

adani

Growth
With
Goodness

Adani Energy Solutions Limited

13th Annual General Meeting | June 2026

Presented by:

Mr. Anil Sardana, MD – AESL



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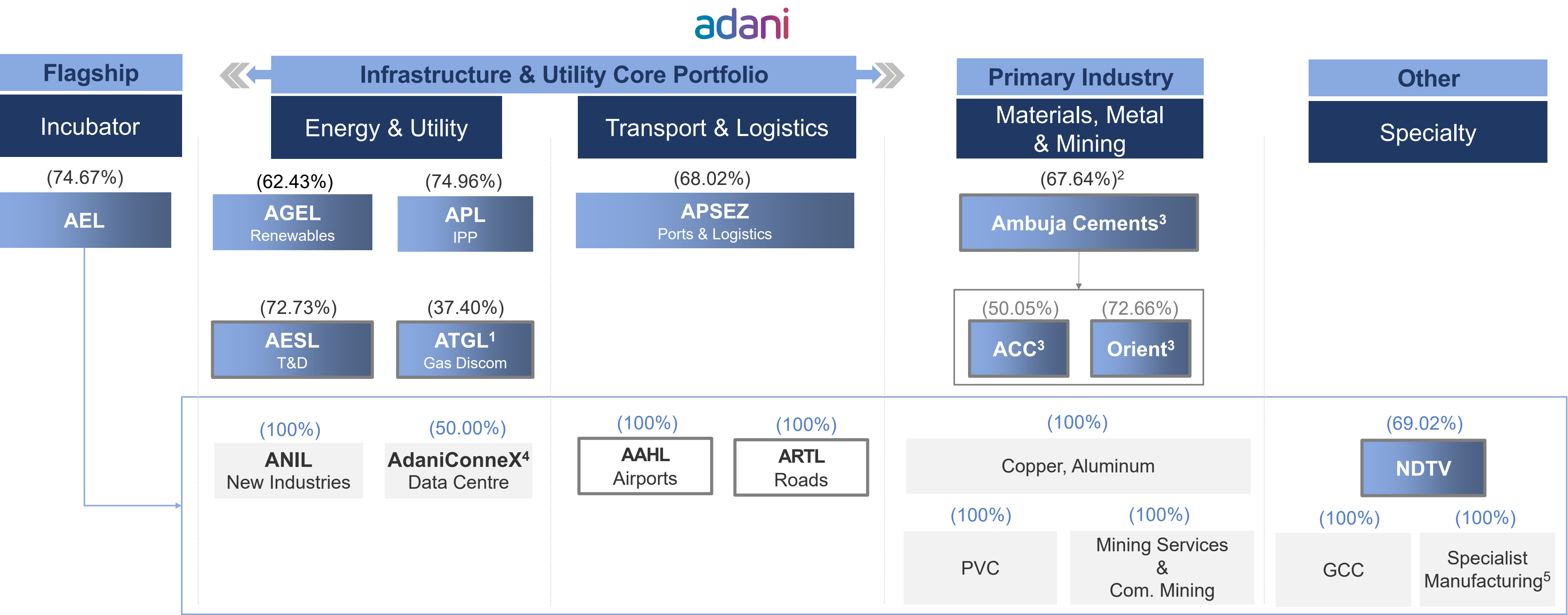
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Adani Portfolio

Adani Portfolio: A World Class Infrastructure & Utility Portfolio



(%): Adani Family equity stake in Adani Portfolio companies (%)[: AEL equity stake in its subsidiaries](#) (%)[: Ambuja equity stake in its subsidiaries](#) **Listed cos** **Direct Consumer**

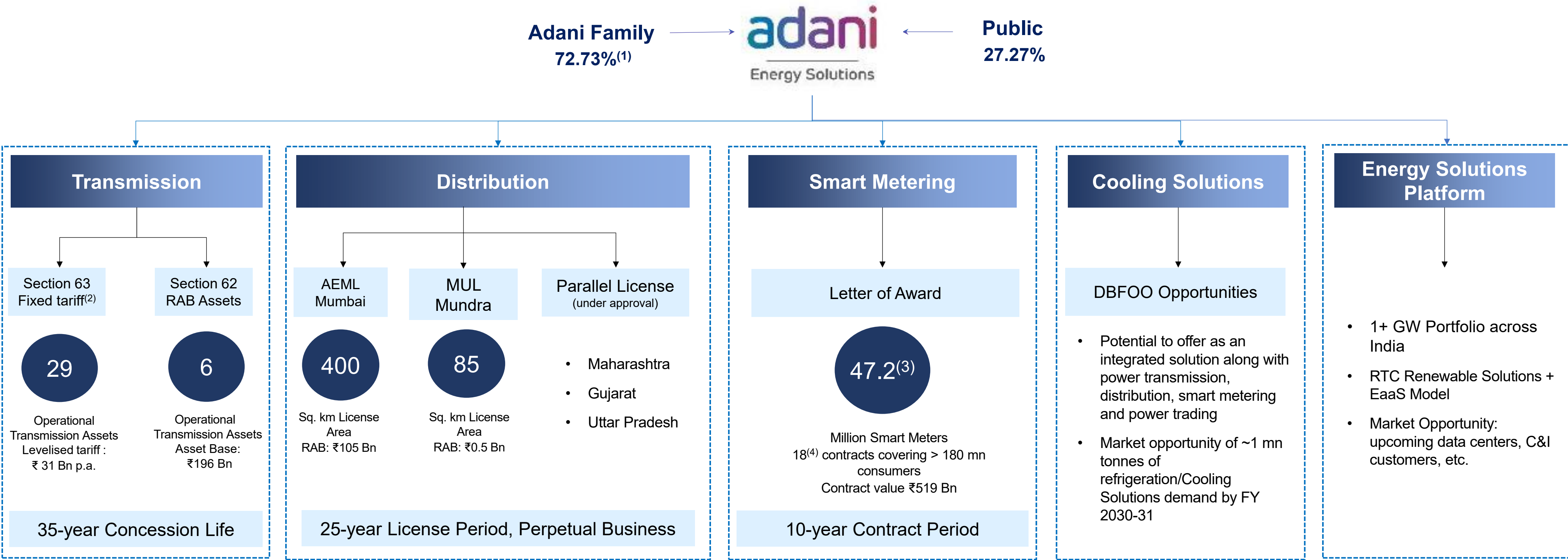
A multi-decade story of high growth centered around infrastructure & utility core

1. ATGL: Adani Total Gas Ltd, JV with Total Energies | 2. Ambuja Cement's shareholding does not include Global Depository Receipt of 0.04% but includes AEL shareholding of 0.35% received as part of the consideration against transfer of Adani Cementation Limited as per NCLT order dated 18th July'25 | 3. Cement includes 67.64% (67.68% on Voting Rights basis) stake in Ambuja Cements Ltd. as on 31st March'26 which in turn owns 50.05% in ACC Limited. Adani directly owns 6.64% stake in ACC Limited & Ambuja Cements Ltd. holds 72.66% stake in Orient Cement Ltd. With the effect from 12th March'26, Sanghi Industries Ltd. has been merged into Ambuja Cements Ltd. as per NCTL order dated 9th February'26. On 10th April'26, Ambuja issued 1,29,93,708 equity shares to the eligible shareholders of Sanghi. Accordingly, Promoters Shareholdings in Ambuja stands revised to 67.29% (67.33% on voting rights basis) w.e.f. 10th April'26 | 4. Data center, JV with EdgeConnex | 5. Includes the manufacturing of Defense and Aerospace Equipment | AEL: Adani Enterprises Limited | APSEZ: Adani Ports and Special Economic Zone Limited | AESL: Adani Energy Solutions Limited | T&D: Transmission & Distribution | APL: Adani Power Limited | AGEL: Adani Green Energy Limited | AAHL: Adani Airport Holdings Limited | ARTL: Adani Roads Transport Limited | ANIL: Adani New Industries Limited | IPP: Independent Power Producer | NDTV: New Delhi Television Ltd | PVC: Polyvinyl Chloride | GCC: Global Capability Centre | Promoter's holdings are as on 31st March, 2026.

