



Adani Energy Solutions Limited

(Formerly known as Adani Transmission Limited)

Investor Presentation

May 2025

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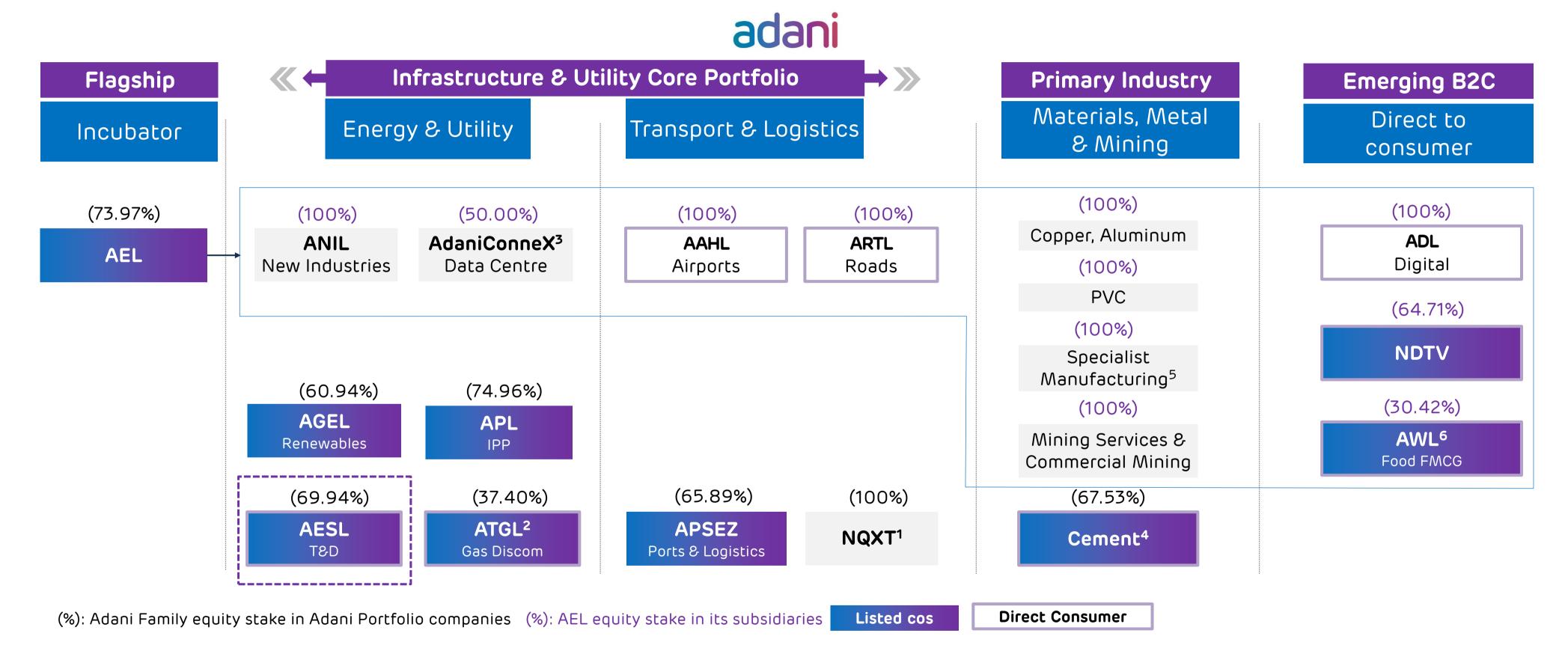




Adani Portfolio

Adani: A World Class Infrastructure & Utility Portfolio





A multi-decade story of high growth centered around infrastructure & utility core

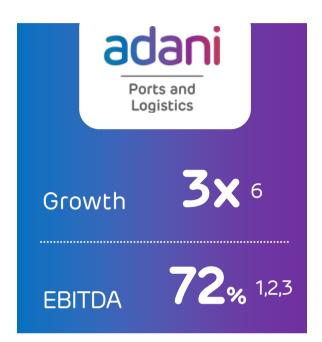
Notes: 1. NQXT: North Queensland Export Terminal. On 17th Apr'25, BOD have approved the acquisition of NQXT by APSEZ. | 2. ATGL: Adani Total Gas Ltd, JV with Total Energies | 3. Data center, JV with EdgeConnex, | 4. Cement includes 67.53% (67.57% on Voting Rights basis) stake in Ambuja Cements Ltd. as on 31st March, 2025 which in turn owns 50.05% in ACC Limited. Adani directly owns 6.64% stake in ACC Limited. Ambuja Cements Ltd. holds 58.08% stake in Sanghi Industries Ltd. | 5. Includes the manufacturing of Defense and Aerospace Equipment | 6. AWL Agri Business Ltd. : AEL to exit Wilmar JV, diluted 13.50% through Offer For Sale (13thJan'25), residual stake dilution is pursuant to agreement between Adani & Wilmar Group. | AEL: Adani Ports and Special Economic Zone Limited; AESL: Adani Energy Solutions Limited; T&D: Transmission & Distribution; APL: Adani Power Limited; AGEL: Adani Green Energy Limited; ARTL: Adani Roads Transport Limited; ANIL: Adani New Industries Limited; AWL: Adani Wilmar Limited; ADL: Adani Digital Labs Pvt. Limited; IPP: Independent Power Producer | NDTV: New Delhi Television Ltd | PVC: Polyvinyl Chloride I Promoter's holdings are as on 31st March, 2025.

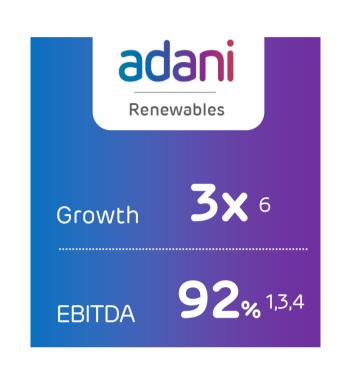


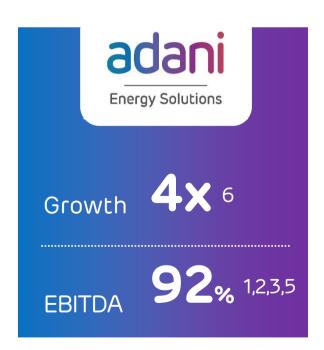
Adani Portfolio: Decades long track record of industry best growth with national footprint

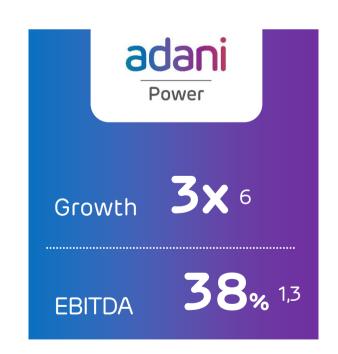


Secular growth with world leading efficiency









National footprint with deep coverage AEL APSEZ Adani's Core Infra AGEL Platform -ATGL AESL 350 Mn APL Adani Cement Userbase

Notes: 1. Provisional data for FY25; 2. Margin for Indian ports business only I Excludes forex gains/losses; 3. EBITDA: Earning before Interest Tax Depreciation 8 Amortization I EBITDA: PAT + Share of profit from JV + Tax + Deferred Tax + Depreciation + Finance Cost + Forex Loss / (Gain) + Exceptional Items 4. EBITDA Margin represents EBITDA earned from power supply 5. Operating EBITDA margin of transmission business only, does not include distribution business I 6. Growth pertains to expansion and development aligned with market growth. Growth of respective Adami portfolio company vs. Industry growth is as follows: APSEZ's cargo volume surged from 113 MMT to 430.6 MMT (13%) between 2014 and 2025, outpacing the industry's growth from 972 MMT to 1,530 MMT (4%). AGEL's operational capacity expanded from 0.3 GW to 14.2 GW (54%) between 2016 and 2025, surpassing the industry's growth from 46 GW to 172.4 GW (16%). AESL's transmission length increased from 6,950 ckm to 26,696 ckm (16%) between 2016 and 2025, surpassing the industry's growth from 3,41,551 ckm to 4,94,424 ckm (4%). APL's operational capacity expanded from 10.5 GW to 17.6 GW (6%) between 2016 and 2025, outperforming the industry's growth from 185.2 GW to 221.8 GW (2%). PBT: Profit before tax I ATGL: Adami Enterprises Limited I APSEZ: Adami Power Limited I AGEL: Adami Capacity): https://cea.nic.in/installed-capacity-report/?lang=en I AESL (ckms): https://cea.nic.in/wp-content/uploads/installed/2025/03/IC_March_2025_allocation_wise.pdf | ckms: circuit kilometers |

Adani: Repeatable, robust & proven transformative model of investment



DEVELOPMENT¹

Adani Infra (India) Limited (AIIL) | ITD Cementation Ltd. | PSP Projects Ltd.

OPERATIONS

Operations (AIMSL)²

New C.E.O. Consumer | Employees | Other Stakeholders

Delivering exceptional products and services for

Inspired Purpose & Value Creation

elevated engagement

CONSUMERS

Origination

ACTIVITY

ERFORMANCE

- Analysis and market intelligence
- Viability analysis

Site Development

- Site acquisition
- · Concessions and regulatory agreements

Construction

- Engineering and design
- · Sourcing and quality
- Project Management Consultancy (PMC)

Operation

(ENOC)

- Life cycle 0&M planning
- Asset Management plan

• Differentiated and many P&Ls

Adani's Core Infra. Platform -



350 Mn

Userbase



India's Largest **Commercial Port** (at Mundra)

Strategic value

Strategy &

Framework

Mapping

Policy,

Risk



Longest Private HVDC Line

Duration Risk Matching

Governance & Assurance

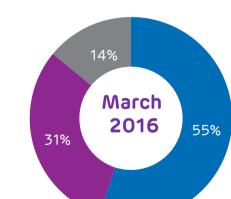
Diversified Source of Capital

Risk Management - Rate & Currency



Growth Capital - Platform Infrastructure Financing Framework





Energy Network Operation Center



23% PSU Banks Pvt. Banks March 2025 25% DII 26%

Long Term Debt

- USD Bonds
- NBFCs & FIs
 - Global Int. Banks Capex LC

Continued Focus & Investment



Human Capital Development

- Leadership Development Initiatives
- Investment in Human Capital

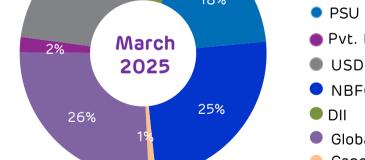
Al enabled Digital Transformation

- Power Utility Business ENOC
- City Gas Distribution SOUL
- Transportation Business AOCC



(Mundra - Mohindergarh)





ENABLER

MANAGEMENT

CAPITAL

AESL: A platform well-positioned to leverage growth opportunities in energy domain Energy Solution



Development



Execution Prowess

Transmission Network of 26.696 ckm⁽¹⁾

Built Longest Private HVDC Line (2)

Strategic Presence

Transmission - Presence in 14 states Distribution - Integrated utilities catering

Smart Meters - **Presence in 5 states**

to Mumbai (AEML) and Mundra (MUL)

RAB expansion through Asset Hardening in Discoms

8% CAGR growth in RAB in Mumbai Discom since acquisition

AEML growth strategy is emulated in MUL

Operations



Operating Efficiency

Robust network availability of 99.7%

One of lowest Distribution losses in the country (4.77% in FY25 in AEML)

Highest EBITDA margin in the sector (92% in Transmission)

Consumer-centricity

Supplier of choice for 12 million+ consumers with a green power option

Smart Metering (91 million potential consumer base)

Embedded ESG Framework

Decarbonisation of Grid (**RE share in** AEML's power mix reached 36% and on track to reach 60% by FY27)

Installed 3.36 MWp solar capacity for auxiliary consumption at substations

Board Diversity and Strengthening

Returns and **Equity Value** Creation



Equity Program

Raised Rs 8,373 crore via QIP, making it the largest fundraise in the Indian power sector

Secured primary and secondary equity investments from marquee investors

Capital Management and International IG Rating

Robust capital management program with access to long tenor low-cost capital

BBB- / Baa3⁽³⁾

Significant Growth Potential

Parallel Licensing, Smart Metering and **Energy Solutions**

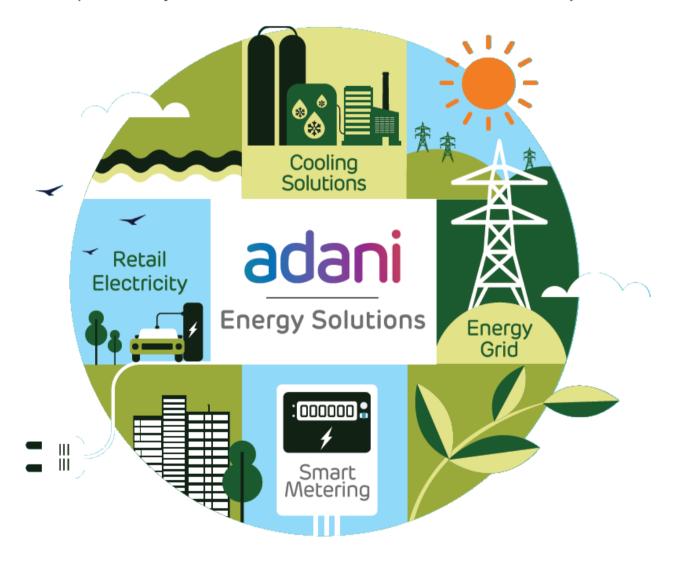
Increasing participation in renewable grid (eg: HVDC Mumbai, Khavda)

Green industrial cluster in Mundra



Adani Energy Solutions Ltd.

(formerly known as Adani Transmission Ltd.)

