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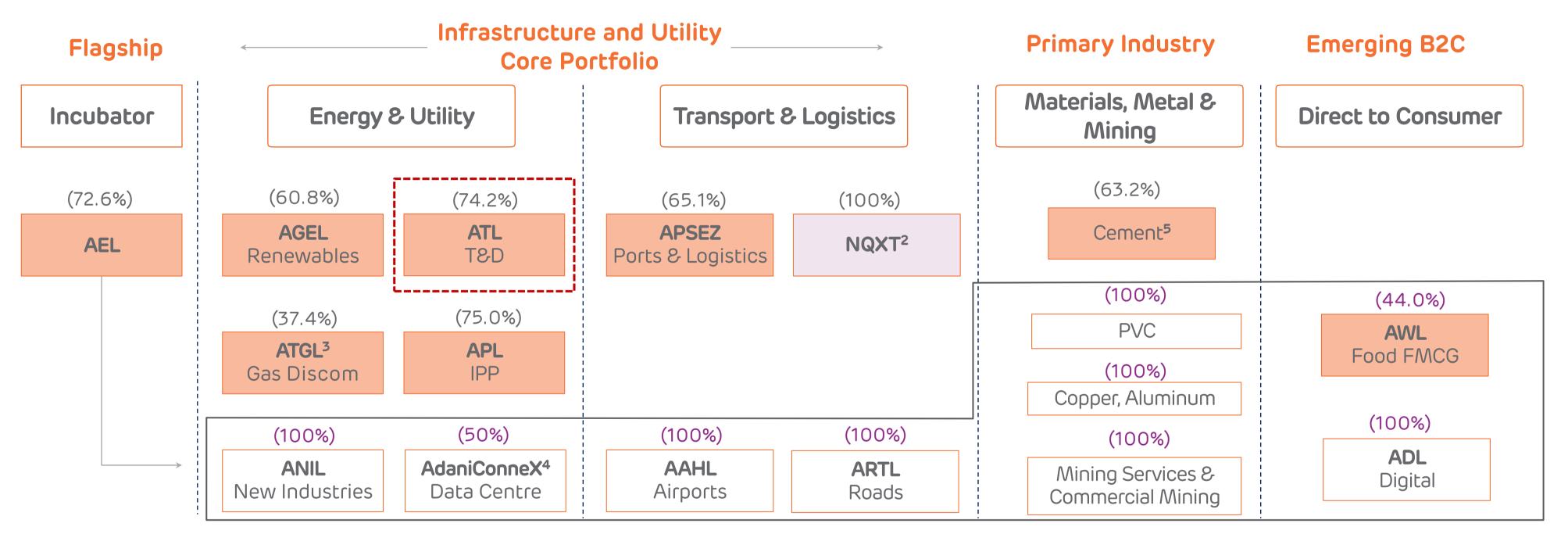
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Adani: A World Class Infrastructure & Utility Portfolio



adani ~US\$ 222 bn¹ Combined Market Cap



(%): Promoter equity stake in Adani Portfolio companies

(%): AEL equity stake in its subsidiaries

- Represents public traded listed verticals

A multi-decade story of high growth centered around infrastructure & utility core

^{1.} Combined m-cap of all listed entities as on Dec 30, 2022, US\$/INR – 82.79 | 2. NQXT: North Queensland Export Terminal | 3. ATGL: Adani Total Gas Ltd, JV with Total Energies | 4. Data center, JV with EdgeConnex | 5) Cement business includes 63.15% stake in Ambuja Cement which in turn owns 50.05% in ACC Limited. Adani directly owns 6.64% stake in ACC Limited APSEZ: Adani Ports and Special Economic Zone Limited; ATL: Adani Transmission Limited; APD: Transmission & Distribution; APL: Adani Power Limited; AGEL: Adani Green Energy Limited; AAHL: Adani Airport Holdings Limited; ARTL: Adani Roads Transport Limited; ANIL: Adani New Industries Limited; ADL: Adani Digital Limited | Note - Light orange color represent public traded listed verticals;

Adani: Decades long track record of industry best growth with national footprint



Secular growth with world leading efficiency

adani

Ports and Logistics

Growth 3x

EBITDA 70% 1,2

adani

Renewables

Growth 5x

EBITDA 92% 1,4



Growth 3x

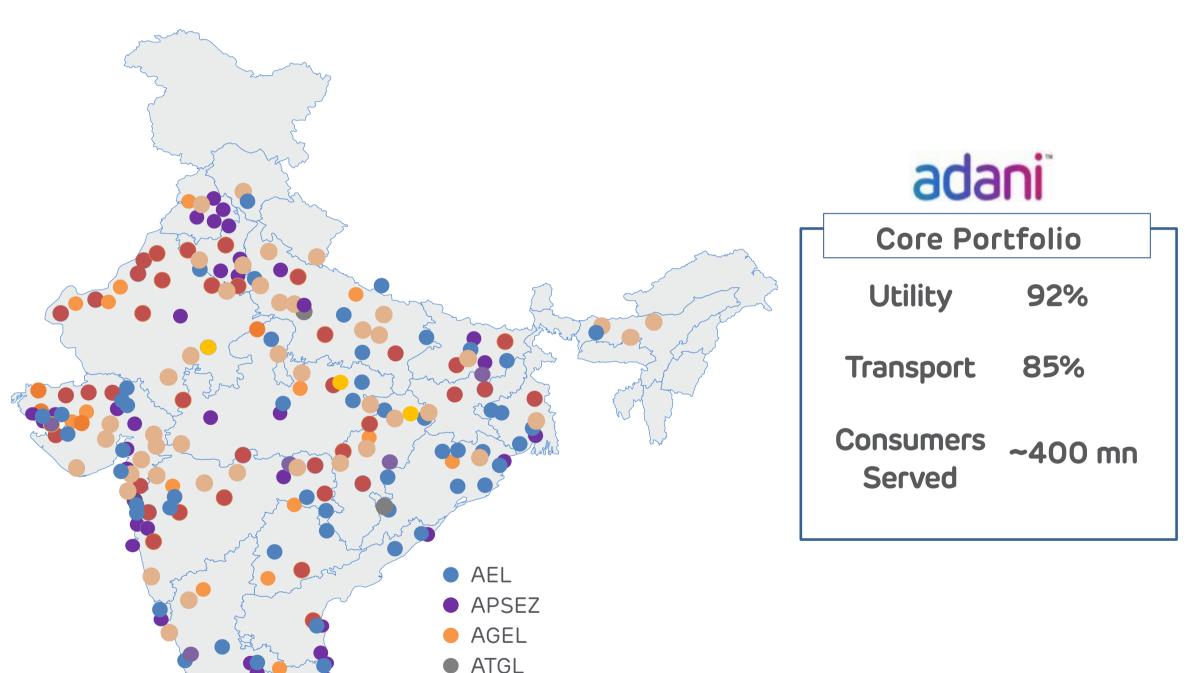
EBITDA 92% 1,3,5



Growth 1.4x

EBITDA 25%

National footprint with deep coverage



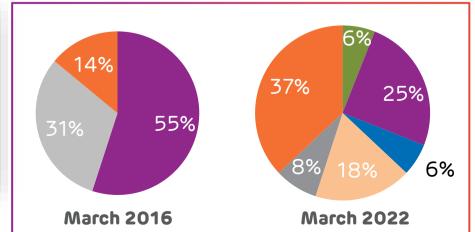
ATL

APL

Adani: Repeatable, robust & proven transformative model of investment



Phase		Development			Operations		Post Operations
	Origination	Site Development	Construction		Operation		Capital Mgmt
Activity	 Analysis & market intelligence Viability analysis Strategic value 	 Site acquisition Concessions and regulatory agreements Investment case development 	 Engineering & design Sourcing & quality levels Equity & debt funding at project 		 Life cycle O&M planning Asset Management plan 	•	Redesigning the capital structure of the asset Operational phase funding consistent with asset life
	 India's Largest Commercial Port (at Mundra) 	 Longest Private HVDC Line in Asia (Mundra – Mohindergarh) 	 648 MW Ultra Mega Solar Power Plant (at Kamuthi, Tamil Nadu) 	•	Energy Network Operation Center (ENOC)	•	First ever GMTN of US\$ 2bn by AEN SLB in line with India's COP26 goals ATL tied up revolving facility of US to fund its green infrastructure thru
Performance	Highest Margin among peers	Highest line availability	Constructed and Commissioned in nine months		Centralized continuous monitoring of plants across India on a single cloud based platform	•	bond of US\$ 750 mn - APSEZ the or infrastructure company to do so Green bond issuance of US\$ 750 m establishes AGEL as India's leading of the sector



