



**Energy Solutions** 

## Adani Energy Solutions Limited

(Formerly known as Adani Transmission Limited)

#### **Investor Presentation**

March 2025

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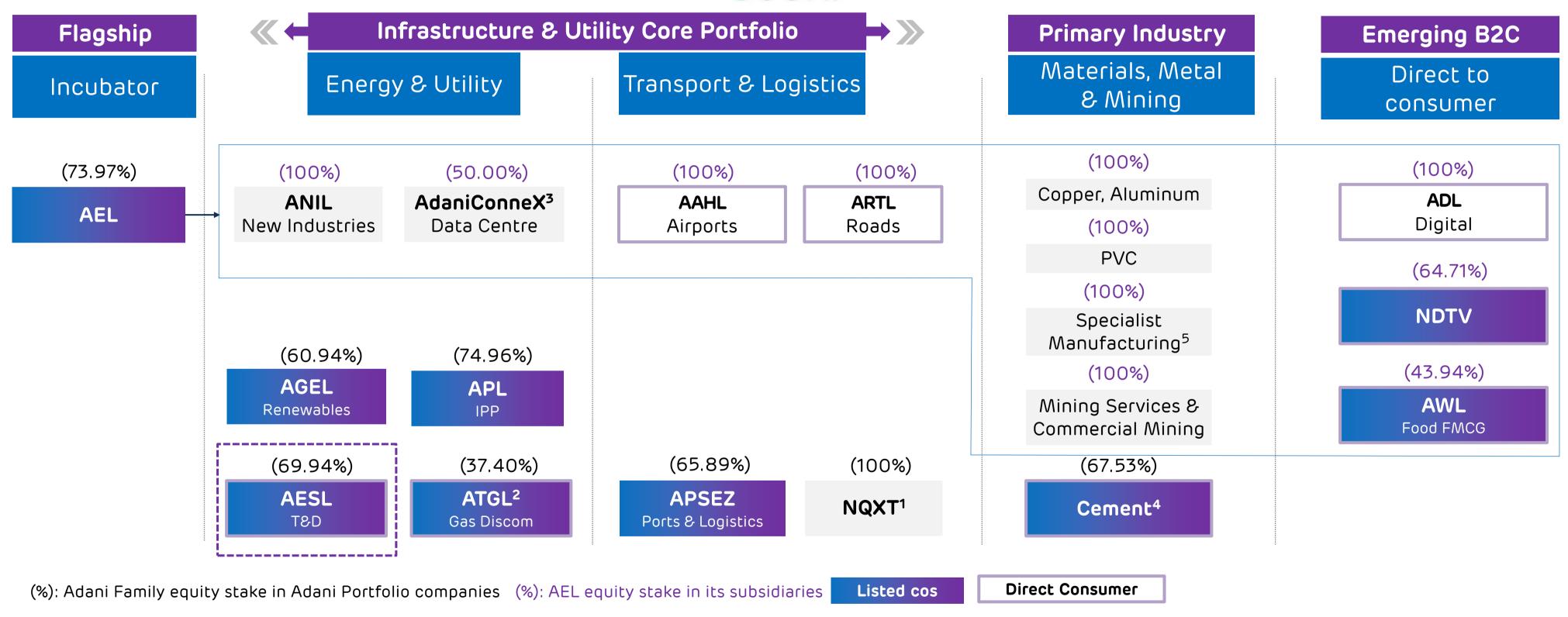


Energy Solutions

# Adani Portfolio

## Adani: A World Class Infrastructure & Utility Portfolio

adani



#### A multi-decade story of high growth centered around infrastructure & utility core

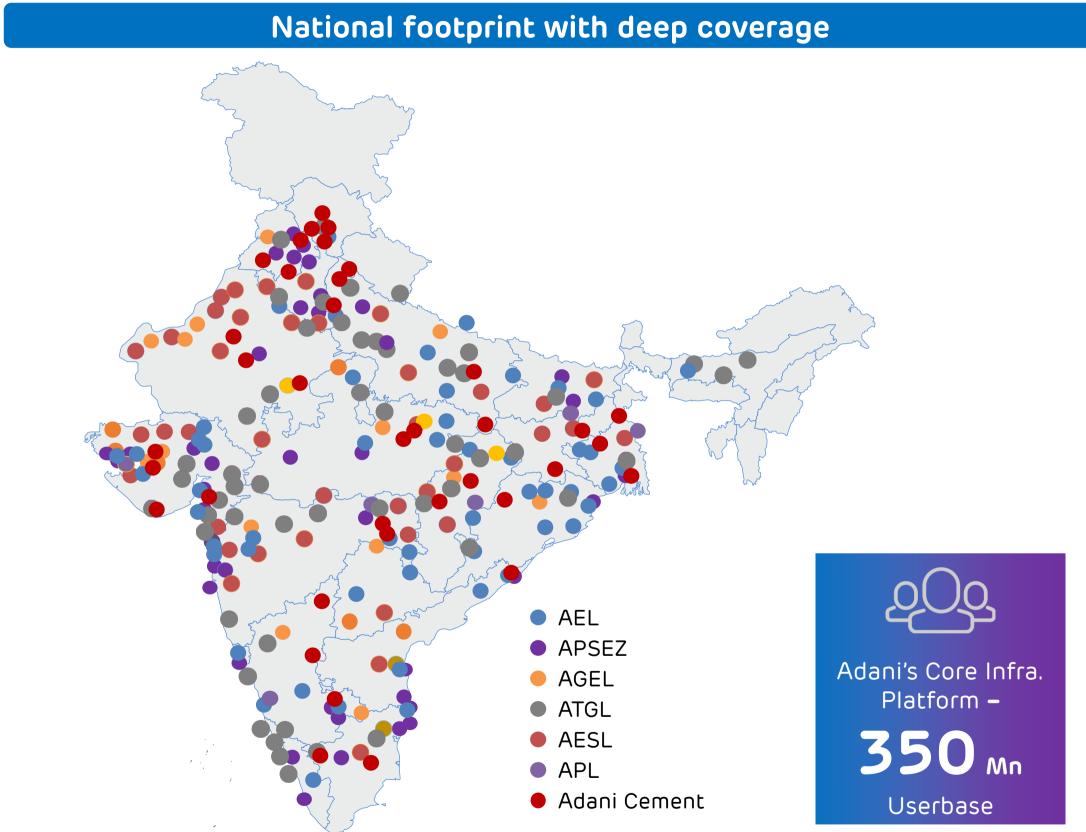
Notes: 1. NQXT: North Queensland Export Terminal | 2. ATGL: Adani Total Gas Ltd, JV with Total Energies | 3. Data center, JV with EdgeConnex, | 4. Cement includes 67.53% (67.57% on Voting Rights basis) stake in Ambuja Cements as on 31st December, 2024 which in turn owns 50.05% in ACC Limited. Adani directly owns 6.64% stake in ACC Limited. Ambuja Cements Ltd. holds 58.08% stake in Sanghi Industries Ltd. 5. Includes the manufacturing of Defense and Aerospace Equipment | 6. AEL to exit Adani Wilmar JV, diluted 13.50% through Offer For Sale (13th Jan'24), residual stake dilution is pursuant to agreement between Adani & Wilmar Group. | AEL: Adani Enterprises Limited; APSEZ: Adani Ports and Special Economic Zone Limited; AESL: Adani Energy Solutions Limited; T&D: Transmission & Distribution; APL: Adani Power Limited; AGEL: Adani Green Energy Limited; AAHL: Adani Airport Holdings Limited; ARTL: Adani Roads Transport Limited; ANIL: Adani New Industries Limited; ADL: Adani Digital Labs Pvt. Limited; IPP: Independent Power Producer | NDTV: New Delhi Television Ltd | PVC: Polyvinyl Chloride I Promoter's holdings are as on 31st December, 2024.



#### Adani Portfolio: Decades long track record of industry best growth with national footprint

#### Secular growth with world leading efficiency





Notes: 1. Data for FY24 ; 2. Margin for Indian ports business only I Excludes forex gains/losses; 3. EBITDA: Earning before Interest Tax Depreciation & Amortization I EBITDA: PAT + Share of profit from JV + Tax + Deferred Tax + Depreciation + Finance Cost + Forex Loss / (Gain) + Exceptional Items 4. EBITDA Margin represents EBITDA earned from power supply 5. Operating EBITDA margin of transmission business 1 6. Growth pertains to expansion and development aligned with market growth. Growth of respective Adani portfolio company vs. Industry growth is as follows: APSEZ's cargo volume surged from 113 MMT to 408 MMT (14%) between 2014 and 2024, outpacing the industry's growth from 972 MMT to 1539 MMT (5%). AGEL's operational capacity expanded from 0.3 GW to 10.9 GW (57%) between 2016 and 2024, surpassing the industry's growth from 46 GW to 143.6 GW (15%). AESL's transmission length increased from 6,950 ckm to 20,509 ckm (14%) between 2016 and 2024, surpassing the industry's growth from 3,41,551 ckm to 4,85,544 ckm (4%). ATGL expanded its geographical areas from 6 to 52 (27%) between 2015 and 2024, outperforming the industry's growth from 62 to 307 (19%). PBT: Profit before tax I ATGL: Adani Enterprises Limited I APSEZ: Adani Ports and Special Economic Zone Limited I AESL: Adani Energy Solutions Limited I APL: Adani Power Limited I AGEL: Adani Green Energy Limited I Growth represents the comparison with respective industry segment. Industry source: APSEZ (domestic cargo volume): https://shipmin.gov.in/division/transport-research I Renewable (operational capacity): Installed Capacity Report - Central Electricity Authority (cea.nic.in) | AESL (ckms): National Power Portal (npp.gov.in) | ATGL (GAs): Brochure petroleum.cdr (pngrb.gov.in) | ckms: circuit kilometers | GA: Geographical Areas



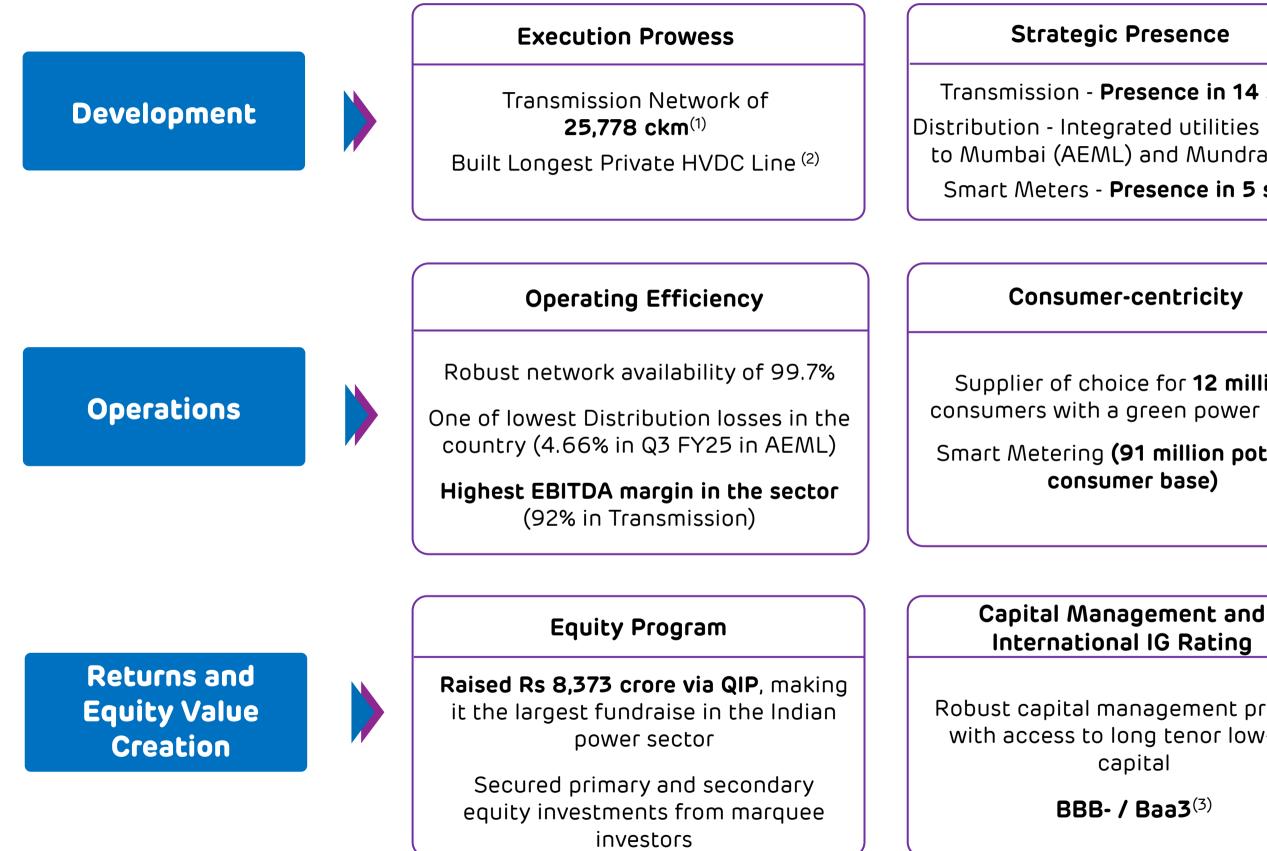
## Adani: Repeatable, robust & proven transformative model of investment

		DEVELOPMENT		OPERATIONS	CONSUMERS New C.E.O. Consumer   Employees   Other Stakeholders		
		Adani Infra (India) Limited (A	AIIL)	Operations (AIMSL) <sup>1</sup>			
ΑCΤΙVITΥ	<ul> <li>Origination</li> <li>Analysis &amp; market intelligence</li> <li>Viability analysis</li> </ul>	<ul> <li>Site Development</li> <li>Site acquisition</li> <li>Concessions &amp; regulatory agreements</li> </ul>	<ul> <li>Construction</li> <li>Engineering &amp; design</li> <li>Sourcing &amp; quality</li> </ul>	<ul> <li>Operation</li> <li>Life cycle O&amp;M planning</li> <li>Asset Management plan</li> </ul>	<ul> <li>Inspired Purpose &amp; Value Creation</li> <li>Delivering exceptional products &amp; services for elevated engagement</li> <li>Differentiated and many P&amp;Ls</li> </ul>		
PERFORMANCE	india's Largest Commercial Port (at Mundra)	Image: Constraint of the second se	World's largest         Renewable Cluster         (at Khavda)	Energy Network Operation Center         (ENOC)	Adani's Core Infra. Platform – 350 m Userbase		
CAPITAL MANAGEMENT	Strategic value Investment Case Mapping Development		Growth Capital – Platform Infrastructure Financing Framework	14%	6% Long Term Debt 31% PSU Banks		
	Policy, Strategy & Risk FrameworkDuration Risk Matching Risk Management - Rate & Currency Governance & Assurance Diversified Source of Capital			March 2016 55%	March 2024 19% 2% 2% 28% 9 Pvt. Banks 9 Bonds 9 NBFCs & FIs 9 DII 9 Global Int. Banks 9 Capex LC		
ENABLER	Continued Focus & Investment	Development	rship Development Initiatives ment in Human Capital	Al enabled Digital Transformation	<ul> <li>Power Utility Business - ENOC</li> <li>City Gas Distribution - SOUL</li> <li>Transportation Business - AOCC</li> </ul>		

Notes 1 Adani Environmental Resource Management Services Ltd. (additional company is being proposed); O&M: Operations & Maintenance; HVDC: High voltage direct current; PSU: Public Sector Undertaking (Public Banks in India): GMTN: Global Medium-Term Notes: SLB: Sustainability Linked Bonds: AEML: Adani Electricity Mumbai Ltd; AIMSL : Adani Infra Mgt Services Pvt Ltd: IG: Investment Grade: LC: Letter of Credit: DII: Domestic Institutional Investors: COP26: 2021 United Nations Climate Change Conference: AGEL: Adani Green Energy Ltd; NBFC: Non-Banking Financial Company; AIIL: Adani Infra (India) Ltd.



