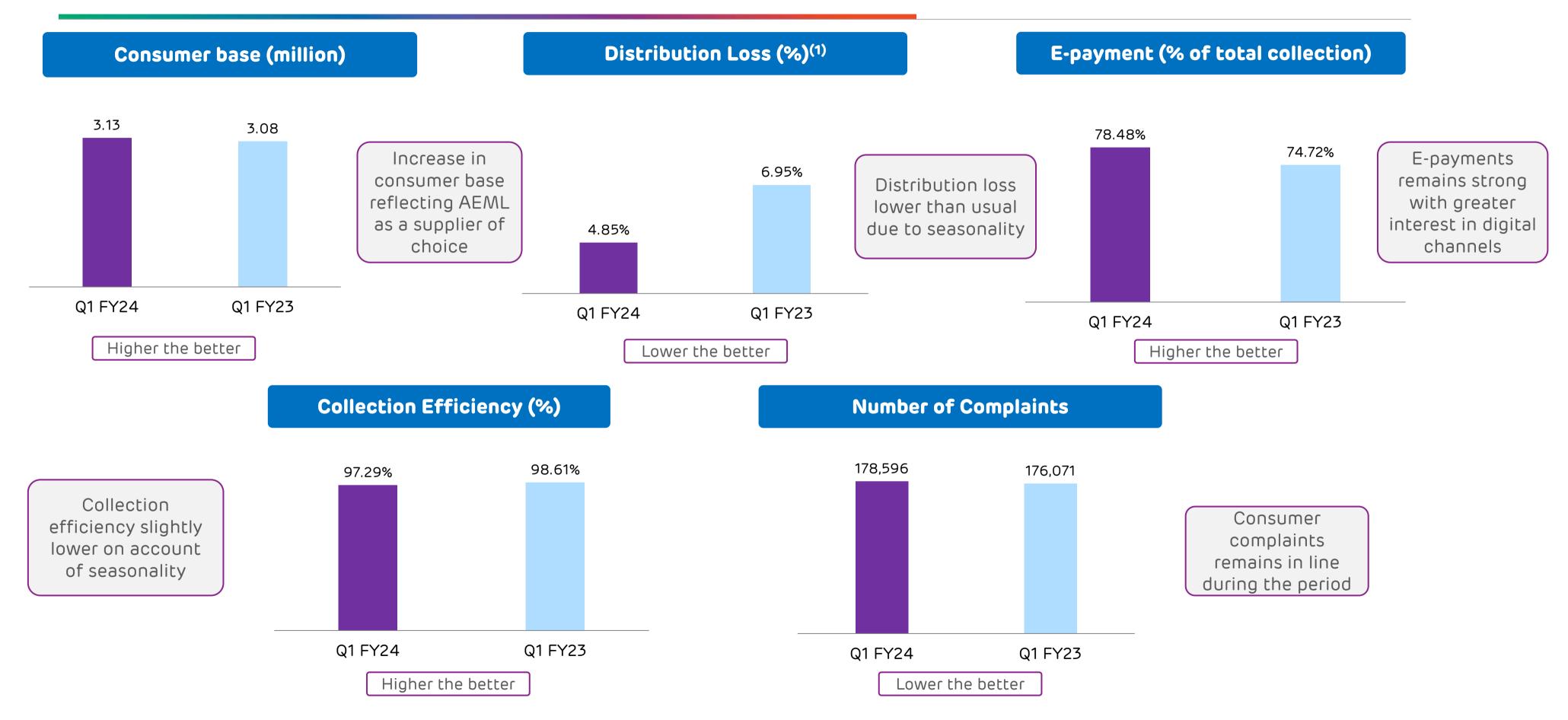
Plant Availability Factor - ADTPS (%)



Plant availability remained well above regulatory norms

ATL: Distribution Utility (AEML) - Key Operating Metrics Q1 FY24 (YoY)