Debt profile moving from PSU's banks to Bonds

ATL: A platform well-positioned to leverage growth opportunities in T&D business



Development



Execution Prowess

Transmission Network of

18,795 ckm⁽¹⁾

Built Longest Private HVDC Line

in Asia⁽⁴⁾

Strategic Presence

Transmission - Presence in 13 states with 31 transmission projects **Distribution** - Integrated utilities catering to gateway city of Mumbai (AEML) and Mundra SEZ area (MUL)

Balanced pool mix

Transmission⁽³⁾: **52%** of EBITDA - Central pool **48%** of EBITDA - State pool

Operations



Operating Efficiency

Robust network availability and supply/distribution reliability

One of the **lowest O&M** cost per ckm⁽²⁾

Consumer-centricity

Supplier of choice for 12 million+ consumers

CSAT surveys for 12 critical processes for high consumer satisfaction and AMI Installation

Embedded ESG Framework

Decarbonisation of Grid (30% and 60% RE power by FY23 and FY27)

Installed **3.36 MWp** solar capacity for auxiliary consumption at substations

Board Diversity and Strengthening

Returns and Equity Value Creation



Equity Partnerships(5,6)

Secured primary equity
Investments from marquee
investors –

QIA in AEML (US\$ 452 mn) and IHC in ATL (US\$ 500 mn)

Construction Framework Agreement

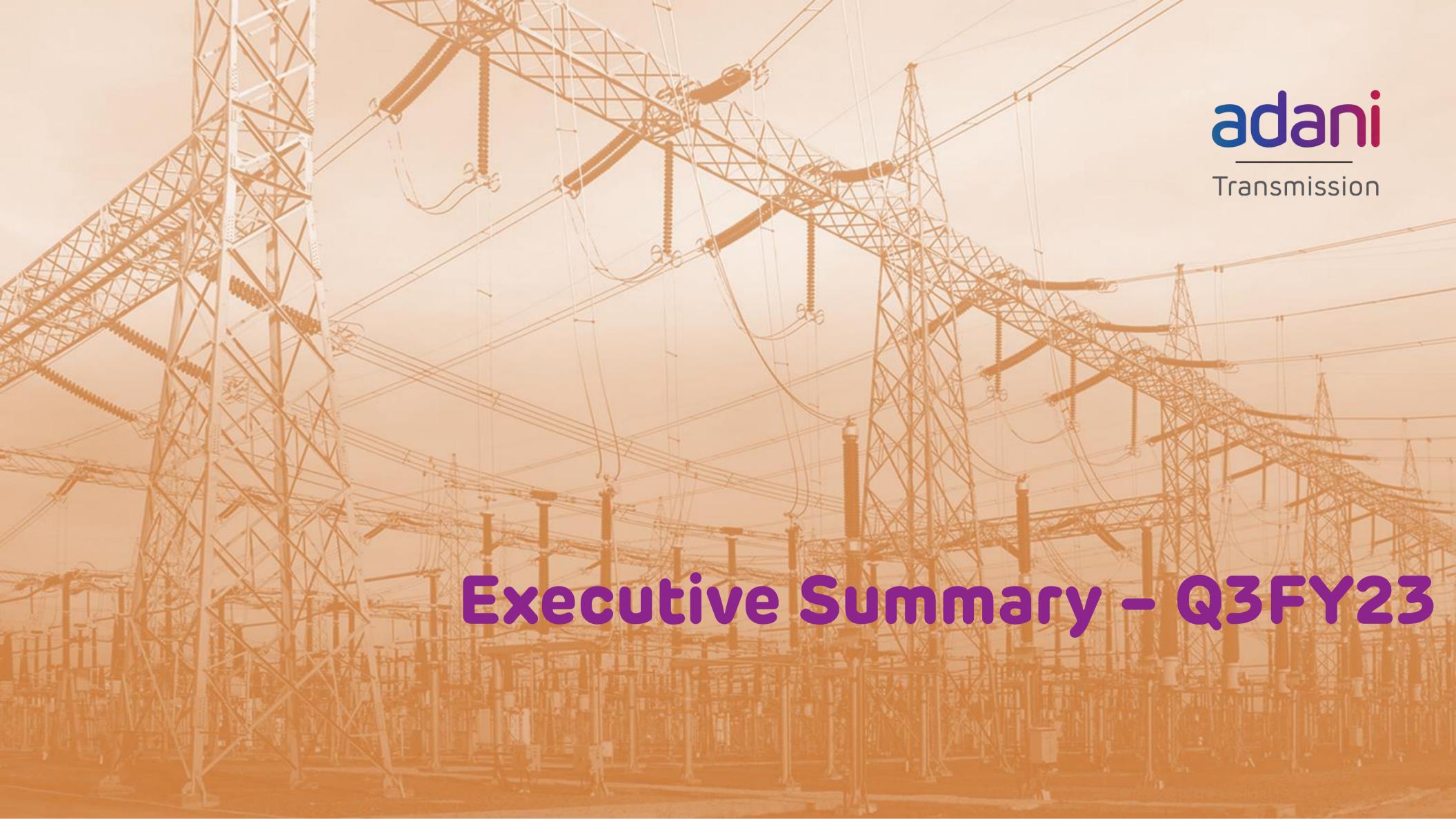
Fully funded plan, ATL has raised **US\$ 700 mn** revolving facility, additional **US\$ 2 bn** GMTN program in place for AEML Capex program

Significant Growth Potential

Green industrial cluster in Mundra

Increasing participation in **renewable grid** (eg: HVDC Mumbai, Khavda)

Transmission development in **green** corridor



ATL: Executive Summary – Performance in Q3FY23



Transmission Business:

- Operated transmission lines upwards of 99.75%
- Added 371 ckms in Q3FY23 to operational network with total network at 18,795 ckms & operationalised 3500 MVA capacity with total capacity at 40,001 MVA
- During the quarter Jam Khambhaliya Tansco (JKTL) & WRSS XXI
 (A) Transco lines were fully commissioned

Distribution Utility (AEML):

- 4% YoY growth units sold 2,165 million units vs. 2,077 million units last year on account of uptick in energy demand
- Maintained supply reliability (ASAI) of more than **99.9%**
- Distribution loss improving consistently and stands at 5.34% in Q3FY23 vs. 6.53% in Q3FY22
- E-payment as a % of total collection at 74.87% in Q3FY23 vs. 69.99%
 last year driven by digital adoption push

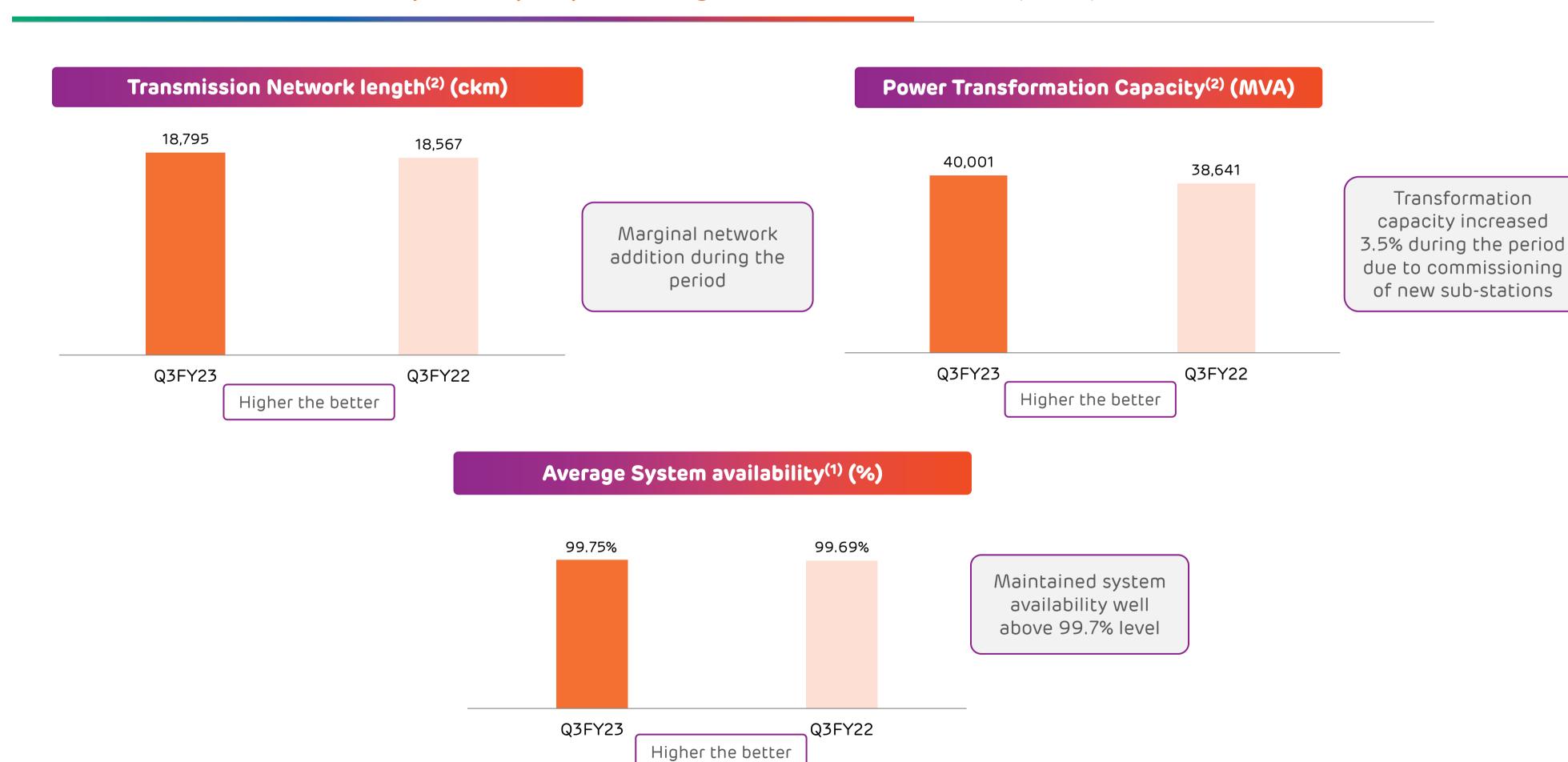
Q3FY23 Other Updates:

