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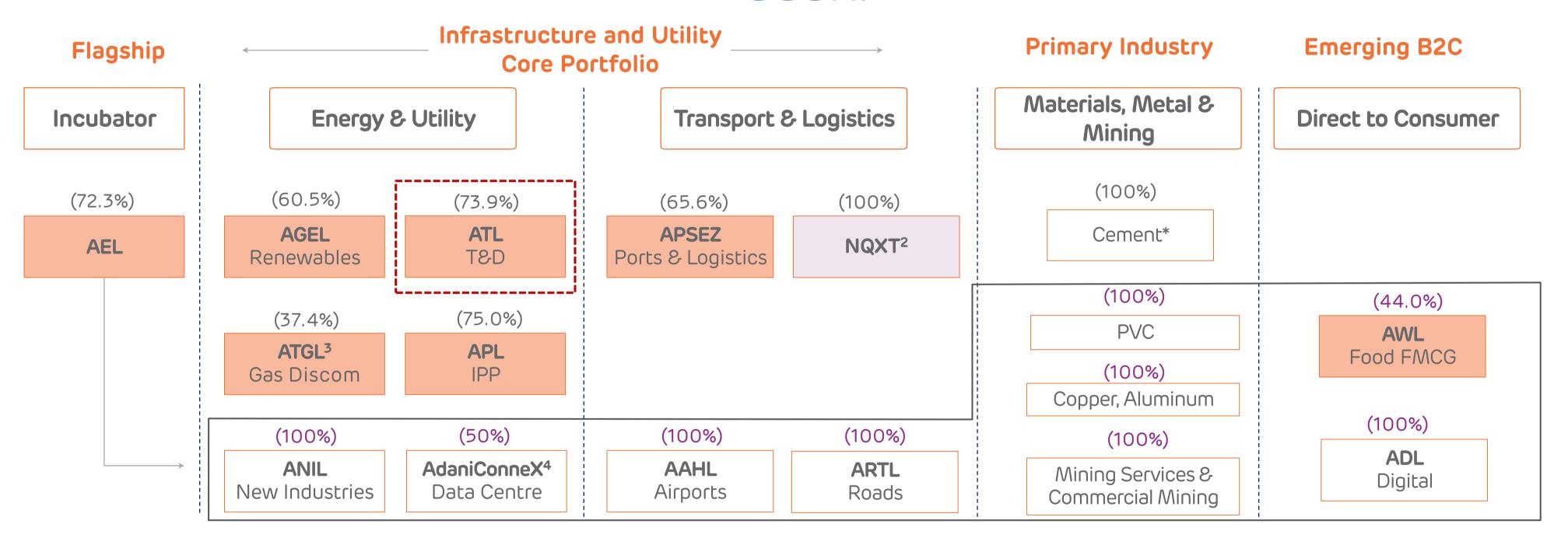
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Adani: A World Class Portfolio



adani ~US\$ 170 bn¹ Combined Market Cap



(%): Promoter equity stake in Adani Portfolio companies

(%): AEL equity stake in its subsidiaries

- Represents public traded listed verticals

A multi-decade story of high growth centered around infrastructure & utility core

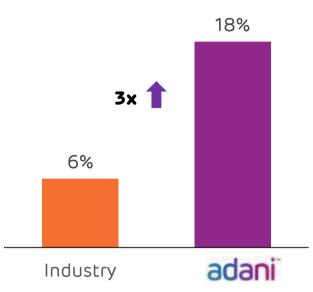
^{1.} Combined m-cap of all listed entities as on June 30, 2022, US\$/INR – 78.90 | 2. NQXT: North Queensland Export Terminal | 3. ATGL: Adani Total Gas Ltd, JV with Total Energies | 4. Data center, JV with EdgeConnex, | APSEZ: Adani Ports and Special Economic Zone Limited; ATL: Adani Transmission Limited; T&D: Transmission & Distribution; APL: Adani Power Limited; AGEL: Adani Airport Holdings Limited; ARTL: Adani Roads Transport Limited; ANIL: Adani New Industries Limited; AWL: Adani Wilmar Limited; ADL: Adani Digital Limited | Note - Light orange color represent public traded listed verticals

^{*} Acquisition of Ambuja Cements Ltd and ACC Ltd for ~66MTPA of capacity is under regulatory approvals and with this acquisition, Adani is now India's second largest cement manufacturer

Adani: Decades long track record of industry best growth rates across sectors



Transmission Network (ckm)



2016 320,000 ckm 6,950 ckm **2022** 456,716 ckm 18,795 ckm

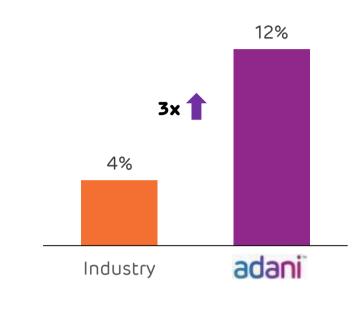


ATL

Highest availability among Peers

EBITDA margin: 92%^{1,3,5}
Next best peer margin: 88%

Port Cargo Throughput (MMT)



 2014
 972 MT
 113 MT

 2022
 1,320 MT
 312 MT

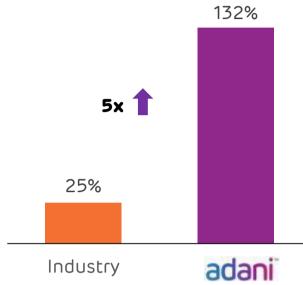


APSEZ

Highest Margin among Peers globally

EBITDA margin: 70%^{1,2} Next best peer margin: 55%

Renewable Capacity (GW)



2016 46 GW 0.3 GW **2022** 150 GW⁹ 20.3 GW⁶

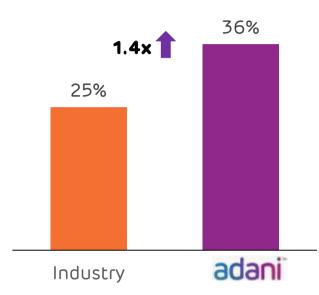


AGEL

Among the best in Industry

Worlds largest developer **EBITDA margin: 92%**^{1,4}

CGD⁷ (GAs⁸ covered)



2015 62 GAs 6 GAs **2022** 293 GAs 52 GAs



ATGL

India's Largest private CGD business

EBITDA margin: 41%¹⁰

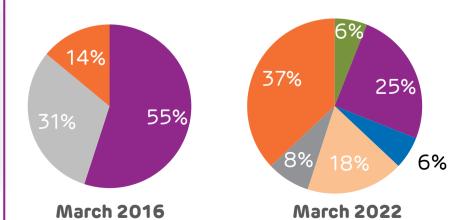
Among the best in industry



Adani: Repeatable, robust & proven transformative model of investment



Phase		Development			Operations	•	Post Operations
	Origination	Site Development	Construction		Operation		Capital Mgmt
Activity	 Analysis & market intelligence Viability analysis Strategic value 	 Site acquisition Concessions and regulatory agreements Investment case development 	 Engineering & design Sourcing & quality levels Equity & debt funding at project 		Life cycle O&M planning Asset Management plan	•	Redesigning the capital structure of the asset Operational phase funding consistent with asset life
	 India's Largest Commercial Port (at Mundra) 	 Longest Private HVDC Line in Asia (Mundra – Mohindergarh) 	 648 MW Ultra Mega Solar Power Plant (at Kamuthi, Tamil Nadu) 	•	Energy Network Operation Center (ENOC)	•	First ever GMTN of US\$ 2bn by AEML SLB in line with India's COP26 goals ATL tied up revolving facility of US\$ 1 to fund its green infrastructure thrust.
Performance	Highest Margin among peers	Highest line availability	Constructed and Commissioned in nine months		Centralized continuous monitoring of plants across India on a single cloud based platform	•	Issuance of 20 & 10 year dual tranche bond of US\$ 750 mn - APSEZ the only infrastructure company to do so Green bond issuance of US\$ 750 mn establishes AGEL as India's leading cre in the sector



Debt profile moving from PSU's banks to Bonds

ATL: A platform well-positioned to leverage growth opportunities in T&D business



Development



Execution Prowess

Transmission Network of

18,795 ckm⁽¹⁾

Built Longest Private HVDC Line

in Asia⁽⁴⁾

Strategic Presence

Transmission - Presence in 13 states with 31 transmission projects **Distribution** - Integrated utilities catering to gateway city of Mumbai (AEML) and Mundra SEZ area (MUL)

Balanced pool mix

Transmission⁽³⁾: **52%** of EBITDA - Central pool **48%** of EBITDA - State pool

Operations



Operating Efficiency

Robust network availability and supply/distribution reliability

One of the **lowest O&M** cost per ckm⁽²⁾

Consumer-centricity

Supplier of choice for 12 million+ consumers

CSAT surveys for 12 critical processes for high consumer satisfaction and AMI Installation

Embedded ESG Framework

Decarbonisation of Grid (30% and 60% RE power by FY23 and FY27)

Installed 2.4 MWp solar capacity for auxiliary consumption in six SS

Board Diversity and Strengthening

Returns and Equity Value Creation



Equity Partnerships^(5,6)

Secured primary equity
Investments from marquee
investors –

QIA in AEML (US\$ 452 mn) and IHC in ATL (US\$ 500 mn)

Construction Framework Agreement

Fully funded plan, ATL has raised **US\$ 700 mn** revolving facility, additional **US\$ 2 bn** GMTN program in place for AEML Capex program