#### adan AESL: A platform well-positioned to leverage growth opportunities in energy domain Energy Solution



Notes: 1) Transmission network is as of 31st December 2024 and includes operational, under-construction assets.; 2) HVDC : High voltage direct current - Longest at the time of commissioning; 3) Fitch: BBB- / Moody's: Baa3; 4) RE share as of 9MFY25; QIA: Qatar Investment Authority; TOD Tariff: Time of Day Tariff; AMI: Advanced Metering Infrastructure, MUL: MPSEZ Utilities Limited EBITDA: Earning before interest tax, depreciation, Ckm: Circuit Kilometer, ESG: Environmental, Social and Governance, ROE: Return on Equity, GMTN: Global Medium Term Note, AEML: Adani Electricity Mumbai Limited; CAGR: Compounded Annual Growth Rate; RE: Renewable Energy

#### Transmission - Presence in 14 states

Distribution - Integrated utilities catering to Mumbai (AEML) and Mundra (MUL)

#### Smart Meters - Presence in 5 states

#### RAB expansion through Asset Hardening in Discoms

7% CAGR growth in RAB in Mumbai Discom since acquisition

#### **Consumer-centricity**

Supplier of choice for **12 million+** consumers with a green power option

Smart Metering (91 million potential consumer base)

#### Embedded ESG Framework

Decarbonisation of Grid (**RE share in** AEML's power mix reached 36% and on track to reach 60% by FY27)

Installed 3.36 MWp solar capacity for auxiliary consumption at substations

Board Diversity and Strengthening

#### International IG Rating

Robust capital management program with access to long tenor low-cost capital

**BBB- / Baa3**<sup>(3)</sup>

#### Significant Growth Potential

Parallel Licensing, Smart Metering and **Energy Solutions** 

Increasing participation in renewable grid (eg: HVDC Mumbai, Khavda)

Green industrial cluster in Mundra

#### Adani Energy Solutions Ltd.

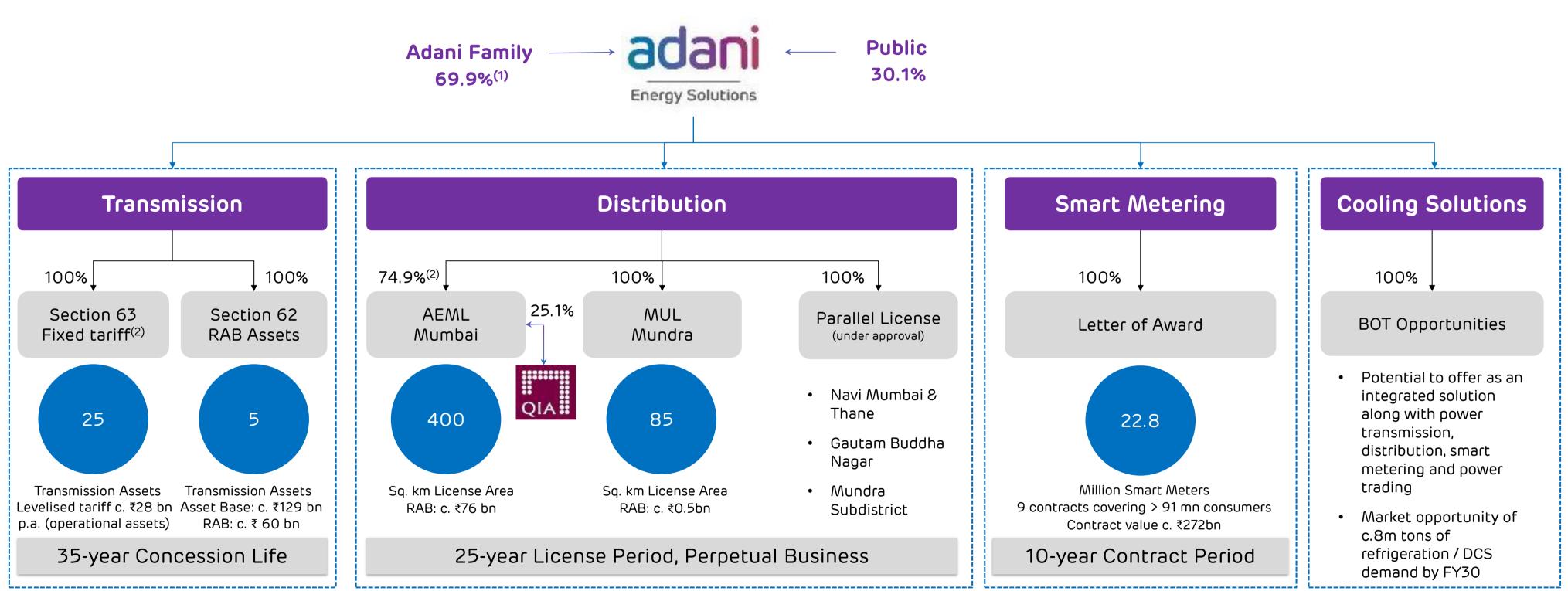
(formerly known as Adani Transmission Ltd.)





# About AESL

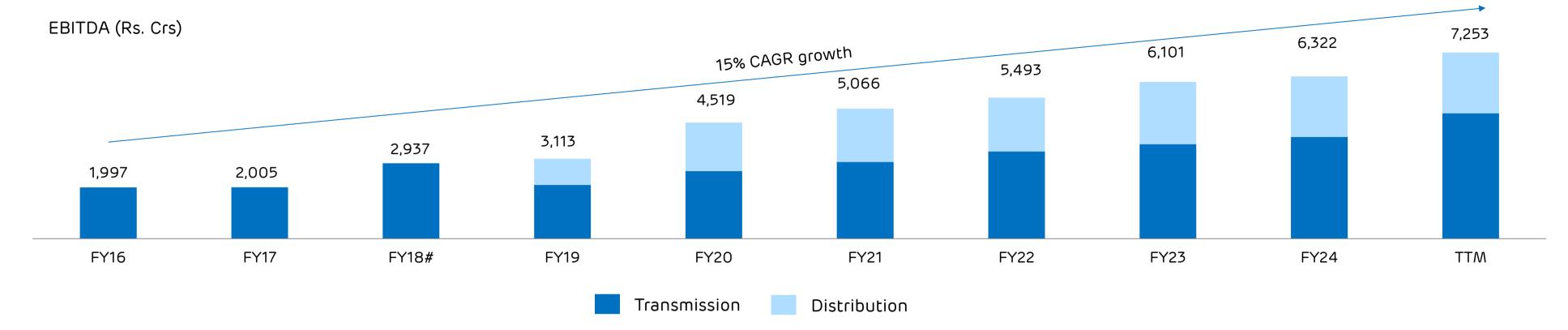
#### Holding Structure and Portfolio Overview



Notes: 1) Shareholding as of December 31, 2024. 2) Primary Equity - QIA's Investment in AEML: US\$ 452 mn (Rs 32 bn) total investment (US\$ 170 mn of Equity and US\$ 282 mn of shareholder sub-debt) for 25.1% stake in AEML; 3) Tariff based competitive bidding (TBCB); 4) Smart Meter Project details: (i) Brihanmumbai Electric Supply & Transport Undertaking (BEST) - 10.8 lakh smart meters (Rs 13 bn) (ii) Assam Power Distribution Company Limited (APDCL) - 7.7 Lakh smart meters (Rs. 8.5 bn) (iii) 3 Andhra Discoms - 41.23 Lakh smart meters (Rs 52 bn) (iv) 2 MSEDCL projects - 133.2 Lakh smart meters (Rs 160 bn), (v) NBPDCL - Bihar – 28 lakh meters (Rs 31 bn) (vi) Uttarakhand Power Corporation Limited (UPCL) – 6.5 lakh smart meters (Rs 8 bn); RAB: Regulatory Asset Base; AEML: Adani Electricity Mumbai Limited; MUL: MPSEZ Utility Limited; AMI: Advanced Metering Infrastructure; HVDC : High voltage direct current,, LOA: Letter of Award, LOI: Letter of Intent; Ckm: Circuit Kilometer, SEZ: Special Economic Zone, Sq.Km: Square Kilometer; BOT: Build Own Transfer; BOOM: Build Own Operate Manage; RAB: Regulated Asset Base

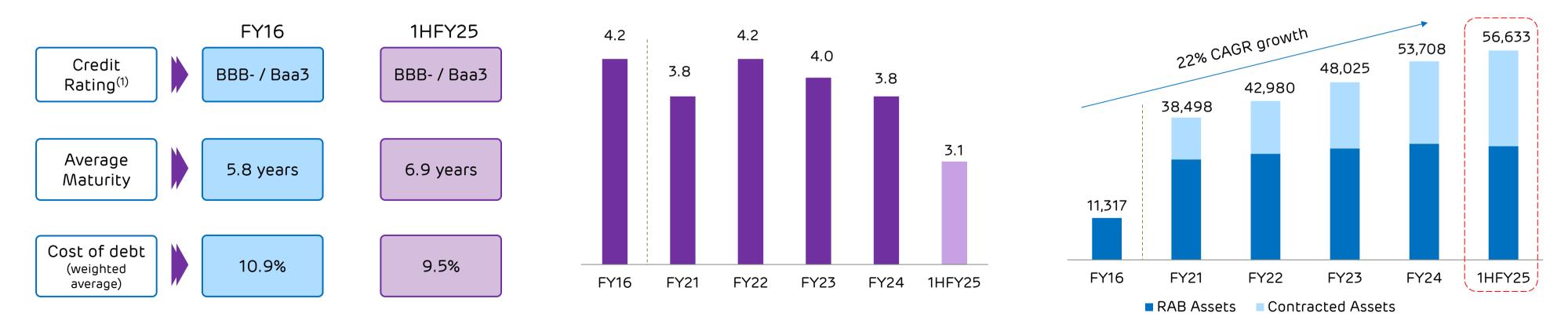


### Transformational Journey with Robust Growth and Credit Discipline



AESL is Investment grade rated since FY16

Net Debt to EBITDA<sup>(2)</sup> (x)



Notes: (1) Credit Rating: Fitch / Moody's ratings (2) Net-debt to EBITDA ratio calculation considered only long-term debt at hedge rate and excluded sub debt; 3) Gross Fixed Assets includes Property, Plant & Equipment, Right of Use Assets, Capital Work in Progress, Goodwill & Other Intangible Assets and excludes SCA assets; EBITDA : Earning before interest tax and depreciation, CAGR: Compounded Annual Growth Rate; #Includes one-time income of Rs. 873 Crores recognized during the year based on CERC order; TTM: Trailing Twelve Months



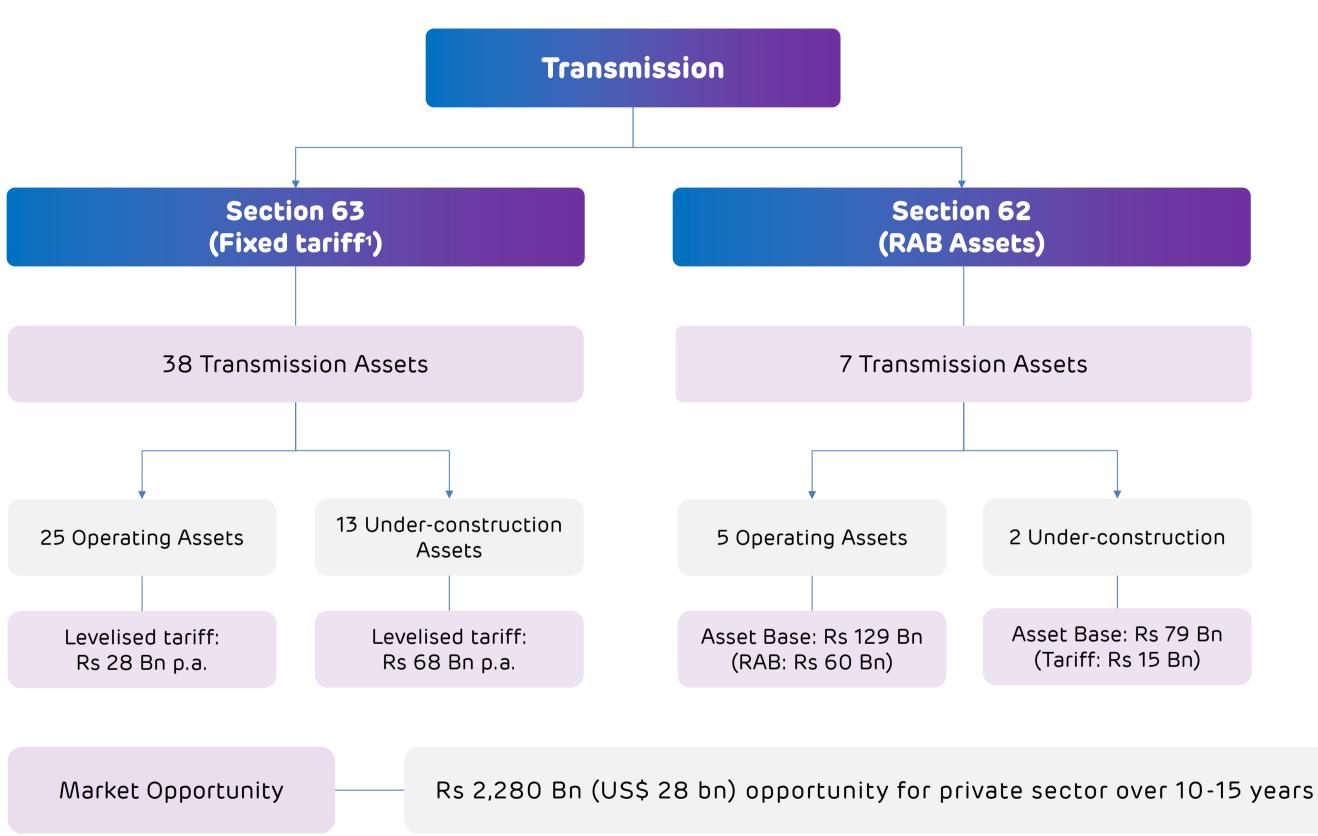
Gross Fixed Assets<sup>(3)</sup> (Rs Crs)





# Transmission

#### **Transmission** Business







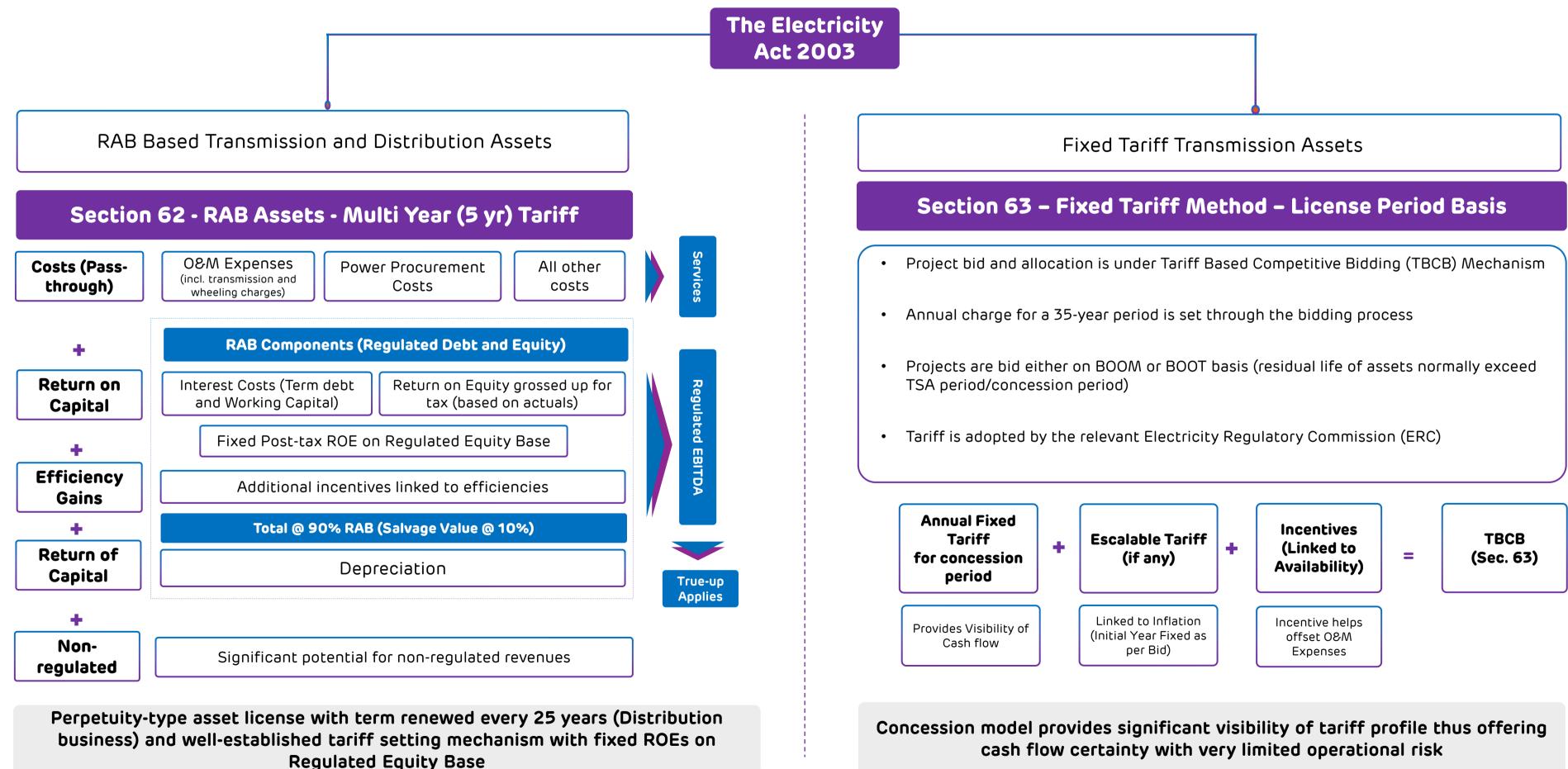
Concession Life : 35 years

Counterparty : Network pool (Centre and State)