- Adani Transmission wins The Global Sustainability Leadership Award in 'Best Sustainable Strategies Power Industry' category from World Sustainability
- Received Climate Action Programme (CAP) 2.0° Oriented Award in the Energy, Mining and Heavy Manufacturing category from Confederation of Indian Industry (CII)
- ATL has been declared as "Platinum Award Winner" in the Asset ESG Corporate Awards 2022
- Enlightened Growth Leadership Award 2022 bestowed by Frost & Sullivan Institute for best-in-class sustainable business practices and ESG disclosures and glide path
- DNV, an independent global certification agency, has certified **ATL** as 'Water Positive', the certification signifies water credit is higher than the water consumed
- Announced commitment to become **Net Zero by 2050**; to keep global warming at 1.5 °C above pre-industrial levels through measurable actions
- Received Sustainable Performance Award from World CSR for best-in-class sustainability performance monitoring and disclosures



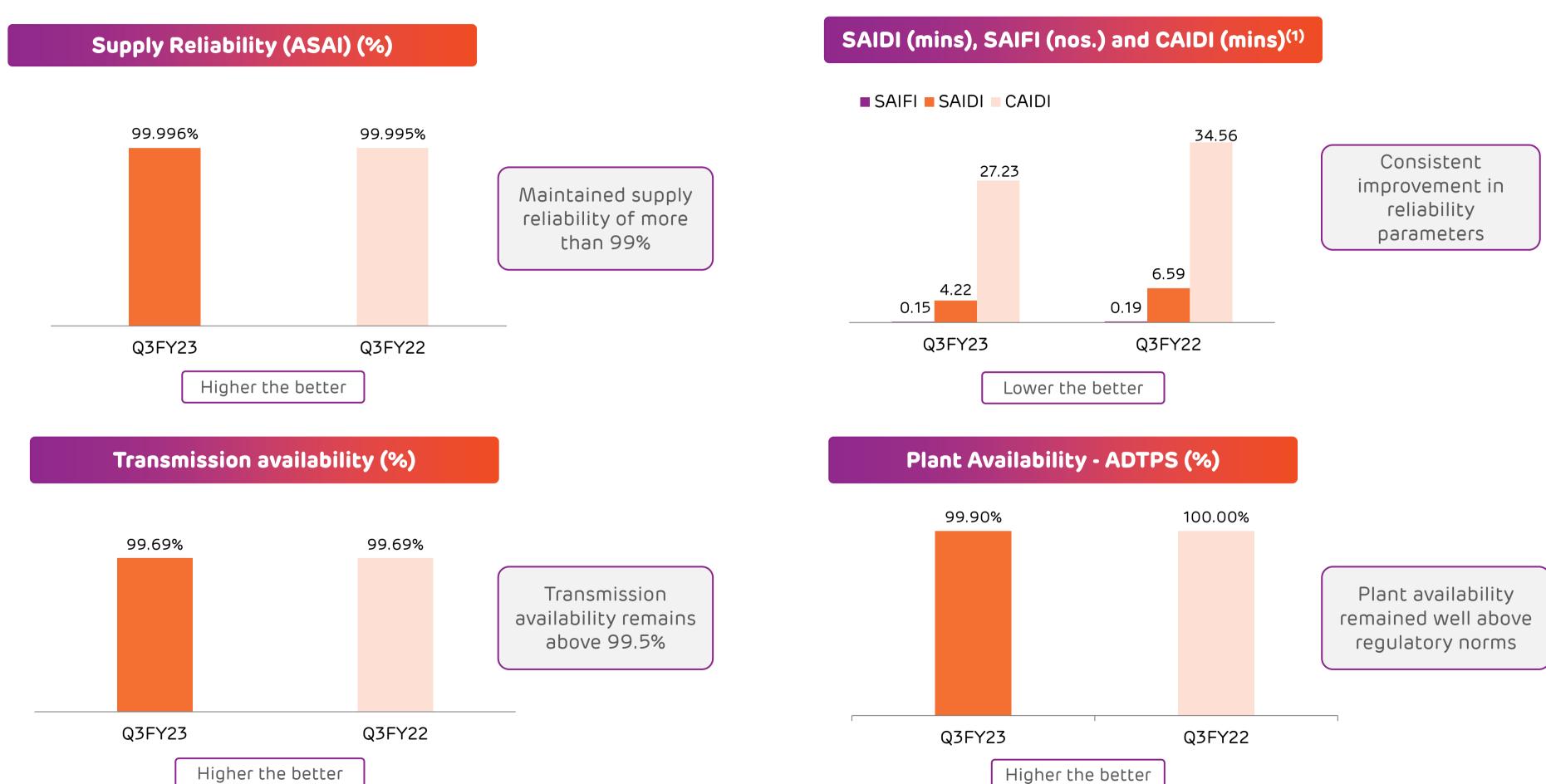
ATL: Transmission Utility - Key Operating Metrics Q3FY23 (YoY)





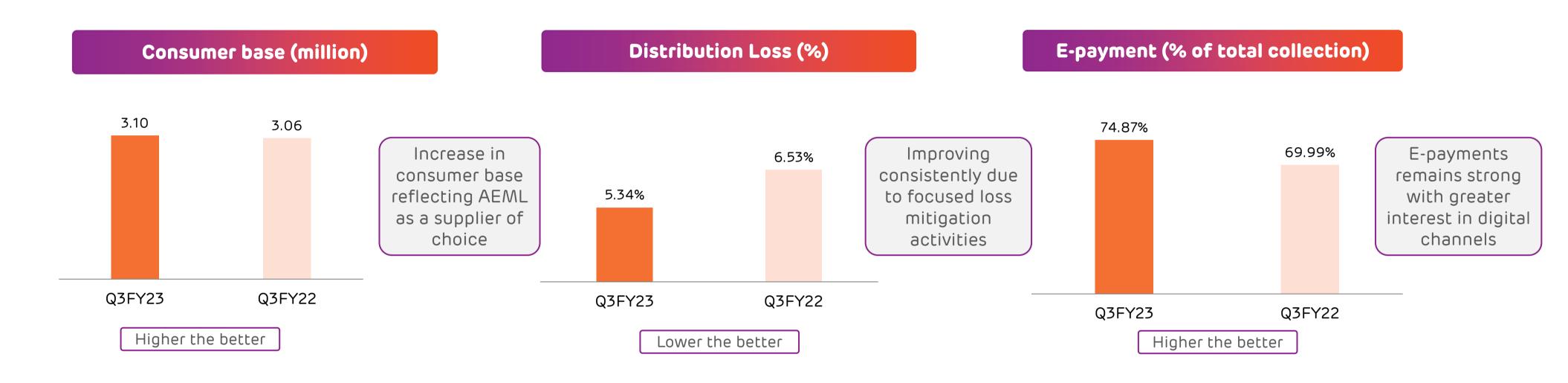
ATL: Distribution Utility (AEML) - Key Operating Metrics Q3FY23 (YoY)

