

CONTENTS

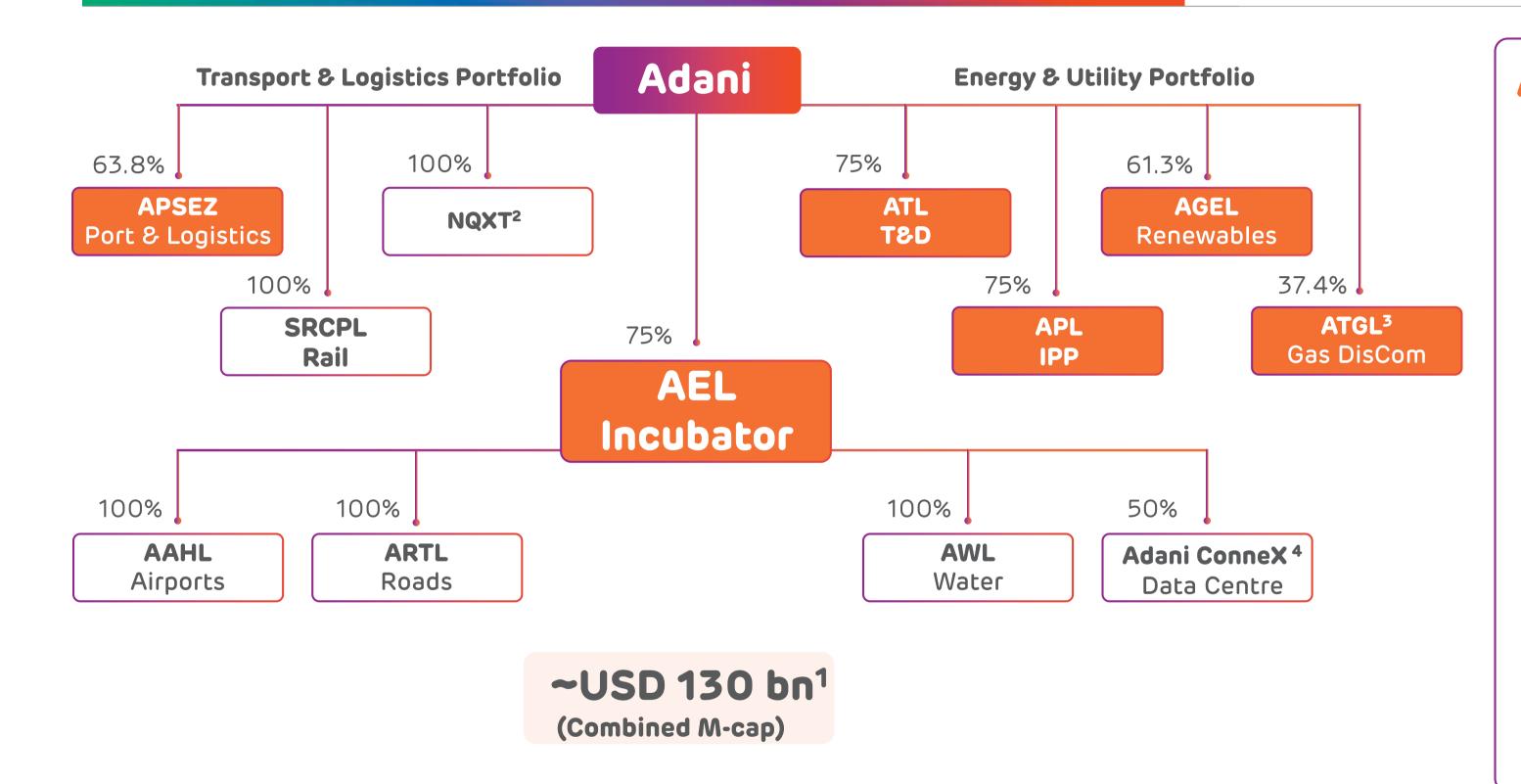


04-07	Adani Group			
09	Executive Summary – Q3FY22	09		
11-14	Q3FY22 (YoY) Performance	11		
16-19	9MFY22 (YoY) Performance	16		
21	Q3 - ESG and Industry-specific Awards	21		
23-24	Line Availability Across Assets Groups – Obligor and USPP	23		
26-27	Global Peer Benchmarking	26		
29-30	ATL's Asset Portfolio	29		



Adani: A world class infrastructure & utility portfolio





Adani

- Marked shift from B2B to B2C businesses –
 - ATGL Gas distribution network to serve key geographies across India
 - AEML Electricity
 distribution network that
 powers the financial
 capital of India
 - Adani Airports To operate, manage and develop eight airports in the country
- Locked in Growth
 - Transport & Logistics -Airports and Roads
 - Energy & Utility Water and Data Centre

Opportunity identification, development and beneficiation is intrinsic to diversification and growth of the group

Notes:

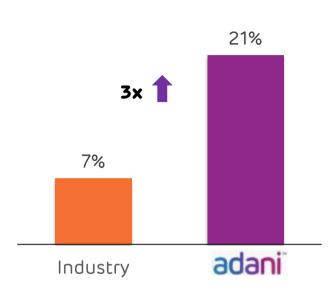
Orange colour represent publicly traded listed vertical | Percentages denote promoter holding

- 1. As of December 31st , 2021, USD/INR 74.3
- 2. NQXT North Queensland Export Terminal
- 3. ATGL Adani Total Gas Ltd, JV with Total Energies
- 4. Data center, JV with EdgeConnex

Adani: Decades long track record of industry best growth rates across sectors



Transmission Network (ckm)



2016	320,000 ckm	6,950 ckm
2021	441.821 ckm	18.336 ckm

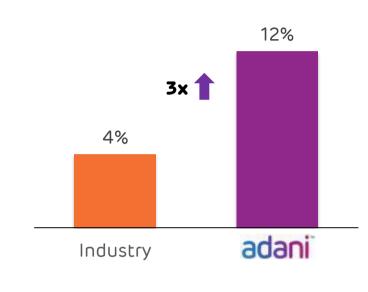


ATL

Highest availability among Peers

EBITDA margin: 92%^{1,3,5} Next best peer margin: 89%

Port Cargo Throughput (MMT)



2014	972 MT	113 MT
2021	1,246 MT	247 MT

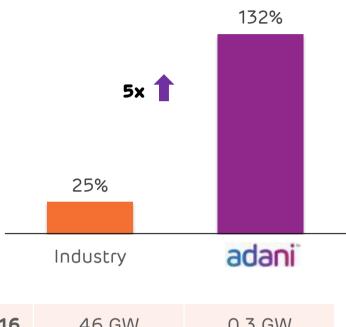


APSEZ

Highest Margin among Peers globally

EBITDA margin: 70%^{1,2}
Next best peer margin: 55%

Renewable Capacity (GW)



2016	46 GW	0.3 GW
2021	140 GW ⁹	19.3 GW ⁶

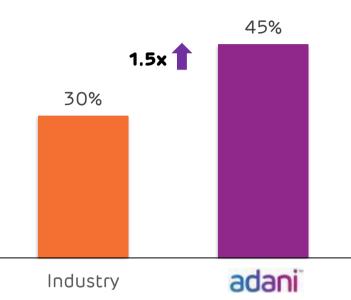


AGEL

Worlds largest developer **EBITDA margin: 91%**^{1,4}

Among the best in Industry

CGD⁷ (GAs⁸ covered)



2015	62 GAs	6 GAs
2021	228 GAs	38 GAs



ATGL

India's Largest private CGD business

EBITDA margin: 41%¹

Among the best in industry

Transformative model driving scale, growth and free cashflow

Adani: Repeatable, robust & proven transformative model of investment



Phase		Development			Operations		Post Operations
	Origination	Site Development	Construction		Operation		Capital Mgmt
Activity	 Analysis & market intelligence Viability analysis Strategic value 	 Site acquisition Concessions and regulatory agreements Investment case development 	 Engineering & design Sourcing & quality levels Equity & debt funding at project 		 Life cycle O&M planning Asset Management plan 	•	Redesigning the capital structure of the asset Operational phase funding consistent with asset life
	 India's Largest Commercial Port (at Mundra) 	 Longest Private HVDC Line in Asia (Mundra – Mohindergarh) 	• 648 MW Ultra Mega Solar Power Plant (at Kamuthi, Tamil Nadu)	•	Energy Network Operation Center (ENOC)		First ever GMTN ¹ of USD 2Bn by an enutility player in India - an SLB ² in line COP26 goals at AEML AGEL's tied up "Diversified Growth Cawith revolving facility of \$1.35 Bn - wifund its entire project pipeline
Performance	Highest Margin among peers	Highest line availability	Constructed and Commissioned in nine months		Centralized continuous monitoring of plants across India on a single cloud based platform	•	Issuance of 20 & 10 year dual tranche of USD 750 mn - APSEZ the only infrastructure company to do so
							Green bond issuance of USD 750 mn establishes AGEL as India's leading or the renewable sector 14% 50%