Significant Growth Potential

Green industrial cluster in Mundra

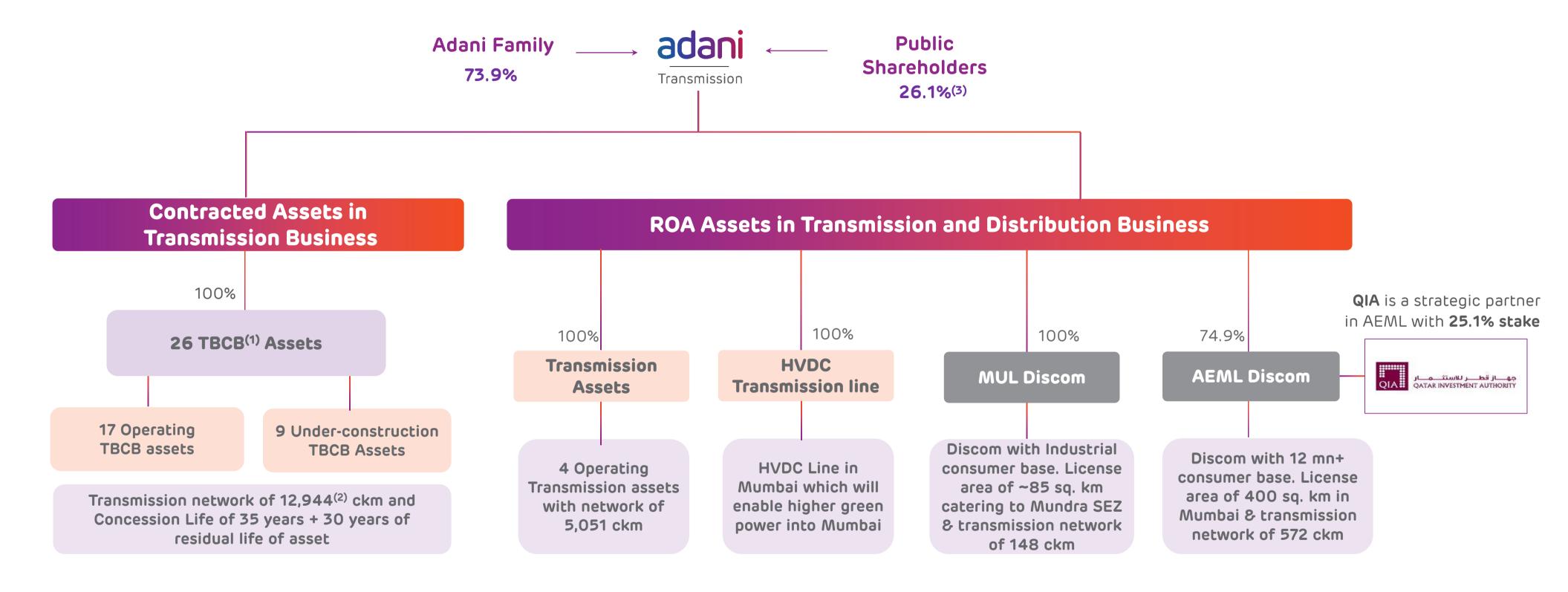
Increasing participation in **renewable grid** (eg: HVDC Mumbai, Khavda)

Transmission development in **green** corridor



ATL: Business Snapshot





AEML: Century old utility serving the "Gateway" city of India



Largest Integrated utility in India's Commercial Capital - Mumbai



About Mumbai ~11.0% Real GDP CAGR (FY12 – 18) ~6.0% of India's real GDP 4th Most Populous City in World 24th Richest City in world based on GDP (US\$)

Mumbai Consumers

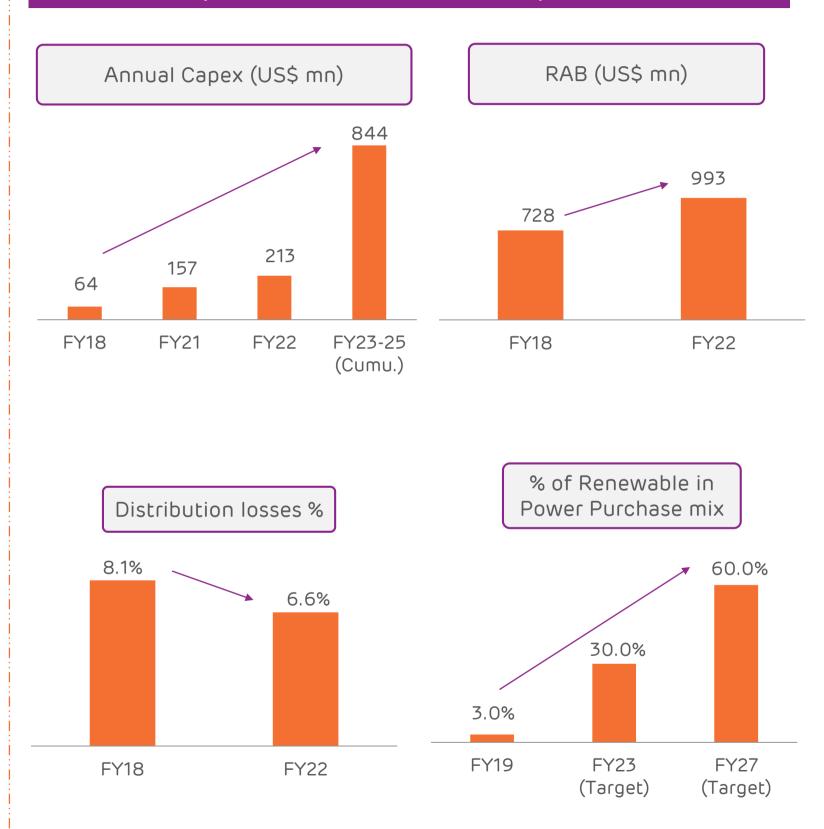
	Mullibal Collsullers
2.2x	Per capita income of India
\$ 4,630	Per capita income of Mumbai
~ \$ 31	Average Electricity Bill of AEML Consumer for FY21
~1%	Average electricity bill as % of per capita income

Consumer Centricity

- CSAT survey for 12 critical processes (Supply restoration, Call Centre, Billing, etc.) to gauge & ensure high consumer satisfaction
- Advanced Metering for 7 lakh consumers in phase 1

Servicing 12 million consumers in Mumbai with Consumer-centric Mindset

AEML – Key Milestones Since Acquisition in 2018



IG rated Platform with Fully Funded Growth

ATL: Transformational Journey with Robust Growth and Credit Discipline



ATL has delivered an impressive 18.4% CAGR in EBITDA from FY16-22, while still demonstrating credit discipline and maintaining investment grade rating

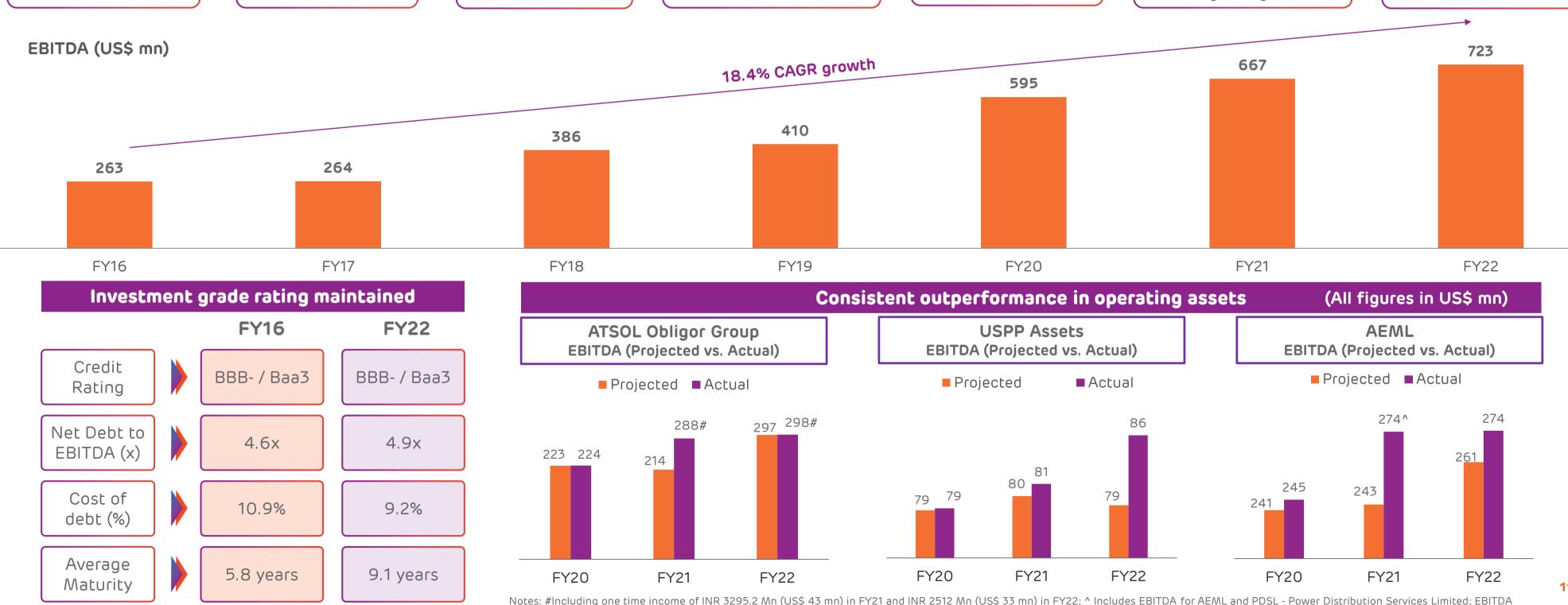
Operating portfolio of 4 ROA assets including the longest private HVDC line in Asia (Mundra – Mohindergarh)