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About AESL

AESL: Holding Structure and Portfolio Overview



Notes: 1) Shareholding as of March 31, 2026;

2) Tariff based competitive bidding (TBCB);

3) Includes combined portfolio of AESL and IntelliSmart; AESL has executed a binding securities purchase and subscription agreement ("SPSA") to acquire a 100% equity stake in IntelliSmart Infrastructure Private Limited

4) Smart Meter Project details:

AESL 10 Contracts (i) Brihanmumbai Electric Supply & Transport Undertaking (BEST) – 10.8 lakh smart meters (Rs 13 bn) (ii) Assam Power Distribution Company Limited (APDCL) – 7.7 Lakh smart meters (Rs. 8.5 bn) (iii) 3 Andhra Discoms – 41.2 Lakh smart meters (Rs 52 bn) (iv) 2 MSEDCL projects – 133.2 Lakh smart meters (Rs 160 bn), (v) NBPDC - Bihar – 28 lakh smart meters (Rs 31 bn) (vi) Uttarakhand Power Corporation Limited (UPCL) – 6.5 lakh smart meters (Rs 8 bn); (vii) Adani Electricity Mumbai Limited (AEML) – 18.4 lakh smart meters (Rs 23 bn)

Recently acquired 8 Contracts (i) South Bihar Power Distribution Corporation Limited (BPDCL) pkg 1 – 35.8 lakh smart meters (Rs 41 bn) (ii) Assam Power Distribution Corporation Limited (APDCL) pkg 7 – 15.3 lakh smart meters (Rs 15 bn) (iii) 2 Dakshin Gujarat (DGVCL) projects – 41.6 lakh smart meters (Rs 33 bn) (iv) Madhya Gujarat Viji Company Limited (MGVCL) – 33.6 lakh smart meters (Rs 27 bn) (v) Paschimanchal Vidyut Vitran Nigam Limited (PVVNL) – 66.8 lakh smart meters (Rs 75 bn) (vi) Madhyanchal Vidyut Vitran Nigam Limited (MVVNL) Cluster 1 – 27.7 lakh smart meter (Rs 29 bn) (vii) Madhya Pradesh Pschim Kshetra Vidyut Vitaran Company Limited (MPPKVVCL) – 5.6 lakh smart meter (Rs 4 bn)

RAB: Regulatory Asset Base; AEML: Adani Electricity Mumbai Limited; MUL: MPSEZ Utility Limited; AMI: Advanced Metering Infrastructure; HVDC : High voltage direct current,, LOA: Letter of Award, LOI: Letter of Intent; Ckm: Circuit Kilometer, SEZ: Special Economic Zone, Sq.Km: Square Kilometer; DBFOO: Design, Build, Finance, Own & Operate

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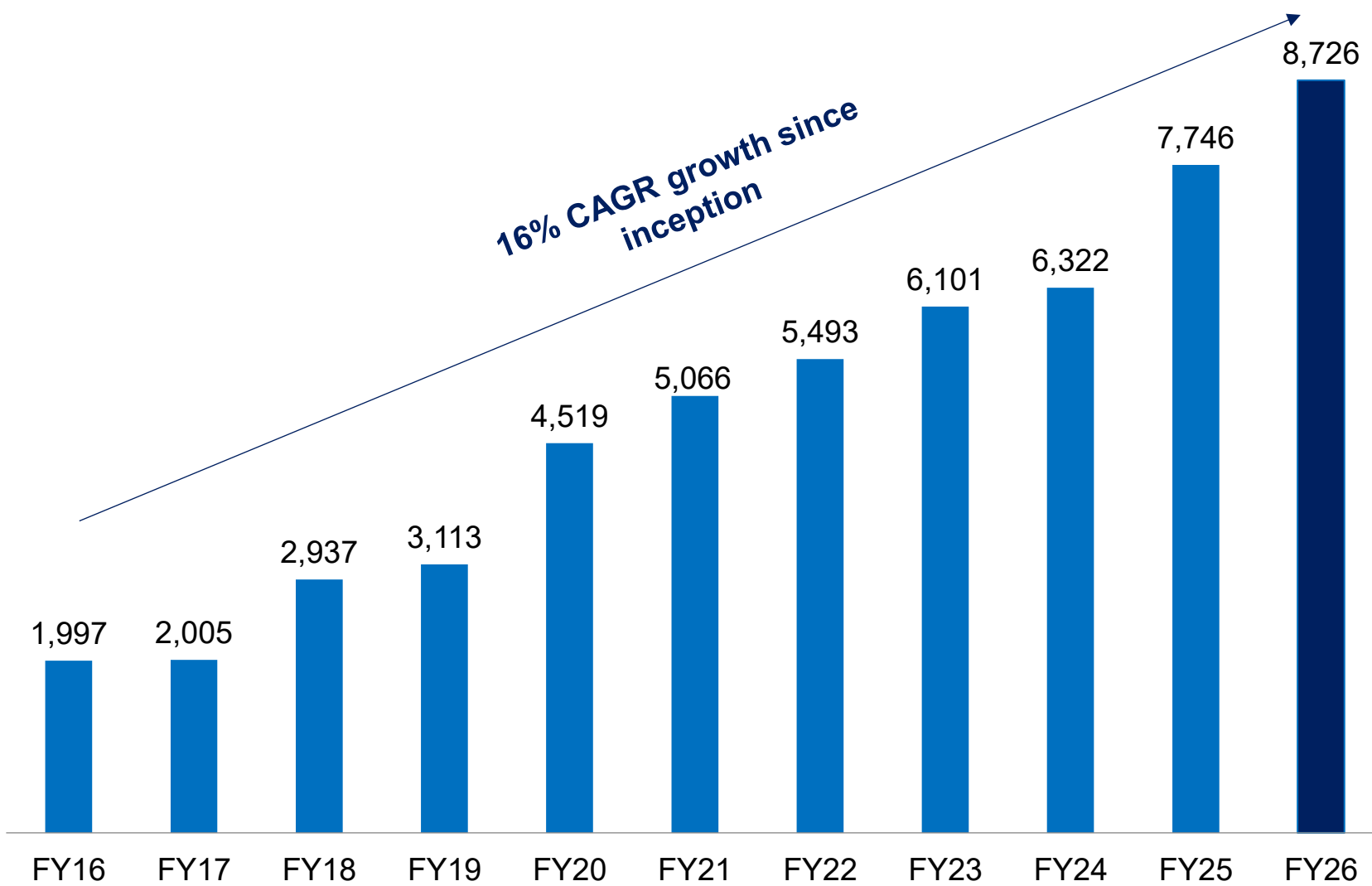
Transformational Journey and Strategic Objectives

Key Business Levers and Long-Term Growth Outlook

- **Transmission Business:** Maintain robust profitability (92% EBITDA margin) and market share upwards of 20-25% in TBCB bids. Target to achieve 30,000 ckm network by 2030
- **Distribution Business:** Expand footprint through DISCOMs privatization and grow existing Discoms (AEML and MUL) in terms of consumer access, asset base and profitability through operating efficiencies and capex-led asset hardening
- **Smart Metering:** Boost revenue and profitability by accelerating smart meter installation and pursue value-accretive growth through both organic and inorganic opportunities (current share ~35%⁽¹⁾ with an order book of 47.2⁽¹⁾ million smart meters)
- **Cooling Solutions:** Executing and managing large centralized cooling systems with an orderbook of 179,517 TR and has identified target market of 963k TR with India's cooling demand set to rise 8x
- **Energy Solutions Platform:** 1+ GW energy portfolio across C&I, data centers and utilities, delivering integrated renewable and round-the-clock digital energy solutions with scalable growth for multi-location EaaS solutions