No Throughput Risk (Availability based tariff)

Efficiency-linked incentives >> higher returns

### Stable Regulatory Framework







## Payment Pooling Mechanism Reduces Counterparty Risk

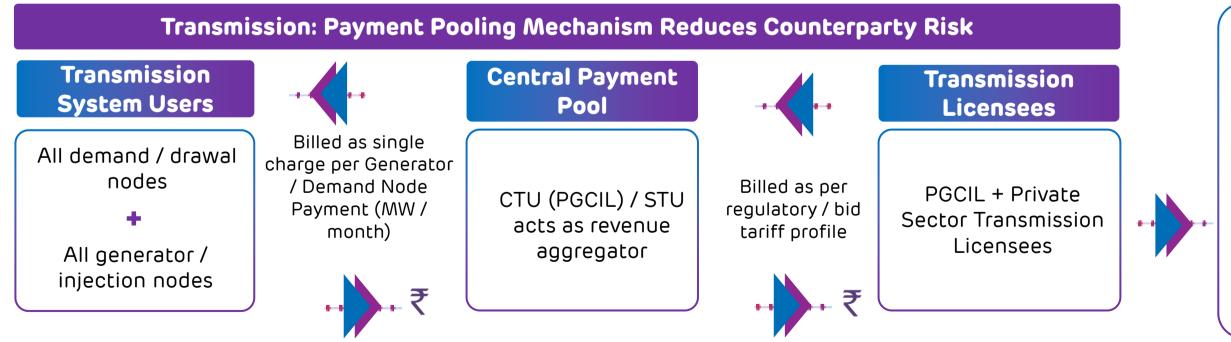
#### Regulatory landscape

CERC and SERC established & predictable in maintaining and defining tariffs

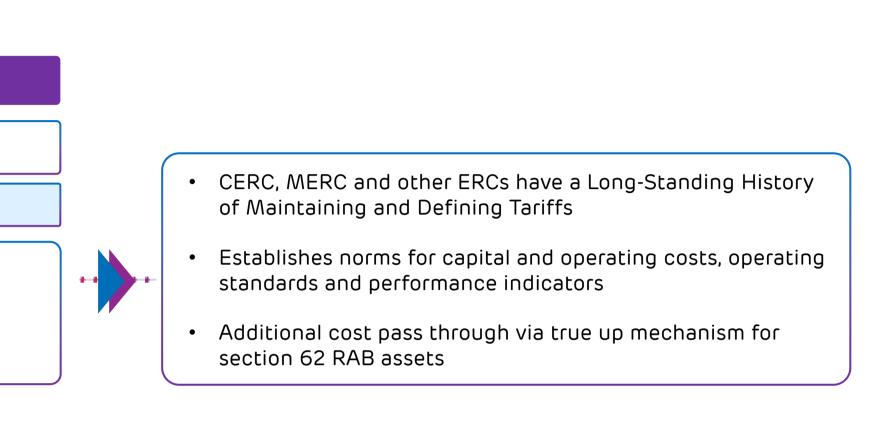
- CERC and state regulatory body (e.g., MERC, RERC) determine:
  - Return on assets (ROA)
  - Adopt TBCB tariffs
  - Incentive triggers

#### **MYT** Determination

- CERC 20 years track record
- MERC 19 years track record







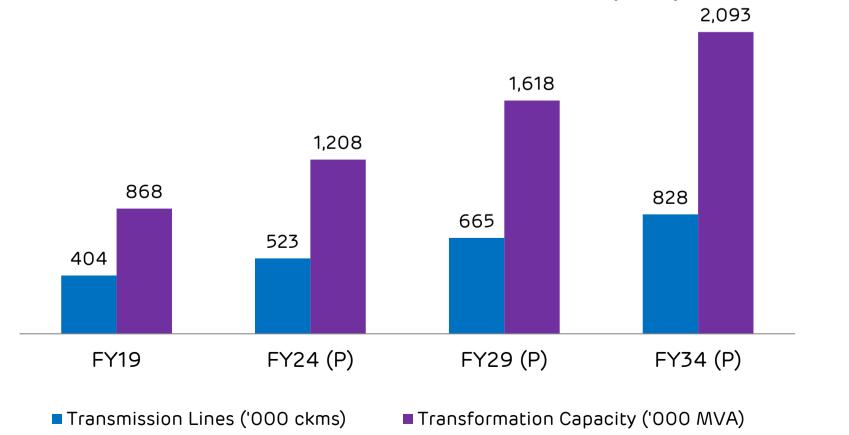
- Tariffs for all transmission licensees are collected by either the CTU (for Inter-state Transmission System) or the STU (for Intra-state System)
- All collections have to be mandatorily distributed in proportion to respectively yearly ARR of each licensee
- No discretion to CTU/STU to withhold payments
- Pooling mechanism ensures no stranded asset risk i.e. no bilateral counterparty/user

## **Transmission**: Private Participants Opportunity of ~US\$ 28 bn over 10 years

#### Attractive Industry Opportunity backed by strong policy support

- Mandatory competitive bidding introduced since 2006 (TBCB) has created a level playing field for private players
- Private sector has won 59 projects out of total 101 transmission TBCB projects awarded since 2011<sup>(2)</sup>
- Identified TBCB opportunity in near-term is about Rs. 606 Bn / US\$ 7 Bn<sup>(3)</sup> under RFP/RFQ stage
- Schemes like UDAY, 24x7 Power for All, Village Electrification etc. strengthening the value chain

#### Growth in transmission lines and transformation capacity



# Renew 500 GW

Rs 4.76 Lakh C Rs 9.15 Lakh Transmission or system stre

PGCIL

STU's

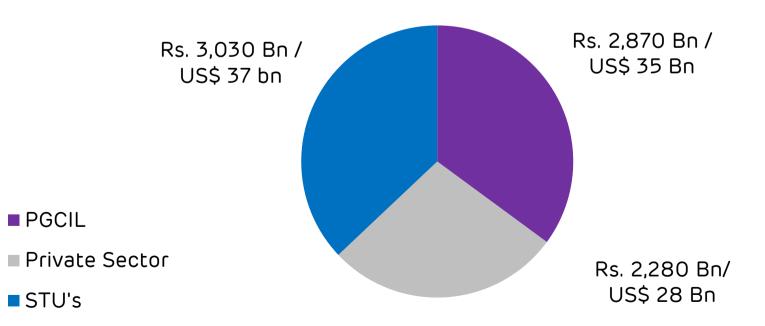
#### Overall investment of Rs. 8,180 Bn / US\$ 100 bn over 10 years

Source: i) Opportunity size as per internal study conducted by Deloitte in Jan 2019, ii) CEA (Central Electricity Authority), NEP: National Electricity Plan Volume – II; Notes: 1) FX rate as on December 2024, of US\$/INR – 85; 2) Projects awarded between 2011 to 2024 (March) under TBCB (CRISIL study); 3) Data as of December 2024; TBCB: Tariff base competitive bidding, RFP/RFQ : Request for Proposal/ Request for Proposal/ Request for Quotation, Ckms: Circuit Kilometers, MVA: Mega Volt Ampere, RE: Renewable Energy, GW: Giga Watt , PGCIL: Power Grid Corporation of India Ltd; UDAY: Ujwal DISCOM Assurance Yojana



#### **RE penetration & General Network Access to boost system strengthening**

Renewable Penetration	General network access (GNA)
00 GW Target by 2030 and 600 GW Target by 2032	GNA Regulations for access to inter-state transmission systems since 2017
Lakh Crs (US\$ 58 Bn) by 2027 and 5 Lakh Crs (US\$ 110 Bn) by 2032 asion opportunity driven by RE and em strengthening (as per CEA)	Flexibility to Discoms to procure higher component of power under short term and medium-term tenders from generators across the country



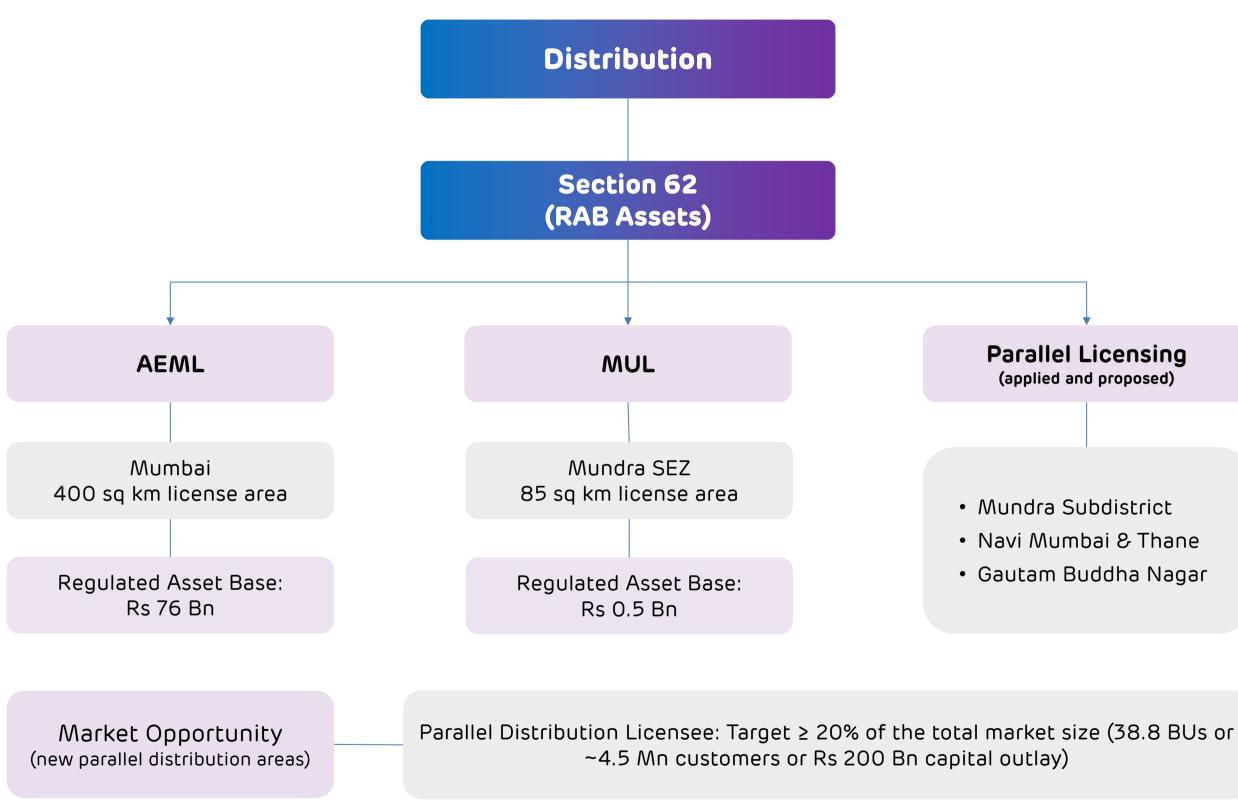
#### Private Participants Opportunity of Rs. 2,280 Bn / US\$ 28 bn





# Distribution

#### **Distribution** Business



RAB: Regulated Asset Base; AEML: Adani Electricity Mumbai Limited; MUL: MPSEZ (Mundra Port Special Economic Zone) Utility Limited; sq km: square kilometers; O&M: Operations & Maintenance



#### **Key Characteristics**

License period: 25-year and perpetual business

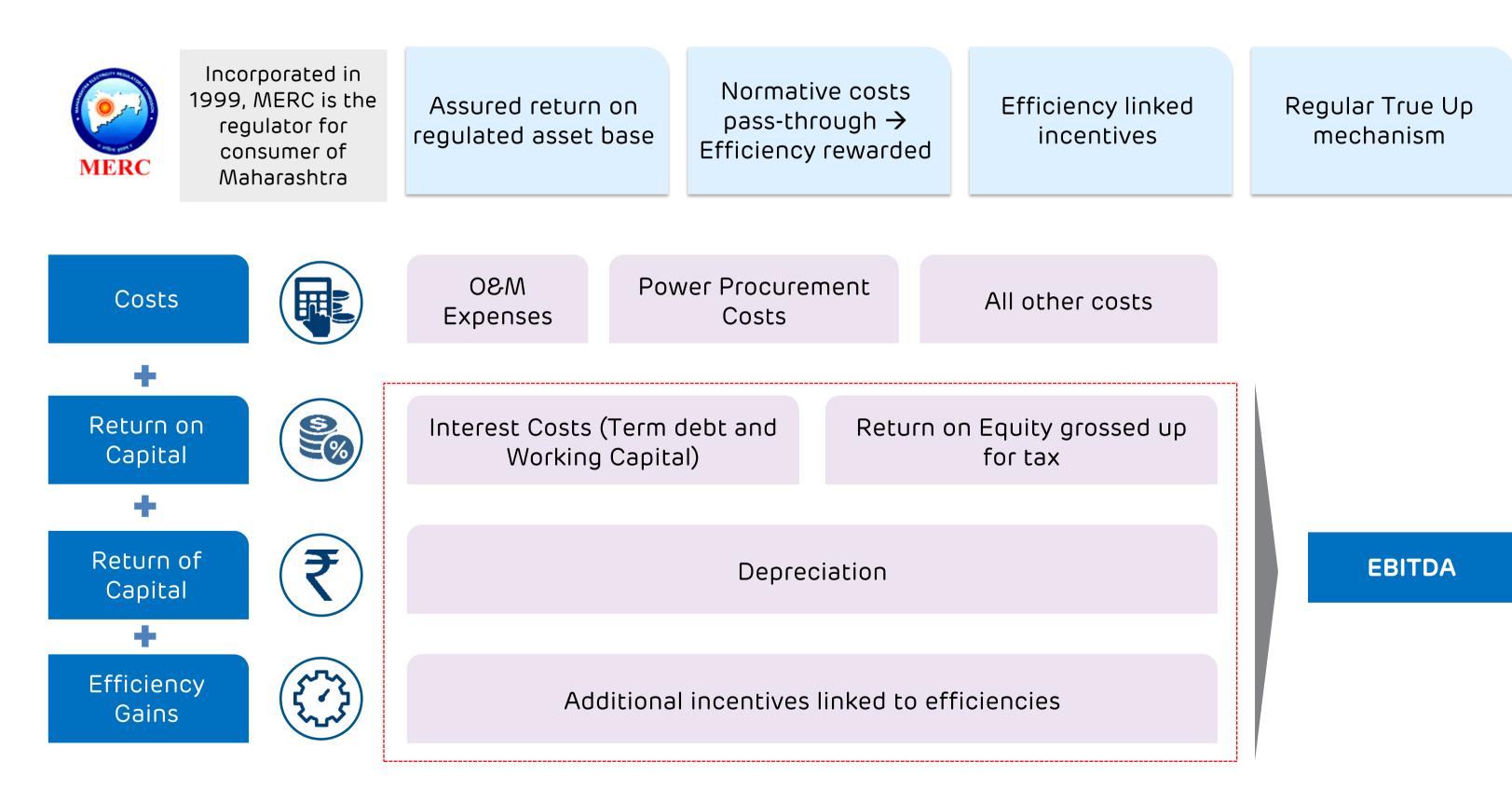
Counterparty: Pool of 13 Mn consumers

No throughput risk (RAB based returns)

O&M costs are pass-through

#### AEML: Operating in a stable and evolved regulatory framework with predictable & robust returns

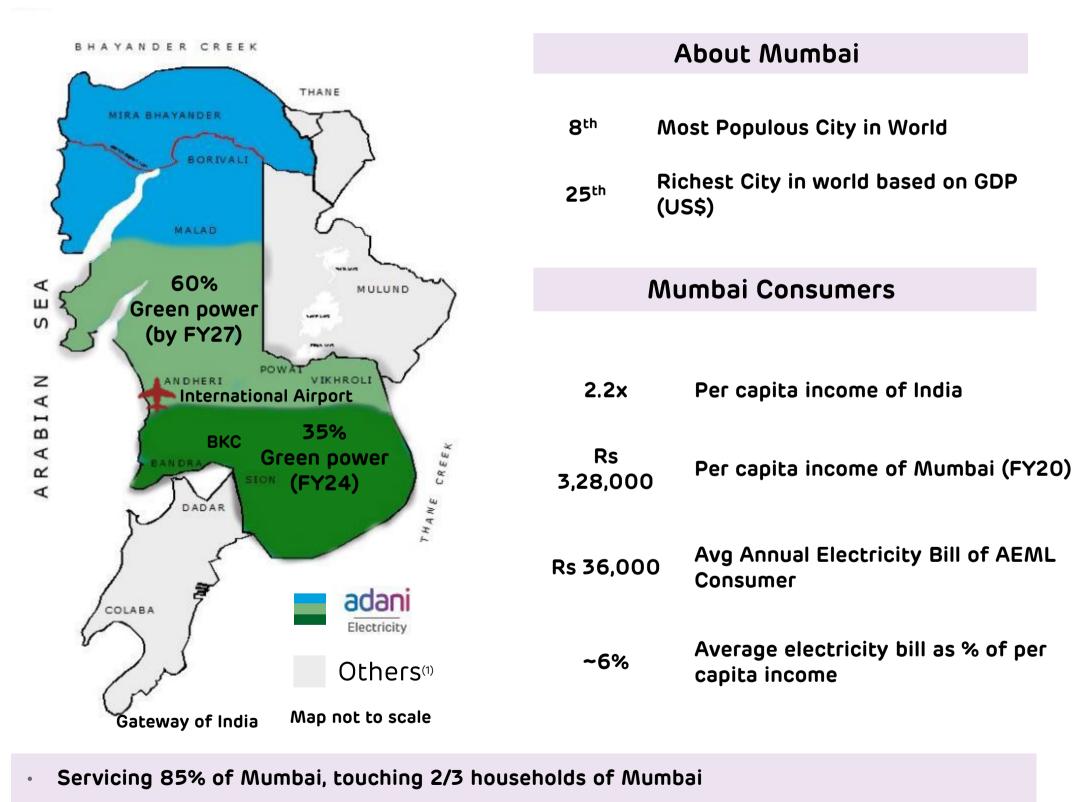
#### Tariff is based on assured return on capital model + pass-through of costs + efficiency linked incentives