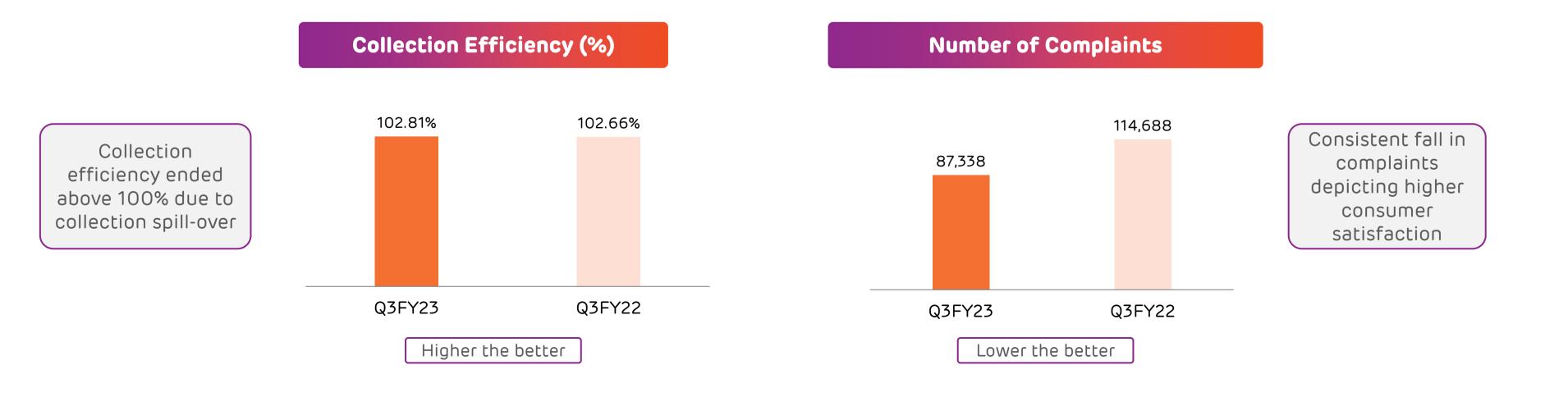




ATL: Distribution Utility (AEML) – Key Operating Metrics Q3FY23 (YoY)



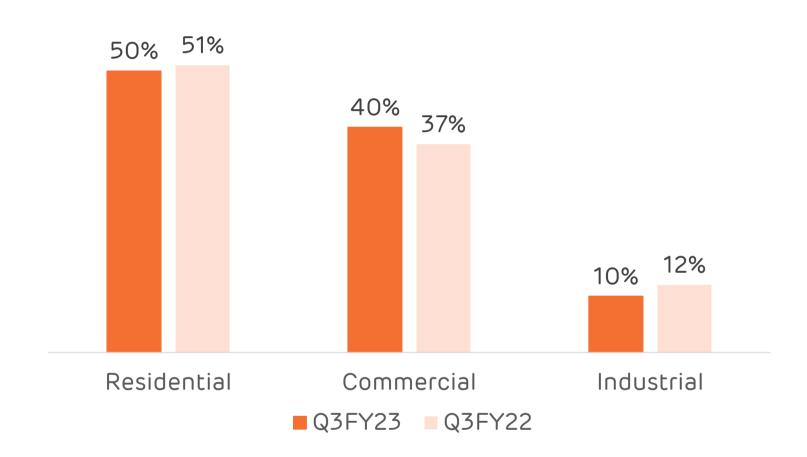




ATL: Distribution Utility (AEML) - Consumer Mix Q3FY23 (YoY)

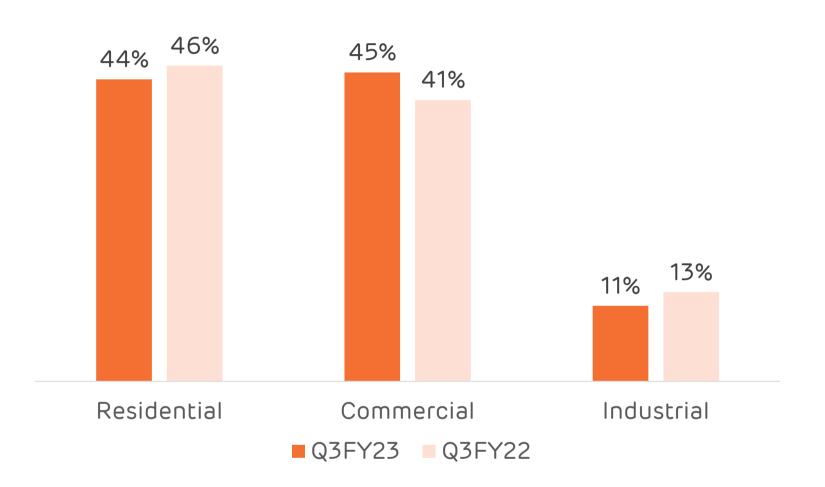


Consumer-wise volume mix



Consumer mix shifting back to higher commercial segment demand

Consumer-wise revenue mix



Total units sold (Q3FY23): 2,165 million units



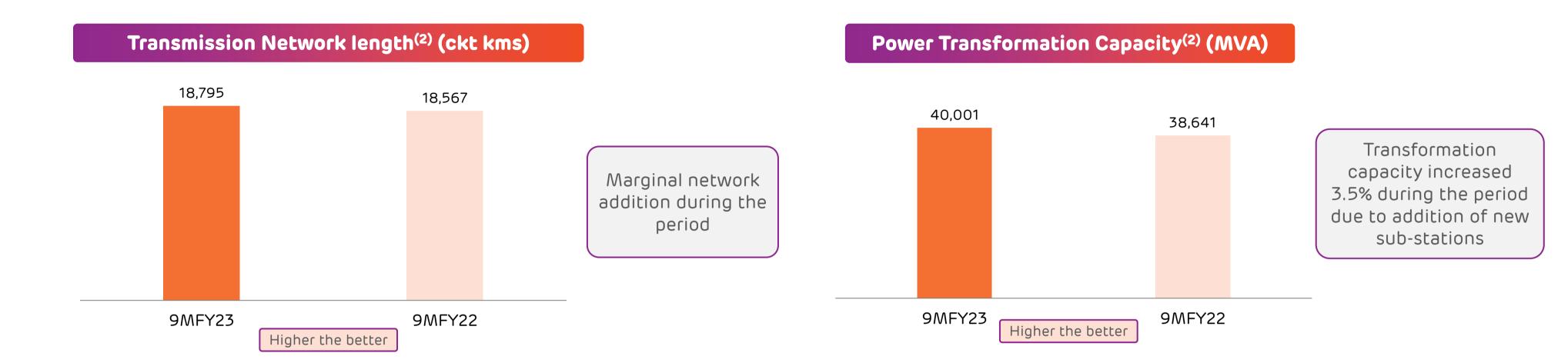
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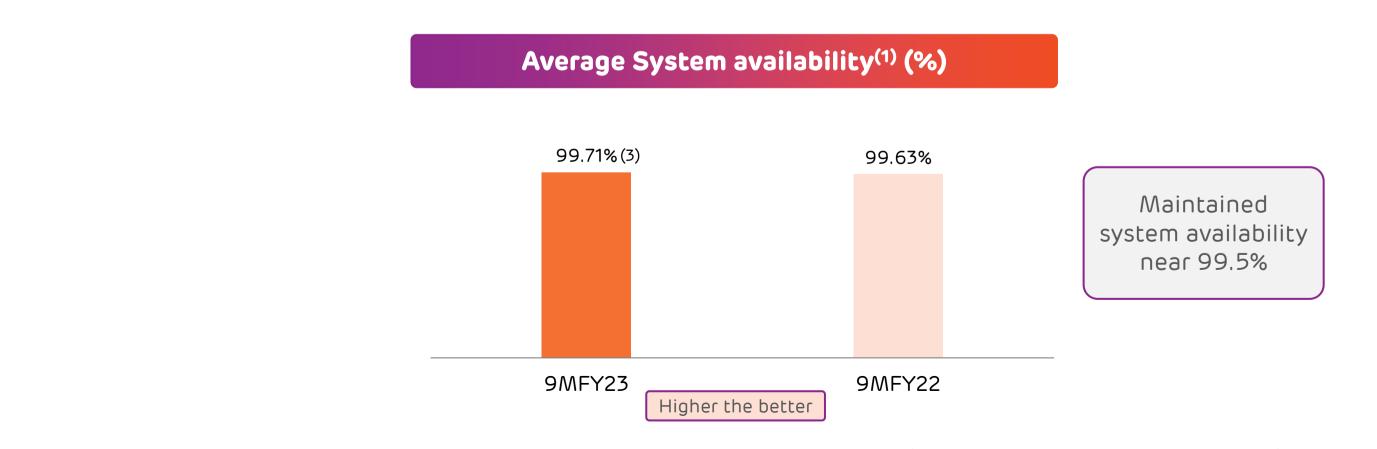
Total units sold (Q3FY22): 2,077 million units



ATL: Transmission Utility – Key Operating Metrics 9MFY23 (YoY)