Acquired Maru and Aravali Transmission assets (397 ckm) from GMR

Acquired WTPL and WTGL Transmission assets (3,063 ckm) from RInfra

Acquired Mumbai Distribution from RInfra servicina 12 mn consumers over a 400 sq. km license area marking foray in distribution

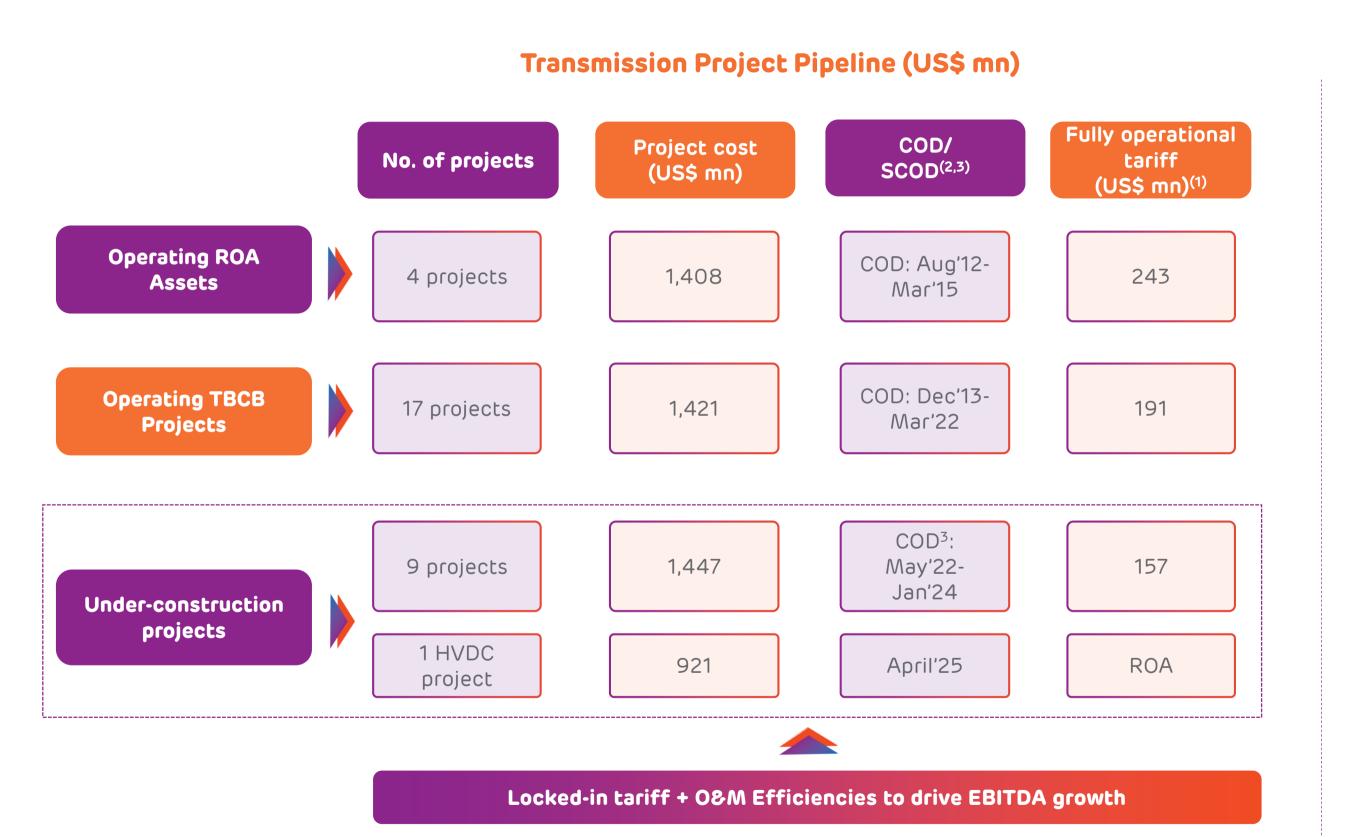
- Induction of QIA as equity partner in **AEML**
- First USPP from India after a decade (30 year paper)
- US\$ 2 bn GMTN program fully funding AEML's Capex
- US\$ 700 Mn revolving construction facility fully funding ATL's growth
- IHC infused US\$500 mn as a fresh equity
- Acquired MUL facilitating distribution of electricity in Mundra SEZ area



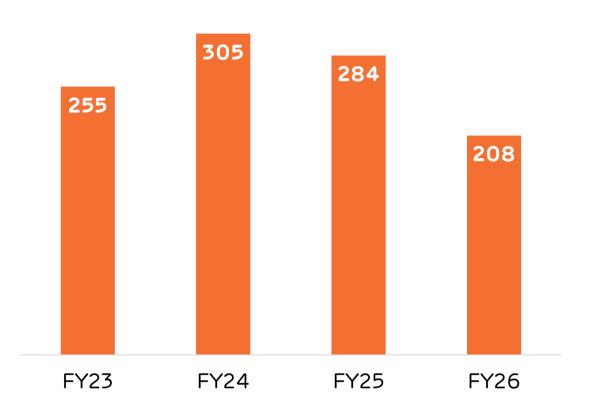
Notes: #Including one time income of INR 3295.2 Mn (US\$ 43 mn) in FY21 and INR 2512 Mn (US\$ 33 mn) in FY22; ^ Includes EBITDA for AEML and PDSL - Power Distribution Services Limited; EBITDA projections and actuals are from compliance certificates; ROA: Return on Assets, Ckm: Circuit Kilometer, HVDC: High voltage direct current, EBITDA: Earning before interest tax and depreciation, GMTN: Global Medium Term Note, ATSOL: Adani Transmission Step One Ltd., USPP: US Private Placement, CAGR: Compound Annual Growth Rate, QIA: Qatar Investment Authority, US\$ INR: 76

ATL: Solid Locked-In Growth in both Transmission and Distribution





AEML Capex Schedule (US\$ mn)



- Fully funded capex plan of US\$ 1,052 mn over
 FY23-26
- Capex-led growth in Regulated Asset Base (asset hardening) to drive growth in returns
- Significant Smart Metering Opportunity

Capex is focused around consumer-centricity

ATL: Size of Transmission Opportunity for Private Players is ~US\$ 30 bn worth projects over FY21-30



Attractive Industry Opportunity backed by strong policy support

- Mandatory competitive bidding introduced since 2006 (TBCB)
 has created a level playing field for private players
- Private sector has won 35 projects out of total 54 transmission
 TBCB projects awarded since April-15⁽¹⁾.
- Identified TBCB opportunity in near-term is about Rs. 520 Bn / US\$ 6.9 Bn out of which Rs. 134 Bn / US\$ 1.8 bn is under RFP/RFQ stage
- Schemes like UDAY, 24x7 Power for All, Village Electrification etc.
 strengthening the value chain

Growth in transmission lines and transformation capacity

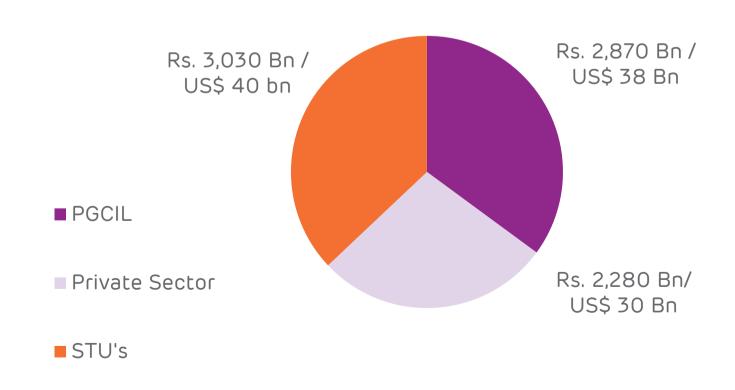


Renewable penetration to further boost requirement for transmission infrastructure strengthening

India has committed to sourcing 50% of its energy requirements from RE by 2030 targeting renewable capacity of 500 GW

- Renewable capacities concentrated in western and southern regions of the country
- Due to intermittent nature and to provide grid stability, there is a requirement of dedicated transmission corridors for renewable evacuation
- 15 projects of Rs. 153 Bn / US\$ 2 bn are Inter State Green Energy Corridor projects under bidding currently

Overall investment of Rs. 8,180 Bn / US\$ 109 bn over next 15 years



Opportunity for Private Sector Players is Rs. 2,280 Bn / US\$ 30 bn

ATL: Distribution Privatization Opportunity and Other Drivers



- Power distribution is one of the largest consumer facing sectors in the country. 96.7% of ~270 mn households in India are connected to the grid.
- Discoms in India have been primarily owned and operated by state governments
- Government of India power ministry recently issued the standard bidding documents for privatisation of power discoms
- **Privatization being undertaken** under Atmanirbhar Bharat scheme, starting with Union territories. Government has completed tendering process for Chandigarh Discom, Dadra & Nagar Haveli Discom
- Smart Metering Opportunity Estimated Market Size of 25 Crs (3.3 million) Meters requiring investment of Rs. 2.2 Lakh Crs / US\$ 29 billion by FY26⁽⁵⁾

Current Inefficiencies Faced by Discoms

High leverage levels, inefficient capital structure

State owned distribution utilities (Discoms) plagued by structural issues and financial inefficiencies

Tariff inadequacy, resulting in requirement for high subsidies

Payout of subsidies typically delayed, due to budget deficits

High levels of operational inefficiencies (AT&C loss⁽¹⁾), low network reliability

High Cost overheads against regulatory targets

How Privatisation Will Help Reform The Sector

Privatization
to help turn
around
Discoms
through
operational
efficiencies,
higher
investment
and better
consumer
services(2)