Delivered 16% EBITDA CAGR from FY16-26 with credit discipline

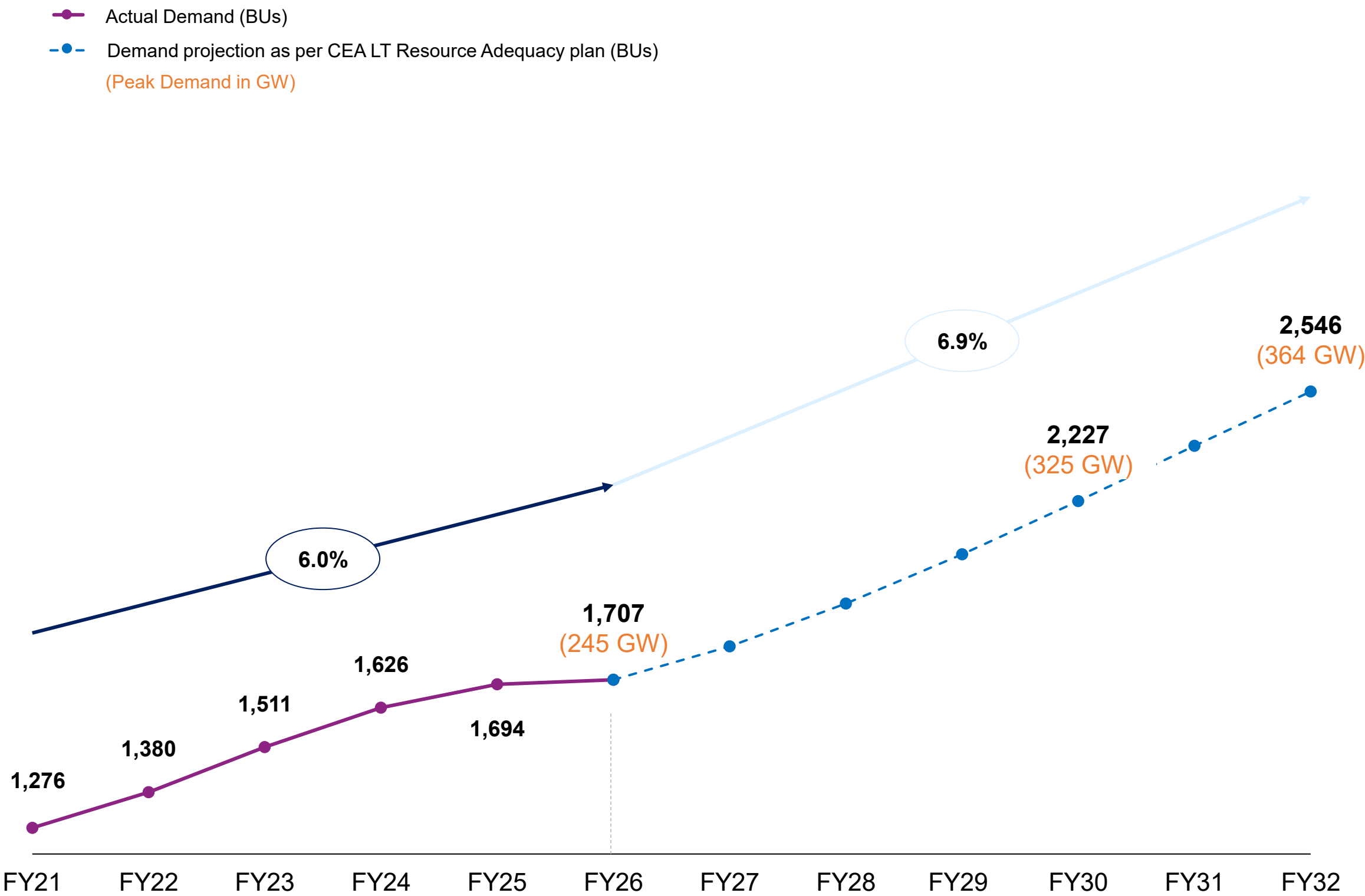
EBITDA (Rs. Crs)



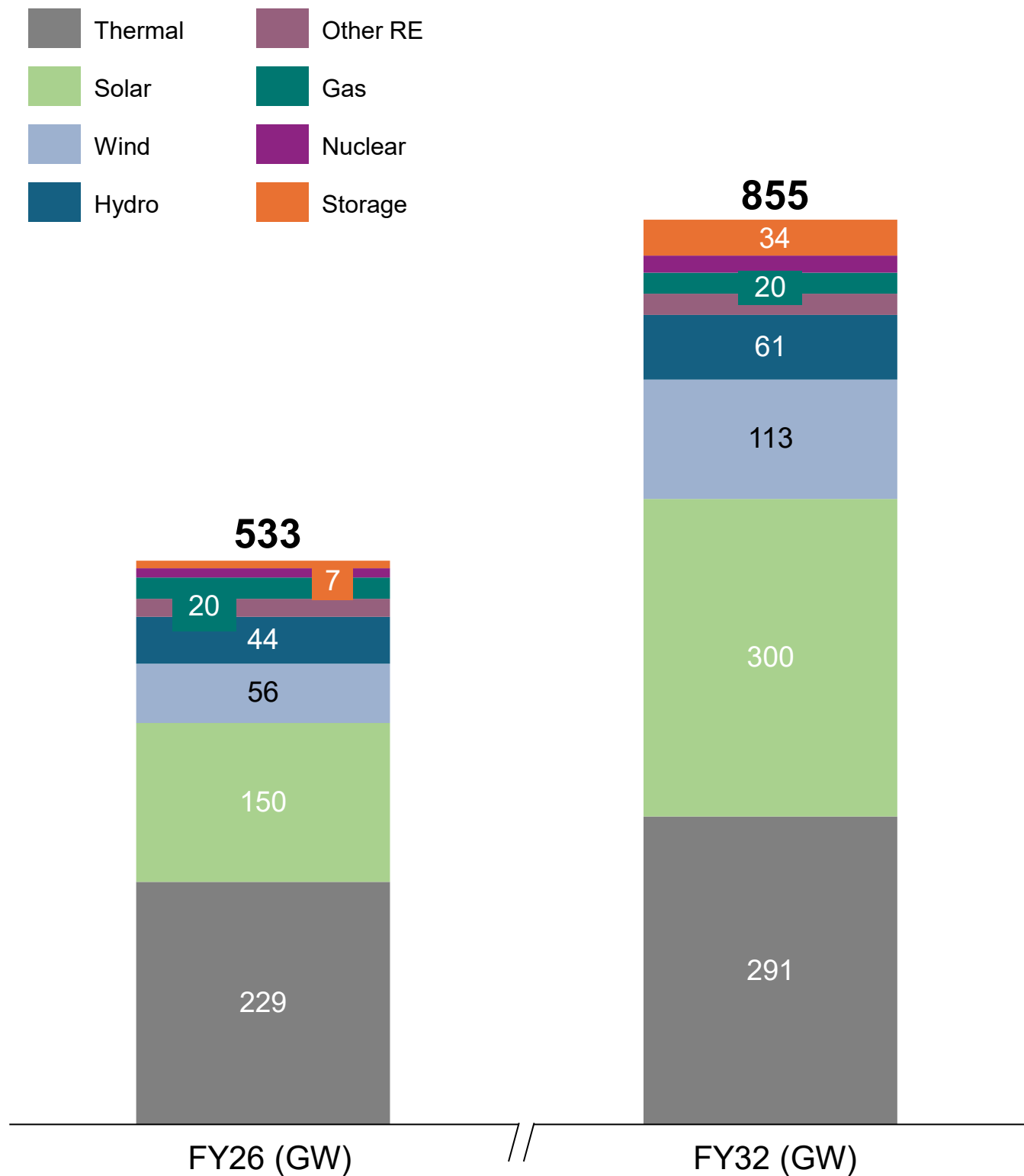
Notes: 1)) Includes combined portfolios of AESL and IntelliSmart; AESL has executed a binding securities purchase and subscription agreement (“SPSA”) to acquire a 100% equity stake in IntelliSmart Infrastructure Private Limited. | Ckm: Circuit Kilometer, MVA: Mega Volt Ampere, EBITDA: Earning before interest tax and depreciation, CAGR: Compound Annual Growth Rate, DISCOMs: Distribution Companies, TR: Tonne of Refrigeration; C&I: Commercial & Industrial, OPGW: Optical Ground Wire, EPC: Engineering, Procurement, and Construction, O&M: Operations and Maintenance, RE: Renewable Energy

Structural Growth of India’s T&D sector is backed by Demand Surge and Renewable Integration