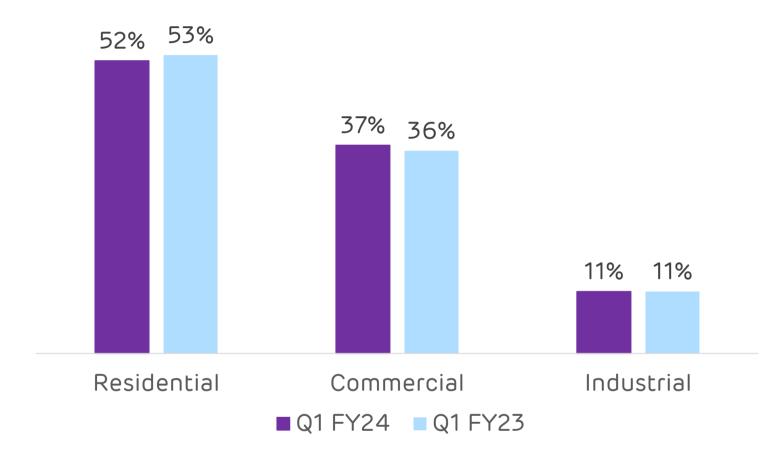


The Customer Satisfaction (CSAT) Score (top 3%)(2) at AEML has improved from 78 in FY22 to 84 in FY23 and Customer Delight Score (top 2%)(2) has moved to 60 in FY23 from 53 in FY22

ATL: Distribution Utility (AEML) - Consumer Mix Q1 FY24 (YoY)

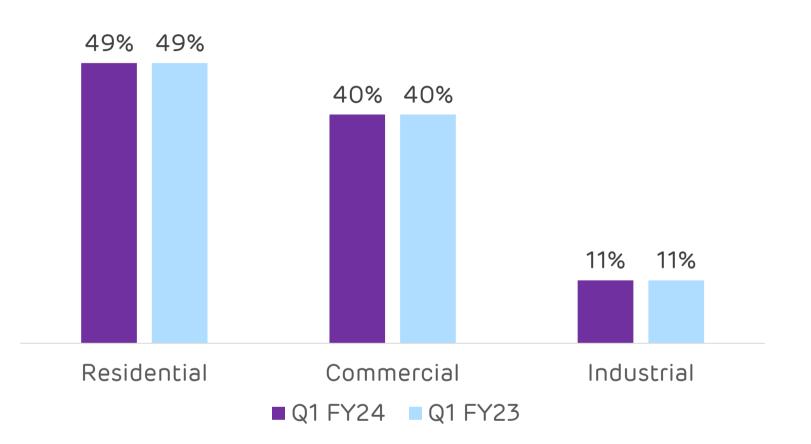


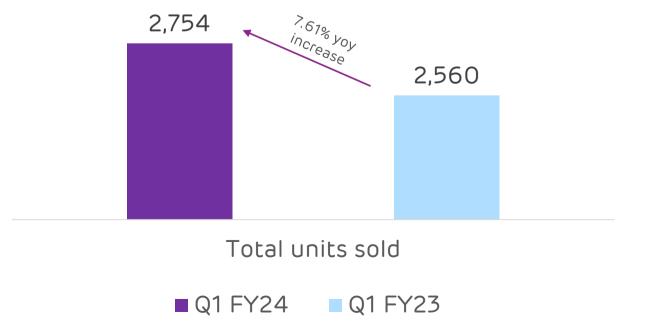
Consumer-wise volume mix



Consumer mix shifting back to higher commercial segment demand with a normalization in residential demand

Consumer-wise revenue mix









Recent Award and Achievements

ATL: Recent Awards & Achievements



Adani Transmission has won the prestigious Golden Peacock Award in Environment Management (GPEMA). This award underscores company's commitment to sustainable practices.

AEML secured Rank 1 out of 71 discoms evaluated and scored 99.6% out of 100 in the Integrated Discom Ranking released by the Ministry of Power. The evaluation is based on financial sustainability, performance excellence, and external environment

ATL is in the Top 50 of India's Most Sustainable Companies in the annual ranking of BW Business World. ATL was featured in the top 3 most sustainable companies by prioritising sustainable practices.

ATL's 37 operational sites are now certified as 'Single-use Plastic Free' strengthening our commitment to SDG 12

Received ICAI Awards for Excellence in Financial Reporting for the year 2021-22 (Bronze Plaque in Infrastructure and Construction Sector Category (turnover above Rs 500 Cr)) ATL won **five 'Par-Excellence Award'** at 9th National Conclave on 5S, organized by the prestigious Quality Circle Forum of India HQ (QCFI) demonstrating its unparallel commitment to business excellence.