Operational efficiencies: Reduce AT&C losses, improve collection efficiencies, reliability metrics (SAIDI⁽⁴⁾, SAIFI⁽⁴⁾)

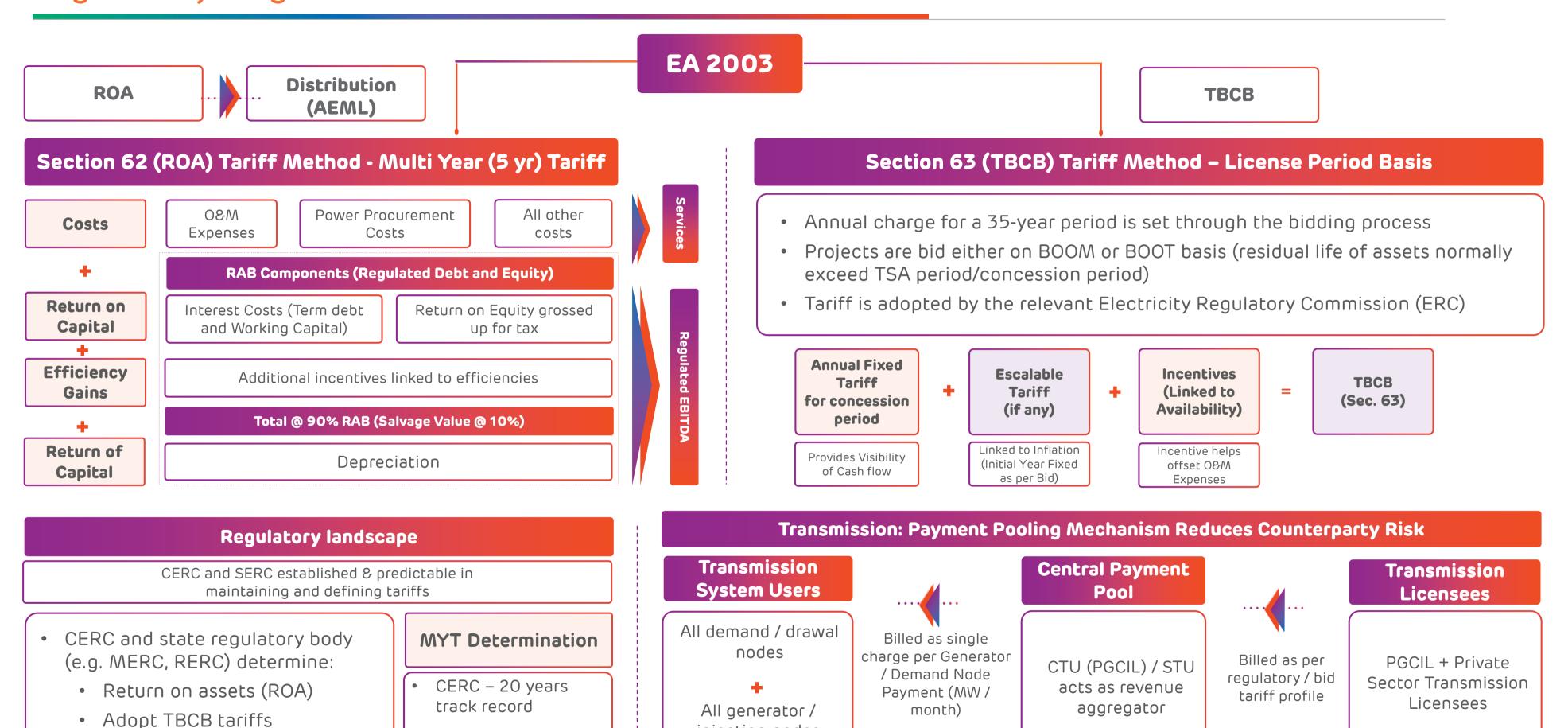
Power purchase: Optimisation in power mix to reduce power purchase cost and in turn reduce consumer tariff

Investment to strengthen network: Above efficiencies will allow investment towards improving network reliability

Better consumer services: Faster responsiveness, consumercentric service delivery model, quick redressal of consumer grievance

ATL: Attractive Industry Opportunity supported by an Evolved and Stable Regulatory Regime





injection nodes

MERC – 19 years

track record

Incentive triggers



ATL: Business Philosophy focusing on De-risking at every stage of project lifecycle



DE-RISKING AT EVERY STAGE

Route Identification & Survey

- Route alignment on topographic maps to optimize route & identify key parameters
- Utilization of Drones for route survey
- Robust site diligence and route planning to minimize project cost and ROW issues

Project Planning & Scheduling

- Robust Pre bid estimation of ROW, Project Cost and Timelines resulting in assurity of returns
- Solid vendor management and strong relationships adds to business sustainability and avoid cost escalations

Capital Management

- Takeout of construction debt post commissioning (eg: USPP issuance)
- Maintained international investment grade rating while achieving impressive growth

OUR BUSINESS PHILOSOPHY

Project Execution

- Complex projects experience: Completed HVDC project (~1000 kms) in a record time of 24 months
- Contracting methodology focused on derisking –
 competitively awarded on fixed price & fixed time basis
- Availability of large talent pool and in-house capabilities

Construction Finance

- Derisked financing through fully-funded plan
- Revolving Construction facility of US\$ 700mn for transmission and GMTN facility of US\$2 bn for AEML
- LC facility to reduce financing cost & optimize funding schedule

Tech Enabled Operations

- Life cycle O&M planning
- Reliability centered Maintenance
- Remote operation of sub-stations and integration with Energy Network Operating Centre

DE-RISKING AT EVERY STAGE

ATL: Technology enabled O&M Excellence



Design and Technology Excellence

- In-house design team capable of designing towers using software tools like PLS Tower and STAAD-PRO
- Drone inspection for Asset maintenance and Prebid survey (LIDAR method)⁽¹⁾
- PERS tool for emergency restoration of lines up to 765Kv within 48 hours for higher reliability and incentive income

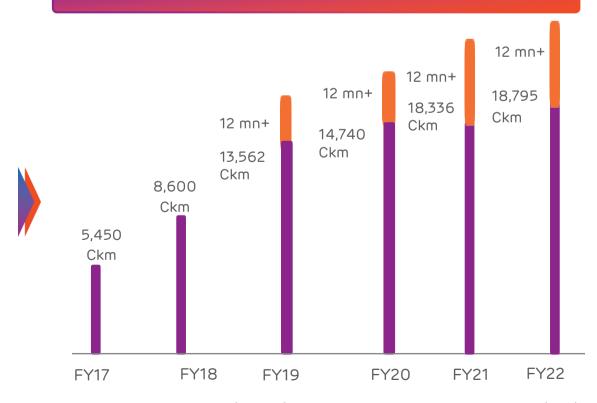
Project Excellence

- Completed HVDC project (~1,000 kms)
 within record time of 24 months
- Majority of the projects completed within time and budget allowing ATL to maintain high market share of 35% in FY21 and 22% in FY22
- Cost savings at development and O&M allowing RoE optimization

O&M Excellence

- In-house team with vast O&M experience
- Remote operation of sub-stations (Rajasthan assets) and predictive maintenance through Energy Network Operating Centre (ENOC)
- Low-cost and condition-based O&M through tools like SCADA and processes like IMS, Disha for robust and sustainable O&M

Robust Transmission and Distribution Network

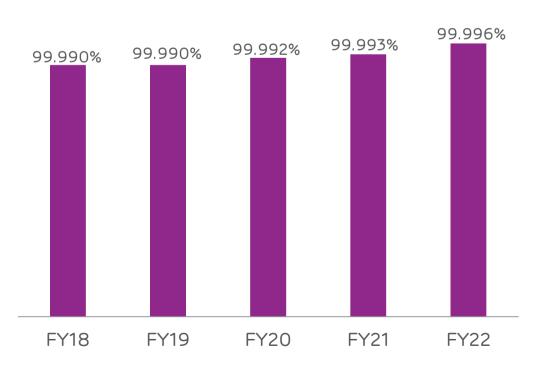


Transmission Line (Cktm) Distribution Consumers (mn)

Transmission business - Average System Availability %



Distribution business - Supply Reliability (ASAI) %



Notes: 1) LIDAR: Light Detection and Ranging - currently at trial stage; IPMS: Integrated Project Management Solution; ENOC: Energy Network Operating Center; SCADA: Supervisory Control and Data Acquisition; ABEM (Adani Business Excellence Model); AHM: Asset Health Management; IoT: Internet of Things; IMS: Integrated Management Systems; ERS: Emergency Restoration System; Ckm: Circuit Kilometer, RoE: Return on Equity, O&M: Operation and Maintenance, HVDC: High Voltage Direct Current

ATL: As a matured O&M player, shifting from Time-based Maintenance to Reliability Centered Maintenance



Time-based Maintenance (TBM)



Preventive Maintenance (PM)



Condition-based Maintenance (CBM)



Reliability Centered Maintenance (RCM)

- Emergency restoration system
- Offline condition assessment
- Solar module cleaning
- Preventive & Corrective actions
- Dry cloth cleaning

- SAP Integration for triggering and closure of PM activities
- Regular monitoring of SF6 gas pressure in Breaker
- Checking of all parts of equipment & cleaning
- Field force mobility
- Insulator washing
- Hotline maintenance

- Performing key tests based on equipment health condition
- Online Partial Discharge (PD) for GIS
- Tan Delta measurement of equipment
- PID of insulator
- Asset segregation based on grading
- Corona scanning

- Image Analytics and Drone surveillance of assets
- Asset Performance Management (APM)
- Sensorization of assets
- Health index monitoring of critical equipments
- SF6 gas analyzer









