



Adani Energy Solutions Limited

(Formerly known as Adani Transmission Limited)

Q3 and 9MFY25 Results Presentation

January 2025

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AESL - Q3 and 9M FY25 Executive Summary

AESL: Executive Summary – Q3 and 9M FY25



Key Highlights for Q3 FY25

Financial Performance update

- Total income increased by 24% YoY, driven by the contribution from the recently commissioned transmission lines and higher energy sales in AEML and MUL
- EBITDA grew by 6% YoY to Rs 1,831 crore, resulting from strong revenue growth, higher EPC income in transmission, treasury income and steady regulated EBITDA in AEML
- PAT ended 80% YoY higher at Rs 625 crore, translating from strong EBITDA, aided by reversal of net deferred tax liability of Rs 185 crore

Transmission Business

- Fully commissioned MP Package 2 transmission line
- Secured 2 new transmission projects Khavda Phase IV Part D and Rajasthan Phase III Part I, adding 3,044 ckm to the under-construction network

Distribution Business

- The distribution loss at AEML improved to 4.66%
- Renewable power share in the Mumbai circle stands at ~36% YTD FY25

Smart Metering

- The smart meter deployment is progressing well with the current average run-rate of 15,000 meters per day expected to reach an average of 20,000 meters per day by the next quarter
- The under-implementation pipeline stands at 22.8 million smart meters, comprising nine projects with a revenue potential of over Rs 27,195 crore

Key Operating Metrics

Transmission

25,778 ckms

Trans. Network

▲+225ckms (in Q3FY25)

99.7%

System Availability 84,186 MVA

Transformation Capacity

₹54,761 Cr

UC Projects

▲+37,761 Cr (in YTD FY25)

Won two new transmission projects and fully commissioned one project in Q3FY25

Distribution (AEML)

2,574 MUs

Units Sold in Q3FY25

▲ **3%** YoY

4.66%

Distribution Loss

vs 5.44% in Q3FY24

Smart Metering

22.8 mn

₹27,200 Cr

Meters portfolio

Revenue Potential

Key Financial Metrics

Q3 FY25

9M FY25

₹6,000 Cr

Total Revenue

▲+24% YoY

₹17,850 Cr

Total Revenue

▲+44% YoY

₹1,831 Cr

EBITDA

▲+6% YoY

₹5,484 Cr

EBITDA

▲+20% YoY

₹625 Cr

PAT

▲+80% YoY

₹1,714# Cr

PAT

▲+110% YoY

₹3,074 Cr

Capex

▲+165% YoY

₹7,475 Cr

Capex

▲+98% YoY

₹27,475 Cr

Net Debt (1HFY25)

▼-5.5% YoY





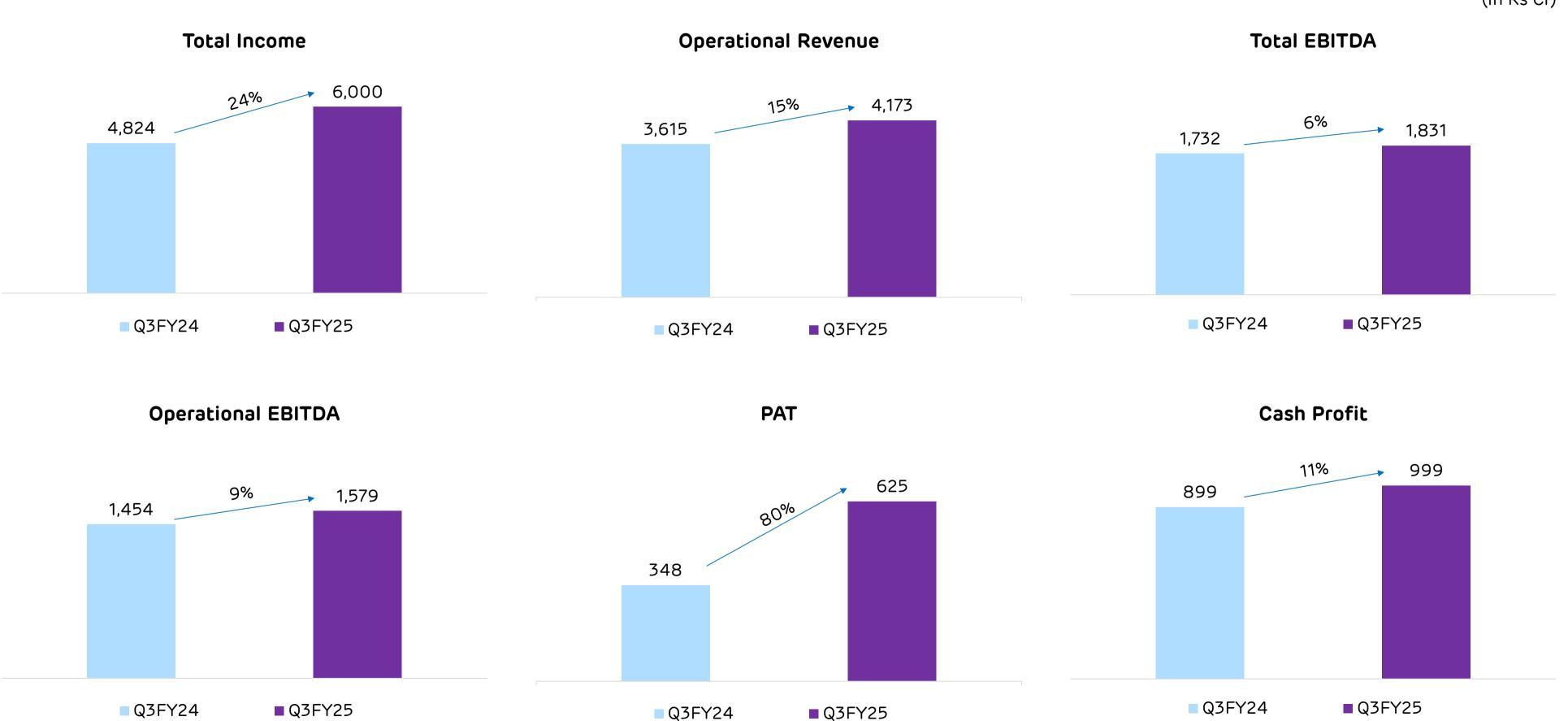
Total revenue	EBITDA	PAT
Rs. 6,000	Rs. 1,831 Cr	Rs. 625 Cr
24% up YoY	6% up YoY	80% up YoY

Q3 FY25 Financial Highlights (YoY)

AESL: Consolidated Financial Highlights - Q3FY25 YoY

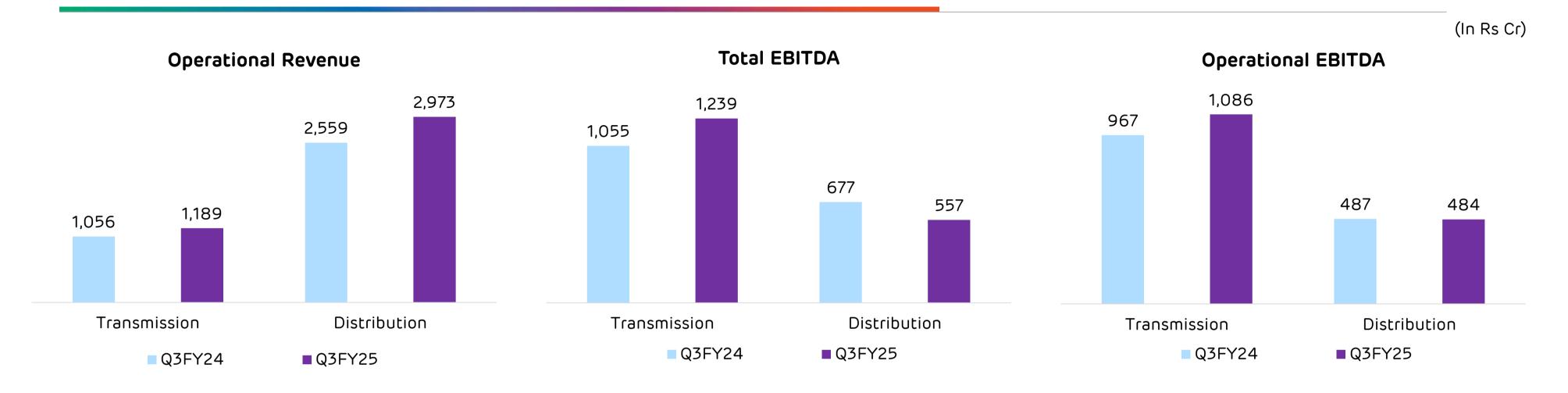


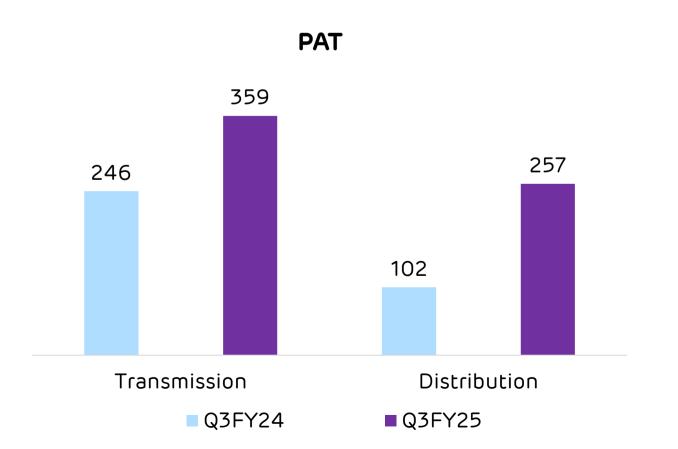
(In Rs Cr)

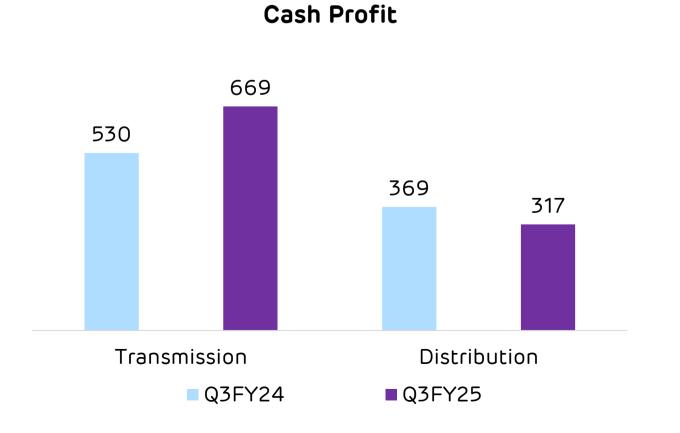


AESL: Segment-wise Financial Highlights - Q3FY25 YoY









AESL: Segment wise revenue bridge - Q3FY25 YoY



Daction (IND Co)	Transn	nission	Distril	bution	Tra	ding	Oth	ners	Conso	lidated
Particulars (INR Cr)	Q3FY25	Q3FY24	Q3FY25	Q3FY24	Q3FY25	Q3FY24	Q3FY25	Q3FY24	Q3FY25	Q3FY24
Operating Revenue	1,189	1,056	2,972	2,559			11		4,172	3,615
Revenue under Service Concession Accounting (SCA – Ind AS 115)	842	64					433		1,275	64
Income from Trading Business					345	738			345	738
Income from EPC and Others	4						35	146	39	146
Total Revenue from Operations	2,035	1,119	2,972	2,560	345	738	479	146	5,831	4,563
Other Income	95	70	75	192					170	262
Total Income	2,130	1,189	3,047	2,752	345	738	479	146	6,000	4,824