Electricity demand to grow at ~7% CAGR over medium to long term

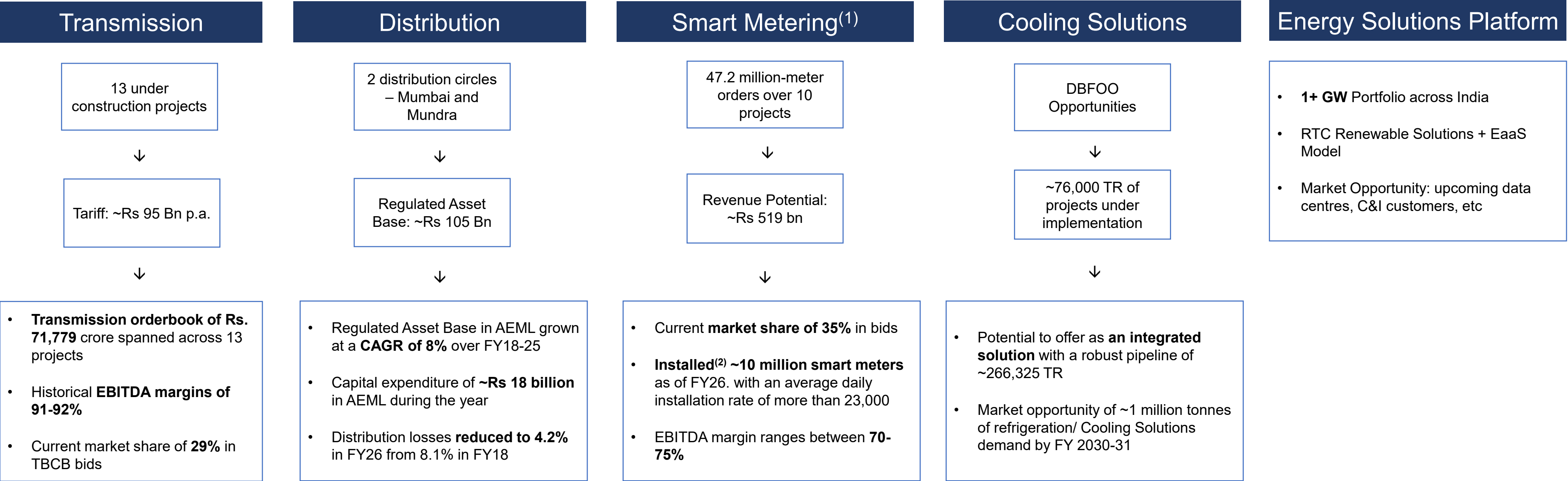


>70% of new capacity additions till FY32 will be from renewable energy sources



AESL: Tangible Growth Levers

Locked-in Growth in Transmission, Distribution and Smart Metering



Notes: Data as of FY26 | 1) AESL has executed a binding securities purchase and subscription agreement (“SPSA”) to acquire a 100% equity stake in IntelliSmart Infrastructure Private Limited
 2) Excluding Intellisart installed smart meters and daily average installation

Addressable Market: Huge Untapped Growth Across All Line of Businesses

Market Positioning and Sectoral Developments are Favorable for AESL

	Transmission	Distribution	Smart Metering	Cooling Solutions and Energy Solutions Platform
Sector Levers	- Transmission opportunity (as per CEA) ₹ 4.76 Tn (\$ 53 Bn) by 2027 and ₹ 9.15 Tn (\$ 97 Bn) by 2032 - Near-term identified opportunity about ₹ 1,500 Bn / \$ 15.4 Bn under RFP/RFQ stage	DISCOM privatization picking up pace with Uttar Pradesh leading the effort. Recently privatized DISCOMs are Odisha, Chandigarh, Dadar and Nagra Haveli, Daman and Diu. - Parallel license in new areas like Maharashtra, Uttar Pradesh and Gujarat post approval could offer huge opportunity in terms of demand and capex	Untapped market of 103 million smart meters which are yet to be tendered - Upcoming tenders from states like Karnataka, Tamil Nadu, Telangana and parts of MP, Gujarat and Andra Pradesh Perennial business opportunity with limited life of smart meters, high entry barriers and technical advantage & knowhow (software as a service)	Cooling Solutions Pioneering concept of cooling-as-a-service (CaaS) in centralized cooling and disrupting conventional cooling practices Identified target market of 963k ton refrigeration (TR) Captive and non-captive opportunities in CaaS across airports, data centers, residential townships, commercial
Market positioning	Market share of 29% in TBCB bids - AESL's unique prowess of being the only private player to execute two HVDC transmission lines strategically positions it to tap the upcoming big ticket HVDC projects	Experience of operating and turning around the No. 1 DISCOM in a multi player environment - AESL to emerge as a supplier of choice with vast experience and knowledge of dealing with the utility consumers	- AESL to acquire Intellismart, with expected synergies from economies of scale, O&M optimisation, and integration with its broader energy platform. - Combined market share reached to ~35% and will lead AESL's position as India's largest smart metering platform	Energy Solutions Platform Digitally enabled distribution platform providing customized and reliable energy solutions to C&I, data centers and utilities Scalable growth driven by integrated offerings and rising demand for multi-location EaaS solutions

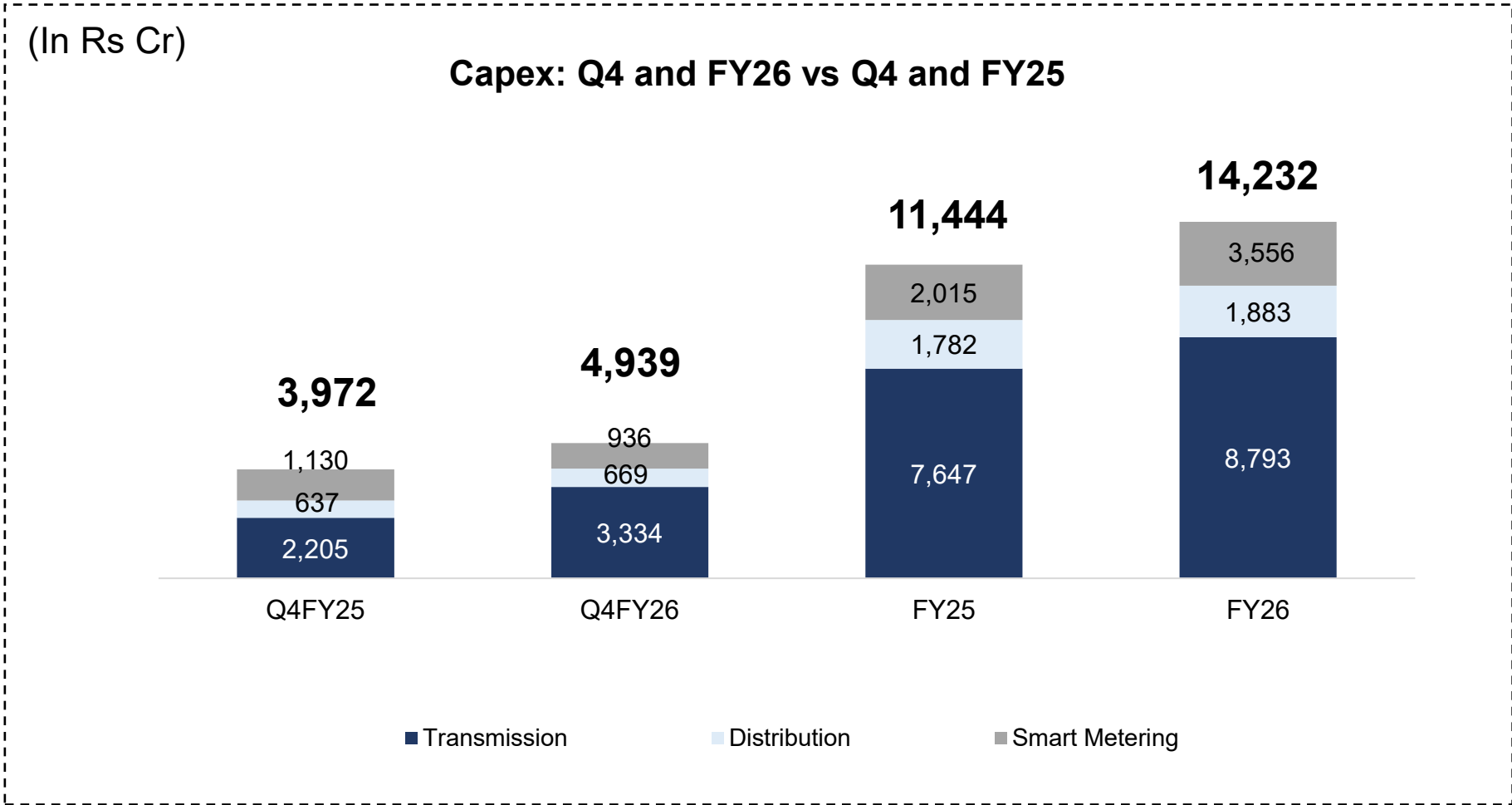
AESL is well positioned to capitalize on each of the segments it operates in