ATL achieved **Zero Waste to Landfill** (**ZWL**) certificate for all O&M sites from Intertek

Enlightened Growth Leadership Award 2022 for best-in-class sustainable business practices from Frost & Sullivan Institute

Attained **Water Positive** certification from DNV which signifies water credit is higher than the water consumed





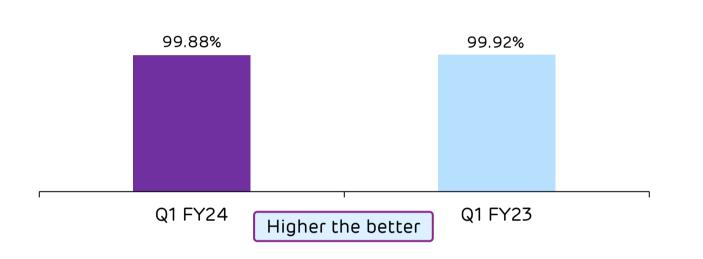
Transmission Line Availability

ATL: Q1 FY24 (YoY) - Line availability across asset groups

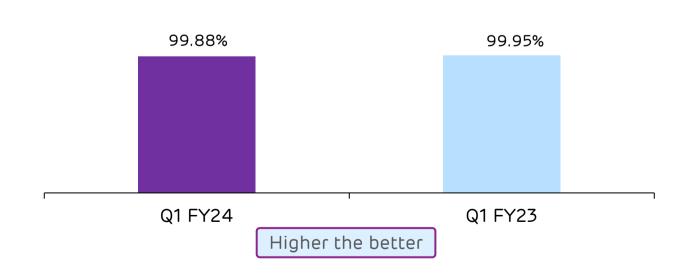




Line Availability - ATSOL Obligor Assets

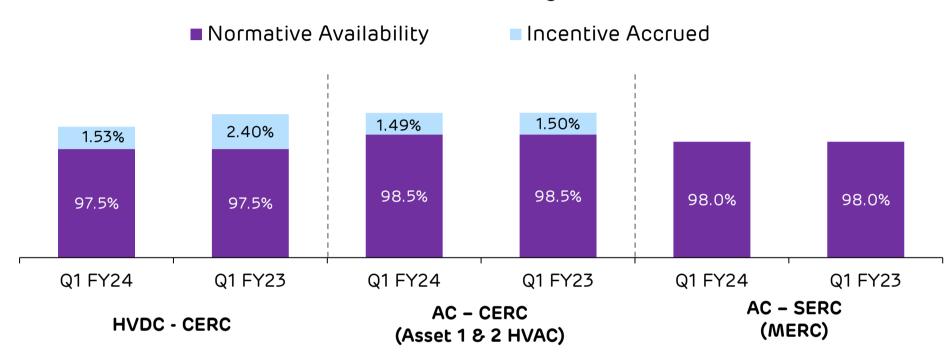


Line Availability - USPP Assets

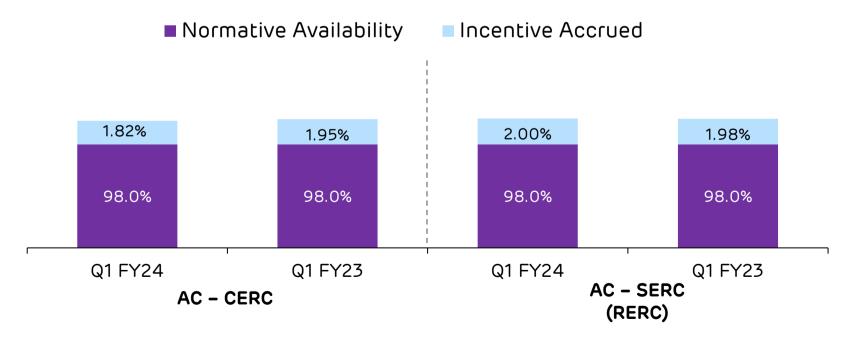


Focus on Maximizing Incentive %

Incentive - ATSOL Obligor Assets



Incentive - USPP Assets



Consistent availability above normative levels ensures periodic incentive maximization