Debt profile moving from PSU's banks to Bonds
■ PSU ■ Pvt. Banks ■ Bonds ■ DII

March 2021

March 2016

ATL: A platform well-positioned to leverage growth opportunities in T&D business



Development



Execution Prowess

Transmission Network of

18,567 ckm⁽¹⁾

Built Longest Private HVDC Line
in Asia

Strategic Presence

Transmission - Presence in 13 states with 31 transmission projects **Distribution** - Integrated utility catering to gateway city of Mumbai

Balanced pool mix

Transmission (FY21):
51% of EBITDA - Central pool
49% of EBITDA - State pool

Operations



Operating Efficiency and Strong Margins

Robust network availability of **99.69%** and supply/distribution reliability of **99.99%** (Q3FY22)

One of the lowest O&M cost per ckm⁽²⁾

Transmission/Distribution EBITDA Margin – **93% / 24%** (1HFY22)

Consumer-centricity

Integration of Customer and Technology enabling AEML as a supplier of choice for 3 million+ consumers in Mumbai

ESG

Embedded ESG Framework

for enhanced value creation

Returns and Equity Value Creation



ROE optimization via Efficiency-led Development

Development and O&M efficiencies resulted into savings of ~Rs.5 bn optimized ROE to 55% in one pool of assets

Capital Management and IG Rating

Re-designing capital structure with access to low cost capital and elongated maturity

BBB-/Baa3(4)

Robust Asset Base

INR 458 Bn / US\$ 6.2 Bn

Asset base⁽³⁾
(Fully-built basis)



ATL: Executive Summary – Segment-wise Performance in Q3FY22



Transmission Business:

- Added 411 ckt kms in Q3 FY22 to operational network, with total network at 18,567 ckt kms
 & transformation capacity at 38,641 MVA
- Operated transmission lines at greater than
 99.69% system availability
- During the quarter GTL project became fully operational

Distribution Business:

- 10% YoY growth units sold 2,060 million units vs. 1,874
 million units last year due to increase in energy demand
- Distribution loss improving consistently and stands at
 7.06% in Q3FY22 vs. 7.64% in Q2FY22
- Maintained supply reliability of more than 99.9%
- E-payment as a % of total collection at 69.9% in Q3FY22
 vs. 63.5% in Q3FY21 with greater digital adoption promoted by company

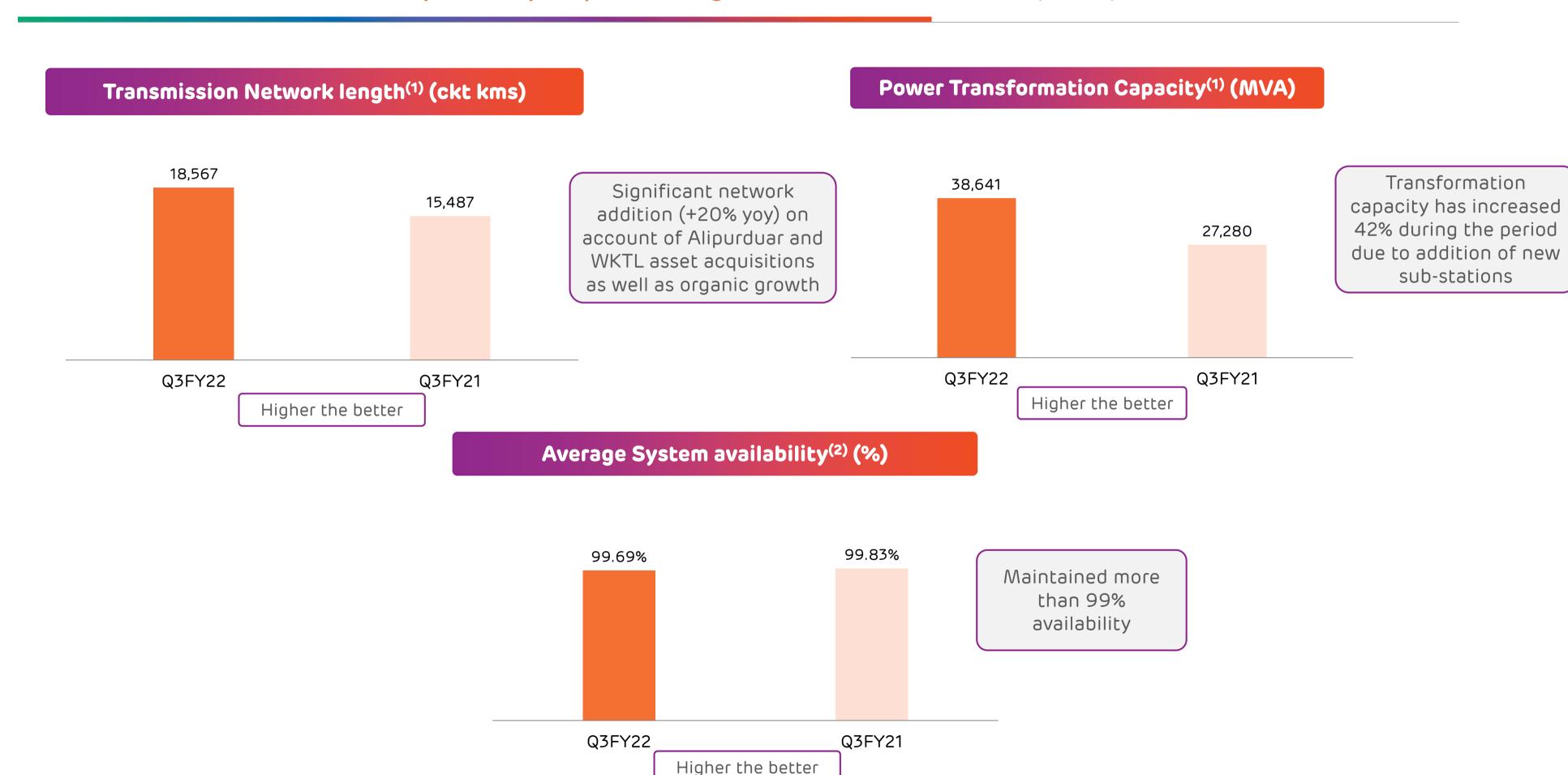
Other Updates:

- Awarded two new projects Karur Transmission and Khavda Transmission in Dec'21 (LOI awaited)
- Won three awards (Platinum, Gold and Silver) in Environmental and Economic Sustainability Category in Cll's maiden
 Operational Sustainability Competition on green energy and cluster-based maintenance efforts
- Robust ESG focus results in ESG rankings improving in S&P GCSA for 2021; score 63/100 vs. 52 last year (up by 21%)
- Received Asia Pacific Indian Deal Of The Year Award from Project Finance International for USD 700 Mn revolving
 project finance facility