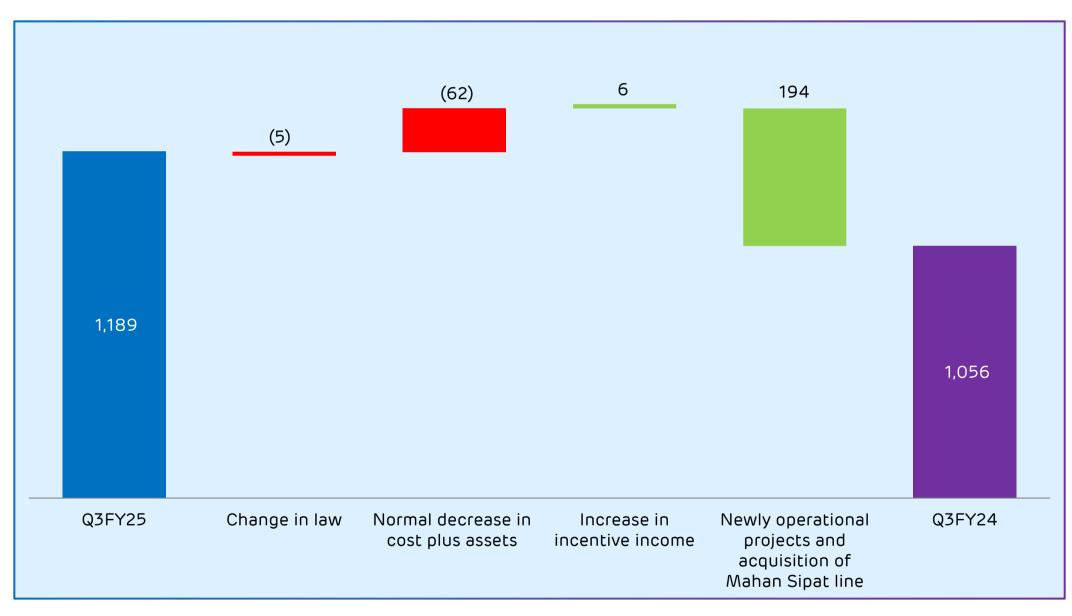
AESL: Transmission – Operating Revenue and Operating EBITDA Bridge YoY



(In Rs Cr)

Operating revenue up 13% supported by revenue contribution from recently commissioned lines and acquisition of Mahan Sipat line

Operating EBITDA up 12% driven by strong revenue growth



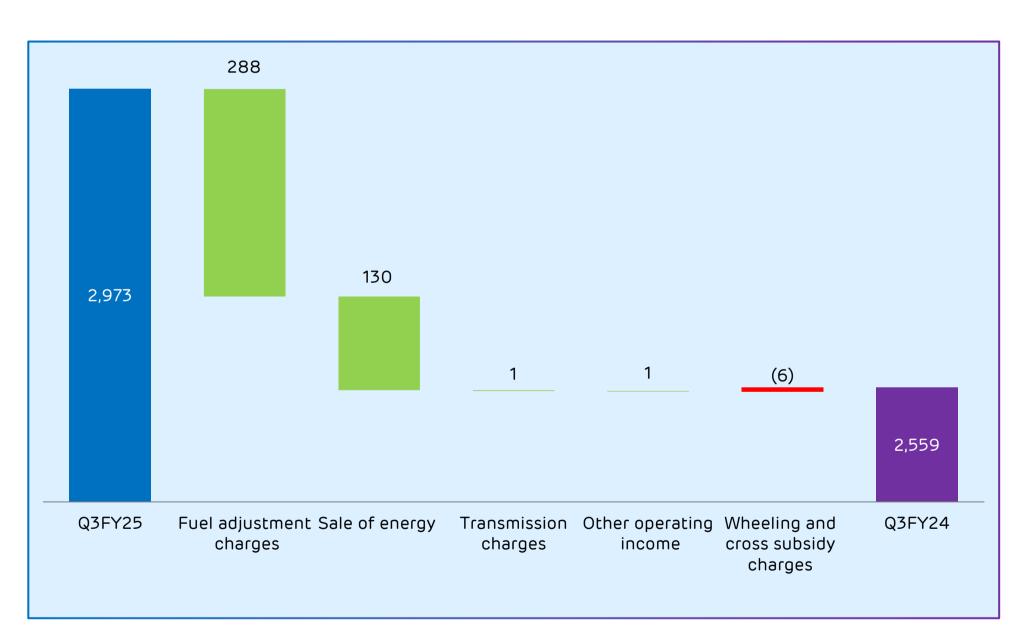


AESL: Distribution (AEML and MUL) – Operating Revenue and Operating EBITDA Bridge YoY

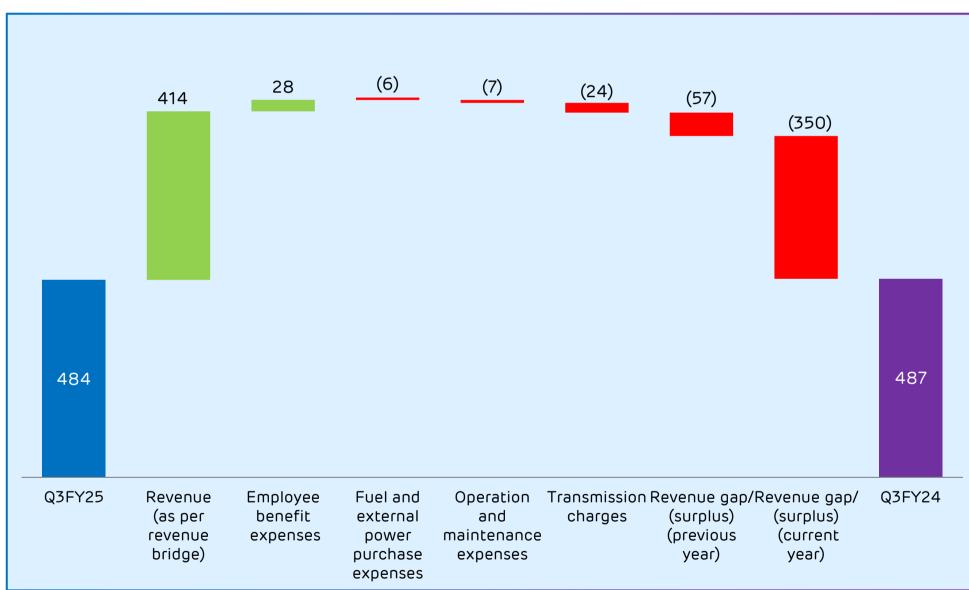


(In Rs Cr)

Revenue up 16% driven by higher energy sales



Operating EBITDA marginally declined by 0.7%







Total revenue	EBITDA	PAT
Rs. 17,850 Cr	Rs. 5,484 Cr	Rs. 1,714 Cr
44% up YoY	20% up YoY	110% up YoY

9M FY25 Financial Highlights (YoY)

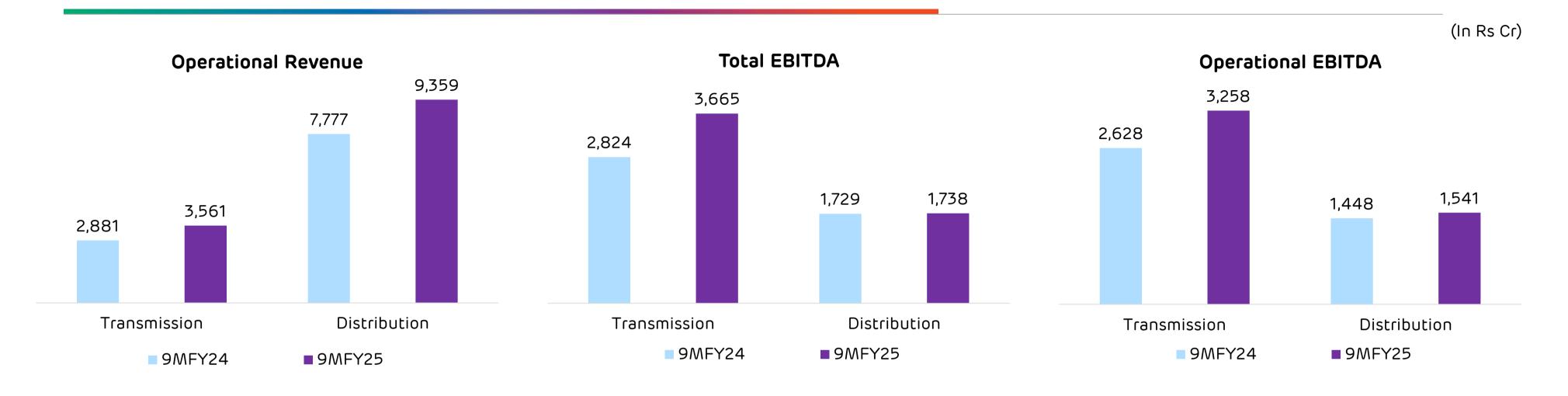
AESL: Consolidated Financial Highlights - 9MFY25 YoY

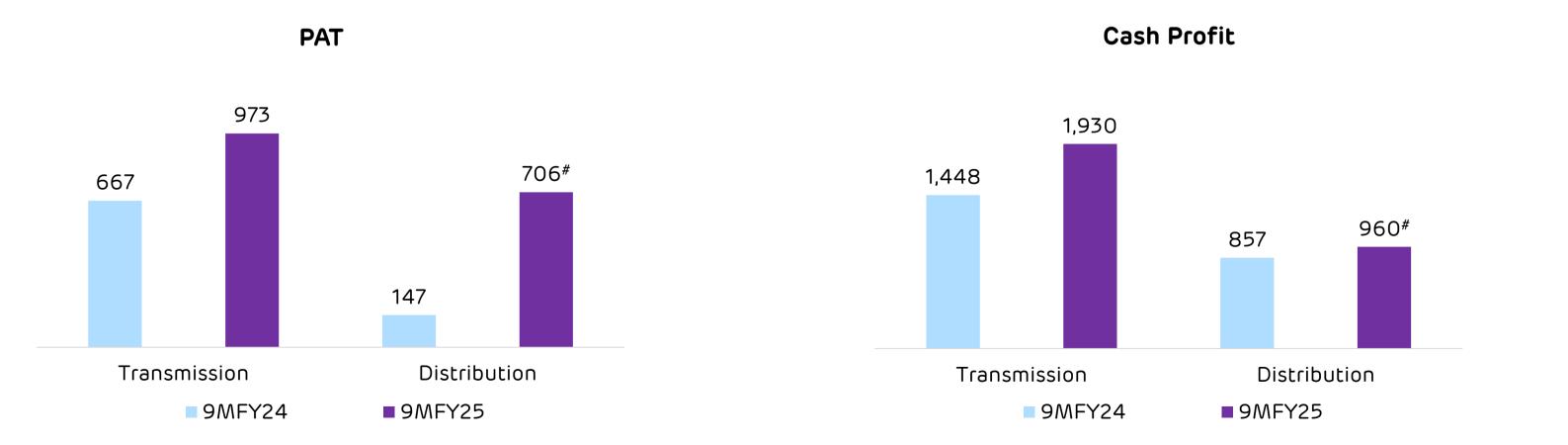




AESL: Segment-wise Financial Highlights - 9MFY25 YoY







AESL: Segment wise revenue bridge - 9MFY25 YoY



Destinulars (IND Co)	Transn	nission	Distril	bution	Trac	ding	Oth	ners	Conso	lidated
Particulars (INR Cr)	9MFY25	9MFY24	9MFY25	9MFY24	9MFY25	9MFY24	9MFY25	9MFY24	9MFY25	9MFY24
Operating Revenue	3,561	2,881	9,359	7,777			21		12,941	10,657
Revenue under Service Concession Accounting (SCA – Ind AS 115)	2,517	116					743		3,260	116
Income from Trading Business			1		1,002	915			1,002	915
Income from EPC and Others	6	28					183	185	189	213
Total Revenue from Operations	6,084	3,024	9,359	7,777	1,002	915	947	185	17,393	11,901
Other Income	254	175	203	288			1	-	458	462
Total Income	6,338	3,198	9,563	8,065	1,002	915	948	185	17,851	12,363