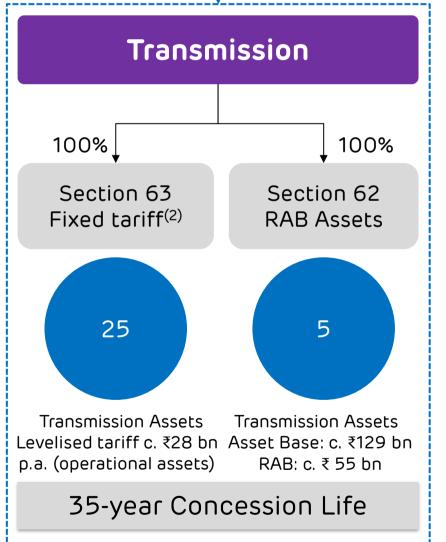


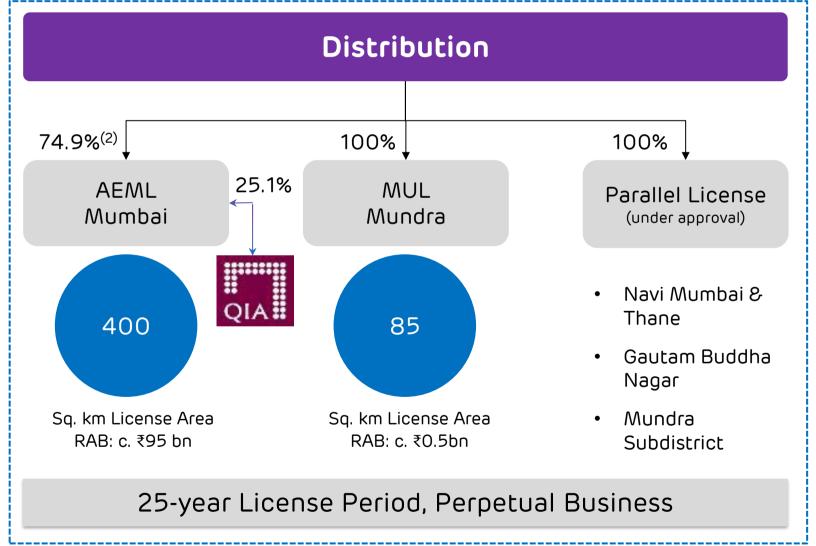
About AESL

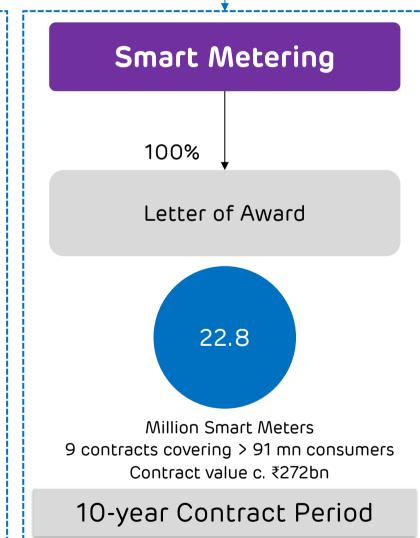
Holding Structure and Portfolio Overview

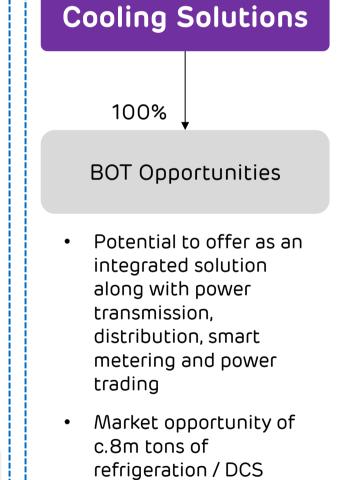










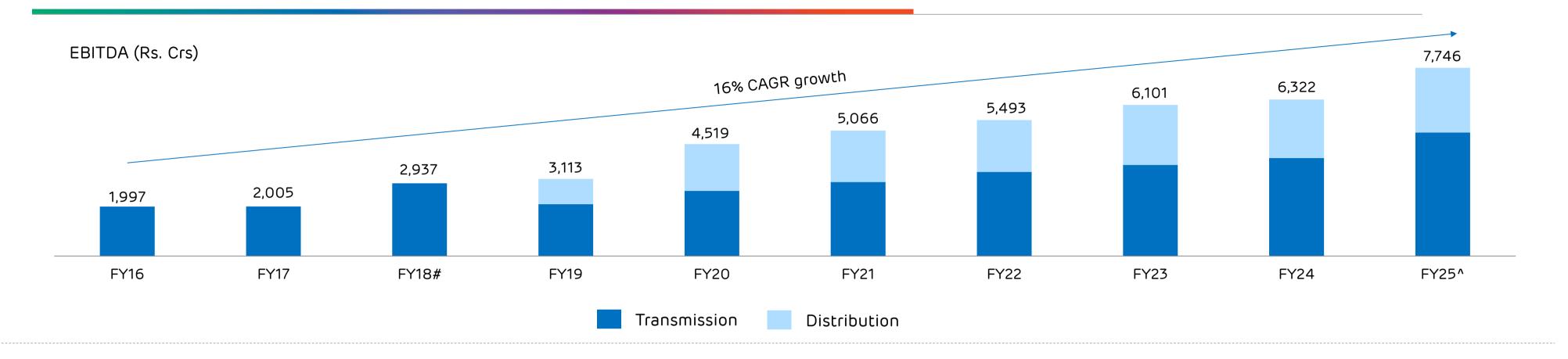


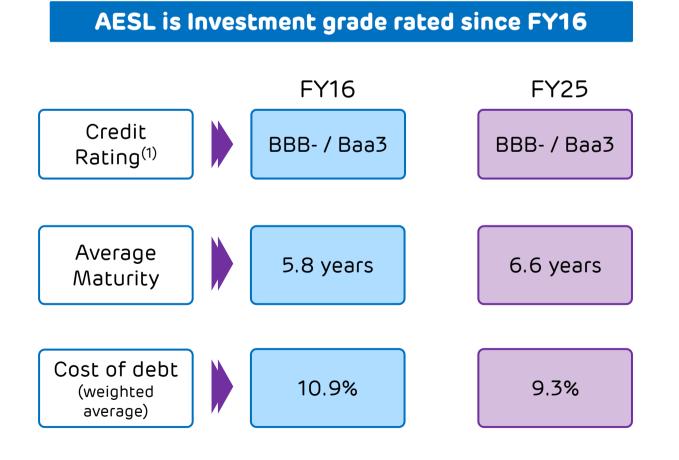
demand by FY30

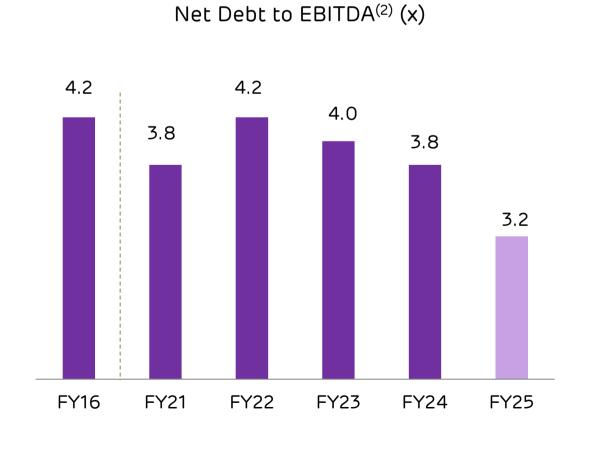
Notes: 1) Shareholding as of March 31, 2025. 2) Primary Equity - QIA's Investment in AEML: US\$ 452 mn of shareholder sub-debt) for 25.1% stake in AEML; 3) Tariff based competitive bidding (TBCB); 4) Smart Meter Project details: (i) Brihanmumbai Electric Supply & Transport Undertaking (BEST) - 10.8 lakh smart meters (Rs 13 bn) (ii) Assam Power Distribution Company Limited (APDCL) - 7.7 Lakh smart meters (Rs 8.5 bn) (iii) 3 Andhra Discoms - 41.23 Lakh smart meters (Rs 52 bn) (iv) 2 MSEDCL projects - 133.2 Lakh smart meters (Rs 160 bn), (v) NBPDCL - Bihar - 28 lakh meters (Rs 31 bn) (vi) Uttarakhand Power Corporation Limited (UPCL) - 6.5 lakh smart meters (Rs 8 bn); RAB: Regulatory Asset Base; AEML: Adani Electricity Mumbai Limited; MUL: MPSEZ Utility Limited; AMI: Advanced Metering Infrastructure; HVDC: High voltage direct current,, LOA: Letter of Award, LOI: Letter of Intent; Ckm: Circuit Kilometer, SEZ: Special Economic Zone, Sq.Km: Square Kilometer; BOT: Build Own Transfer; BOOM: Build Own Operate Manage; RAB: Regulated Asset Base

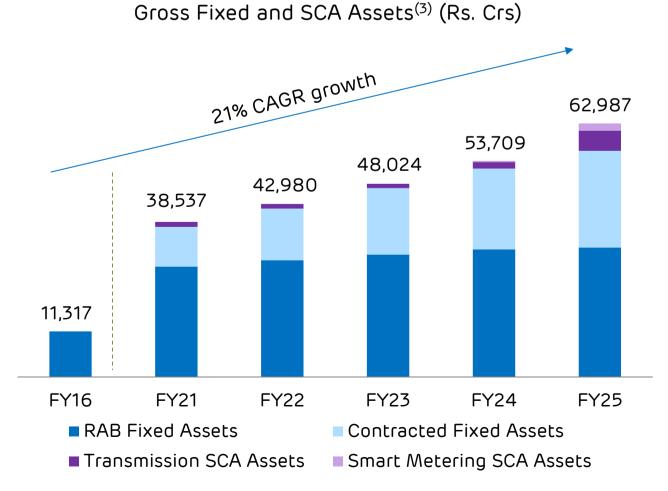
Transformational Journey with Robust Growth and Credit Discipline











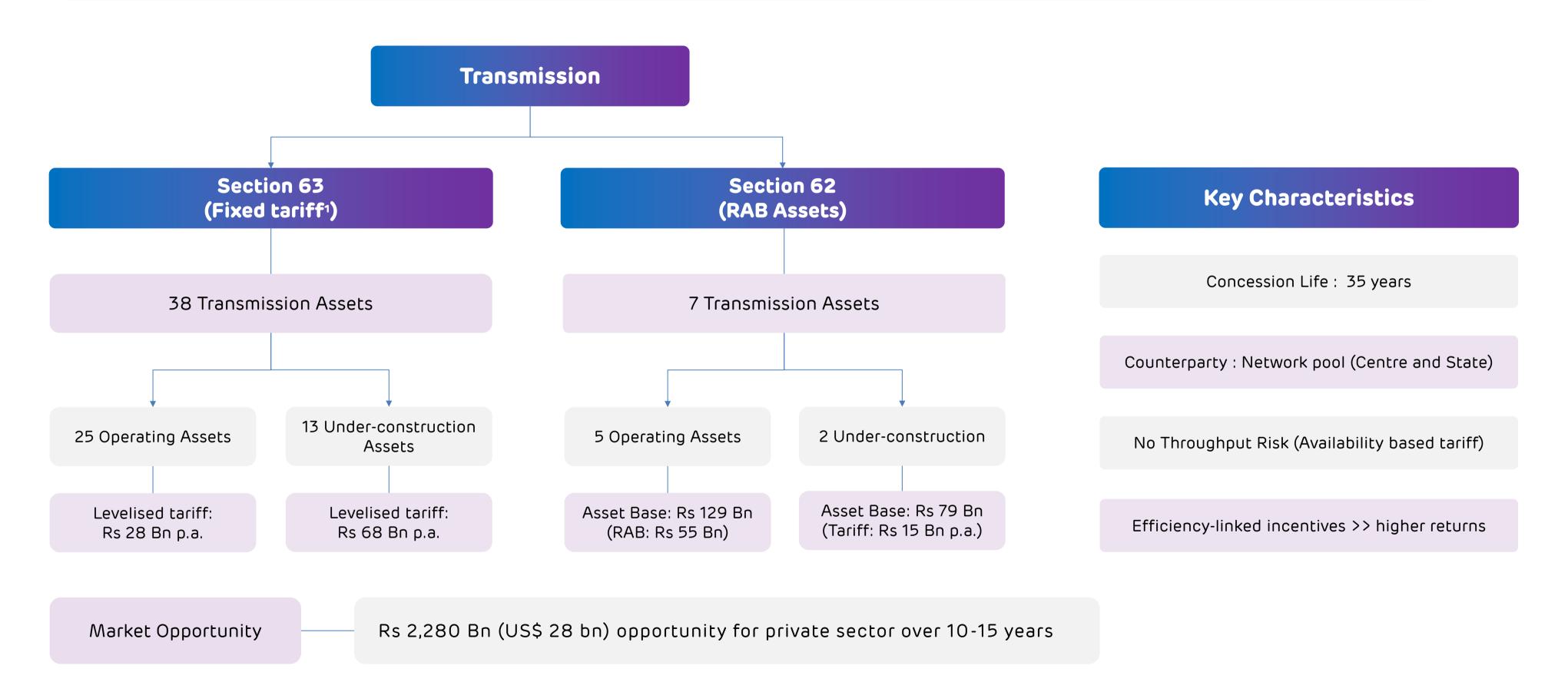




Transmission

Transmission Business



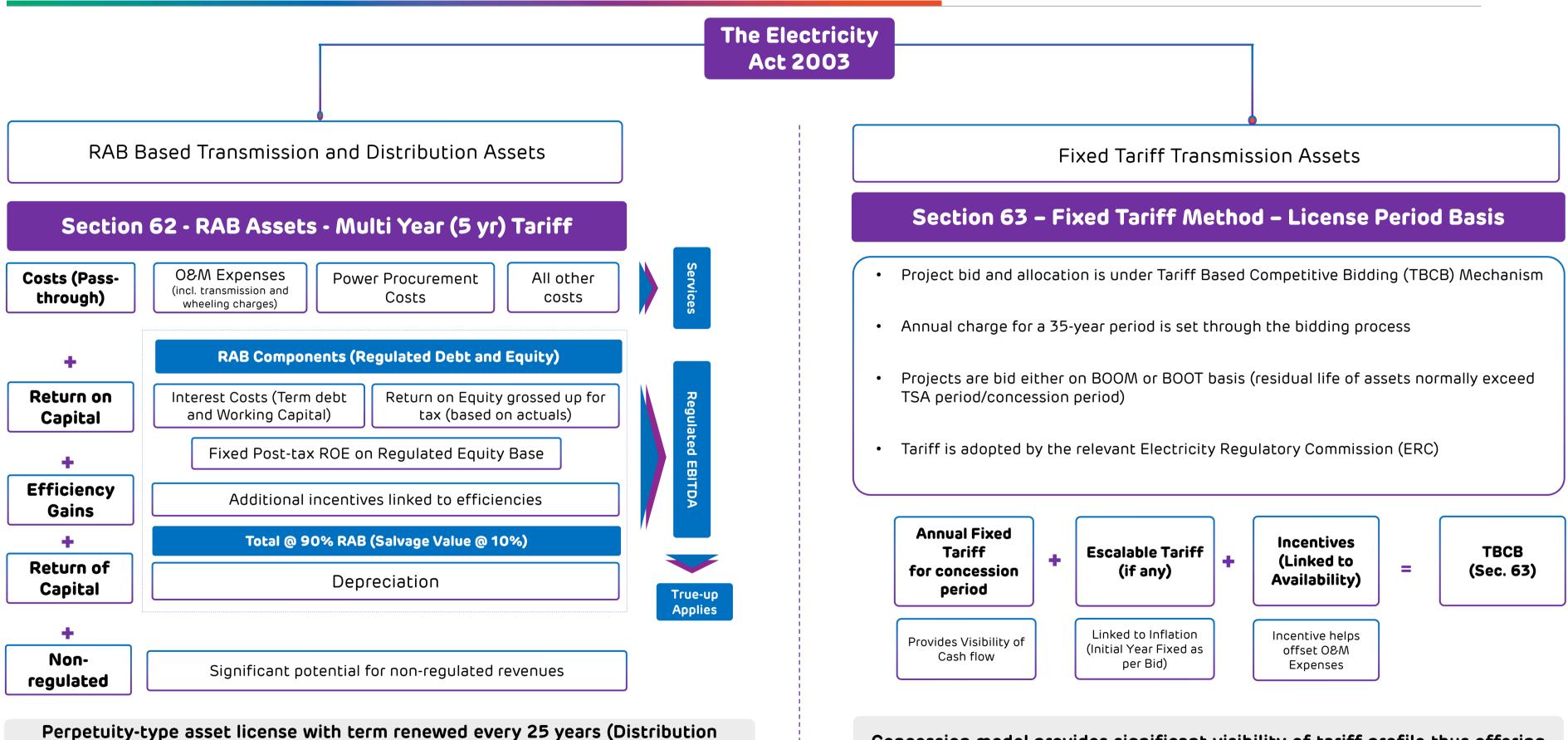


Stable Regulatory Framework

business) and well-established tariff setting mechanism with fixed ROEs on

Regulated Equity Base





Concession model provides significant visibility of tariff profile thus offering cash flow certainty with very limited operational risk