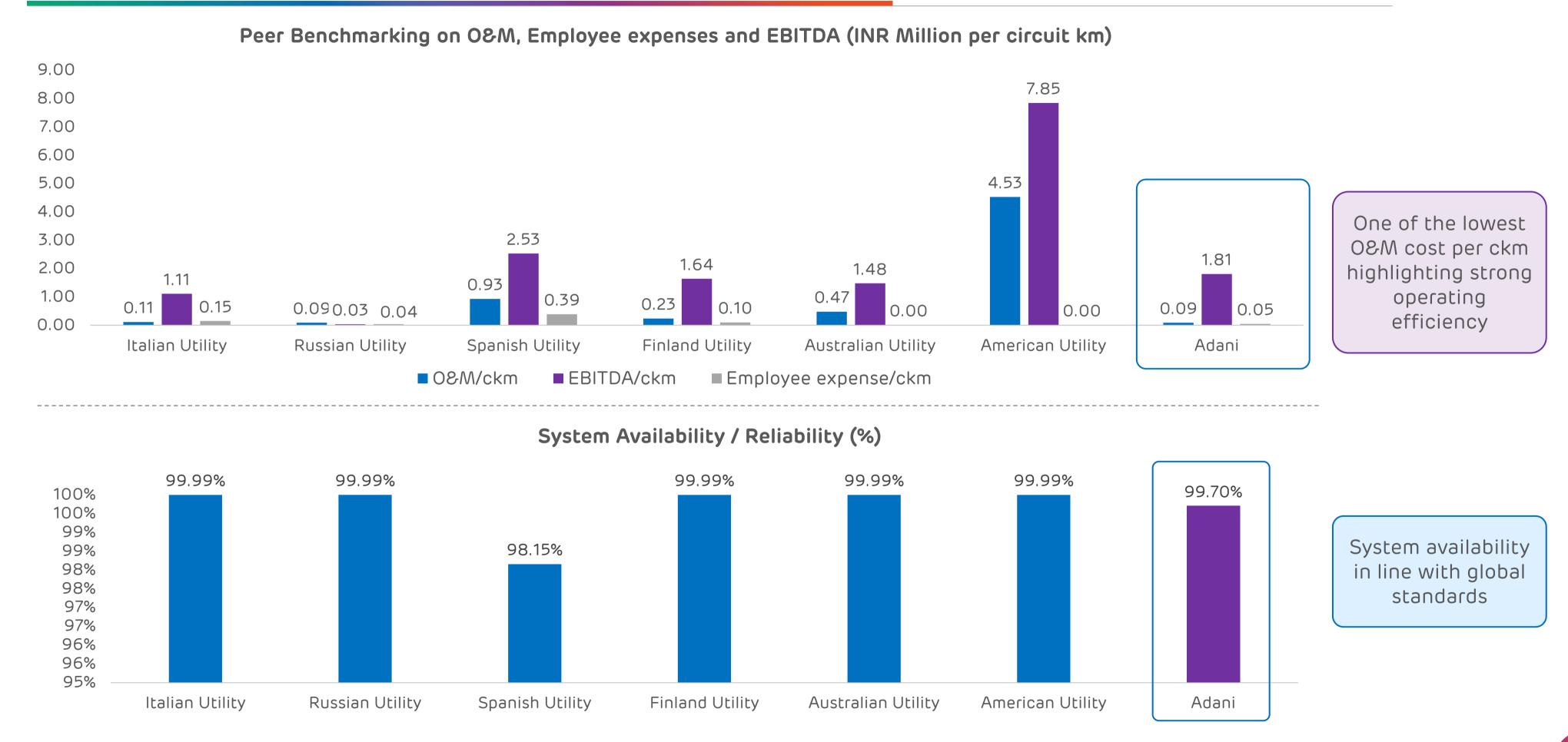




Global Peer Benchmarking

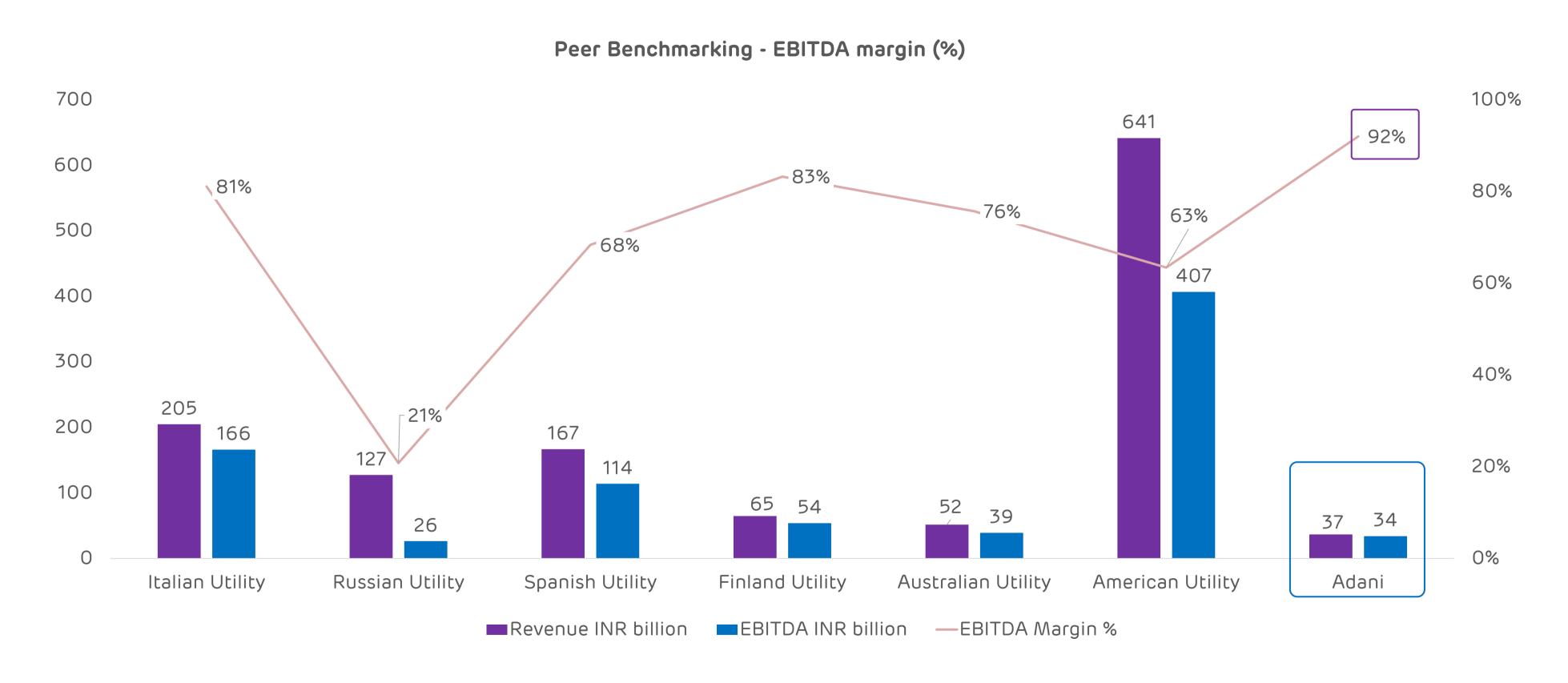
ATL: Transmission System Operational Parameters - Peer Benchmarking