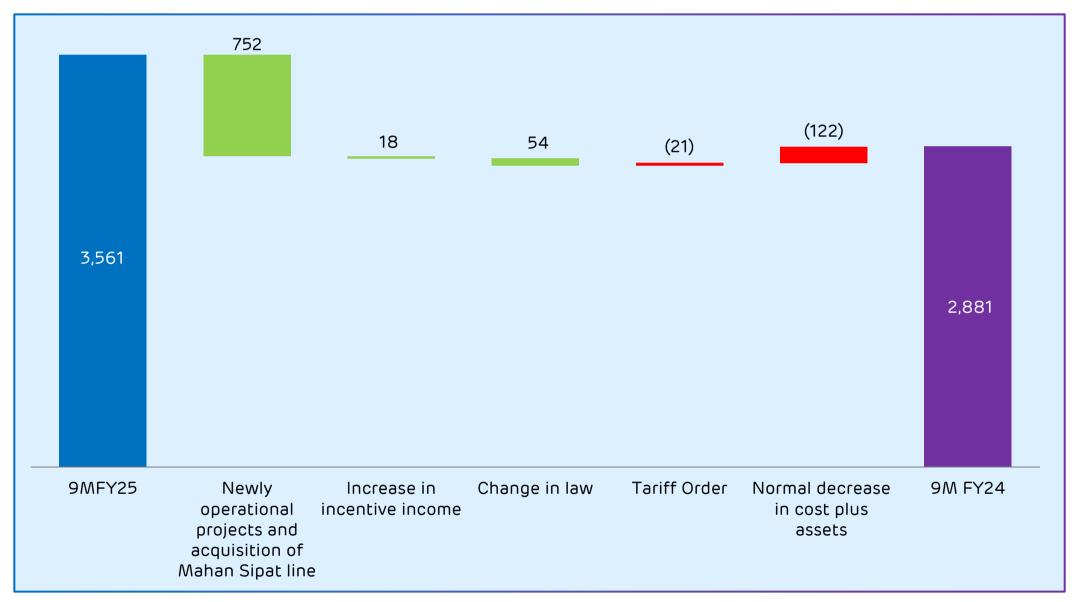
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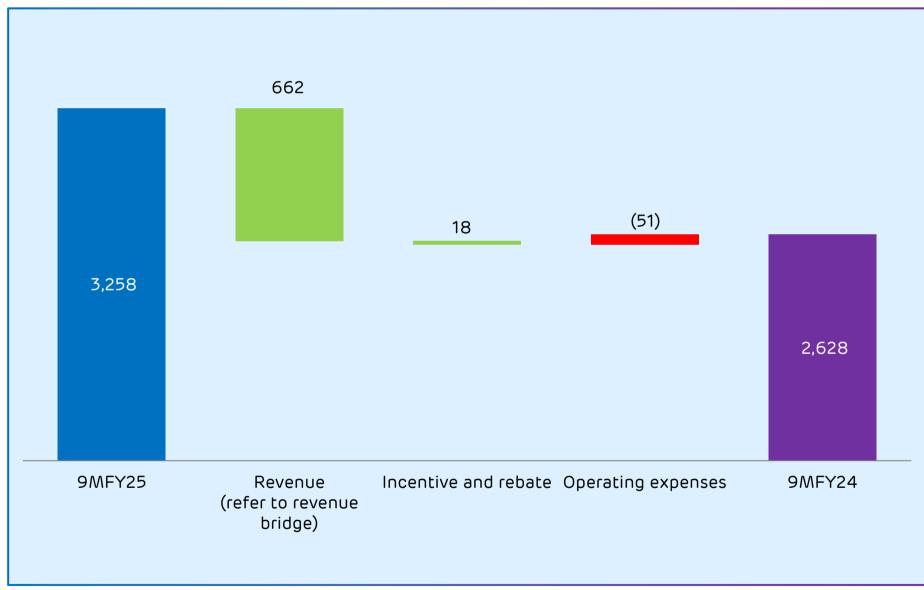


(In Rs Cr)

Operating revenue up 24% supported by revenue contribution from recently commissioned lines and acquisition of Mahan Sipat line

Operating EBITDA up 24% driven by strong revenue growth



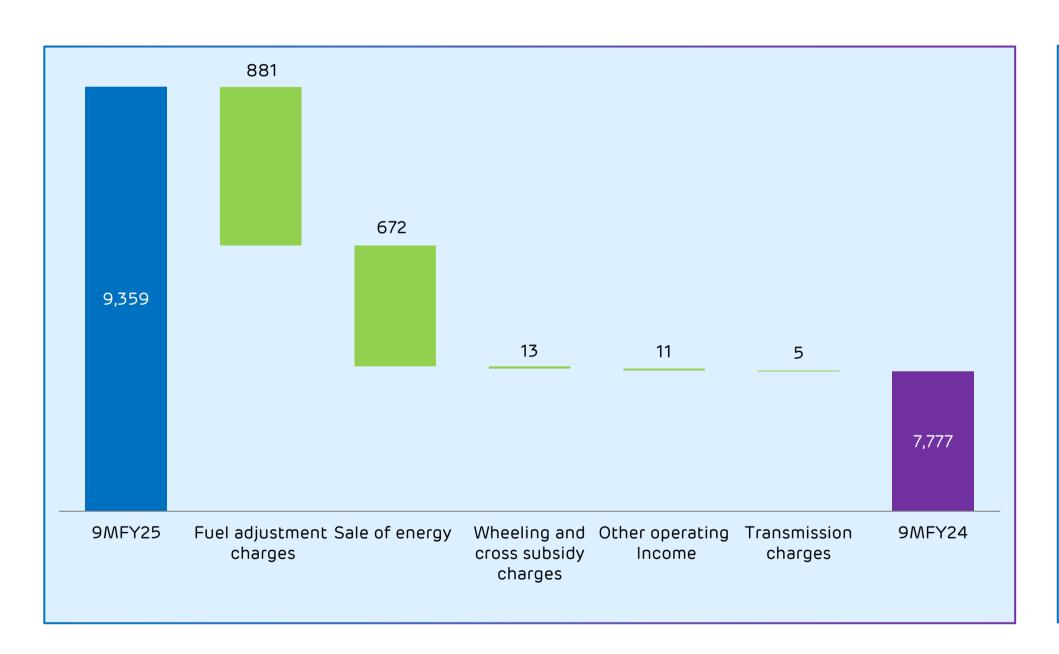


AESL: Distribution (AEML and MUL) - Revenue and Operating EBITDA Bridge YoY

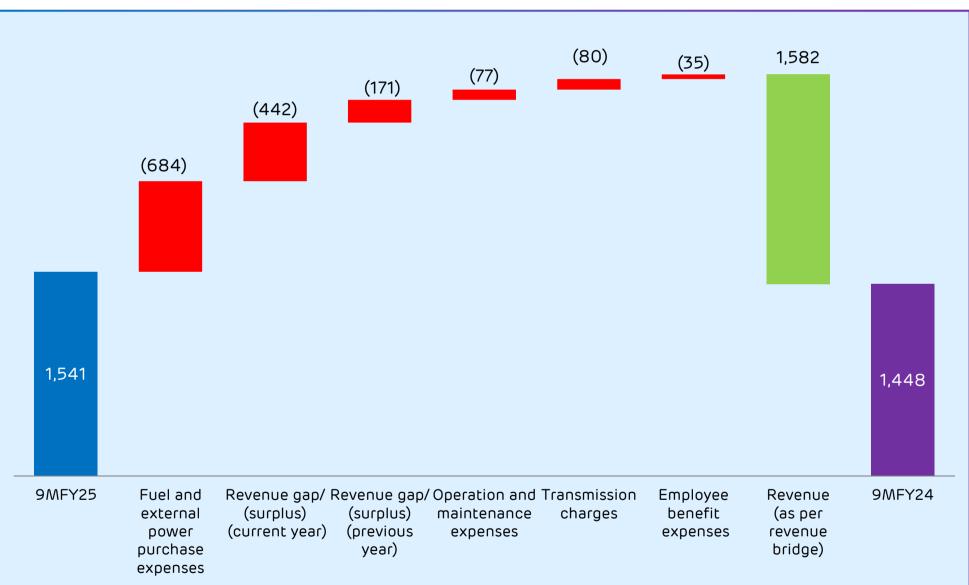


(In Rs Cr)

Revenue up 20% driven by higher energy sales



Operating EBITDA ended 6% higher



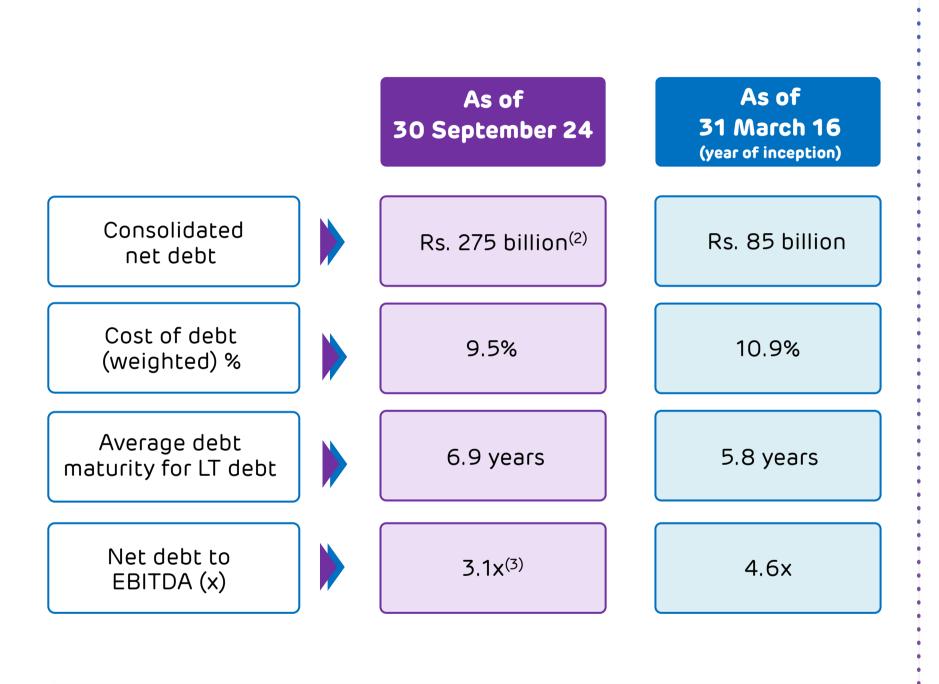




Debt and Capex Profile

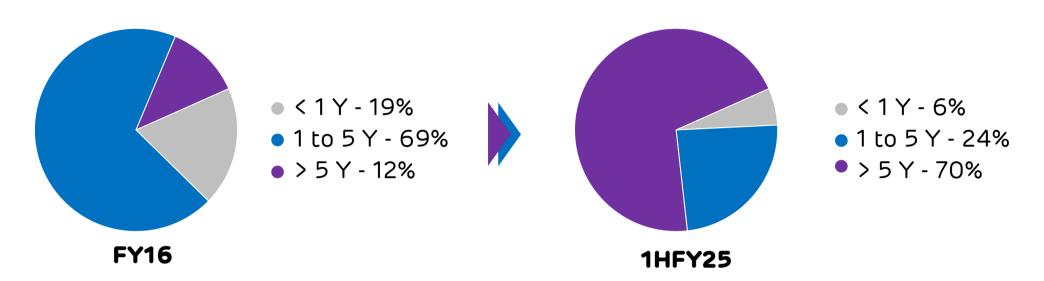
AESL's Capital Management Program elongates debt maturity and significantly improves credit quality