Payment Pooling Mechanism Reduces Counterparty Risk



Regulatory landscape

CERC and SERC established & predictable in maintaining and defining tariffs

- CERC and state regulatory body (e.g., MERC, RERC) determine:
 - Return on assets (ROA)
 - Adopt TBCB tariffs
 - Incentive triggers

MYT Determination

- CERC 20 years track record
- MERC 19 years track record

- CERC, MERC and other ERCs have a Long-Standing History of Maintaining and Defining Tariffs
- Establishes norms for capital and operating costs, operating standards and performance indicators
- Additional cost pass through via true up mechanism for section 62 RAB assets

Transmission: Payment Pooling Mechanism Reduces Counterparty Risk

Transmission System Users

All demand / drawal nodes

All generator / injection nodes



Billed as single charge per Generator / Demand Node Payment (MW / month)



Central Payment Pool

CTU (PGCIL) / STU acts as revenue aggregator



Billed as per regulatory / bid tariff profile



Transmission Licensees

PGCIL + Private
Sector Transmission
Licensees



- Tariffs for all transmission licensees are collected by either the CTU (for Inter-state Transmission System) or the STU (for Intra-state System)
- All collections have to be mandatorily distributed in proportion to respectively yearly ARR of each licensee
- No discretion to CTU/STU to withhold payments
- Pooling mechanism ensures no stranded asset risk i.e. no bilateral counterparty/user

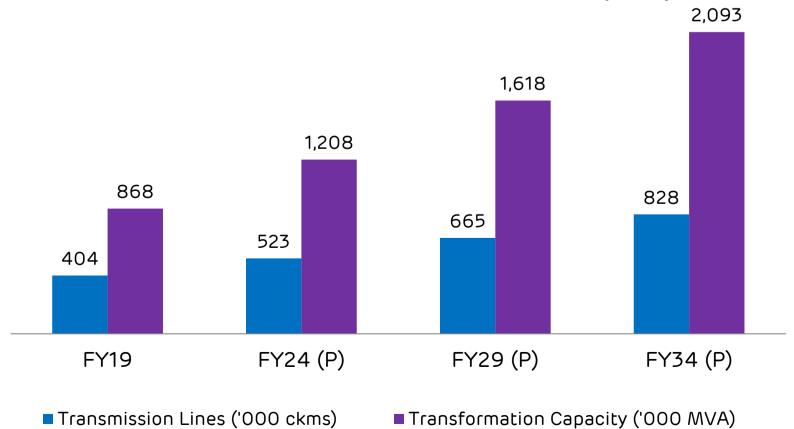


Transmission: Private Participants Opportunity of ~US\$ 28 bn over 10 years

Attractive Industry Opportunity backed by strong policy support

- Mandatory competitive bidding introduced since 2006 (TBCB)
 has created a level playing field for private players
- Private sector has won 79 projects out of total 145 transmission TBCB projects awarded since 2011⁽²⁾
- Identified TBCB opportunity in near-term is about \sim Rs. 540 Bn / US\$ 6.5 Bn $^{(3)}$ under RFP/RFQ stage
- Schemes like UDAY, 24x7 Power for All, Village Electrification etc.
 strengthening the value chain

Growth in transmission lines and transformation capacity



RE penetration & General Network Access to boost system strengthening

Renewable Penetration

General network access (GNA)

500 GW Target by 2030 and 600 GW Target by 2032

GNA Regulations for access to inter-state transmission systems since 2017

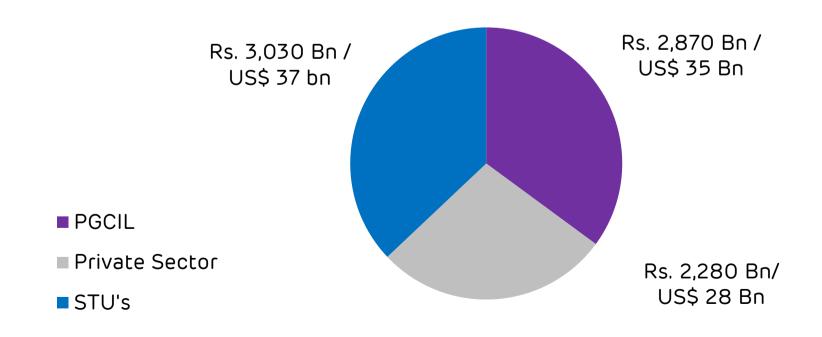
Rs 4.76 Lakh Crs (US\$ 58 Bn) by 2027 and Rs 9.15 Lakh Crs (US\$ 110 Bn) by 2032

Transmission opportunity driven by RE and

system strengthening (as per CEA)

Flexibility to Discoms to procure higher component of power under short term and medium-term tenders from generators across the country

Overall investment of Rs. 8,180 Bn / US\$ 100 bn over 10 years



Private Participants Opportunity of Rs. 2,280 Bn / US\$ 28 bn

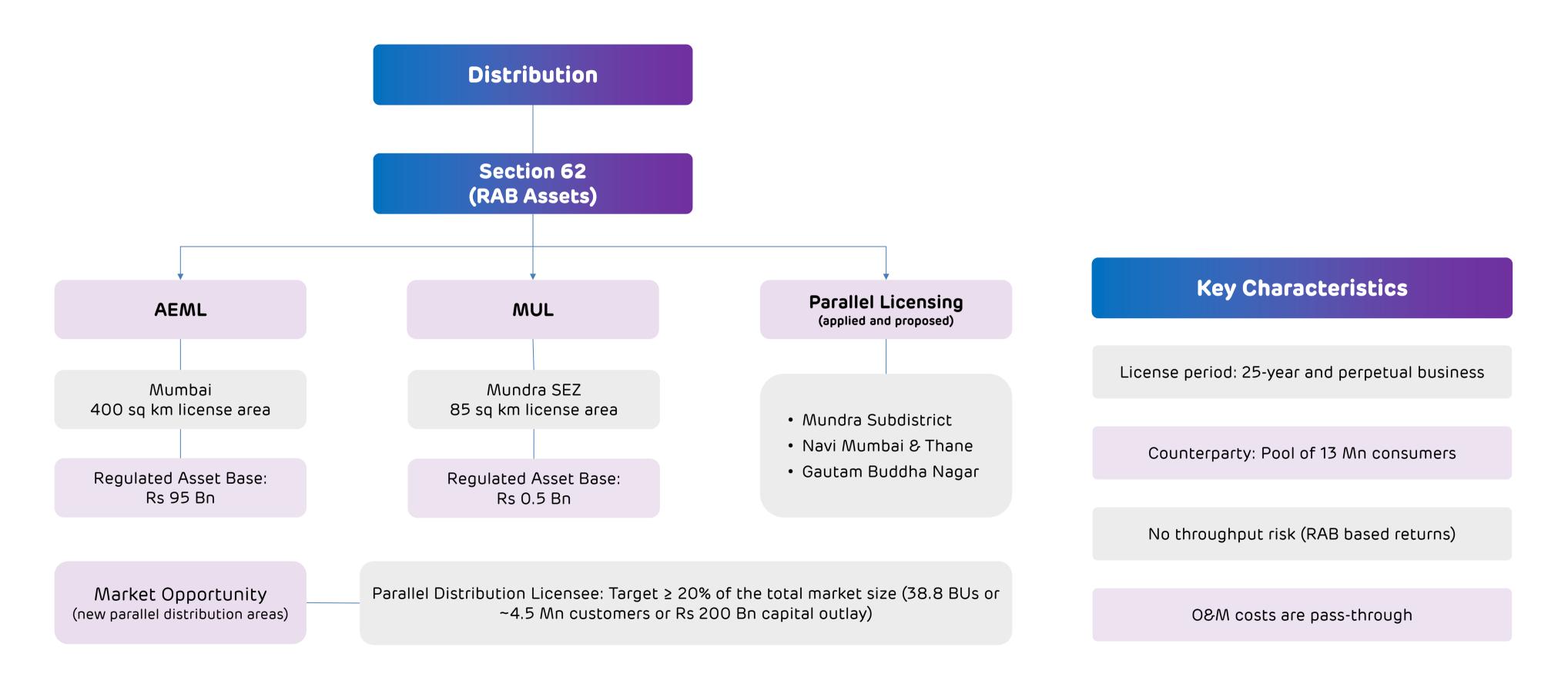




Distribution

Distribution Business





AEML: Operating in a stable and evolved regulatory framework with predictable & robust returns



Tariff is based on assured return on capital model + pass-through of costs + efficiency linked incentives



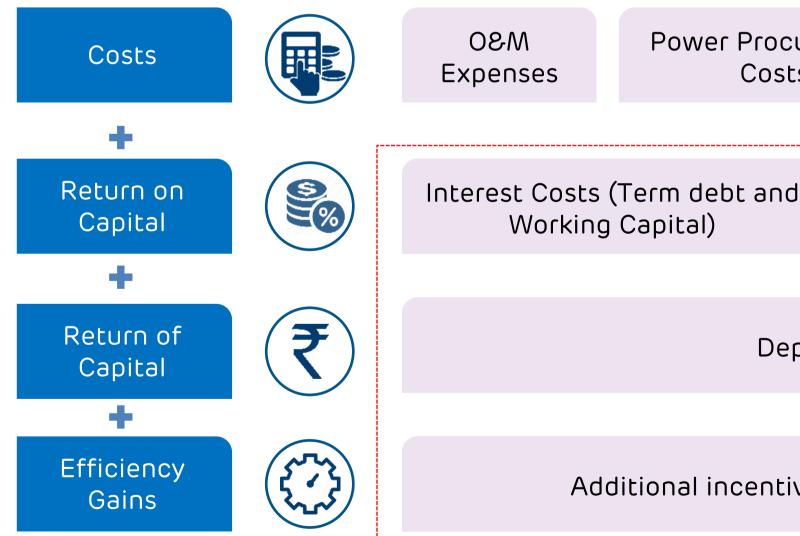
Incorporated in 1999, MERC is the regulator for consumer of Maharashtra

Assured return on regulated asset base

Normative costs pass-through → Efficiency rewarded

Efficiency linked incentives

Regular True Up mechanism



M30 Expenses Power Procurement Costs

All other costs

Return on Equity grossed up for tax

Depreciation

Additional incentives linked to efficiencies

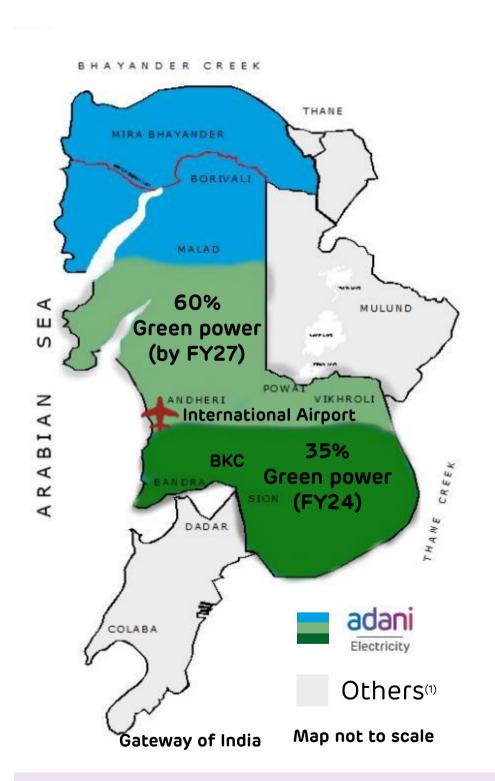
EBITDA

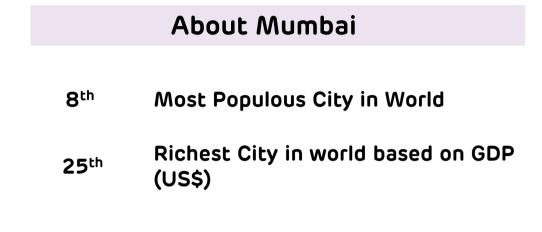
Working Capital)

AEML Distribution: India's No. 1 power utility, as per MoP, McKinsey, PFC (Scored 99.6/100)