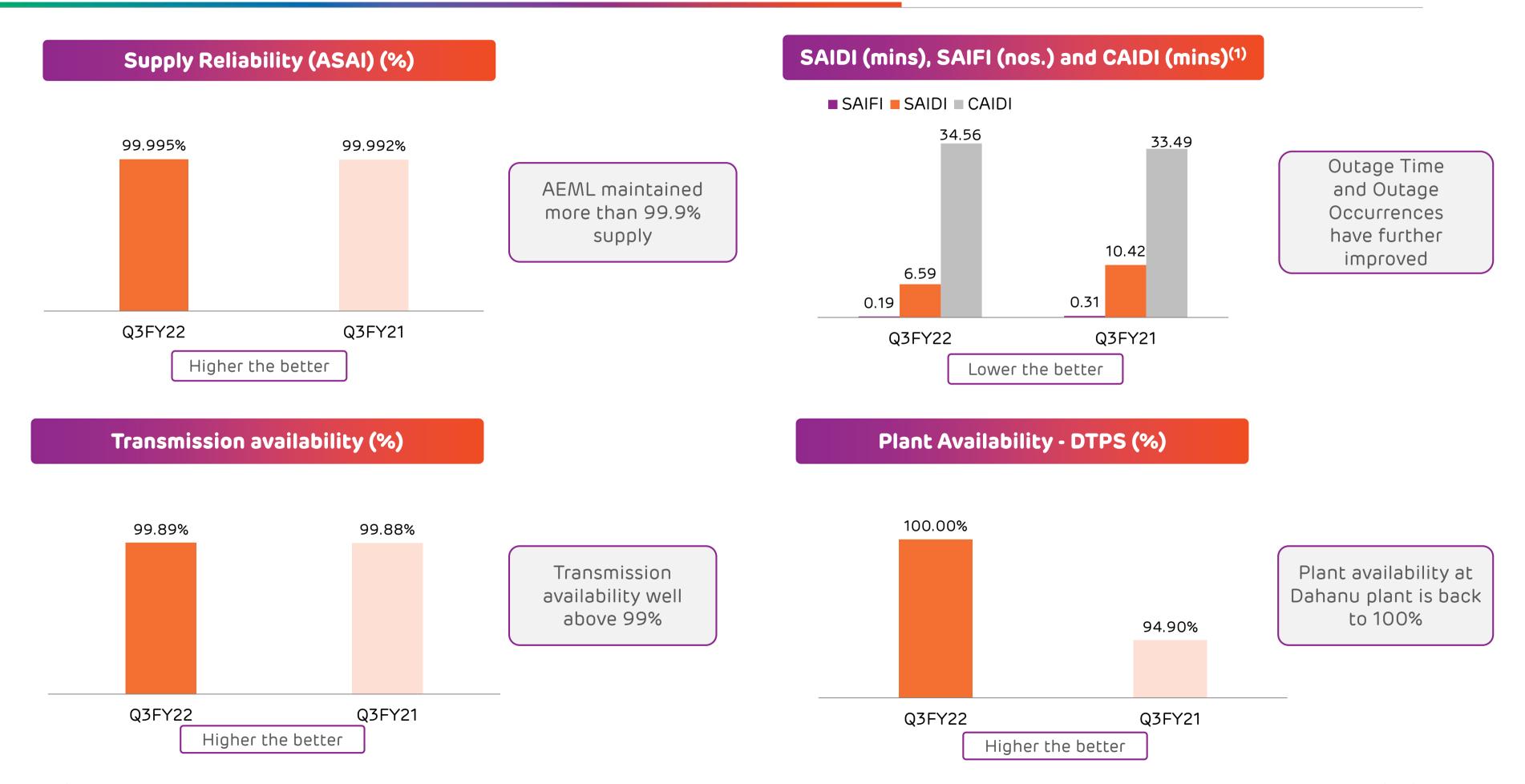
ATL: Transmission Utility - Key Operating Metrics Q3FY22 (YoY)





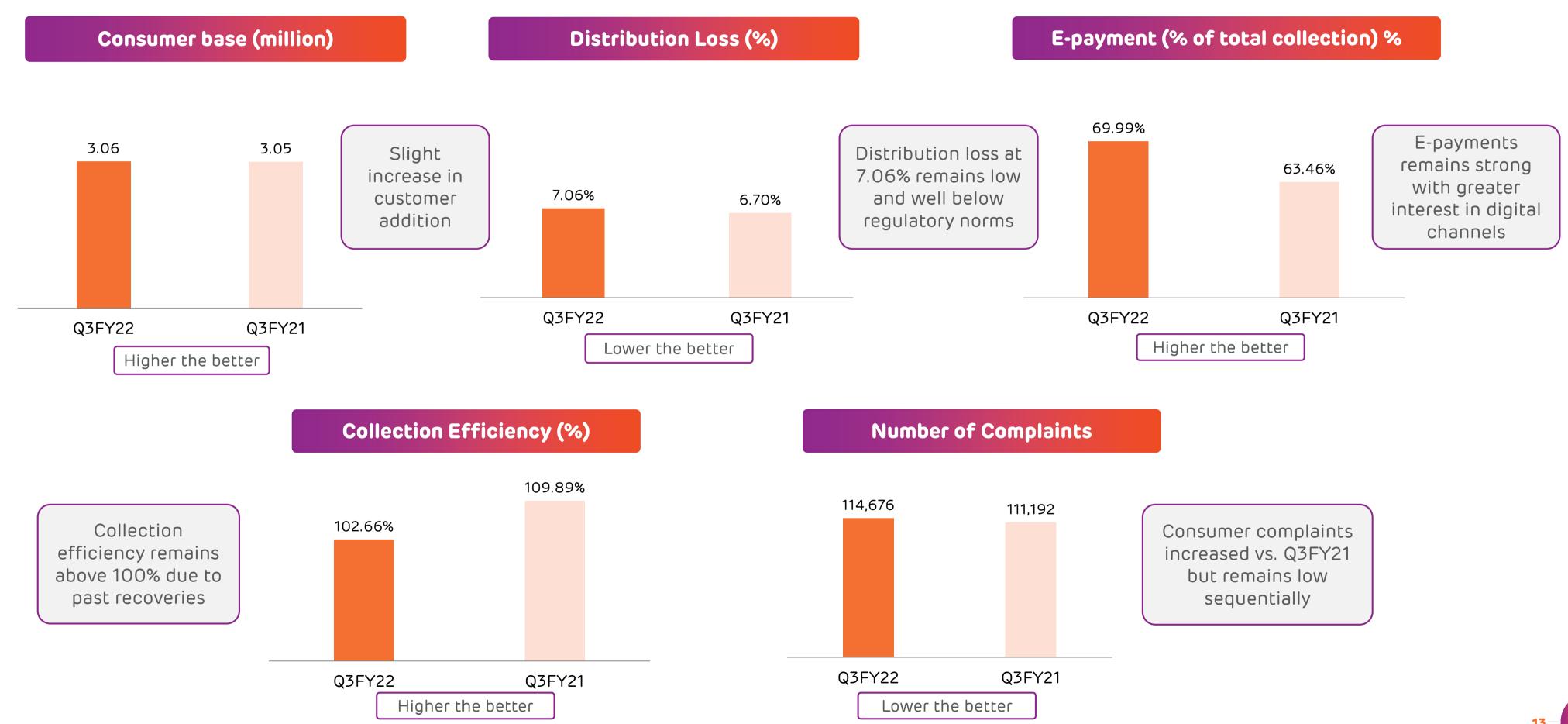
ATL: Distribution Utility (AEML) - Key Operating Metrics Q3FY22 (YoY)





ATL: Distribution Utility (AEML) - Key Operating Metrics Q3FY22 (YoY)





ATL: Distribution Utility (AEML) – Consumer Mix Q3FY22 (YoY)



Consumer-wise revenue mix Consumer-wise volume mix 51% 46% 41% 40% 34% Consumer mix shifting back from residential demand to higher commercial and 12% 12% 13% 12% industrial segment demand resulting in higher revenue Residential Commercial Industrial Commercial Residential Industrial ■ Q3FY22 ■ Q3FY21

Total units sold (Q3 FY22): 2,060 million units

■ Q3FY22 ■ Q3FY21



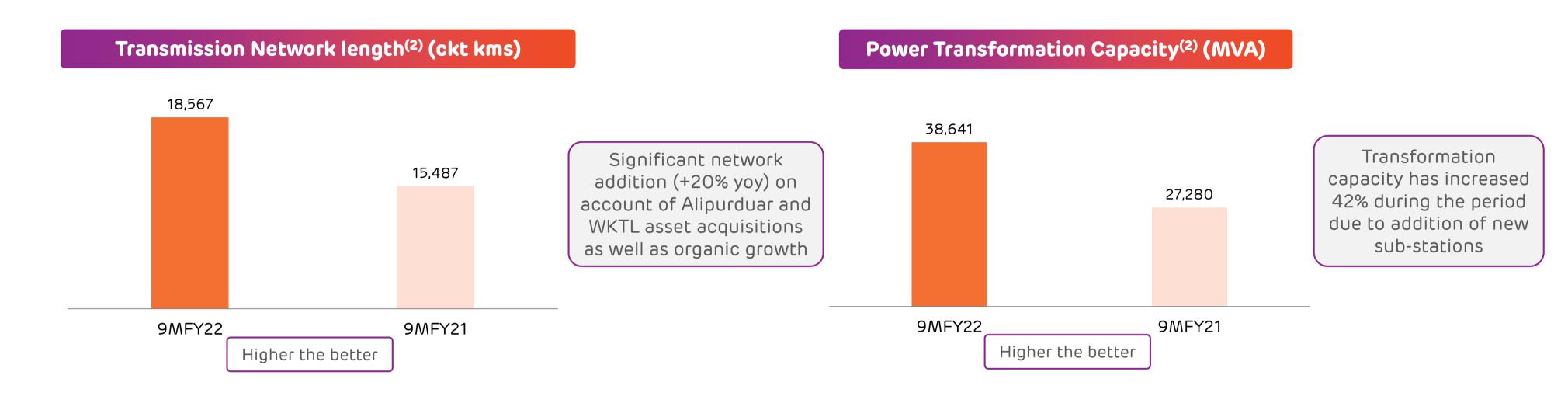
Total units sold (Q3 FY21): 1,874 million units