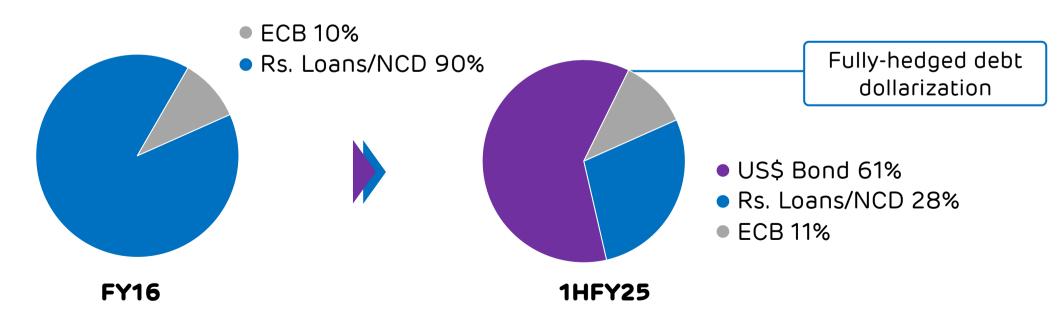


Reduction in leverage, cost of debt and increase in avg debt maturity





Debt profile - Long term US\$ bond funding in overall structure increased to 61%

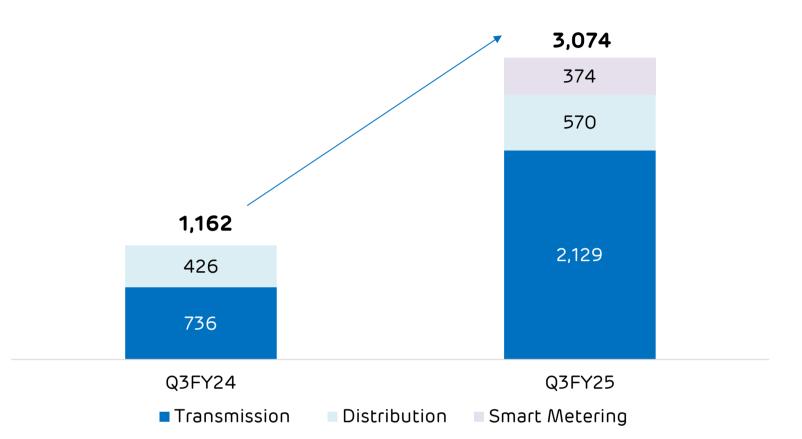


Capex Profile: Significant ramp-up in the capital expenditure to tap the underlying growth opportunity

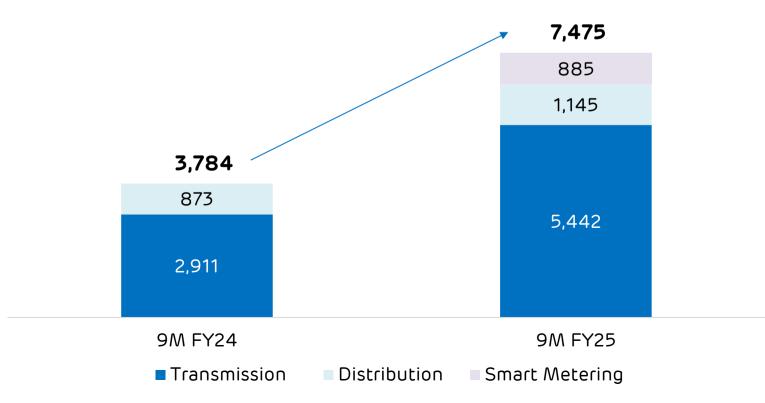








Capex: 9MFY25 vs 9MFY24



- AESL significantly increases its capex ramp-up driven by unparallel project and operating excellence coupled with robust capital management program
- The capex in Q3FY25 of Rs 3,074 crore is 3.0 times the Rs 1,162 crore spent in Q3FY24
- The capex in 9MFY25 of Rs 7,475 crore is 2.0 times of Rs 3,784 crore in 9MFY24
- The trailing twelve-month EBITDA growth of 16% YoY outperforms the four-year EBITDA CAGR of 9%



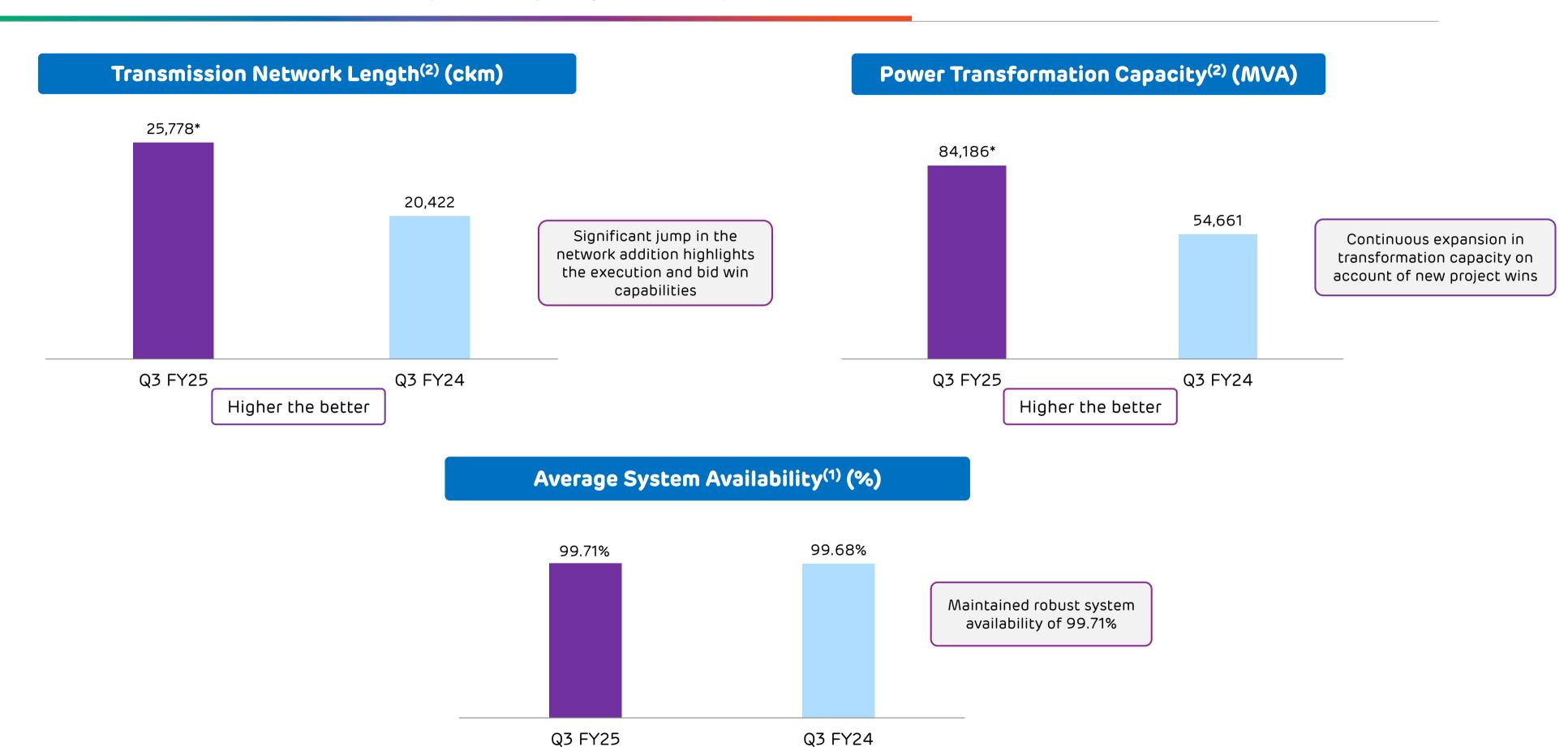


- Average Transmission System Availability
- Transmission Network at 25,778 ckm added **225 ckm**
- Supply Reliability (ASAI) in AEML
- Distribution Loss in AEML further improved to 4.66%

Q3FY25 Operational Highlights (YoY)

AESL: Transmission Utility – Key Operating Metrics - Q3FY25 (YoY)