ATL: Transmission System Financial Parameters - Peer Benchmarking





Highest EBITDA margin in transmission business across global utilities compared

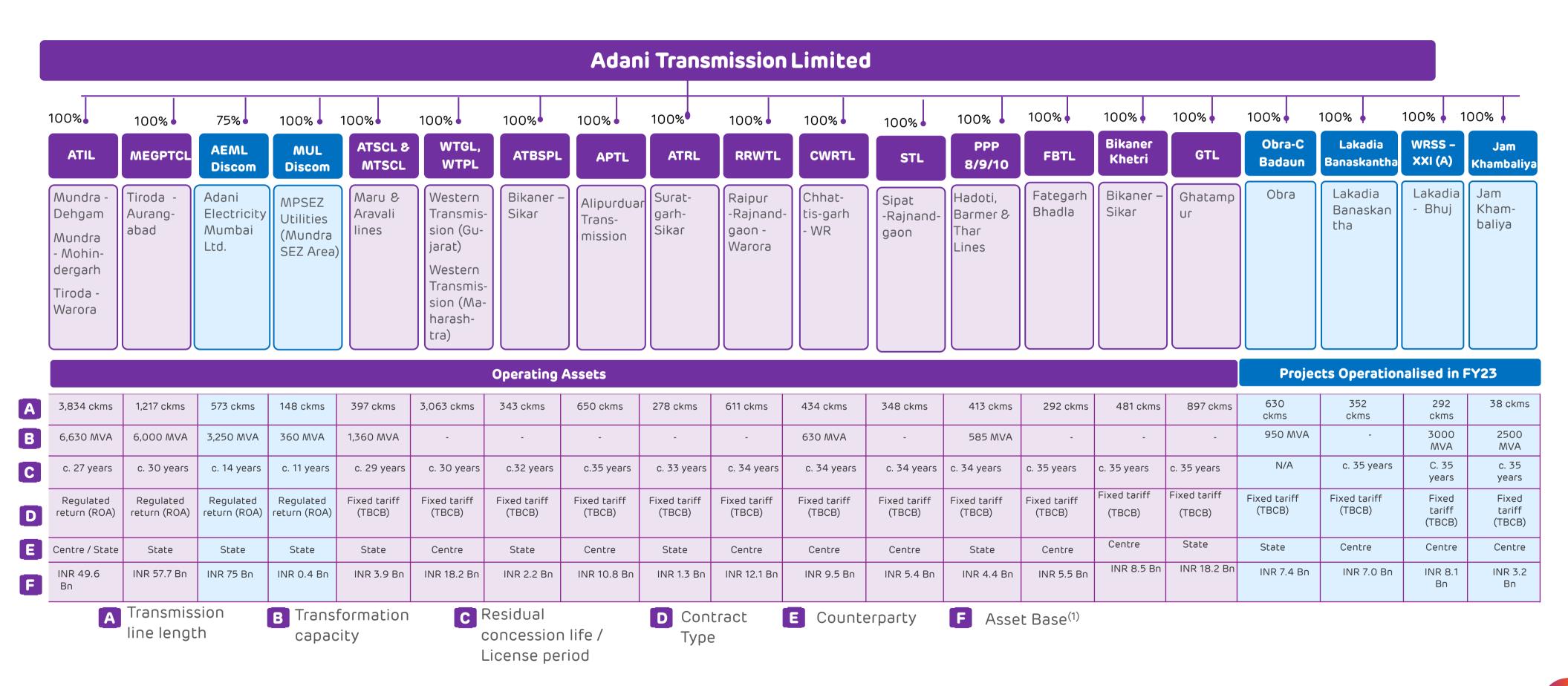




ATL - Operational and Under-construction Asset Portfolio

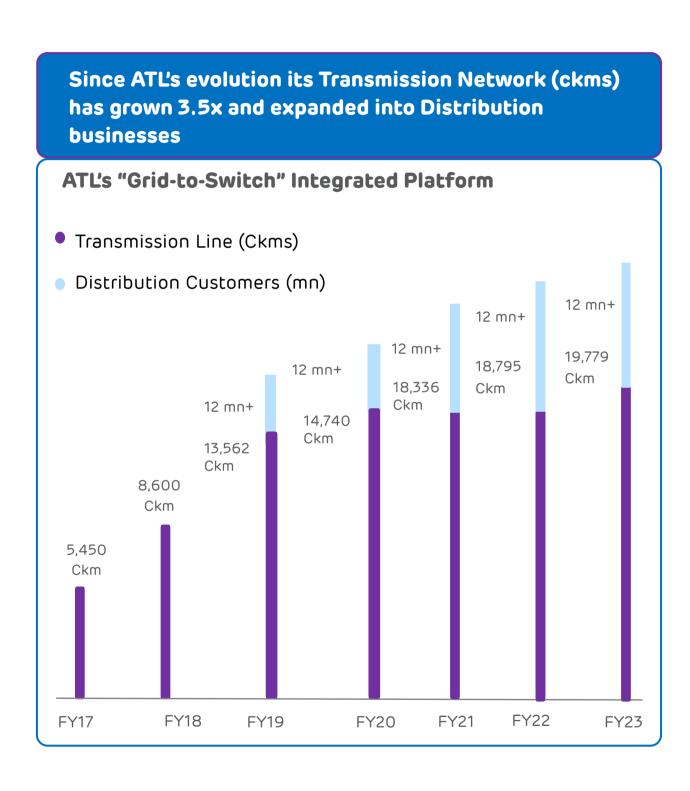
ATL's Operational Asset Portfolio (T&D) as of Q1 FY24 (June 2023)