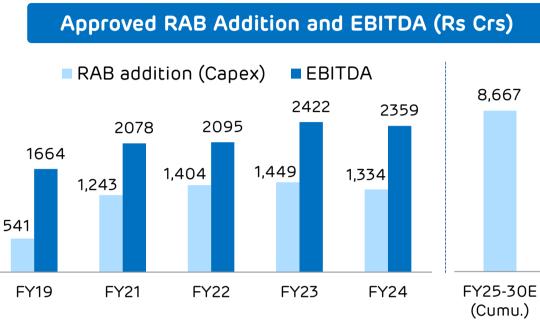
## AEML Distribution: India's No. 1 power utility, as per MoP, McKinsey, PFC (Scored 99.6/100) Energy Solutions

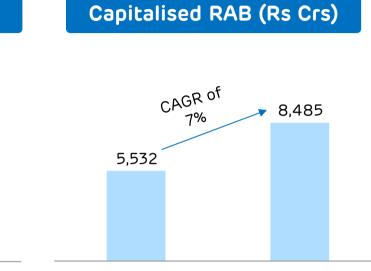
#### Largest Integrated utility in India's Commercial Capital - Mumbai



• One of the largest mega city in the world to achieve 35% renewable power

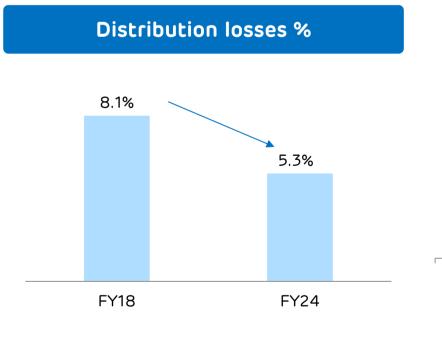
#### AEML – Key Milestones Since Acquisition





FY24

FY18



Average Billing Rate (Rs/unit ex FAC) 9.2 8.7 7.6 7.5 7.5 9.2 8.2 8.1 7.6 7.5 FY20 FY21 FY22 FY23 FY24 Average Billing Rate (Rs./unit ex FAC) —Average Billing Rate (Rs./unit with FAC ex RAC)

—Average CPI Inflation %

#### Capex-led growth in Regulated Asset Base to drive growth in returns (Rs. 87 Bn over FY25-30e)

## **MPSEZ** Utilities Limited (MUL): Overview

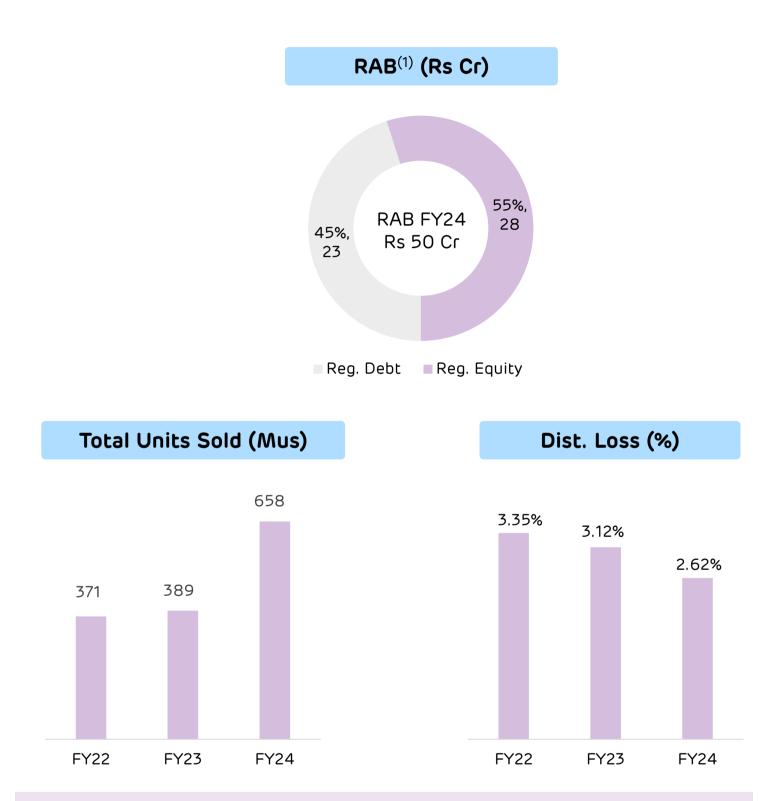
#### Mundra SEZ is strategically located with well developed supporting infrastructure serving as an attractive industrial hub



- Electricity Distribution for Mundra SEZ area
- Catering primarily to commercial and industrial consumers
- Section 62 (RAB Based) asset governed by Gujarat Electricity Regulatory Commission
- 237 ckm of distribution network

- Mundra SEZ is India's largest multi-product SEZ spread across 85 sq km
- Mundra port is India's largest private commercial port with capacity to handle cargo of ~264 MMT
- SEZ also has a huge land bank reserve for large-scale industries in future
- Given the large industry cluster opportunity in Mundra SEZ area and the accompanying expected growth in power demand, AESL is well placed to grow the MUL business





MUL's average existing load is ~77MW in FY24, which is expected to grow multifold due to new investments in copper, petrochemicals and solar manufacturing & ancillary industries in the Mundra region

## **Distribution and Parallel License** Opportunity

- Power distribution is one of the largest consumer facing sectors in the country. 96.7% of ~270 mn households(1) in India are connected to the grid and primarily owned and operated by state governments
- AESL's Distribution platform intends to position as the electricity supplier of choice
- Parallel Distribution Licensee enabled under 6<sup>th</sup> proviso to section 14 of Electricity Act 2003 as follows:
- "The Appropriate Commission may grant a license to two or more persons for distribution of electricity through their own distribution system within the same area, subject to the conditions that the applicant for grant of license within the same area shall, without prejudice to the other conditions or requirements under this Act, comply with the additional requirements [relating to the capital adequacy, credit-worthiness, or code of conduct] as may be prescribed by the Central Government, and no such applicant, who complies with all the requirements for grant of license, shall be refused grant of license on the ground that there already exists a licensee in the same area for the same purpose"
- Proposed Total Capital Outlay<sup>(2)</sup> of Rs. 200 Bn over 8 years
- Parallel Distribution Licensee<sup>(2)</sup> : Target  $\geq$  20% of the total market size 38.8 BUs or approx. 4.5 million customers

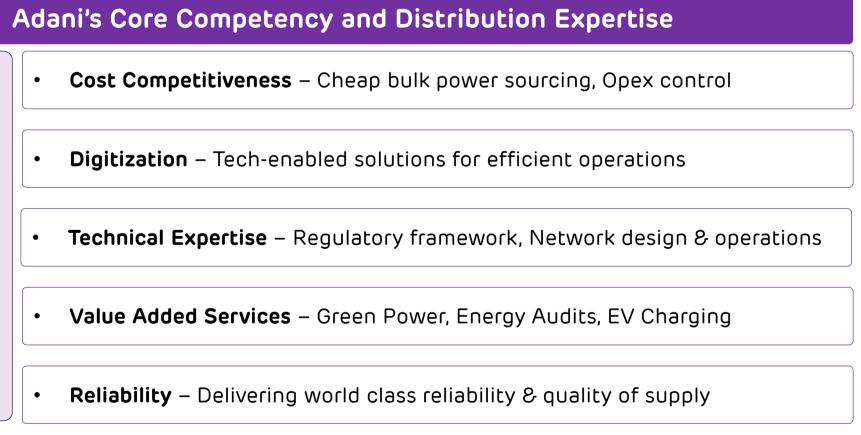
Available Opportunities			
Growth areas	<b>Parallel Licensing</b> in more than 3 new regions with potential $9x$ growth in the distribution area <sup>(3)</sup>		
	Expansion of MUL Discom license area		Our Competitive
	Further RAB additions in AEML		Advantage
	<b>Distribution Platform</b> for Group consumers and commercial and industrial customers		

AESL's Core Strengths and Available Synergies in the Distribution space:

Experience of operating AEML – the No. 1 Discom in the country | Expertise of operating in a multi-player competitive environment

1) Source: India Residential Energy Survey (IRES 2020) 2) As per internal study; 3) Applied for Mundra subdistrict (1000 sq kms), Navi Mumbai (700 sq kms) and Gautambuddha Nagar (1,750 sq kms) and AEML (existing – 400 sq km); AMI: Advanced Metering Infrastructure; EV: Electric Vehicles; RAB: Regulatory Asset Base; AEML: Adani Electricity Mumbai Ltd; MUL: MPSEZ Utilities Ltd; BU: Billion Units



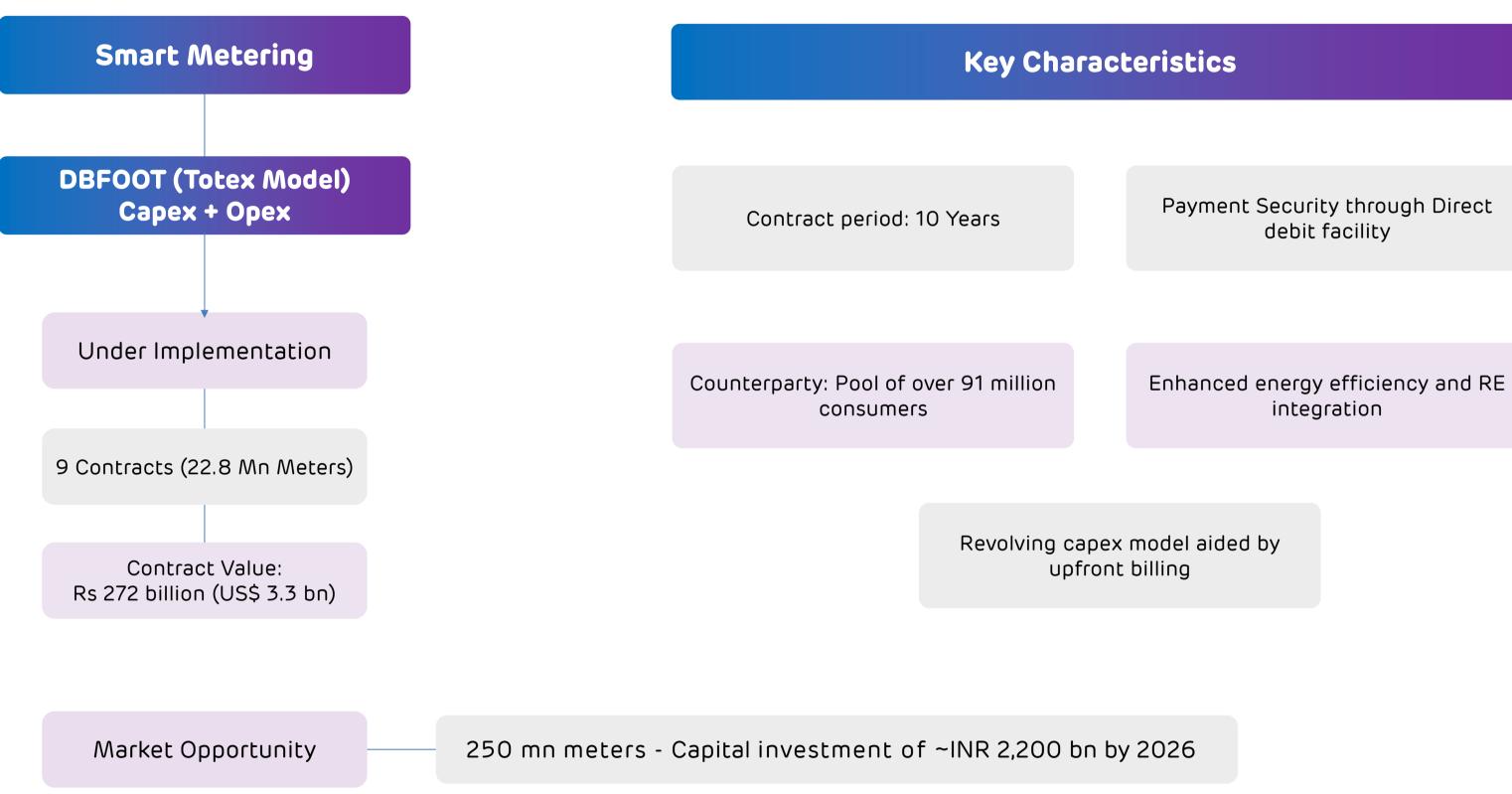






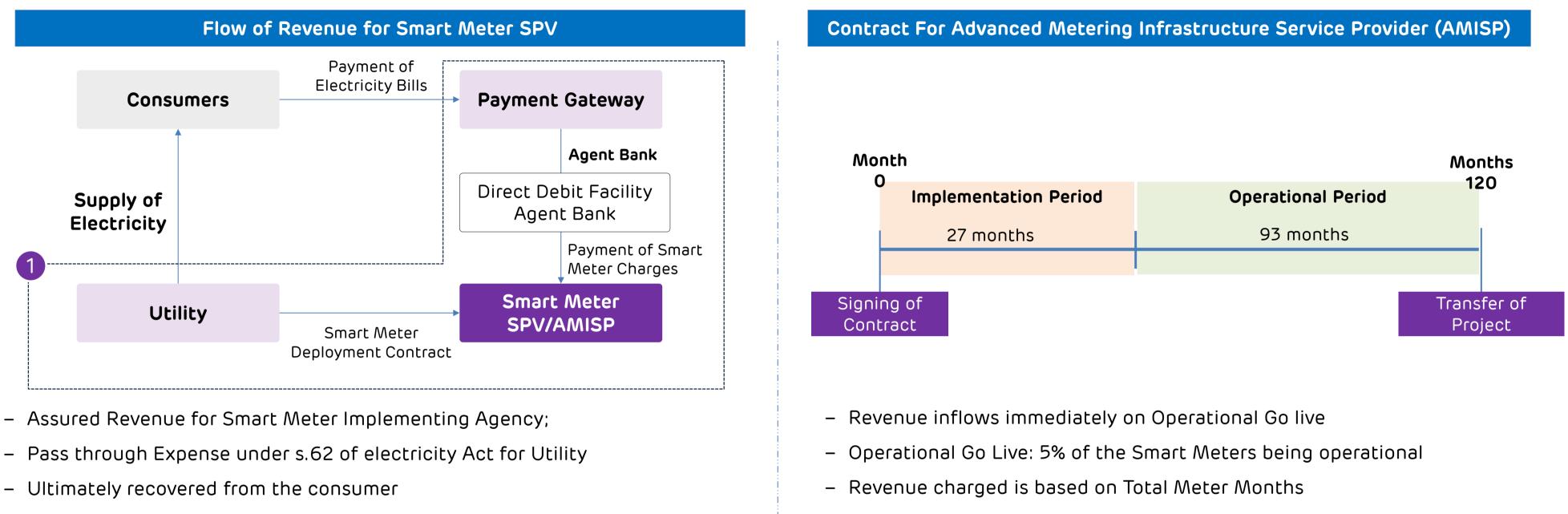
# Smart Metering

#### Smart Metering Business





#### Smart Metering Contractual Framework



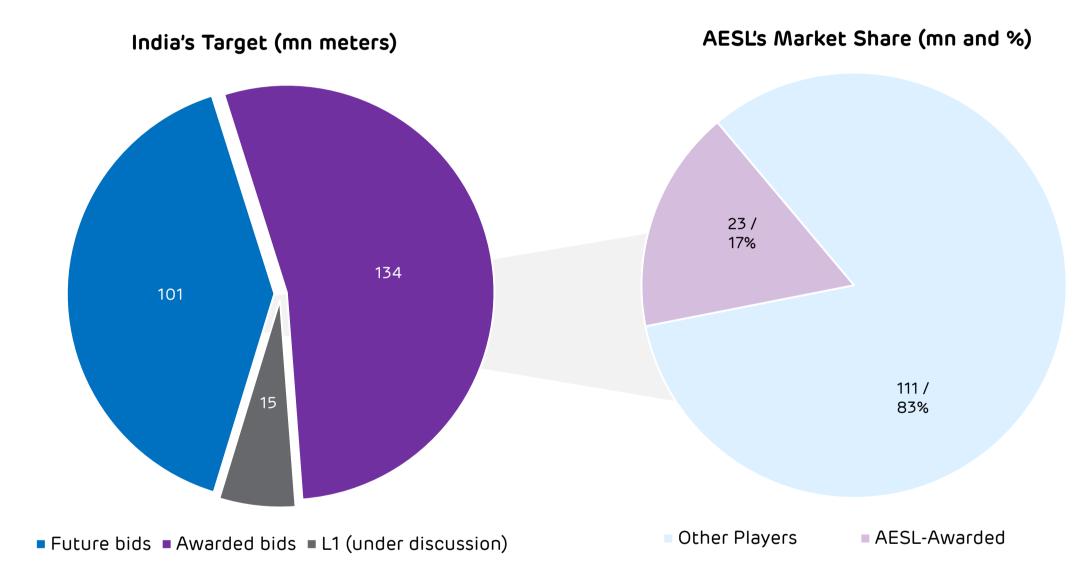
**Payment Security** Mechanism through **Direct Debit Facility** Agreement (DDF)