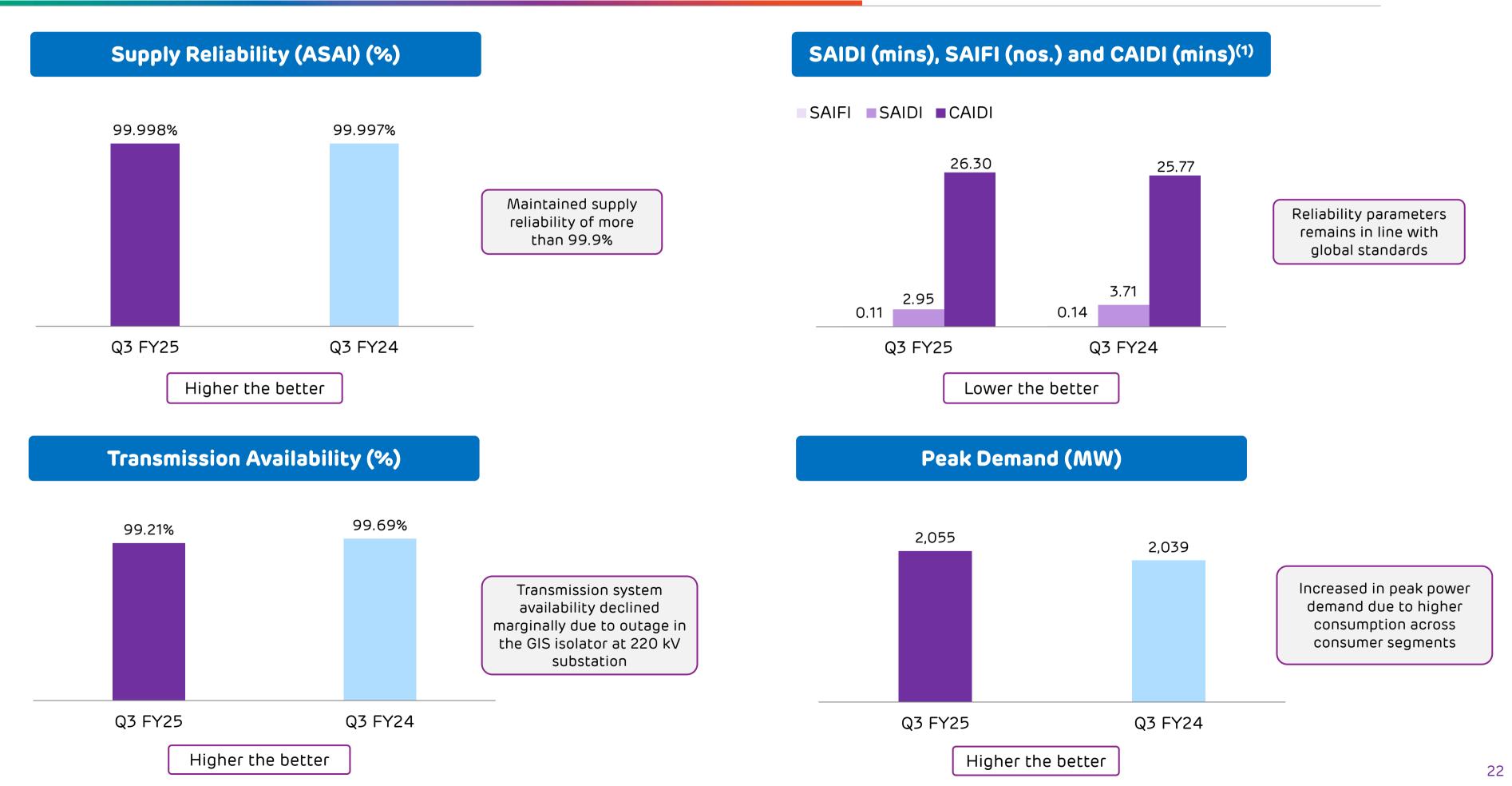




Higher the better

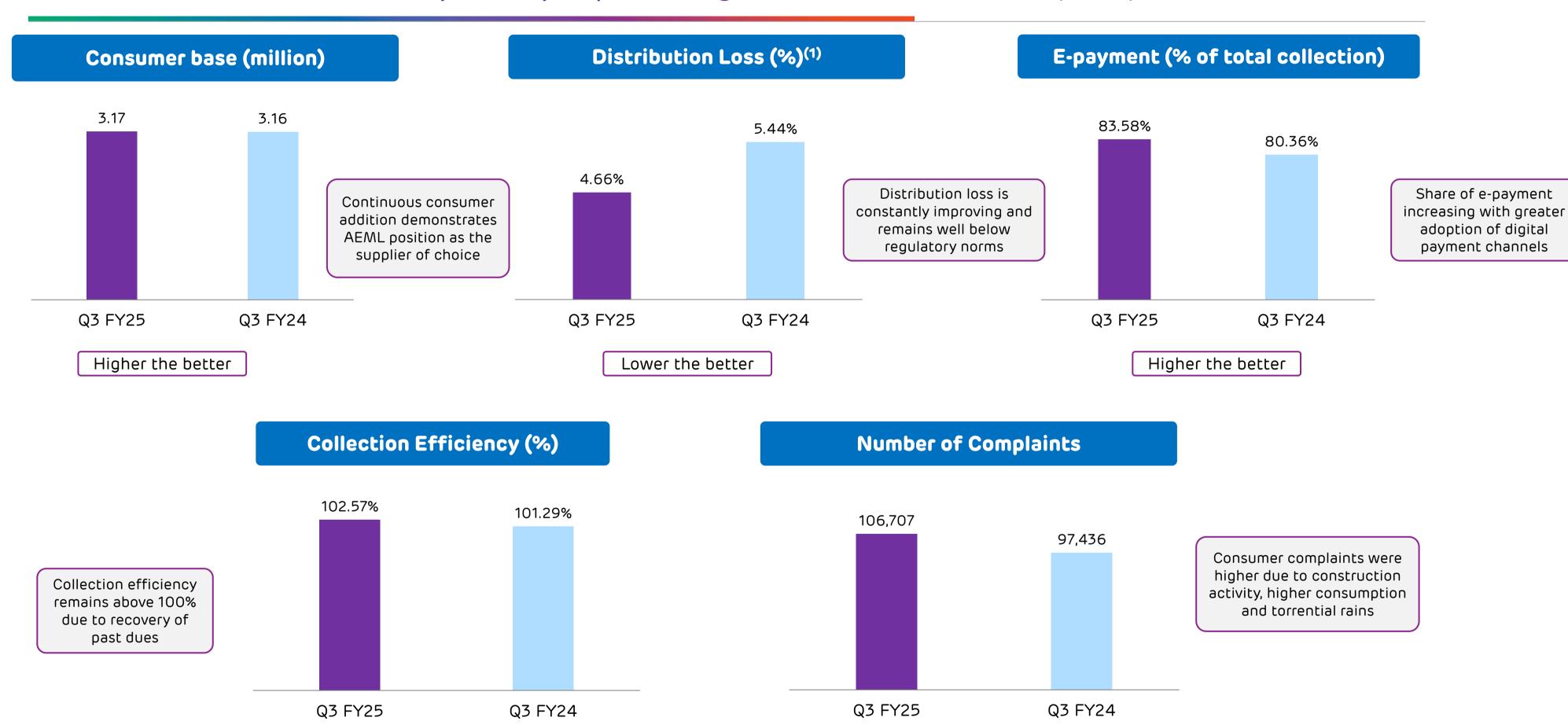
AEML: Distribution Utility - Key Operating Metrics - Q3FY25 (YoY)





AEML: Distribution Utility - Key Operating Metrics - Q3FY25 (YoY)





Lower the better

Higher the better



AESL is now certified

- Single Use Plastic (SUP) Free
- Net Water Positive
- Zero-Waste-to-Landfill

ESG Updates

 AESL has joined UNEZA, a global alliance for clean energy and renewable infrastructure development. The company is first in power and utilities segment in India to join the global alliance, focused on developing grid infrastructure for green energy evacuation

Continue to maintain

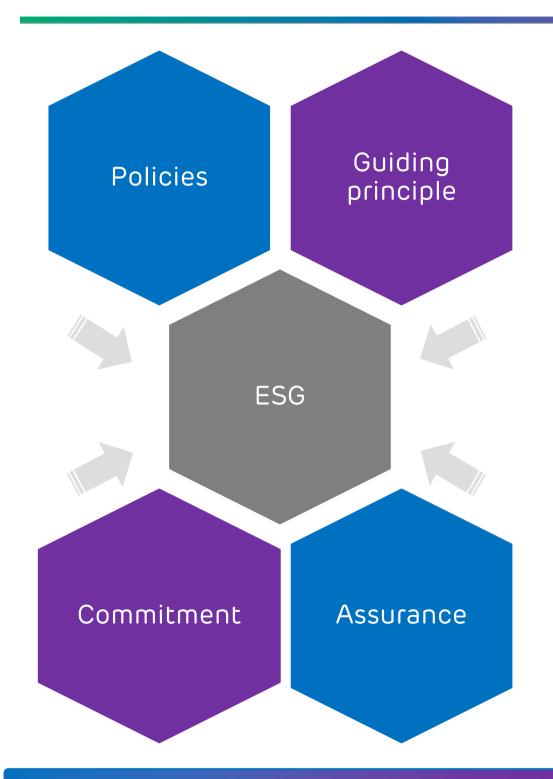
Best-in-class ESG ratings from global rating agencies:

- MSCI ESG Rating of 'BB'
- DJSI-S&P Global Corporate Sustainability
 Assessment score of 73/100 as of November 2024
- FTSE Score of 4.4/5 (world utilities avg. 2.8/5)

AESL - ESG Framework and Updates

AESL: ESG Framework





ESG Ranking

- MSCI (2024): **BB**
- S&P CSA (as of November 2024) **scored 73/100** vs. world electric utility average of 42
- FTSE (2024): **4.4/5** (world utilities avg. 2.8/5)



United Nations Global Compact

GHG Protocol

SBTi

TCFD

Integrated Reporting framework

CDP

TNFD

UN Sustainable Development Goals

GRI Standards

Policy Structure

- Environment & Energy as part of IMS policy
- Biodiversity Policy

E

Guiding Principles and

Disclosure Standards

- Energy Management System
- Guidelines on Human Rights
- Corporate Social Responsibility Policy
- Occupational Health & Safety as part of IMS Policy
- Board Diversity
- Code of Conduct
 - Related Party Transaction Policy

Focus Areas

UNSDG aligned:

- Affordable & Clean Energy
- Responsible consumption & production
- Sustainable Cities and Communities
- Climate Action
- Good Health & well being
- Decent Work And Economic Growth
- Quality Education
- Industry, Innovation & Infrastructure

Others:

• Consumer empowerment

Our Commitment:

- Increase renewable power procurement to 60% by FY27 (achieved 36% RE in YTD FY25) (SDG 7)
- Reduce GHG Emission Intensity⁽¹⁾ to 40% by FY25, 50% by FY27 and 60% by FY29 (SDG 13)
- Achieve Zero Waste to Landfill⁽²⁾ for all operational sites (achieved in FY23)
- Achieve Single Use Plastic Free⁽²⁾ (achieved in FY23)

AESL: Key Environmental Indicators and Milestones



Key Performance Indicators	Current Status	Baseline	Short to Medium	n-term Targets
Energy Mix & Emission Intensity				
- RE share in power procurement	AEML has achieved 36% renewable in power mix as of YTD FY25	3% FY19	60% by FY27	70% by FY30
- GHG Emission Intensity Reduction	AEML has reduced its GHG emission intensity to 33% (1515 tCO₂e/EBITA) in 1HFY25. The target for GHG emissions reduction is in line with Nationally Determined Contribution (NDC) for climate change. Disclosed in terms of a reduction in GHG per unit of revenue.	FY19 2,254 tCO2e/EBITA	40% by FY25	70% by FY30
Waste Reduction and Biodiversity Managemen	nt			
- Zero waste to landfill (ZWL)	 Secured ZWL status from Intertek & BVCI Covered all operational sites (substations and TLs) of AESL Achieved landfill diversion rate exceeding 99% 	No certification in FY19-20	To maintain ZWL certif	fication for AESL
- Single use plastic (SuP) free sites	 Attained SUP free status from CII-ITC CESD Covered 37 operational sites of AESL Strengthening alignment with UNSDG 12 	No certification in FY19-20	To maintain SUP certif	fication for AESL
- India Business Biodiversity Initiative (IBBI) and ensure no net loss to biodiversity	 Signatory to IBBI and submitted first progress report in 2020 Compensatory afforestation over 753 hectare till FY24 	FY20-21 289 hectares	Achieve Zero Net-Loss to Biodiversity. Achieve Net Positive Gain (NPG) in accordance with IBBI principles	
- Water Neutrality (Water conservation)	Achieved "Net Water Positive" status for 30 substations and 7 transmission line clusters under UNSDG 6 Carried-out rainwater harvesting feasibility study and implemented water metering across all sites		Secured Net Water Positive ReCertification for all O&M sites	
Energy Efficiency and Management				
- Reduction in auxiliary consumption through solar power	 3.362 MWp solar capacity at Mahendragarh, Akola, Koradi, Sami, Morena, Rajnandgaon AEML for its captive consumption have shifted to green power 	Solar capacity of 1.7 MWp in FY19-20	100% auxiliary consum renewable sources by	·

AESL: Social Philosophy and Focus Areas



United Nations Sustainable Development Goals 2030



6 CLEAN WATER AND SANITATION













5 GENDER EQUALITY













Our social Initiatives are mapped to UNSDG 2030

Access to Education

- 1. No Poverty
- 4. Quality Education





Tiroda, Dahanu and Sami village

- Physical infrastructure and e-learning platform in rural areas
- Educational Kits (2,830 students benefited) & School Uniforms to Anganwadi children (5,780 students benefited)
- Education & awareness in areas of Cleanliness and Safety (1,900 Schools Covered)

Community Health

3. Good Health & Well Being



Multiple locations

- Distribution of Dura Oxygen Cylinders to various hospitals in Dahanu Taluka for medical treatment of COVID patients
- Infrastructure development of two vaccination centers enhance Covid vaccination drive: >17 K vaccination done at the two centers

Women's Empowerment

- 2. Zero Hunger
- 5. Gender Equality
- 8. Decent Work & Economic Growth







Dahanu and Mumbai

- Saksham: Skill development of women through social program through National Skill Training Institute (Women)
- Inducted first ever All Women Team of meter readers
- Sanginis: Identifying and nurture women as a change agent in rural hamlets; developed 123 Sanginis till date

Sustainable Livelihood

- 2. Zero Hunger
- 8. Decent Work & Economic Growth







Provide support for livelihood for landless laborers In association with NABARD covering 11 villages of Dahanu and 1,000 land-owning families

Ecology

- 7. Affordable and Clean Energy
- 13. Climate Action
- 14. Life Below Water
- 15. Life on Land





Mumbai and Dahanu

- AEML has achieved 36% renewable in power mix as of December 2024
- Plantation of mangroves (>20 Mn cumulative)
- >50% open area converted in green land

Water Secure Nation

6. Clean Water and Sanitation



Multiple locations

- Drinking water filtration plant at Agwan village of capacity 5m3/hr, where around 5,500 people benefited
- Rain-water harvesting and Borewell for increasing ground water table

AESL: Key Social Indicators and Milestones



Material Categories	Material Themes	Key Performance Indicators	Baseline	Actual (9MFY24-25)	Target (FY24-25)
		Rate of fatalities per million hours worked	Zero (FY 20-21)	Zero	Zero
Health & Safety	Work related injury	Rate of recordable work-related injuries per million man-hours worked	0.33 (FY 20-21)	0.23	Zero
	Safety awareness and training	Average hours of training provided per person on health and safety	15.6 (FY 20-21)	25.26 hours per person	Further improve from baseline
Diversity and Inclusion	Measurement of Diversity and Inclusion Metrics and Enforcement of policies	 Women as a percentage of new hires and total workforce (%) Mapping & Disclosure of Regional & ethnic diversity Mapping & Disclosure of inclusiveness 	 New Hire: 5 % Total Workforce: 5% Regional & Ethnic diversity: NO mapping 	 New Hire: 5.22% Total Workforce: 5.09% Regional & Ethnic diversity: 100% mapping 	 New Hire: 30% Total Workforce: 6% Regional & Ethnic diversity: 100% mapping
Human Rights	Training on human rights	 Employees trained in human rights (%) Security personal trained in human rights (%) Due diligence of business & value chain 	-	100% new employees 53.47% existing employees 57.14% security personal trained in human rights	100%
Skills for the Future	Skill development trainings	Training and development expenditure for employees (Rs)	Rs 3.81 Cr (FY 20-21)	Rs 3.17 crore	Rs 4.69 Cr
Responsible	Proportion of spending on local suppliers (%)	 Spend on local suppliers against the total procurement budget (%) Due diligence of supply chain 	99.4 % (FY 20-21)	99% spend on local supplier ESG Due diligence for all suppliers initiated	Maintain FY21 Performance
Procurement	Supplier screening on ESG metrics	Suppliers screened on ESG criteria (%)	100% (Critical New Suppliers)	New onboard suppliers screened on ESG criteria	100% (Critical all suppliers)