Largest Integrated utility in India's Commercial Capital - Mumbai



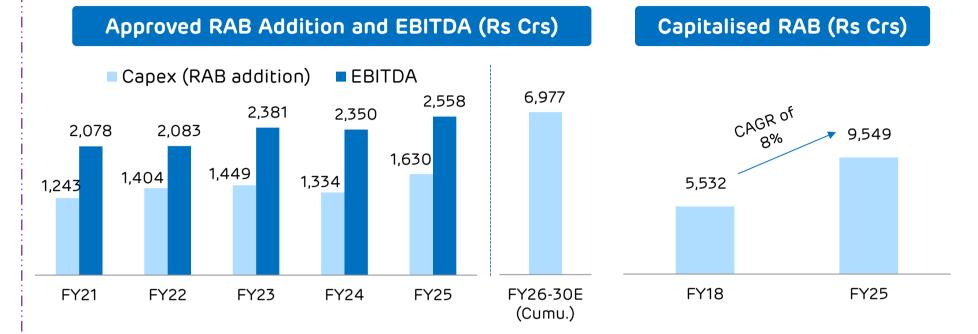


Mumbai Consumers

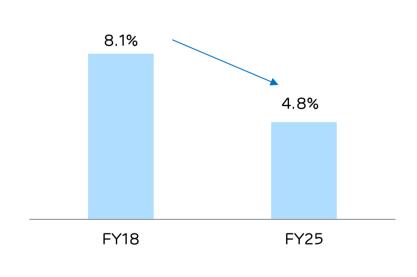
2.2x	Per capita income of India
Rs 3,28,000	Per capita income of Mumbai (FY20)
Rs 36,000	Avg Annual Electricity Bill of AEML Consumer
~6%	Average electricity bill as % of per capita income

- Servicing 85% of Mumbai, touching 2/3 households of Mumbai
- One of the largest mega city in the world to achieve 36% renewable power

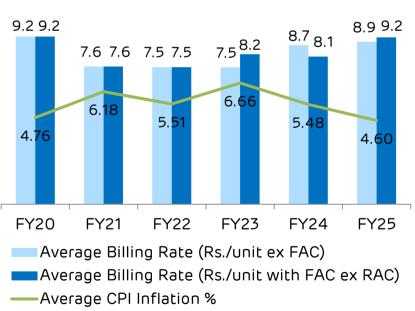
AEML - Key Milestones Since Acquisition











Capex-led growth in Regulated Asset Base to drive growth in returns (~Rs. 70 Bn over FY26-30e)

MPSEZ Utilities Limited (MUL): Overview

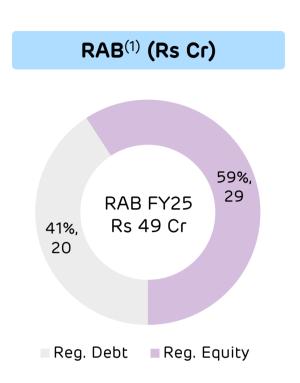


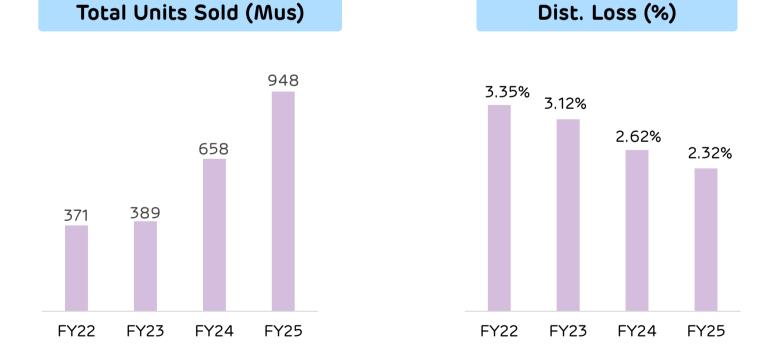
Mundra SEZ is strategically located with well developed supporting infrastructure serving as an attractive industrial hub



- Electricity Distribution for Mundra SEZ area
- Catering primarily to commercial and industrial consumers
- Section 62 (RAB Based) asset governed by Gujarat Electricity Regulatory Commission
- 244 ckm of distribution network

- Mundra SEZ is India's largest multi-product SEZ spread across 85 sq km
- Mundra port is India's largest private commercial port with capacity to handle cargo of ~264 MMT
- SEZ also has a huge land bank reserve for large-scale industries in future
- Given the large industry cluster opportunity in Mundra SEZ area and the accompanying expected growth in power demand, AESL is well placed to grow the MUL business





MUL's average existing load is 113 MW in FY25, which is expected to grow multifold due to new investments in copper, petrochemicals and solar manufacturing & ancillary industries in the Mundra region

Distribution and Parallel License Opportunity



- Power distribution is one of the largest consumer facing sectors in the country. 96.7% of ~270 mn households⁽¹⁾ in India are connected to the grid and primarily owned and operated by state governments
- AESL's Distribution platform intends to position as the electricity supplier of choice
- Parallel Distribution Licensee enabled under 6th provision to section 14 of Electricity Act 2003 as follows:
- "The Appropriate Commission may grant a license to two or more persons for distribution of electricity through their own distribution system within the same area, subject to the conditions that the applicant for grant of license within the same area shall, without prejudice to the other conditions or requirements under this Act, comply with the additional requirements [relating to the capital adequacy, credit-worthiness, or code of conduct] as may be prescribed by the Central Government, and no such applicant, who complies with all the requirements for grant of license, shall be refused grant of license on the ground that there already exists a licensee in the same area for the same purpose"
- Proposed Total Capital Outlay⁽²⁾ of Rs. 200 Bn over 8 years
- Parallel Distribution Licensee $^{(2)}$: Target ≥ 20% of the total market size 38.8 BUs or approx. 4.5 million customers

Available Opportunities Adani's Core Competency and Distribution Expertise Parallel Licensing in more than 3 new regions with potential 9x Cost Competitiveness – Cheap bulk power sourcing, Opex control growth in the distribution area $^{(3)}$ **Digitization** – Tech-enabled solutions for efficient operations Expansion of MUL Discom license area Our Growth Competitive **Technical Expertise** – Regulatory framework, Network design & operations areas Advantage Further RAB additions in AEML Value Added Services – Green Power, Energy Audits, EV Charging Distribution Platform for Group consumers and commercial and Reliability – Delivering world class reliability & quality of supply industrial customers

AESL's Core Strengths and Available Synergies in the Distribution space:

Experience of operating AEML – the No. 1 Discom in the country | Expertise of operating in a multi-player competitive environment

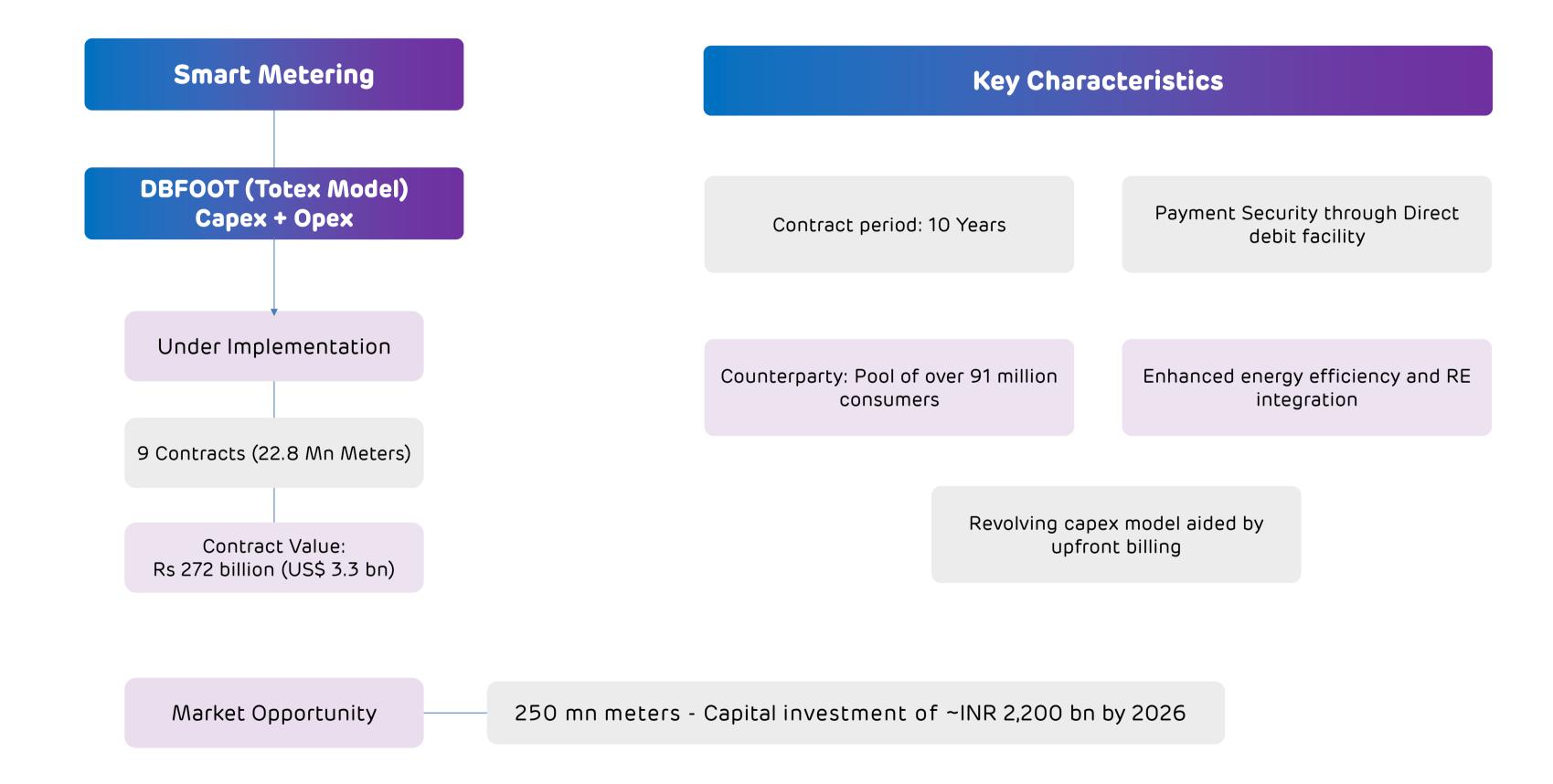




Smart Metering

Smart Metering Business





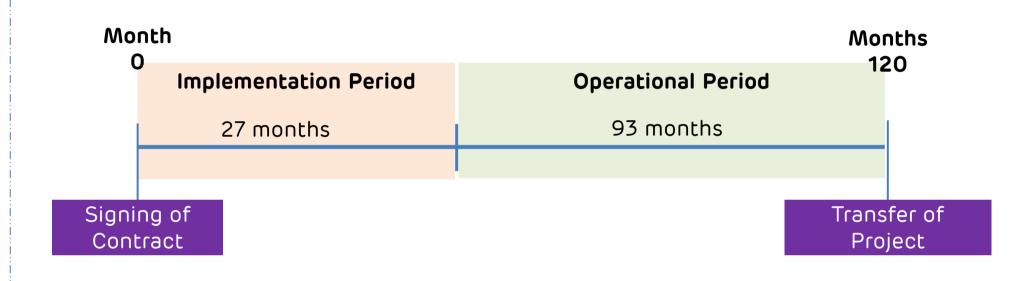
Smart Metering Contractual Framework



Flow of Revenue for Smart Meter SPV Payment of **Electricity Bills** Payment Gateway Consumers Agent Bank Direct Debit Facility Supply of Agent Bank **Electricity** Payment of Smart Meter Charges **Smart Meter** Utility SPV/AMISP Smart Meter Deployment Contract

- Assured Revenue for Smart Meter Implementing Agency;
- Pass through Expense under s.62 of electricity Act for Utility
- Ultimately recovered from the consumer

Contract For Advanced Metering Infrastructure Service Provider (AMISP)



- Revenue inflows immediately on Operational Go live
- Operational Go Live: 5% of the Smart Meters being operational
- Revenue charged is based on Total Meter Months

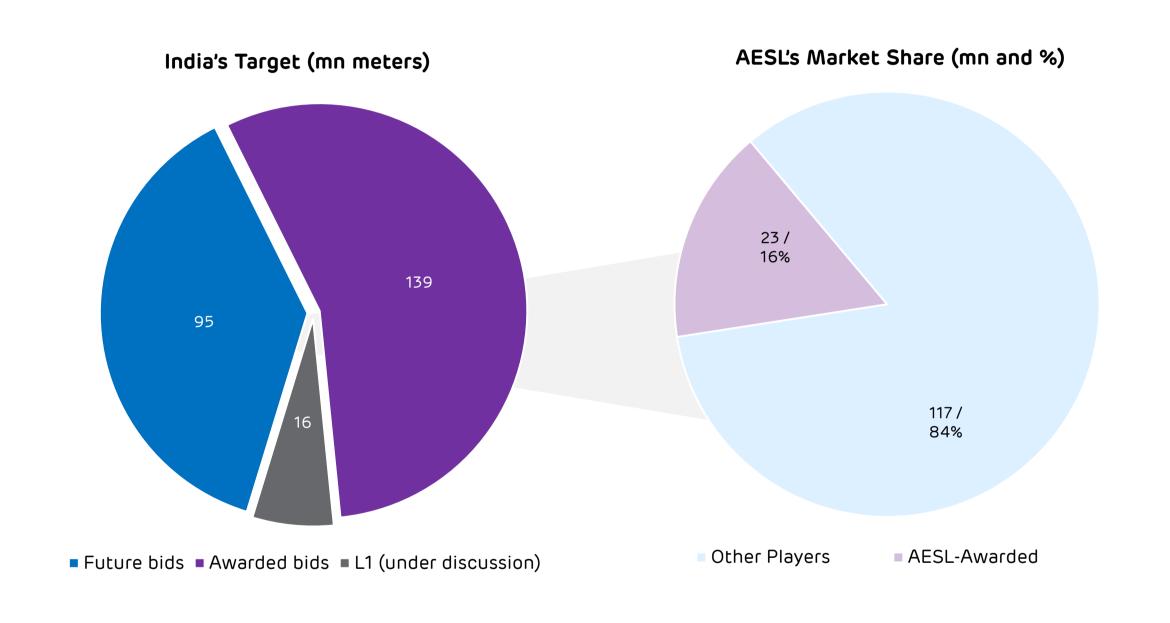
Payment Security
Mechanism through
Direct Debit Facility
Agreement (DDF)

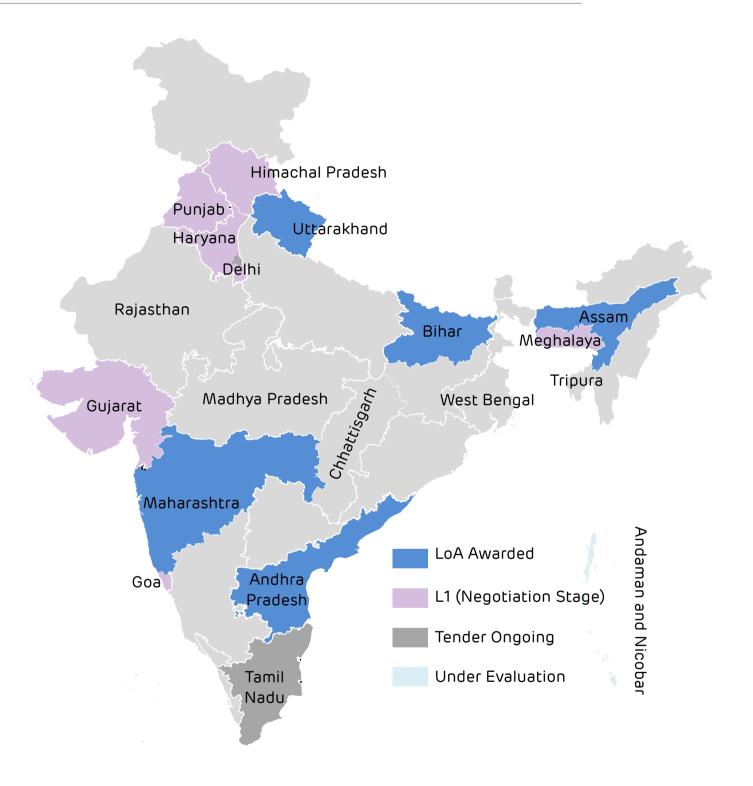
- A Quadripartite agreement \rightarrow governs all payments due to AMISP
- Agreement uniform to all discoms, finalized by REC being the Nodal Agency
- Direct Debit facility include bucket filling approach \rightarrow all consumer bill payments will be routed through this account
- Irrevocable and Standing instruction to Agent Bank to directly pay to Smart Meter SPV from DDF account.