- A Quadripartite agreement  $\rightarrow$  governs all payments due to AMISP \_
- Agreement uniform to all discoms, finalized by REC being the Nodal Agency —
- Direct Debit facility include bucket filling approach  $\rightarrow$  all consumer bill payments will be routed through this account \_
- Irrevocable and Standing instruction to Agent Bank to directly pay to Smart Meter SPV from DDF account. —



#### Smart Metering Opportunity

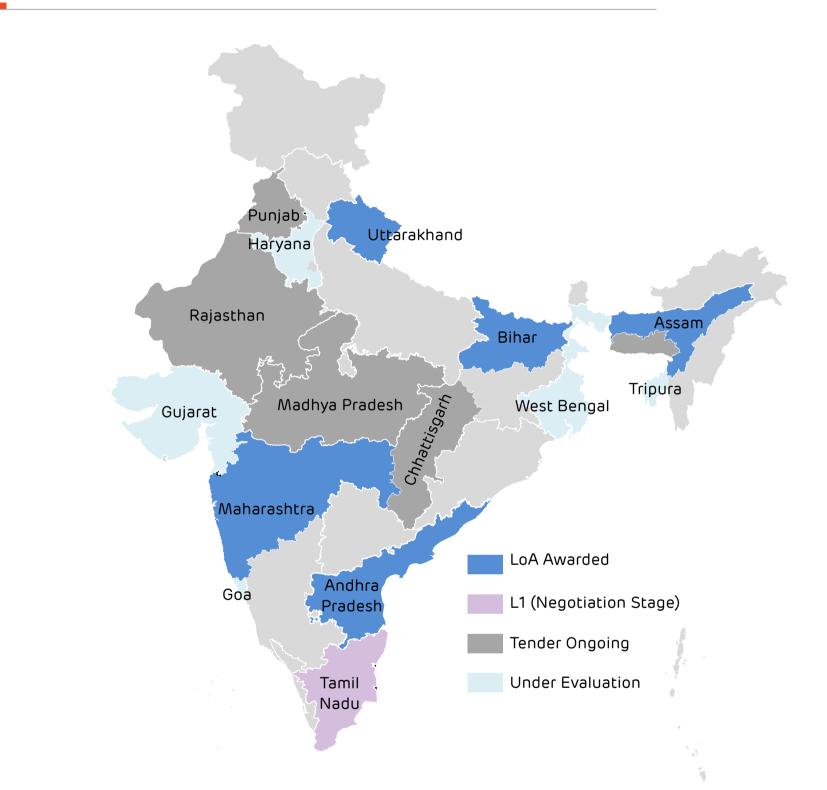
- Awarded (LOA) and Negotiation (L1) stage: 149 Mn Smart Meters \_
- Untapped market: 101 Mn Smart meters \_



AESL has an LOA for 22.8 Mn smart meter qty. with an order value of Rs 272 billion (US\$ 3.3 bn)

AESL's Core Strengths and Available Synergies: Distribution & Smart Metering Experience | Expanding Distribution business across India | Pan India presence





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# **Cooling Solutions**

#### Cooling Solutions: DSC Snapshot

The District Cooling System (DCS) produces chilled water in a central plant and distributes cooling capacity in the form of chilled water from the central plant to multiple buildings through a network of underground pipes for use in space and process cooling.

A central cooling plant produces chilled water by using eco-friendly refrigerants

This chilled water is transported to the customer buildings through a network of insulated water carrying pipes.

#### 3

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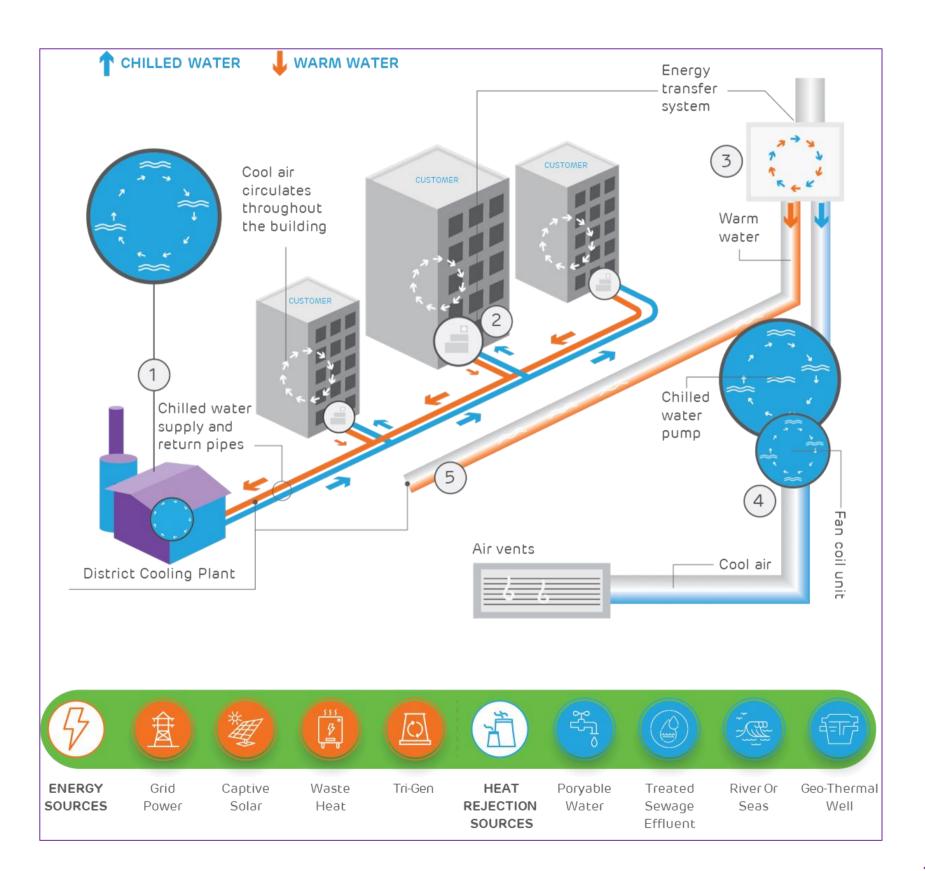
Energy Transfer Station (ETS) facilitates the heat transfer between the high-side chilled water circuit and low side (building) chilled water circuit with plate type heat exchanger to cool the building-side water.

#### 4

The cold low side chilled water circulates through fan coil units and cools the hot air which is blown over the cooling coil in the fan coil unit, to produce an airconditioning environment, which is predictable and efficient.

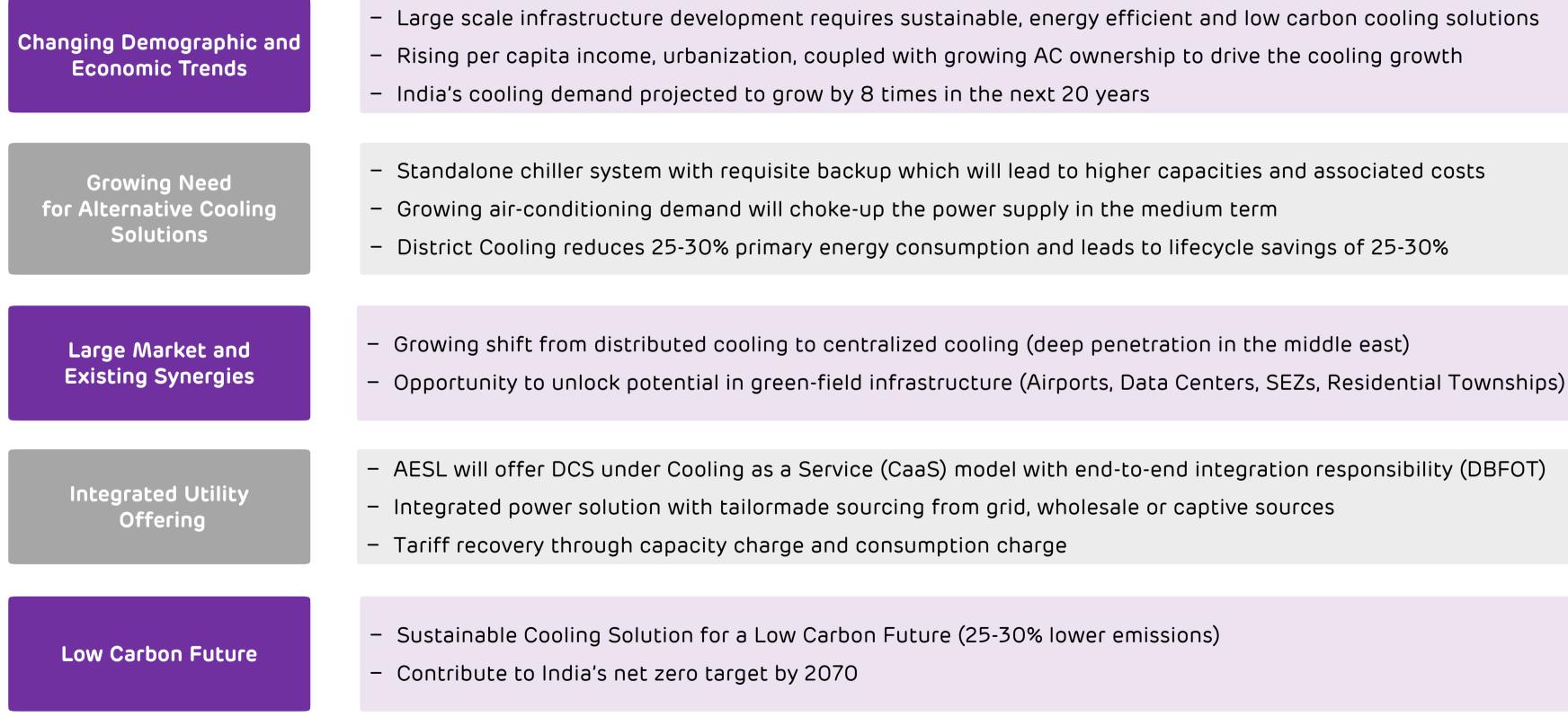
#### 5

The warmer water from the ETS is returned to the central plant for re-cooling and recycling.



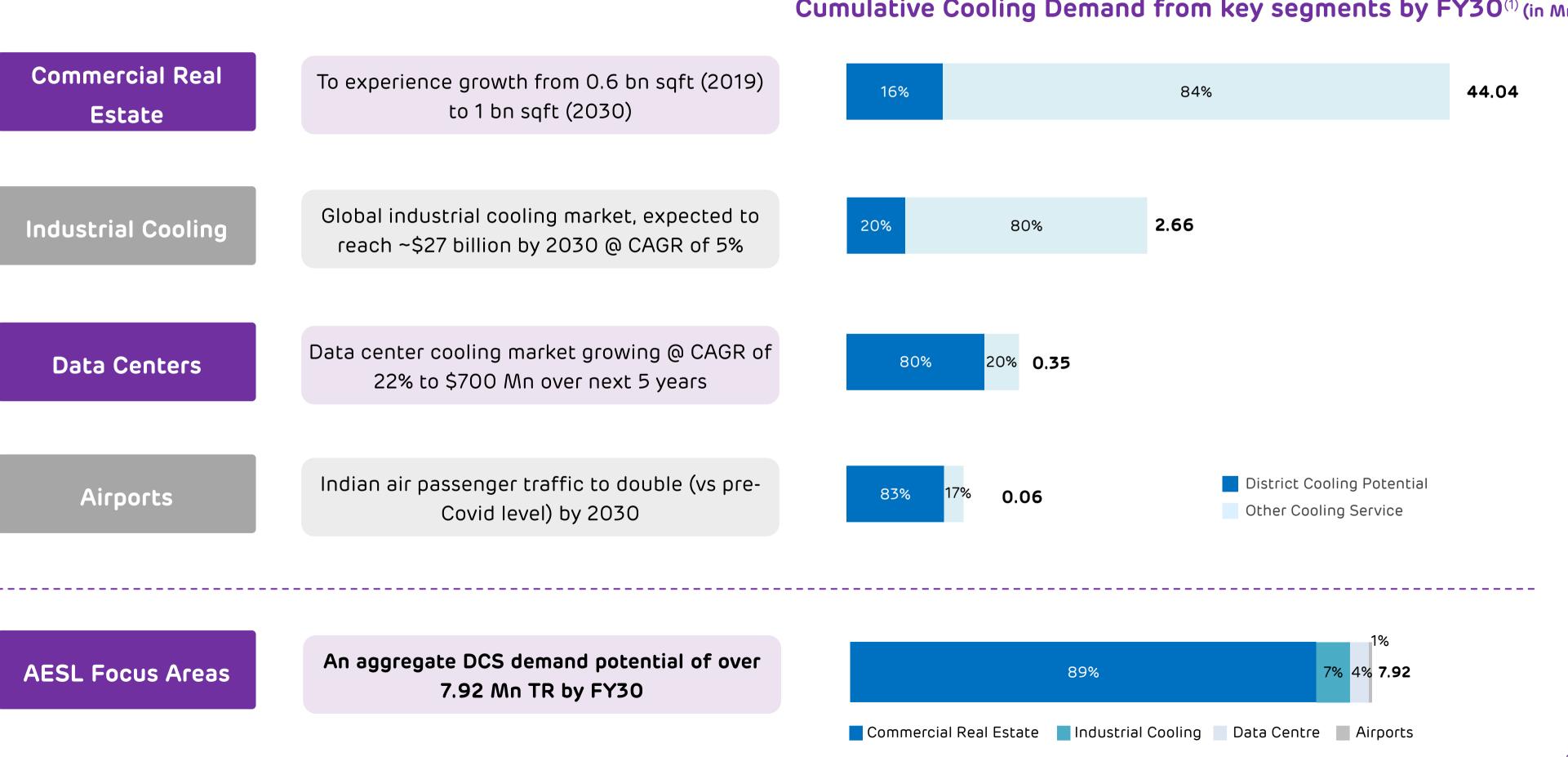


## Why District Cooling? – Business Rationale





## **Cooling Solutions Opportunity:** Four key segments to drive DCS demand





#### Cumulative Cooling Demand from key segments by FY30<sup>(1)</sup> (in Mn TR)





# **Business Philosophy**

## Business Philosophy focusing on De-risking at every stage of project lifecycle

#### **DE-RISKING AT EVERY STAGE**

#### **Route Identification & Survey**

- Route alignment on topographic maps to optimize route & identify key parameters
- Utilization of Drones for route survey
- Robust site diligence and route planning to minimize project cost and ROW issues

#### **Project Planning & Scheduling**

- Robust Pre bid estimation of ROW, Project Cost and Timelines resulting in assurity of returns
- Solid vendor management and strong relationships adds to business sustainability and avoid cost escalations

#### **Capital Management**

- Takeout of construction debt post commissioning (eg: USPP issuance)
- Maintained international investment grade rating while achieving impressive growth



#### **DE-RISKING AT EVERY STAGE**



#### **Project Execution**

- Complex projects experience: Completed HVDC project (~1000 kms) in a record time of 24 months
- Contracting methodology focused on derisking –
   competitively awarded on fixed price & fixed time basis
- Availability of large talent pool and in-house capabilities

#### **Construction Finance**

- Derisked financing through **fully-funded plan**
- Revolving Construction facility of US\$ 700mn for transmission and GMTN program of US\$2 bn for AEML
- LC facility to reduce financing cost & optimize funding schedule