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Capex Profile

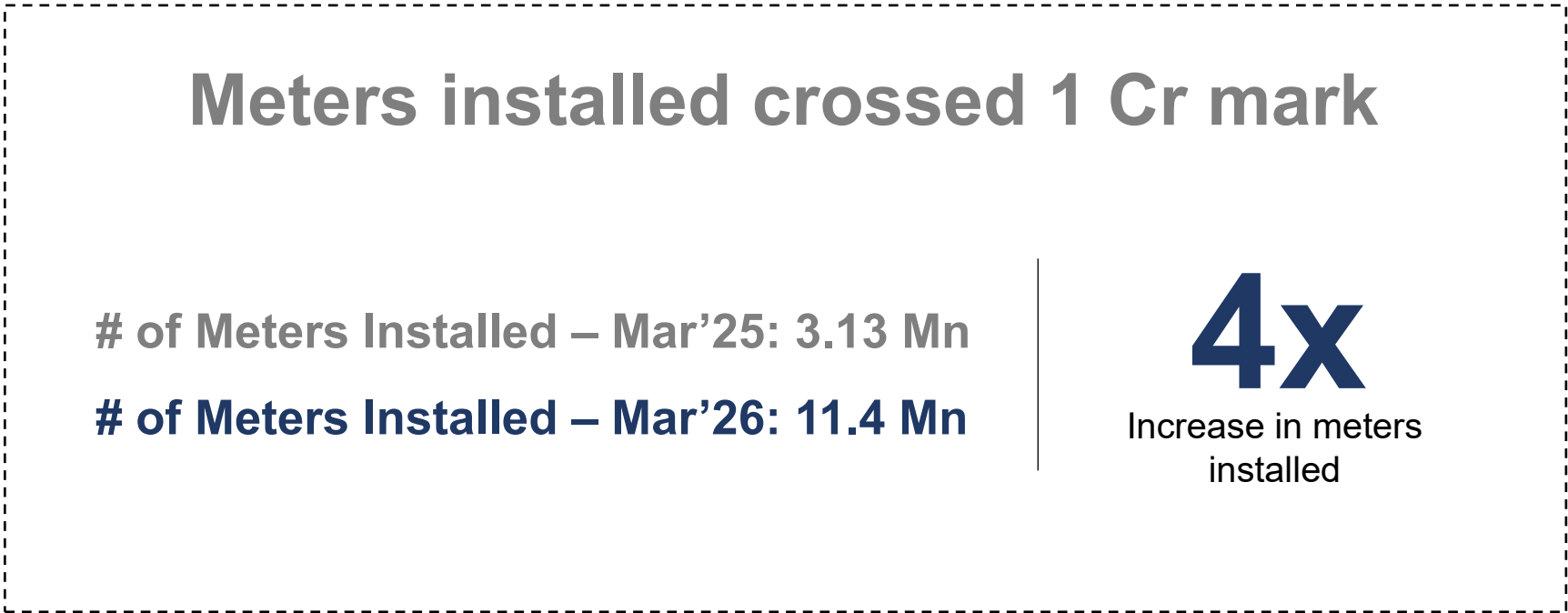
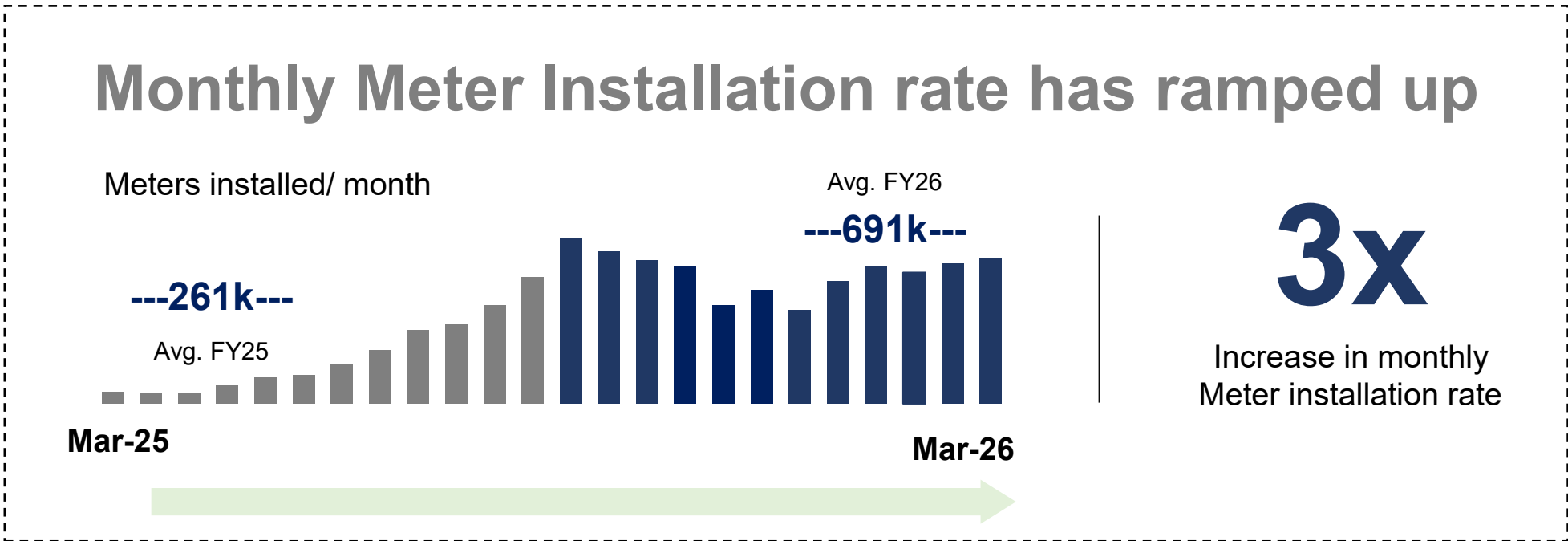
Capex Profile: Significant Ramp-up in the Capital Expenditure and Smart Meter Installation Turbocharged

Overall Capex



- Capex in FY26 increased by 1.24x to Rs 14,232 Cr with steady capex performance across all three segments
- With new project win, transmission capex was up by 1.5x in the current quarter
- Smart metering capex rose by 1.8x in FY26 with rise in the meter installations
- The distribution segment capex increased by 1.1x in FY26

Smart Metering

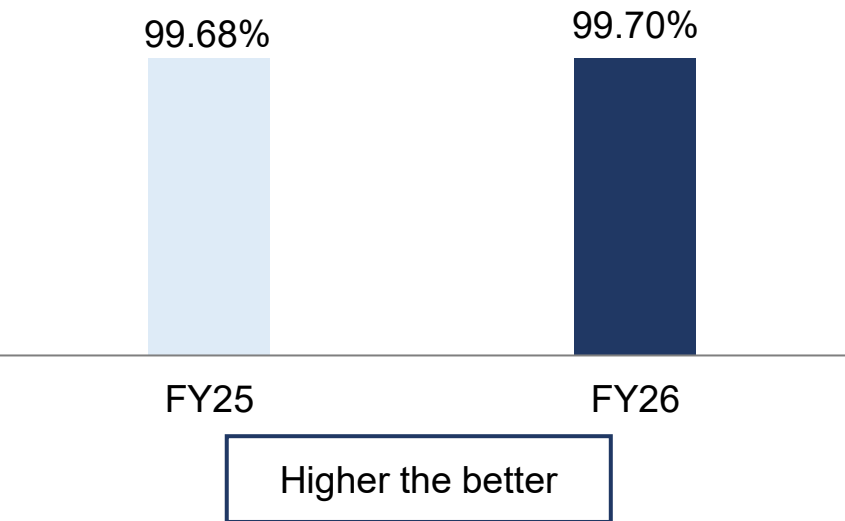


With industry leading meter installation rate (>23k daily average in FY26) and huge untapped opportunity, AESL will emerge as the largest sector player