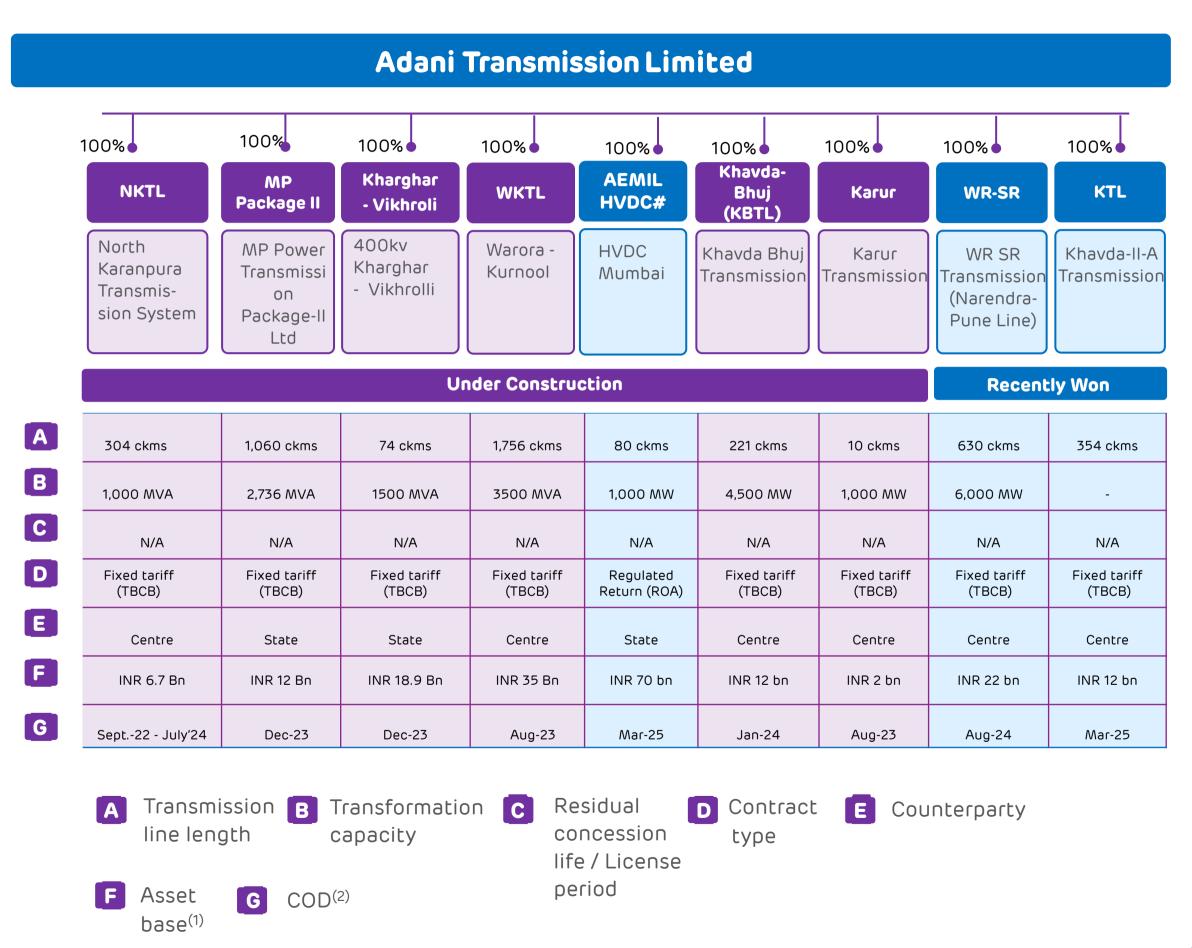




ATL's Under-construction Transmission Asset Portfolio as of Q1 FY24 (June 2023)

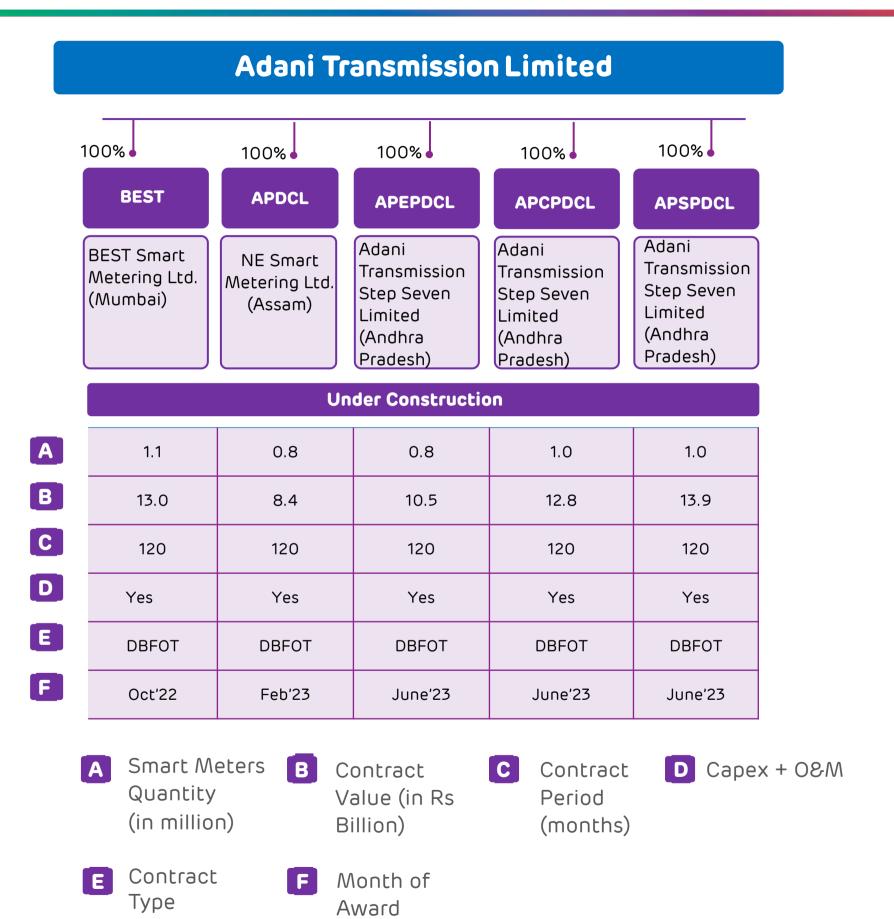






ATL's Smart Metering Under-construction Portfolio as of Q1 FY24 (June 2024)