#### **Tech Enabled Operations**

- Life cycle O&M planning
- Reliability centered Maintenance
- Remote operation of sub-stations and integration with Energy Network Operating Centre

# Project Management & Assurance Group (PMAG): End to End Project Integration









Collaborating & Convergence



**Effective Project Delivery** 

M



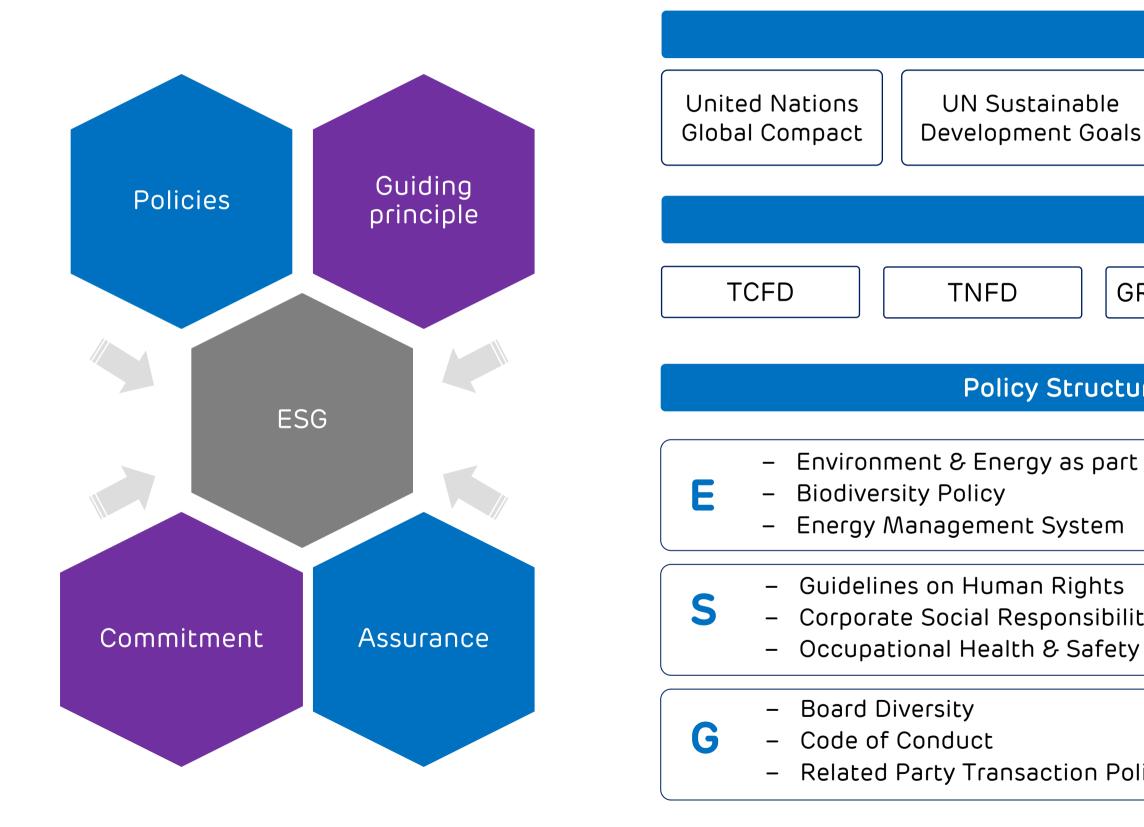


**Energy Solutions** 

# ESG Framework, Investment Case and Board and Management

# Growth with Goodness

#### **Assurance backed** ESG framework



Notes: TCFD: Task Force on Climate-Related Financial Disclosures; TNFD: Taskforce on Nature-related Financial Disclosures; BRSR: Business Responsibility and Sustainability Reporting; SLB: Sustainability Linked Bonds; ICMA: International Capital Markets Association; EBITDA: Earnings before Interest, Tax, Depreciation & Amortization; ENOC: Energy Network Operations Centre, O&M: Operations and Maintenance, PPA: Power Purchase Agreement, ESG: Environment, social and governance SUP: Single use Plastic

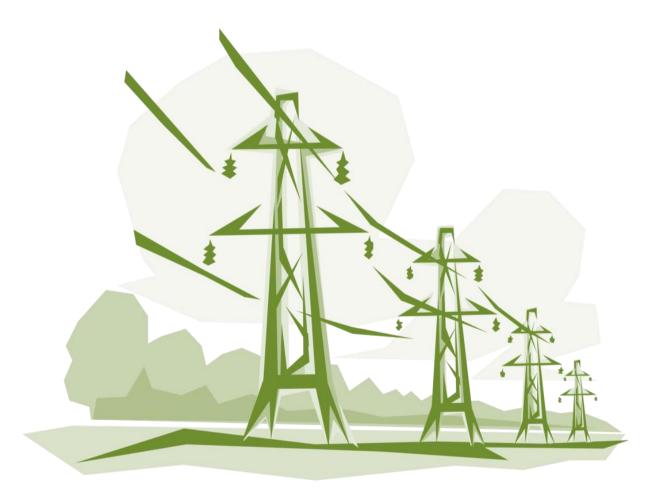


	Guiding p	principles					
le bals		ess & Biodiversity ative (IBBI)	y SLB Principles	IFC E&S Performance Standards			
Disclosure Standards							
GRI S	Standards	CDP disclosure	e BRSR	GHG Protocol			
cture			Focus Area	Focus Area - UNSDGs			
oart of m	IMS policy		7 AFFORDABLE AND CLEAN ENERGY	11 SUSTAINABLE CITIES			
ts bility P ety as	Policy part of IMS	Policy	12 RESPONSIBLE CONSUMPTION AND PRODUCTION	13 CLIMATE			
Policy			60				

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### Transforming through Green Energy Adoption





- With interim ABSOLUTE GHG emissions targets:
  - Reduce 72.7% Scope (1 + 2) by FY 2032
  - Reduce 27.5% Scope 3 by FY 2031

- options
- AEML is actively working towards goals:

  - National goal (tCO2e/GDP))



- AESL's pledge to 'Net Zero by 2050' to limiting the global temperature rise to 1.5°C with no or limited temperature overshoot.

- Green tariff and certificates for Mumbai customers choosing green energy

• Renewable energy : 60% by FY27, 70% by FY30 from 35% in FY24

• GHG intensity [tCO2e/EBITA]: 48.5% reduction by FY 2029-30 w.r.t. FY 2018-19 baseline (tCO2e/EBITDA) (Targets have been aligned with

- AESL is developing an HVDC Transmission link for continuous supply of renewable power to Mumbai with commitment of \$1 billion (already commissioned 400 KV Kharghar Vikhroli line of 1000 MW)

### **ESG** Commitments & Targets

#### ESG Commitments

- To be in Top 20 companies of the world in ESG benchmarking of electric utility sector by FY25
- To purchase RE power at AEML 60% by FY27 (committed under SLB framework) & 70% RE sources by FY2030
- To reduce Emission intensity [tCO2e/ EBITA] @ AEML by 40% by FY25, 50% by FY27 & 70% by FY2030 w.r.t baseline FY19
- To remain Single-use-Plastic-Free (SuPF) company
- To remain Zero-Waste-to-Landfill (ZWL) company
- To retain Water Positive status for the company
- To achieve No Net Loss of biodiversity on ongoing basis
- To complete ESG Evaluation and engage all Tier-1 critical suppliers through GHG Suppliers' Engagement Program for decarbonization of value chain by FY26

AESL Targets			AEML Targets			
Indicator	FY25 Target	FY24 Status	Indicator	FY30 Target	FY27 Target	FY24 Stat
Ranking in Global ESG benchmarking of electric utility sector	Тор 10	Тор 20	RE power purchase	70%	60%	35%
Water positive sites	100%	$\checkmark$	Emission intensity reduction	70%	50%	In progres
Zero waste to landfill operating sites	100%	$\checkmark$	– AEML achieved it's stated t	arget of 35% RE pu	rchase by FY24	
Single use plastic free operating sites	100%	$\checkmark$	<ul> <li>Green tariff and certificates offered to Mumbai customers for choosing green ener options</li> <li>Committed in the Companies Taking Action Table under SBTi</li> </ul>			
No Net Loss of biodiversity	100%	In progress				



# **ESG** Ratings, Awards and Recognition

**ESG Commitments** 

ESG Ratings

### **AESL's Rating**



companies]



ESG Risk Rating of 'Medium Risk' with a score of 27.9 in January 2025 (improved from High) Risk - 32.8 in April 2023), better than global Electric Utility Industry average of 31.6; Part of Global Top 20 in Electric Utility Industry

**DJSI-S&P Global Corporate Sustainability** Electric Utility sector and significantly better than average World Electric Utility score of 42/100 Assessment



**FTSE** 

Russell

ESG Rating of 'BB'

FTSE reaffirms AESL as a constituent of FTSE4Good index series with an improvement in ESG score from 4.0 to 4.4 in 2024. Also, AESL's Governance score stands at 5/5, Social score of 4/5 & Environment score 4.3/5 well above global Electric Utilities sector average of 2.8



### Ranking of 87%, with consistent ranking above <u>Electric & Gas Utilities</u> industry average [911

S&P CSA as of November 2024: Scored 73/100 vs 62/100 in 2023, one of the best in Indian

# **AESL**: Compelling Investment Case

Favorable Industry Landscape

- Distribution, Smart metering, District cooling) within energy domain

Development and **Construction Expertise** 

- Solid vendor management and strong relationships adds to business sustainability and avoid cost escalations

**Operational and Execution excellence** 

- Robust operational metrics line availability, supply reliability, distribution loss, affordable tariffs
- One of the lowest O&M cost through predictive maintenance and technology excellence

Capital Management Philosophy

**Capital Allocation and** turnaround capability

- AESL is the only private sector transmission and distribution company in India with International IG Rating
- Disciplined approach towards new project bidding and acquisitions; stringent IRR (returns) threshold
- Commitment to maintain strong credit profile and investment grade rating
- Strong track record of acquisition and turn around of transmission and distribution assets



Evolved and stable regulatory regime has enabled growth of AESL's business into multiple segments (Transmission,

- Focus on Grid reliability, consumerism and shift to RE based power propelled investments in across the value chain

- Proven track record of excellence in development & construction of Transmission systems and asset hardening at AEML - AESL remains competitive at bidding stage due to scale benefits and geographical presence across the country

Energy network operation center (ENOC) allows remote monitoring and diagnostics to enhance O&M efficiency

- Capital structure designed through debt financing at tenure matching concession life and terms akin to stable assets

# **AESL**: Board and Management Team

#### **Board of Directors**

#### Independent Directors



#### Meera Shankar

**45+** Yrs of Experience Skill & Expertise

- Strategic comm.
- Policy Formulation
- Economic & Trade Relations



#### Lisa MacCallum

**25+** Yrs of Experience Skill & Expertise

• ESG

 $\bigcirc$ 

- Brand Strategy
- Global Affairs



K Jairaj

**45+** Yrs of Experience Skill & Expertise

- Sector Expert
- Governance
- Regulatory

#### Non-Independent Directors



Gautam Adani Chairman and Promoter Director

Skill & Expertise

- Entrepreneurial Vison
- Business Leadership



#### Rajesh Adani

Promoter Director

#### Skill & Expertise

- Business relationship
- Execution



#### Anil Sardana Managing Director

**40+** Yrs of Experience Skill & Expertise

- Industry veteran
- Strategic leadership
- Transition & Development

📀 Chairman of Audit committee; 📀 Chairman of Nomination and Remuneration committee; 🞯 Chairperson of Corporate Responsibility committee | ID – Independent Director | NID – Non-Independent Director | NRC – Nomination & Remuneration Committee | CSR – Corporate Social Responsibility



	Boar	nmoO b	ittees
	100% IDs	Chaired by IDs	Chaired by NID
Statutory Committees			
- Audit	$\checkmark$		
- NRC	$\checkmark$		
Stakeholder Relationship		$\checkmark$	
CSR		$\checkmark$	
- Risk Management		$\checkmark$	
Non-statutory Committees	;		
Public Consumer	$\checkmark$		
IT & Data Security			$\checkmark$
Corporate Responsibility	$\checkmark$		
Mergers and Acquisition			$\checkmark$
- Legal, Regulatory & Tax			
- Reputation Risk			$\checkmark$

#### Management



#### **Kandarp Patel** Chief Executive Officer

**25+** Yrs of Experience in power trading, fuel mgmt., legal and commercial aspects of power industry



**Kunjal Mehta** Chief Financial Officer

**20+** Yrs of Experience in corporate financing, risk mgmt., financial reporting, business partnering and process deployment,





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# **AESL**: Key Environmental Indicators and Milestones

Key Performance Indicators	Current Status	Baseline	Short to Mediu	m-term Targets
Energy Mix & Emission Intensity				
- RE share in power procurement	AEML has achieved 36% renewable in power mix as of YTD FY25	3% FY19	60% by FY27	70% by FY30
- GHG Emission Intensity Reduction	AEML has reduced its GHG emission intensity to <b>33% (1515 tCO</b> <sub>2</sub> e/ <b>EBITA)</b> in <b>1HFY25</b> . The target for GHG emissions reduction is in line with Nationally Determined Contribution (NDC) for climate change. Disclosed in terms of a reduction in GHG per unit of revenue.	FY19 2,254 tCO2e/EBITA	40% by FY25	70% by FY30
Waste Reduction and Biodiversity Manageme	nt			1
- Zero waste to landfill (ZWL)	<ul> <li>Secured ZWL status from Intertek &amp; BVCI</li> <li>Covered all operational sites (substations and TLs) of AESL</li> <li>Achieved landfill diversion rate exceeding 99%</li> </ul>	No certification in FY19-20	To maintain ZWL cert	ification for AESL
- Single use plastic (SuP) free sites	<ul> <li>Attained SUP free status from CII-ITC CESD</li> <li>Covered 37 operational sites of AESL</li> <li>Strengthening alignment with UNSDG 12</li> </ul>	No certification in FY19-20	To maintain SUP cert	ification for AESL
- India Business Biodiversity Initiative (IBBI) and ensure no net loss to biodiversity	<ul> <li>Signatory to IBBI and submitted first progress report in 2020</li> <li>Compensatory afforestation over 753 hectare till FY24</li> </ul>	FY20-21 289 hectares	Achieve Zero Net-Los Achieve Net Positive accordance with IBBI	Gain (NPG) in
- Water Neutrality (Water conservation)	<ul> <li>Achieved "Net Water Positive" status for 30 substations and 7 transmission line clusters under UNSDG 6</li> <li>Carried-out rainwater harvesting feasibility study and implemented water metering across all sites</li> </ul>	No water neutrality in FY 19-20	Secured Net Water P ReCertification for al sites	
Energy Efficiency and Management			·	
- Reduction in auxiliary consumption through solar power	<ul> <li>3.362 MWp solar capacity at Mahendragarh, Akola, Koradi, Sami, Morena, Rajnandgaon</li> <li>AEML for its captive consumption have shifted to green power</li> </ul>	Solar capacity of 1.7 MWp in FY19-20	100% auxiliary consu renewable sources by	•



ζ		
	D	

# **AESL**: Key Social Indicators and Milestones

Material Categories	Material Themes	Key Performance Indicators	Baseline	Actual (9MFY24-25)	Target (FY24-25)
		Rate of fatalities per million hours worked	Zero (FY 20-21)	Zero	Zero
Health & Safety	Work related injury	Rate of recordable work-related injuries per million man-hours worked	0.33 (FY 20-21)	0.23	Zero
Theolettic Sorrey	Safety awareness and training	Average hours of training provided per person on health and safety	15.6 (FY 20-21)	25.26 hours per person	Further improve from baseline
Diversity and Inclusion	Measurement of Diversity and Inclusion Metrics and Enforcement of policies	<ul> <li>Women as a percentage of new hires and total workforce (%)</li> <li>Mapping &amp; Disclosure of Regional &amp; ethnic diversity</li> <li>Mapping &amp; Disclosure of inclusiveness</li> </ul>	<ul> <li>New Hire: 5 %</li> <li>Total Workforce: 5%</li> <li>Regional &amp; Ethnic diversity: NO mapping</li> </ul>	<ul> <li>New Hire: 5.22%</li> <li>Total Workforce: 5.09%</li> <li>Regional &amp; Ethnic diversity: 100% mapping</li> </ul>	<ul> <li>New Hire: 30%</li> <li>Total Workforce: 6%</li> <li>Regional &amp; Ethnic diversity: 100% mapping</li> </ul>
Human Rights	Training on human rights	<ul> <li>Employees trained in human rights (%)</li> <li>Security personal trained in human rights (%)</li> <li>Due diligence of business &amp; value chain</li> </ul>	-	100% new employees 53.47% existing employees 57.14% security personal trained in human rights	100%
Skills for the Future	Skill development trainings	Training and development expenditure for employees (Rs)	Rs 3.81 Cr (FY 20-21)	Rs 3.17 crore	Rs 4.69 Cr
Responsible	Proportion of spending on local suppliers (%)	<ul> <li>Spend on local suppliers against the total procurement budget (%)</li> <li>Due diligence of supply chain</li> </ul>	99.4 % (FY 20-21)	99% spend on local supplier ESG Due diligence for all suppliers initiated	Maintain FY21 Performance
Procurement	Supplier screening on ESG metrics	Suppliers screened on ESG criteria (%)	100% (Critical New Suppliers)	New onboard suppliers screened on ESG criteria	100% (Critical all suppliers)