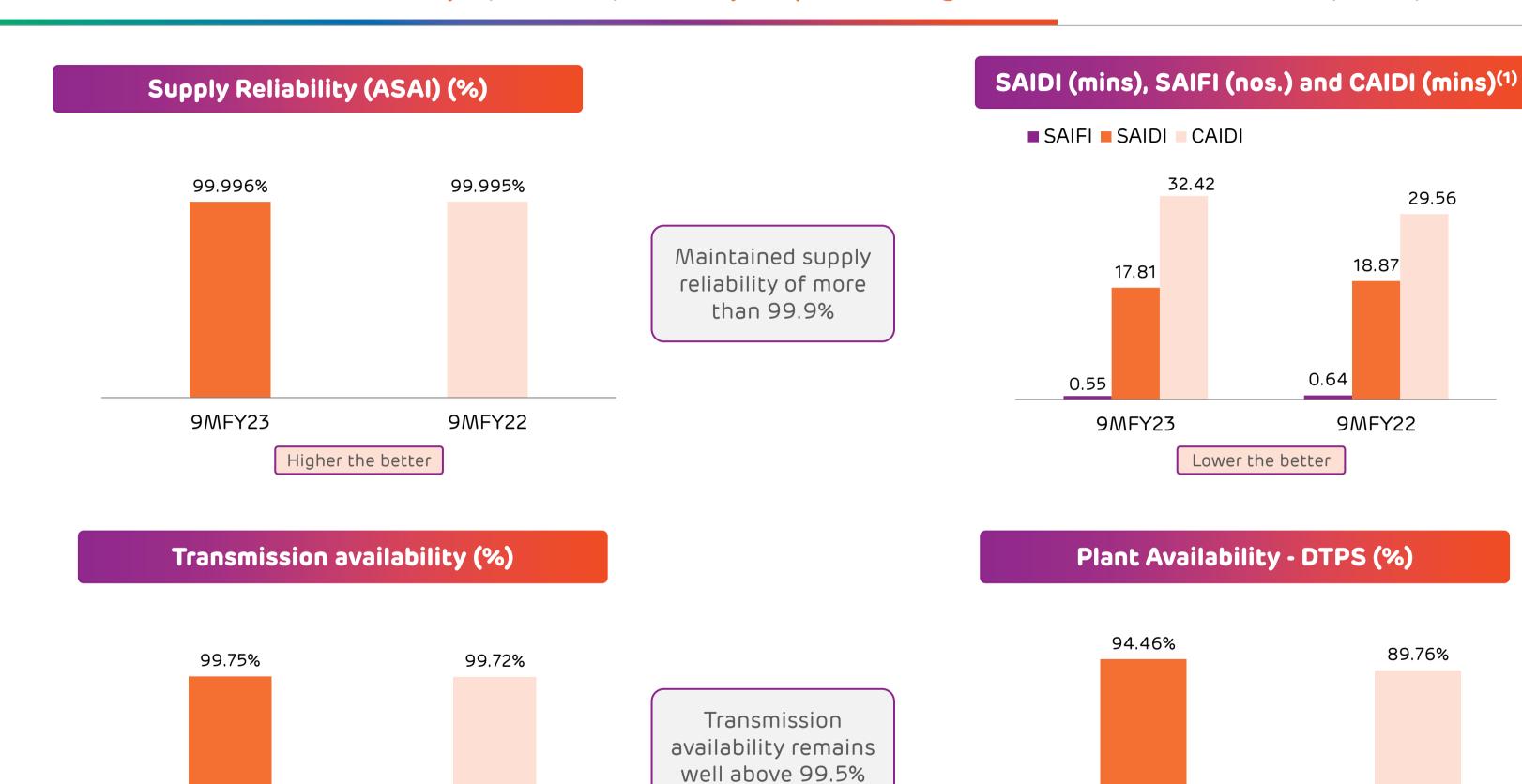






ATL: Distribution Utility (AEML) - Key Operating Metrics 9MFY23 (YoY)





9MFY23

Higher the better

9MFY22

Consistent improvement in reliability parameters with slight increase in HT faults in April'22 resulting into higher CAIDI Plant availability increased yoy and remains well above regulatory norms

29.56

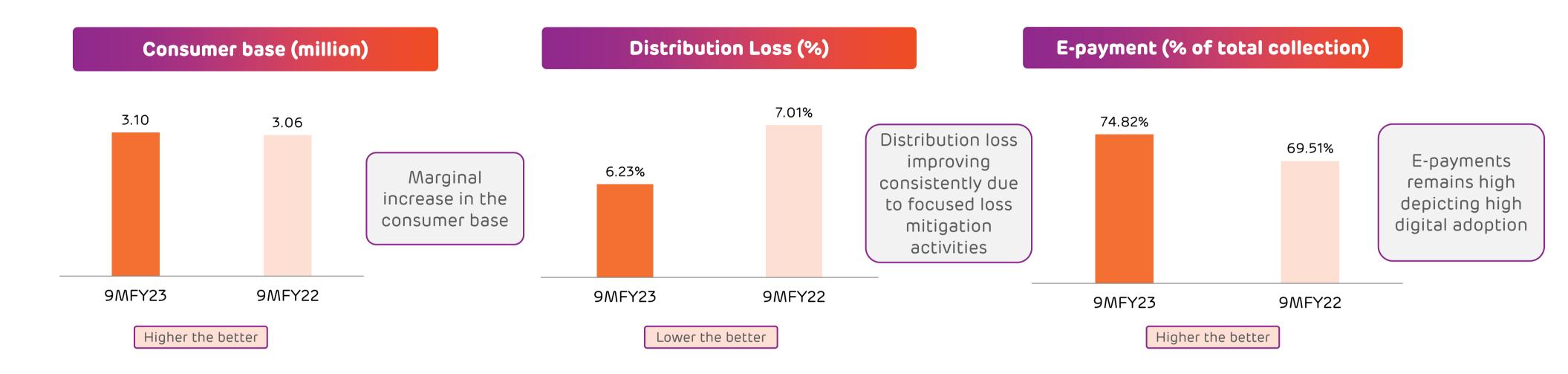
9MFY22

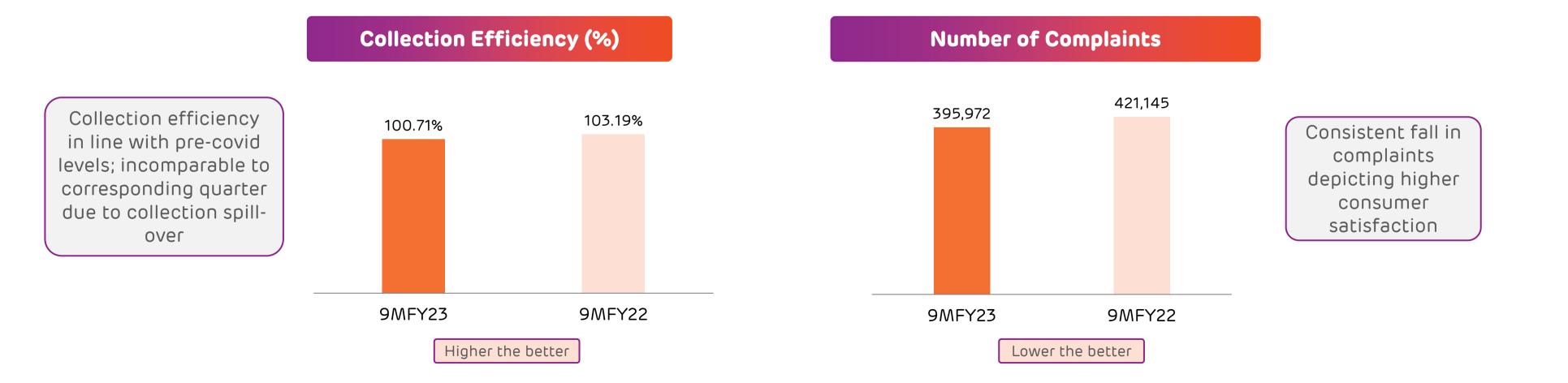
Higher the better

9MFY23

ATL: Distribution Utility (AEML) - Key Operating Metrics 9MFY23 (YoY)



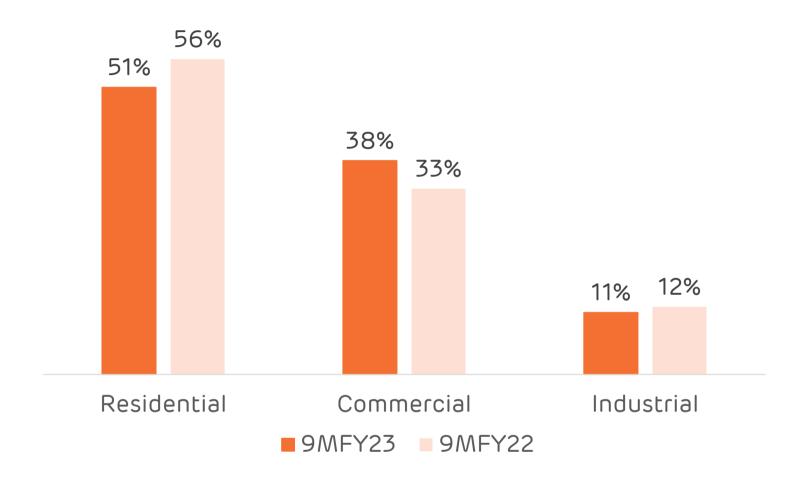




ATL: Distribution Utility (AEML) - Consumer Mix 9MFY23 (YoY)