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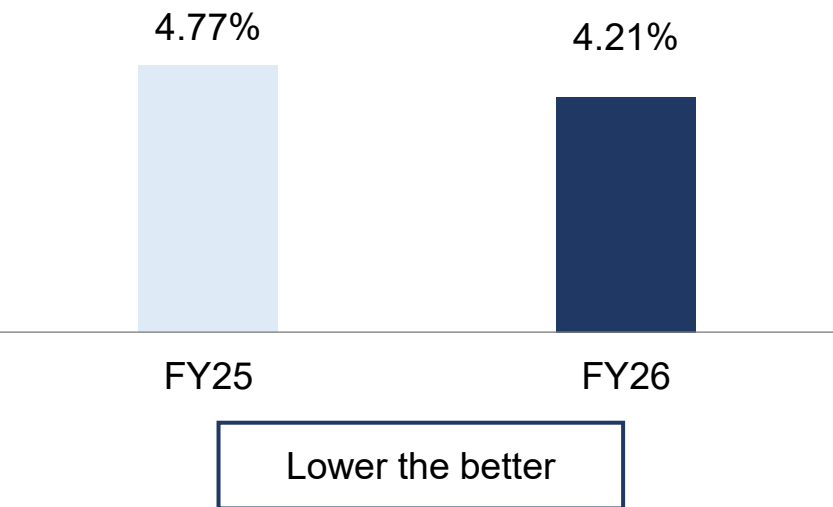
Operational and Financial Performance

Average System Availability⁽¹⁾ (%)



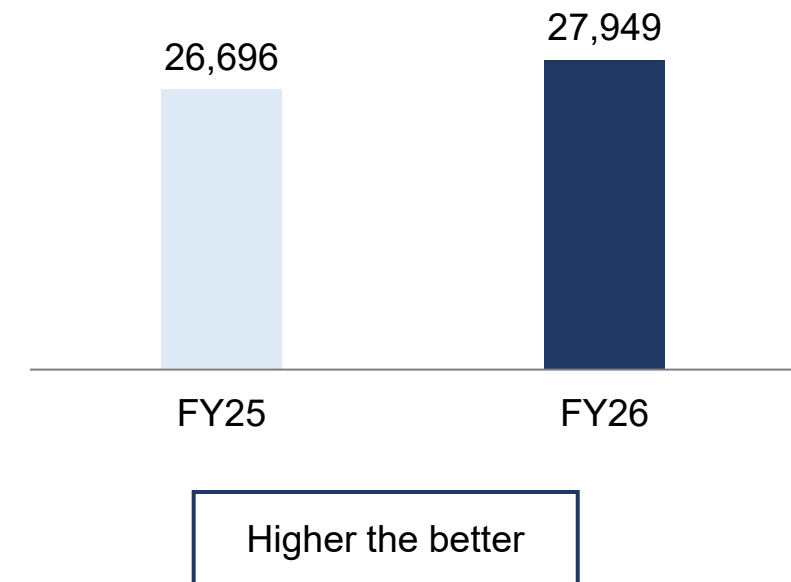
Maintained robust system availability of 99.7%

AEML : Distribution Loss (%)



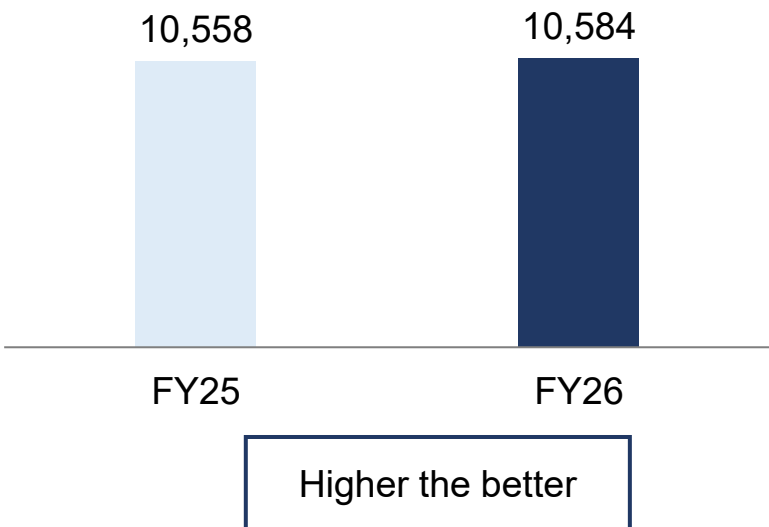
Distribution loss consistently improving and remains well below the regulatory norms

Transmission Network Length⁽²⁾⁽³⁾ (ckm)



New order win boosted the transmission network, reflecting strong bidding capabilities and market potential

AEML – Total Units Sold (MUs)

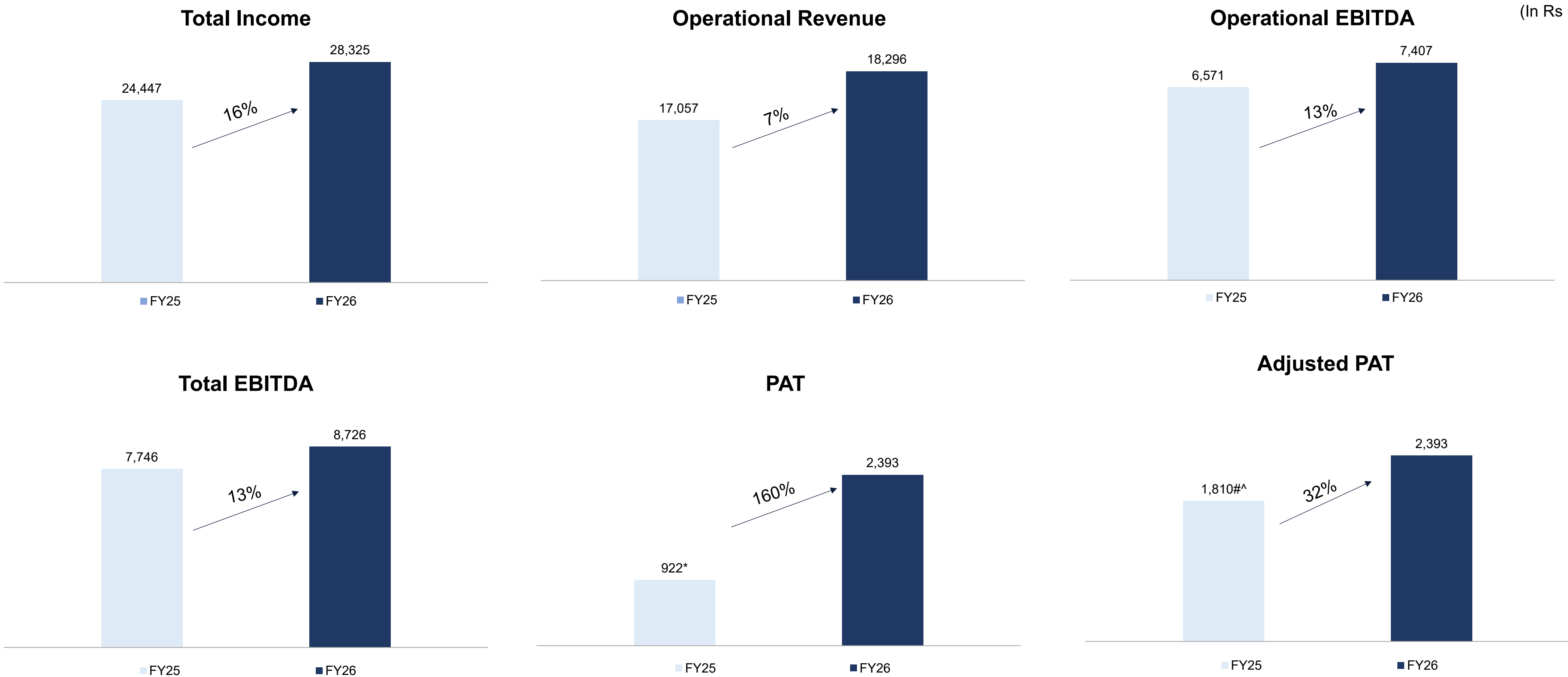


Reflecting stable demand and efficient network operations

Notes: 1) Average System availability is calculated basis revenue-weighted line availability. 2) Includes Operational and Under-construction projects; 3) Out of total 27,949 ckm – 20,023 ckm is operational and 7,926 ckm is under construction;