# **AESL**: Key Governance Indicators and Milestones

Material Categories	Material Themes	Key Performance Indicators	Baseline	Actions Taken and Goals
Board Gender Diversity	Board Gender Diversity	Balance the board composition in terms of men and women directors	16.6% - women directors in board as of FY21	<ul> <li>% of women directors in board improved to 33.3% (2 of 6 board members)</li> </ul>
Board Independence	Great Board Independence and Improved Disclosures	<ul> <li>Improve board strength and independence</li> <li>Incorporate non-statutory committees</li> <li>Enhance disclosures in board &amp; committee meetings</li> </ul>	<ul> <li>6 directors as of FY21</li> <li>Only statutory committees as of FY21</li> </ul>	<ul> <li>Board comprises of: <ul> <li>3 (50%) Non-Executive &amp; independent</li> <li>2 (33%) Non-Executive &amp; Non-Independent</li> <li>1 (17%) Executive directors</li> </ul> </li> <li>Enhanced disclosures through formation of new committees with minimum 50% IDs (CRC, RMC, PCC, IT &amp; Data Security)</li> <li>Committees chaired by Independent Directors (Audit, NRC, STC)</li> </ul>
Code of Conduct	Corruption and Bribery Cases	<ul> <li>Number of Corruption cases and Bribery and Associated Risks</li> <li>Adoption of Anti Corruption and Bribery Policy</li> <li>% of Governance body members and employees trained on anti-corruption</li> </ul>		<ul> <li>Company Adopted Anti Corruption and Bribery Policy</li> <li>Zero Case on Corruption and Bribery</li> <li>Identification and Assessment of risks</li> <li>Yearly DD for CoC for board, employees, suppliers &amp; ABAC policy</li> </ul>
Anti-competitive Practices	Fines and Settlements	<ul> <li>Fines or settlements paid related to anti- competitive business practices (Rs)</li> </ul>		<ul> <li>Zero in FY24 and beyond</li> <li>Yearly ABAC due diligence</li> </ul>
Customer orientation and satisfaction	Consumer Satisfaction	<ul> <li>Affordable tariffs</li> <li>Service reliability</li> <li>Sustainable power</li> </ul>	<ul> <li>Distribution loss reduction</li> <li>CSAT surveys</li> <li>Reliability metrics</li> </ul>	<ul> <li>Competitive tariff through RE power</li> <li>Option to switch to green power tariff</li> <li>Advanced metering implementation for 20 million consumers</li> </ul>
Corporate Governance Standing	ESG Ratings	Improvement in ratings through improved disclosures and adoption of best practices	(2(122))	Achieved: • CSA – 73/100 (Achieved 80.8/100 w/o MSA) • FTSE: 4.4/5 (Achieved in June'24)

Notes:

A) List of non-statutory committees - CRC: Corporate Social Responsibility & Sustainability Committee; PRC: Public Consumer Committee; Information Technology & Data Security Committee; RMC: Risk Management Committee; B) List of statutory committees: SRC: Stakeholders' Relationship Committee NRC: Nomination and Remuneration Committee; STC: Securities and Transfer Committee; Audit Committee; C) Sub-committees under Risk Management Committee: Mergers & Acquisitions Committee; Legal, Regulatory & Tax Committee; Reputation Risk Committee



# **AESL:** Enhanced Safety Culture

## Safety Initiatives During Q3FY25

- **Safety training:** 46,465 man-hours of safety training and awareness during Q3FY25
- Positive Safety Culture:
  - Conducted internal safety audit across AEML project sites
  - The Mumbai HVDC project site has achieved 2.23 million safe man hours with zero LTIs
  - Honored with the Workplace Safety Performance award by Greentech and the Platinum Safety award from Green Enviro Foundation
  - Conducted Group safety campaign on energy isolation across various sites
  - Executed quarterly safety performance assessments for O&M and project contractors
- Sampark' An outreach program designed for AEML customers to understand their safety and commercial concerns
- 'Saksham' Mandatory Contractor Workmen Incubation and Induction Program was conducted at various project sites to enhance training effectiveness. Trained 1,694 contract workers and employees across the project sites





Notes: LTI frequency rate and LTI severity rate lower the better; LTI Frequency Rate: Reportable loss time injury (RLTI)\*1000000/Man hours Worked; \*LTI SR improved significantly on a YoY basis dure to zero fatality; \*Near Miss Reporting in distribution business does not include safety concern numbers; #Suraksha Samwad for distribution business only includes safety interactions at project sites

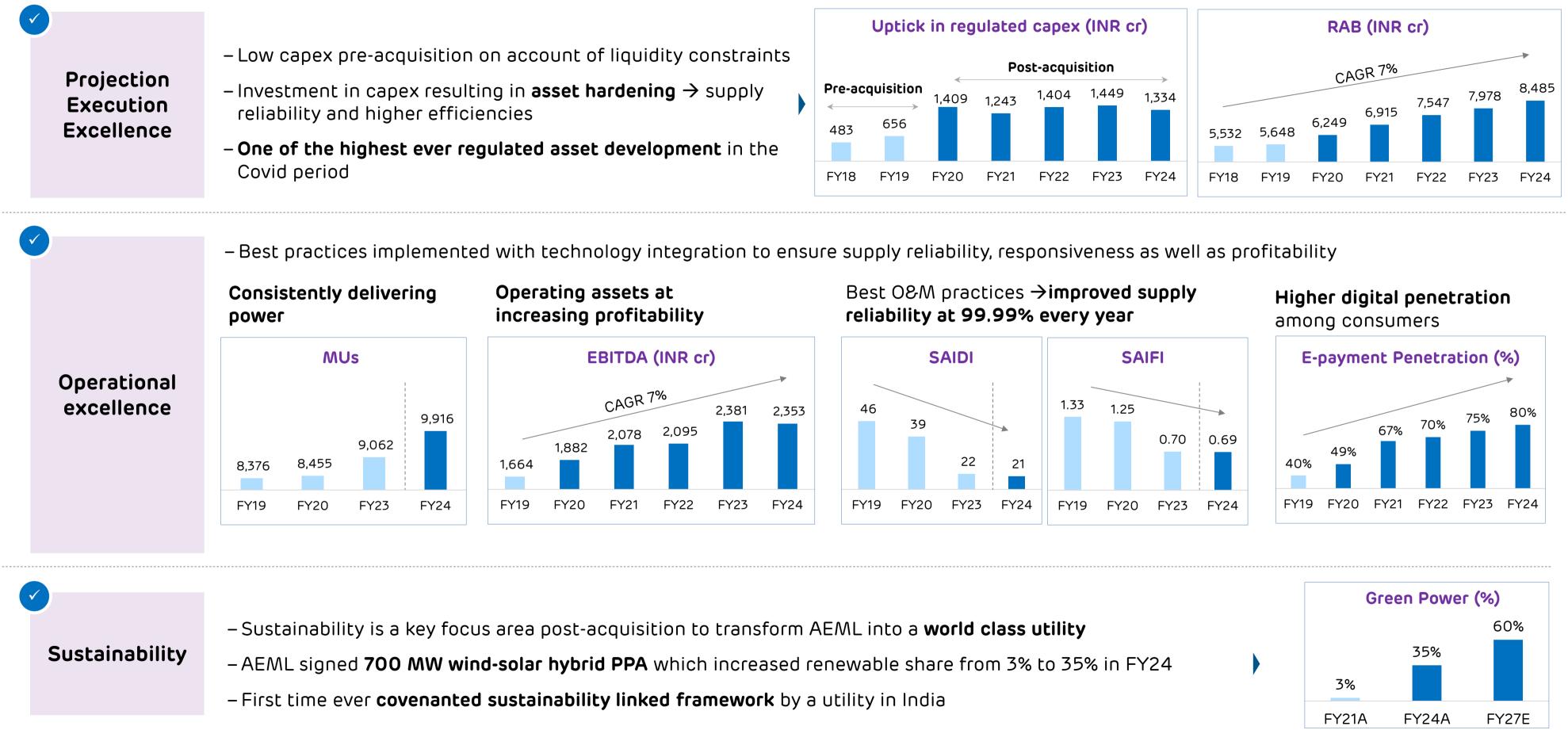


## Safety Performance in Q3FY25

	Transn	nission	Distributi	on (AEML)
Safety Parameters	Q3FY25	Q3FY24	Q3FY25	Q3FY24
Near Miss Reporting (Awareness)*	252	1,308	1,346	860
Suraksha Samwad (Safety Dialogue)#	1,066	1,751	2,384	2,676
LTI	0	0	0	1
Fatalities	0	0	0	0
LTIFR (LTI Frequency Rate)	0	0	0	0.19
LTI (LTI Severity Rate)	0	0	0	4.53
Safety training (in Man-Hours)	25,235	26,476	21,230	21,207



# **AEML Case Study:** Successful Acquisition and Turnaround



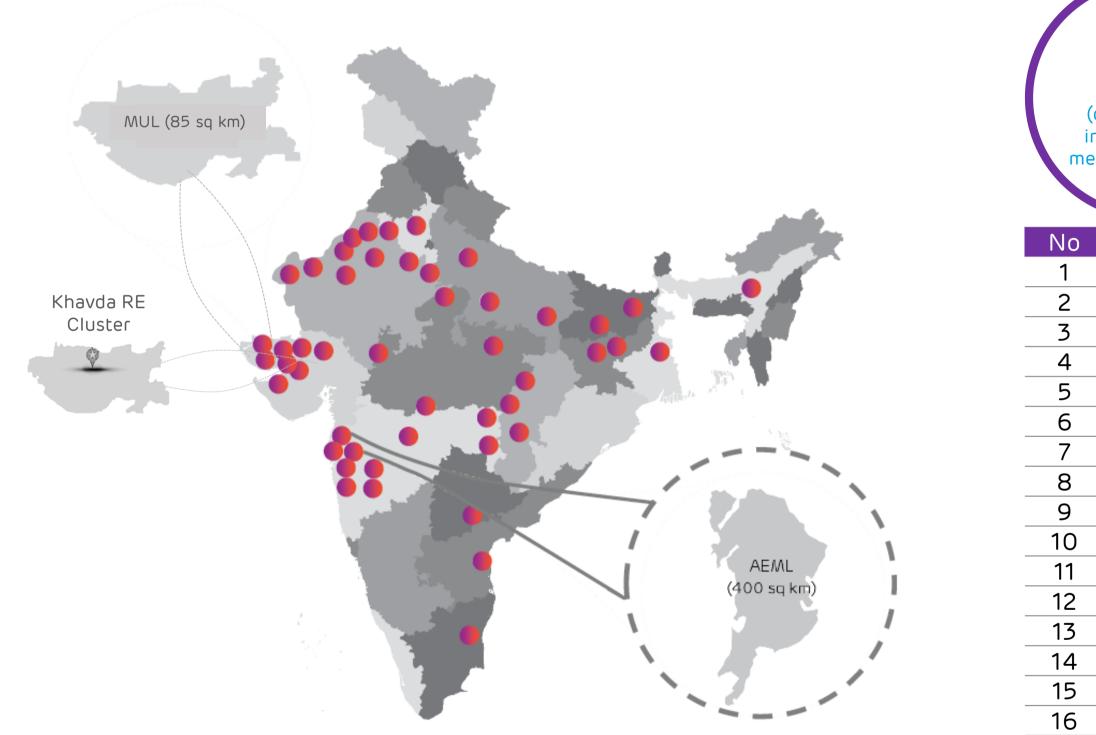
**Energy Solutions** 

# Smart Metering – Key Benefits

Techn	ology transformati	on	Real time information			Two-way communication
•	chnology towards to formation of power		Measures electricity consur communicates the consump power utilities	•	g to the	Between the meter and the power utility through cellular communication or radio frequency
			Key B	Benefits		
	Improved Cash Flows	use model" to era	n of dues and "Pay-as-per- dicate arrears g capital requirements	***	Customer Satisfaction	<ul> <li>Enhancing consumer participation</li> <li>Consumer profile, consumption pattern on real time basis.</li> <li>Increases accuracy of meter reading</li> </ul>
Ŷ	Reduction in Operational costs	manpower cost	eading charges, bill printing, vareness to reduce theft imated billing	ß	ESG & RE Integration	
		– Automatic monit	oring of SAIFI, SAIDI			<ul> <li>Efficient &amp; sustainable energy management</li> <li>Helps people revise their consumption habits</li> </ul>
	Improved Supply Quality	consumer compla – Control over cons	sumption tes for network upgradation		Improved Energy Accounting	<ul> <li>Enables mapping of consumer demand, feeder wise loading</li> <li>Identification of pilferage / high-loss pockets</li> </ul>



# **Asset Portfolio:** Presence Across the Country



#### Red: Operational assets

#Map not to scale

^Partial commissioning of NKTL line: 128 ckm out of 304 ckm; Sangod line: 11.3 ckm out of 11.4 ckm; Khavda Phase-II, Part-A: 270 ckm out of 355 ckm; KPS-1: 38 ckm out of 43 ckm; WRSR: 18 ckm out of 630 ckm thus total 466 ckm has been added out of total 6,576 ckm in under-construction stage MEGPTCL: Maharashtra Eastern Grid Power Transmission Company Limited; ATIL: Adani Transmission (India) Limited; ATSCL: Aravali Transmission Service Company LTD.; MTSCL: Maru Transmission Service Company LTD; WTGL: Western Transmission (Gujarat) LTD.; WTPL: Western Transco Power LTD; AEML: Adani Electricity Mumbai Limited; STL: Sipat Transmission Limited; RRWTL: Raipur Rajnandgaon-Warora Transmission Limited; CWRTL: Chhattisgarh-WR Transmission Limited; ATRL: Adani Transmission (Rajasthan) Limited; HPTSL: Hadoti Power Transmission Limited; BPTSL: Barmer Power Transmission Limited; TPTSL: Thar Power Transmission Limited; ALTL: Alipurduar Transmission Ltd.; GTL: Ghatampur Transmission Limited; FBTL: Fatehgarh Bhadla Transmission Ltd; BKTL: Bikaner Khetri Transmission Limited; ATBPSL: Adani Transmission Bikaner Sikar Private Limited; OBTL: Obra- C Badaun Transmission Limited; WRSS\_XXIA: WRSS XXI(A) Transco Limited; LBTL: Lakadia Banaskantha Transco Limited ; JKTL: Jam Khambaliya Transco Limited; MUL: MPSEZ Utility Limited; NKTL: North Karanpura Transco Limited; KVTL: Kharghar Vikroli Tranmission Limited; WKTL: Warora Kurnool Transmission Ltd.; AEMIL: Adani Electricity Mumbai Infra Limited; MP II: MP Power Transmission Package II Ltd; KHAVDA: Khavda Transmission Ltd.; KARUR: Karur Transmission Ltd.; NES: Network Expansion Scheme (NES)



16 States (distinct states including smart etering business)		5,66 ckt km nsmissi Line	MVA	ion
Operational	Ckt Kms	25	WKTL	1,756
MEGPTCL	1,217	26	KTL	9
ATIL (3 lines)	3,834	27	KVTL	74
ATSCL	97	28	KBTL	217
MTSCL	300	29	ATSTL (EPTCL)	673
WTGL	974	30	MP II	1,088
WTPL	2,089		Subtotal (A)	19,202
AEML	573	No	Under construction^	Ckt Kms
STL	348	31	NKTL	304
RRWTL	611	32	AEMIL (HVDC)	80
CWRTL	434	33	WRSR	630
ATRL	278	34	Khavda II Part A	355
HPTSL	116	35	KPS – 1	42
BPTSL	133	36	Sangod Trans	11
TPTSL	164	37	Khavda Ph III Part A	594
ALTL	650	38	Khavda Phase IV Part A	597
GTL	897	39	NES – Navinal (Mundra)	260
FBTL	292	40	NES – Jamnagar	658
BKTL	481	41	Khavda Phase IV Part D	644
ATBPSL	343	_42	Rajasthan Ph III Part I	2,400
OBTL	630	43	Line & SS Augmentation	-
WRSS_XXIA	295	44	Navinal Mundra (Ph1-B1)	150
LBTL	351	45	Mahan Transmission	740
JKTL	37		Subtotal (B)	7,466
MUL	242		Total (A+B)	26,668