AEML Business philosophy: Sustainability, Reliability and Consumer Focus (Affordability & Responsiveness)

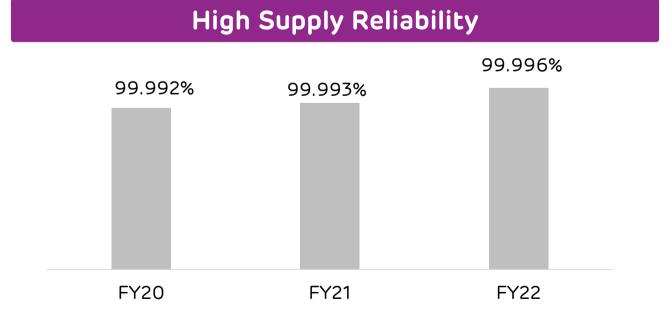




Sustainability

Reliability

- Pioneer in adoption of advanced technologies
- Only utility with integrated GIS, WMS, OMS, CRM
- Redundancy built at 3 levels (N-1 -1 Cluster wise)
- 100% unmanned remote operated stations
- Islanding scheme insulating consumers from external grid outage
- · Installed capacity is twice of maximum demand
- Sustainable Regulated Asset Development ensuring asset hardening
- 100% underground network



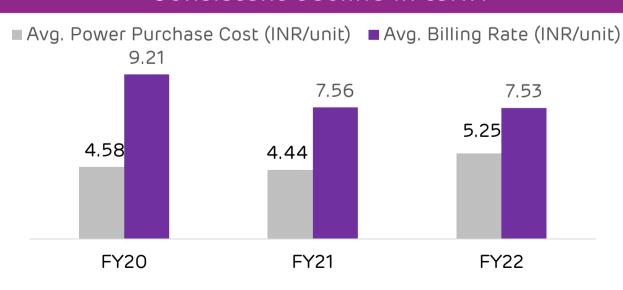


Affordability & Responsiveness

- Consumer-centric service delivery model → Emerging as "supplier of choice"
- Consumer Affair Committee for Consumer satisfaction
- Widening **Digital Payment** avenues
- Long term renewable power tie up at lower cost
- Asset hardening ensures operational excellence →
 Higher consumer base → Lower tariff
- Smoothening of FAC resulting in tariff stability







ATL: Capital Management Philosophy to achieve growth at scale with capital discipline



ATL is the only private sector transmission and distribution company in India with International IG Rating

- Long life contracted assets with sovereign counterparties in a stable regulatory regime (Transmission: 35 year concession, Distribution: Perpetual life)
- Capital structure designed through debt financing at longer tenure matching concession life and terms akin to stable assets

Project Construction Financing

Ensure senior debt availability for Project Construction Ensure NFB facility to bid for project

Cash to Growth

LRA for future unfunded capex

Post-Commissioning Phase

Debt Capital market refinancing at lower interest rate, longer tenure and terms akin to stable assets

Capital Mgmt. throughout Project lifecycle

Development Phase

Post-commissioning Phase

Demonstrated

Raised green field finance over ~INR 140 Bn (USD 1.9 bn) for project construction

NFB limit of INR 1,150 crore (USD 153 mn)

Revolving Construction Facility of **USD 700 mn**

Construction Facility to be upsized to fund confirmed projects and upcoming project

Free Cashflow from operational projects providing necessary equity capital for growth

1st issuance - ATL Obligor Group: US\$ 500 mn

2nd issuance - ATL Obligor Group: **US\$ 500 mn**

30 year USPP issuance: US\$ 400 mn

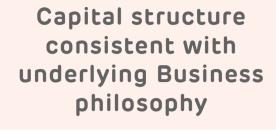
AEML bond issuance: US\$ 1 Bn

AEML GMTN program: US\$ 2 Bn (US\$ 300 mn drawn)

Future USD bonds/USPP raise via. Global Debt Capital Market (already demonstrated for operational projects)

ATL: Transformational Capital Management Plan in AEML resulting in value unlocking



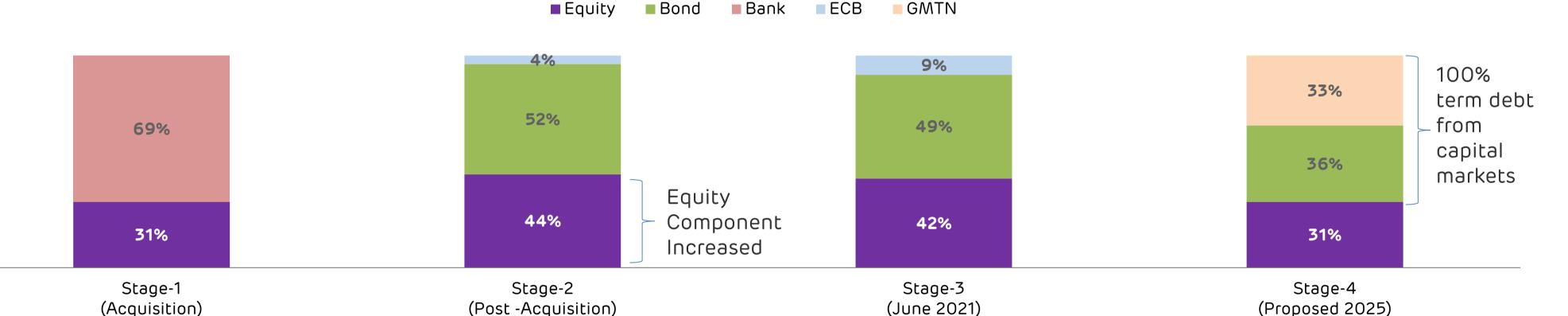


Elongated maturity reflecting perpetual nature of business

High quality stable cashflow profile to ensure IG metrics – reduced cost of debt

Diversified and deep investor base, to provide stability

Fully funded long term capex program



Stage - 1 (Acquisition): Aug-18

- On acquisition, introduced efficient capital structuring debt financing of USD 1.1 bn
- Debt from Domestic Banks
- Fresh capex debt (D/E 70:30)
 at competitive pricing

Stage - 2 (Post Acquisition): Feb-20

- QIA's acquisition of 25.1% stake
- Debt reduction through shareholder sub-debt of US\$ 282 mn
- Refinancing through US\$ 1 bn IG non amortizing bond
- US\$ 400 mn ECB Capex revolver facility to **fully fund** Capex program

Stage - 3 (Recent): Jun-21

- Revolving ECB Capex facility used for RAB growth
- Asset hardening improved operational efficiency promoting affordable tariff
- Successfully placed US\$ 2bn
 GMTN program to replace ECB in July 2021

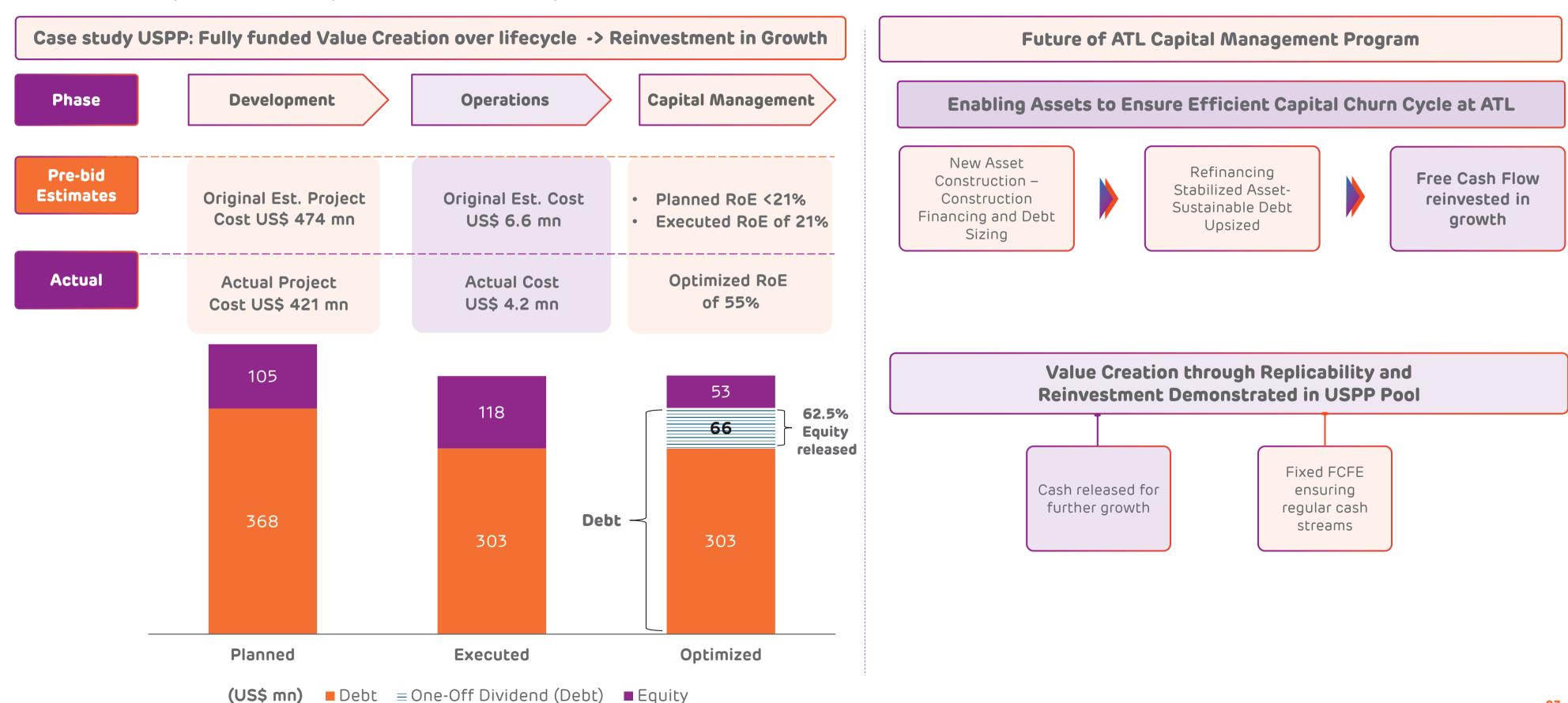
Stage - 4 (Proposed): Mar-25

- 100% of term debt placed in international capital markets,
- Diversified global investor base to provide stability
- Elongated maturity → liquidity
- Prudent Capital Management plan to enhance credit quality