Smart Metering Opportunity



- Awarded (LOA) and Negotiation (L1) stage: 155 Mn Smart Meters
- Untapped market: 95 Mn Smart meters





AESL has an LOA for 22.8 Mn smart meter qty. with an order value of Rs 272 billion (US\$ 3.3 bn)

AESL's Core Strengths and Available Synergies:

Distribution & Smart Metering Experience | Expanding Distribution business across India | Pan India presence





Cooling Solutions

Cooling Solutions: DSC Snapshot



The District Cooling System (DCS) produces chilled water in a central plant and distributes cooling capacity in the form of chilled water from the central plant to multiple buildings through a network of underground pipes for use in space and process cooling.

1

A central cooling plant produces chilled water by using eco-friendly refrigerants

2

This chilled water is transported to the customer buildings through a network of insulated water carrying pipes.

3

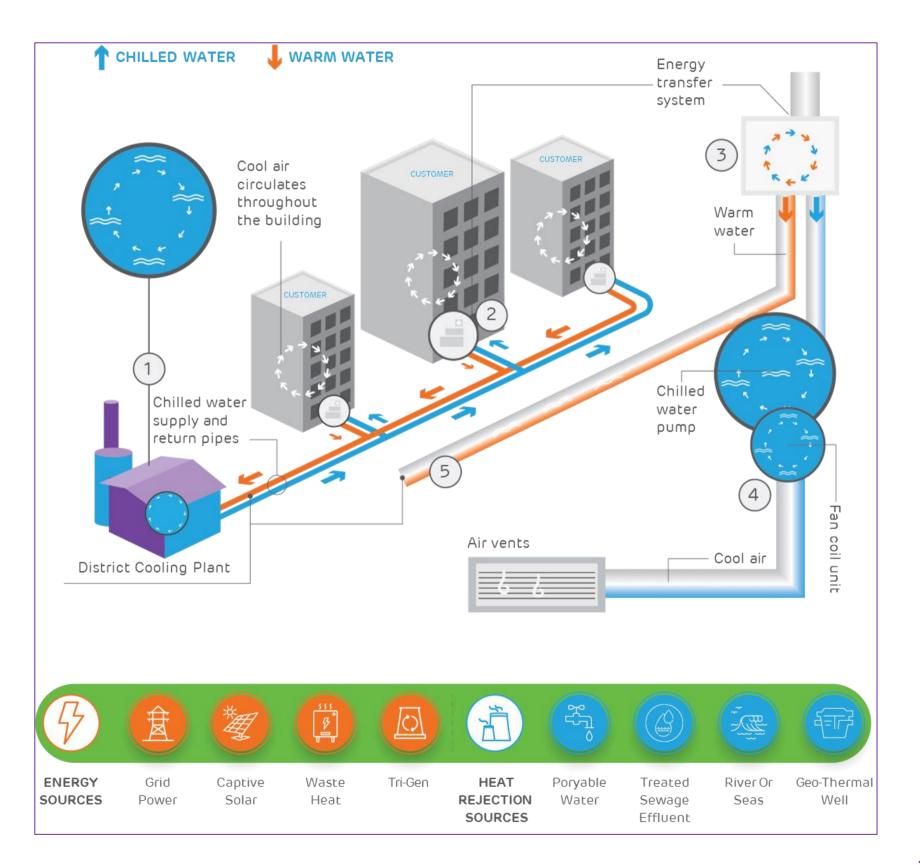
Energy Transfer Station (ETS) facilitates the heat transfer between the high-side chilled water circuit and low side (building) chilled water circuit with plate type heat exchanger to cool the building-side water.

4

The cold low side chilled water circulates through fan coil units and cools the hot air which is blown over the cooling coil in the fan coil unit, to produce an air-conditioning environment, which is predictable and efficient.

5

The warmer water from the ETS is returned to the central plant for re-cooling and recycling.



Why District Cooling? - Business Rationale



Changing Demographic and Economic Trends

- Large scale infrastructure development requires sustainable, energy efficient and low carbon cooling solutions
- Rising per capita income, urbanization, coupled with growing AC ownership to drive the cooling growth
- India's cooling demand projected to grow by 8 times in the next 20 years

Growing Need for Alternative Cooling Solutions

- Standalone chiller system with requisite backup which will lead to higher capacities and associated costs
- Growing air-conditioning demand will choke-up the power supply in the medium term
- District Cooling reduces 25-30% primary energy consumption and leads to lifecycle savings of 25-30%

Large Market and Existing Synergies

- Growing shift from distributed cooling to centralized cooling (deep penetration in the middle east)
- Opportunity to unlock potential in green-field infrastructure (Airports, Data Centers, SEZs, Residential Townships)

Integrated Utility Offering

- AESL will offer DCS under Cooling as a Service (CaaS) model with end-to-end integration responsibility (DBFOT)
- Integrated power solution with tailormade sourcing from grid, wholesale or captive sources
- Tariff recovery through capacity charge and consumption charge

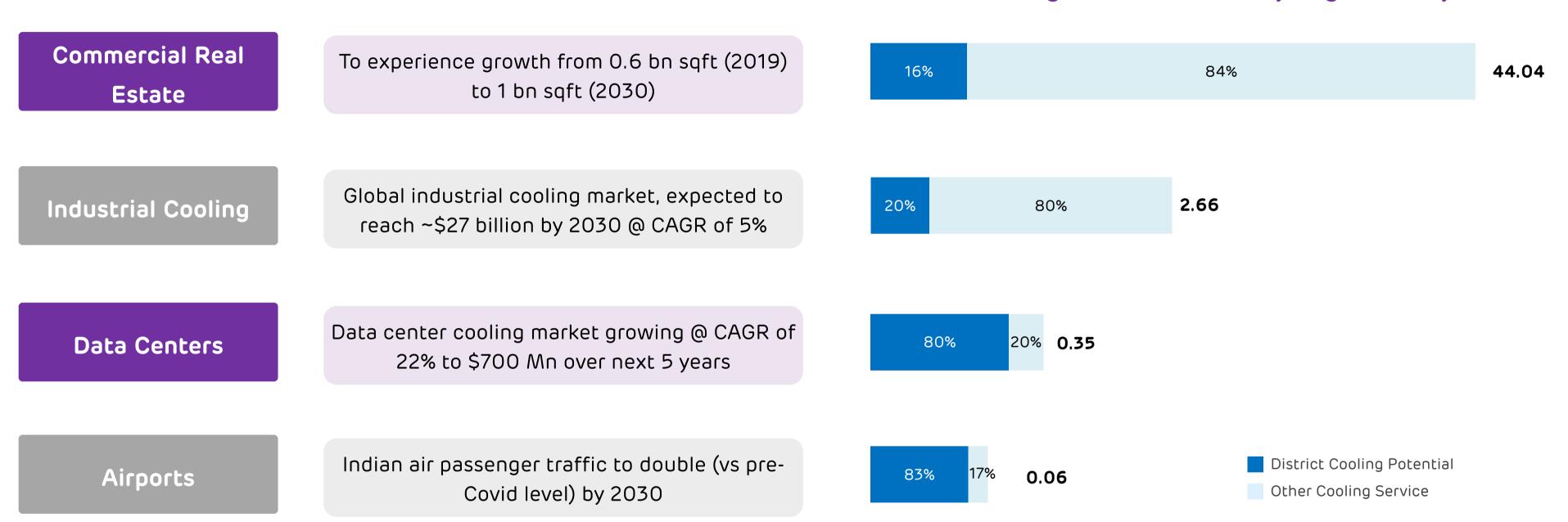
Low Carbon Future

- Sustainable Cooling Solution for a Low Carbon Future (25-30% lower emissions)
- Contribute to India's net zero target by 2070

Cooling Solutions Opportunity: Four key segments to drive DCS demand

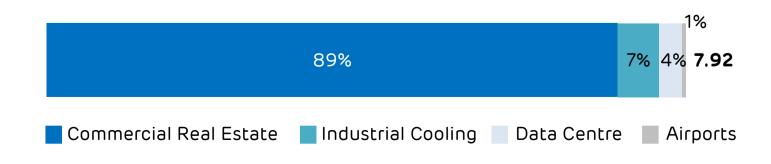


Cumulative Cooling Demand from key segments by FY30⁽¹⁾ (in Mn TR)



AESL Focus Areas

An aggregate DCS demand potential of over 7.92 Mn TR by FY30







Business Philosophy

Business Philosophy focusing on De-risking at every stage of project lifecycle



DE-RISKING AT EVERY STAGE

Route Identification & Survey

- Route alignment on topographic maps to optimize route & identify key parameters
- Utilization of Drones for route survey
- Robust site diligence and route planning to minimize project cost and ROW issues

Project Planning & Scheduling

- Robust Pre bid estimation of ROW, Project Cost and Timelines resulting in assurity of returns
- Solid vendor management and strong relationships adds to business sustainability and avoid cost escalations

Capital Management

- Takeout of construction debt post commissioning (eg: USPP issuance)
- Maintained international investment grade rating while achieving impressive growth

OUR BUSINESS PHILOSOPHY

Project Execution

- Complex projects experience: Completed HVDC project (~1000 kms) in a record time of 24 months
- Contracting methodology focused on derisking –
 competitively awarded on fixed price & fixed time basis
- Availability of large talent pool and in-house capabilities

Construction Finance

- Derisked financing through fully-funded plan
- Revolving Construction facility of US\$ 700mn for transmission and GMTN program of US\$2 bn for AEML
- LC facility to reduce financing cost & optimize funding schedule

Tech Enabled Operations

- Life cycle O&M planning
- Reliability centered Maintenance
- Remote operation of sub-stations and integration with Energy Network Operating Centre

DE-RISKING AT EVERY STAGE

Project Management & Assurance Group (PMAG): End to End Project Integration





Bidding, Site Scouting



Project Development & Basic Engineering



Execution



Operations



Concept

Integrated Project Management



Strength: Team of 90 professionals having hands-on experience of 2,000+ man-years of complete project management cycle of small, medium & large projects

Bidding Stage

- Integrating & providing cross functional support for Bidding Process
- Site Location Assessment, coordinating for field visits
- Bid stage scope finalization & technology adoption with engineering
- Bid Stage Cost Estimates
- In case of M&A's, collaborating and assessment of asset

Project Development

- Collaborates for Technology finalization & Scope
- Execution Strategy
- Contracting Strategy
- Detailed Project Report
- Coordinating for connectivity & evacuation
- Level 1 Project Schedule
- Capex Budgets and Estimates
- Risk Assessment & plan
- Procurement Planning
- Financial Closure Plans

Project Execution

- Integrated L3 Project Schedule
- Baselining Cost and Resource plans
- Issue & Risk Management
- Supply Chain Management and Contract
 Administration
- Contractor & Vendor Management
- Change Management
- Monitoring Approvals , Permits & Licenses
- Managing Lenders & LIE interface
- Cash Flow Management
- Project Monitoring & Control
- Mid Course Corrections (Catch up)

Project Close Out

- Facilitating the Handover & punch list closure
- Contract Closures
- Close Out Report
- Material Reconciliation
- Spares Handover
- Closure of LIE and Lender Reports
- Stakeholder Recognition
- Finalizing the Final Costs
- Ensuring built as per Drawings







Strong Project Controls





ESG Framework, Investment Case and Board and Management

Assurance backed ESG framework







United Nations Global Compact

UN Sustainable **Development Goals** India Business & Biodiversity Initiative (IBBI)

SLB Principles

IFC E&S Performance Standards

Disclosure Standards

TCFD

TNFD

GRI Standards

CDP disclosure

BRSR

GHG Protocol

Policy Structure

- Environment & Energy as part of IMS policy
 - Biodiversity Policy
 - Energy Management System
- S

E

- Guidelines on Human Rights
- Corporate Social Responsibility Policy
- Occupational Health & Safety as part of IMS Policy
- **Board Diversity** G
 - Code of Conduct
 - Related Party Transaction Policy

Focus Area - UNSDGs







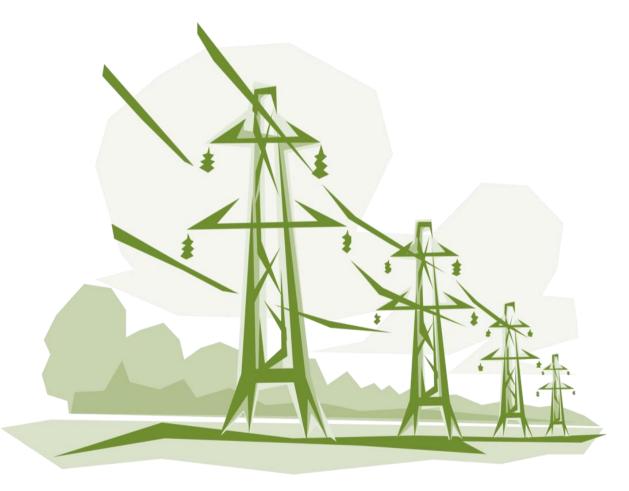


Transforming through Green Energy Adoption





- AESL's pledge to 'Net Zero by 2050' to limiting the global temperature rise to 1.5°C with no or limited temperature overshoot.
- With interim ABSOLUTE GHG emissions targets:
 - Reduce 72.7% Scope (1 + 2) by FY 2032
 - Reduce 27.5% Scope 3 by FY 2031