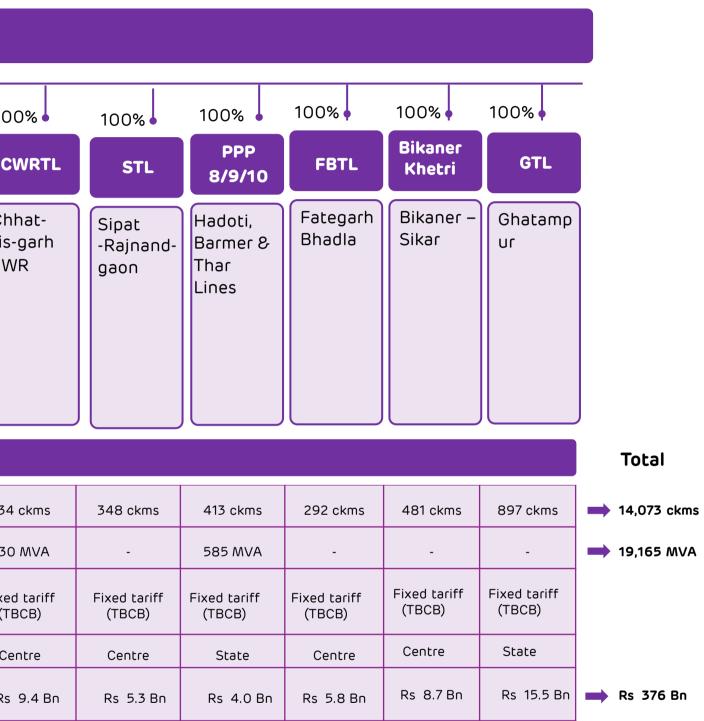
# **AESL's** Operational Asset Portfolio as of March 2025 (1/2)

#### Adani Energy Solutions Limited

ATIL	MEGPTCL	AEML Discom	MUL Discom	ATSCL & MTSCL	WTGL, WTPL	ATBSPL	APTL	ATRL	RRWTL
Mundra - Dehgam Mundra - Mohin- dergarh Tiroda -	Tiroda - Aurang- abad	Adani Electricity Mumbai Ltd.	MPSEZ Utilities (Mundra SEZ Area)	Maru & Aravali lines	Western Transmis- sion (Gu- jarat) Western Transmis- sion (Ma-		- Alipurduar Trans- mission	Surat- garh- Sikar	Raipur -Rajnand- gaon - Warora
Warora					harash- tra)				
Warora						Operating	Assets		
Warora 3,834 ckms	1,217 ckms	573 ckms	242 ckms	397 ckms		Operating 343 ckms	Assets 650 ckms	278 ckms	611 ckms
	1,217 ckms 6,000 MVA	573 ckms 3,250 MVA	242 ckms 710 MVA	397 ckms 1,360 MVA	tra)			278 ckms -	611 ckms
3,834 ckms					tra) 3,063 ckms			278 ckms - Fixed tariff (TBCB)	611 ckms - Fixed tariff (TBCB)
3,834 ckms 6,630 MVA Regulated	6,000 MVA Regulated	3,250 MVA Regulated	710 MVA Regulated	1,360 MVA Fixed tariff	tra) 3,063 ckms - Fixed tariff	343 ckms - Fixed tariff	650 ckms - Fixed tariff	- Fixed tariff	- Fixed tariff

Notes: ATIL - Adani Energy Solutions (India) Limited; MEGPTCL - Maharashtra Eastern Grid Power Transmission Co. Limited; AEML: Adani Electricity Mumbai Limited (Distribution business); MUL: MPSEZ Utilities Limited; WTGL: Western Transmission Gujarat Limited; WTPL: Western Transco Power Limited: ATBSPL: Adani Energy Solutions Bikaner Sikar Private Limited; STL - Sipat Transmission Limited; RRWLT - Raipur Rajnandgaon Warora Transmission Limited; CWRTL – Chhattisgarh WR Transmission Limited; ATRL – Adani Energy Solutions (Rajasthan) Limited; ATSCL – Aravali Transmission Service Company Limited; MTSCL – Maru Transmission Service Company Limited, FBTL: Fatehgarh Bhadla Transmission Limited; WRSS M – Western Region System Strengthening Scheme Maharashtra, WRSS G – Western Region System Strengthening Scheme Gujarat, (1) Asset base for operational assets as per project cost and Mumbai GTD (AEML) as per Regulated Asset Base





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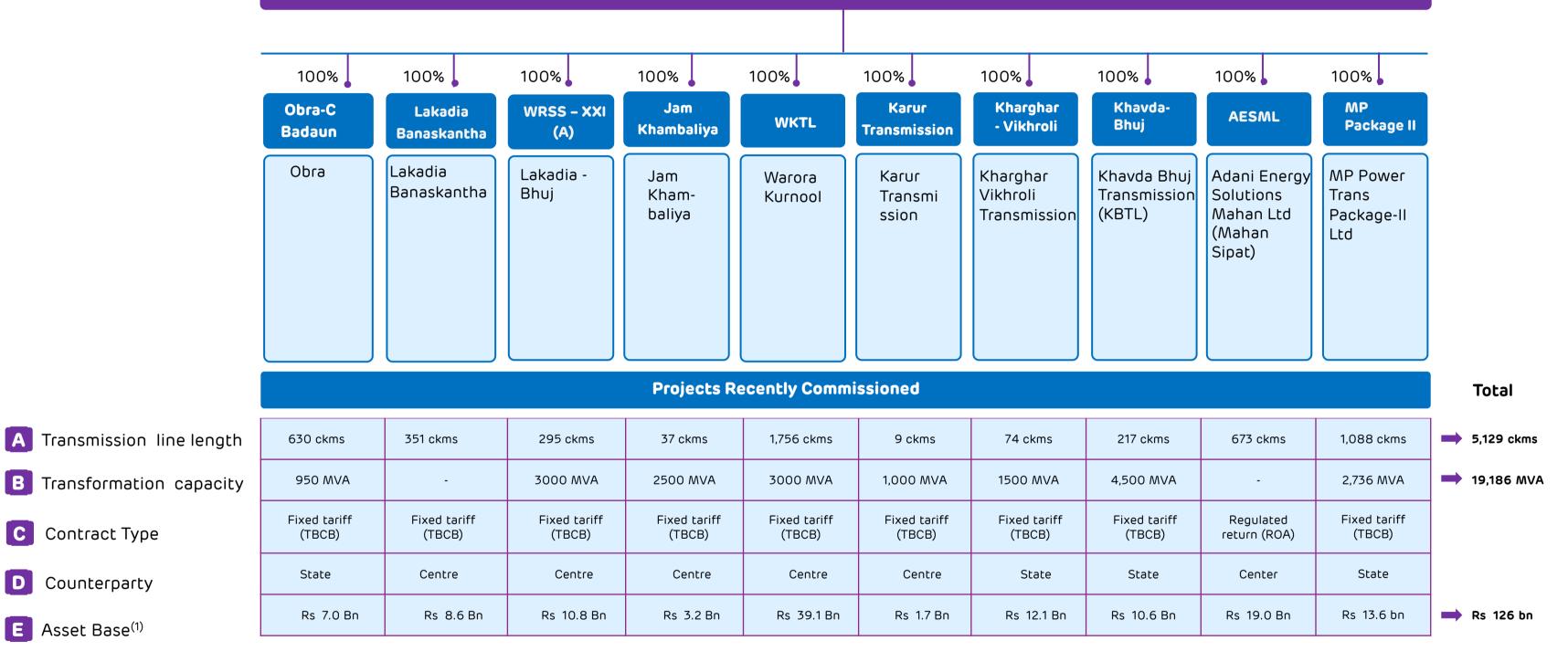
# **AESL's** Operational Asset Portfolio as of March 2025 (2/2)

С

D Counterparty

E Asset Base<sup>(1)</sup>

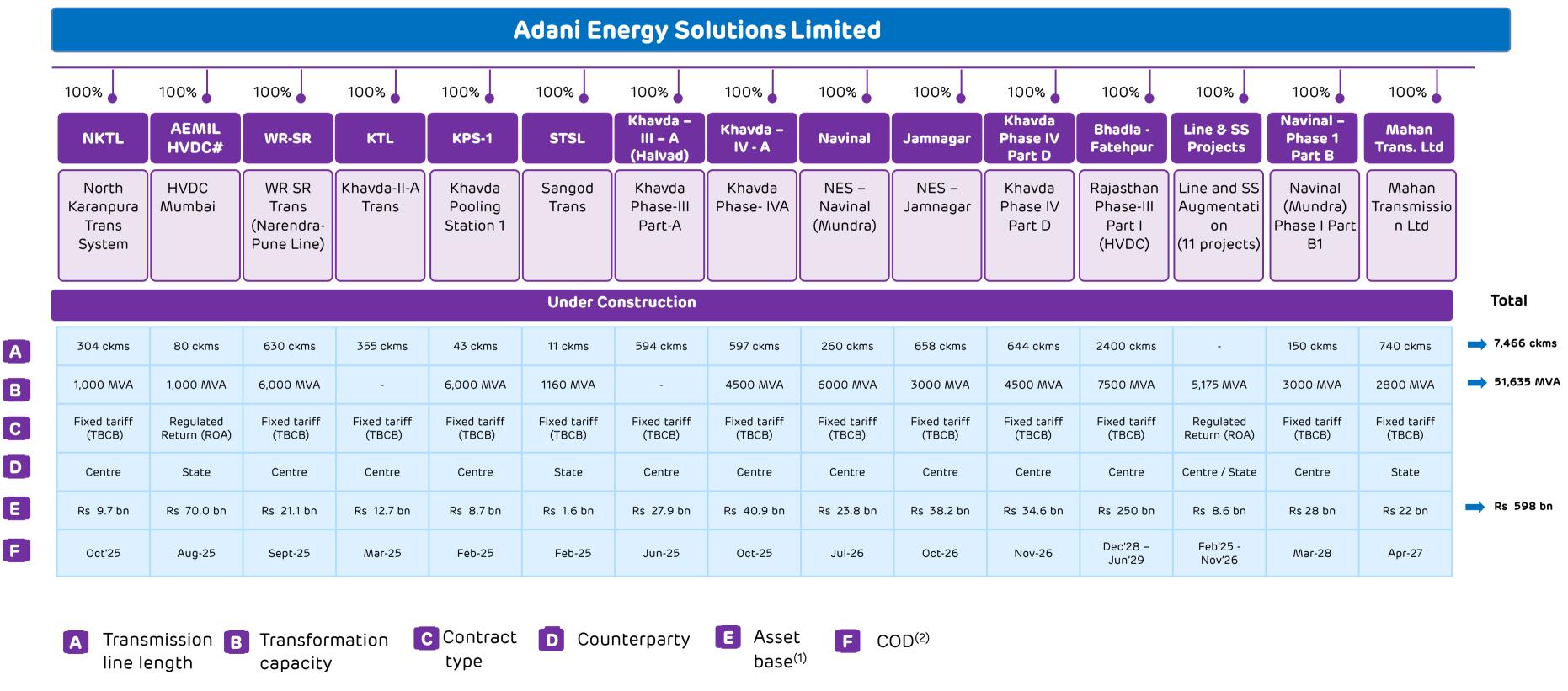
### Adani Energy Solutions Limited



Notes: ATIL - Adani Energy Solutions (India) Limited; MEGPTCL - Maharashtra Eastern Grid Power Transmission Co. Limited; AEML: Adani Energy Solutions Bikaner Sikar Private Limited; STL - Sipat Transmission Limited; RRWLT -Raipur Rajnandgaon Warora Transmission Limited; CWTL - Chhattisgarh WR Transmission Step-Two Limited; ATSCL - Aravali Transmission Service Company Limited; WKTL: Warora Kurnool Transmission Limited; ATSTL: Adani Transmission Step-Two Limited; MTSCL – Maru Transmission Service Company Limited, WRSS M – Western Region System Strengthening Scheme Gujarat, (1) Asset base for operational assets as per project cost and Mumbai GTD (AEML) as per Regulated Asset Base



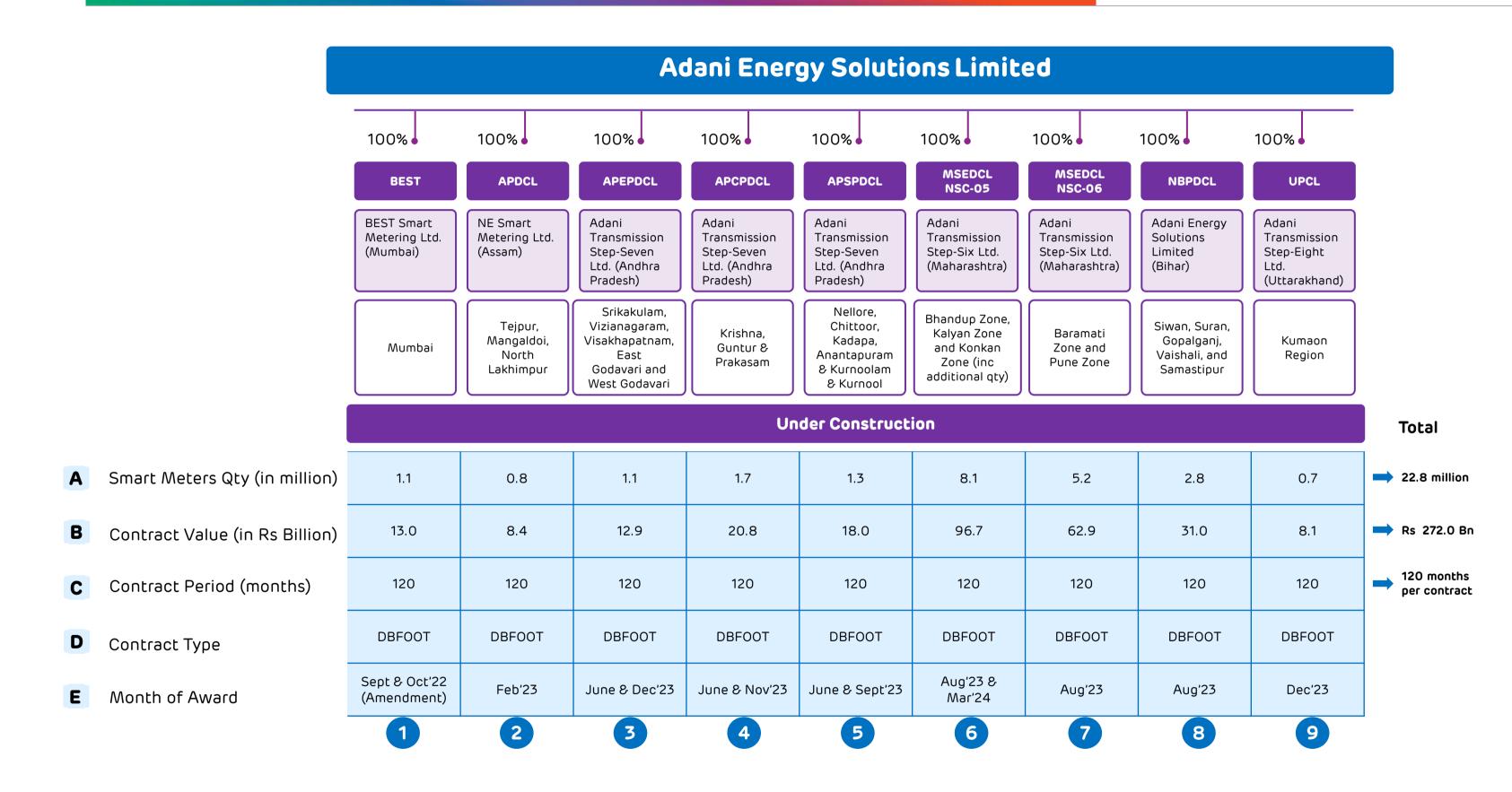
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Notes: 1) Asset base for under-construction assets - as per the estimated project cost as of December 2024; (2) Provisional Commercial Operation Date (COD); NKTL - North Karanpura Transco Limited; KTL: Khavda Transmission Limited; KPS: Khavda Pooling Station; STSL: Sangod Transmission Service limited #AEMIL - Adani Electricity Mumba Infra Limited 100% shares are currently being held by AEML. Due to CERC restrictions 51% shares are pledged in favor of AESL;



# AESL's Smart Metering Under-construction Portfolio as of March 2025



Notes: The Discoms are our customers and AESL is executing these contracts through 100% owned SPVs.; DBFOOT: Design-Build-Finance-Own-Operate-Transfer; BEST: Brihanmumbai Electricity Supply and Transport; APDCL: Assam Power Distribution Company Ltd; APEPDCL: Andhra Pradesh Eastern Power Distribution Co Ltd; APCPDCL: Andhra Pradesh Central Power Distribution Co Ltd; APSPDCL; Andhra Pradesh Southern Power Distribution Co Ltd; MSEDCL: Maharashtra State Electricity Distribution Company Limited; NBPDCL: North Bihar Power Distribution Company Limited; UPCL: Uttarakhand Power Corporation Limited



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