AESL: Governance Philosophy and Focus Areas



Policies

Committees

Assurance

- Environment Policy covered in BR Policy
- Water Policy
- Bio-diversity Policy
- Due –diligence for CoC, HR, ESG etc



- Corporate Responsibility Committee
- Risk Management Committee

- Corporate Social Responsibility Policy
- Occupational Health and Safety Policy
- Human Rights covered in BR policy



- Corporate Social Responsibility Committee
- Stakeholder Relationship Committee

- Related Party Transaction Policy
- Dividend Distribution and Shareholder Return
- Nomination and Remuneration
- Code for Fair Disclosure of UPSI



- Audit Committee (100% independent directors)
- Nomination and Remuneration Committee (100% independent directors)
- Risk Management committee
- Info tech and data security committee

Corporate Responsibility Committee

Established "CRC" to provide assurance for all ESG commitments comprising of 100% Independent directors

Enabling board backed assurance leading to lower risk to stakeholders

AESL: Key Governance Indicators and Milestones



Material Categories	Material Themes	Key Performance Indicators	Baseline	Actions Taken and Goals
Board Gender Diversity	Board Gender Diversity	Balance the board composition in terms of men and women directors	16.6% - women directors in board as of FY21	 % of women directors in board improved to 33.3% (2 of 6 board members)
Board Independence	Great Board Independence and Improved Disclosures	 Improve board strength and independence Incorporate non-statutory committees Enhance disclosures in board & committee meetings 	 6 directors as of FY21 Only statutory committees as of FY21 	 Board comprises of: 3 (50%) Non-Executive & independent 2 (33%) Non-Executive & Non-Independent 1 (17%) Executive directors Enhanced disclosures through formation of new committees with minimum 50% IDs (CRC, RMC, PCC, IT & Data Security) Committees chaired by Independent Directors
Code of Conduct	Corruption and Bribery Cases	 Number of Corruption cases and Bribery and Associated Risks Adoption of Anti Corruption and Bribery Policy % of Governance body members and employees trained on anti-corruption 	• Zero corruption cases	 (Audit, NRC, STC) Company Adopted Anti Corruption and Bribery Policy Zero Case on Corruption and Bribery Identification and Assessment of risks Yearly DD for CoC for board, employees, suppliers & ABAC policy
Anti-competitive Practices	Fines and Settlements	 Fines or settlements paid related to anti- competitive business practices (Rs) 	Zero as of FY21	Zero in FY24 and beyondYearly ABAC due diligence
Customer orientation and satisfaction	Consumer Satisfaction	Affordable tariffsService reliabilitySustainable power	Distribution loss reductionCSAT surveysReliability metrics	 Competitive tariff through RE power Option to switch to green power tariff Advanced metering implementation for 20 million consumers
Corporate Governance Standing	ESG Ratings	Improvement in ratings through improved disclosures and adoption of best practices	 CSA: 59/100 (2022); FTSE: 3.3/5 (2022) 	Achieved: CSA – 73/100 (Achieved 80.8/100 w/o MSA) FTSE: 4.4/5 (Achieved in June'24)

Notes

A) List of non-statutory committees – CRC: Corporate Social Responsibility & Sustainability Committee; PRC: Public Consumer Committee; Information Technology & Data Security Committee; RMC: Risk Management Committee; B) List of statutory committees: SRC: Stakeholders' Relationship Committee NRC: Nomination and Remuneration Committee; STC: Securities and Transfer Committee; Audit Committee;

C) Sub-committees under Risk Management Committee: Mergers & Acquisitions Committee; Legal, Regulatory & Tax Committee; Reputation Risk Committee

AESL: Enhanced Safety Culture



Safety Initiatives During Q3FY25

- Safety training: 46,465 man-hours of safety training and awareness during Q3FY25
- Positive Safety Culture:
 - o Conducted internal safety audit across AEML project sites
 - o The Mumbai HVDC project site has achieved 2.23 million safe man hours with zero LTIs
 - Honored with the Workplace Safety Performance award by Greentech and the Platinum Safety award from Green Enviro Foundation
 - Conducted Group safety campaign on energy isolation across various sites
 - o Executed quarterly safety performance assessments for O&M and project contractors
- Sampark' An outreach program designed for AEML customers to understand their safety and commercial concerns
- 'Saksham' Mandatory Contractor Workmen Incubation and Induction Program was conducted at various project sites to enhance training effectiveness. Trained 1,694 contract workers and employees across the project sites

Safety Performance in Q3FY25

	Transmission		Distributi	on (AEML)
Safety Parameters	Q3FY25	Q3FY24	Q3FY25	Q3FY24
Near Miss Reporting (Awareness)*	252	1,308	1,346	860
Suraksha Samwad (Safety Dialogue)#	1,066	1,751	2,384	2,676
LTI	0	0	0	1
Fatalities	0	0	0	0
LTIFR (LTI Frequency Rate)	0	0	0	0.19
LTI (LTI Severity Rate)	0	0	0	4.53
Safety training (in Man-Hours)	25,235	26,476	21,230	21,207











Annexure-Rating and Operational and Under-construction Asset Portfolio

AESL and AEML Credit Ratings



International - ATSOL Obligor Group (Transmission business) (Reg S/ 144A)

Rating Agency	Facility	Rating/Outlook
Fitch	Dollar Bond	BBB-/RWN
Moody's	Dollar Bond	Baa3/Negative

International - AESL USPP (Transmission business) (Reg D)

Rating Agency	Facility	Rating/Outlook
Fitch	Dollar Bond	BBB-/Negative
Moody's	Dollar Bond	Baa3/Negative

International - AEML US\$ 1 bn (Reg S/144A) and US\$ 300 mn GMTN (Distribution business)

Rating Agency	Facility	Rating/Outlook
Fitch	Dollar Bond (for both)	BBB-/RWN
S&P	Dollar Bond (US\$ 1 bn)	BBB-/Negative
Moody's	Dollar Bond (for both)	Baa3/Negative

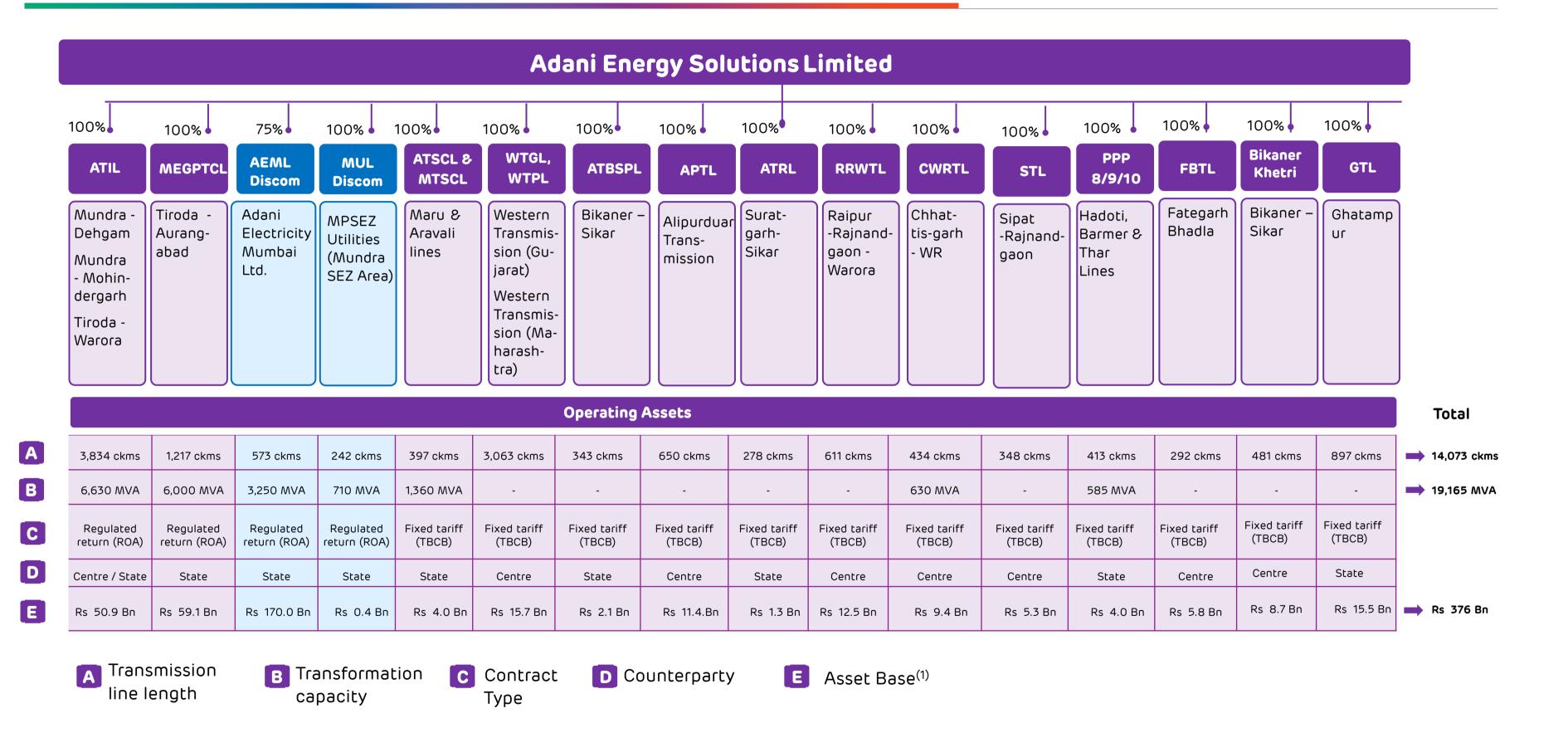
SPV Ratings - Domestic

Company	Rating Agency	Rating	Outlook
AESL	India Ratings	AA+	Stable
AESL	ICRA	A1+	Stable
AESL	CRISIL	AA+	Stable
MEGPTCL	India Ratings	AA+	Stable
ATIL	India Ratings	AA+	Stable
WTGL	India Ratings	AAA	Stable
WTPL	India Ratings	AA+	Stable
MTSCL	India Ratings	AA-	Stable
ATSCL	CARE	Α	Stable
ATBSPL	India Ratings	AA	Stable
FBTL	CARE	AA	Stable
OBTL	CARE	Α	Stable
AEML	India Ratings / CRISIL	AA+	Stable
JKTL	India Ratings	A-	Stable
WKTL	India Ratings	AA-	Positive
APTL	India Ratings/ CRISIL	AAA	Stable
ATSOL	India Ratings	AA+	Stable
MPTPL	India Ratings	A2+	-
ATSTL	CRISIL	AA	Positive

Notes: AESL and AEML credit ratings are as of December'24; RWN: Rating Watch Negative