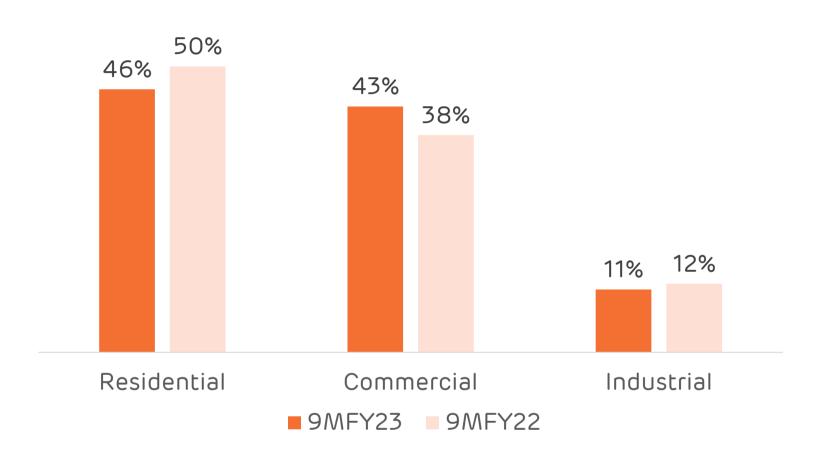


Consumer-wise volume mix



Consumer mix shifting back from higher residential demand to rise in commercial demand

Consumer-wise revenue mix



Total units sold (9MFY23): 6,961 million units



14.3% yoy increase



Total units sold (9MFY22): 6,088 million units



ATL: Recent Awards & Achievements



Platinum Award Winner in The Asset ESG Corporate Awards 2022

The Global Sustainability Leadership Award in 'Best Sustainable Strategies - Power
Industry' from World Sustainability

Enlightened Growth Leadership Award 2022 for best-in-class sustainable business practices from Frost & Sullivan Institute

Water Positive certification from DNV which signifies water credit is higher than the water consumed

Climate Action Programme (CAP) 2.0°
Oriented Award in the Energy, Mining and
Heavy Manufacturing category from
Confederation of Indian Industry (CII)

Sustainable Performance Award from World CSR for best-in-class sustainability performance monitoring and disclosures

Became Signatory to the UN

Energy Compact to further the

SDG 7 (Affordable and Clean

Energy)

Announced commitment to become Net Zero by 2050; to keep global warming at 1.5 °C above pre-industrial levels through measurable actions