Case Study: TBCB portfolio takeout through USPP



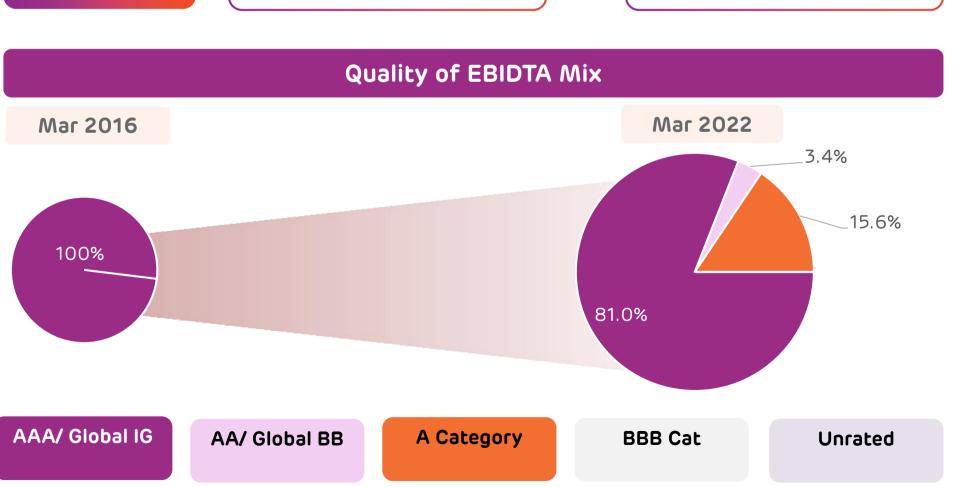
USPP: 30 years USD notes (USD 400 mn) issued by restricted group of 7 subsidiaries of ATL (2,084 ckm network) with fixed coupon and amortizing structure matching the concession period & revenue profile of the issuer companies

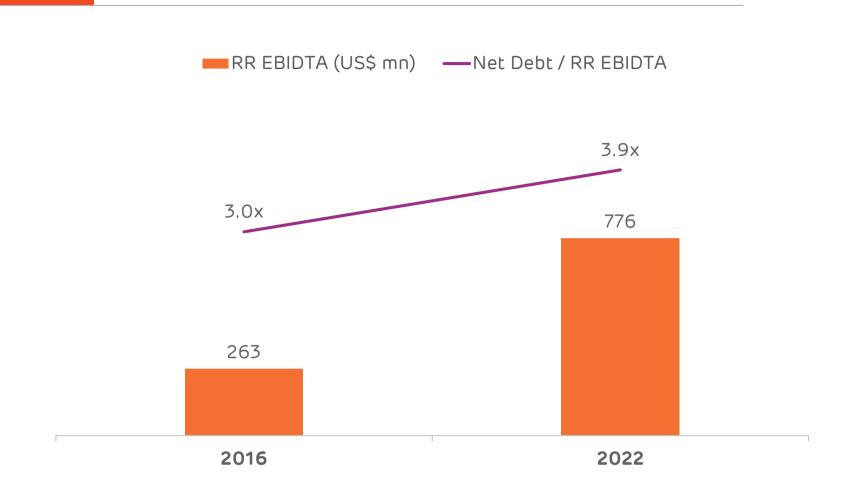


ATL: Transformation in Credit Quality









- 18% CAGR growth in RR EBIDTA for past 6 Years
- Improved maturity profile in line with Capital Management
 Plan
- 72% of the Equity value is fully protected from any risk related to the Capital employed

ATL: Capital Management based Credit Philosophy



	% Debt	% RR EBIDTA	
Completely de-risked EBIDTA covering Debt maturity > 20 Years	16.66%	11.50%	
Project Life matching Debt & EBIDTA with rate risk > 20 Years	5.03%	4.77%	~42% of to Equity valuation fully protection from any in
No Tenor & Rate Risk EBIDTA covering Debt maturity > 10 Years	14.44%	14.81%	related to Capital employe
Rate risk EBIDTA covering Debt maturity > 10 Years	12.49%	10.57%	
Partial Tenor/ Rate Risk EBIDTA covering Debt maturity 5 - 10 Years	40.58%	42.20%	
Partial Tenor & Rate Risk EBIDTA covering Debt maturity < 5 Years	15.83%	16.14%	

ATL: Compelling Investment Case



Favorable Industry Landscape

- Significant growth opportunities in Transmission and Distribution with **favourable government policy** and strong T&D infrastructure demand with **increasing shift to renewable energy**
- Evolved and stable regulatory regime conducive for infrastructure investment

Development and Construction Expertise

- Proven track record of excellence in development & construction
- ATL remains **competitive at bidding stage** due to scale benefits. Synergies from wide geographical presence and execution expertise helps **mitigate cost and time overrun risk**
- Solid vendor management and strong relationships adds to business sustainability and avoid cost escalations

Operational and Execution excellence

- Robust operational metrics line availability, supply reliability, distribution loss
- One of the lowest O&M cost through predictive maintenance and technology excellence

Capital Management Philosophy

- Capital structure designed through debt financing at longer tenure matching concession life and terms akin to stable assets
- ATL is the only private sector transmission and distribution company in India with International IG Rating

Capital Allocation and turnaround capability

- Disciplined approach towards new project bidding and acquisitions; stringent IRR (returns) threshold
- Commitment to maintain strong credit profile and investment grade rating
- Strong track record of acquisition and turn around of transmission and distribution assets



ATL: ESG Framework





ESG Ranking

- ESG rankings improved 21% YoY in S&P CSA for 2021; scored 63/100 vs. 52 last year
- FTSE (2021): **3.3/5** (world utilities avg. 2.6/5)
- MSCI (2021): BBB

Guiding Principles and

Disclosure Standards

-

United Nations Global Compact

TCFD

GHG Protocol

SBTi

IR framework reporting

CDP disclosure

UN Sustainable
Development Goals

GRI Standards

Policy Structure

- Environment Policy
- Energy Management System
- Corporate Social Responsibility Policy
- Occupational Health & Safety Policy
 - Customer Grievance Redressal Mechanism
- Corporate Social Responsibility Committee
- Corporate Responsibility Committee
 - Risk Management Committees
 - Stakeholders Relationship Committee

Focus Areas

UNSDG aligned:

- Affordable & Clean Energy
- Sustainable Cities and Communities
- Climate Action
- Good Health & well being
- Quality Education
- Industry, Innovation & Infrastructure

Others:

• Consumer empowerment

Our Commitment:

- Increase renewable power procurement to 30% by FY23 and 60% by FY27 (SDG 7)
- Reduce GHG Emission Intensity⁽¹⁾ to 40% by FY25, 50% by FY27 and 60% by FY29 (SDG 13)
- Achieve Zero Waste to Landfill⁽²⁾ by FY25
- Replace Single Use Plastic Waste⁽²⁾ by FY23

ATL: Key Environmental Indicators and Milestones



Key Performance Indicators	Current Status	Baseline	Medium to Long-term Targets
Energy Mix & Emission Intensity			
- RE share in power procurement	AEML has achieved 18% renewable in power mix as of Jun'22	3%	30% by FY23 60% by FY27
- GHG Emission Intensity Reduction	The target for GHG emissions reduction is in line with Nationally Determined Contribution (NDC) for climate change. Disclosed in terms of a reduction in GHG per unit of revenue.	-	40% by FY25 70% by FY30
Waste Reduction and Biodiversity Management			
- Zero waste to landfill (ZWL)	Dahanu Power Plant attained ZWL status	No certification in FY19-20	Achieved ZWL for all O&M sites in FY22
- Single use plastic (SuP) free sites	 Following site attained SUP free status: Dahanu Power Plant Major Substations (Mundra, Mahendragarh, Koradi) 	No certification in FY19-20	To achieve SuP free for all sites by FY23-24
- India Business Biodiversity Initiative (IBBI) and ensure no net loss to biodiversity	 Signatory to IBBI and submitted first progress report in 2020 Afforestation of 441 hectares area in FY21-22 	FY20-21 289 hectares	No net loss to biodiversity and 100% alignment with IBBI and IBBI principles based public disclosures by FY23-24
- Water Neutrality (Water conservation)	 Carried-out rainwater harvesting feasibility study for two sub-stations Implemented water metering across all sites 	No water neutrality in FY 19-20	Net Water Neutrality Certification for all O&M sites by FY22-23
Energy Efficiency and Management			
- Reduction in auxiliary consumption through solar power	3.362 MWp solar capacity at Mahendragarh, Akola, Koradi, Sami, Morena, Rajnandgaon	Solar capacity of 1.7 MWp in FY19-20	Coverage across all transmission Sites