AESL: Consolidated Financial Highlights – FY26 YoY

(In Rs Cr)



Note: Total Income = Operational revenue + income from SCA / EPC / traded goods + One time income/expense + Other Income; Total EBITDA = Operating EBITDA plus other income, one-time regulatory income, adjusted for CSR exp; #Adjusted for an exceptional item because of carve-out of the Dahanu power plant in line with Ind AS 105 of Rs 1,506 crore in FY25; ^Adjusted for regulatory income of Rs 148 crore in Q4 and FY25 in T&D segments and net one-time deferred tax reversal of Rs 469 crore in FY25 in AEML distribution business; *Includes one-time income adjustment including the carve-out of the Dahanu power plant in FY25

1) Service Concession Arrangements (SCA – Ind AS 115): With respect to SCA, revenue and costs are allocated between those relating to commissioning of transmission infrastructure in transmission business and procurement and installation of smart meters in smart metering business i.e., construction services and those relating to operation and maintenance services and are accounted for separately. Consideration received or receivable is allocated by reference to the relative fair value of smart meters installed when the amounts are separately identifiable. The infrastructure used in the concession arrangements is classified as financial asset, based on the nature of the payment entitlements established in the SCA. In terms of balance sheet, the fair value of future cash flows receivable for transmission infrastructure and supply & installation of smart meter (i.e. construction services) under the transmission and smart metering business segments have been initially recognised under financial assets as 'Receivables under Service Concession Arrangements' and have been recognised at amortised cost subsequently.

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AESL: Recent Business Updates and Awards

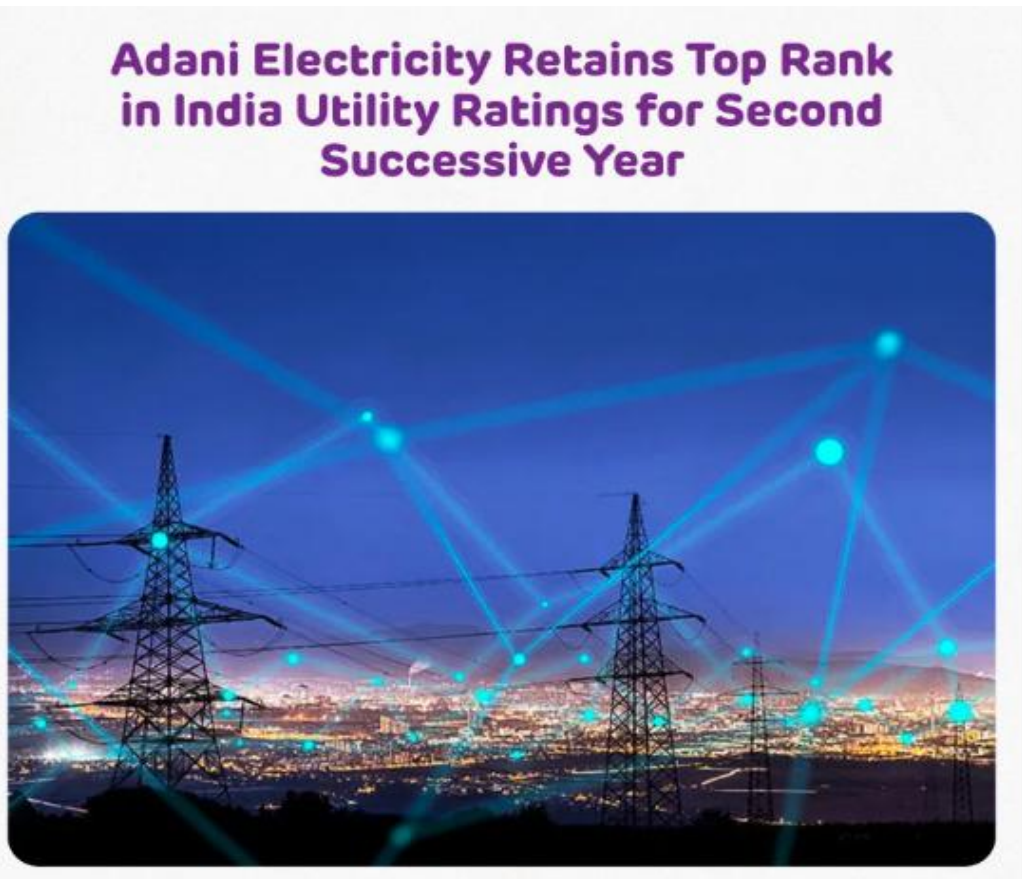
AESL: Recent Business Updates and Awards



At the **CII National 5S Excellence Awards**, Adani Energy Solutions achieved top honours where Rajnandgaon SS won the First Prize in the Service Category, along with Diamond Awards for Rajnandgaon SS and Sami SS, and Gold Awards for Koradi SS and Akola SS



AESL won the Par Excellence Award at INSSAN's National Creativity Summit for its innovative approach to preventing transmission line tripping while protecting biodiversity



Adani Electricity Mumbai (AEML) retained its **top rank among India's distribution utilities** for the **second year** with a 92.5 score and A+ rating, reflecting reliable service to over 30 lakh consumers



ENOC team won the **Platinum Award at the CII National Low-Cost Automation Competition 2025** for demonstrating outstanding productivity improvement

AESL further excelled on the global stage as Team Hanumat **won the Gold Award (Top Category) at the ICQCC 2025** International Convention held in Taipei, standing out among participants from 13 countries



AESL: Recent Business Updates and Awards



AESL became India's first Advanced Metering Infrastructure Service Provider to **install 1 crore smart meters**, showcasing execution leadership and advancing the nation's digital power transformation.



Japan Credit Rating Agency (JCR) has initiated a BBB+ (Stable) rating for Adani Energy Solutions, underscoring its strong credit profile and enhancing global capital market access.



Adani Energy Solutions achieved **Single Use Plastic Free** certification across 64 sites, reinforcing its industry-leading sustainability and ESG commitments.

CSA score from S&P Global rose to 81/100 (as of December 2025), surpassing the global electricity utilities average of 41/100, and among Top 10 %ile Global Electric Utilities

AEML won the "Golden Peacock Award for Corporate Social Responsibility - 2025" in the Power (Distribution) sector