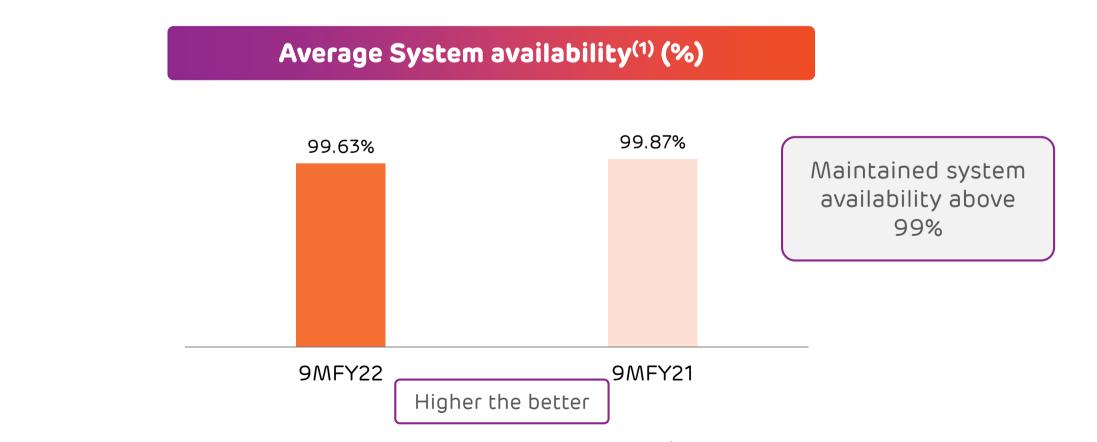
Energy demand improved driven by 18% rise in commercial segment and 12% rise in industrial segment



ATL: Transmission Utility - Key Operating Metrics 9MFY22 (YoY)

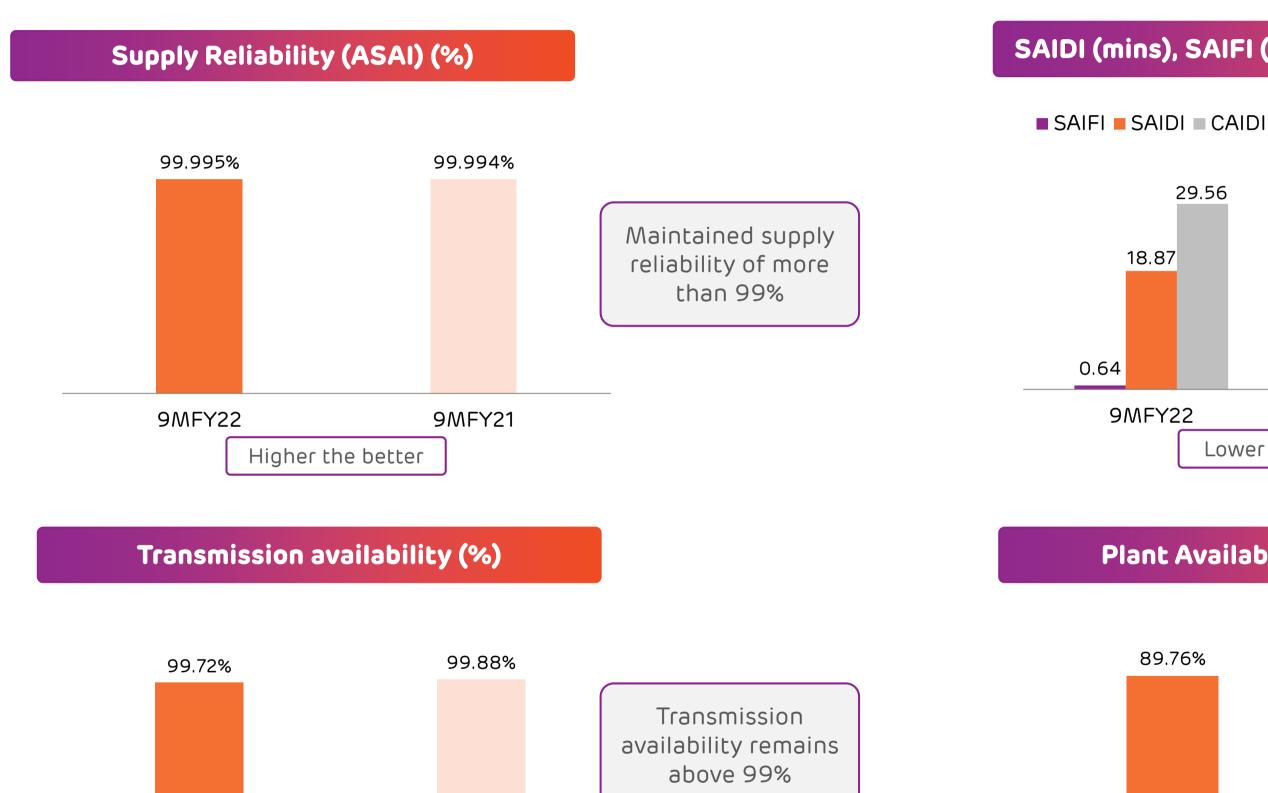






ATL: Distribution Utility (AEML) - Key Operating Metrics 9MFY22 (YoY)





9MFY21

Higher the better

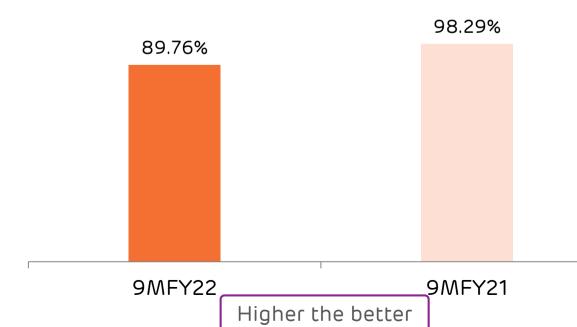
9MFY22

SAIDI (mins), SAIFI (nos.) and CAIDI (mins)(1)



Strong improvement in reliability parameters

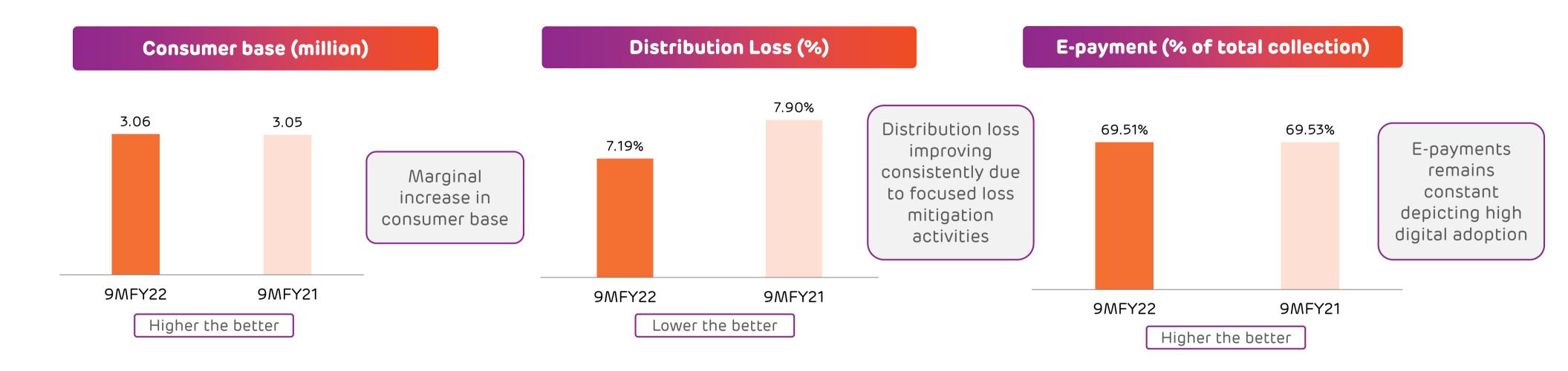
Plant Availability - DTPS (%)