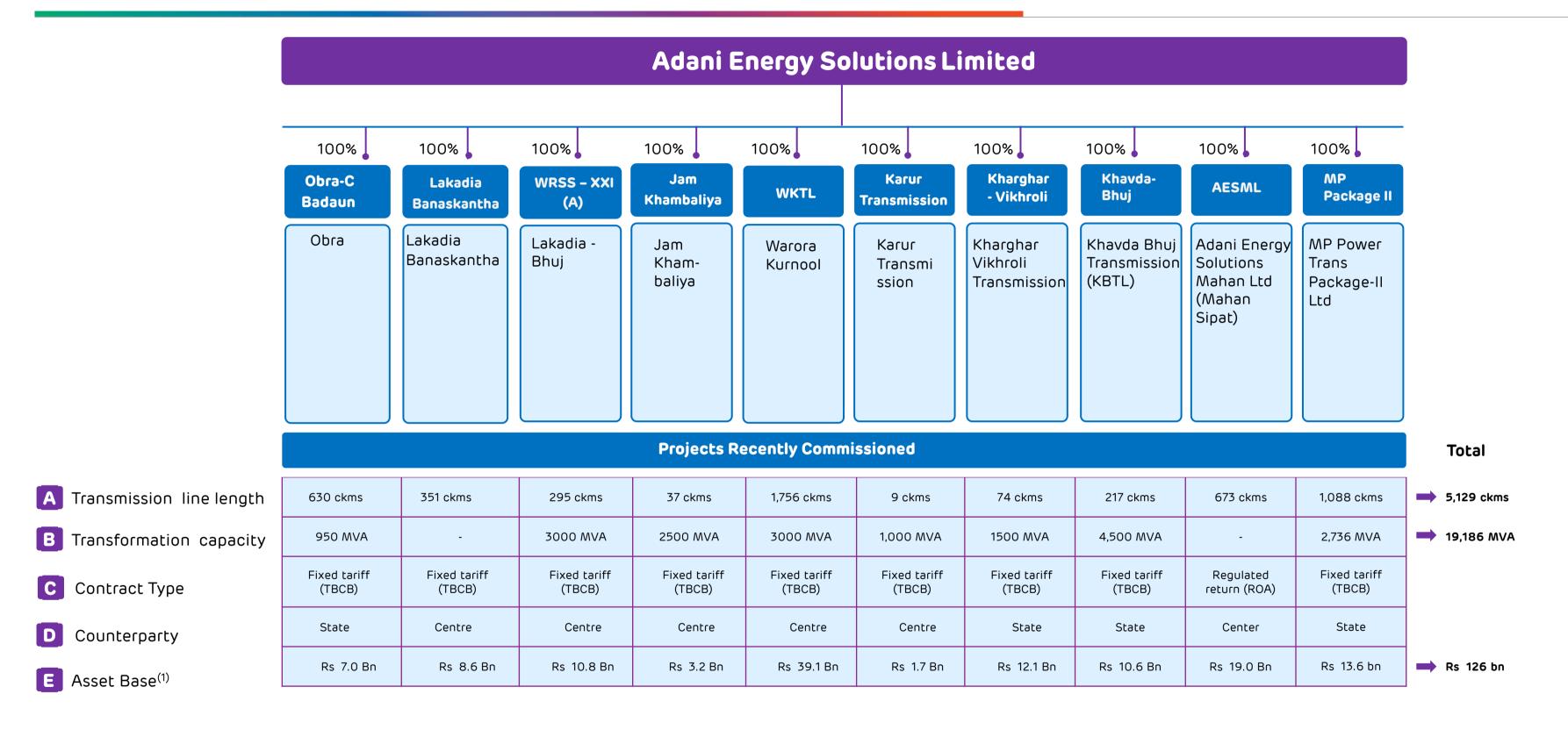
AESL's Operational Asset Portfolio as of December 2024 (1/2)





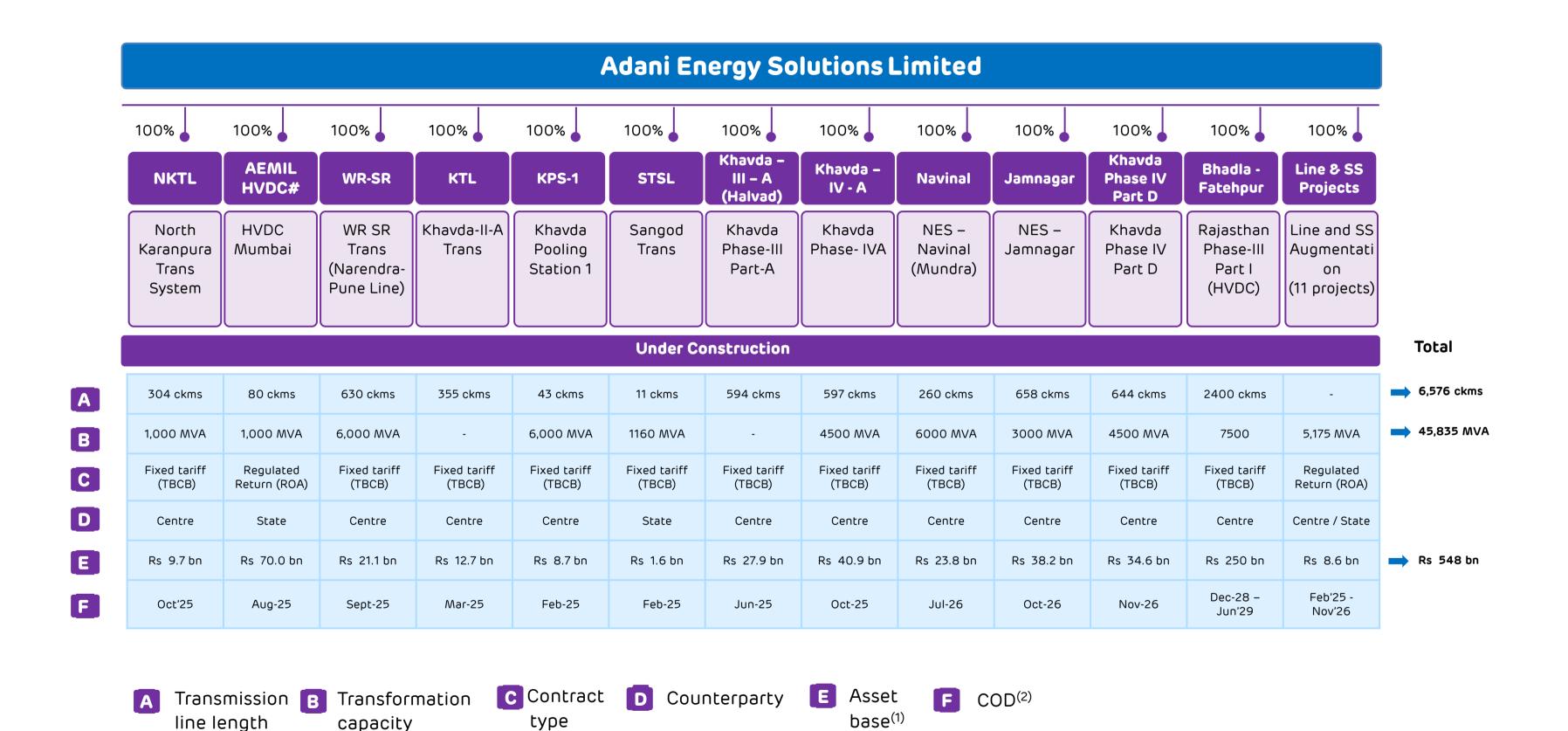
AESL's Operational Asset Portfolio as of December 2024 (2/2)





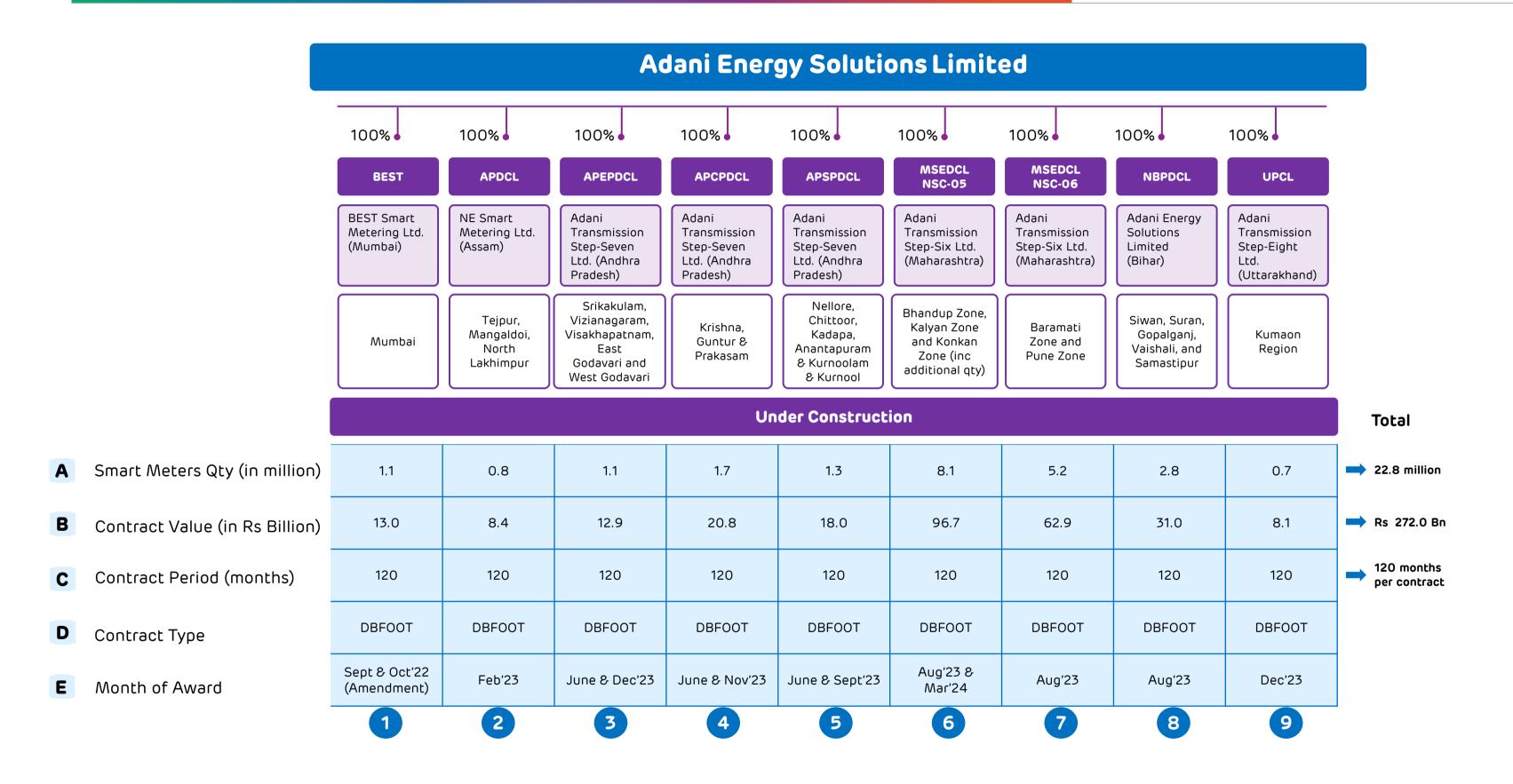
AESL's Transmission Under-construction Asset Portfolio as of December 2024





AESL's Smart Metering Under-construction Portfolio as of December 2024





AESL: Recent Business Updates and Awards



Won two new projects - Khavda Phase IV Part-D with a project cost of Rs 3,455 crore and Rajasthan Phase III Part-I (Bhadla - Fatehpur HVDC) with a preliminary project cost of ~Rs 25,000 crore Fully commissioned MP Package-2 transmission line which will strengthen transmission system in the eastern region of Madhya Pradesh by adding 1,088 ckm to the transmission network

Received LOI for Rajasthan Phase III Part-I (Bhadla – Fatehpur HVDC transmission line). This is the company's largest order win till date

AESL's CSA score from S&P Global has improved to 73/100 as of November 2024, surpassing the global electricity utilities average at 42/100. This was driven by improvements in product stewardship, climate strategy, and human capital engagement categories

AESL has joined UNEZA, a global alliance for clean energy and renewable infrastructure development. The company is first in power and utilities segment in India to join the global alliance, focused on developing grid infrastructure for green energy evacuation

Adani Electricity and Adani Foundation organized a month-long "Eye Check-up Camp", across 94 locations. 3,000 underprivileged women received eye care through "Swabhimaan Initiative" and over 17,320 children under "Utthan Project" benefited from the camp

AEML received the OHS Indian 2024 Award at the 10th Edition of OSH India Awards in the "Excellence in Occupational Health and Safety Management System - Technology and Services" category, recognizing the company's commitment to a safe and sustainable work environment

AEML has honored with a silver certificate by Arogya World in the "Healthy Workplace" category. This reflects company's commitment to prioritize employee health and well-being, in line with the WHO standards

Adani Electricity has honored with a "Gold" trophy and 2 commendations at the Annual Conventions on Quality Concepts (CCQC-2024) for promoting "5S at Home" initiative, recognizing its contributions to holistic business performance, operational efficiency and people development