ATL: Key Social Indicators and Milestones



Material Categories	Material Themes	Key Performance Indicators	Baseline	Target (FY22-23)
		Rate of fatalities per million hours worked	Zero (FY 20-21)	Zero
Health & Safety	Work related injury	Rate of recordable work-related injuries per million man-hours worked	0.33 (FY 20-21)	Zero
	Safety awareness and training	Average hours of training provided per person on health and safety	15.6 (FY 20-21)	Further improve from baseline
Diversity and Inclusion	Measurement of Diversity and Inclusion Metrics and Enforcement of policies	Women as a percentage of new hires and total workforce (%)	New Hire: 5 % Total Workforce: 5%	New Hire: 10% Total Workforce: 6%
Human Rights	Training on human rights	Employees trained in human rights policies or procedures (%)	-	100%
Skills for the future	Skill development trainings	Training and development expenditure for employees (INR)	Rs 3.81 Cr (FY 20-21)	Rs 4.69 Cr
Responsible	Proportion of spending on local suppliers (%)	Spend on local suppliers against the total procurement budget (%)	99.4 % (FY 20-21)	Maintain FY21 Performance
Procurement	Supplier screening on ESG metrics	Suppliers screened on ESG criteria (%)	100% (Critical Suppliers)	100% (Critical Suppliers)

ATL: Key Governance Indicators and Milestones



Material Categories	Material Themes	Key Performance Indicators	Baseline	Actions Taken and Goals
Board Gender Diversity	Board Gender Diversity	Balance the board composition in terms of men and women directors	16.6% - women directors in board as of FY21	 % of women directors in board improved to 28.5%
Board Independence	Great Board Independence and Improved Disclosures	 Improve board strength and independence Incorporate non-statutory committees Enhance disclosures in board & committee meetings 	 6 directors as of FY21 Only statutory committees as of FY21 	 Board now comprises of total 7 directors with 4 independent directors Enhanced disclosures through formation of new committees with min. 50% IDs (CRC, RMC, PCC, IT & Data Security) Committees chaired by Independent Directors (Audit, NRC, STC)
Code of Conduct	Corruption and Bribery Cases	 Number of Corruption cases and Bribery and Associated Risks Adoption of Anti Corruption and Bribery Policy % of Governance body members and employees trained on anti-corruption 	• Zero corruption cases	 Zero Case on Corruption and Bribery Board Adopted Anti Corruption and Bribery Policy Identification and Assessment of risks
Anti-competitive Practices	Fines and Settlements	 Fines or settlements paid related to anti- competitive business practices (INR) 	Zero as of FY21	• Zero in FY23 and beyond
Customer orientation and satisfaction	Consumer Satisfaction	Affordable tariffsService reliabilitySustainable power	Distribution loss reduction, CSAT surveys, Reliability metrics	 Competitive tariff through RE power Option to switch to Green power tariff Advanced metering implementation for 12 million consumers
Corporate Governance Standing	ESG Ratings	Improvement in ratings through improved disclosures and adoption of best practices	CSA: 63/100; FTSE: 3.3/5	Target FY23: CSA – 67/100 and FTSE: 3.6/5

Notes:

A) List of non-statutory committees - CRC: Corporate Social Responsibility & Sustainability Committee; PRC: Public Consumer Committee; Information Technology & Data Security Committee; RMC: Risk Management Committee;

B) List of statutory committees: SRC: Stakeholders' Relationship Committee NRC: Nomination and Remuneration Committee; STC: Securities and Transfer Committee; Audit Committee;

C) Sub-committees under Risk Management Committee: Mergers & Acquisitions Committee; Legal, Regulatory & Tax Committee; Reputation Risk Committee



ATL at a glance





ATSOL

4 Operating
Transmission assets
(Sec 62)

US\$ 1 Bn notes Issued:

500 Mn; Tenure: 2026 500 Mn; Tenure: 2036 7 TBCB Transmission Assets (Sec 63)

US\$ 0.4 Bn USPP issuance of 30-year

400 Mn; Tenure: 2049

AEML

US\$ 1.3 Bn notes issued

1000Mn; Tenure: 2030 300Mn; Tenure: 2031

Other Assets

TBCB

- 9 TBCB Operating Assets (excluding USPP assets)
- 10 Under construction

ROA

- MUL Discom
- HVDC Transmission line

ATL: Transmission Business at a glance



	Operating Assets	Under construction
TBCB Assets	17 Assets	9 Assets
(Sec 63)	Assets base → US\$ 1.4 Bn	Assets base → US\$ 1.5 Bn
ROA Assets	4 Assets	1 Asset
(Sec 62)	Assets base → US\$ 1.4 Bn	Asset base → US\$ 0.93 Bn

TBCB - Business Parameters

- Steady stream of cash flows
- No throughput (supply) risk
- Mitigated counterparty risk through payment pooling mechanism
- Market share⁽¹⁾ of 35% in TBCB bids in FY21 and 22% in FY22

Return on Asset (ROA) - Business Parameters

- ROA model with **assured cash flows** after considering all operating and O&M costs
- Efficiency-linked incentives to boost returns
- Section 62 assets governed by regulators with strong track record (CERC, MERC)

ATL and AEML Bond Portfolio



Highlights	Obligor 1 – US\$ 500 mn	Obligor 2 – US\$ 500 mr	USPP - US\$ 400 mn	AEML – US\$1 bn	AEML - US\$ 300 mn
Assets	ATIL MEG	SPTCL	STL, ATRL, CWRTL, RRWTL, PPP-8,9,10	AEML	AEML, PDSL
FY22 EBITDA (US\$ mn)	297	,	86	274	274
Tenor	10 year	16.5 year	30 year	10 year	10 year
Issue size (US\$ mn)	US\$ 500 mn	US\$ 500 mn	US\$ 400 mn	US\$ 1000 mn	US\$ 300 mn (GMTN)
Ratios (As of FY22)	FFO to Net Debt: 20.4%; DSCR: 3.2x; FFO cash coverage: 2.9x		FFO to Net Debt: 15.6%; DSCR: 1.8x	FFO to Net Debt ⁽¹⁾ : 4.96%; DSCR: 5.5x	
Refinance Risk / Bond Structure	Bullet debt structure	Amortizing debt structure	Amortizing debt structure	Bullet debt structure	Bullet debt structure
Counterparty Risk / Quality of earnings Risk	EBITDA: 45% from State	jects	EBITDA: 78% from Central projects; 22% from State projects	End users	End users
International Credit Rating	BBB- (S&P, Fitch)/ Baa3 (Moody's)	BBB- (S&P, Fitch)/ Baa3 (Moody's)	BBB- (Fitch)/ Baa3 (Moody's)	BBB- (S&P, Fitch)/ Baa3 (Moody's)	BBB-(Fitch)/ Baa3 (Moody's)
Robust Structural Protections	 Clean first ranking security Unique covenants linked to EBITDA performance providing credit quality protection over project life Standard project finance features Detailed reporting covenants 				

ATL and AEML Credit Ratings



International - ATL Obligor Group (Transmission business)

Rating Agency	Facility	Rating/Outlook
Fitch	Dollar Bond	BBB-/Stable
S&P	Dollar Bond	BBB-
Moody's	Dollar Bond	Baa3/Stable

International - ATL USPP (Transmission business)

Rating Agency	Facility	Rating/Outlook	Underlying Rating
Fitch	Dollar Bond	BBB-/Stable	BBB
Moody's	Dollar Bond	Baa3/Stable	-

International - AEML US\$ 1 bn and US\$ 300 mn (Distribution)

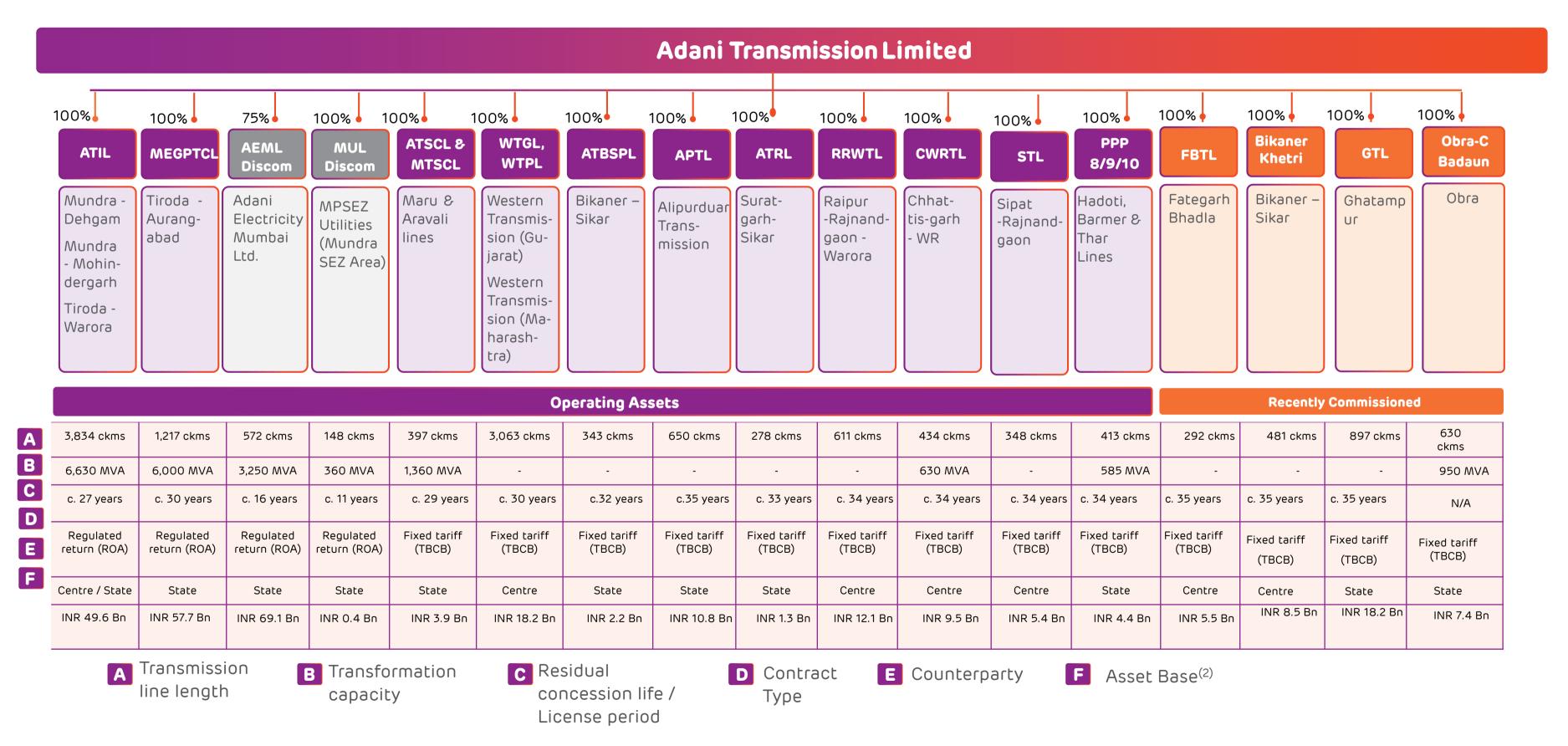
Rating Agency	Facility	Rating/Outlook
Fitch	Dollar Bond (for both)	BBB-
S&P	Dollar Bond (US\$ 1 bn)	BBB-/Stable
Moody's	Dollar Bond (for both)	Baa3/Stable