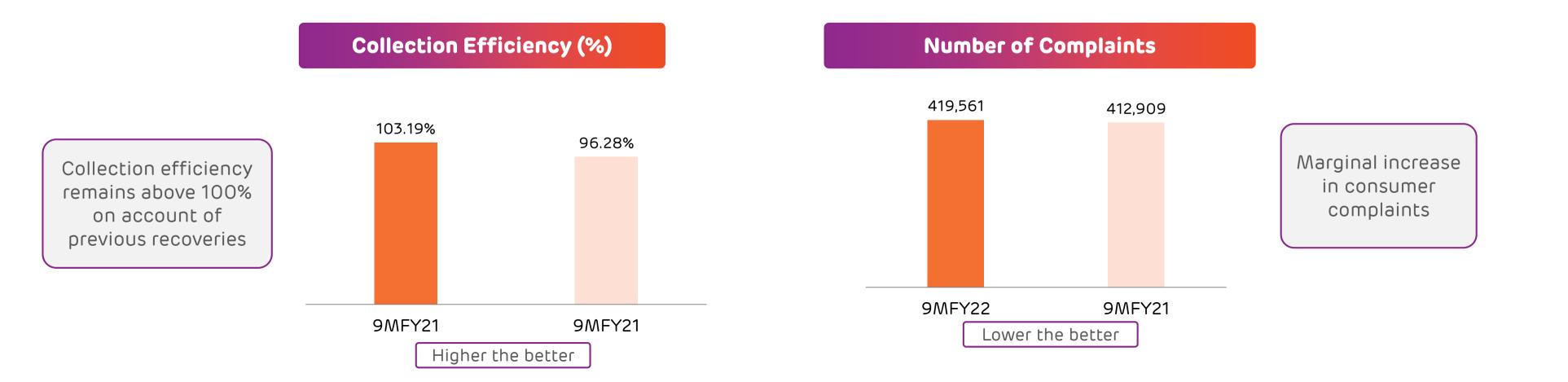


Plant availability down due to early annual plant overhaul in 1HFY22 with min. availability ensured as per regulatory norms

ATL: Distribution Utility (AEML) - Key Operating Metrics 9MFY22 (YoY)



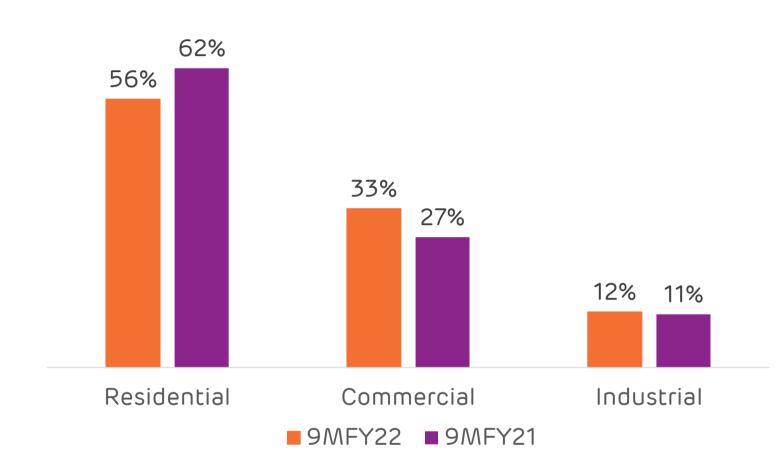




ATL: Distribution Utility (AEML) - Consumer Mix 9MFY22 (YoY)

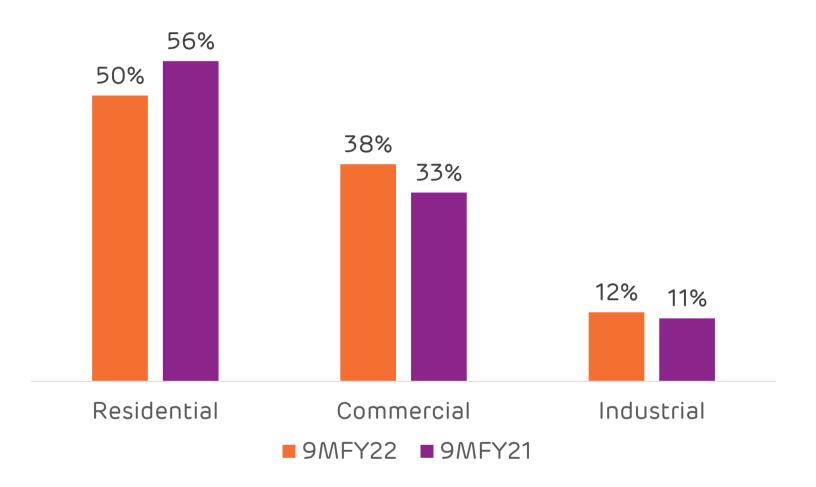


Consumer-wise volume mix



Consumer mix shifting
back from residential
demand to higher
commercial and industrial
segment demand resulting
in higher revenue

Consumer-wise revenue mix



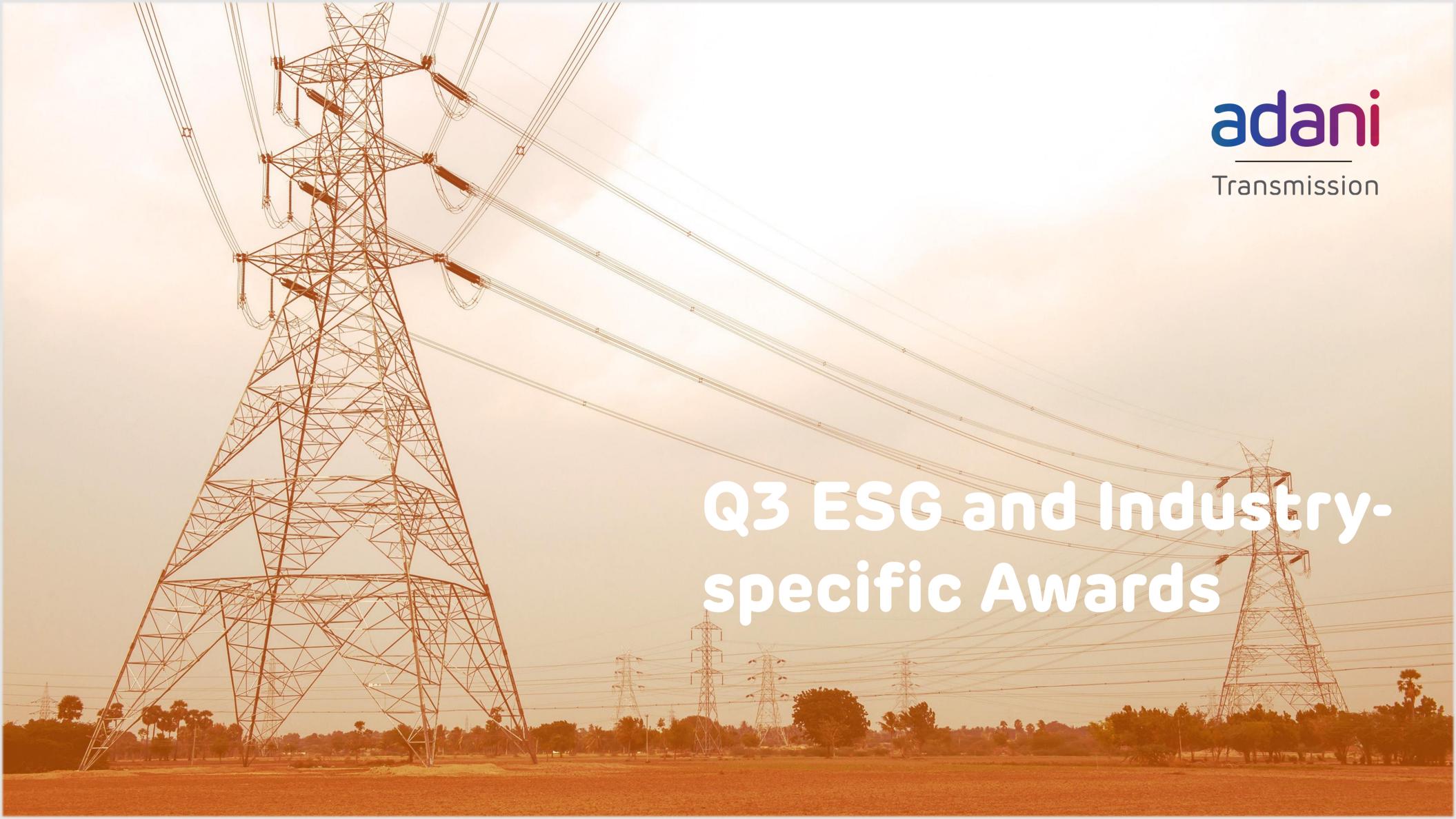
Total units sold (9MFY22): 6,070 million units