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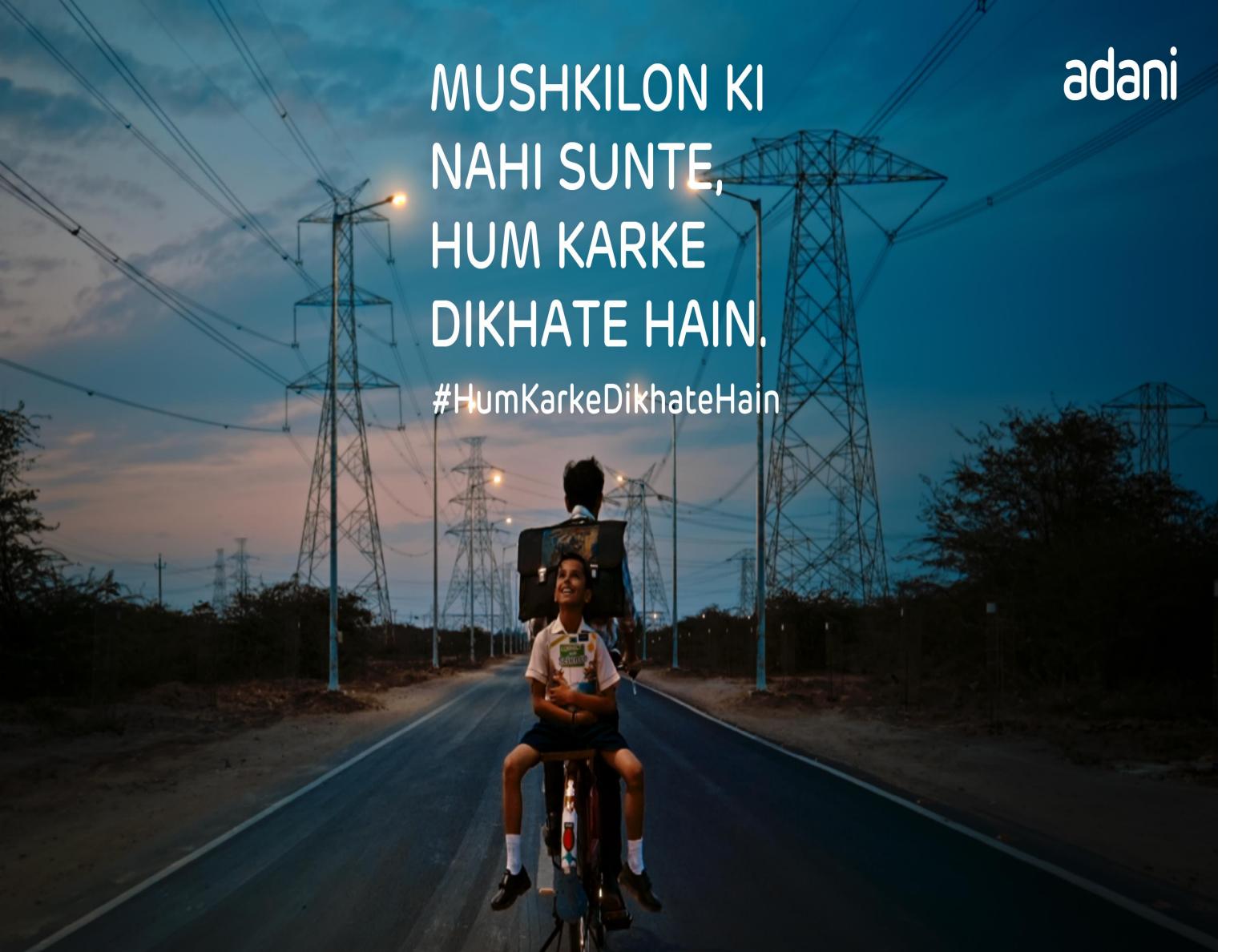
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