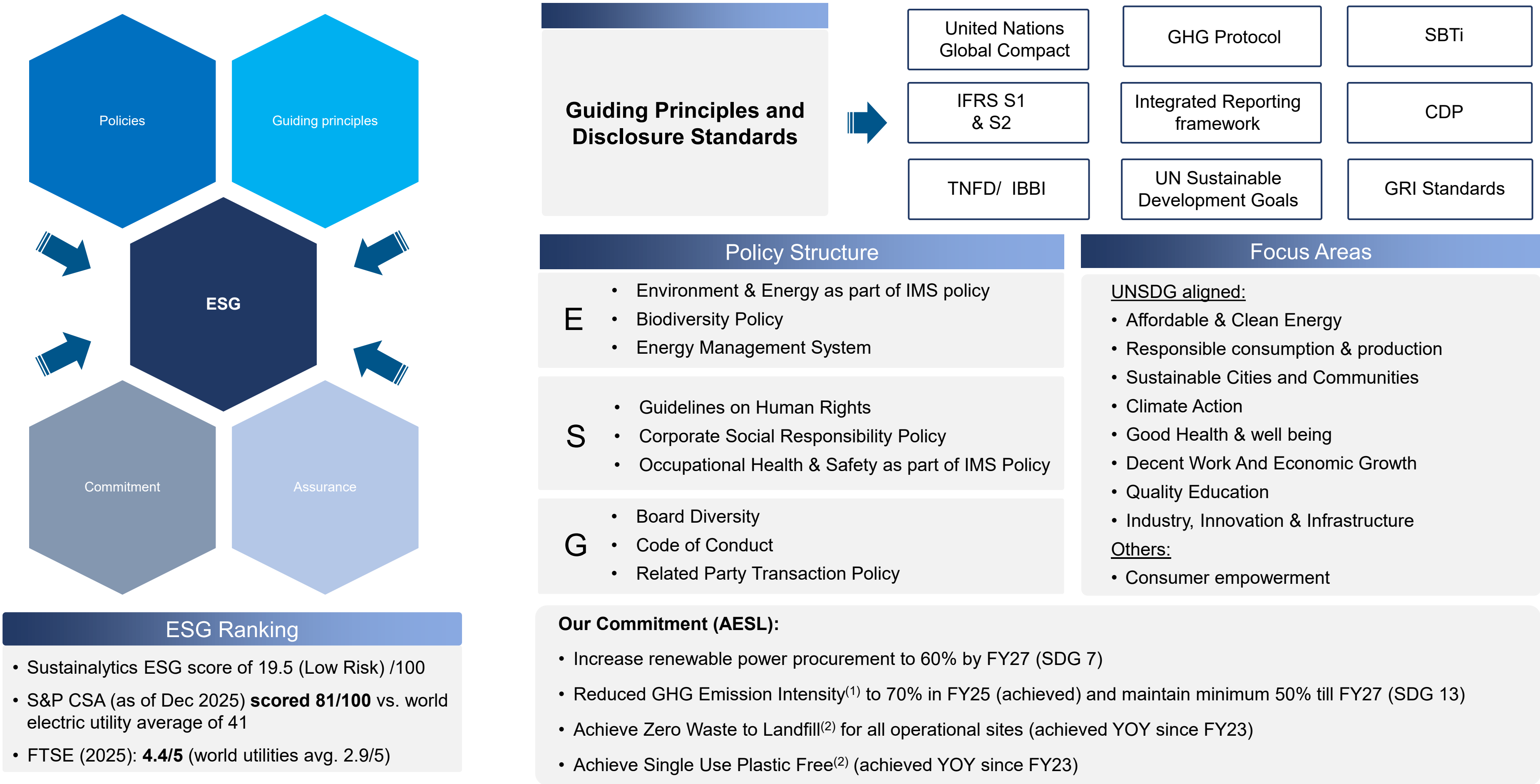
The **share of renewable power** supplied to the Mumbai circle stands at **65.92%*** at the end of March 31, 2026, achieved the target of 60% by FY27

Morningstar Sustainalytics upgraded AESL to 'Low Risk', marking its third consecutive ESG rating improvement and reinforcing its global sustainability leadership

Notes: *This includes 3,224.23 MUs procured (equivalent to 28.38%) for past period RPO compliance as per MERC

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AESL - ESG Framework



Notes: 1) GHG Emission Intensity = tCO2 / Rs Cr EBITDA; 2) Confederation of Indian Industry-ITC Centre of Excellence for Sustainable Development (CII-ITC CESD) certified SUP Free status to 37 operational sites of AESL, i.e., 30 substations and 7 transmission line clusters including stores; 3) AEML, being subsidiary of AESL with ~40% of reported EBITDA share, reports disclosures through AESL; 4) AEML is in process to adopt the guiding principles for independent reporting I UNSDG – United Nation Sustainability Development Goals I TCFD - Task Force on Climate-Related Financial Disclosures I TNFD - Taskforce on Nature-related Financial Disclosures I SBTi - Science Based Targets initiative I CDP - Carbon Disclosure Rating GHG – Green House Gas

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AESL: ESG Ratings, Awards and Recognition

Strong ESG Ratings	
ESG Ratings	AESL's Rating
DJSI-S&P Global Corporate Sustainability Assessment	S&P CSA score as of December 2025: 81*/100 vs 73/100 (Nov 2024), and significantly better than average Global Electric Utility score of 41/100 and among Top 10 %ile Global Electric Utilities
Sustainalytics	ESG Risk Rating of 'Low Risk' with a score of 18.1 in Apr'2026 (improved from Medium Risk – 25.1 in July 2025), better than Global Electric Utility Industry average of 36.2 and AESL is among Top 7 %ile Global Electric Utilities
ISS	ESG Corporate Rating of 'B-' Status : Prime and Decile Rank : 3 /10 (1 is Best)
MSCI	ESG Rating of ' BBB '
FTSE Russell	FTSE reaffirms AESL as a constituent of FTSE4Good index series with ESG score of 4.4 in 2025. Also, AESL's Governance score: 5/5, Social score: 4.3/5 & Environment score: 4/5 well above global Electric Utilities sector avg. 2.9 among Top 6%ile Electric Utilities
CSRHUB	Ranking of 95% (Apr 2026) , with consistent ranking above <u>Electric & Gas Utilities</u> industry average score of 51%

AESL Targets Achieved		
Indicator	FY26 Target	FY26 Status
Ranking in Global ESG benchmarking of electric utility sector (Percentile rank)	Top 10 [With MSA]	✓
Water positive operating sites	100%	✓
Zero waste to landfill operating sites	100%	✓
Single use plastic free operating sites	100%	✓
No Net Loss of biodiversity operating sites	100%	✓

Notes: *S&P CSA as of December 2025: Score of 90.24/100 without MSA aspects vs 80.8/100 in 2024 | **S&P**: Standard and Poor's | **CSA**: Corporate Sustainability Assessment | **MSA**: Media and Stakeholders Assessment | **ESG**: Environment, social and governance

AESL: Board of Directors and Management Overview

	100% IDs	Chaired by IDs	Chaired by NID	
Statutory Committees				40% Comprised of only Independent Directors
- Audit	✓			
- Nomination & Remuneration	✓			
- Stakeholder Relationship		✓		
- Corporate Social Responsibility		✓		
- Risk Management		✓		100% of Statutory Committees Chaired by Independent Directors
Non-statutory Committees				
- Public Consumer	✓			6 Additional Business specific committees
- IT & Data Security			✓	
- Corporate Responsibility	✓			33% Fully comprised of Independent Directors
- Mergers and Acquisition			✓	
- Legal, Regulatory & Tax			✓	33% Chaired by Independent Directors
- Reputation Risk			✓	

Pathway to strengthen Corporate Governance

- **Tenure of IDs** – upto 3 years for max. 2 terms
- **Gender Diversity** – Min. 25% female directors
- **Management Ownership** – CEO and member of executive committees to have share ownership
- **Related Party Transactions** – Independent 3rd party review & certification
- **Training & Education** – Min. 4 sessions in a year for education of IDs

Board of Directors

Independent Directors



Hemant Nerurkar ✓

45+ Yrs of Experience
Skill & Expertise

- Business transformation
- Supply chain & marketing
- Quality control



Lisa MacCallum ⚙️

25+ Yrs of Experience
Skill & Expertise

- ESG
- Brand Strategy
- Global Affairs



Chandra Iyengar ⚙️

50+ Yrs of Experience
Skill & Expertise

- Regulatory matters
- Policy framework



Anil Ahuja

40+ Yrs of Experience
Skill & Expertise

- Investment Banking
- Governance & Risk

Non-Independent Directors



Gautam Adani

Chairman

Skill & Expertise

- Entrepreneurial Vision
- Business Leadership



Rajesh Adani

Director

Skill & Expertise

- Business relationship
- Execution



Anil Sardana

Managing Director

40+ Yrs of Experience
Skill & Expertise

- Industry veteran
- Strategic leadership
- Transition & Development



Kandarp Patel

Whole-time Director & CEO

25+ Yrs of Experience
Skill & Expertise

- Business Development
- Legal & Regulatory Acumen
- Commercial Management

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Thank You