1

Total units sold (9MFY21): 5,343 million units

Energy demand improved driven by 38% rise in commercial segment and 21% rise in industrial segment



ATL: ESG and Industry-specific Awards & Achievements in Q3



Confederation of Indian Industry's (CII) Operational Sustainability Competition in Nov'21



- Won three awards (Platinum, Gold and Silver) in Environmental and Economic Sustainability Category in areas of green energy and clusterbased maintenance initiatives and efforts
- The awards focuses on four chief sustainability pillars encompassing human, social, economic and environmental parameters

DJSI - S&P Global Corporate
Sustainability Assessment (CSA)
survey ESG rankings for 2021



- ATL scores 63/100 vs. 52 last year (up by 21%)
- World average electric utility sector score is 38 out of 100
- Score is assigned through Corporate Sustainability Assessment survey
 2021 and it is an endorsement of ATL's progress towards
 decarbonization of the grid

Project Finance International's (PFI) Asia Pacific Indian Deal Of The Year Award



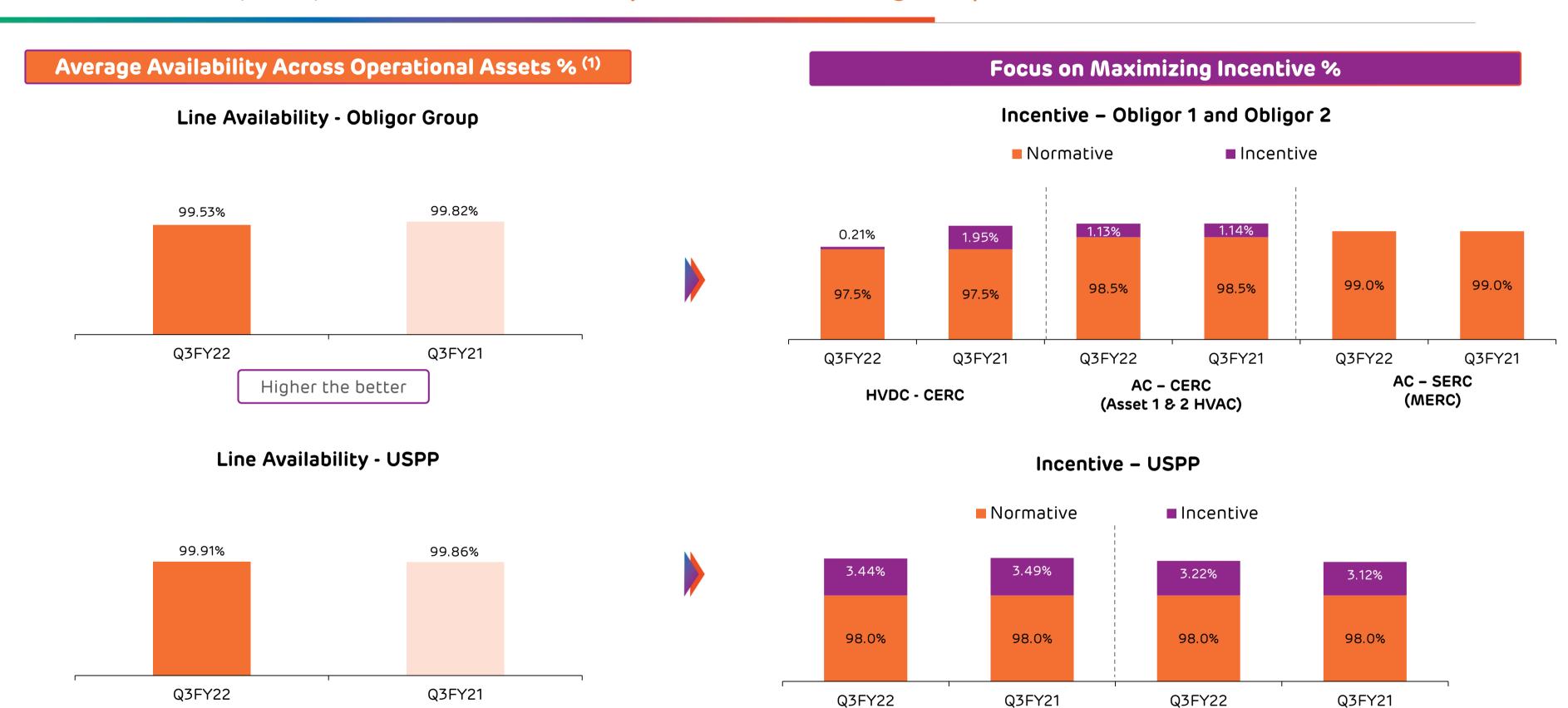
- PFI recognizes ATL for its USD 700 Mn revolving project financing transaction
- The award validates the overall capital management program and platform infrastructure financing framework supporting evacuation and penetration of renewable energy through efficient grid infrastructure implementation



ATL: Q3FY22 (YoY) - Line availability across asset groups

Higher the better





Consistent availability above normative levels ensures periodic incentive maximization

AC - CERC

AC - SERC

(RERC)