SPV Ratings - Domestic

Company	Rating Agency	Rating	Outlook
ATL	India Ratings / Brickworks	AA+	Stable
ATL	ICRA	A1+	Stable
MEGPTCL	India Ratings	AA+	Stable
ATIL	India Ratings	AA+	Stable
WTGL	India Ratings	AAA	Stable
WTPL	India Ratings	AA+	Stable
MTSCL	India Ratings	AA-	Stable
ATSCL	CARE	А	Stable
ATBSPL	India Ratings	AA-	Stable
FBTL	CARE	A+	Stable
OBTL	CARE/Brickworks	A-	Positive
NKTL	Brickwork	A-	Stable
AEML	India Ratings	AA+	Stable
JKTL	India Ratings	A-	Stable
BKTL (LC)	CARE	A1+	Stable
GTL (LC)	India Ratings	A1+	Stable
WKTL	India Ratings	A-	Stable
Alipurduar	India Ratings	AAA	Stable

ATL's Operational Asset Portfolio as of Q1FY23

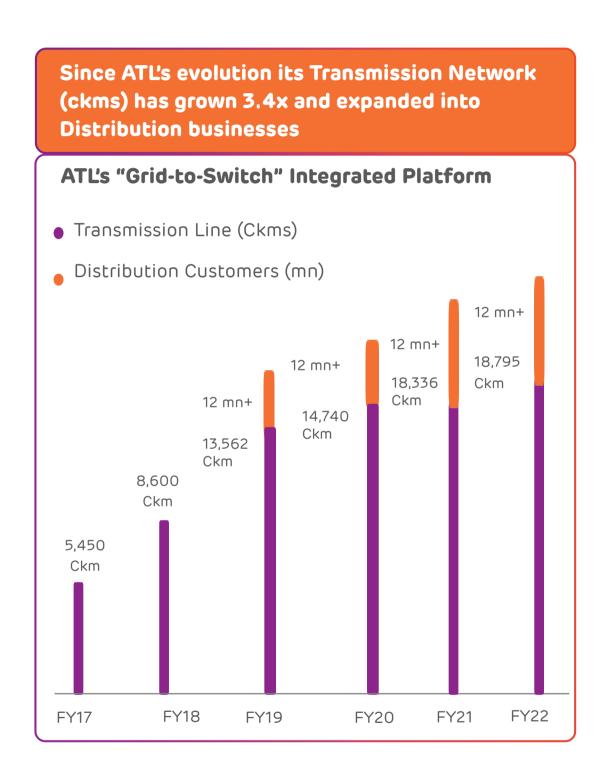


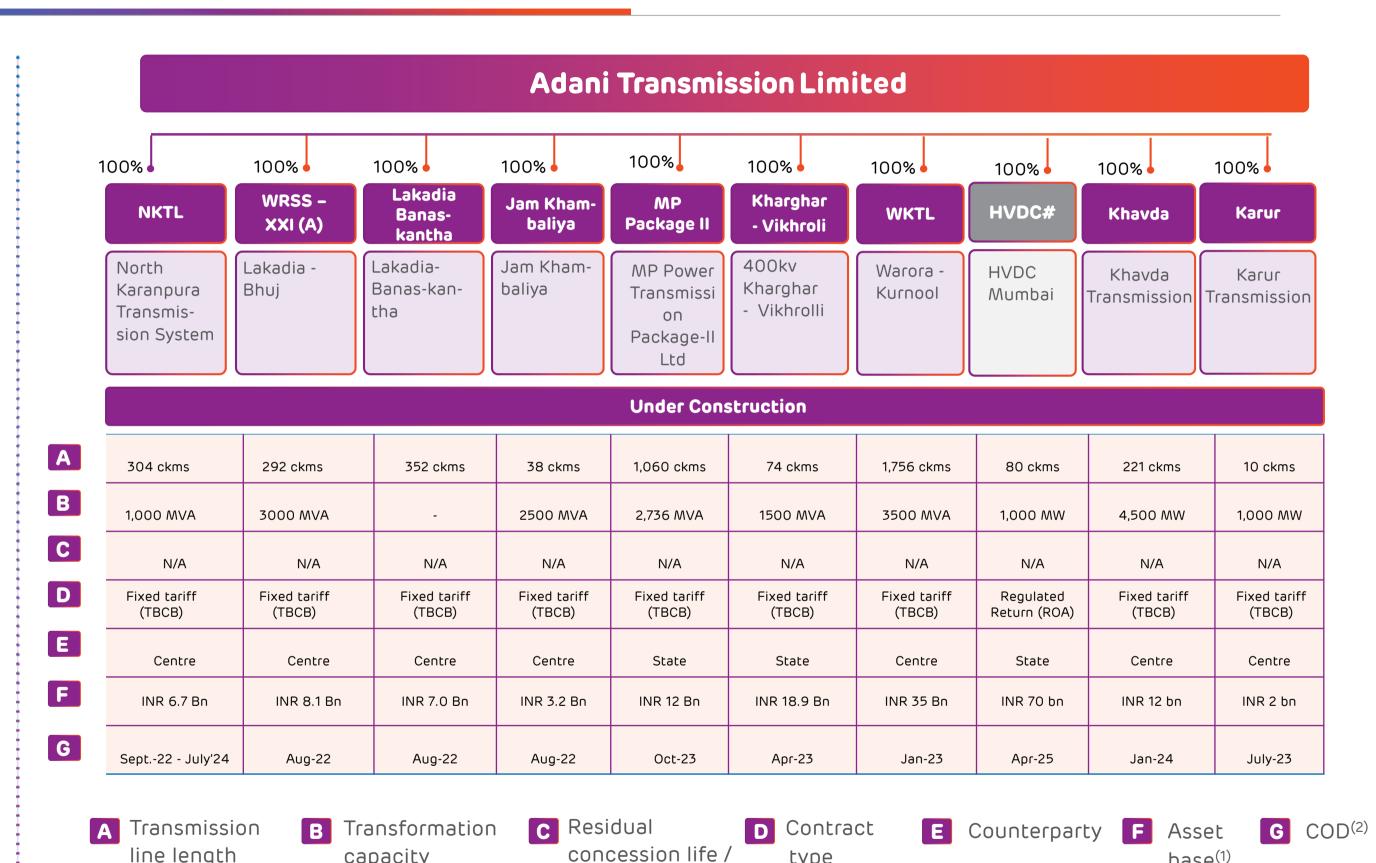


Notes: ATIL - Adani Transmission (India) Limited; MEGPTCL - Maharashtra Eastern Grid Power Transmission Co. Limited; AEML: Adani Electricity Mumbai Limited (Distribution business); ATBSPL: Adani Transmission Bikaner Sikar Private Limited; STL - Sipat Transmission Co. Limited; ATRL - Adani Transmission Bikaner Sikar Private Limited; STL - Sipat Transmission Co. Limited; ATRL - Adani Transmission Bikaner Sikar Private Limited; STL - Sipat Transmission Co. Limited; ATRL - Adani Transmission Bikaner Sikar Private Limited; STL - Sipat Transmission Co. Limited; ATRL - Adani Transmission Bikaner Sikar Private Limited; STL - Sipat Transmission Co. Limited; ATRL - Adani Transmission Bikaner Sikar Private Limited; STL - Sipat Transmission Co. Limited; ATRL - Adani Transmission Bikaner Sikar Private Limited; STL - Sipat Transmission Co. Limited; ATRL - Adani Transmission Bikaner Sikar Private Limited; STL - Sipat Transmission Co. Limited; ATRL - Adani Transmission Bikaner Sikar Private Limited; STL - Sipat Transmission Co. Limited; ATRL - Adani Transmission Bikaner Sikar Private Limited; ATRL - Adani Transmission Bikaner Sikar Private Limited; ATRL - Adani Transmission Bikaner Sikar Private Limited; ATRL - Adani Transmission Co. Limited; ATRL - Adani Transmission Bikaner Sikar Private Limited; ATRL - Adani Transmission Co. Limited; A

ATL's Under-construction Asset Portfolio as of Q1FY23







License period

type

base⁽¹⁾

capacity







Thank You

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