Certified as **Great Place to Work**during the quarter



ATL: Q3FY23 (YoY) - Line availability across asset groups

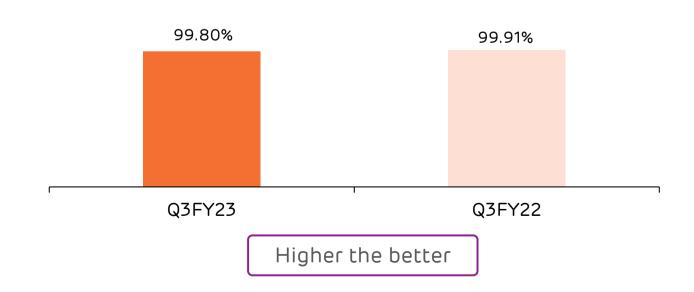




Line Availability - ATSOL Obligor Group

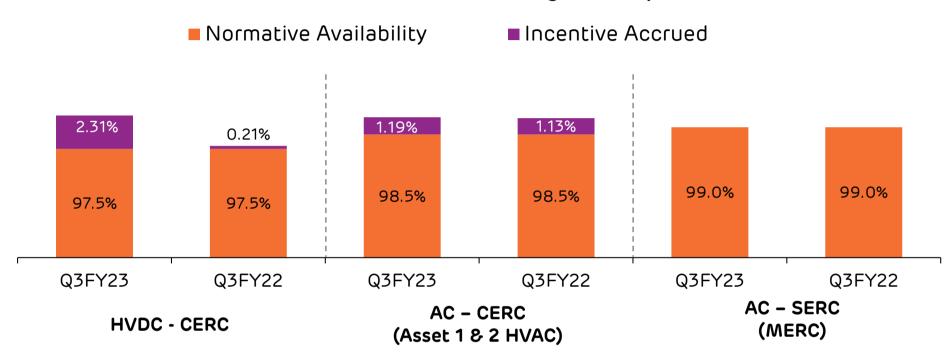


Line Availability - USPP Group

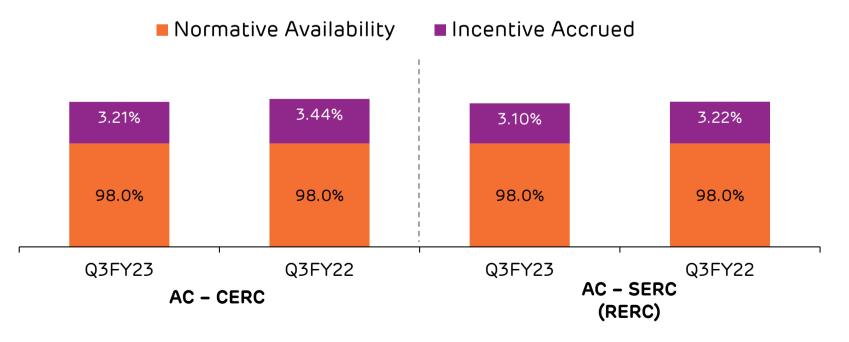


Focus on Maximizing Incentive %

Incentive - ATSOL Obligor Group



Incentive - USPP Group

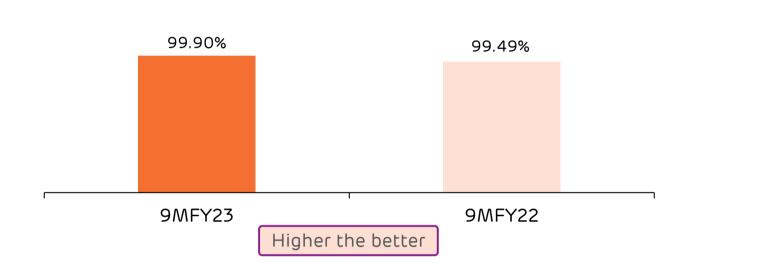


ATL: 9MFY23 (YoY) - Line availability across asset groups

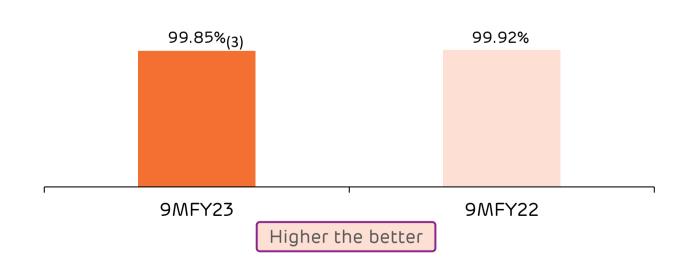




Line Availability - ATSOL Obligor Group

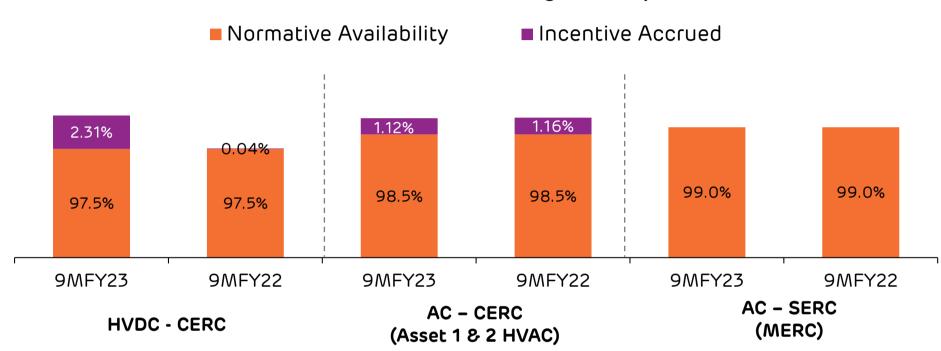


Line Availability - USPP Group

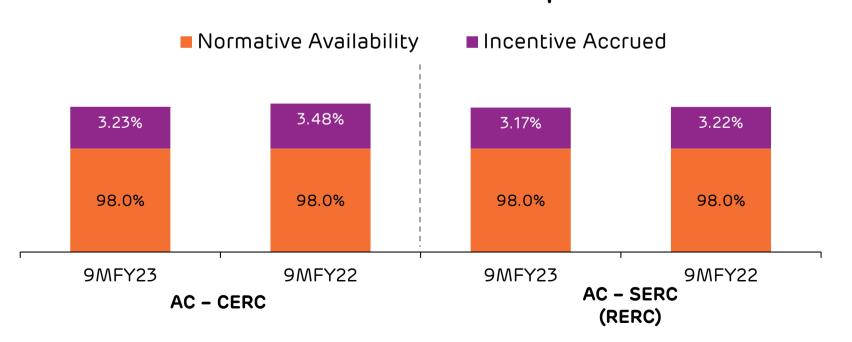


Focus on Maximizing Incentive %

Incentive - ATSOL Obligor Group



Incentive - USPP Group



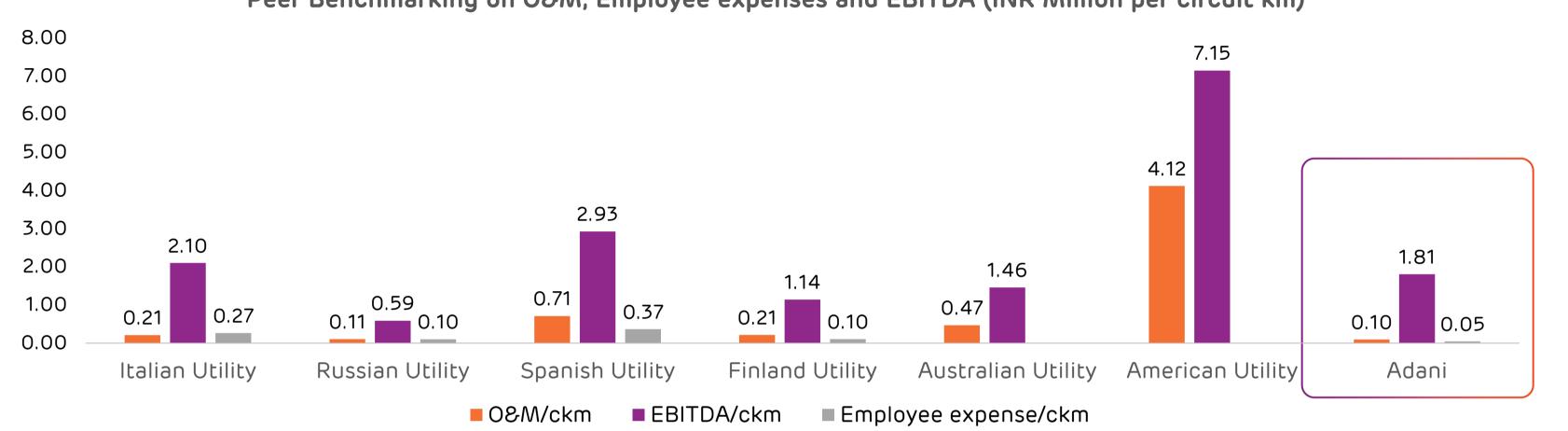
Consistent availability above normative levels ensures periodic incentive maximization



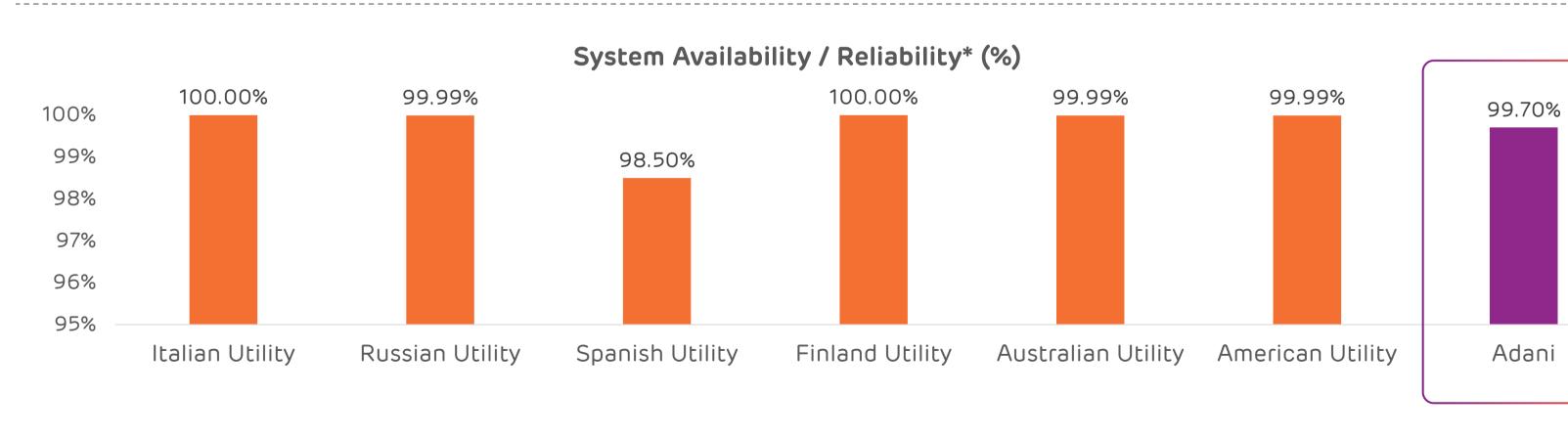
ATL: Transmission System Operational Parameters - Peer Benchmarking







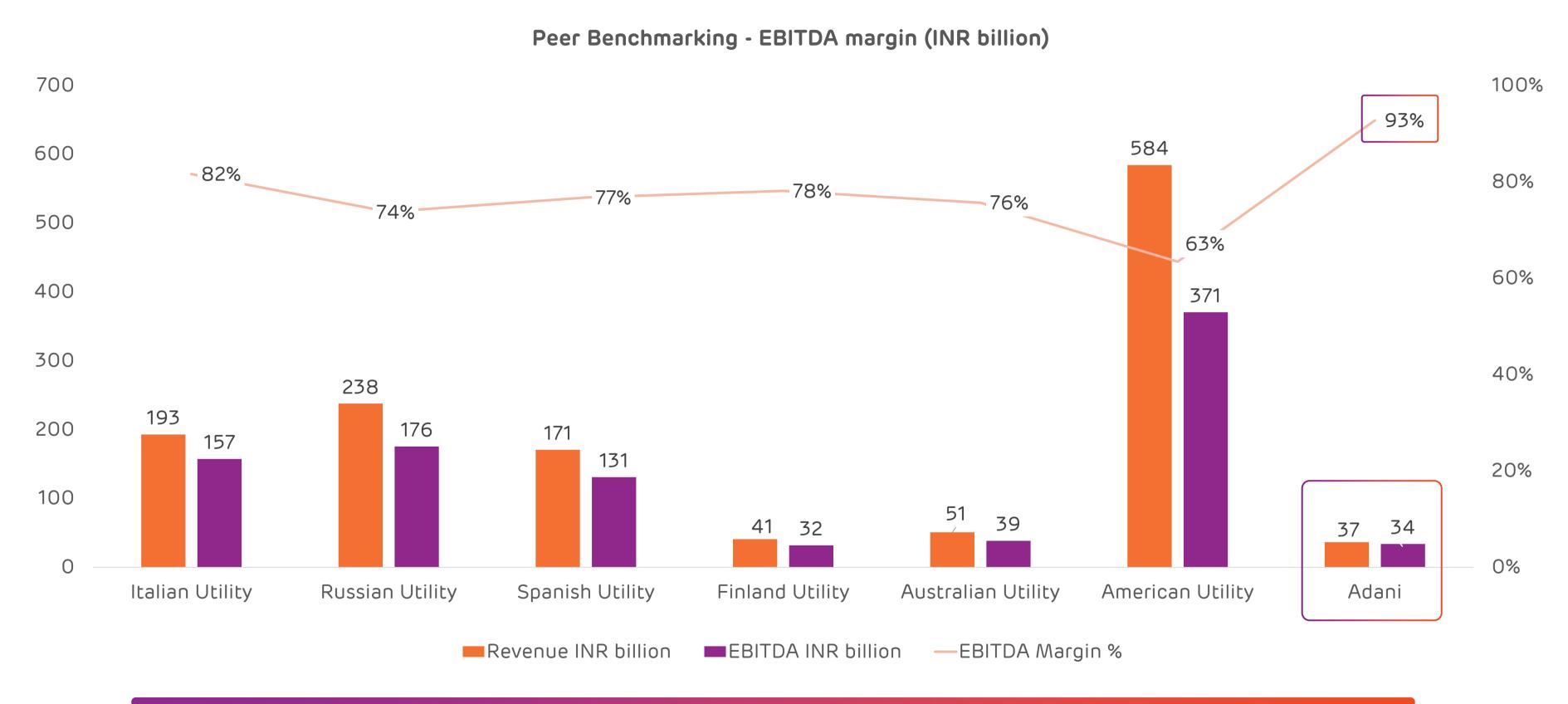
One of the lowest O&M cost per ckm highlighting strong operating efficiency