ATL: 9MFY22 (YoY) - Line availability across asset groups

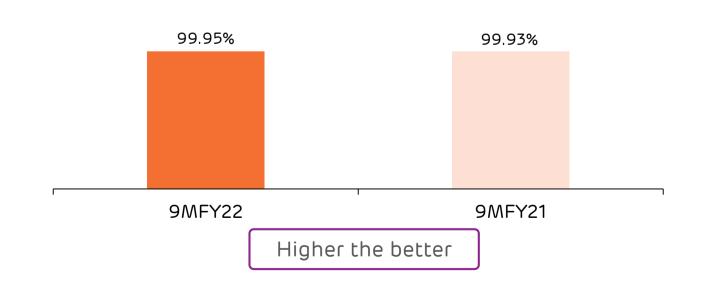




Line Availability - Obligor Group

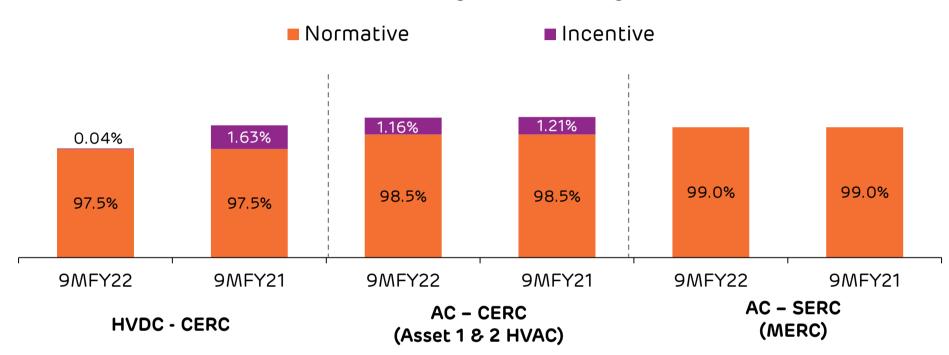


Line Availability - USPP

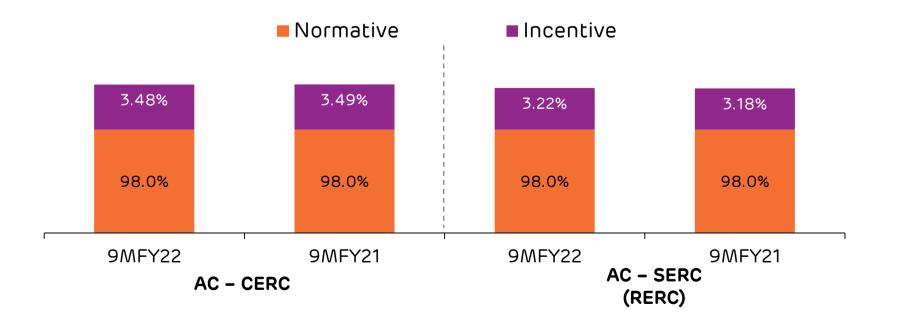


Focus on Maximizing Incentive %

Incentive - Obligor 1 and Obligor 2



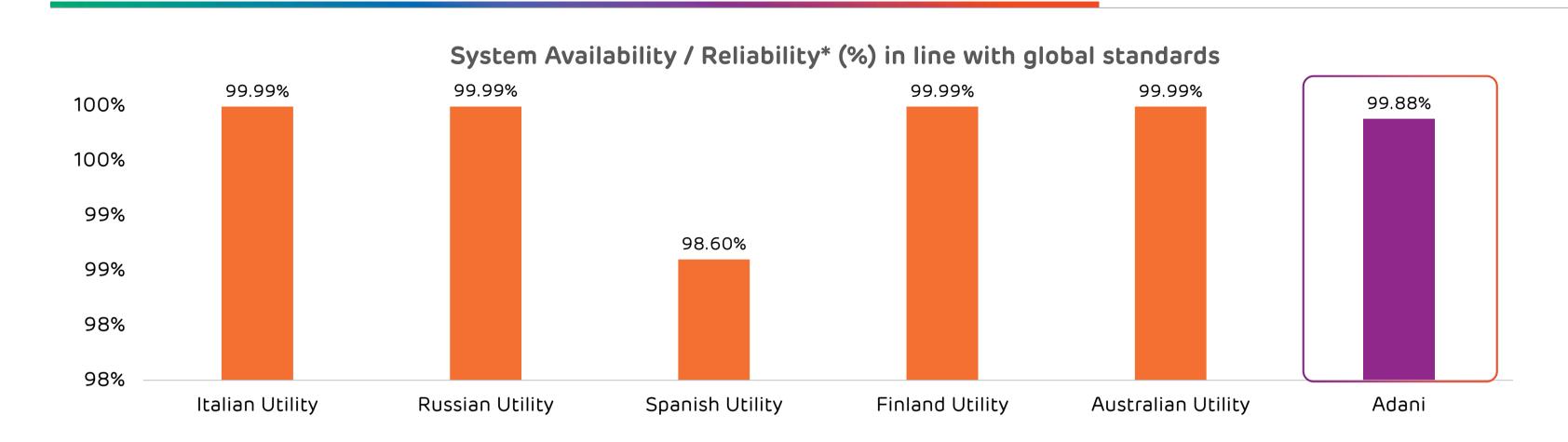
Incentive - USPP

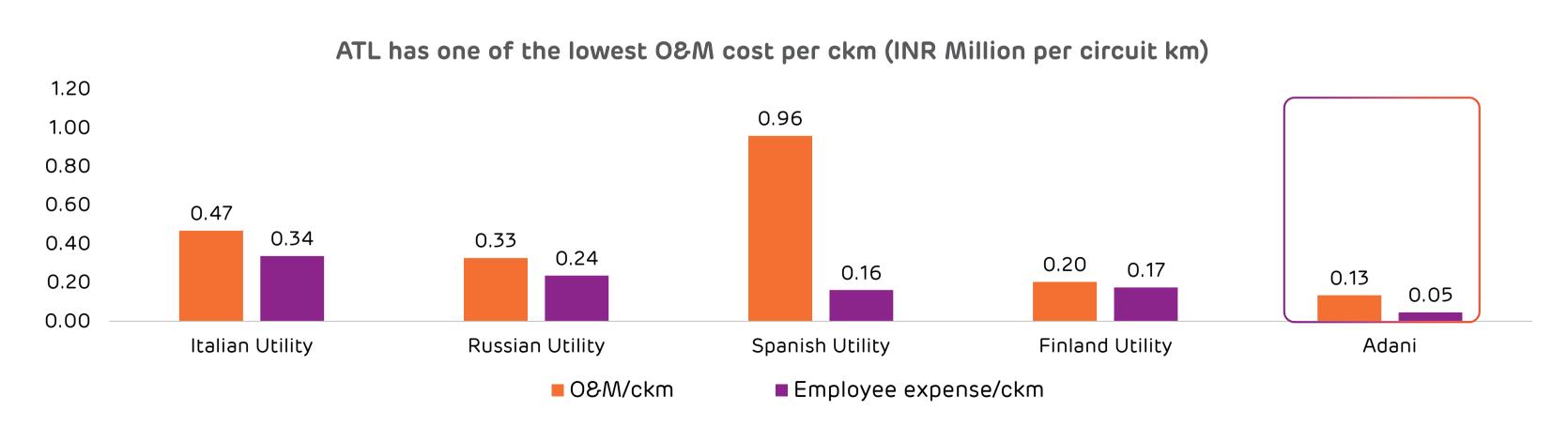




ATL: Transmission Operational Parameters - Peer Benchmarking



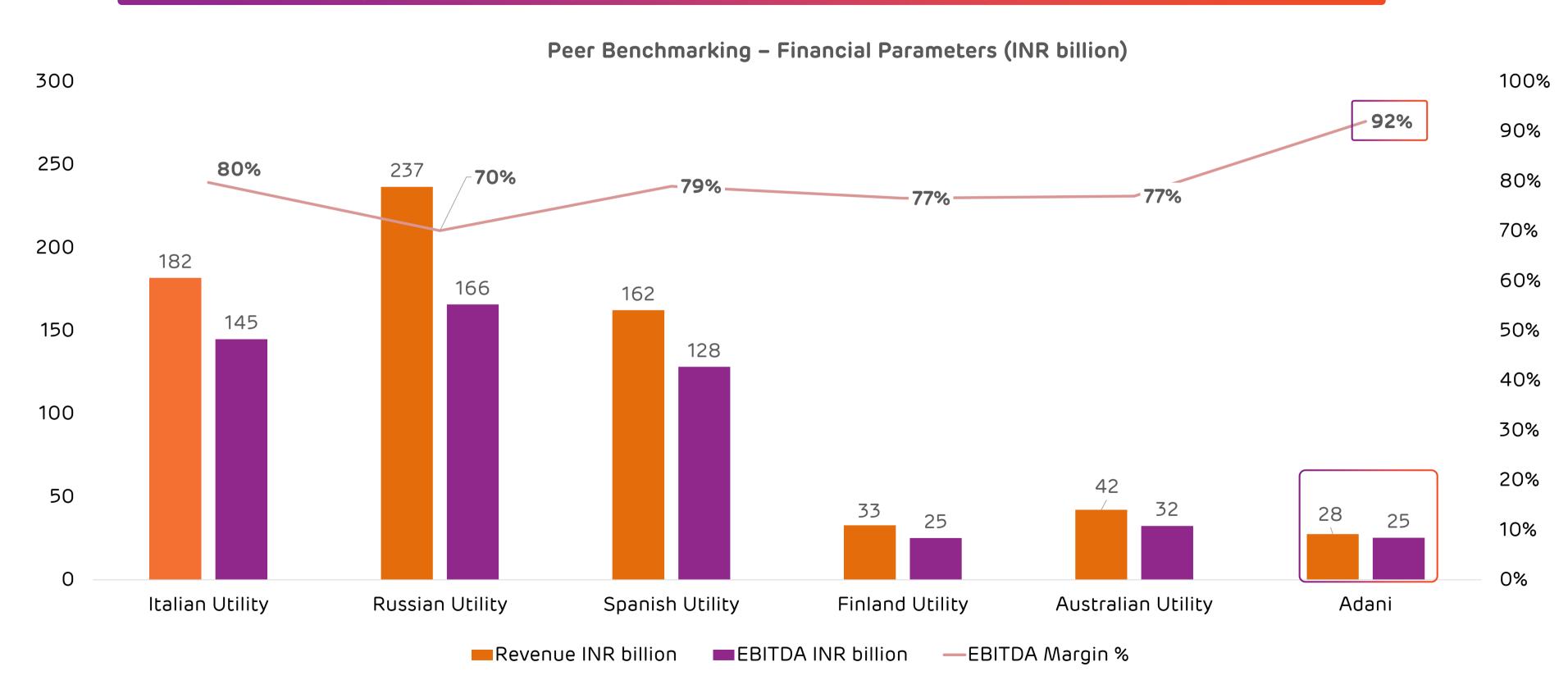




ATL: Transmission Financial Parameters - Peer Benchmarking



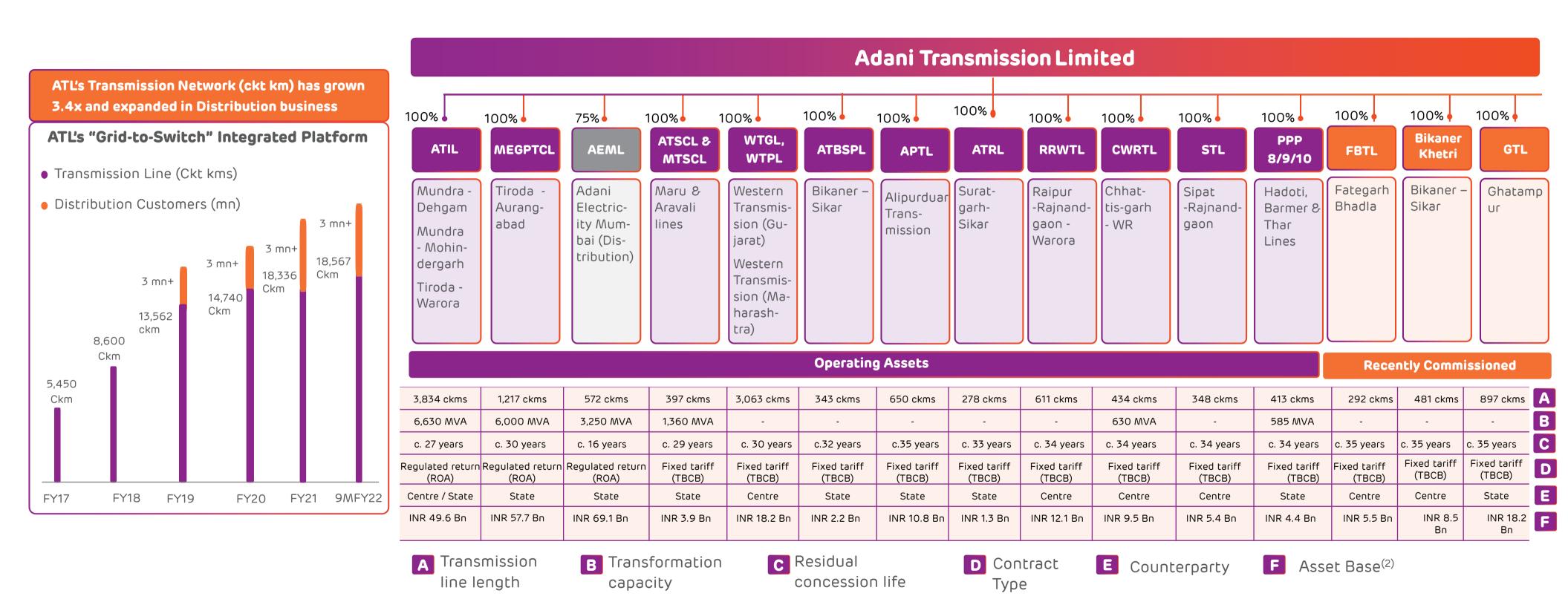
ATL has highest EBITDA margin in transmission business across global utilities compared





ATL's Evolution and Operational Asset Portfolio as of 9MFY22



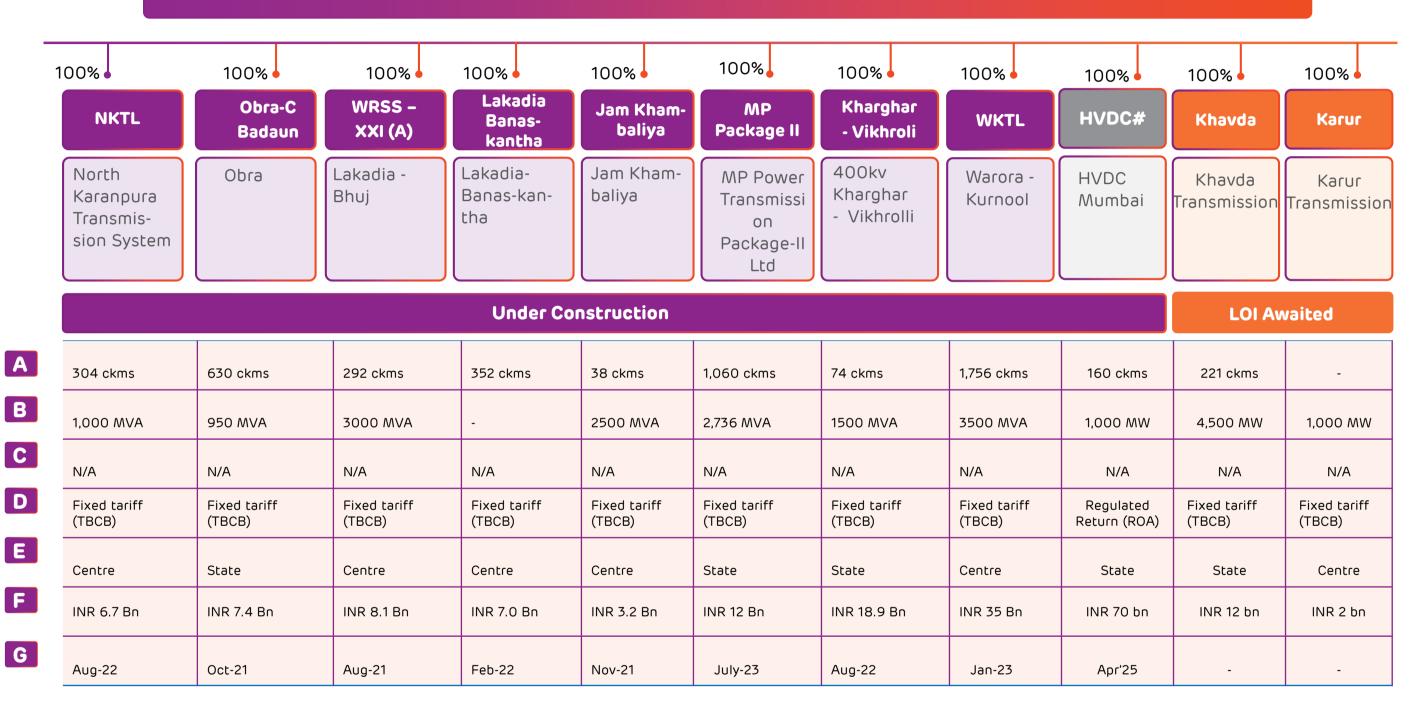


Notes: ATIL - Adani Transmission (India) Limited; MEGPTCL - Maharashtra Eastern Grid Power Transmission Co. Limited; ATBSPL: Adani Transmission Bikaner Sikar Private Limited; STL - Sipat Transmission Limited; RRWLT - Raipur Rajnandgaon Warora Transmission Limited; CWTL - Chhattisgarh WR Transmission Limited; ATRL - Adani Transmission Service Company Limited; MTSCL - Aravali Transmission Service Company Limited; MTSCL - Maru Transmission Service Company Limited; MTSCL - Maru Transmission Service Company Limited; MTSCL - Maru Transmission Service Company Limited; MTSCL with an option to acquire balance 26% in a manner consistent with Transmission Service Agreement and applicable consents; (2) Asset base for operational assets as of Dec-2020; Mumbai GTD / BSES - as per proposed funding plan.

ATL's Under-construction Asset Portfolio as of 9MFY22



Adani Transmission Limited







E Counterparty





A Transmission line length

B Transformation capacity

C Residual concession life

D Contract type

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the convenience of the reader.



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Thank You