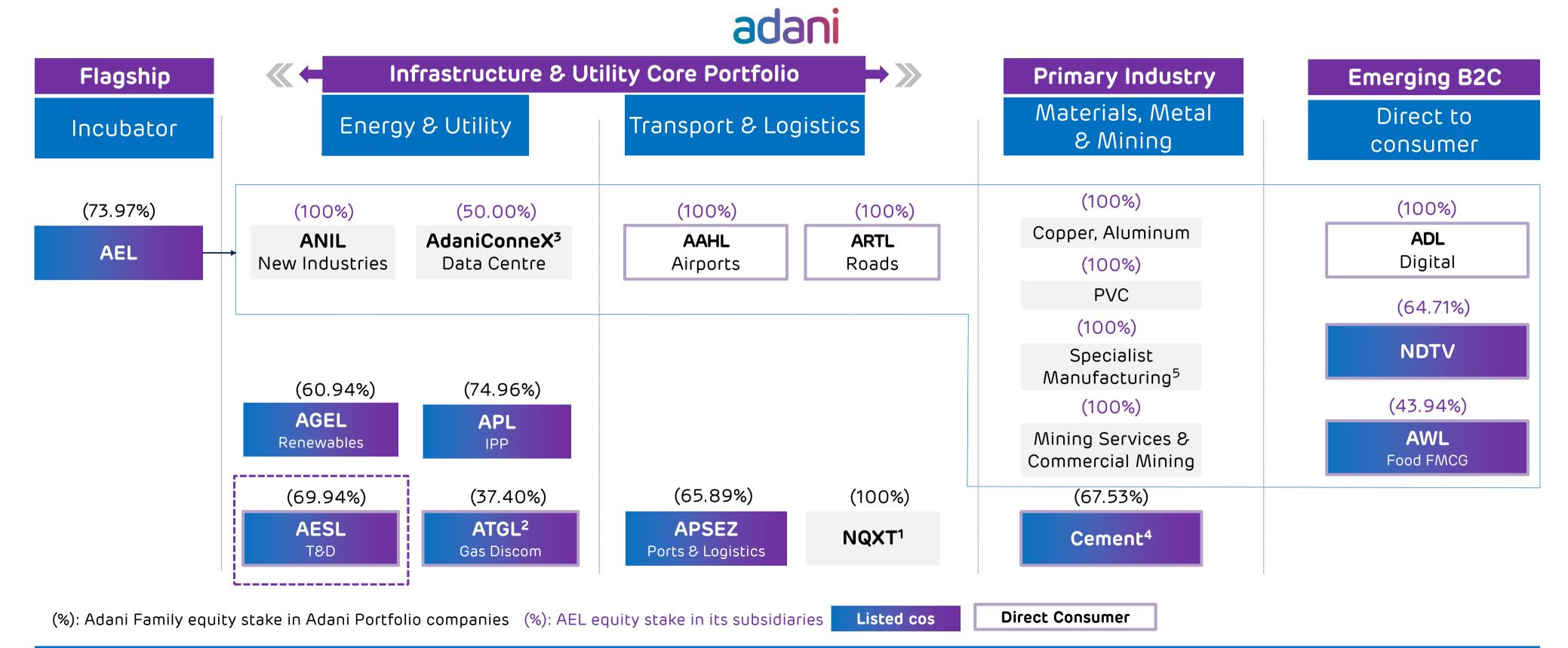




Adani Portfolio

Adani: A World Class Infrastructure & Utility Portfolio





A multi-decade story of high growth centered around infrastructure & utility core

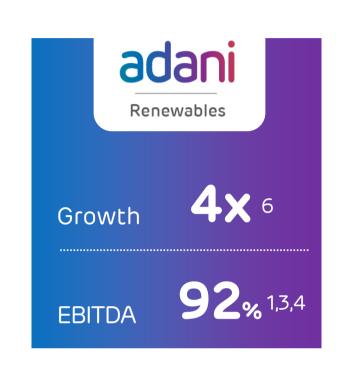
Notes: 1. NQXT: North Queensland Export Terminal | 2. ATGL: Adani Total Gas Ltd, JV with Total Energies | 3. Data center, JV with EdgeConnex, | 4. Cement includes 67.53% (67.57% on Voting Rights basis) stake in Ambuja Cements as on 31st December, 2024 which in turn owns 50.05% in ACC Limited. Adani directly owns 6.64% stake in ACC Limited. Ambuja Cements Ltd. holds 58.08% stake in Sanghi Industries Ltd. | 5. Includes the manufacturing of Defense and Aerospace Equipment | 6. AEL to exit Adani Wilmar JV, diluted 13.50% through Offer For Sale (13thJan'24), residual stake dilution is pursuant to agreement between Adani & Wilmar Group. | AEL: Adani Enterprises Limited; APSEZ: Adani Ports and Special Economic Zone Limited; T&D: Transmission & Distribution; APL: Adani Power Limited; AGEL: Adani Green Energy Limited; AAHL: Adani Airport Holdings Limited; ARTL: Adani Roads Transport Limited; AVL: Adani Wilmar Limited; ADL: Adani Digital Labs Pvt. Limited; IPP: Independent Power Producer | NDTV: New Delhi Television Ltd | PVC: Polyvinyl Chloride I Promoter's holdings are as on 31st December, 2024.

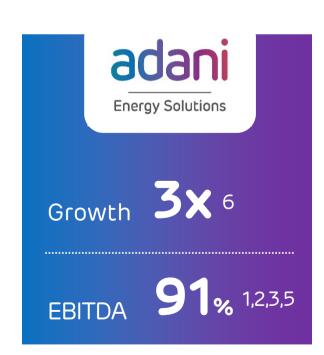
Adani Portfolio: Decades long track record of industry best growth with national footprint

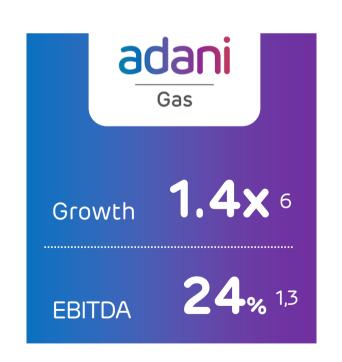


Secular growth with world leading efficiency









National footprint with deep coverage AEL APSEZ Adani's Core Infra. AGEL Platform -ATGL AESL 350 Mn APL Adani Cement Userbase

Notes: 1. Data for FY24; 2. Margin for Indian ports business only I Excludes forex gains/losses; 3. EBITDA: Earning before Interest Tax Depreciation 8 Amortization I EBITDA: PAT + Share of profit from JV + Tax + Deferred Tax + Depreciation + Finance Cost + Forex Loss / (Gain) + Exceptional Items 4. EBITDA Margin represents EBITDA earned from power supply 5. Operating EBITDA margin of transmission business only, does not include distribution business I 6. Growth pertains to expansion and development aligned with market growth. Growth of respective Adami portfolio company vs. Industry growth is as follows: APSEZ's cargo volume surged from 113 MMT to 408 MMT (14%) between 2014 and 2024, outpacing the industry's growth from 972 MMT to 1539 MMT (5%). AGEL's operational capacity expanded from 0.3 GW to 10.9 GW (57%) between 2016 and 2024, surpassing the industry's growth from 46 GW to 143.6 GW (15%). AESL's transmission length increased from 6,950 ckm to 20,509 ckm (14%) between 2016 and 2024, surpassing the industry's growth from 3,41,551 ckm to 4,85,544 ckm (4%). ATGL expanded its geographical areas from 6 to 52 (27%) between 2015 and 2024, outperforming the industry's growth from 62 to 307 (19%). PBT: Profit before tax I ATGL: Adami Enterprises Limited I APSEZ: Adami Ports and Special Economic Zone Limited I AESL: Adami Energy Solutions Limited I APL: Adami Power Limited I AGEL: Adami Green Energy Limited I Growth represents the comparison with respective industry segment. Industry source: APSEZ (domestic cargo volume): https://shipmin.gov.in/division/transport-research I Renewable (operational capacity): Installed Capacity Report - Central Electricity Authority (cea.nic.in) I AESL (ckms): National Power Portal (npp.gov.in) I ATGL (GAs): Brother Cost Accounts To

Adani: Repeatable, robust & proven transformative model of investment



DEVELOPMENT

Adani Infra (India) Limited (AIIL)

OPERATIONS

Operations (AIMSL)

New C.E.O. Consumer | Employees | Other Stakeholders

CONSUMERS

Origination

- Analysis & market intelligence
- Viability analysis

Site Development

- Site acquisition
- Concessions & regulatory agreements

Construction

- Engineering & design
- Sourcing & quality

Operation

- Life cycle 0&M planning
- Asset Management plan

Inspired Purpose & Value Creation

- Delivering exceptional products & services for elevated engagement
- Differentiated and many P&Ls



India's Largest **Commercial Port** (at Mundra)



Line

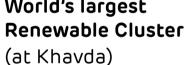
Longest Private HVDC

Investment Case

Development

(Mundra - Mohindergarh)



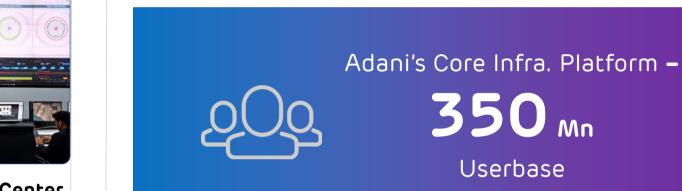


Growth Capital - Platform

Infrastructure Financing







MANAGEMENT

ACTIVITY

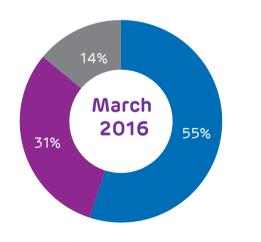
ERFORMANCE

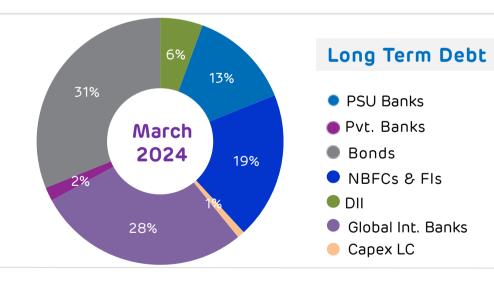
Strategic value Mapping

Policy, Strategy & Risk Framework



Duration Risk Matching Risk Management - Rate & Currency Governance & Assurance **Diversified Source of Capital**





ENABLER

Continued Focus & Investment



- **Human Capital** Development
- Leadership Development Initiatives
- Investment in Human Capital

Framework

Al enabled Digital Transformation

- Power Utility Business ENOC
- City Gas Distribution SOUL
- Transportation Business AOCC

AESL: A platform well-positioned to leverage growth opportunities in energy domain Energy solution



Development



Execution Prowess

Transmission Network of 25.778 ckm⁽¹⁾

Built Longest Private HVDC Line (2)

Strategic Presence

Transmission - Presence in 14 states

Distribution - Integrated utilities catering to Mumbai (AEML) and Mundra (MUL)

Smart Meters - **Presence in 5 states**

RAB expansion through Asset Hardening in Discoms

7% CAGR growth in RAB in Mumbai Discom since acquisition

AEML growth strategy is emulated in MUL

Operations



Operating Efficiency

Robust network availability of 99.7%

One of lowest Distribution losses in the country (4.66% in Q3 FY25 in AEML)

Highest EBITDA margin in the sector (92% in Transmission)

Consumer-centricity

Supplier of choice for 12 million+ consumers with a green power option

Smart Metering (91 million potential consumer base)

Embedded ESG Framework

Decarbonisation of Grid (**RE share in** AEML's power mix reached 36% and on track to reach 60% by FY27)

Installed 3.36 MWp solar capacity for auxiliary consumption at substations

Board Diversity and Strengthening

Returns and **Equity Value** Creation



Equity Program

Raised Rs 8,373 crore via QIP, making it the largest fundraise in the Indian power sector

Secured primary and secondary equity investments from marquee investors

Capital Management and International IG Rating

Robust capital management program with access to long tenor low-cost capital

BBB- / Baa3⁽³⁾

Significant Growth Potential

Parallel Licensing, Smart Metering and **Energy Solutions**

Increasing participation in renewable grid (eg: HVDC Mumbai, Khavda)

Green industrial cluster in Mundra

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Thank You