System availability in line with global standards

ATL: Transmission System Financial Parameters – Peer Benchmarking



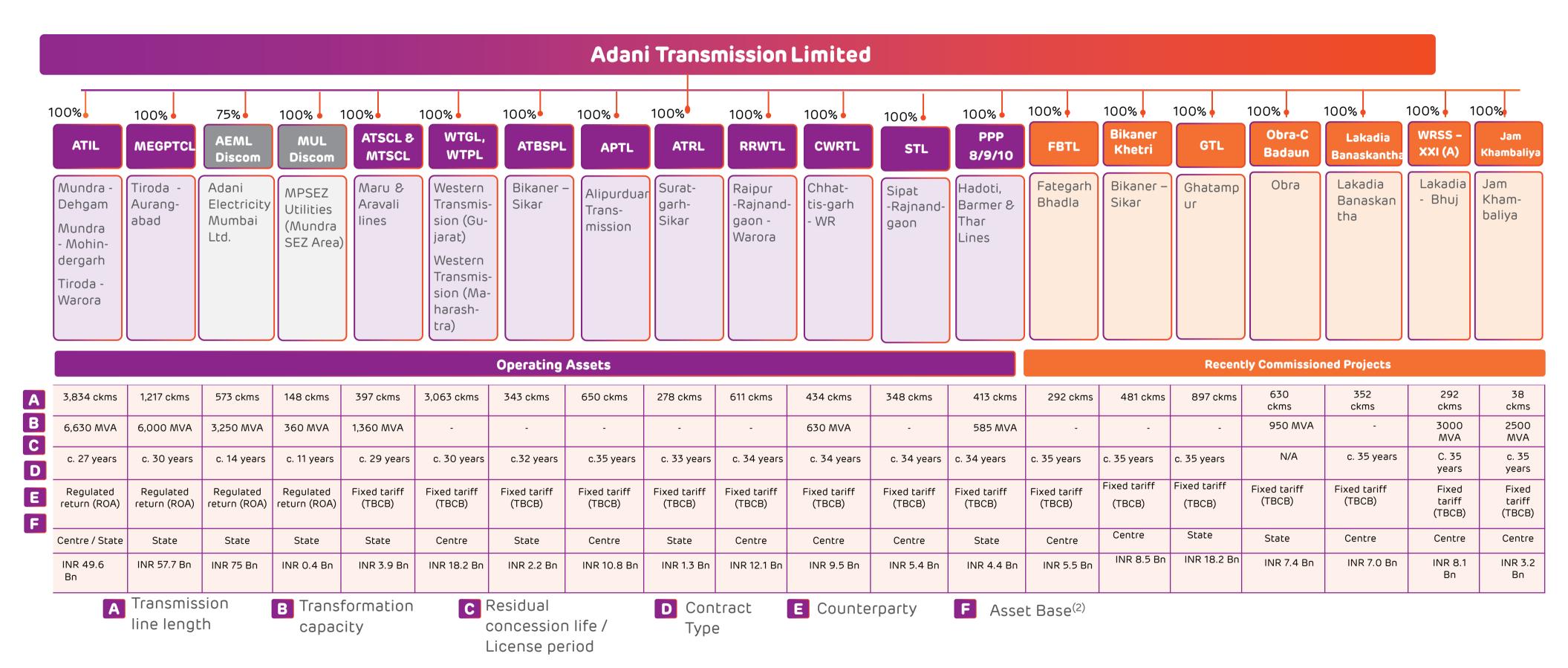


Highest EBITDA margin in transmission business across global utilities compared



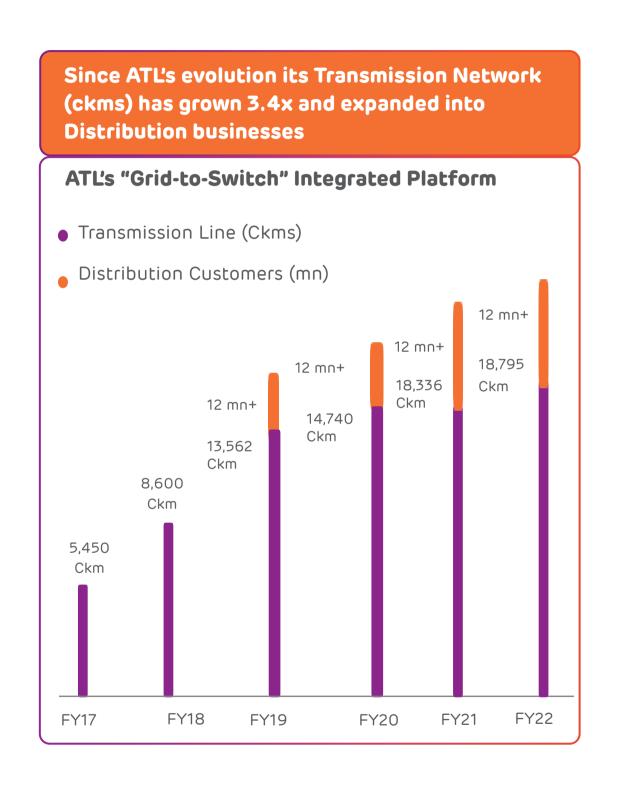
ATL's Operational Asset Portfolio as of Q3FY23

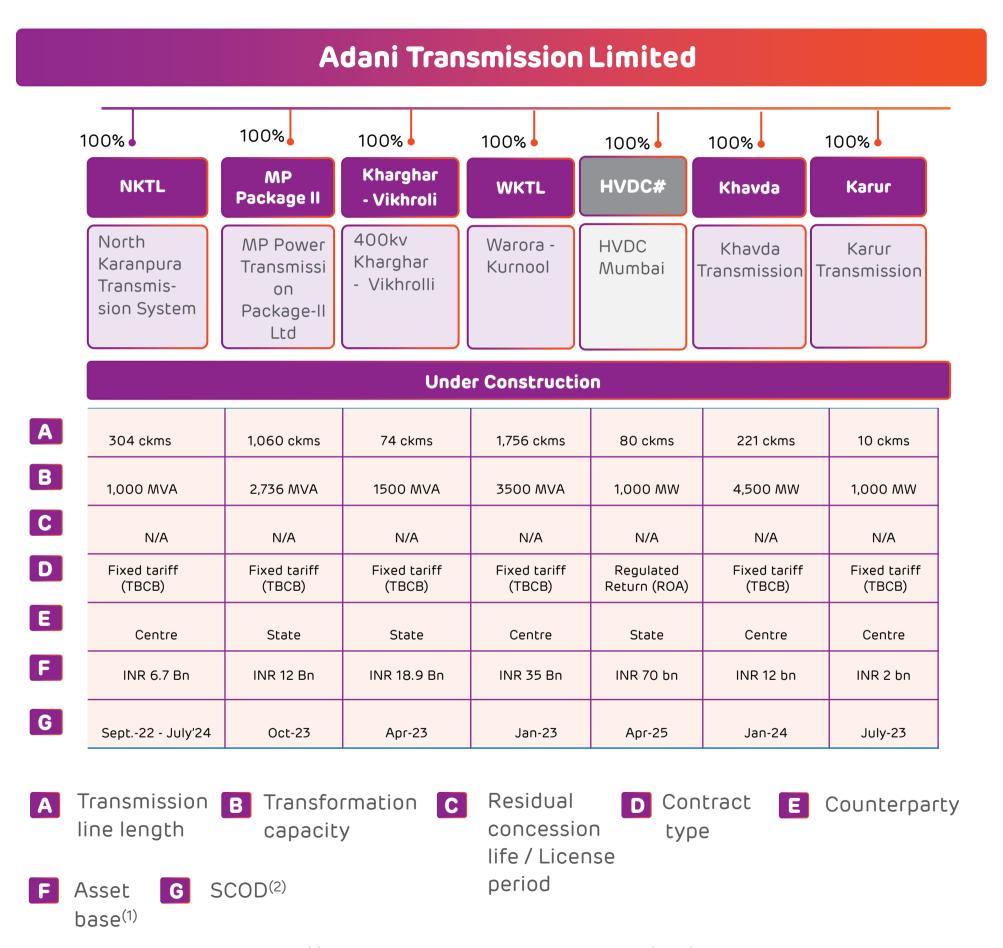




ATL's Under-construction Asset Portfolio as of Q3FY23







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Thank You