- Green tariff and certificates for Mumbai customers choosing green energy options
- AEML is actively working towards goals:
 - Renewable energy: 60% by FY27, 70% by FY30 from 36% in FY25
 - GHG intensity [tCO2e/EBITA]: 70% reduction by FY30 w.r.t. FY 2018-19 baseline (tCO2e/EBITDA) (Targets have been aligned with National goal (tCO2e/GDP))
- AESL is developing an HVDC Transmission link for continuous supply of renewable power to Mumbai with commitment of \$1 billion (already commissioned 400 KV Kharghar Vikhroli line of 1000 MW)

ESG Commitments & Targets



ESG Commitments

- To maintain our position in the top 10 percentile ESG ratings within global electric utilities (S&P CSA)
- To purchase RE power at AEML 60% by FY27 (committed under SLB framework) & 70% RE sources by FY30
- To reduce Emission intensity [tCO2e/ EBITA] @ AEML to 50% by FY27 & 60% by FY29 w.r.t baseline FY19
- To achieve Net emissions by 2050
- To maintain Zero-Waste-to-Landfill (ZWL) and Single-use-Plastic-Free (SuPF) certification
- To retain Water Positive status for the company
- To achieve No Net Loss of biodiversity on ongoing basis
- To complete ESG Evaluation and engage all Tier-1 critical suppliers through GHG Suppliers' Engagement Program for decarbonization of value chain by FY26

AESL Targets				
Indicator	FY26 Target	FY25 Status		
Ranking in Global ESG benchmarking of electric utility sector (Percentile rank)	Тор 10	Тор 9		
Water positive operating sites	100%	✓		
Zero waste to landfill operating sites	100%	✓		
Single use plastic free operating sites	100%	✓		
No Net Loss of biodiversity operating sites	100%	✓		

AEML Targets					
Indicator	FY30 Target	FY27 Target	FY25 Status		
RE power purchase	70%	60%	36%		
Emission intensity reduction	70%	50% (sustain)	70%		

- AEML achieved it's stated target of 36% RE purchase by FY25
- Green tariff and certificates offered to Mumbai customers for choosing green energy options
- Setup EV charging infra under "Share Charge" initiative
- Improve end user energy efficiency through demand side management program
- Supporting third parties achieve Net-Zero and SBTi targets under open access

ESG Ratings, Awards and Recognition



ESG Commitments ESG Ratings AESL's Rating



Ranking of 87%, with consistent ranking above Electric & Gas Utilities industry average [911 companies



ESG Risk Rating of 'Medium Risk' with a score of 27.9 in January 2025 (improved from High Risk - 32.8 in April 2023), better than global Electric Utility Industry average of 36.5

DJSI-S&P Global **Assessment**

S&P CSA as of November 2024: Scored 73/100 vs 62/100 in 2023, one of the best in Indian Corporate Sustainability Electric Utility sector and significantly better than average World Electric Utility score of 42/100



ESG Rating of 'BB'



FTSE reaffirms AESL as a constituent of FTSE4Good index series with an improvement in ESG score from 4.0 to 4.4 in 2024. Also, AESL's Governance score stands at 5/5, Social score of 4/5 & Environment score 4.3/5 well above global Electric Utilities sector average of 2.8

AESL: Compelling Investment Case



Favorable Industry Landscape

- Evolved and stable regulatory regime has enabled growth of AESL's business into multiple segments (Transmission, Distribution, Smart metering, District cooling) within energy domain
- Focus on Grid reliability, consumerism and shift to RE based power propelled investments in across the value chain

Development and Construction Expertise

- Proven track record of excellence in development & construction of Transmission systems and asset hardening at AEML
- AESL remains competitive at bidding stage due to scale benefits and geographical presence across the country
- Solid vendor management and strong relationships adds to business sustainability and avoid cost escalations

Operational and Execution excellence

- Energy network operation center (ENOC) allows remote monitoring and diagnostics to enhance O&M efficiency
- Robust operational metrics line availability, supply reliability, distribution loss, affordable tariffs
- One of the lowest O&M cost through predictive maintenance and technology excellence

Capital Management Philosophy

- Capital structure designed through debt financing at tenure matching concession life and terms akin to stable assets
- AESL is the only private sector transmission and distribution company in India with International IG Rating

Capital Allocation and turnaround capability

- Disciplined approach towards new project bidding and acquisitions; stringent IRR (returns) threshold
- Commitment to maintain strong credit profile and investment grade rating
- Strong track record of acquisition and turn around of transmission and distribution assets

AESL: Board and Management Team



Board of Directors

Independent Directors



Meera Shankar

45+ Yrs of Experience Skill & Expertise

- Strategic comm.
- Policy Formulation
- Economic & Trade Relations



Lisa MacCallum

25+ Yrs of Experience Skill & Expertise

- ESG
- Brand Strategy
- Global Affairs



K Jairaj





45+ Yrs of Experience Skill & Expertise

- Sector Expert
- Governance
- Regulatory



Non-Independent Directors



Gautam Adani Chairman and Promoter Director

Skill & Expertise

- Entrepreneurial Vison
- Business Leadership



Rajesh Adani

Promoter Director

Skill & Expertise

- Business relationship
- Execution



Anil Sardana Managing Director

40+ Yrs of Experience Skill & Expertise

- Industry veteran
- Strategic leadership
- Transition & Development

	Board Committees			
	100% IDs	Chaired by IDs	Chaired by NID	
Statutory Committees				
- Audit	\checkmark			
- NRC	\checkmark			
- Stakeholder Relationship		\checkmark		
- CSR		\checkmark		
- Risk Management		$\overline{\checkmark}$		
Non-statutory Committees				
- Public Consumer	\checkmark			
- IT & Data Security			$\overline{\checkmark}$	
- Corporate Responsibility	\checkmark			
- Mergers and Acquisition			$\overline{\checkmark}$	
- Legal, Regulatory & Tax			$\overline{\checkmark}$	
- Reputation Risk			V	

Management



Kandarp Patel Chief Executive Officer

25+ Yrs of Experience in power trading, fuel mgmt., legal and commercial aspects of power industry



40%

100% of

Chaired by

36%

63%

Chaired by

Comprised of only Independent Directors

Statutory Committees

Independent Directors

Additional Business specific committees

Fully comprised of Independent Directors

Independent Directors

Kunjal Mehta Chief Financial Officer

20+ Yrs of Experience in corporate financing, risk mgmt., financial reporting, business partnering and process deployment,



Annexures

41-44	ESG Initiatives
45	AEML – Case Study
46	Smart Metering – Key Benefits
47-51	Project Level Details – Asset Portfolio

AESL: Key Environmental Indicators and Milestones



Key Performance Indicators	Current Status	Baseline Short to Medium-ter		m-term Targets	
Energy Mix & Emission Intensity					
- RE share in power procurement	AEML has achieved 36% renewable in power mix as of FY25	3% FY19	60% by FY27	70% by FY30	
- GHG Emission Intensity Reduction	AEML has reduced its GHG emission intensity to 70% (683 tCO₂e/EBITA) in FY25. The target for GHG emissions reduction is in line with Nationally Determined Contribution (NDC) for climate change. Disclosed in terms of a reduction in GHG per unit of revenue.	FY19 2,254 tCO2e/EBITA	40% by FY25 70% by FY30		
Waste Reduction and Biodiversity Managemo	ent				
- Zero waste to landfill (ZWL)	Secured ZWL status from Intertek & BVCI Covered all operational sites (substations and TLs) of AESL Achieved landfill diversion rate exceeding 99% No certification in FY19-20		To maintain ZWL cert	o maintain ZWL certification for AESL	
- Single use plastic (SuP) free sites	 Attained SUP free status from CII-ITC CESD & BVCI Covered all operational sites of AESL & AEML Strengthening alignment with UNSDG 12 	No certification in FY19-20	In maintain SUP certification for AFSI		
- India Business Biodiversity Initiative (IBBI) and ensure no net loss to biodiversity	 Signatory to IBBI 2.0 and submitted first progress report in 2024 Compensatory afforestation over 753 hectare till FY24 	FY20-21 289 hectares	Achieve Zero Net-Loss to Biodiversity. Achieve Net Positive Gain (NPG) in accordance with IBBI principles		
- Water Neutrality (Water conservation)	 Achieved "Net Water Positive" status for 30 substations and 7 transmission line clusters under UNSDG 6 Carried-out rainwater harvesting feasibility study and implemented water metering across all sites 	No water neutrality in FY 19-20	Secured Net Water Positive ReCertification for all O&M sites Consumed 106% water across the O&M sites		
Energy Efficiency and Management					
- Reduction in auxiliary consumption through REnewable power	 3.362 MWp solar capacity at Mahendragarh, Akola, Koradi, Sami, Morena, Rajnandgaon AEML for its captive consumption have shifted to green power 	Solar capacity of 1.7 MWp in FY19-20	100% auxiliary consumption from renewable sources by 2030		

AESL: Key Social Indicators and Milestones



Material Categories	Material Themes	Key Performance Indicators	Baseline	Actual (FY24-25)	Target (FY24-25)
		Number of fatalities	Zero (FY 20-21)	1	Zero
Health & Safety	Work related injury	Rate of recordable work-related injuries per million man-hours worked	0.33 (FY 20-21)	0.01	Zero
ricular o Surcey	Safety awareness and training	Average hours of training provided per person on health and safety	15.6 (FY 20-21)	39.05 hours per person	Further improve from baseline
Diversity and Inclusion	Measurement of Diversity and Inclusion Metrics and Enforcement of policies	 Women as a percentage of new hires and total workforce (%) Mapping & Disclosure of Regional & ethnic diversity Mapping & Disclosure of inclusiveness 	 New Hire: 5 % Total Workforce: 5% Regional & Ethnic diversity: NO mapping 	 New Hire: 7% Total Workforce: 5.2% Regional & Ethnic diversity: 100% mapping 	 New Hire: 30% Total Workforce: 6% Regional & Ethnic diversity: 100% mapping
Human Rights	Training on human rights	 Employees trained in human rights (%) Security personal trained in human rights (%) Due diligence of business & value chain 	-	100% new employees 53.47% existing employees 57.14% security personal trained in human rights	100%
Skills for the Future	Skill development trainings	Training and development expenditure for employees (Rs)	Rs 3.81 Cr (FY 20-21)	Rs 4.32 Cr	Rs 4.69 Cr
Responsible	Proportion of spending on local suppliers (%)	 Spend on local suppliers against the total procurement budget (%) Due diligence of supply chain 	99.4 % (FY 20-21)	99% spend on local supplier ESG Due diligence for all suppliers initiated	Maintain FY21 Performance
Procurement	Supplier screening on ESG metrics	Suppliers screened on ESG criteria (%)	100% (Critical New Suppliers)	New onboard suppliers screened on ESG criteria	100% (Critical all suppliers)

AESL: Key Governance Indicators and Milestones



Board Gender Diversity		Key Performance Indicators	Baseline	Actions Taken and Goals
		Balance the board composition in terms of men and women directors 16.6% - women directors in board as of FY21		 % of women directors in board improved to 33.3% (2 of 6 board members)
Board Independence	Great Board Independence and Improved Disclosures	 Improve board strength and independence Incorporate non-statutory committees Enhance disclosures in board & committee meetings 	 6 directors as of FY21 Only statutory committees as of FY21 	 Board comprises of: 3 (50%) Non-Executive & independent 2 (33%) Non-Executive & Non-Independent 1 (17%) Executive directors Enhanced disclosures through formation of new committees with minimum 50% IDs (CRC, RMC, PCC, IT & Data Security) Committees chaired by Independent Directors
Code of Conduct	Corruption and Bribery Cases	 Number of Corruption cases and Bribery and Associated Risks Adoption of Anti Corruption and Bribery Policy % of Governance body members and employees trained on anti-corruption 	 Zero corruption cases 	 (Audit, NRC, STC) Company Adopted Anti Corruption and Bribery Policy Zero Case on Corruption and Bribery Identification and Assessment of risks Yearly DD for CoC for board, employees, suppliers & ABAC policy
Anti-competitive Practices	Fines and Settlements	 Fines or settlements paid related to anti- competitive business practices (Rs) 	/ OLU SC UL FA / I	Zero in FY24 and beyondYearly ABAC due diligence
Customer orientation and satisfaction	Consumer Satisfaction	Affordable tariffsService reliabilitySustainable power	Distribution loss reductionCSAT surveysReliability metrics	 Competitive tariff through RE power Option to switch to green power tariff Advanced metering implementation for 20 million consumers
Corporate Governance Standing	ESG Ratings	Improvement in ratings through improved disclosures and adoption of best practices	 CSA: 59/100 (2022); FTSE: 3.3/5 (2022) 	Achieved: CSA – 73/100 (Achieved 80.8/100 w/o MSA) FTSE: 4.4/5 (Achieved in June'24)

Notes

A) List of non-statutory committees – CRC: Corporate Social Responsibility & Sustainability Committee; PRC: Public Consumer Committee; Information Technology & Data Security Committee; RMC: Risk Management Committee; B) List of statutory committees: SRC: Stakeholders' Relationship Committee NRC: Nomination and Remuneration Committee; STC: Securities and Transfer Committee;

C) Sub-committees under Risk Management Committee: Mergers & Acquisitions Committee; Legal, Regulatory & Tax Committee; Reputation Risk Committee

AESL: Enhanced Safety Culture



Safety Initiatives During Q4FY25

- Safety training: 43,209 man-hours of safety training and awareness during Q4FY25
- Positive Safety Culture:
 - o The Mumbai HVDC project site has recorded 3.18 million safe man hours with zero LTIs
 - o First party safety audit was conducted at Warangal Sub-station
 - o National Safety week and National Road Safety month observed across all project sites
 - o First aid training was organized at the headquarter and project locations
 - o A Group safety campaign focused on energy isolation was conducted at ATSCL project site
 - o Executed quarterly safety performance assessments for O&M and project contractors
 - Conducted PSASS (Project Safety Assurance and Site Survey) safety audit at HVDC project site
- **'Saksham'** Mandatory Contractor Workmen Incubation and Induction Program was conducted at various project sites to enhance training effectiveness. Trained 7,788 contract workers and employees across the project sites

Safety Performance in Q4FY25

	Transmission		Distribution (AEML)		
Safety Parameters	Q4FY25	Q4FY24	Q4FY25	Q4FY24	
Near Miss Reporting (Awareness)*	166	787	1,142	686	
Suraksha Samwad (Safety Dialogue)#	894	1,665	2,652	2,320	
LTI	0	0	0	3	
Fatalities	1	0	0	0	
LTIFR (LTI Frequency Rate)	0.14	0	0	0.54	
LTI (LTI Severity Rate)	446.93	0	0	9.38	
Safety training (in Man-Hours)	25,709	21,395	17,500	10,070	







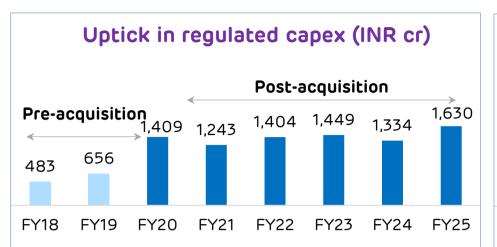
AEML Case Study: Successful Acquisition and Turnaround

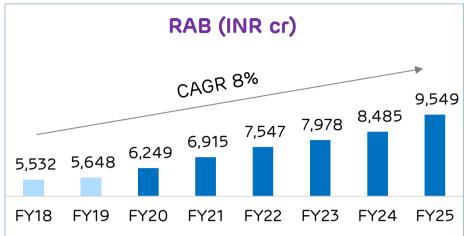




Projection Execution Excellence

- Low capex pre-acquisition on account of liquidity constraints
- Investment in capex resulting in asset hardening -> supply reliability and higher efficiencies
- One of the highest ever regulated asset development in the Covid period



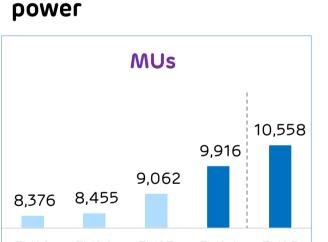




- Best practices implemented with technology integration to ensure supply reliability, responsiveness as well as profitability

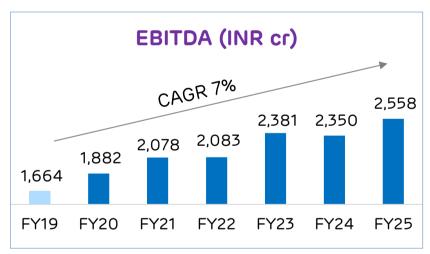
Operational excellence



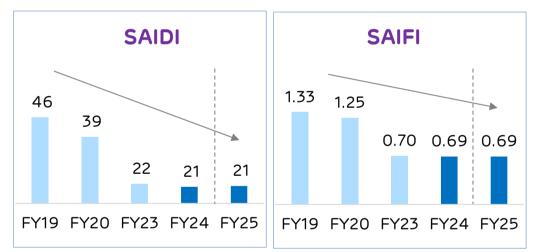


Consistently delivering

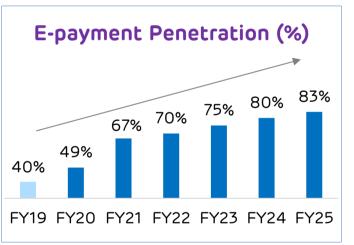
Operating assets at increasing profitability



Best O&M practices →improved supply reliability at 99.99% every year



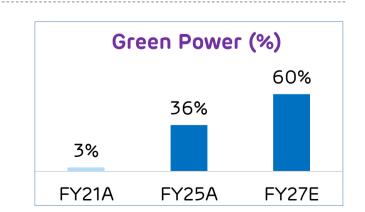
Higher digital penetration among consumers





Sustainability

- Sustainability is a key focus area post-acquisition to transform AEML into a world class utility
- AEML signed 700 MW wind-solar hybrid PPA which increased renewable share from 3% to 36% in FY25
- First time ever **covenanted sustainability linked framework** by a utility in India



Smart Metering - Key Benefits



Technology transformation

Key technology towards the **transformation of power sector** in India

Real time information

Measures electricity consumption & communicates the consumption reading to the power utilities

Two-way communication

Between the meter and the power utility through cellular communication or radio frequency

Key Benefits



Improved Cash Flows

- Upfront collection of dues and "Pay-as-peruse model" to eradicate arrears
- Reducing working capital requirements



Reduction in Operational costs

- Reduced meter reading charges, bill printing, manpower cost
- Field situation awareness to reduce theft and average / estimated billing



Improved
Supply Quality

- Automatic monitoring of SAIFI, SAIDI
- Quicker response time to fault removal / consumer complaints
- Control over consumption
- Accurate estimates for network upgradation
- Real-time assessment of system performance



Customer Satisfaction

- Enhancing consumer participation
- Consumer profile, consumption pattern on real time basis.
- Increases accuracy of meter reading



ESG & RE Integration

- Data analytics helps load disaggregation, forecasting & consumption
- Time of Day (TOD) tariff matched with RE generation
- Efficient & sustainable energy management
- Helps people revise their consumption habits

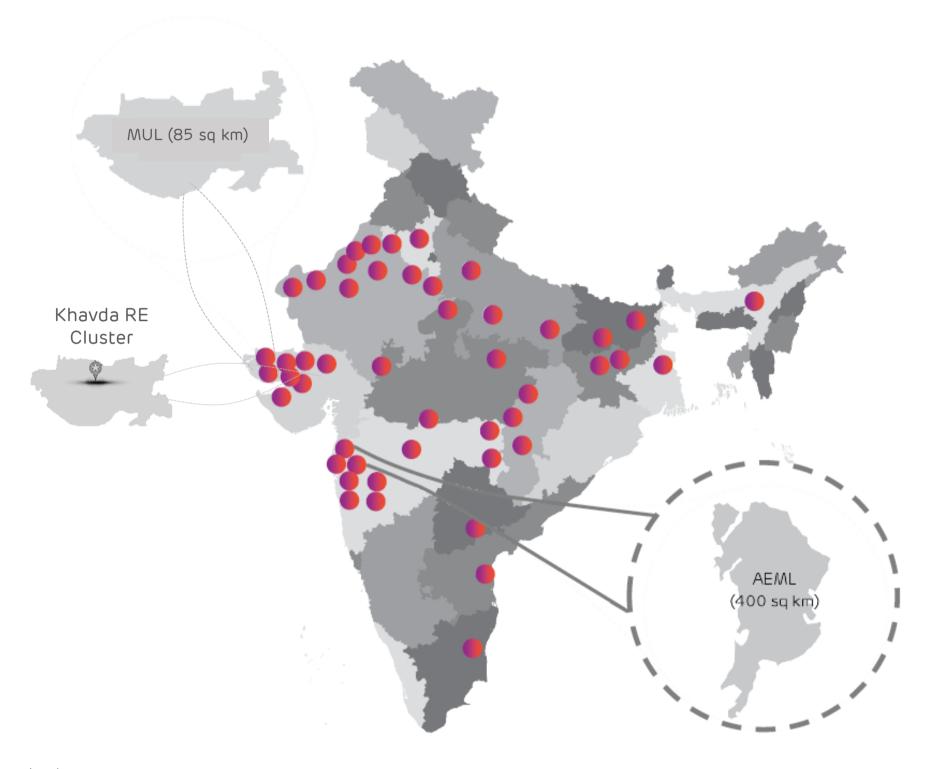


Improved
Energy
Accounting

- Enables mapping of consumer demand, feeder wise loading
- Identification of pilferage / high-loss pockets

Asset Portfolio: Presence Across the Country





Red: Operational assets #Map not to scale

^Partial commissioning of NKTL line: 128 ckm out of 304 ckm; Sangod line: 11.3 ckm out of 11.4 ckm; Khavda Phase-II, Part-A: 270 ckm out of 355 ckm; KPS-1: 38 ckm out of 43 ckm; WRSR: 18 ckm out of 630 ckm thus total 466 ckm has been added out of total 7,471 ckm in under-construction stage

MEGPTCL: Maharashtra Eastern Grid Power Transmission Company Limited; ATIL: Adani Transmission (India) Limited; ATSCL: Aravali Transmission Service Company LTD; WTGL: Western Transmission (Gujarat) LTD.; WTPL: Western Transco Power LTD; AEML: Adani Electricity Mumbai Limited; STL: Sipat Transmission Limited; RRWTL: Raipur Rajnandgaon-Warora Transmission Limited; CWRTL: Chhattisgarh-WR Transmission Limited; ATRL: Adani Transmission (Rajasthan) Limited; HPTSL: Hadoti Power Transmission Limited; BPTSL: Barmer Power Transmission Limited; TPTSL: Thar Power Transmission Limited; ALTL: Alipurduar Transmission Ltd.; GTL: Ghatampur Transmission Limited; FBTL: Fatehgarh Bhadla Transmission Ltd; BKTL: Bikaner Khetri Transmission Limited; ATBPSL: Adani Transmission Bikaner Sikar Private Limited; OBTL: Obra- C Badaun Transmission Limited; WRSS_XXIA: WRSS_XXI(A) Transco Limited; LBTL: Lakadia Banaskantha Transco Limited; JKTL: Jam Khambaliya Transco Limited; MUL: MPSEZ Utility Limited; NKTL: North Karanpura Transco Limited; KVTL: Kharghar Vikroli Tranmission Limited; WKTL: Warora Kurnool Transmission Ltd.; AEMIL: Adani Electricity Mumbai Infra Limited; MP II: MP Power Transmission Package II Ltd; KHAVDA: Khavda Transmission Ltd.; KARUR: Karur Transmission Ltd.; NES: Network Expansion Scheme (NES)

States
(distinct states including smart metering business)

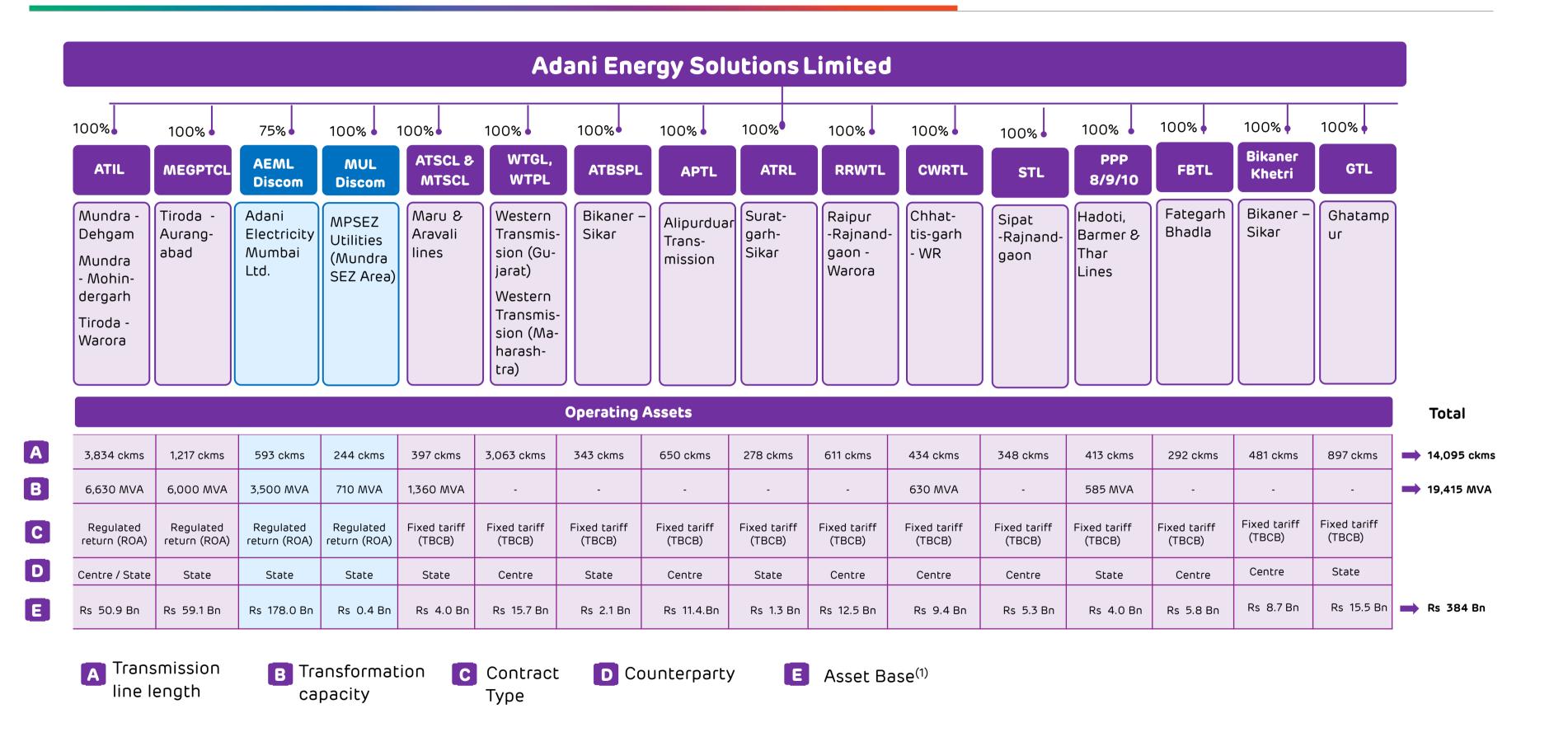
26,696
ckt km
Transmission
Line

90,236 MVA Transmission Capacity

No	Operational	Ckt Kms	25	WKTL	1,756
1	MEGPTCL	1,217	26	KTL	9
2	ATIL (3 lines)	3,834	27	KVTL	74
3	ATSCL	97	28	KBTL	217
4	MTSCL	300	29	ATSTL (EPTCL)	673
5	WTGL	974	30	MPII	1,088
6	WTPL	2,089		Subtotal (A)	19,22
7	AEML	593	No	Under construction^	Ckt Kr
8	STL	348	31	NKTL	304
9	RRWTL	611	32	AEMIL (HVDC)	80
10	CWRTL	434	33	WRSR	635
11	ATRL	278	34	Khavda II Part A	355
12	HPTSL	116	35	KPS – 1	43
13	BPTSL	133	36	Sangod Trans	11
14	TPTSL	164	37	Khavda Ph III Part A	594
15	ALTL	650	38	Khavda Phase IV Part A	597
16	GTL	897	39	NES – Navinal (Mundra)	260
17	FBTL	292	40	NES – Jamnagar	658
18	BKTL	481	41	Khavda Phase IV Part D	644
19	ATBPSL	343	42	Rajasthan Ph III Part I	2,400
20	OBTL	630	43	Line & SS Augmentation	-
21	WRSS_XXIA	295	44	Navinal Mundra (Ph1-B1)	150
22	LBTL	351	45	Mahan Transmission	740
23	JKTL	37		Subtotal (B)	7,47
24	MUL	244		Total (A+B)	26,69

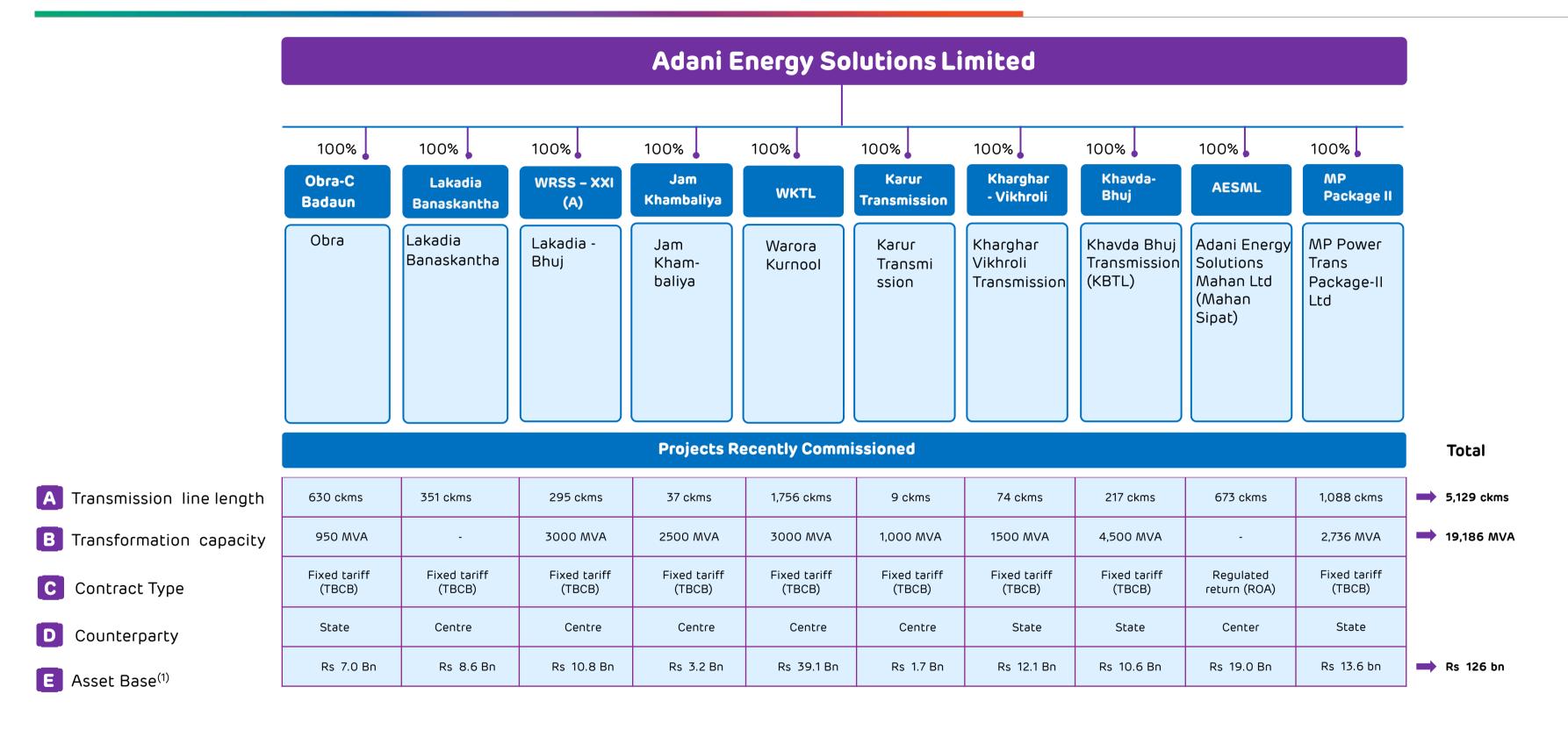
AESL's Operational Asset Portfolio as of March 2025 (1/2)





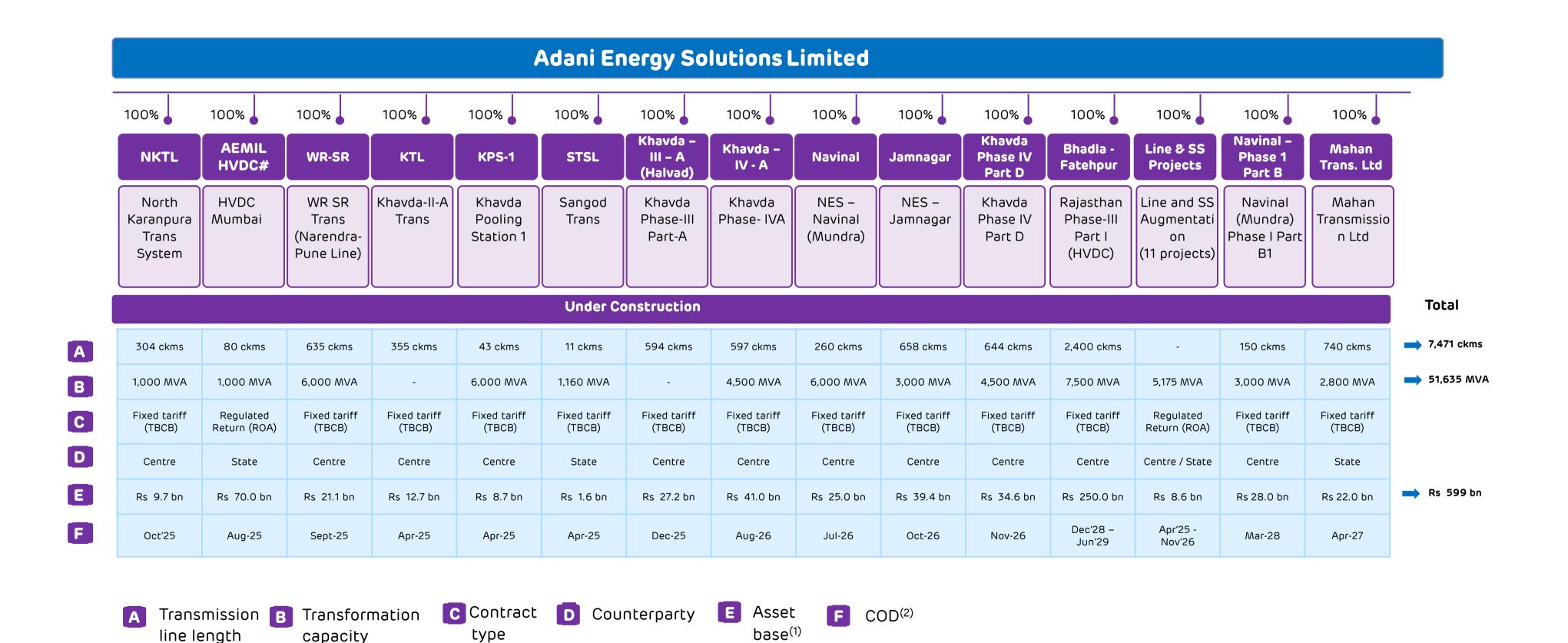
AESL's Operational Asset Portfolio as of March 2025 (2/2)





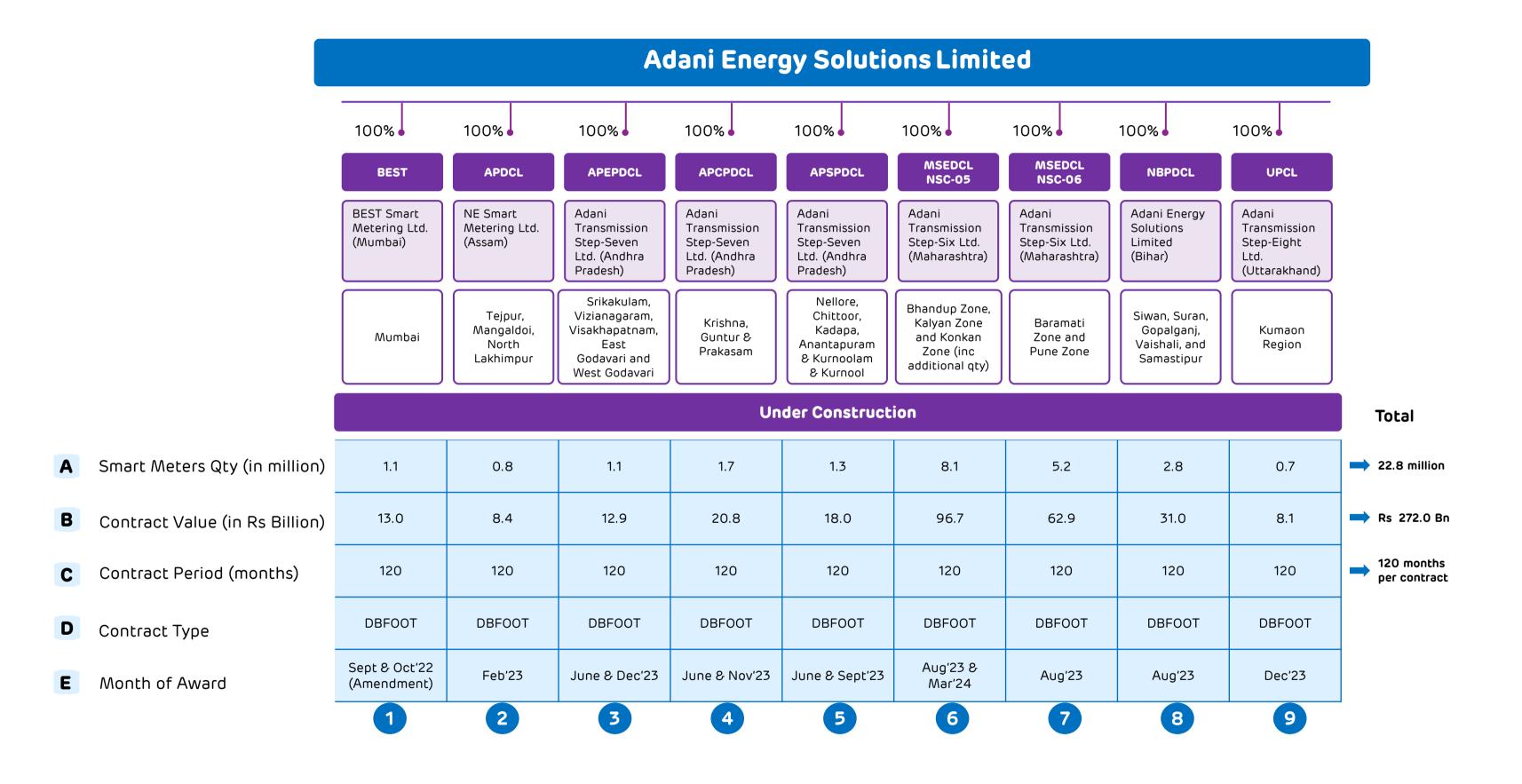
AESL's Transmission Under-construction Asset Portfolio as of March 2025





AESL's Smart Metering Under-construction Portfolio as of March 2025





Legal Disclaimer



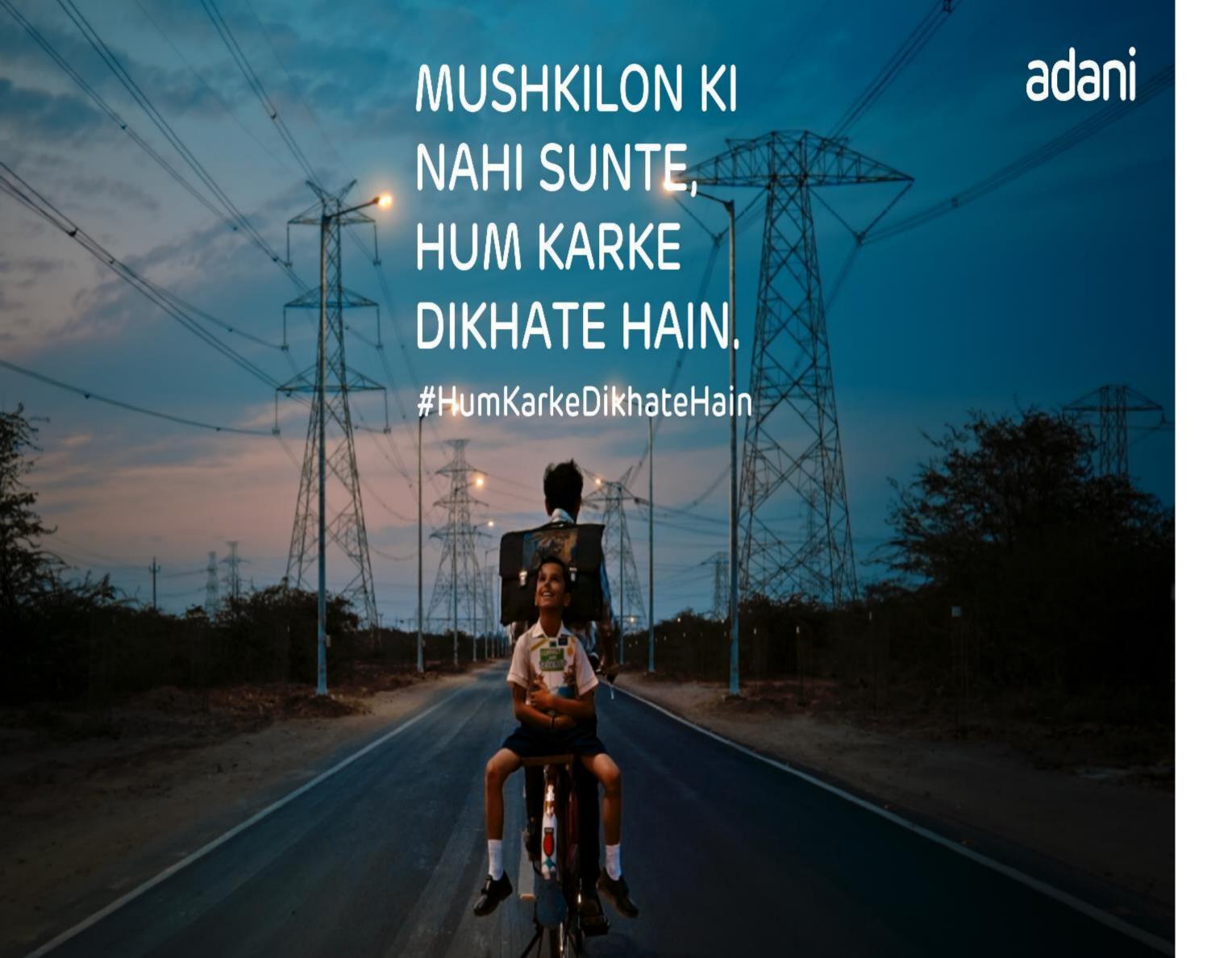
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